

YDUQS

Apresentação de Resultados

1T25

12 de maio de 2025

YDUQ
B3 LISTED NM
IBRX100 B3

ITAG B3
IGC B3

ICO2 B3
IDIVERSA B3



ISEB3

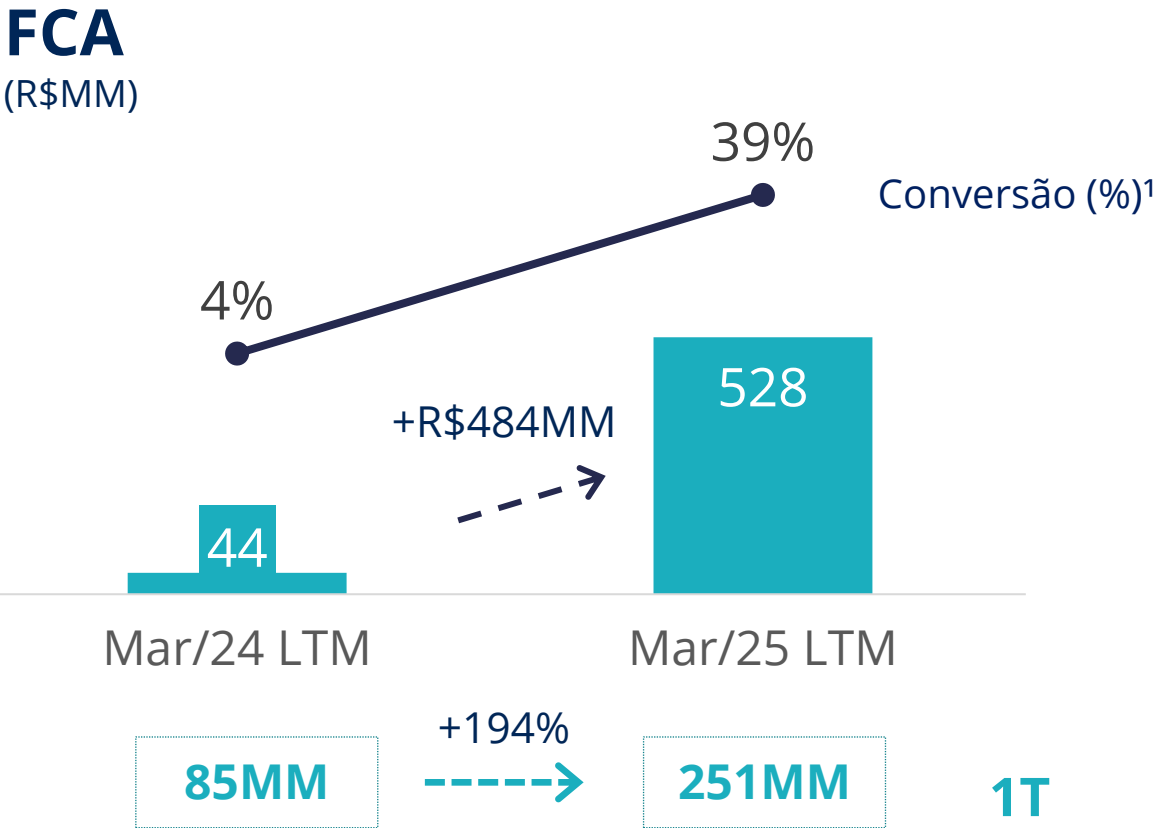
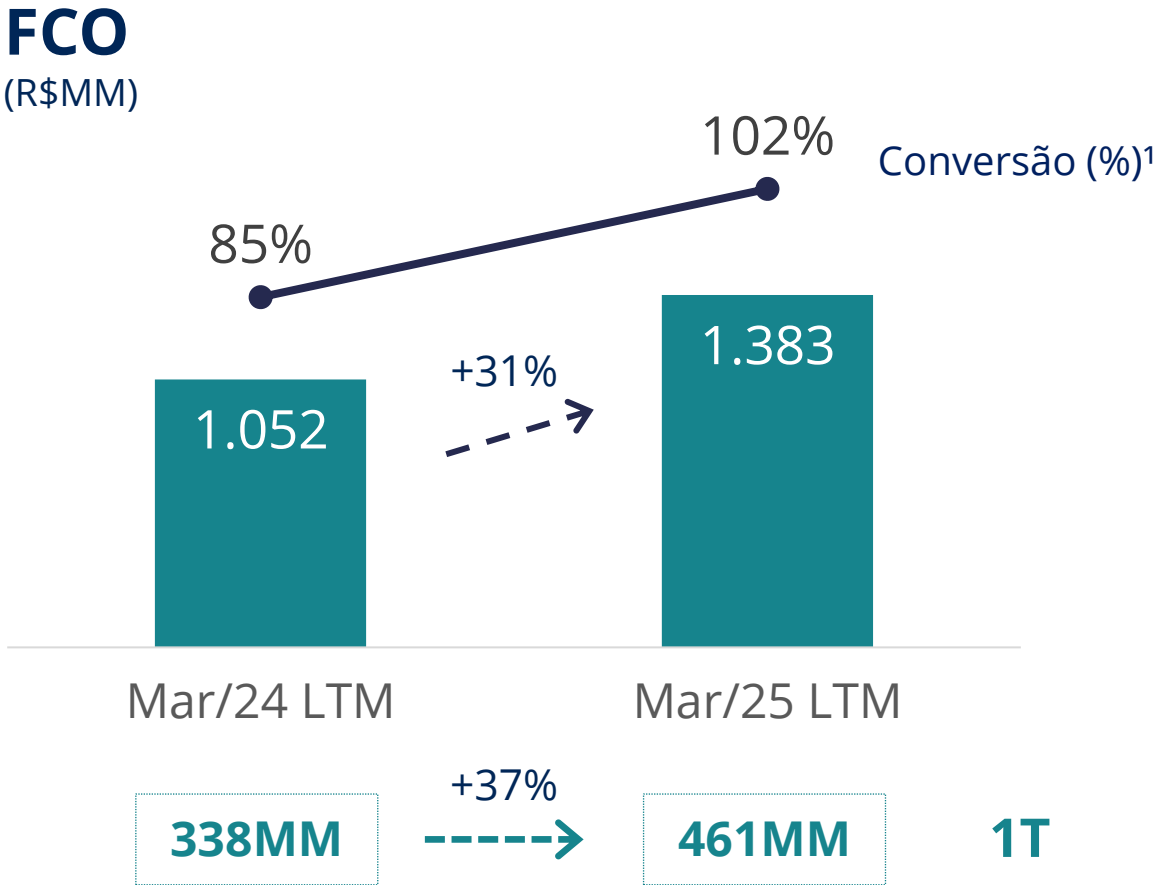
Rio de Janeiro, 12 de maio de 2025 - A YDUQS Participações S.A., uma das maiores organizações privadas no setor de ensino superior no Brasil, apresenta os resultados referentes ao 1T25.

As informações financeiras da Companhia são apresentadas com base nos números consolidados, em reais, conforme a Legislação Societária Brasileira e as práticas contábeis adotadas no Brasil (BRGAAP), já em conformidade com as normas internacionais de contabilidade (IFRS), inclusive as regras do IFRS-16.

Este documento pode conter previsões acerca de eventos futuros, que estão sujeitas a riscos e incertezas que podem fazer com que tais expectativas não se concretizem ou sejam substancialmente diferentes do que era esperado. Estas previsões emitem a opinião unicamente na data em que foram feitas e a Companhia não se obriga a atualizá-las à luz de novas informações.

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✓ **Evolução na qualidade da Receita**

- ✓ Forte crescimento do **Premium**
- ✓ *Trade up* do **EaD** para **Semipresencial**
- ✓ Programa de **isenção de calouros não engajados**



- ROL **+20%**
- EBITDA **+31%**
- Mg. EBITDA **+4 p.p.**
- Base de alunos **+21%**

✓ **R\$150MM em dividendos** pagos em maio/25

✓ **Programa de recompra de R\$300MM** encerrado no 1T25

Guidance

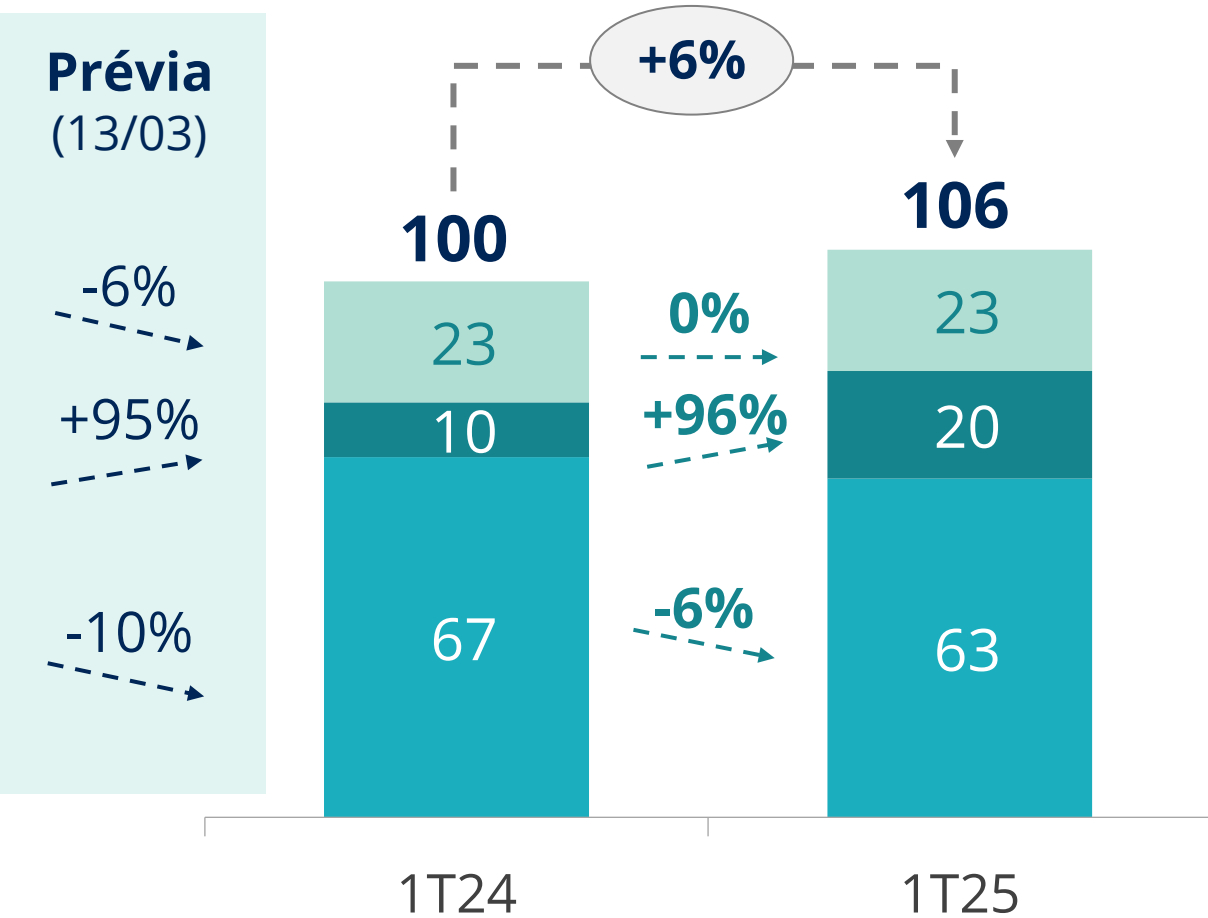
Fluxo de Caixa do Acionista para 2025 entre R\$500 e R\$600MM

¹ Conversão de caixa: fluxo de caixa operacional/EBITDA ex-IFRS 16.
Nota: LTM (*Last Twelve Months*), refere-se aos últimos doze meses consecutivos anteriores à data de 31/03.

Digital Semi Presencial

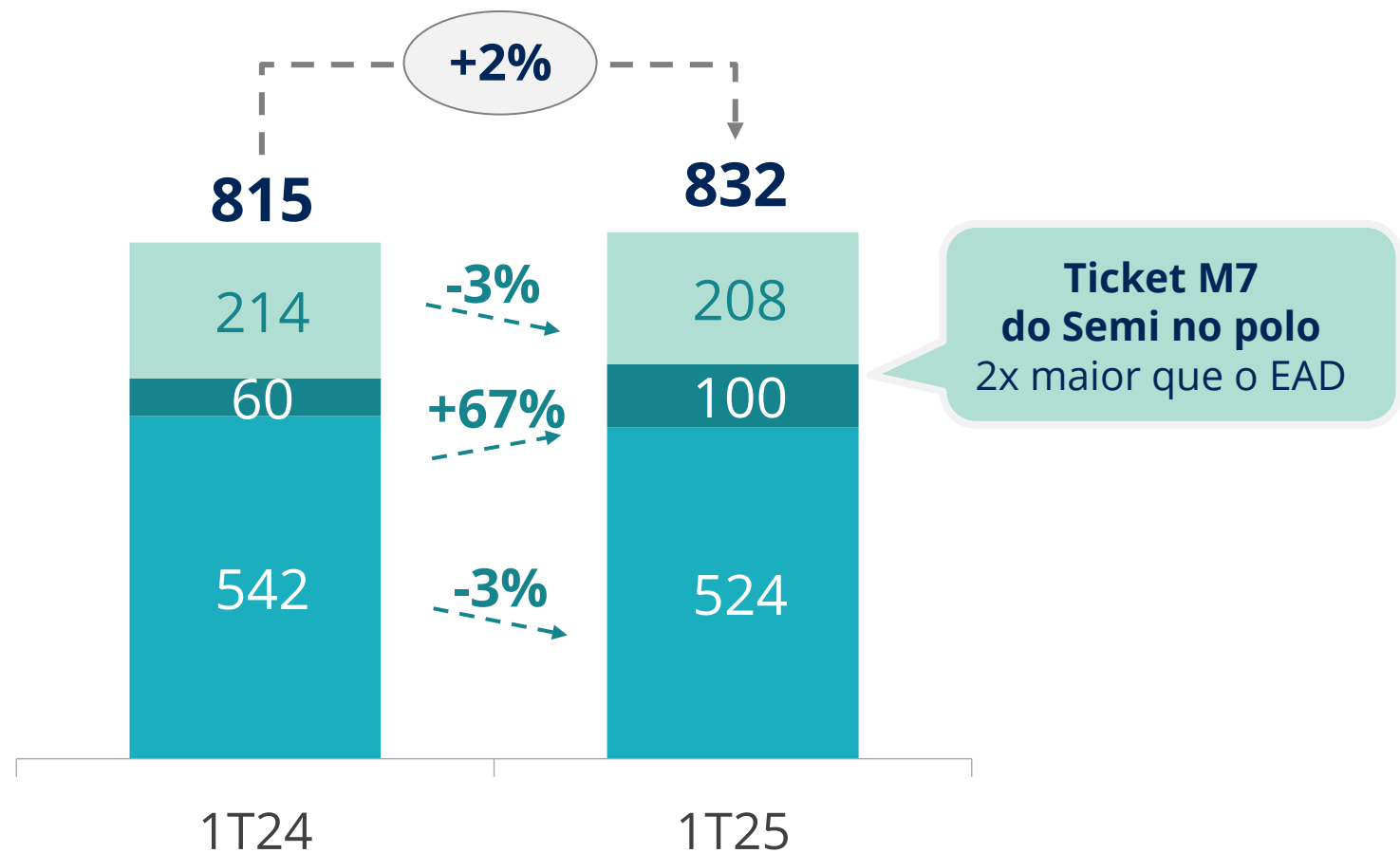
Captação 1T25

(Graduação | Quantidade de alunos em base 100)



Base de alunos Graduação

(em mil)



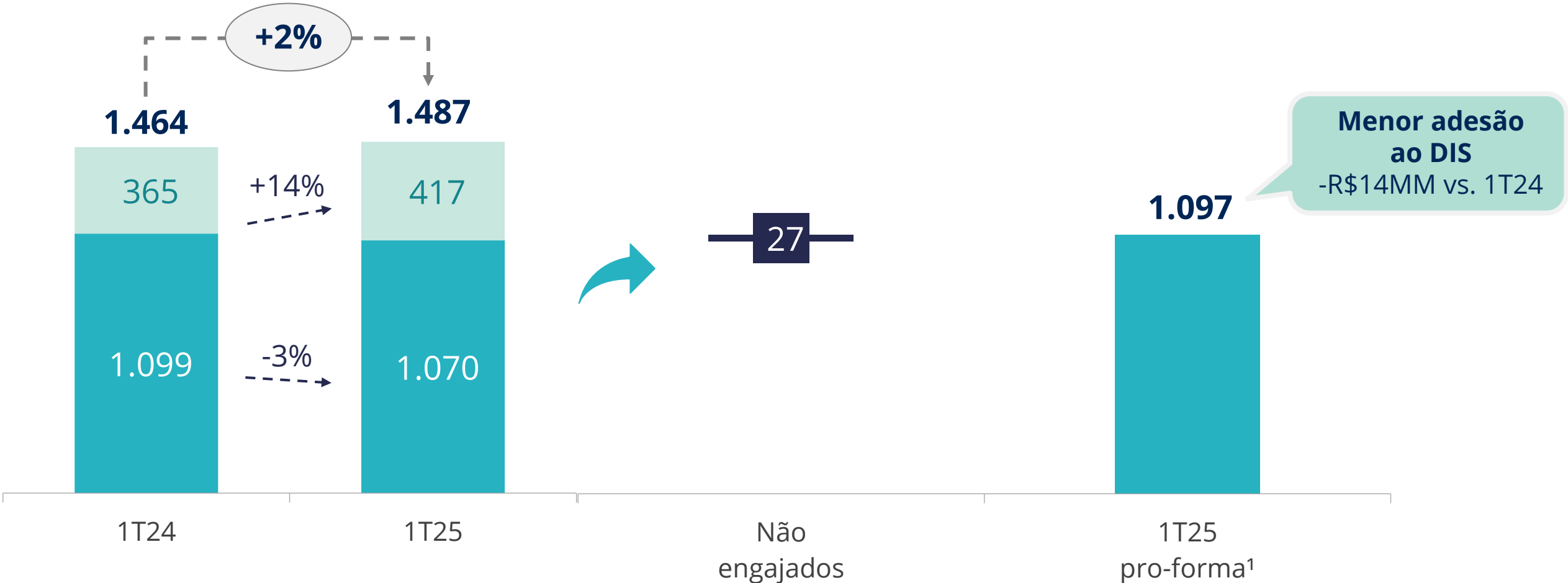
✓ **Captação supera a prévia** nos três segmentos.

✓ Expansão na **captação com forte trade up** do digital para o semipresencial.

¹ Ticket médio = Receita Líquida mensal (trimestre/3) dividida pela base de alunos.

Receita Líquida Total (R\$MM)

■ BUs Presencial e Digital
■ Premium

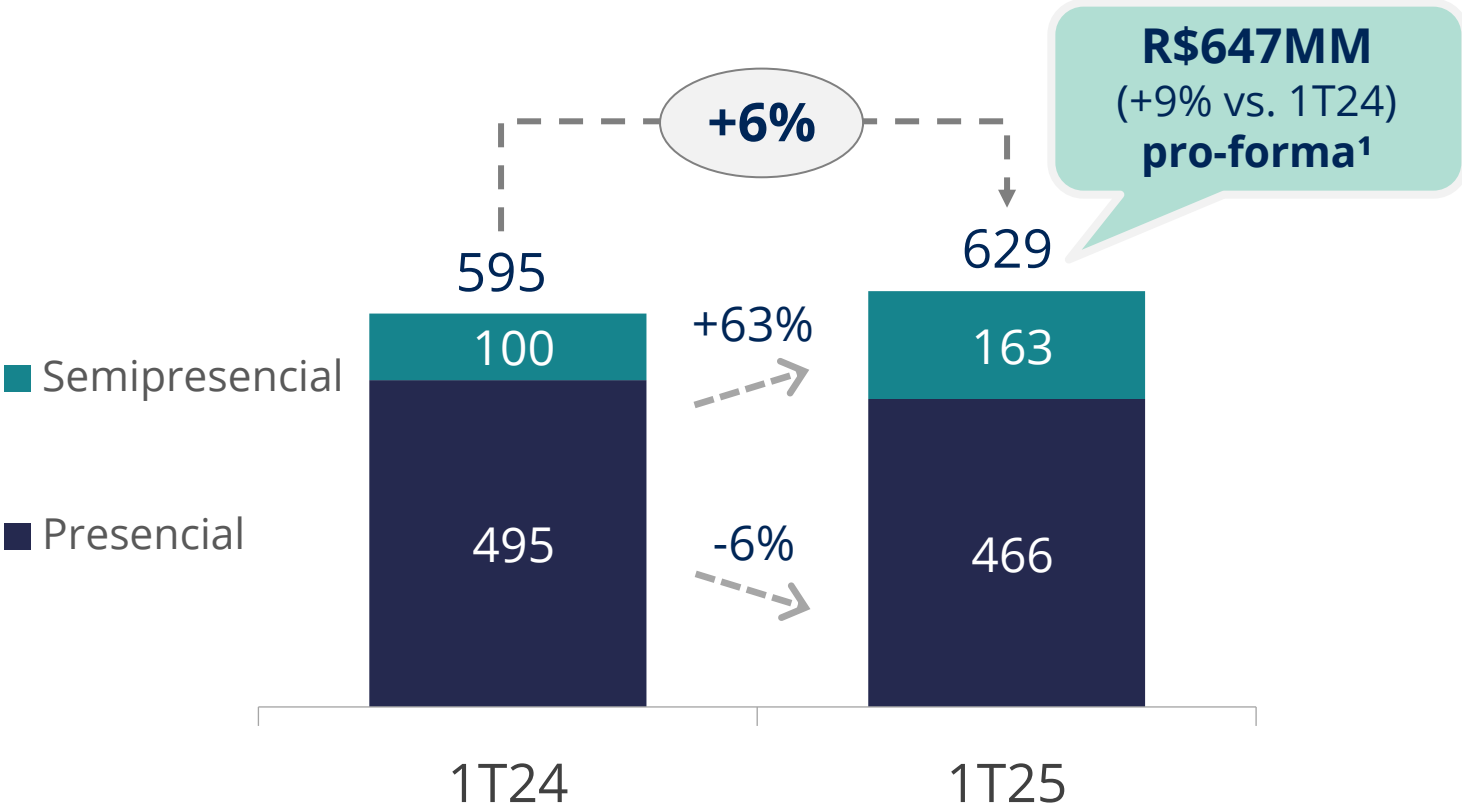


O não reconhecimento da **receita** do calouro com baixo engajamento acadêmico gerou um **impacto de -R\$27MM**

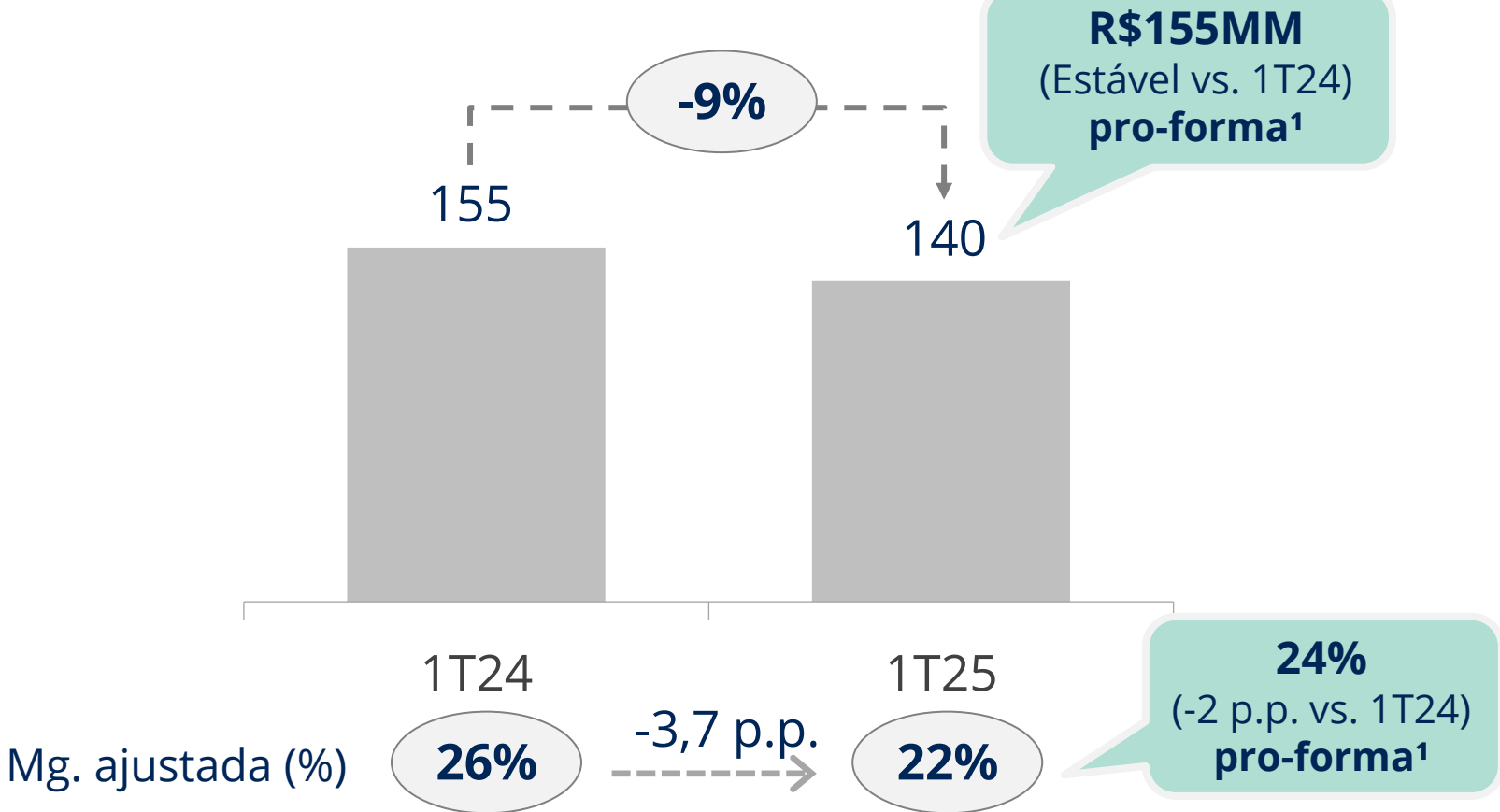
- ✓ **Sem efeito caixa** e com **impacto neutro no resultado após ciclo de 18 meses**.
- ✓ **Provisionamento de 5% da receita de captação** (percentual alinhado com dados históricos).
- ✓ **Benefícios:** menor volatilidade trimestral, queda na PDD, melhora na satisfação e recaptação dos alunos.

¹ Desconsidera o impacto de R\$27MM do programa de isenção dos calouros não engajados no 1T25.

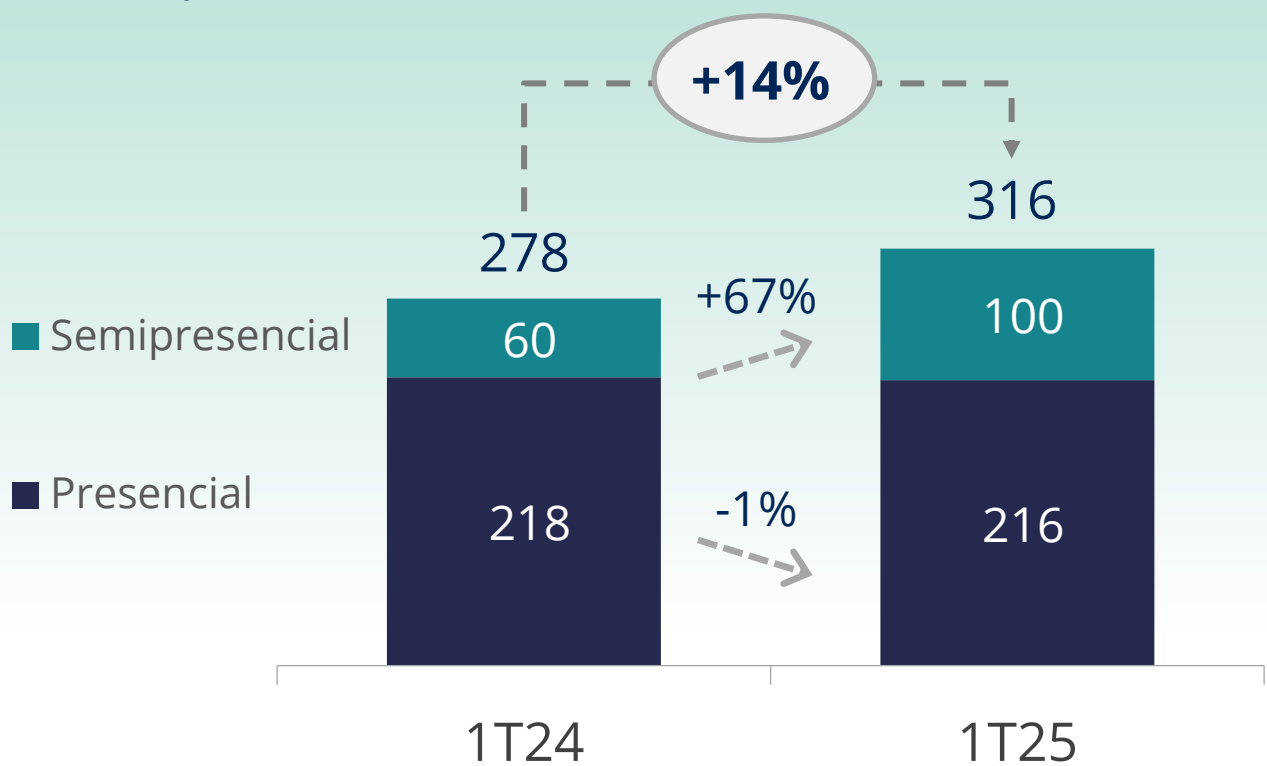
Receita Líquida (R\$MM)



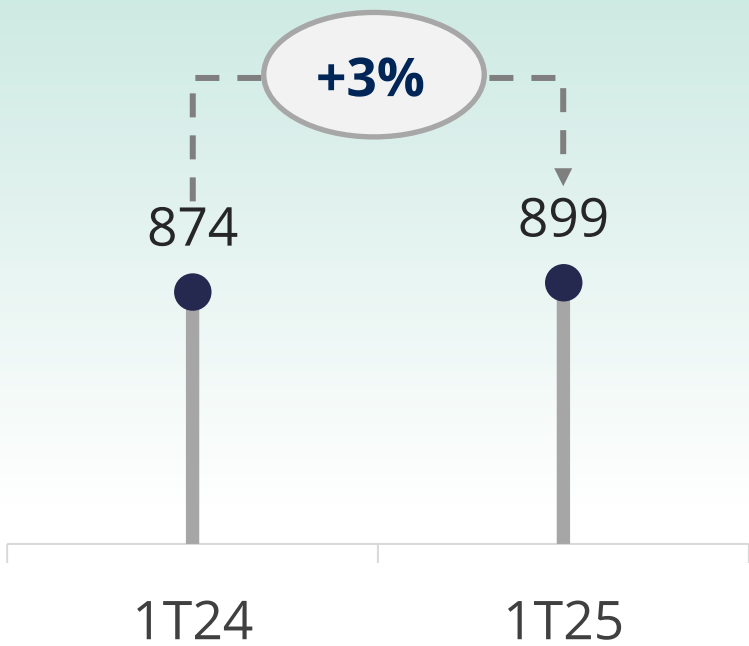
EBITDA ajustado¹ (R\$MM)



Base total de alunos (mil alunos)



Ticket Médio Graduação Mensalistas² (R\$/mês; TM de veteranos com +1 ano; ex-semipresencial)

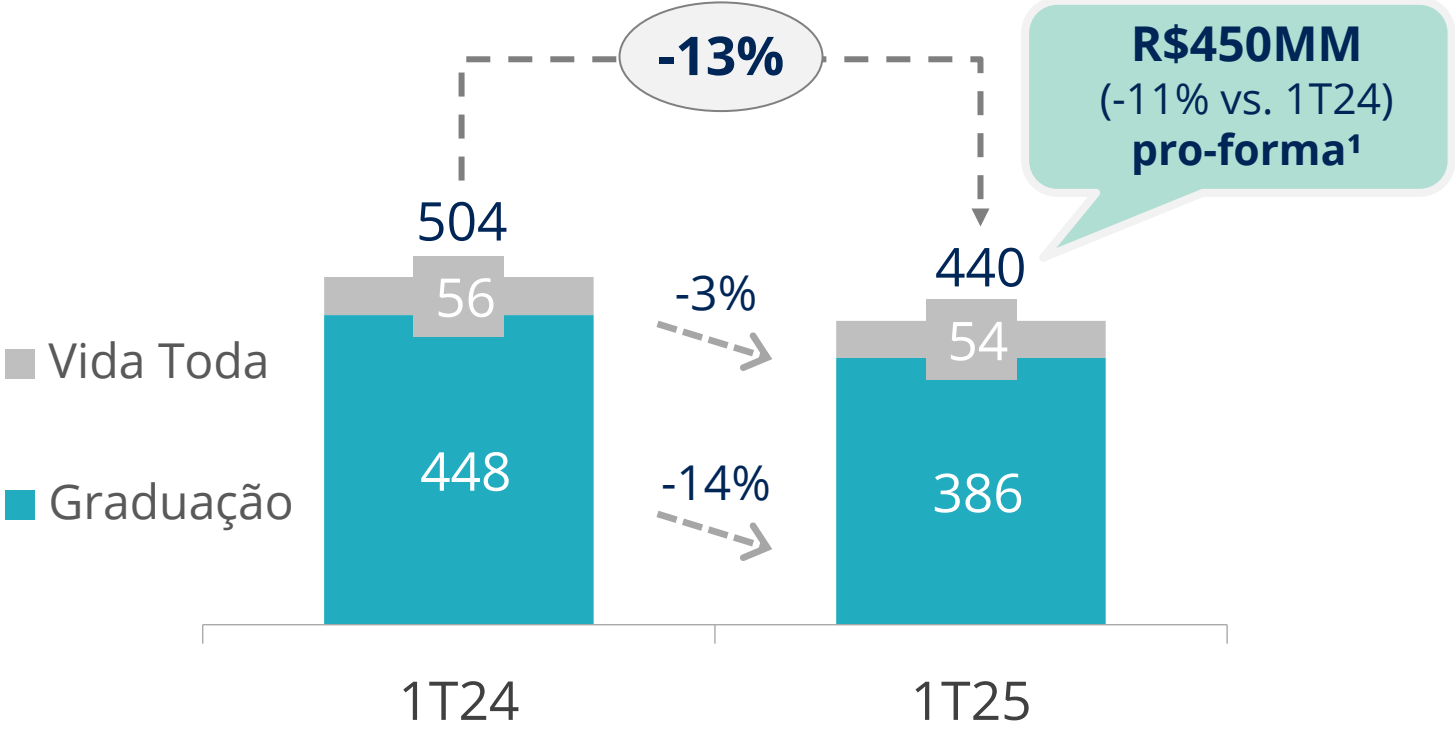


Renovação em 82%
+0,9 p.p. vs. 1T24

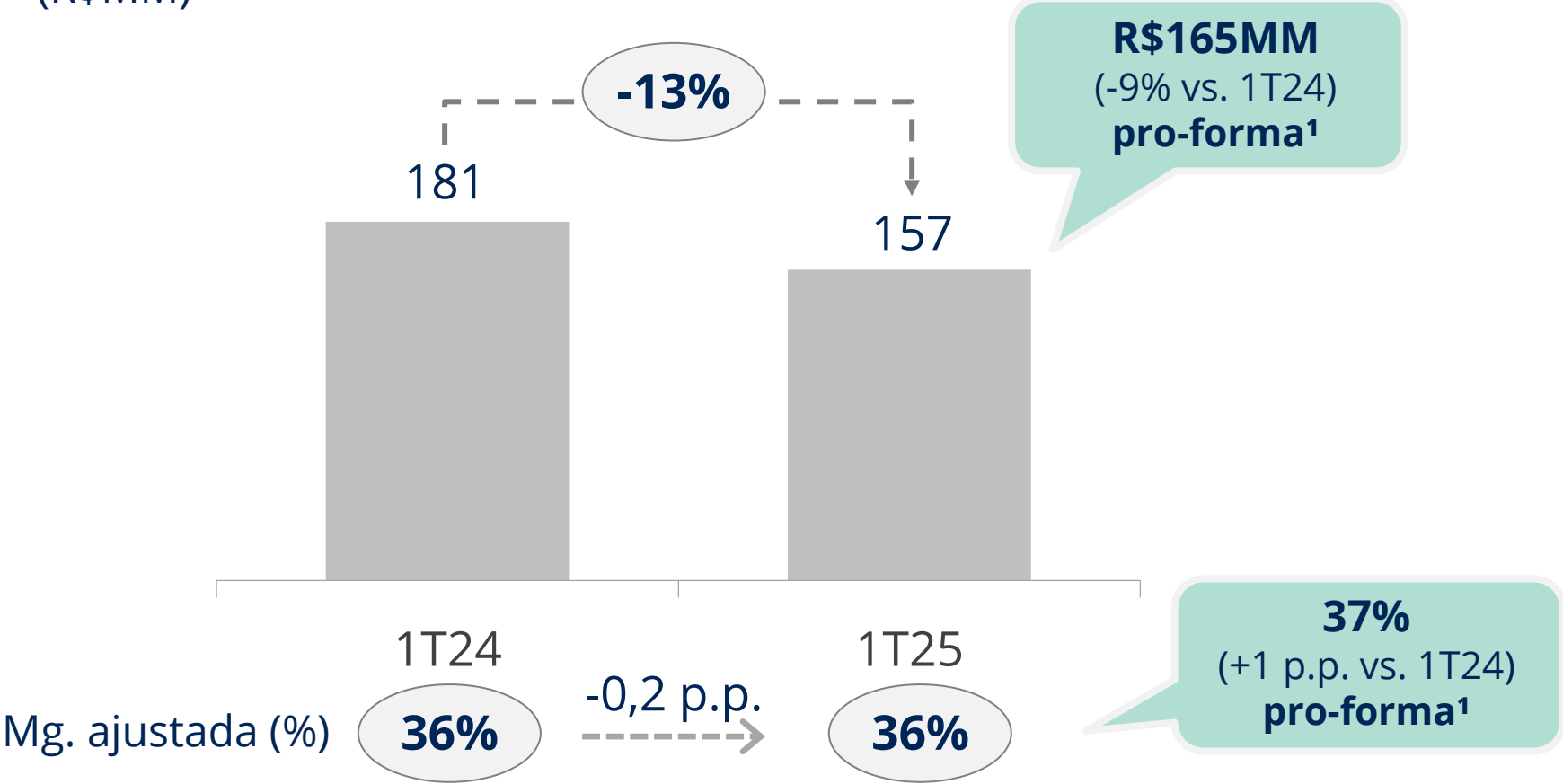
¹ Desconsidera o impacto do programa de isenção dos calouros não engajados no 1T25.

² Ticket não considera alunos ProUni e bolsistas.

Receita Líquida
(R\$MM)



EBITDA ajustado
(R\$MM)



Mg. ajustada (%)

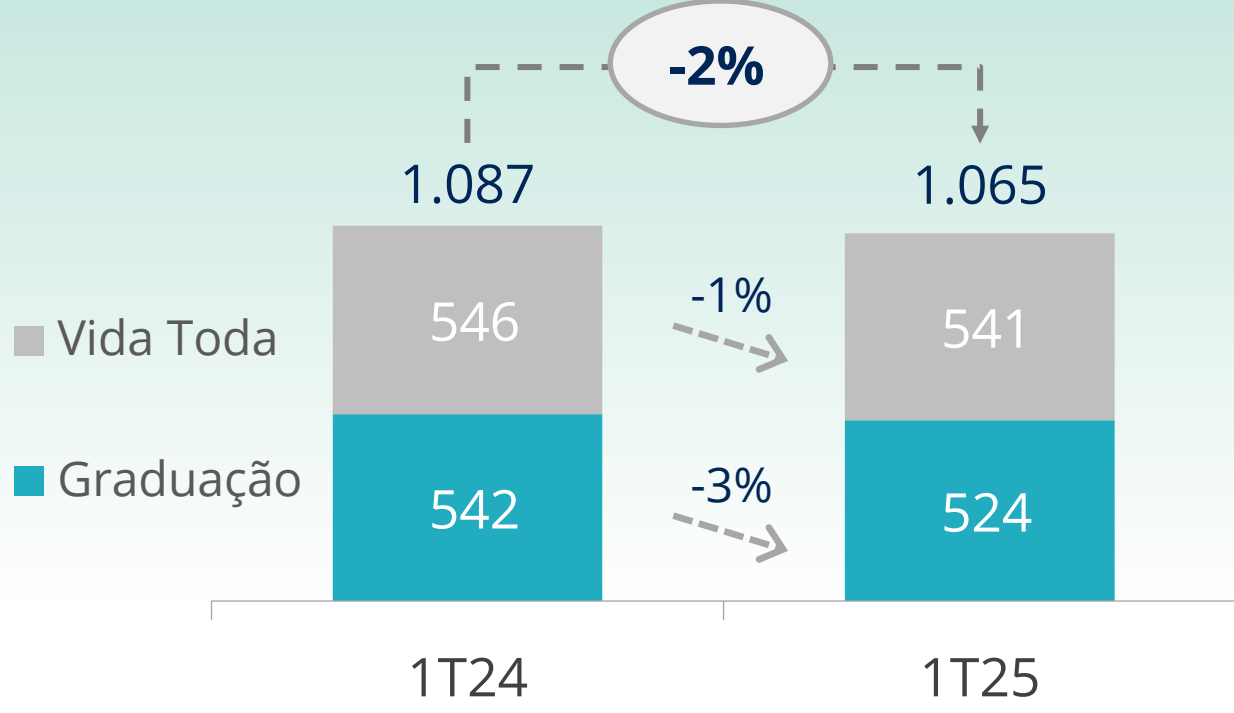
36%

-0,2 p.p.

36%

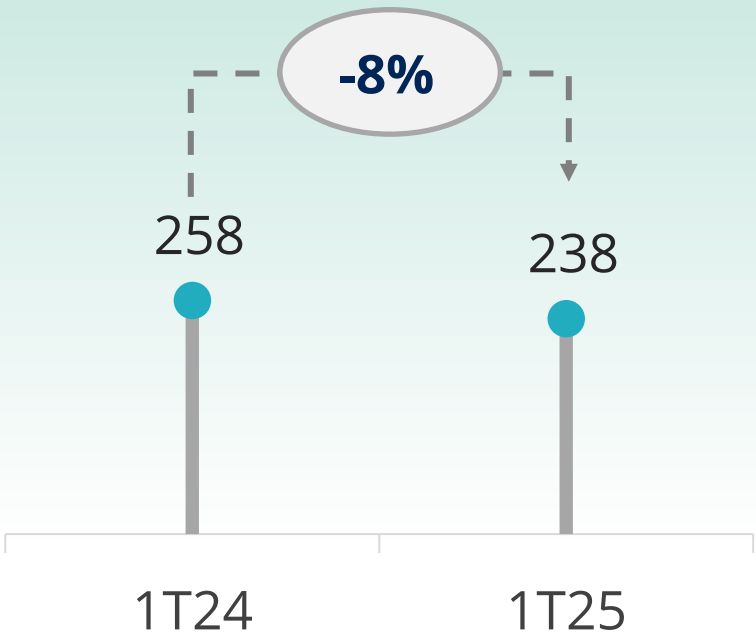
37%
(+1 p.p. vs. 1T24)
pro-forma¹

Base total de alunos
(mil alunos)



Ticket Médio Graduação

(R\$/mês; TM de veteranos com +1 ano; digital consolidado)

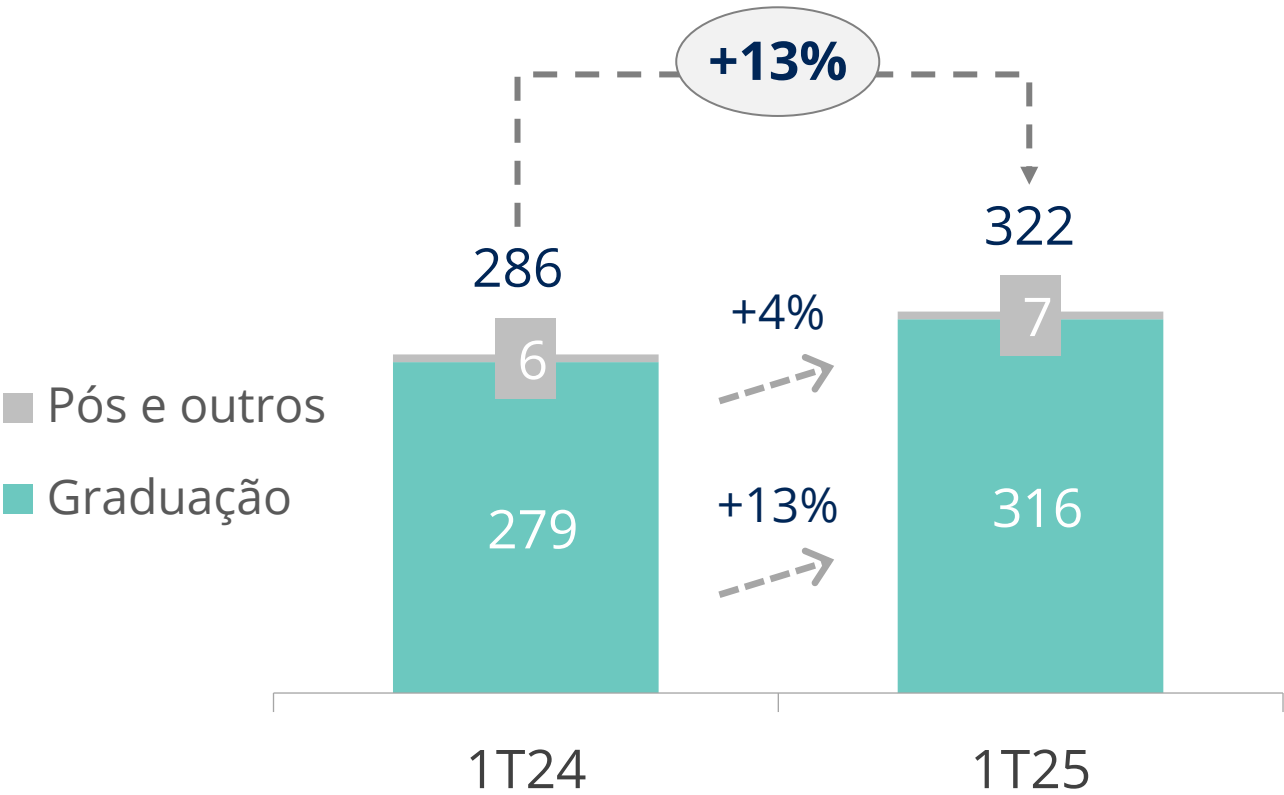


Renovação em 76%

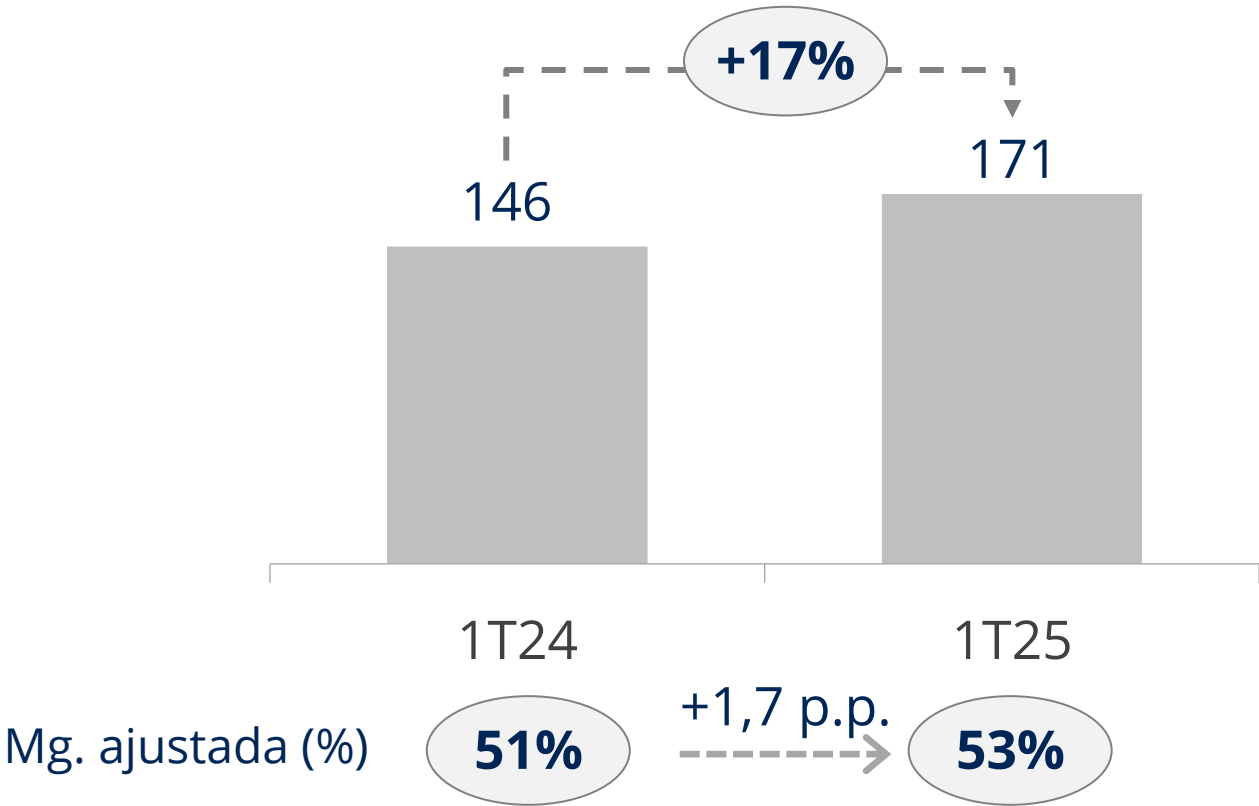
+2,7 p.p. vs. 1T24

¹ Desconsidera o impacto do programa de isenção dos calouros não engajados no 1T25.

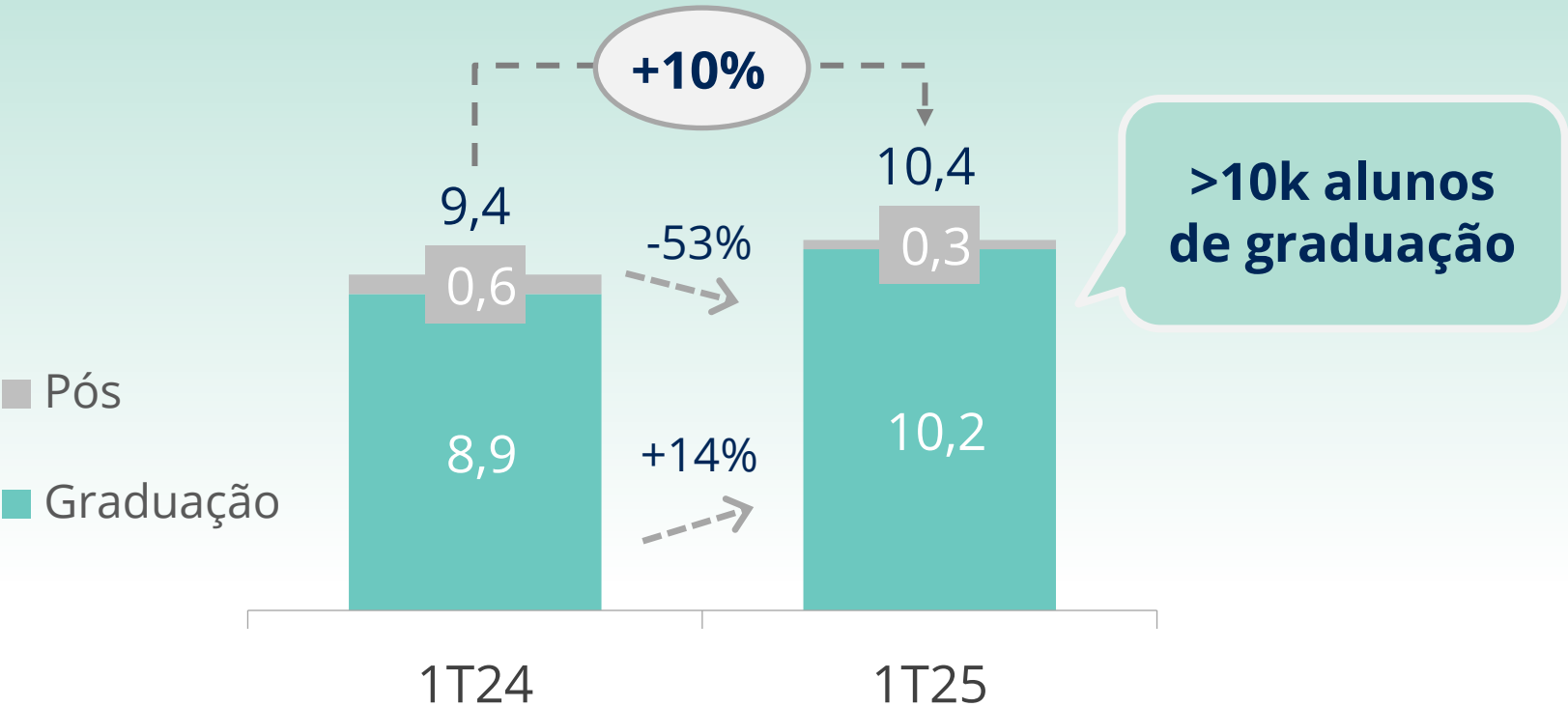
Receita Líquida (R\$MM)



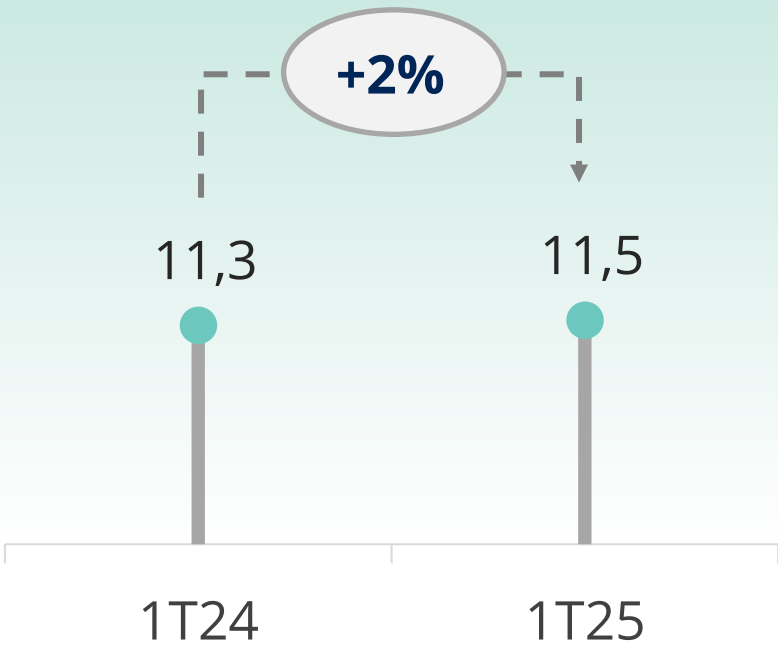
EBITDA ajustado (R\$MM)



Base total de alunos (mil alunos)

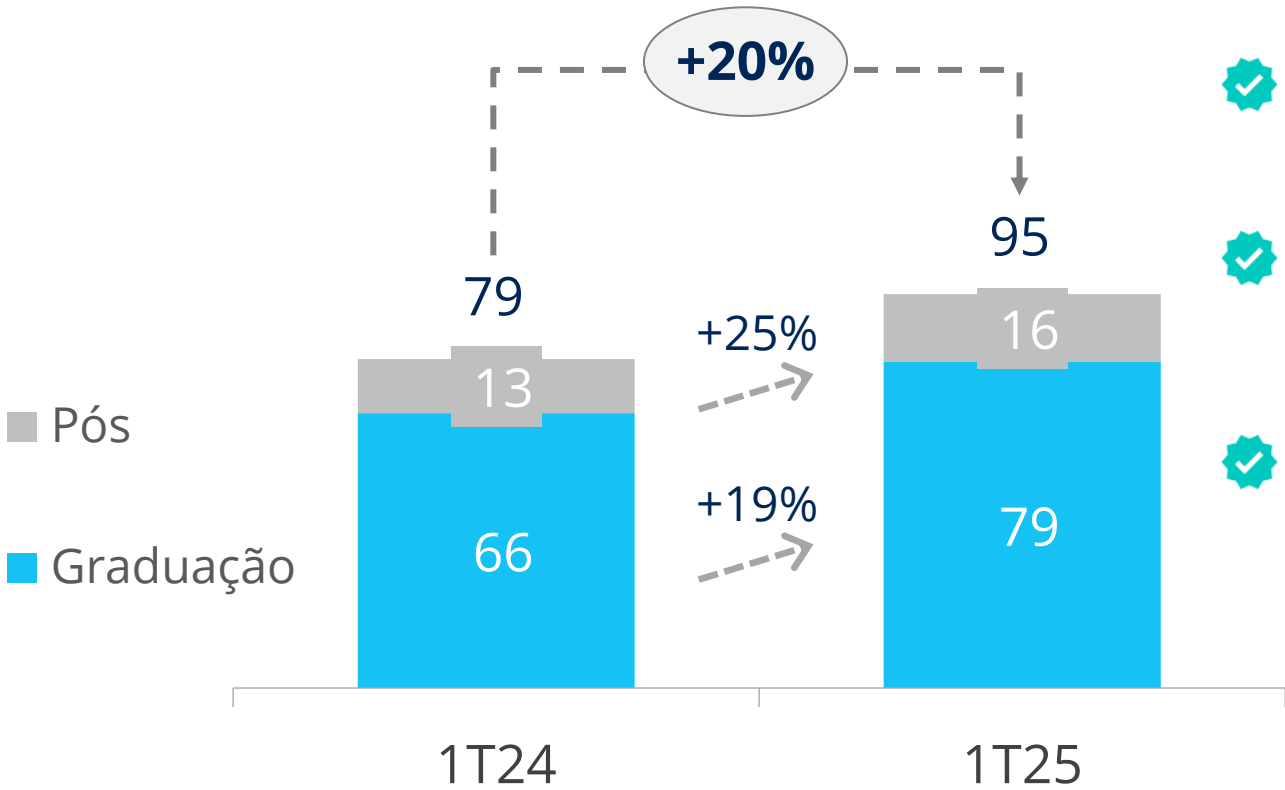


Ticket Médio Graduação (R\$ mil/mês; TM de veteranos com +1 ano)



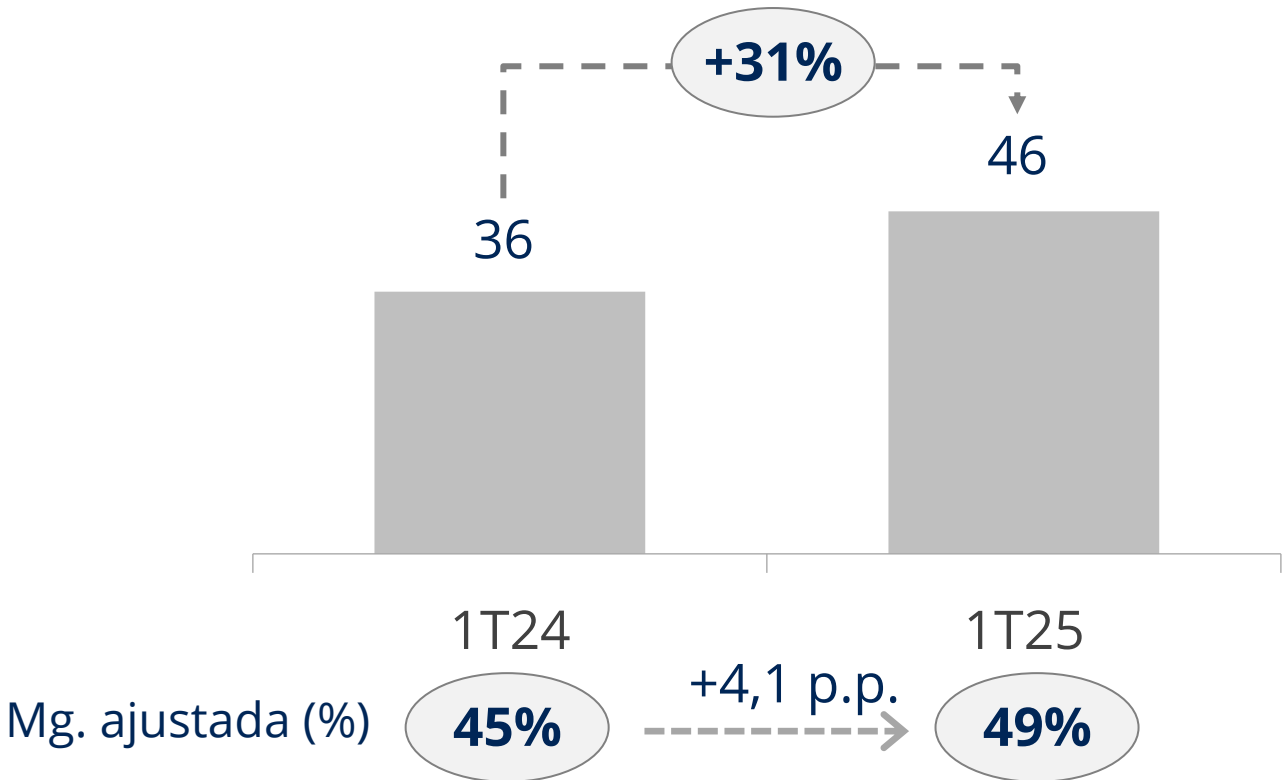
Renovação em 97%
Em linha com 1T24

Receita Líquida
(R\$MM)

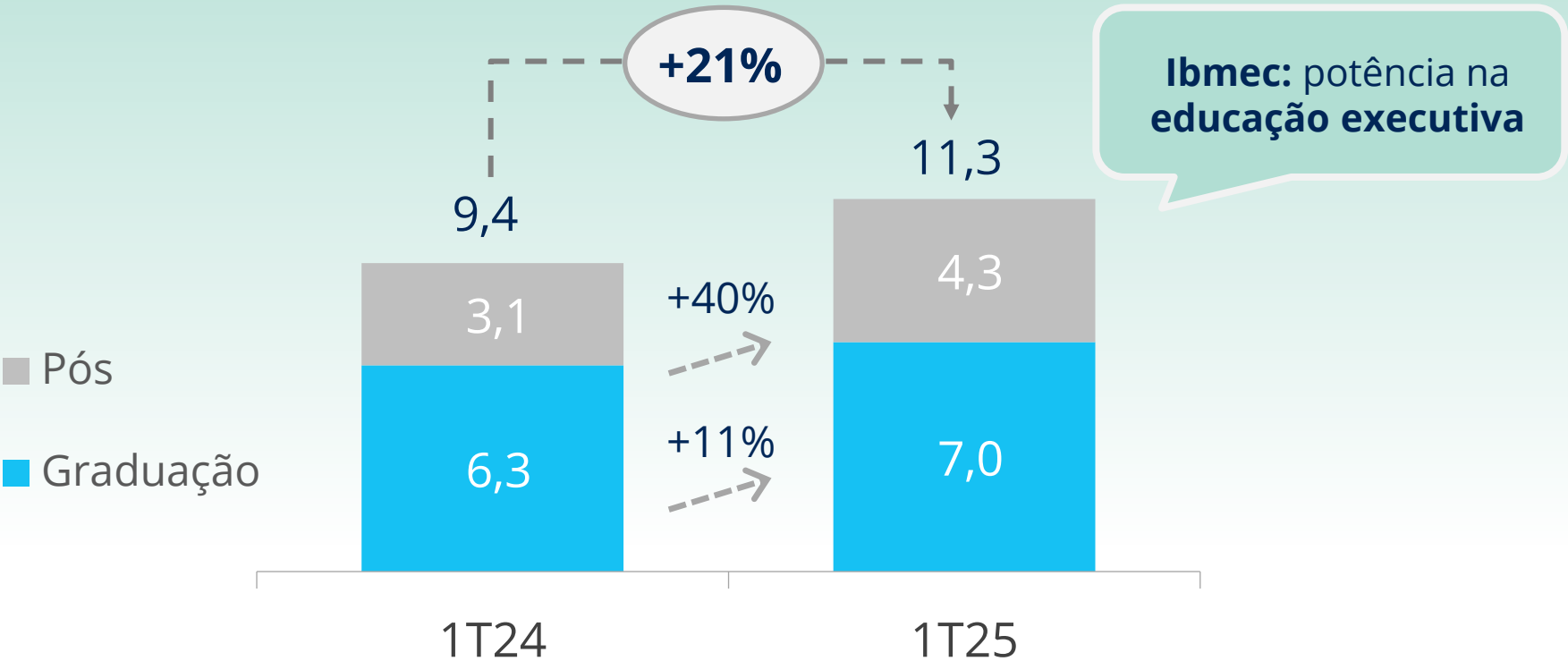


- ✓ Graduação **SP** representa **51% ROL de graduação**.
- ✓ **Captação +15%**, impulsionada por tecnologia e direito, além do core de negócios.
- ✓ **Anúncio** do novo campus **Ibmec em Botafogo**.

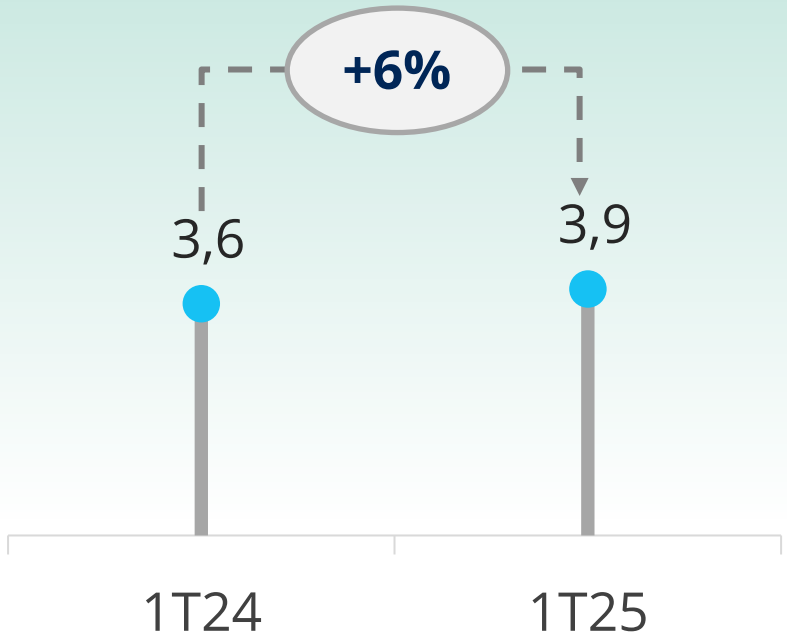
EBITDA ajustado
(R\$MM)



Base total de alunos
(mil alunos)

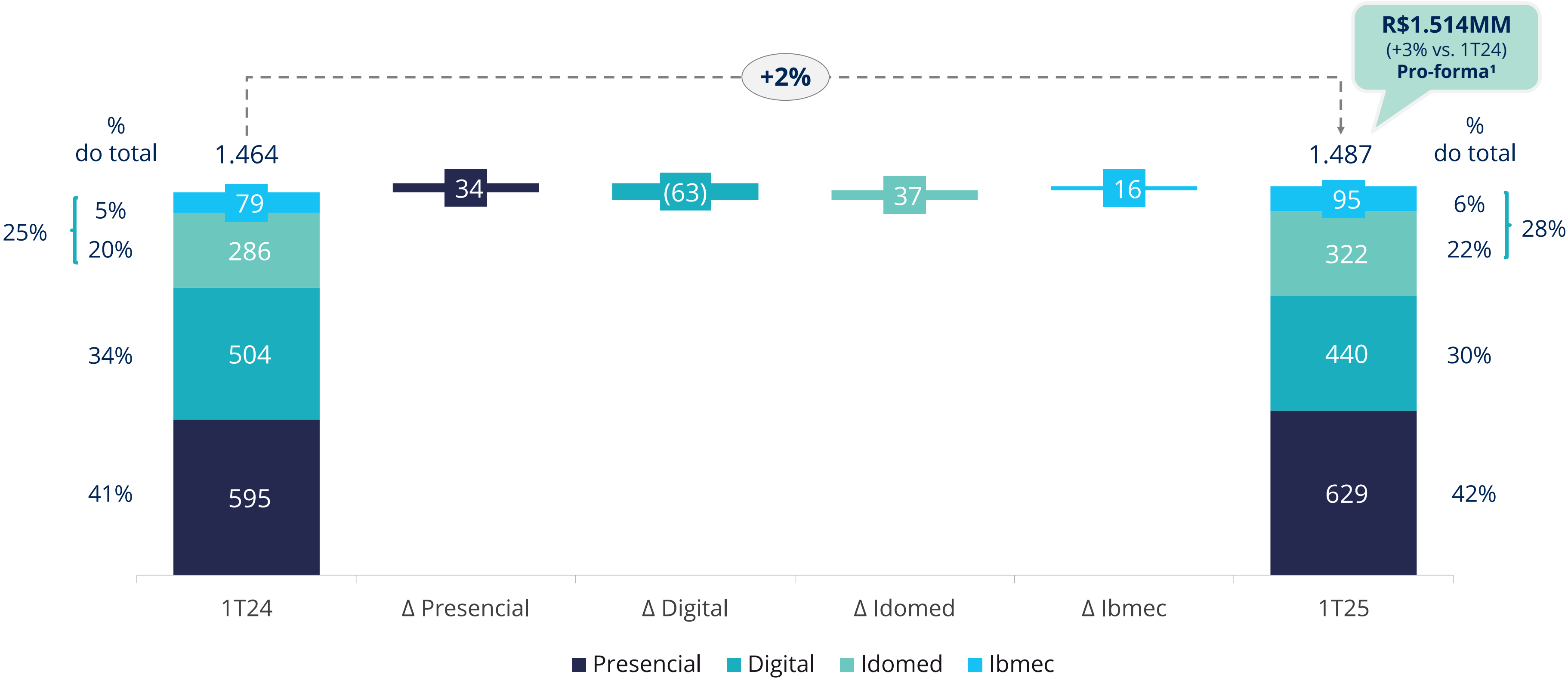


Ticket Médio Graduação
(R\$ mil/mês; TM de veteranos com +1 ano)



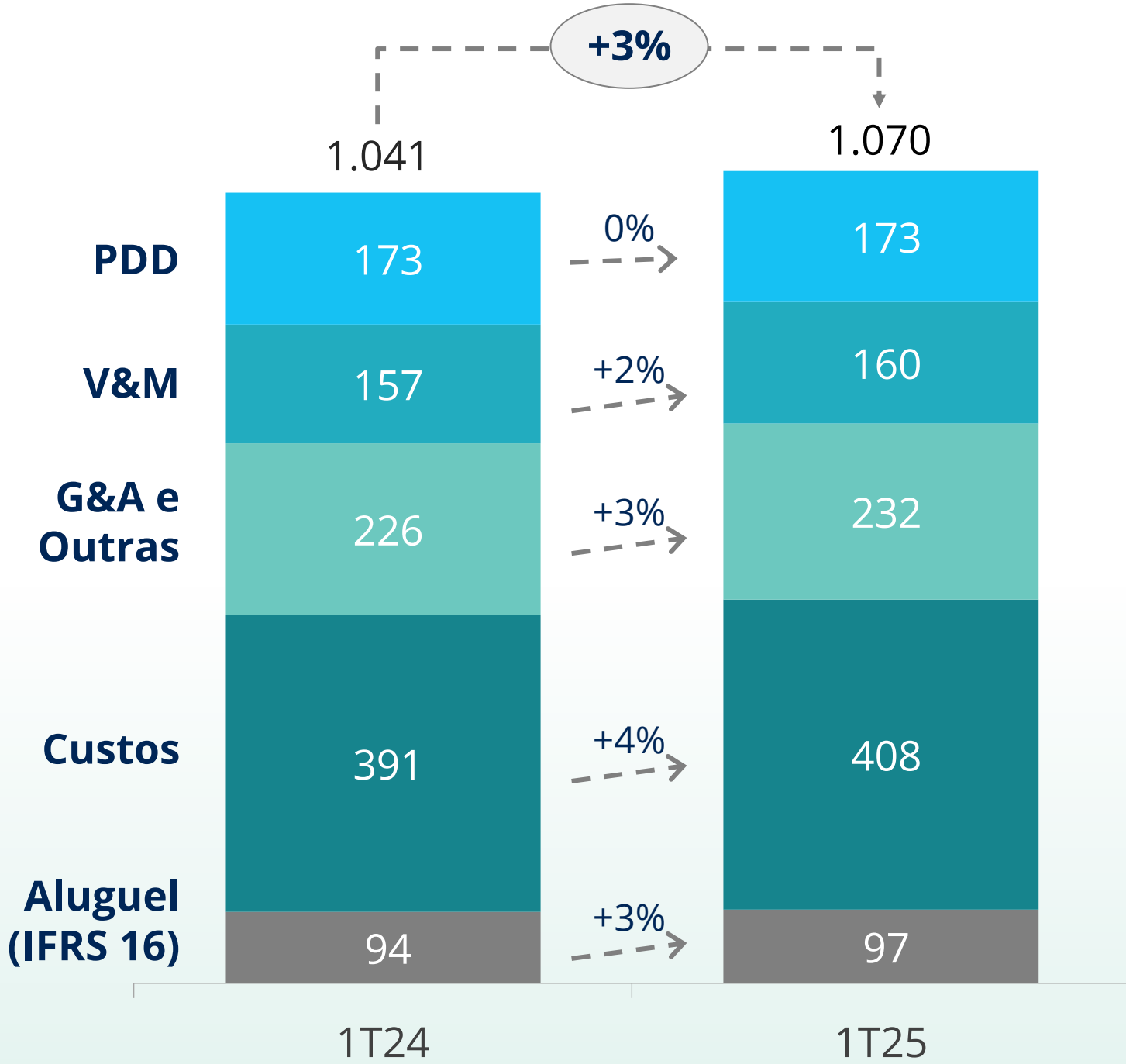
Renovação em 95%
Em linha com 1T24

Receita líquida total por unidade de negócio
(R\$MM)



¹ Desconsidera o impacto de R\$27MM do programa de isenção dos calouros não engajados no 1T25.

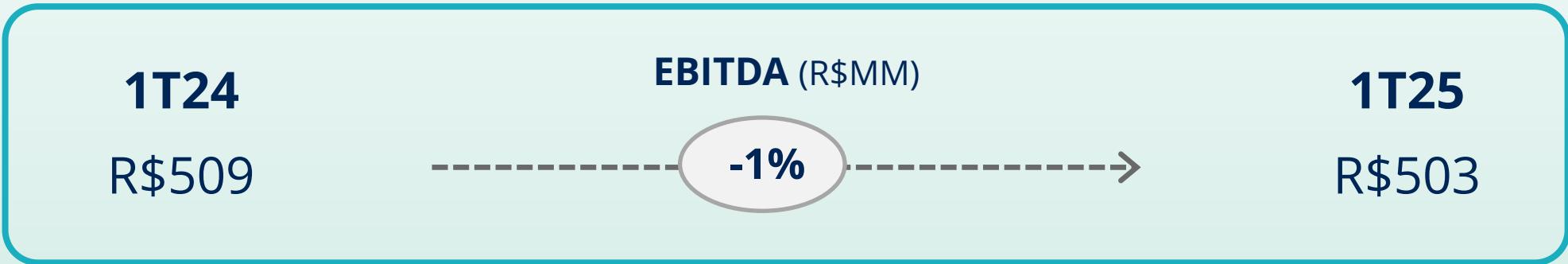
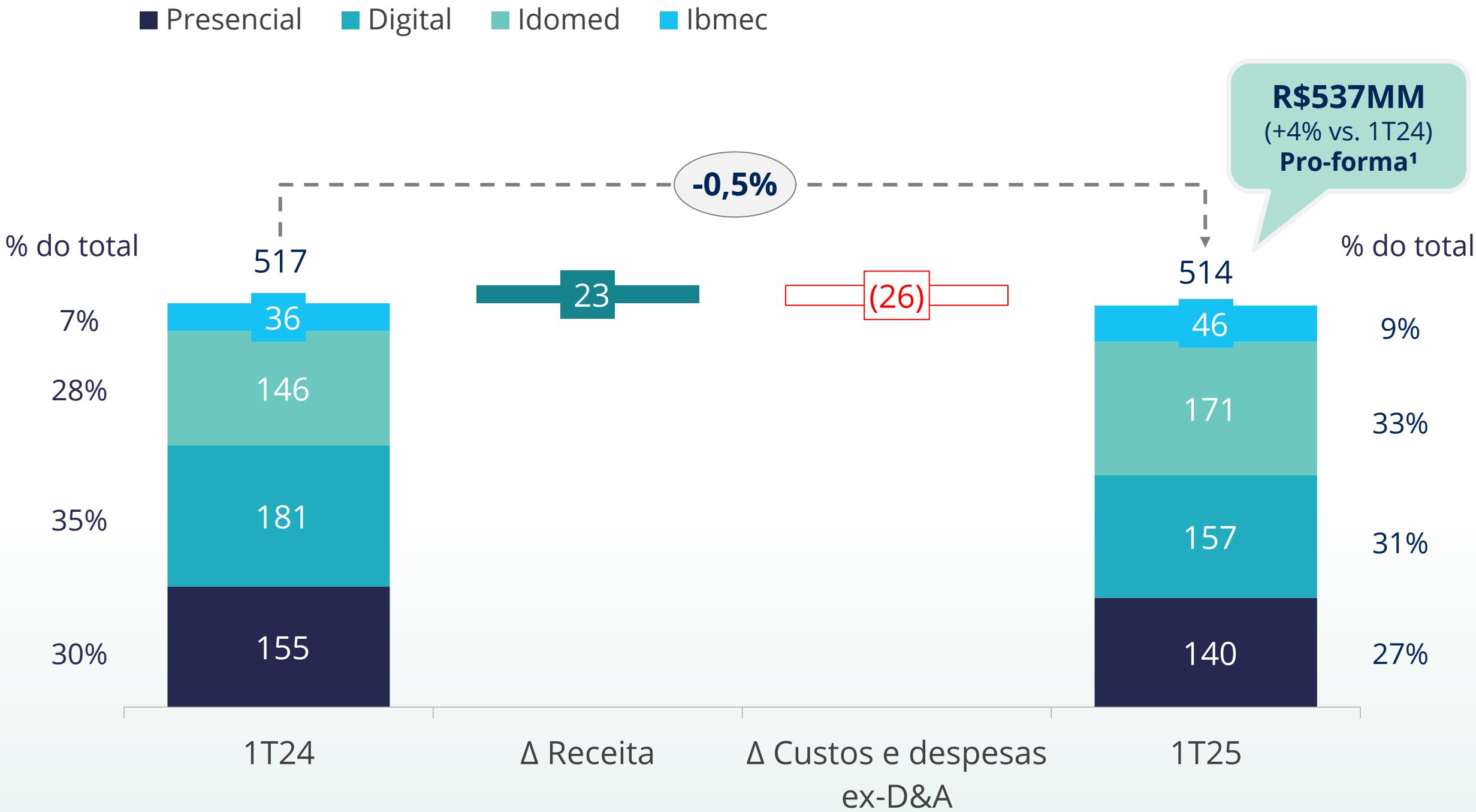
Composição dos custos e despesas¹
(R\$MM)



	1T24	1T25	Δ%
% da ROL	71%	72%	+0,8 p.p.
PDD	12%	12%	-0,2 p.p.
V&M	11%	11%	+0,1 p.p.
G&A e Outras	15%	16%	+0,1 p.p.
Custos	27%	27%	+0,8 p.p.
Aluguel (IFRS 16)	6%	6%	+0,1 p.p.

¹ Custos e Despesas recorrentes (IFRS 16 e ex-D&A).

Composição do EBITDA Ajustado
(R\$MM)

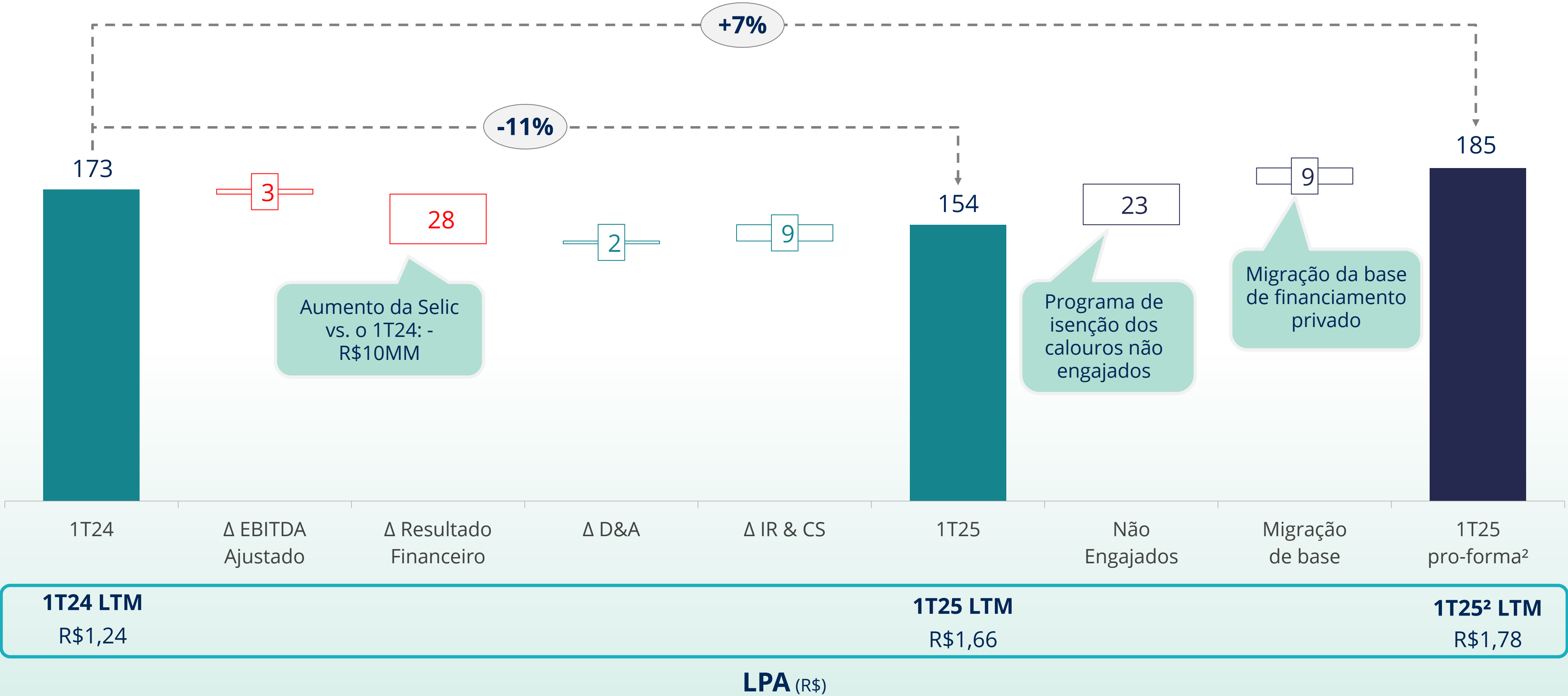


Margem Ajustada
(%)

	1T24	1T25	Δ%
Consolidado	35%	35%	-0,7 p.p
Ibmec	45%	49%	+4,1 p.p
Idomed	51%	53%	+1,7 p.p
Digital	36%	36%	-0,2 p.p
Presencial	26%	22%	-3,7 p.p

¹ Desconsidera o impacto líquido de PDD (R\$23MM) do programa de isenção dos calouros não engajados no 1T25.

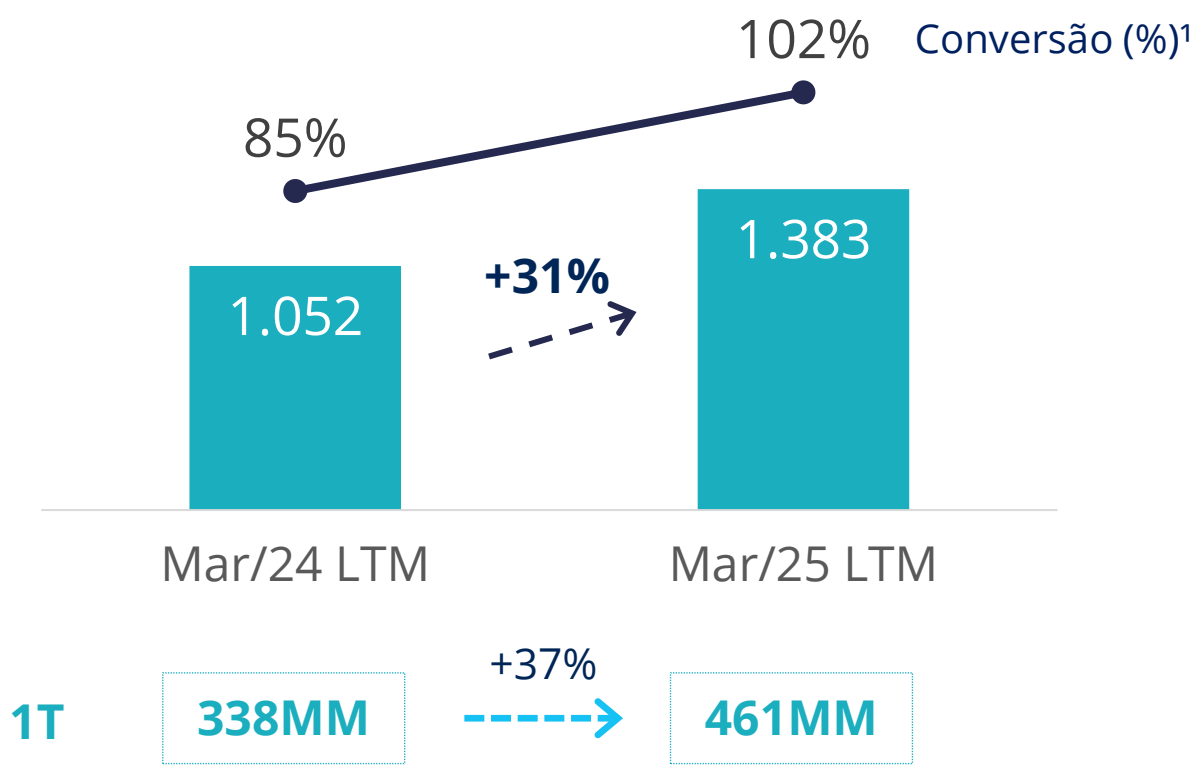
Composição do Lucro Líquido Ajustado¹
(R\$MM)



¹ Efeitos não recorrentes que afetam o Lucro Líquido incluem: efeitos não recorrentes que impactam o EBITDA e amortização do ágio.
² Desconsidera o impacto do programa de isenção dos calouros não engajados no EBITDA (R\$23MM) e o impacto da migração da base de alunos financiados (R\$9MM) no resultado financeiro.

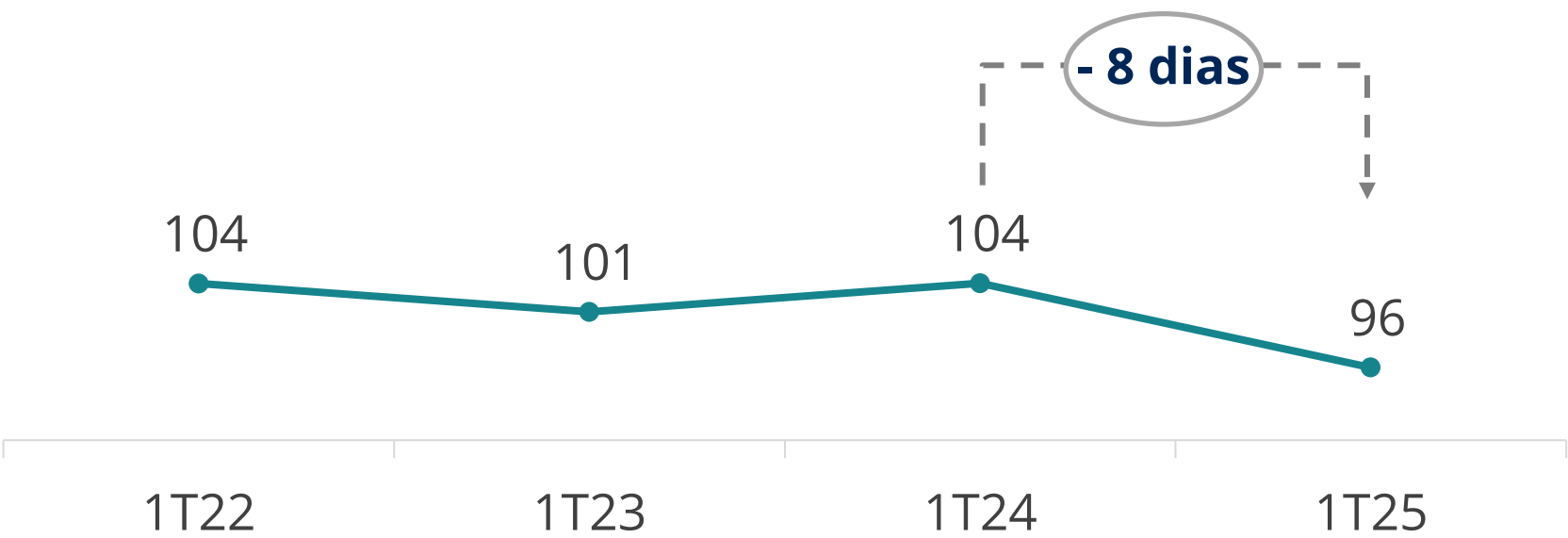
FCO

(R\$MM)



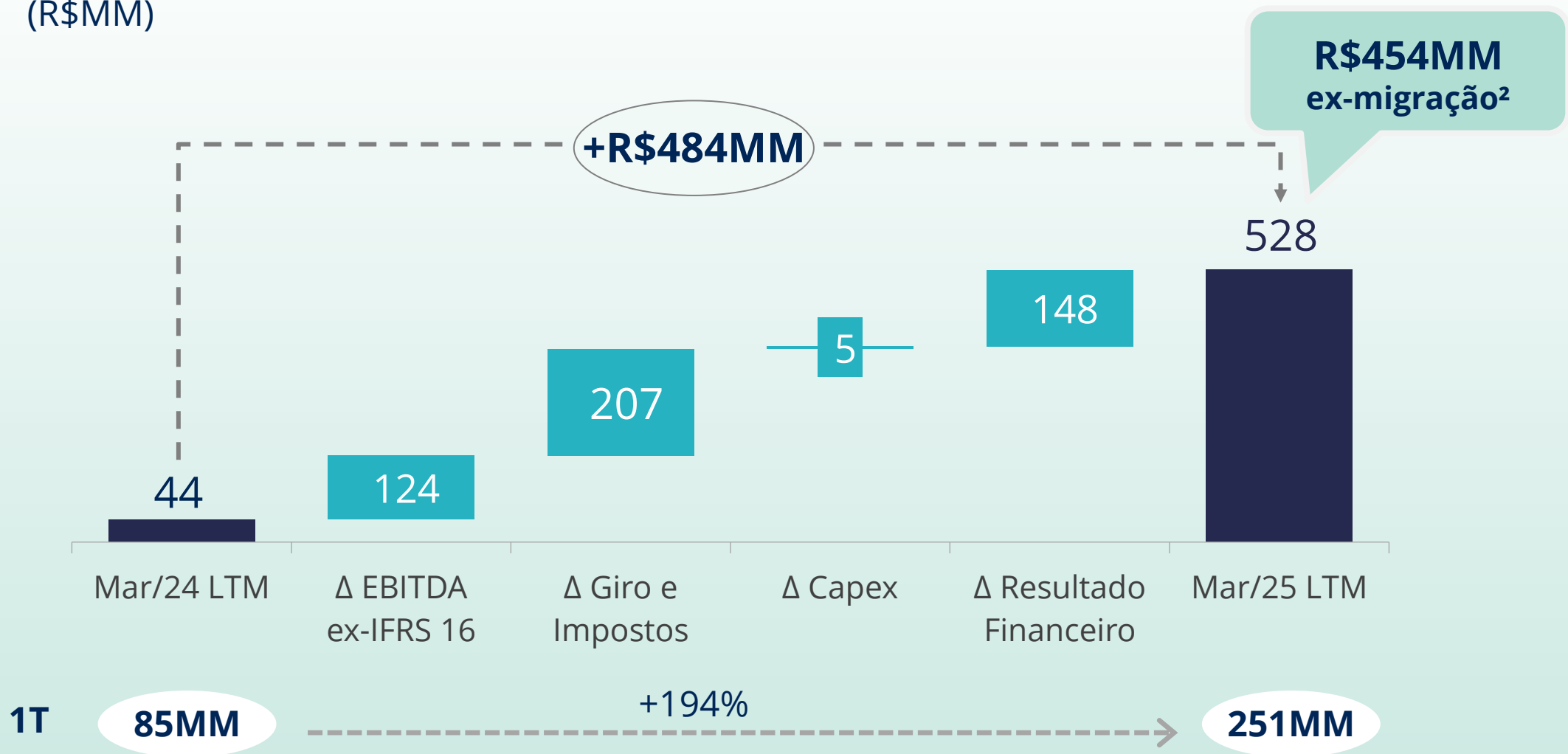
Prazo Médio de Recebimento

(PMR) (# dias)



Fluxo de Caixa do Acionista

(R\$MM)



- ✓ FCA crescendo 194% vs. 1T24 (+R\$166MM).
- ✓ Melhorias em todo o processo de arrecadação, menor penetração de receita DIS e migração dos financiamentos privados impactam positivamente os recebíveis (redução de 8 dias no PMR).

¹ Conversão de caixa: fluxo de caixa operacional/EBITDA ex-IFRS 16.
² Desconsidera efeito líquido no caixa de R\$74MM referente a migração da base de financiamento privado financiada para o modelo de antecipação.
Nota: LTM (*Last Twelve Months*), refere-se aos últimos doze meses consecutivos anteriores à data de 31/03.

Geração de caixa | FCA de R\$528MM nos últimos doze meses

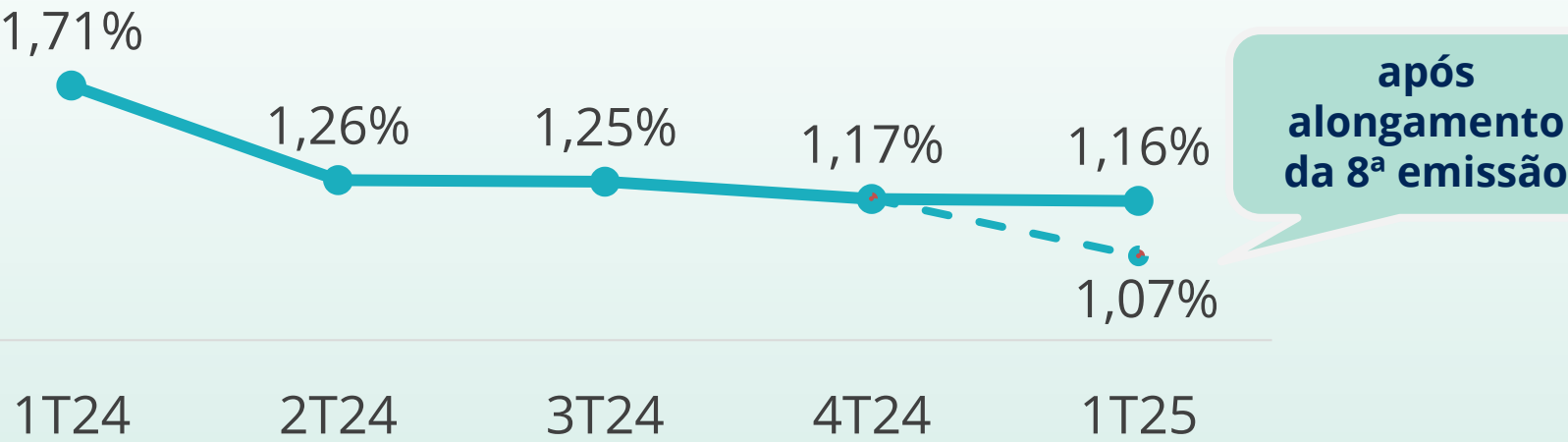
Recomposição (R\$MM)



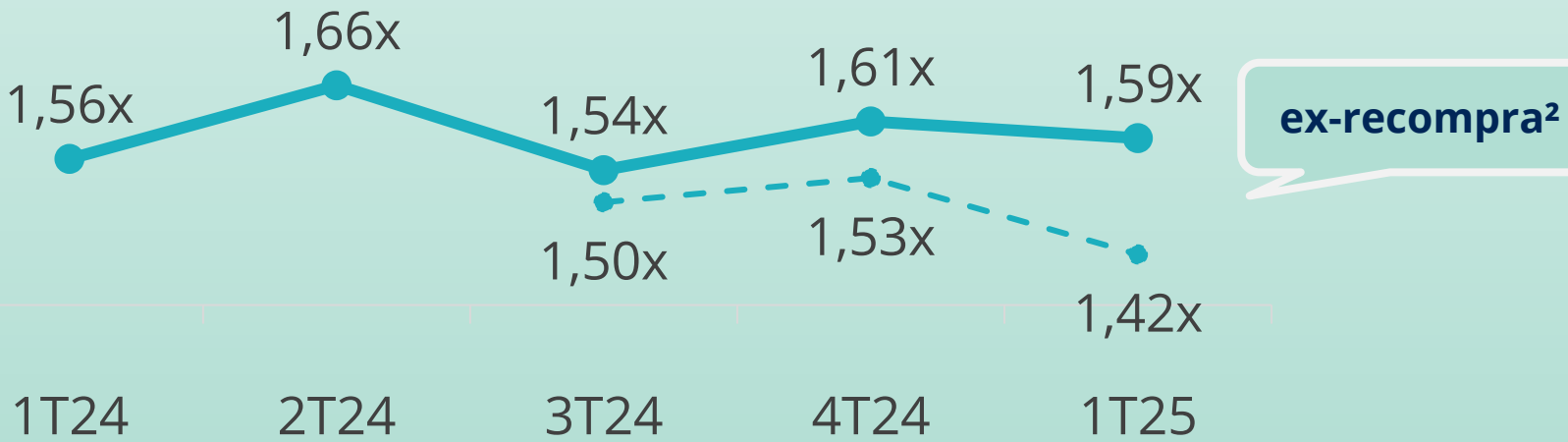
¹ Dívida líquida excluindo "Preço de aquisição a pagar" e "Arrendamento Mercantil".
² Sendo R\$107MM referentes ao pagamento da primeira parcela da Newton Paiva e Edufor. Conforme comunicado ao mercado de 28/05/24 e Fato relevante de 09/12/24.
³ A dívida líquida, para efeitos comparativos de uso de caixa, está excluindo R\$104MM referentes a juros bancários contabilizados e ainda não desembolsados.

Spread da dívida

(CDI +)



Alavancagem¹



R\$ 0,9 Bilhão

Caixa e disponibilidades

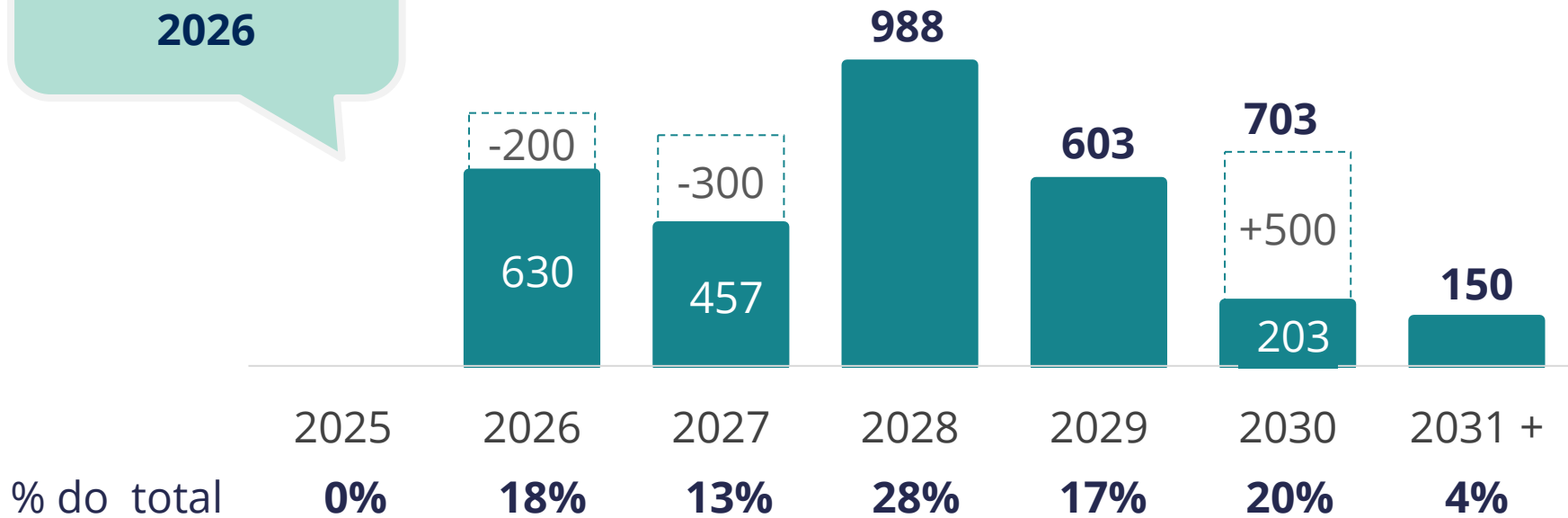
R\$ 2,9 Bilhões

Dívida Líquida ex-IFRS 16

Cronograma de amortização após alongamento da 8ª emissão

(R\$MM; apenas principal)

Nenhum vencimento até 2026



Evento subsequente - maio/25

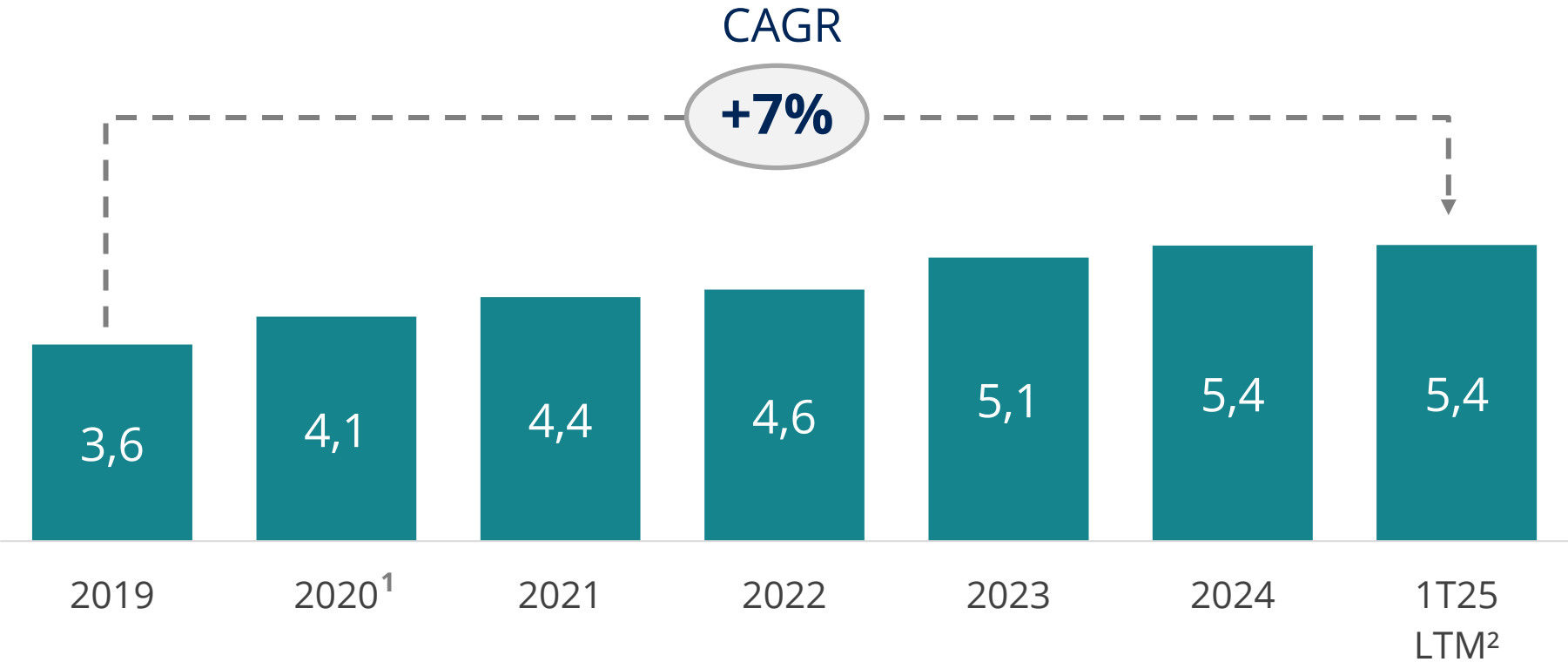
Alongamento da 8ª emissão de debêntures (R\$500MM), que permitirá o **aumento do prazo médio** da dívida de 2,9 para 3,3 anos, além da **redução do custo médio para CDI+1,07 a.a..**

¹ Dívida líquida ex-IFRS 16 / EBITDA ajustado (últimos 12 meses, considerando IFRS 16).

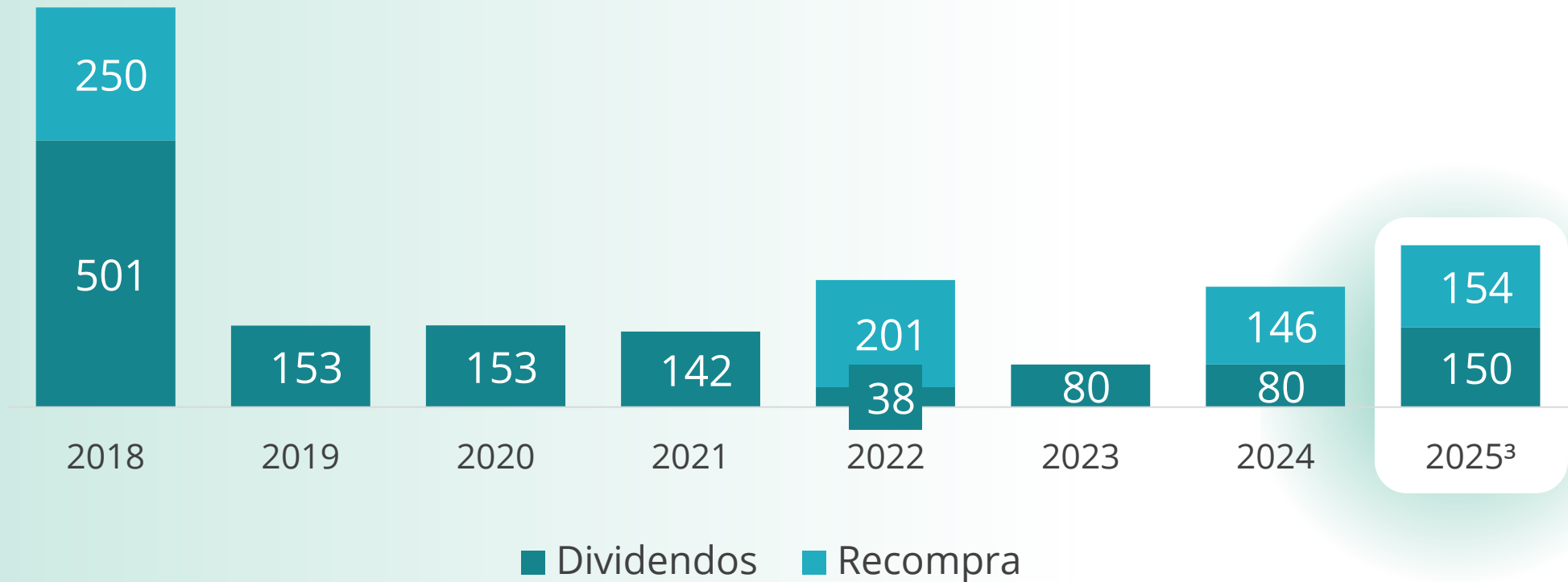
² Programa de recompra com preço médio de R\$9,8 por ação.

Histórico de crescimento, margem e pagamento de dividendos

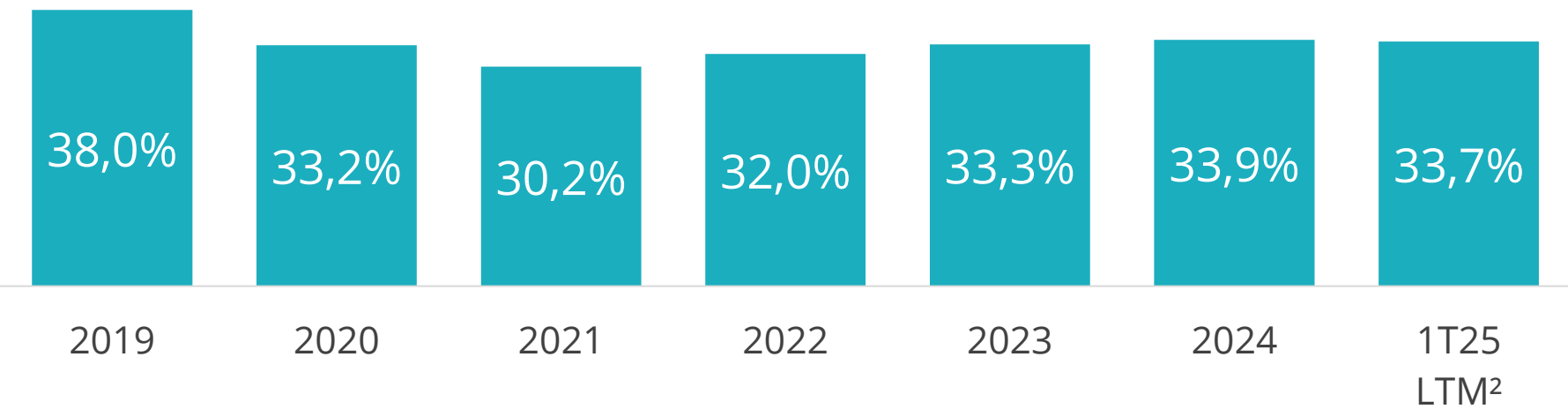
Receita Líquida (R\$ bilhões)



Dividendos e Recompra de Ações³ - Foco no retorno ao acionista (R\$MM)



Margem EBITDA Ajustada (%)

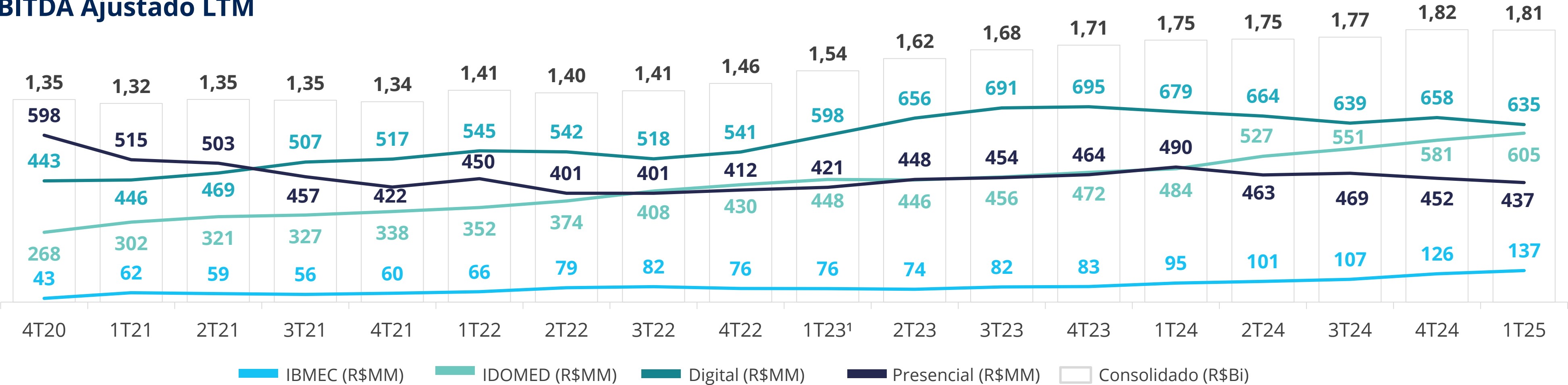


Pagamento de Dividendos
em todos os anos
desde o IPO em 2007

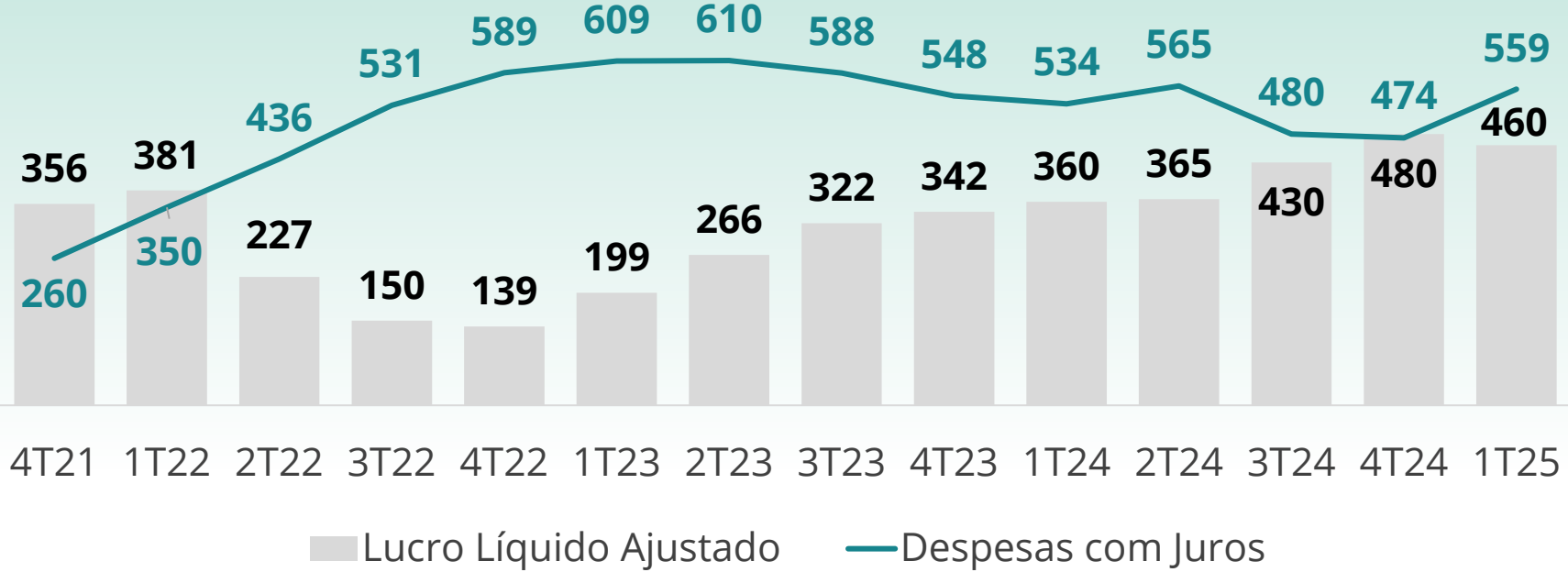
¹ Receita líquida ajustada pelos efeitos de leis e liminares na justiça referentes ao Covid-19.
² LTM (*Last Twelve Months*), refere-se aos últimos doze meses consecutivos anteriores à data de 31/03/2025.
³ Dividendos e recompra de ações na visão caixa até o momento.

Portfólio sólido conduzindo a resultados positivos

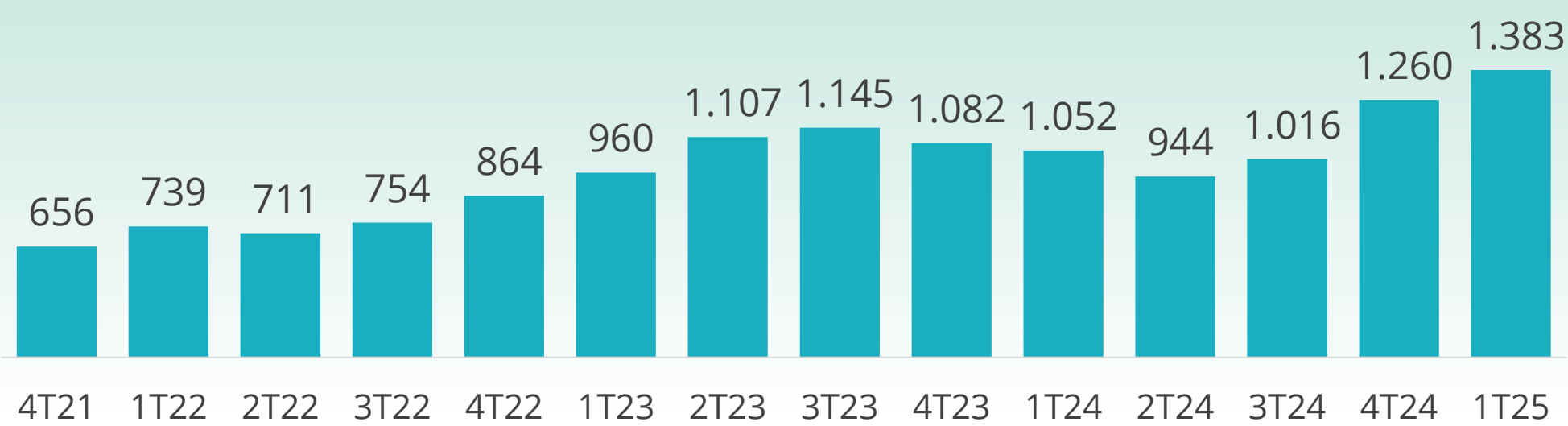
EBITDA Ajustado LTM



Lucro Líquido ajustado e Despesas com Juros² LTM (R\$MM)



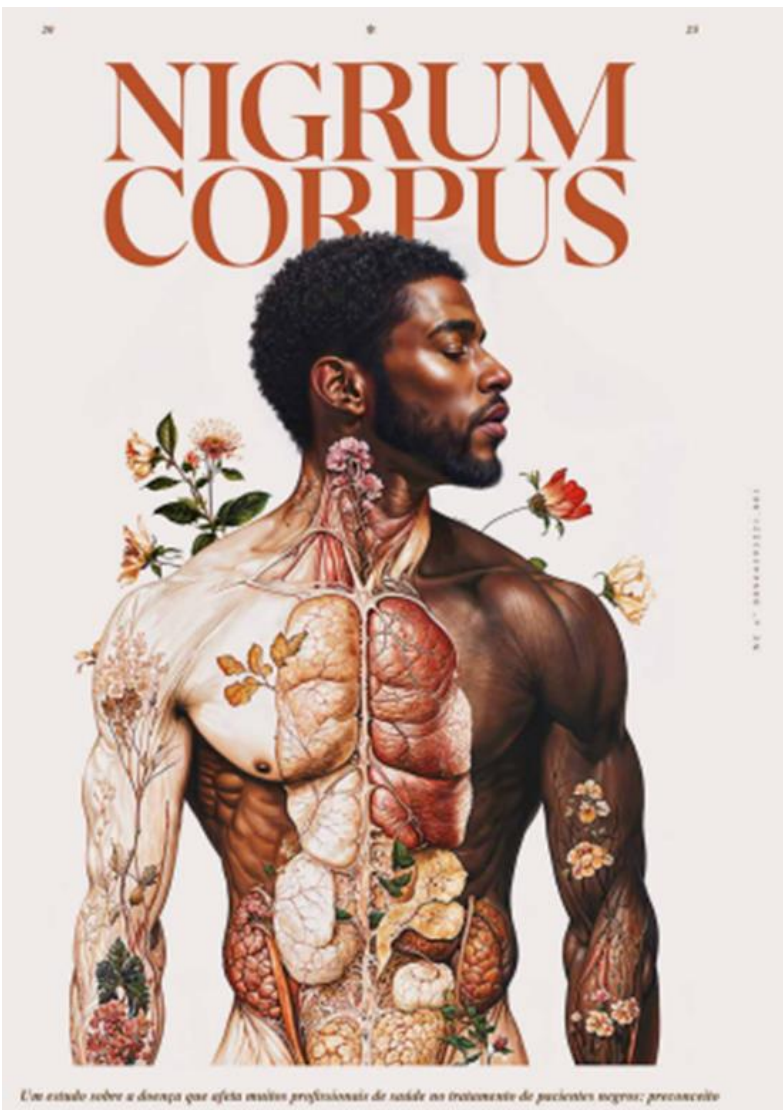
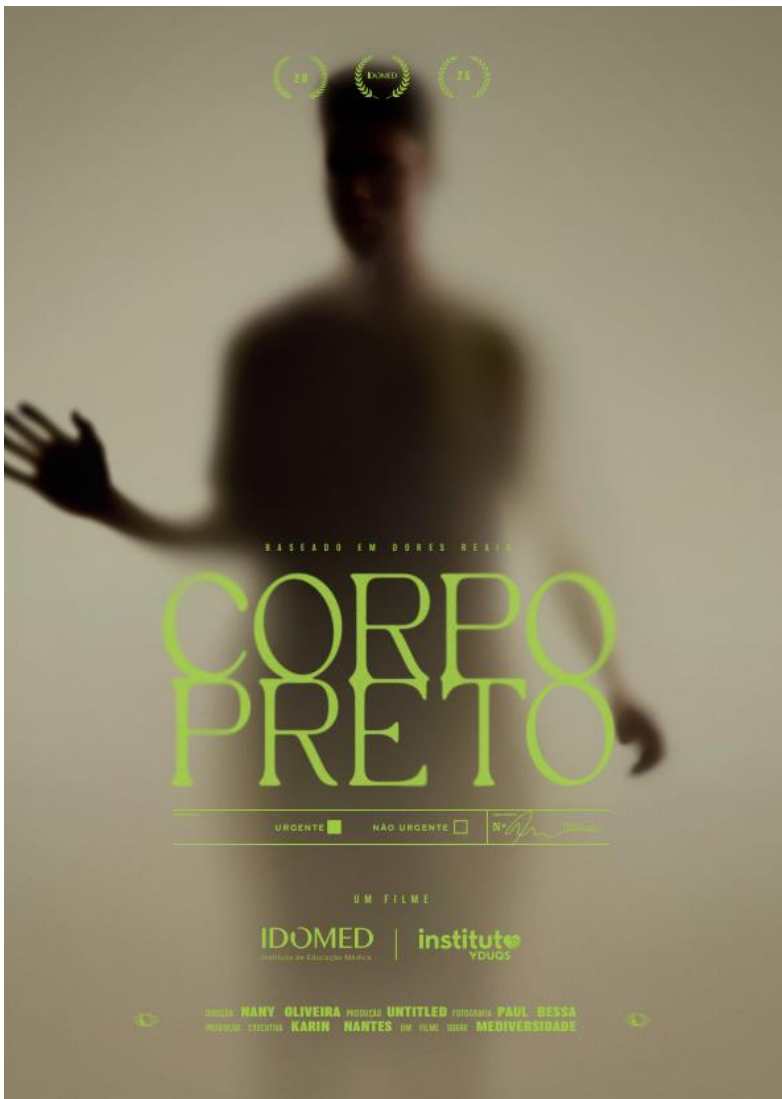
Fluxo de Caixa Operacional LTM (R\$MM)



¹ Desconsiderando efeito de descasamento do FG-Fies na receita entre os segmentos Premium e Presencial.

² Despesas de juros e encargos, juros sobre empréstimos swap e despesas com financiamento privado.

Nota: LTM (Last Twelve Months), refere-se aos últimos doze meses consecutivos anteriores à data 31/03/2025.



Programa Mediversidade - IDOMED e Instituto Yduqs:

- 53 alunos negros e indígenas em condição de hipossuficiência econômica.
- Lançamento do livro “Nigrum Corpus – Um estudo sobre racismo na medicina brasileira” e do curta metragem “Corpo Preto - Um filme sobre o viés racial na medicina”, ambos inspirados em estudos e relatos reais reunidos pelo Mediversidade. Acesse pelo QR CODE.

ISE B3 Ingresso na 20ª carteira
Índice de Sustentabilidade
Empresarial da B3



T E Mulheres
V A na Liderança

IGC B3

ICO2 B3

IDIVERSA B3



Relatório Integrado 2024

- Lançamento da Estratégia de Sustentabilidade 25-30, alinhada aos ODS da ONU e temas relevantes para o setor de educação e principais stakeholders.



Forte Geração de Caixa

- | FCO R\$1,4 Bi LTM (+31%)
- | FCA R\$528MM LTM (+R\$484MM)
- | Guidance de R\$500 a R\$600MM de FCA em 2025



R\$150MM em dividendos pagos em maio/25



Programa de Recompra finalizado R\$300MM



Melhora na qualidade da receita

- | *Trade up* do EaD para Semipresencial
- | Programa de isenção de calouros não engajados
- | Forte crescimento do Premium



Crescimento no Ibmecc

- | Receita Líquida +20%
- | Mg. EBITDA +4 p.p.
- | Base de alunos +21%



LPA de R\$3 a R\$4 a partir de 2027

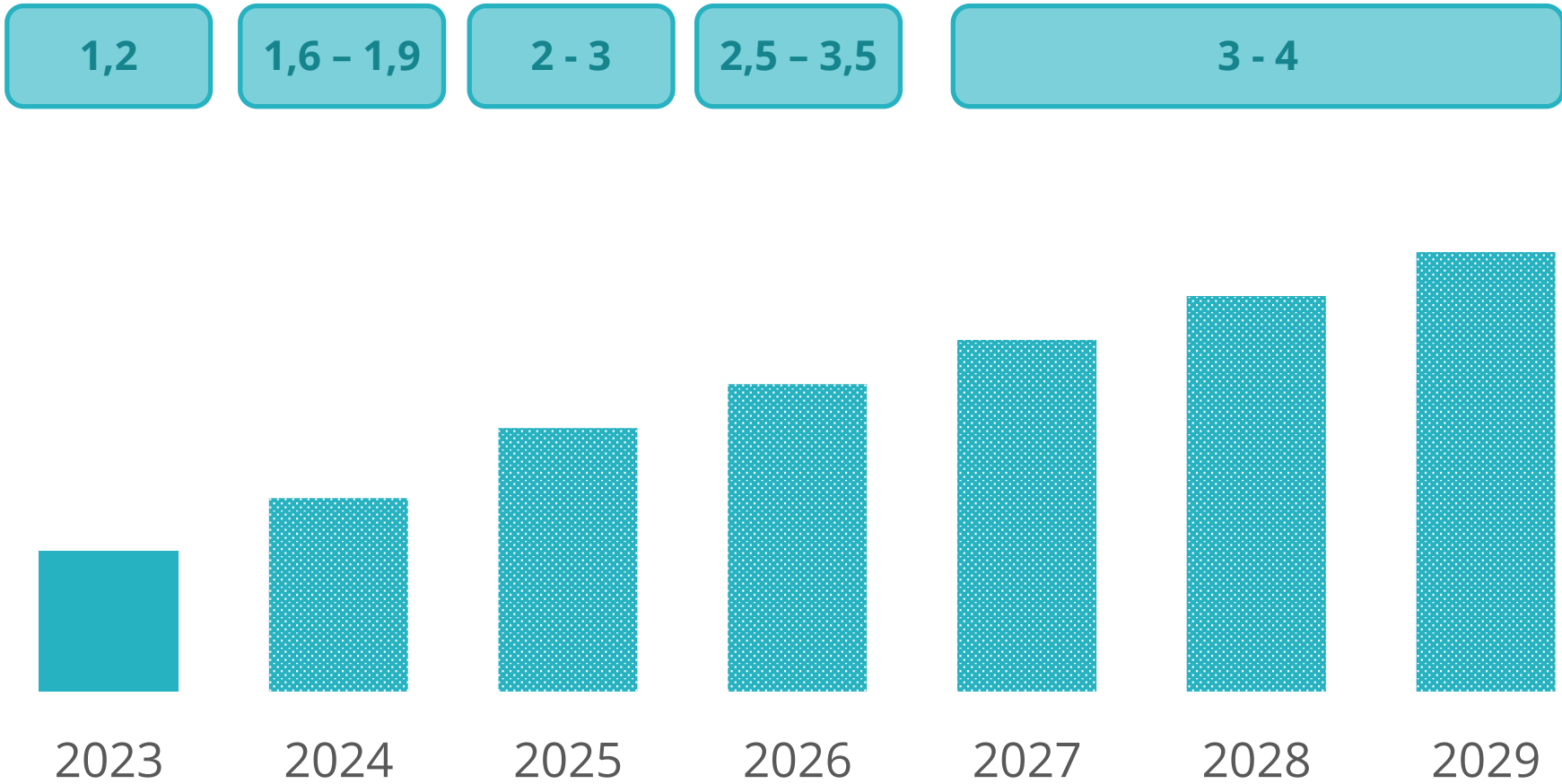


Geração de caixa de R\$10Bi até 2029

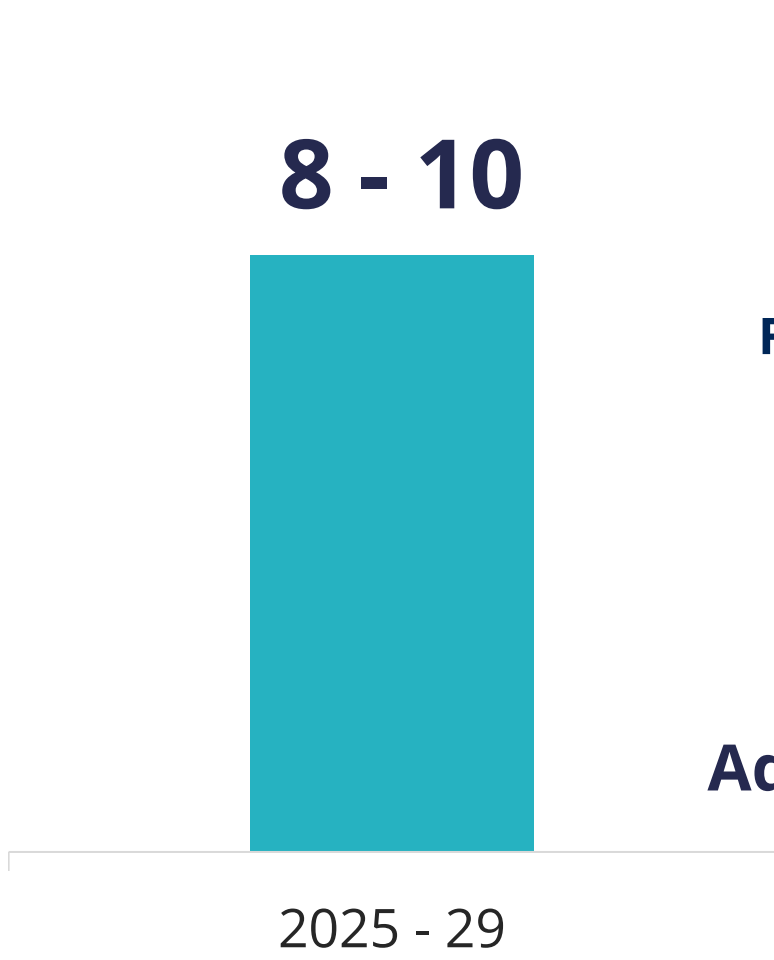


Framework transparente de alocação de capital

Evolução do LPA ajustado
(R\$)



Geração de caixa 2025-29¹
(R\$ Bi)



Dívida  Redução mirando em 1,0x dívida líquida/EBITDA.

Forte pagador de dividendos, com estabilidade de baixa alavancagem.  Dividendos

Aquisições  Lifelong learning com alta tecnologia, forte geração de caixa e crescimento (máximo 3 anos para atingir múltiplo YDUQS).
Eventuais ativos, estratégicos e oportunistas, com preço favorável e deal accretive.

¹ Fluxo de Caixa operacional acumulado de 2025 a 2029 = EBITDA ex-IFRS descontado capital de giro e imposto caixa.

LPA de R\$1,73

+47% vs. 2023

FCA de R\$362MM

+438% vs. 2023



FCO de R\$1,3Bi

+16% vs. 2023

**Dividendos: R\$150MM
pagos em maio/25**

+88% vs. pagos em 2023



**Aquisições: Newton
Paiva e Edufor**

+10 mil alunos na base

Recompra de ações

Programa de R\$300MM entre
set/24 e fev/25, ao preço médio
de R\$9,80



Visão do YDUQS DAY 2024 foi impactada por fatores exógenos

Impactos no LPA (R\$)	2025	2026	2027	2028	2029
LPA YDUQS DAY	2,0 – 3,0	2,5 – 3,5	3,0 – 4,0 (entre 2027 e 2029)		
Selic ¹	(0,4)	(0,3)	(0,2)	(0,1)	(0,1)
Migração Financiamento privado	(0,1)	(0,1)	(0,1)	(0,2)	(0,1)
Não engajados	(0,1)	-	-	-	-
Recompra	0,1	0,2	0,3	0,3	0,4
Impacto	(0,4)	(0,3)	(0,1)	-	0,2
Total	1,6 – 2,6	2,2 – 3,2	3,0 – 4,0		

¹Selic: *guidance* divulgado em maio/24 considerava a taxa em 9% para 2025. Atualmente, a taxa está em 14%, com expectativa de alta ao longo do ano.

Manutenção do
framework de alocação
de capital



Dívida

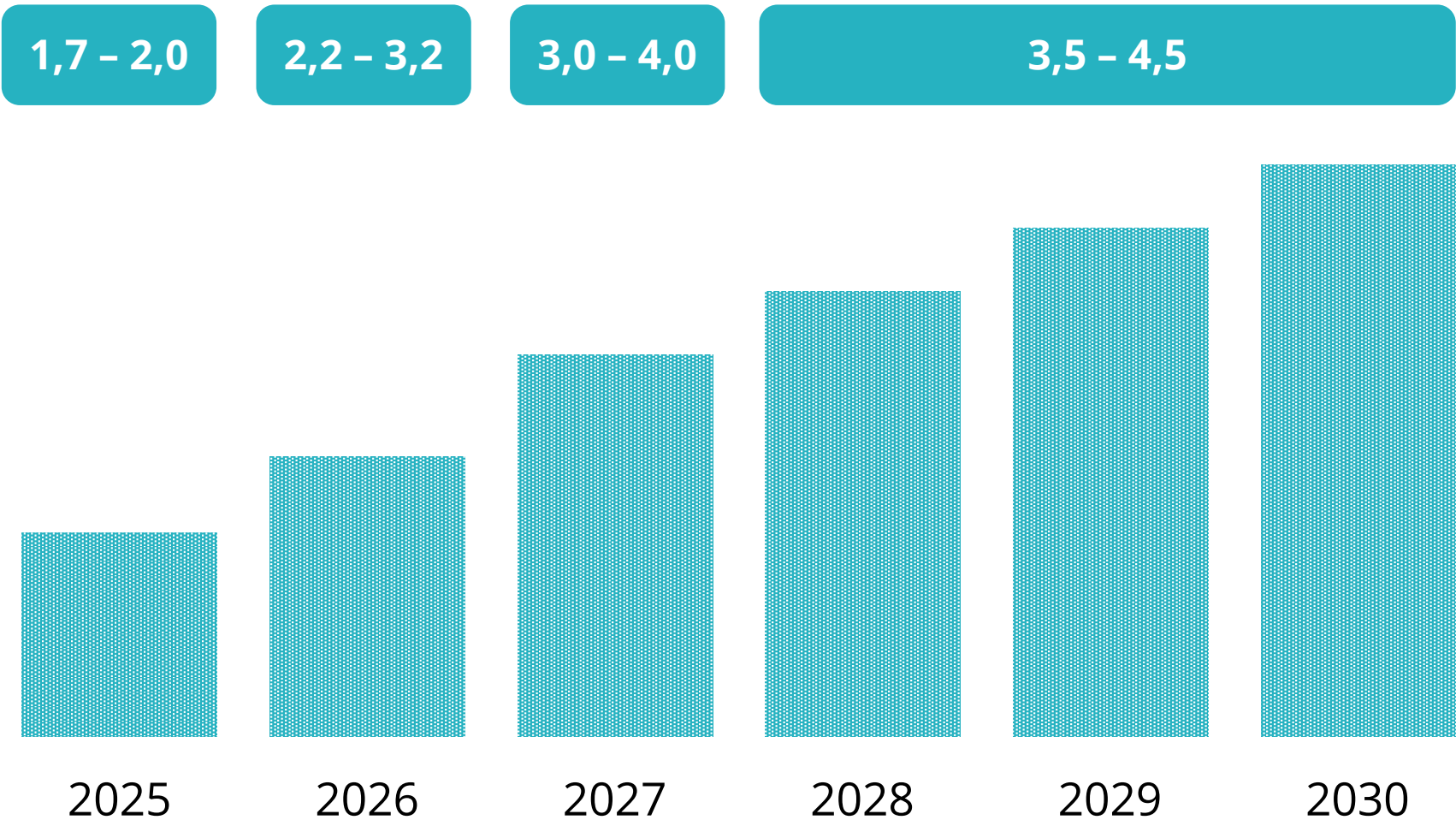


Dividendos



Aquisições

Evolução do LPA ajustado
(R\$)



**Fluxo de Caixa do
Acionista entre R\$500MM
e R\$600MM em 2025**



**Lucro líquido por ação entre
R\$1,7 e R\$2,0 em 2025**



YDUQS

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YDUQS

Results Presentation

1Q25

May 12, 2025

YDUQ
B3 LISTED NM
IBRX100 B3

ITAG B3

ICO2 B3

IGC B3

IDIVERSA B3



ISEB3

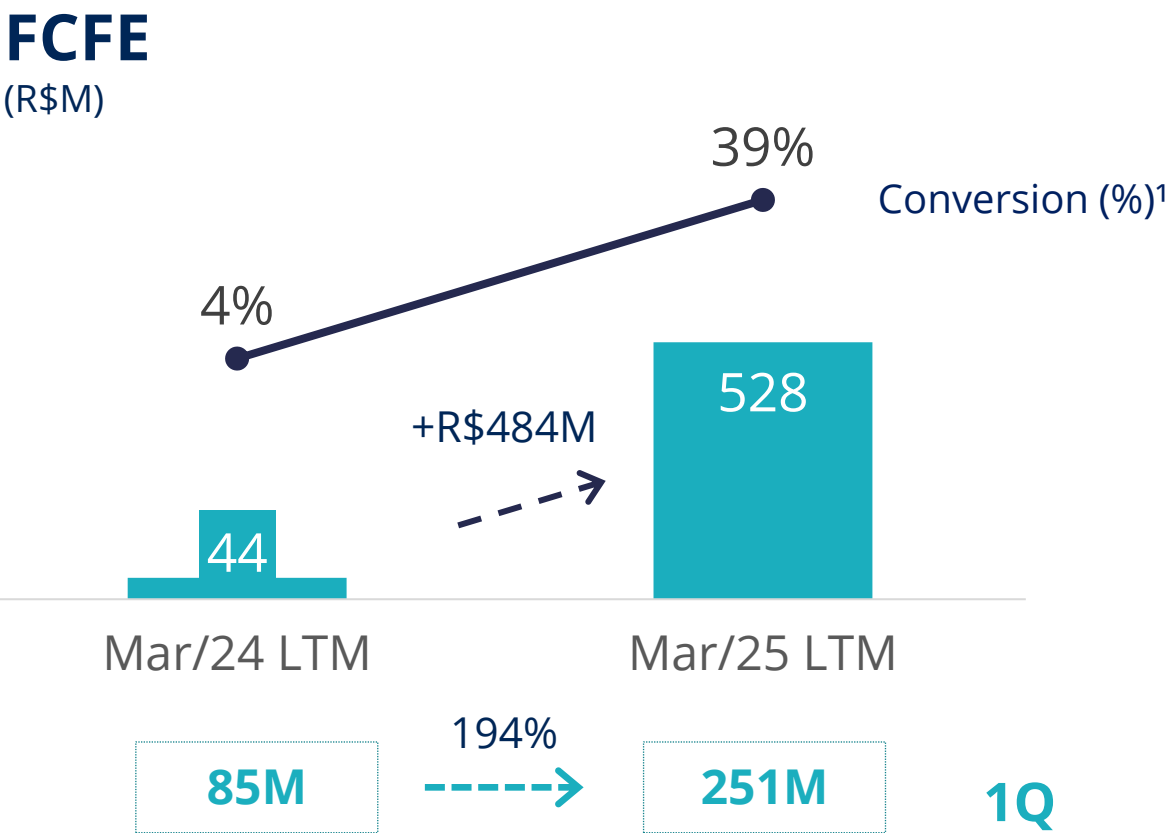
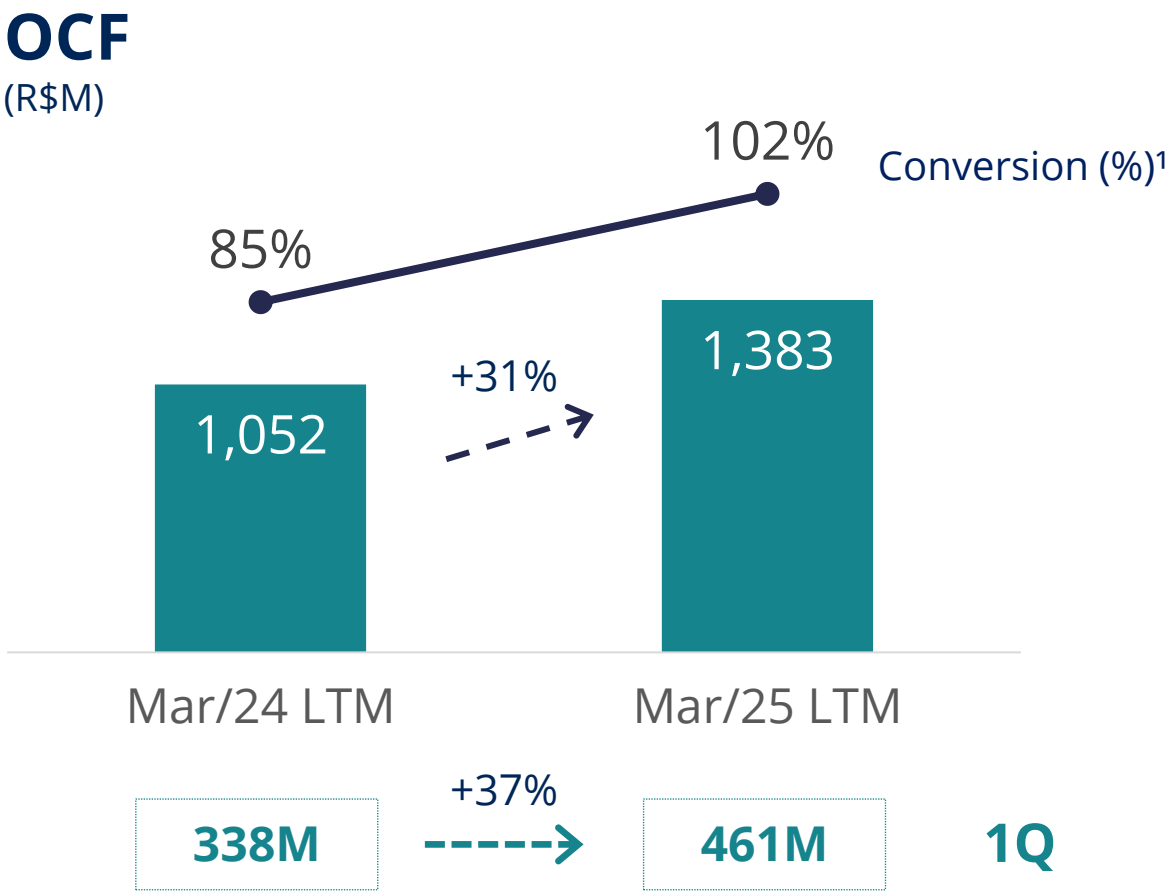
Rio de Janeiro, May 12, 2025 - YDUQS Participações S.A., one of Brazil's largest private higher education organizations, announces its results for 1Q25.

The Company's financial information is presented based on consolidated figures, in Brazilian reais, in accordance with Brazilian Corporate Law and the accounting practices adopted in Brazil (BRGAAP), while also aligning with international accounting standards (IFRS), including the provisions of IFRS 16.

This document may contain forecasts about future events, which are subject to risks and uncertainties that may cause such expectations not to materialize or to be substantially different from what was expected. These forecasts express opinions only as of the date they were issued, and the Company is not obligated to update them in light of new information.

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- ✓ **Enhancement in Revenue quality**
- ✓ Strong **Premium** growth
 - ✓ Trade up from **DL** to **Semi on-campus**
 - ✓ Tuition waiver program **for non-engaged freshmen**

✓
Ibmec
vs. 1Q24

Net Revenue **+20%**
EBITDA **+31%**
EBITDA Margin **+4 p.p.**
Students base **+21%**

 Guidance

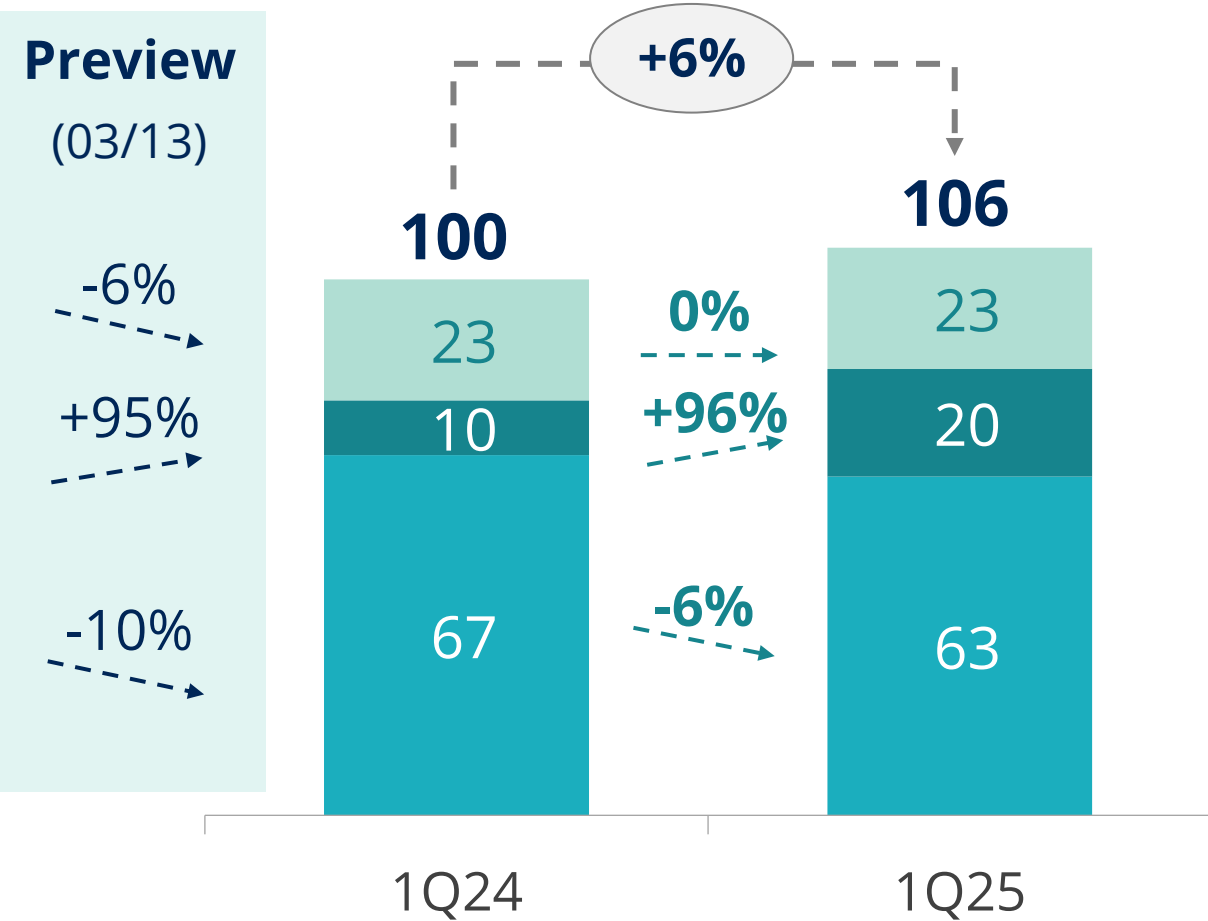
Free Cash Flow to Equity
for 2025 estimated at
R\$500M - R\$600M

- ✓ **R\$150M in dividends**
paid in May/25
- ✓ **R\$300M buyback program**
ended in 1Q25

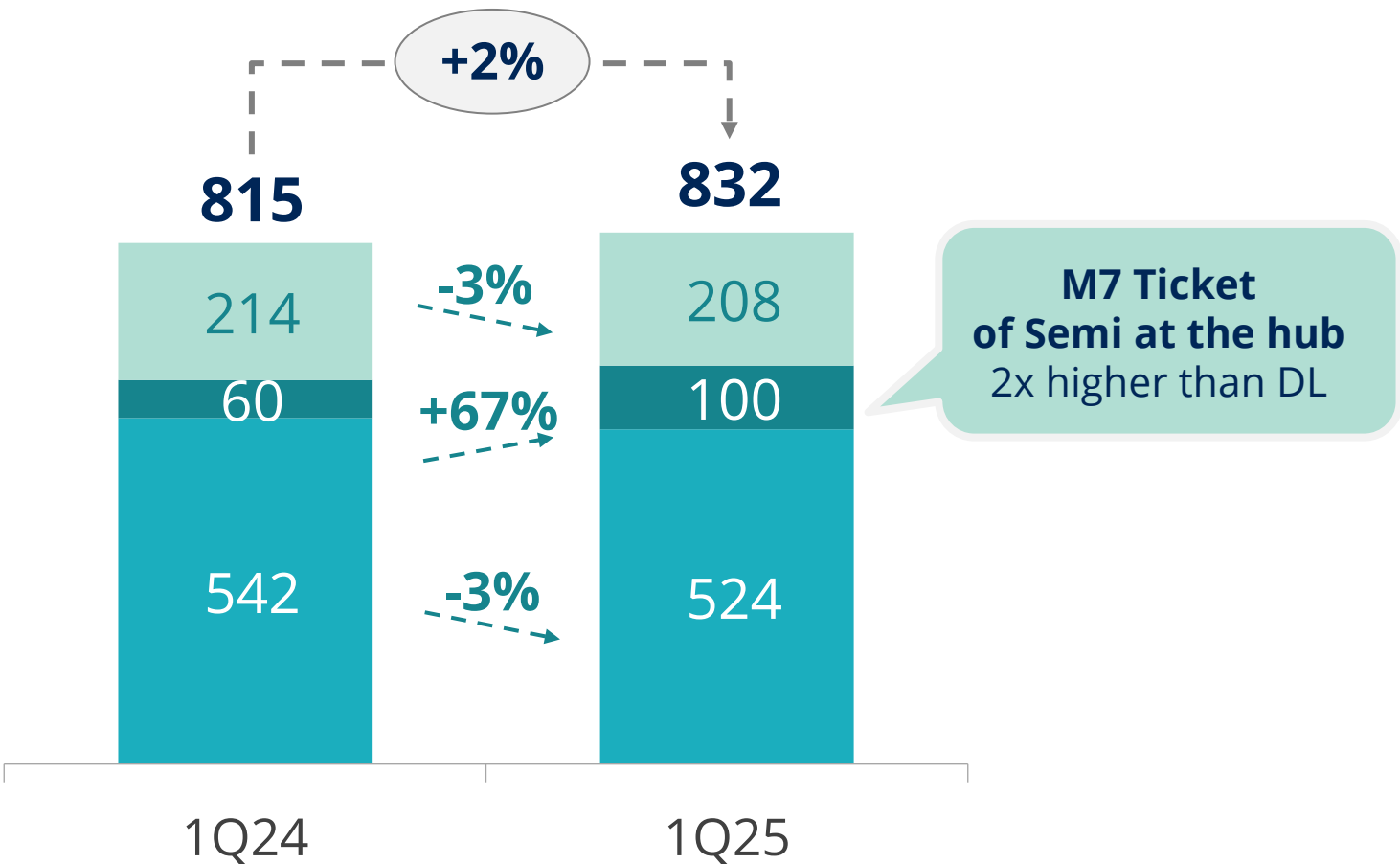
¹ Cash conversion: operating cash flow/EBITDA ex-IFRS 16.
Note: LTM (Last Twelve Months), refers to the last twelve consecutive months prior to the date of 03/31.

Digital Semi on-campus On-campus

1Q25 Intake
(Undergraduate | Number of students in base 100)



Undergraduate student base
(thousands)



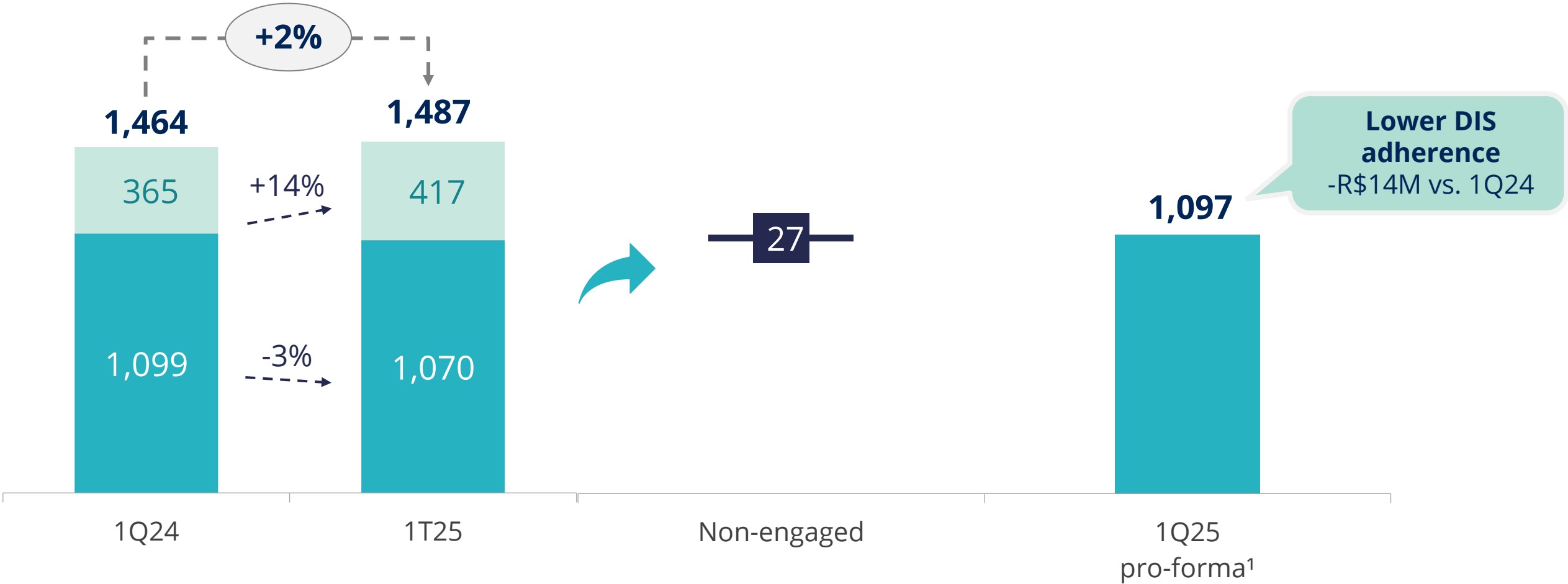
- ✓ **Intake surpass the preview** in the three segments.
- ✓ Expansion in **intake with strong trade up from digital to Semi on-campus**.

¹ Average ticket = Monthly net revenue (quarter/3) divided by student base.

Net Revenue | Enhancement in Revenue quality

Total Net Revenue (R\$M)

On-campus and Digital BUs Premium



The **non-recognition of freshman revenue** with low academic engagement generated an **impact of -R\$27M**

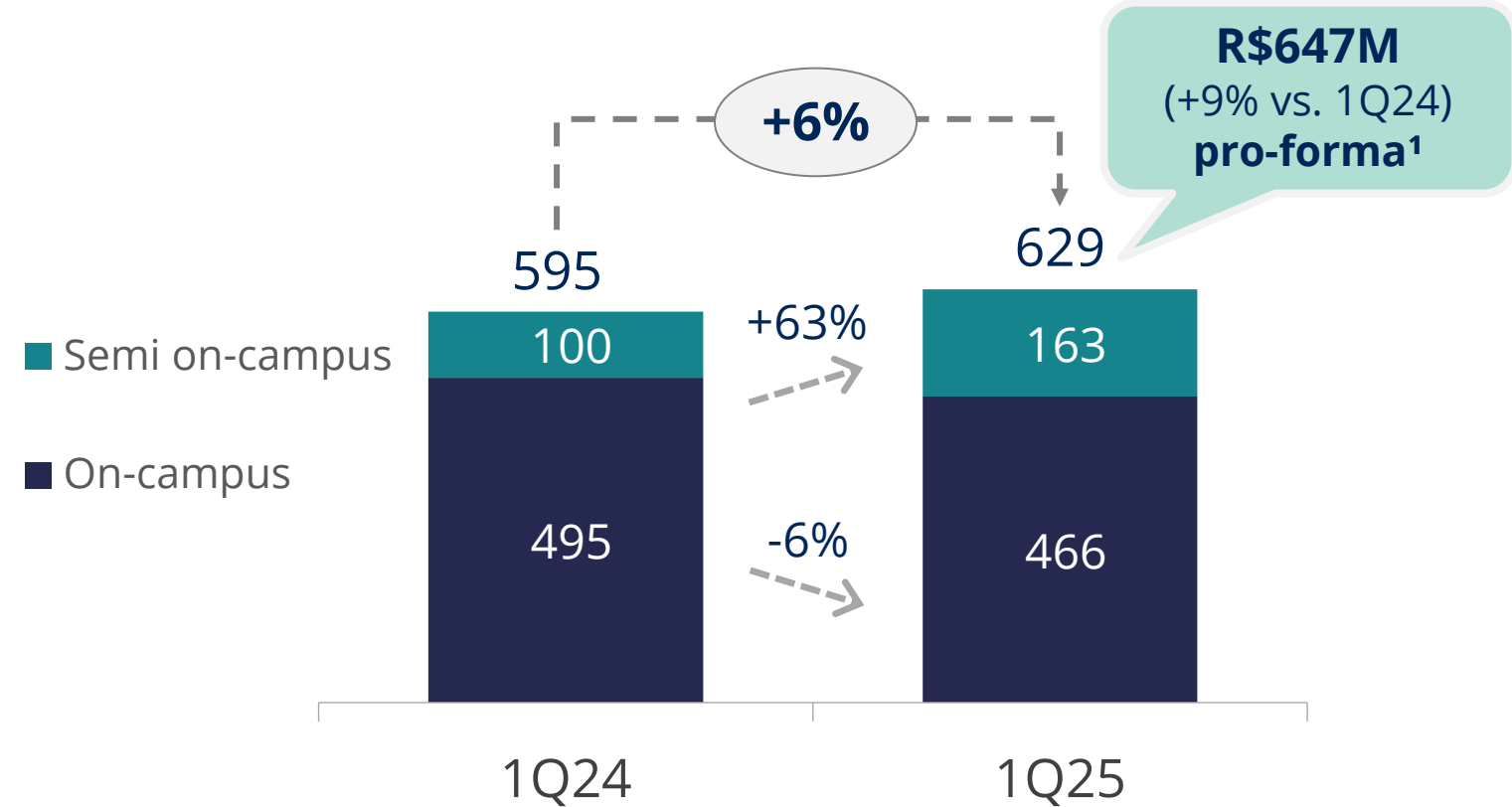
✔ **Non-cash effect** and with a **neutral impact on the result after an 18-month cycle**.

✔ **5% of intake revenue provision** (percentage aligned with historical data).

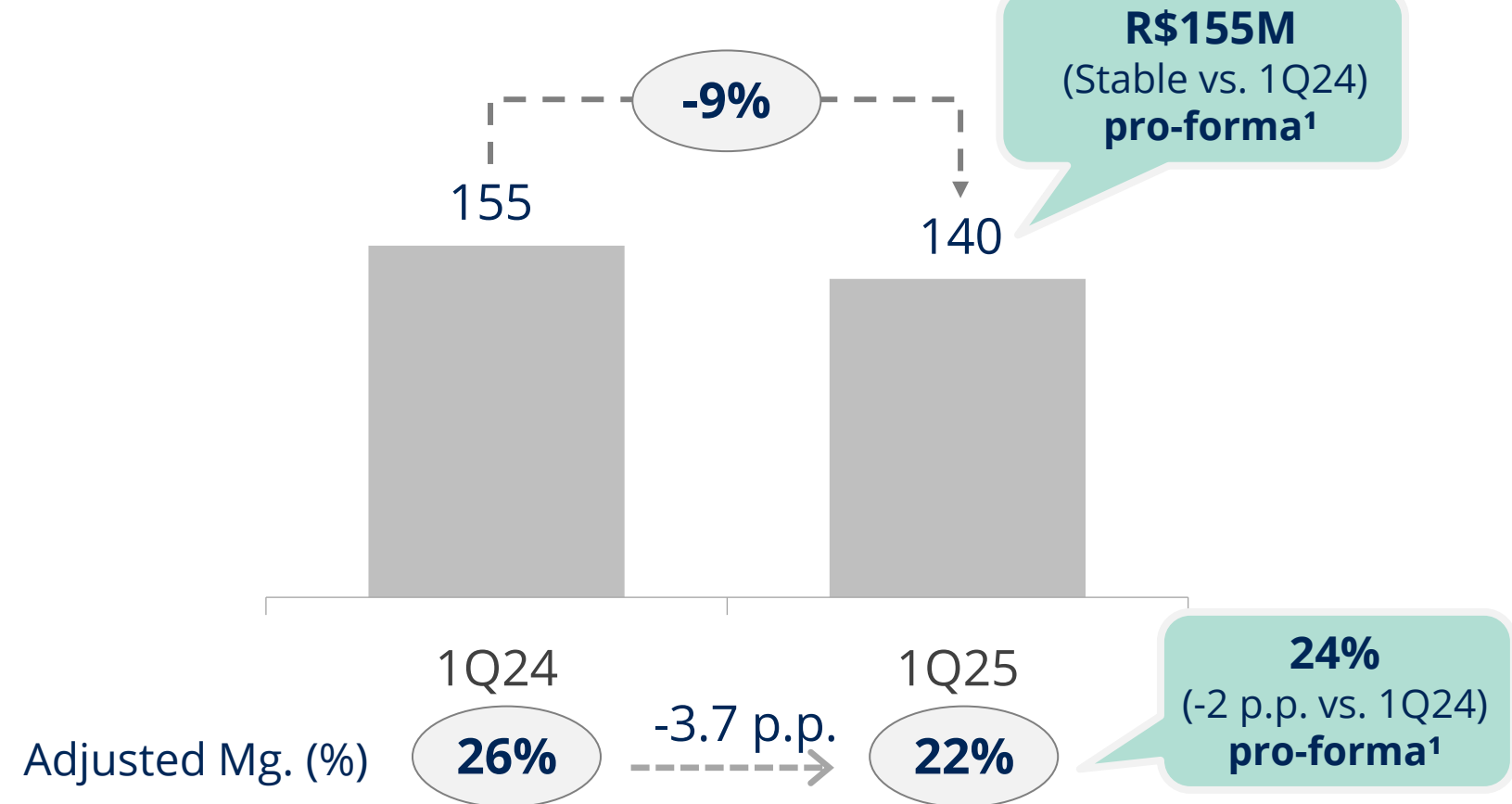
✔ **Benefits:** lower quarterly volatility, decline in Bad Debt, improvement in student satisfaction and re-enrollment.

¹ Excludes the R\$27M impact of the tuition waiver program for non-engaged freshmen in 1Q25.

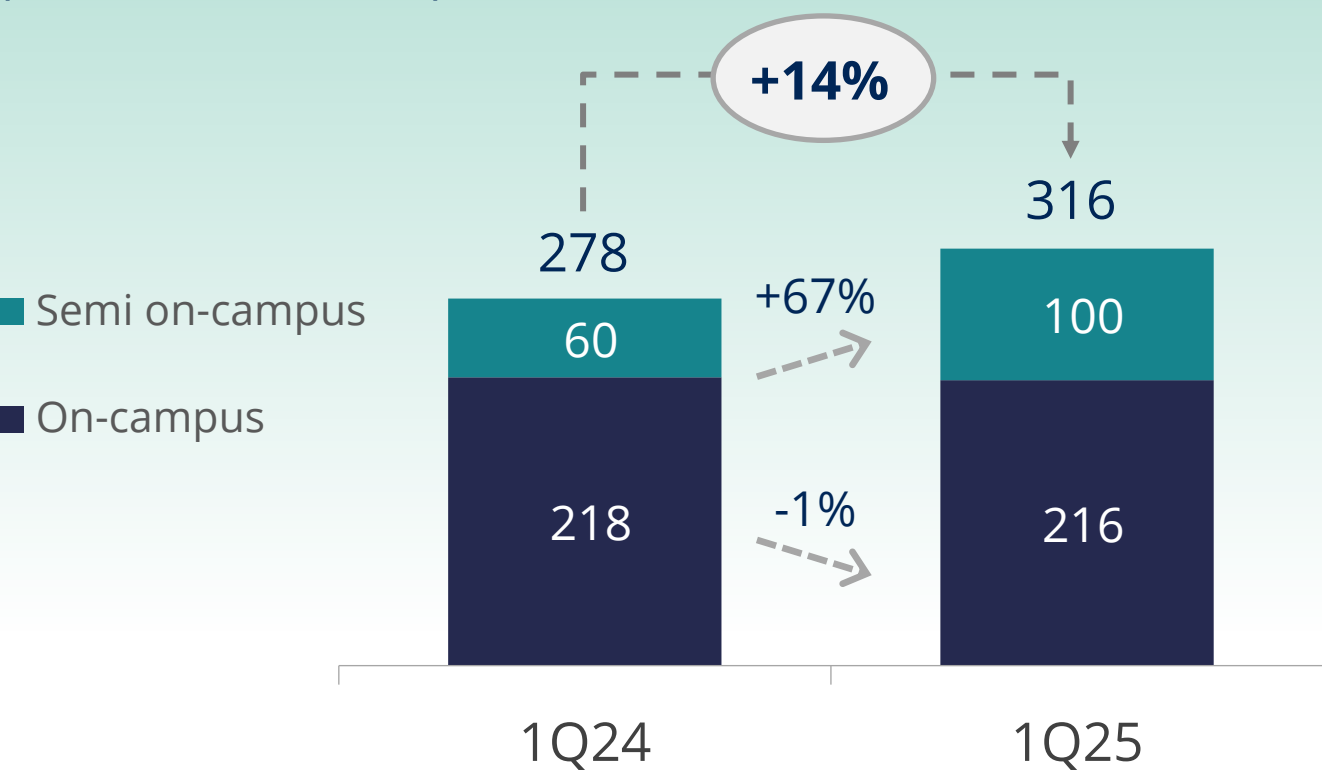
Net Revenue
(R\$M)



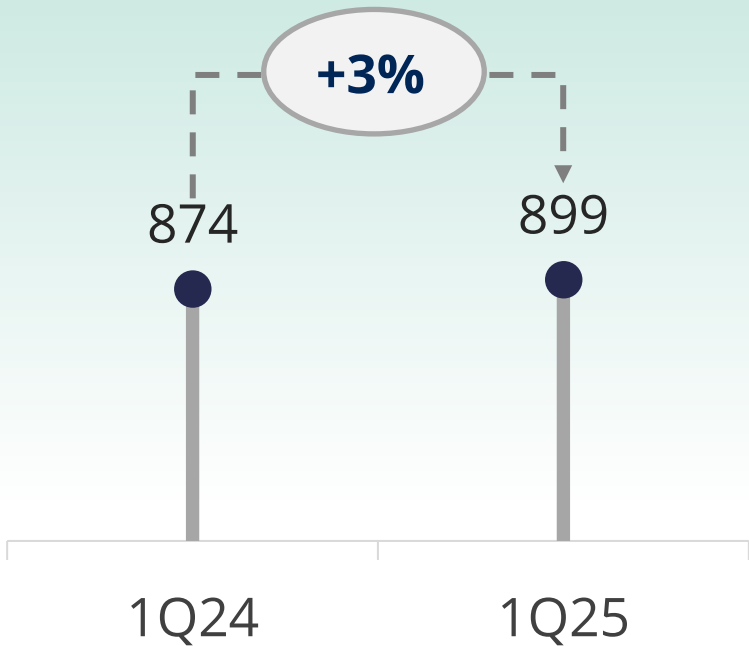
Adjusted EBITDA¹
(R\$M)



Total student base
(thousand students)



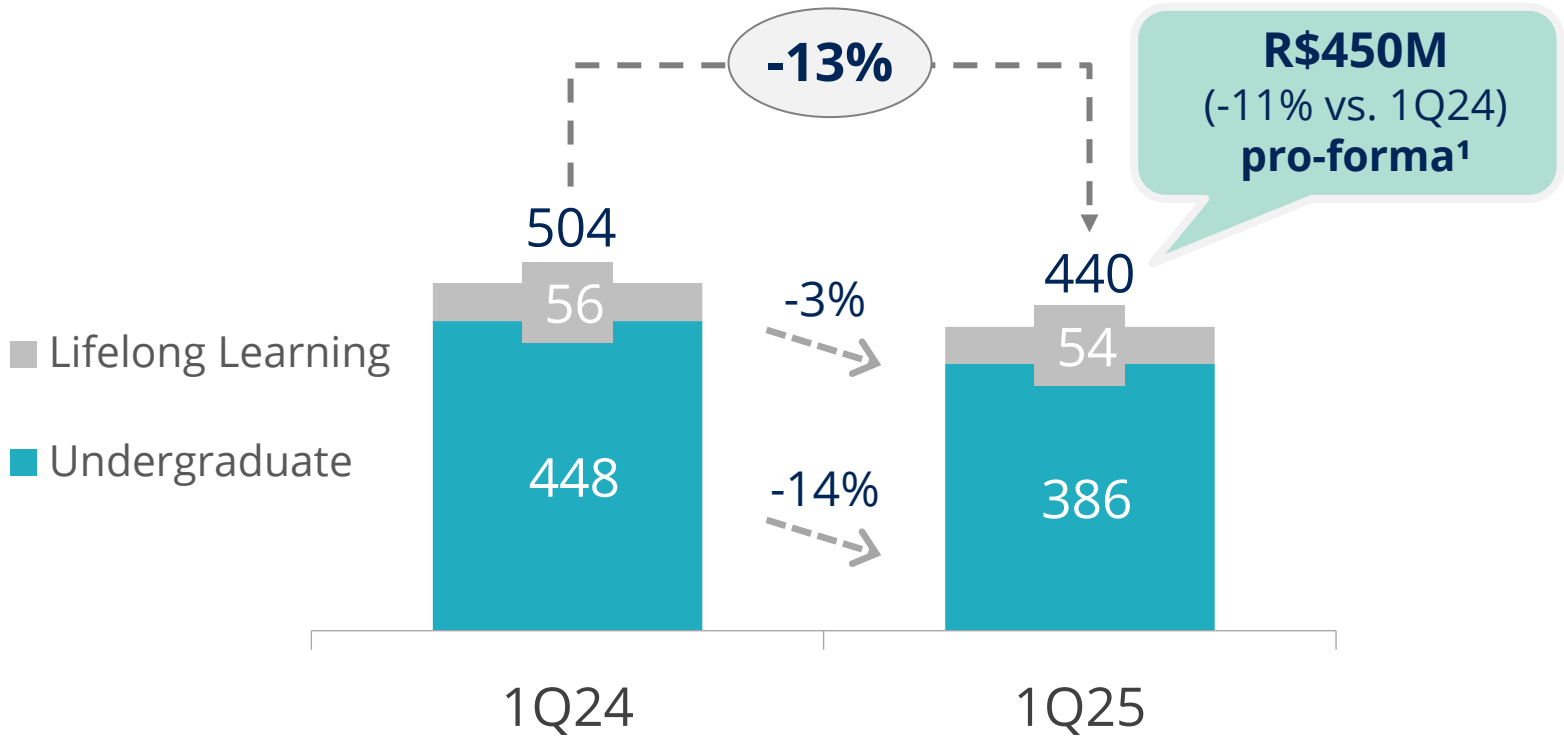
Monthly Undergraduate Average Ticket²
(R\$/month; AT of upperclassmen with +1 year; ex-semi on-campus)



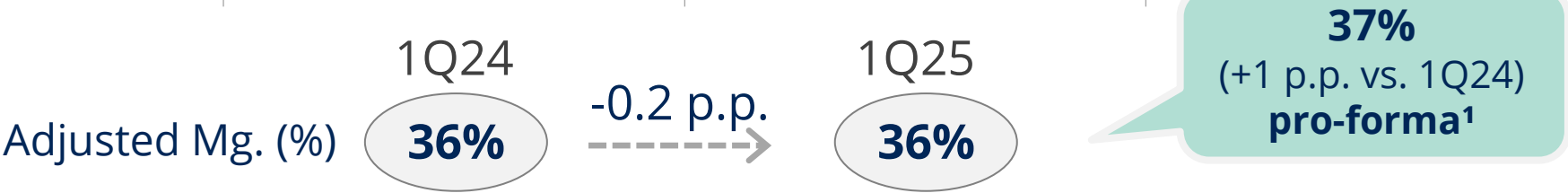
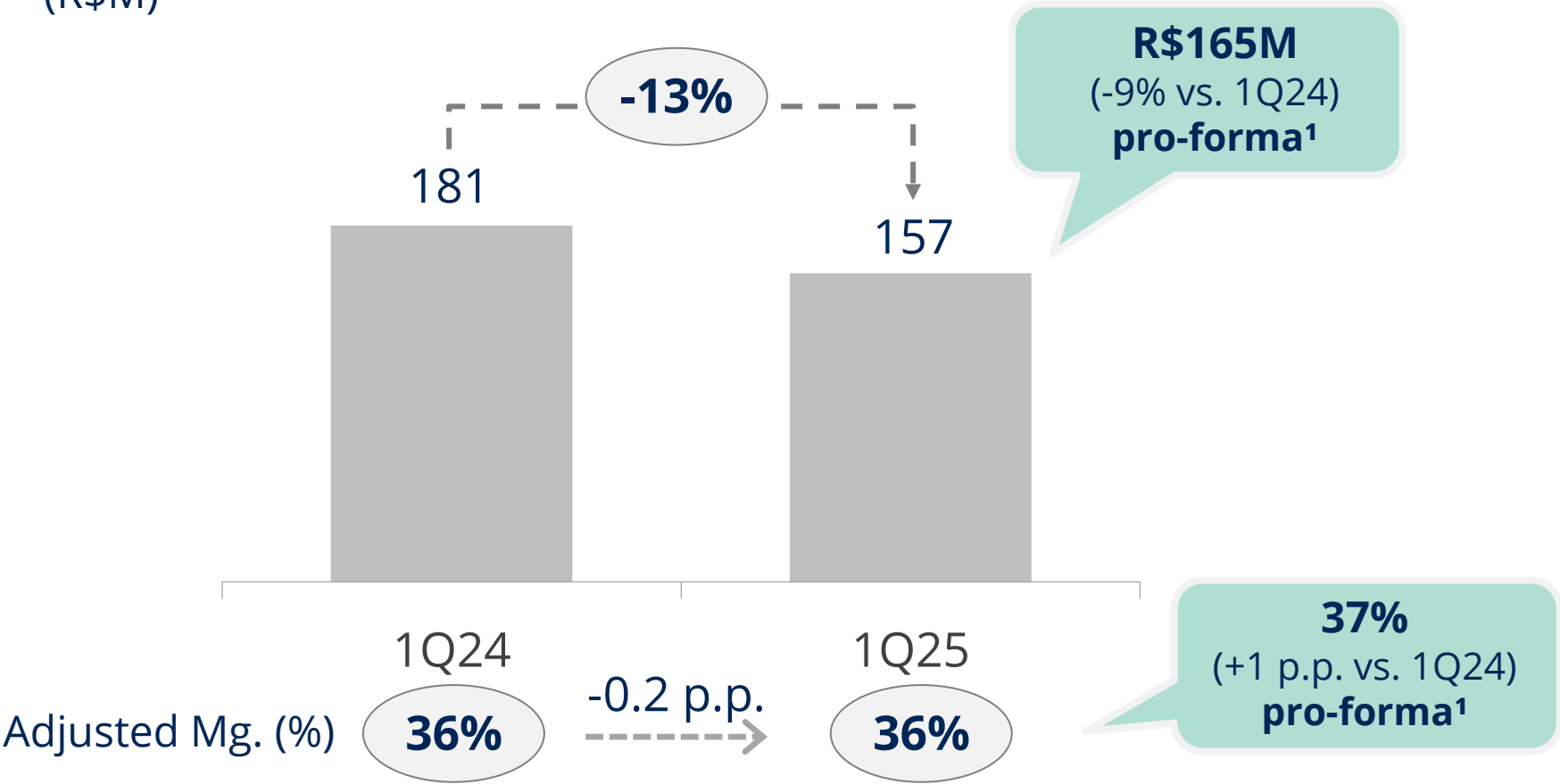
Renewal at 82%
+0.9 p.p. vs. 1Q24

¹ Excludes the impact of the tuition waiver program for non-engaged freshmen in 1Q25.
² Ticket does not consider ProUni students and scholarship holders.

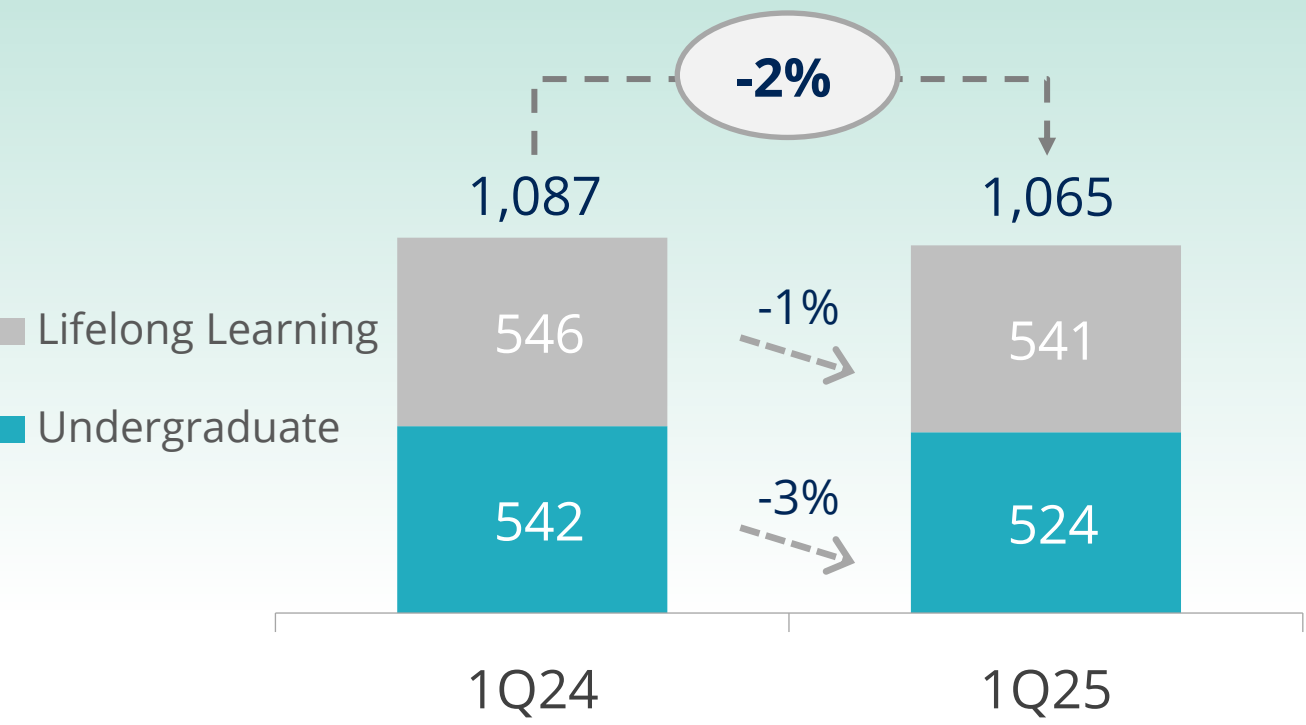
Net Revenue
(R\$M)



Adjusted EBITDA
(R\$M)

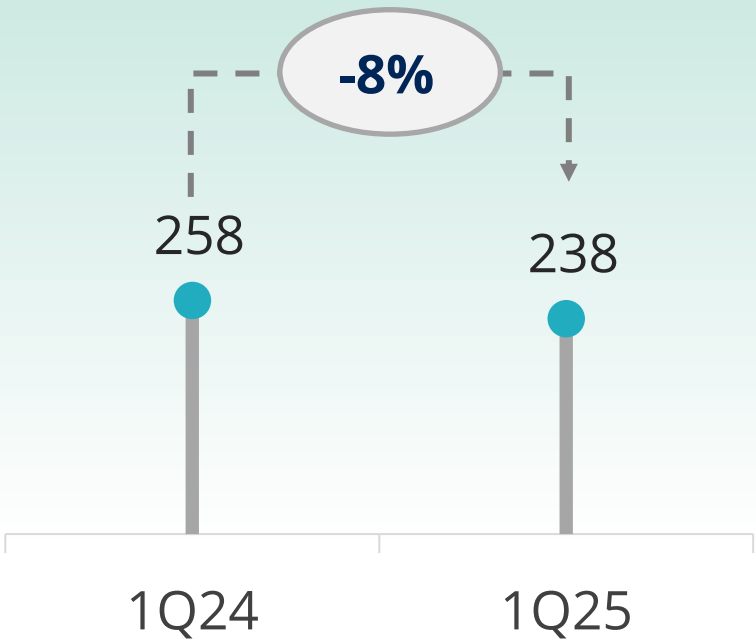


Total student base
(thousand students)



Undergraduate Average Ticket

(R\$/month; AT of veterans with +1 year; consolidated digital)



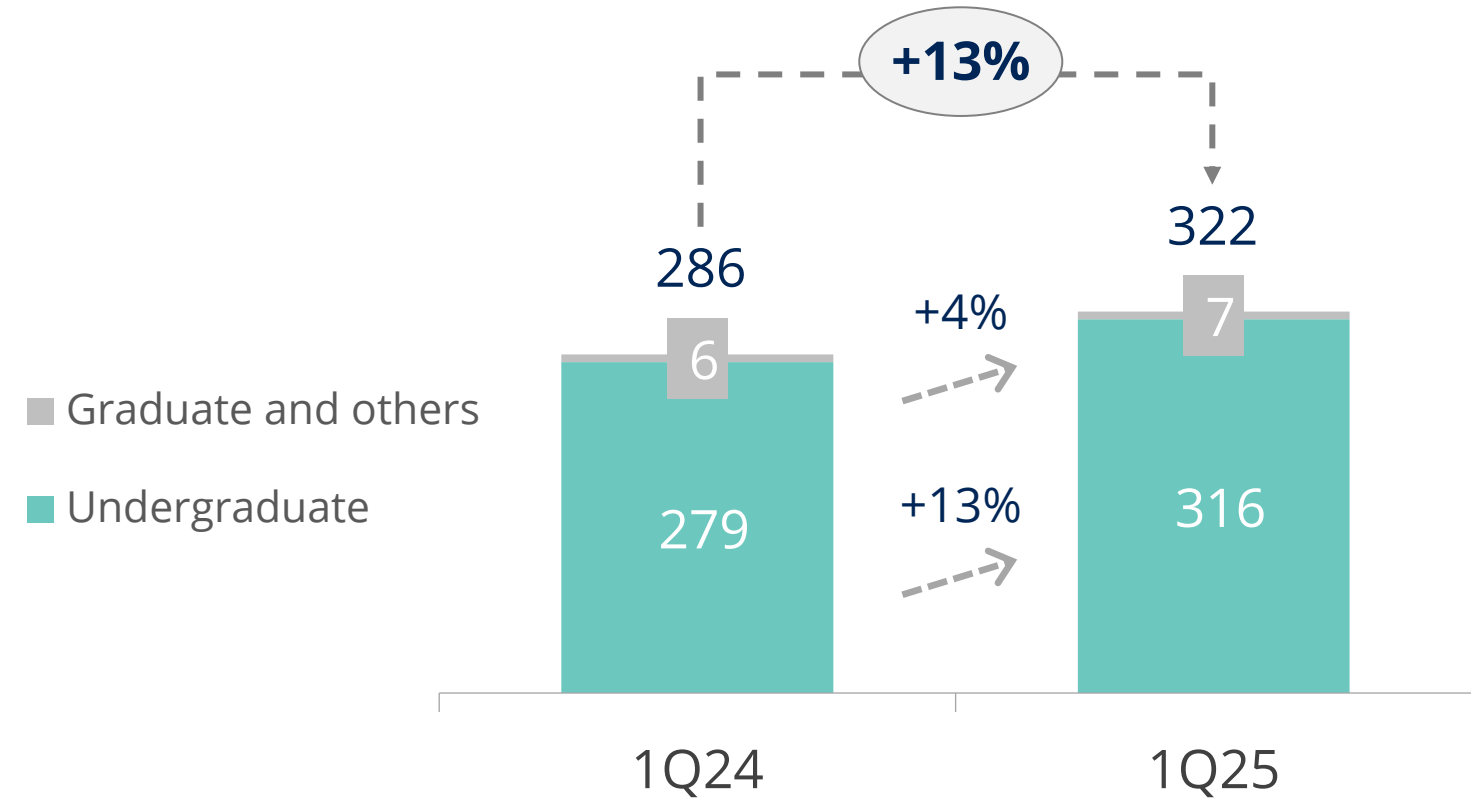
Renewal at 76%

+2.7 p.p. vs. 1Q24

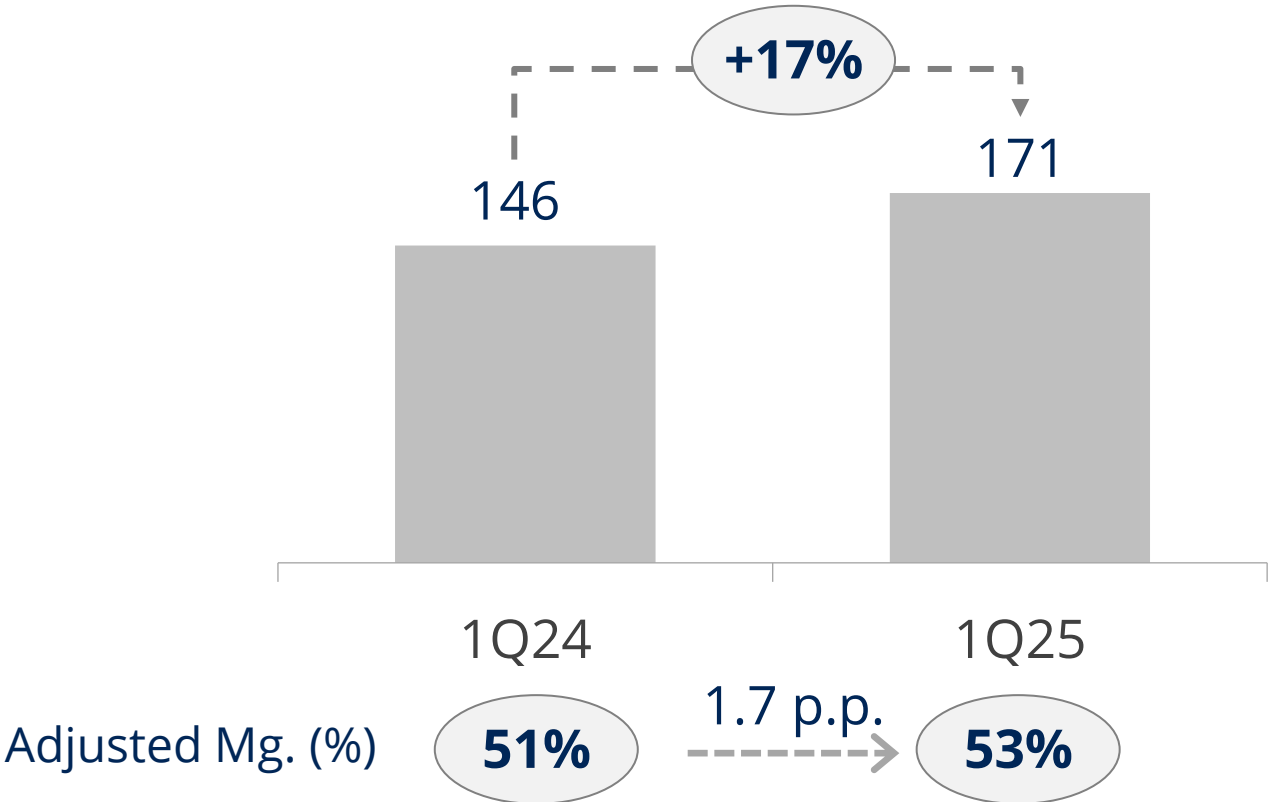
¹ Excludes the impact of the tuition waiver program for non-engaged freshmen in 1Q25.

Idomed | Undergraduate student base surpasses the 10,000-student milestone

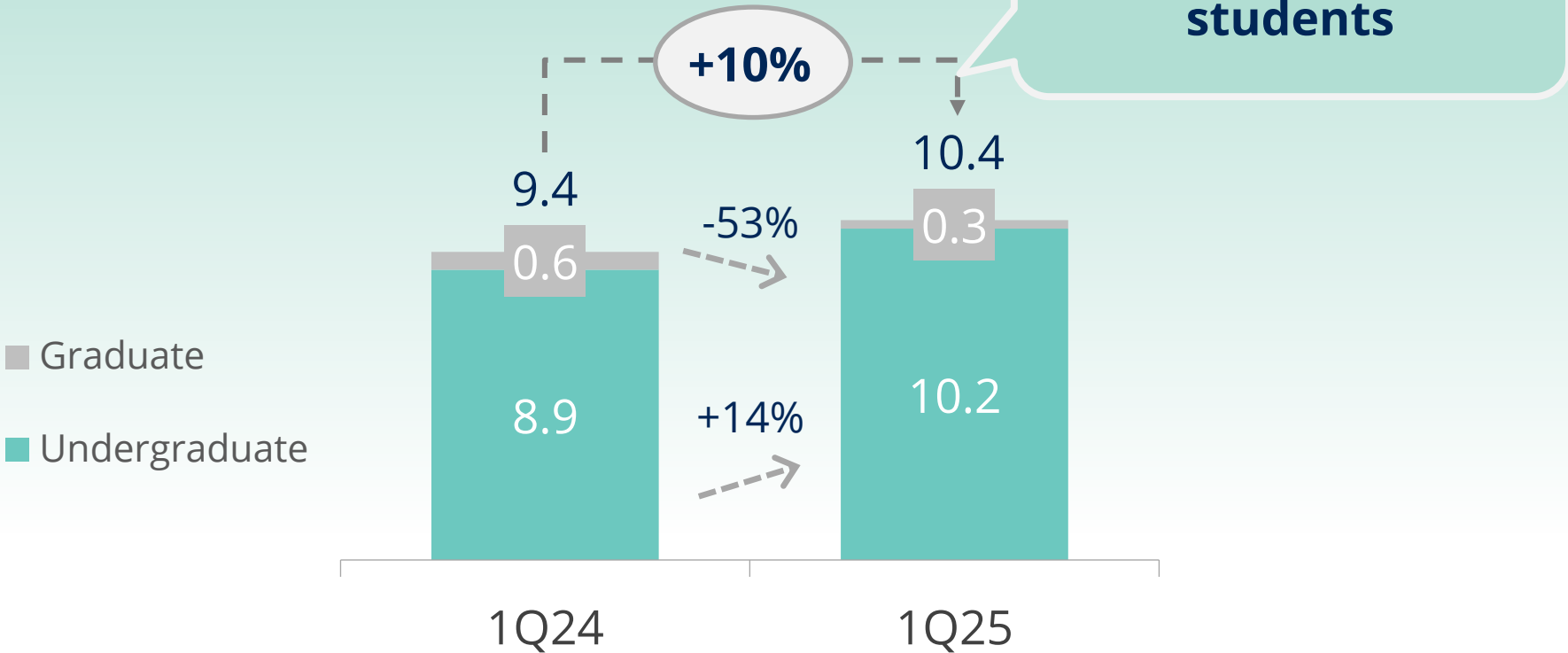
Net Revenue
(R\$M)



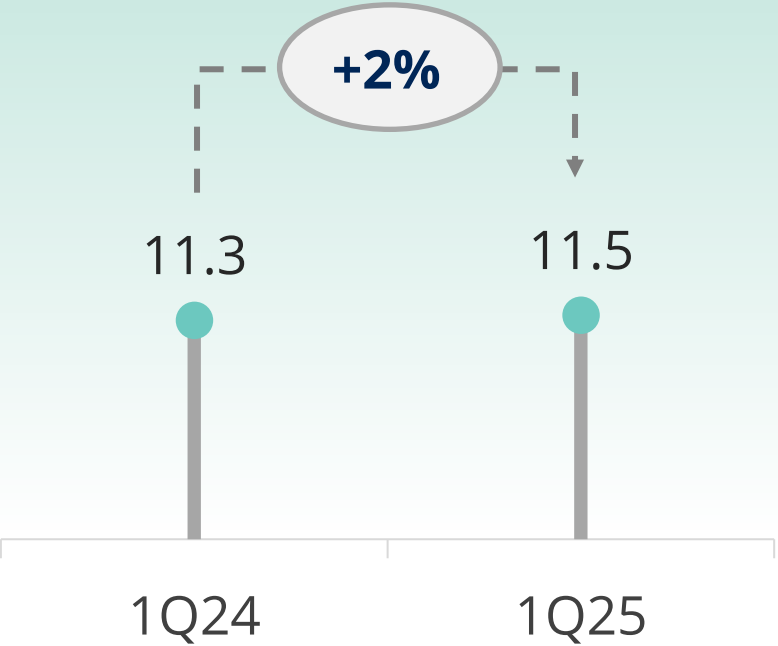
Adjusted EBITDA
(R\$M)



Total student base
(thousand students)

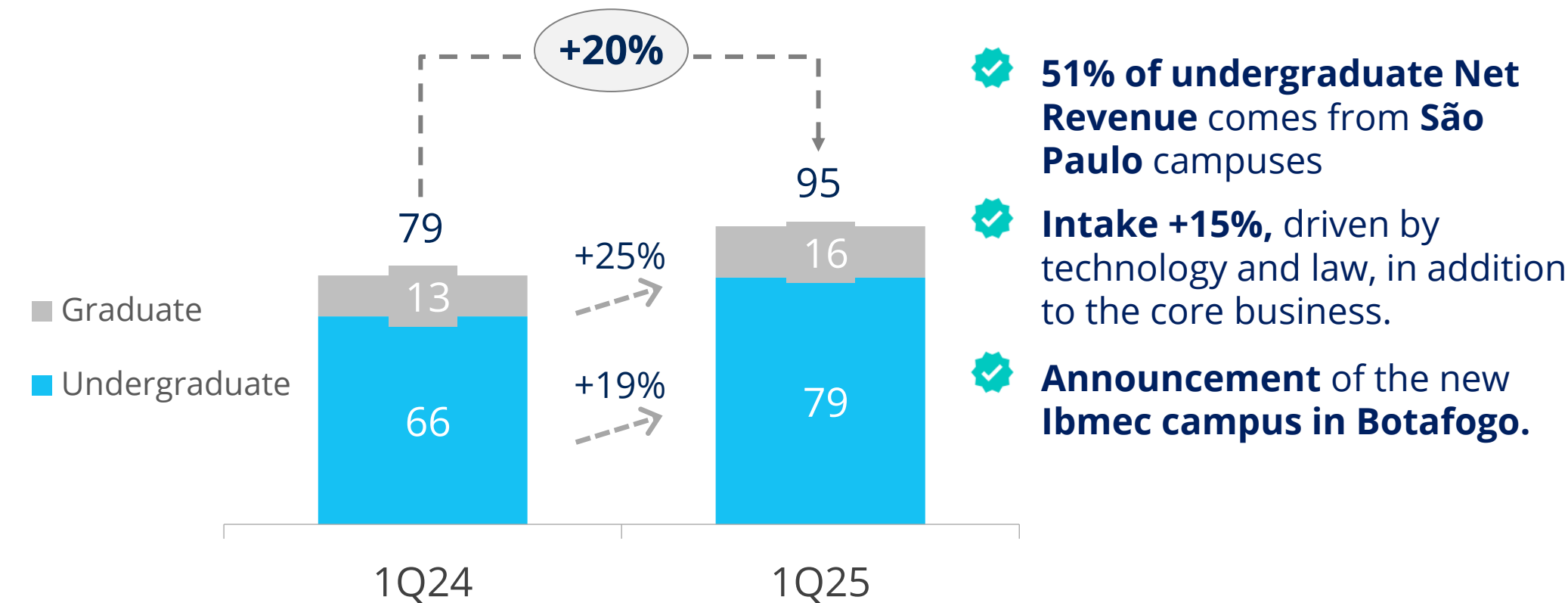


Undergraduate Average Ticket
(R\$ thousand/month; AT of upperclassmen with +1 year)

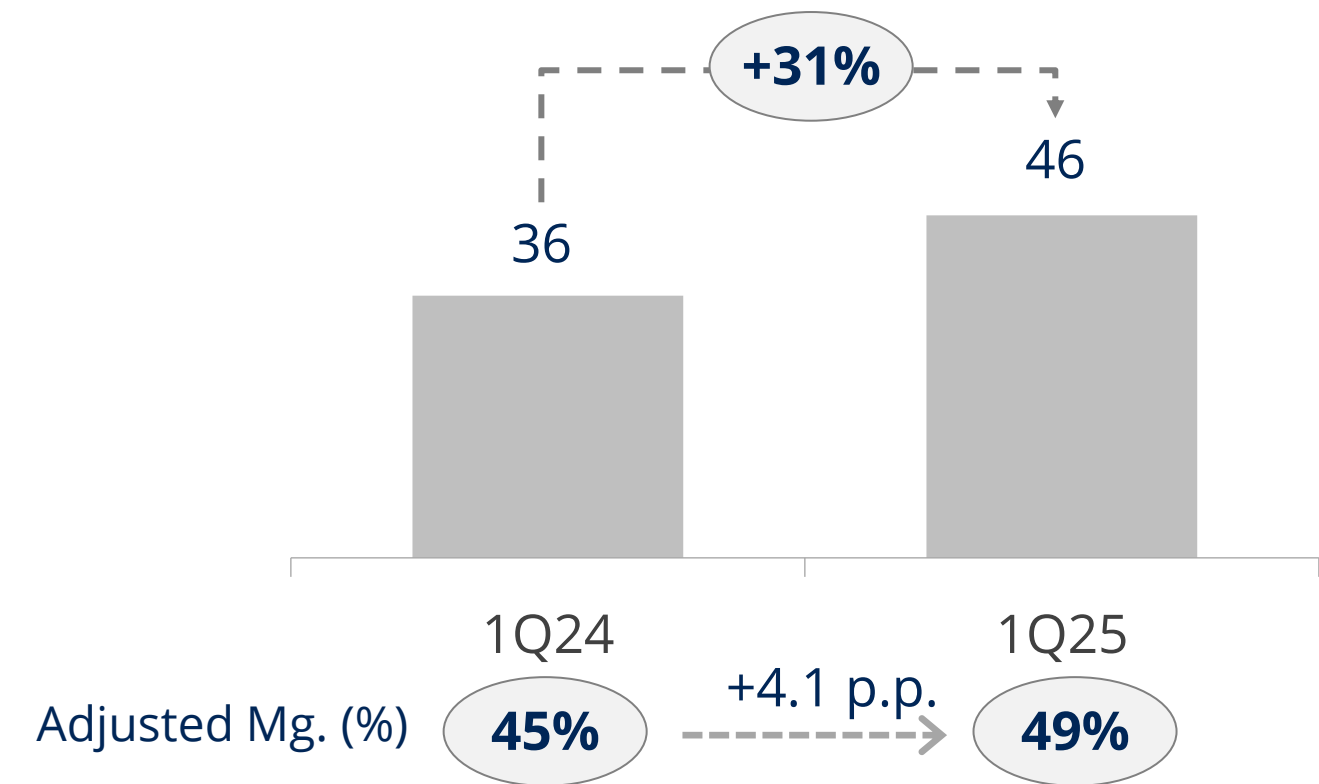


Renewals at 97%
In line with 1Q24

Net Revenue
(R\$M)



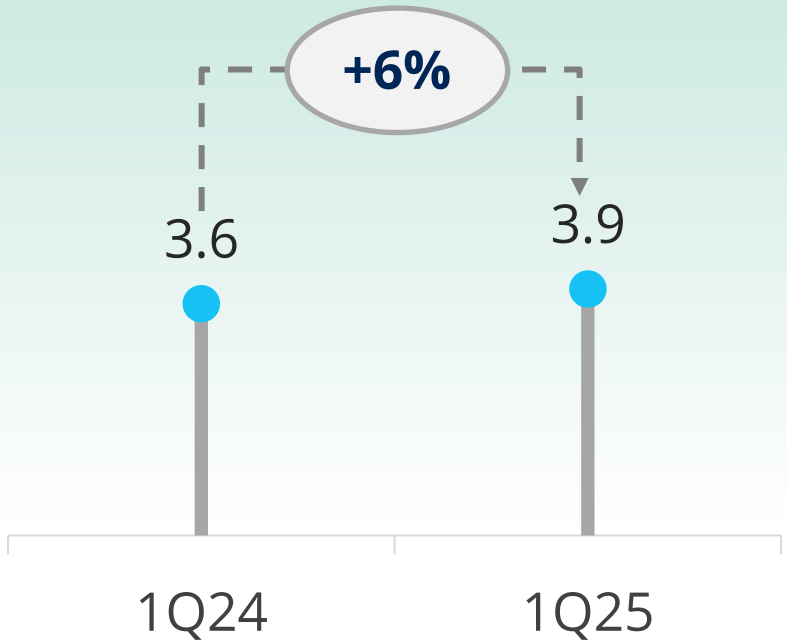
Adjusted EBITDA
(R\$M)



Total student base
(thousand students)

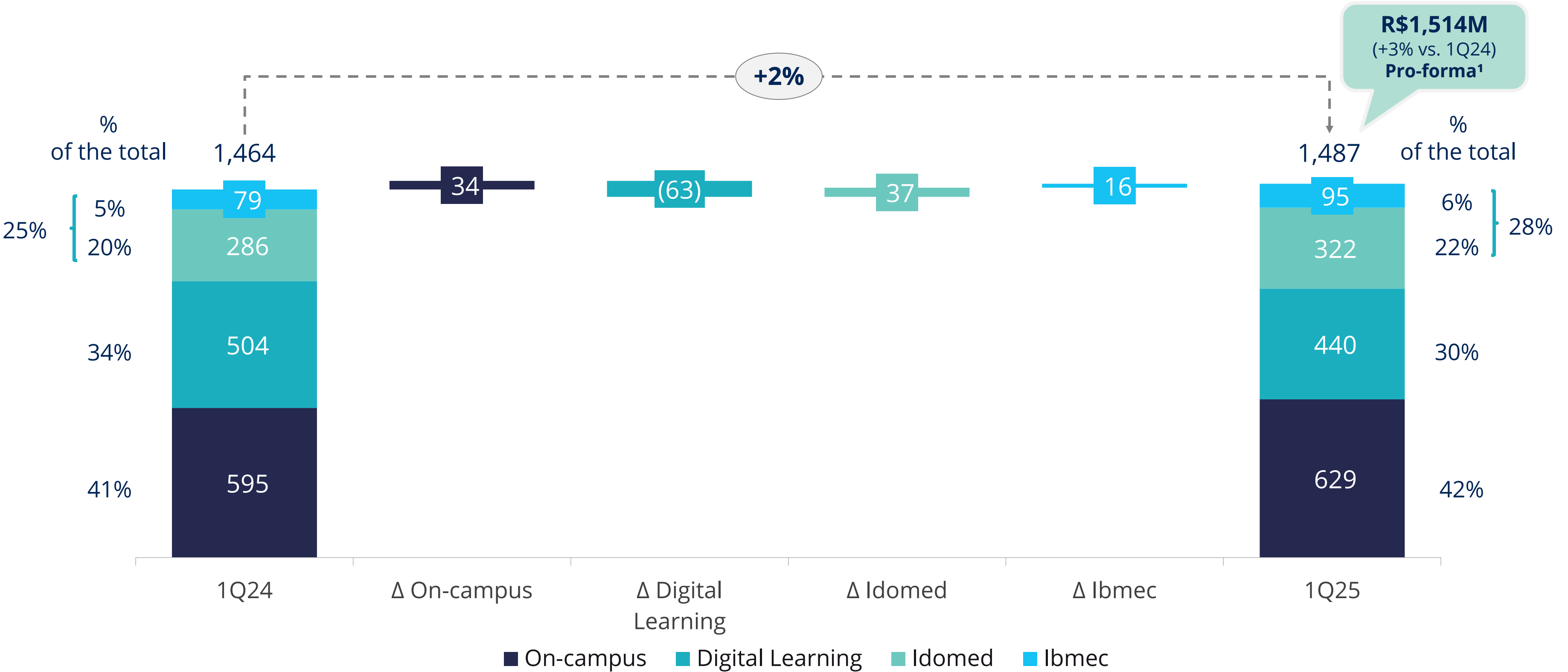


Undergraduate Average Ticket
(R\$ thousand/month; AT of upperclassmen with +1 year)



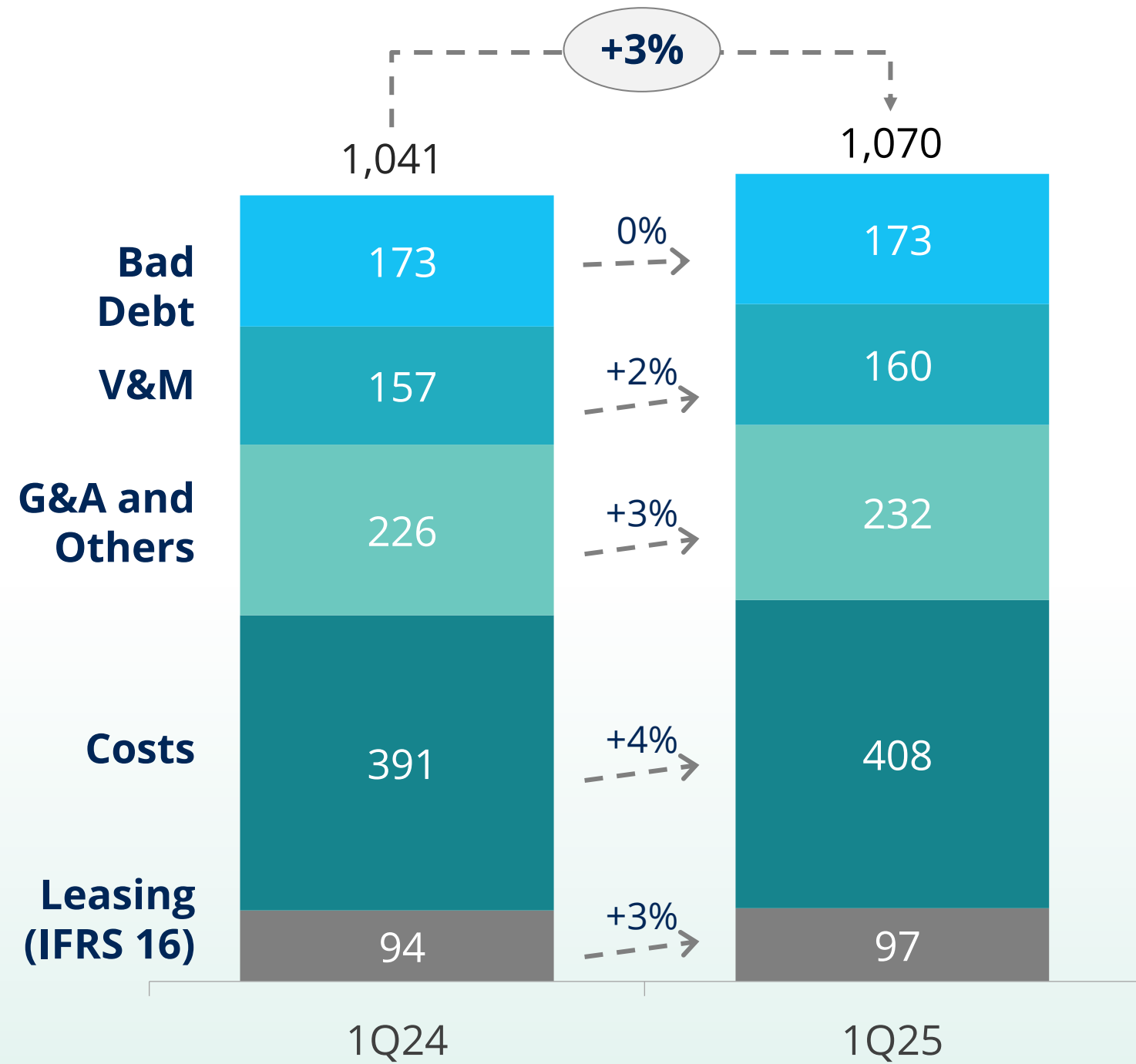
Renewals at 95%
In line with 1Q24

Total net revenue per business unit
(R\$M)



¹ Excludes the impact of the tuition waiver program for non-engaged freshmen in 1Q25.

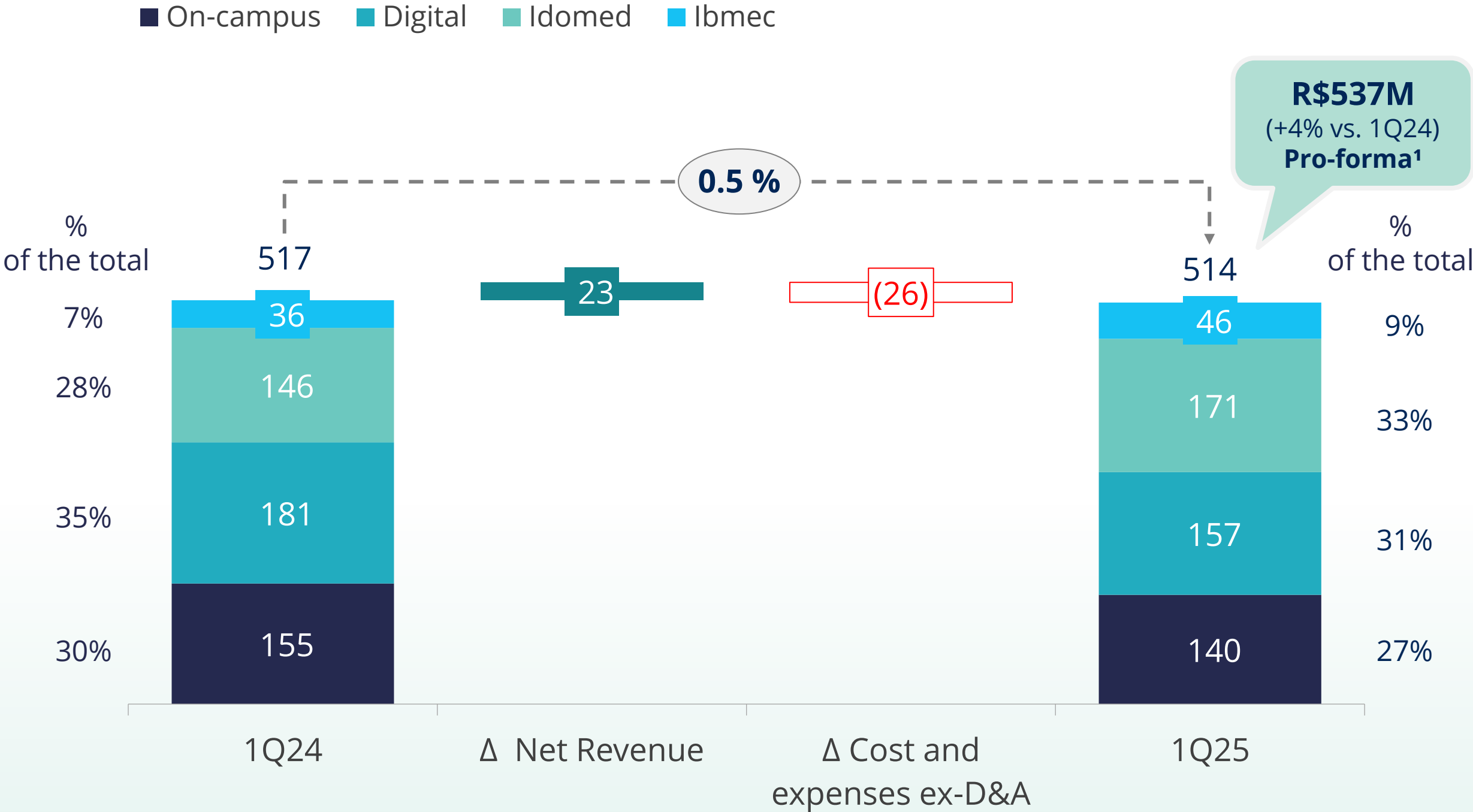
Costs and expenses breakdown ¹
(R\$M)



	1Q24	1Q25	Δ%
% of ROL	71%	72%	+0.8 p.p.
Bad Debt	12%	12%	-0.2 p.p.
V&M	11%	11%	+0.1 p.p.
G&A and Others	15%	16%	+0.1 p.p.
Costs	27%	27%	+0.8 p.p.
Leasing (IFRS 16)	6%	6%	+0.1 p.p.

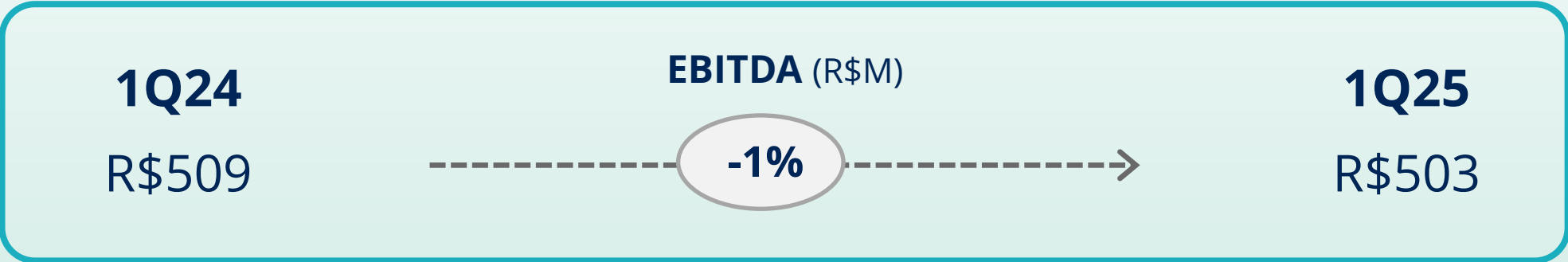
Recurring costs and expenses (IFRS 16 and ex-D&A).

Adjusted EBITDA breakdown
(R\$M)



Adjusted Margin (%)

	1Q24	1Q25	Δ%
Consolidated	35%	35%	-0.7 p.p.
Ibmec	45%	49%	+4.1 p.p.
Idomed	51%	53%	+1.7 p.p.
Digital	36%	36%	-0.2 p.p.
On-Campus	26%	22%	-3.7 p.p.

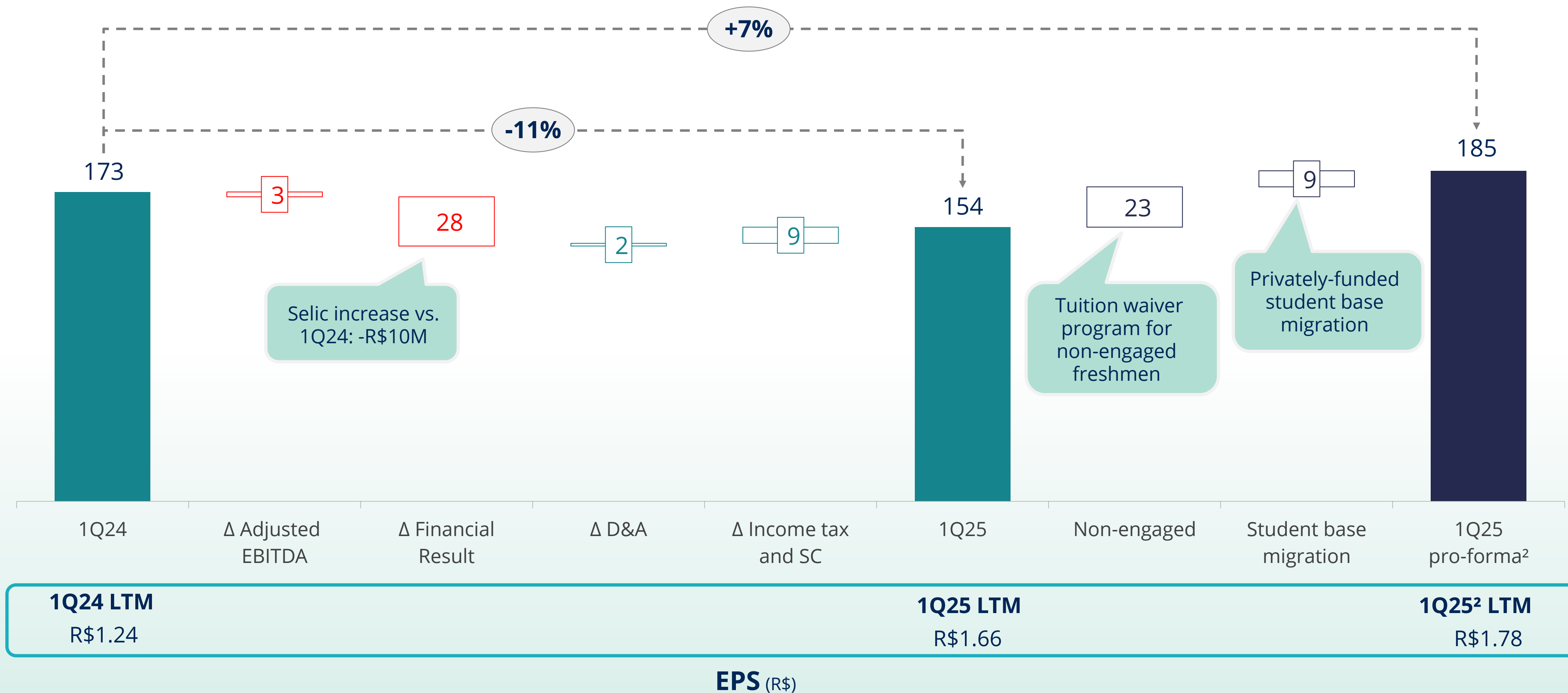


¹ Excludes the impact of the tuition waiver program for non-engaged freshmen in 1Q25.

Adjusted Net Income

Adjusted Net Income breakdown ¹

(R\$M)

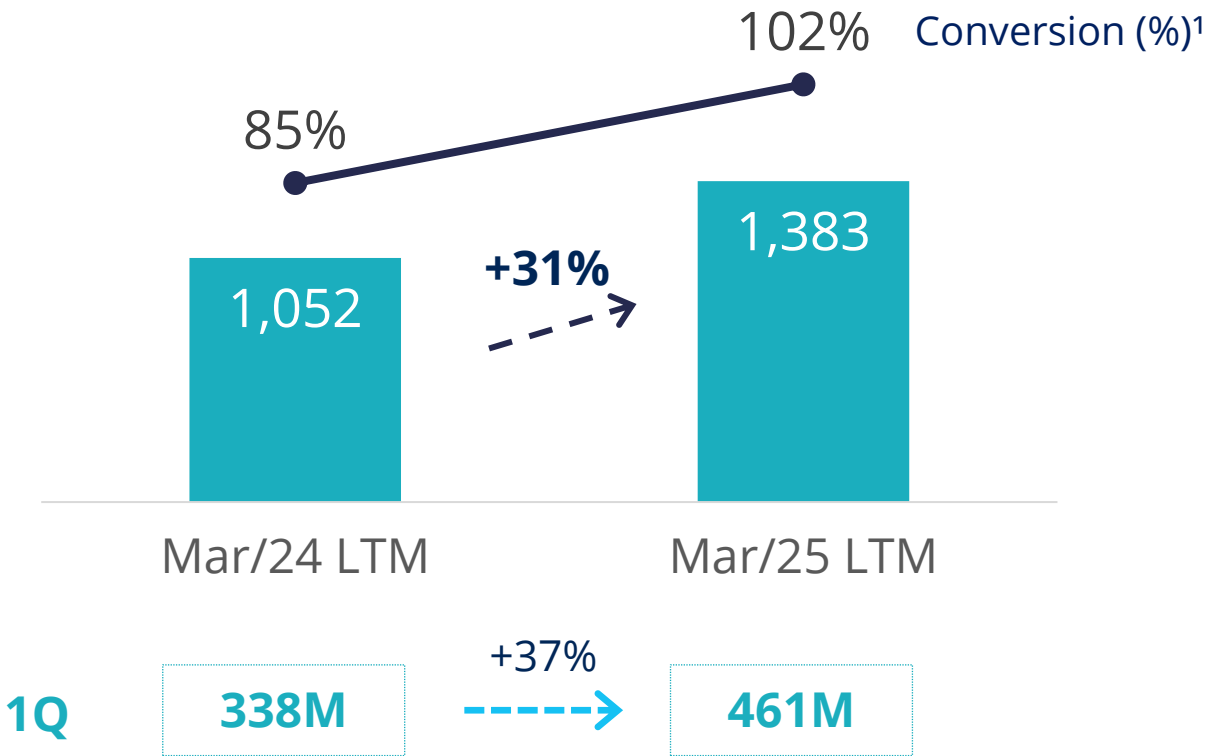


¹ Non-recurring effects impacting Net Income include non-recurring effects impacting EBITDA and amortization of goodwill.

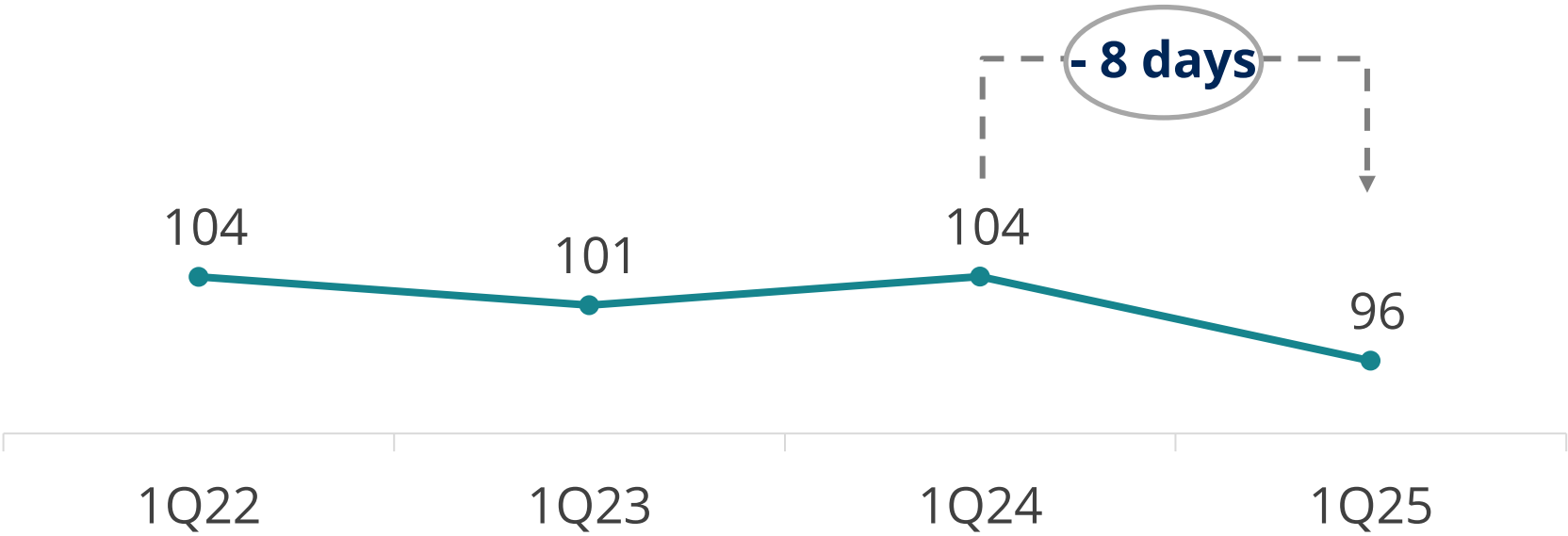
² Excludes the impact of the waiver program for non-engaged first-semester students on EBITDA (R\$23M), and the impact of the migration of the financed student base (R\$9 million) on financial results.

Cash generation | FCFE grows 194% vs. 1Q24

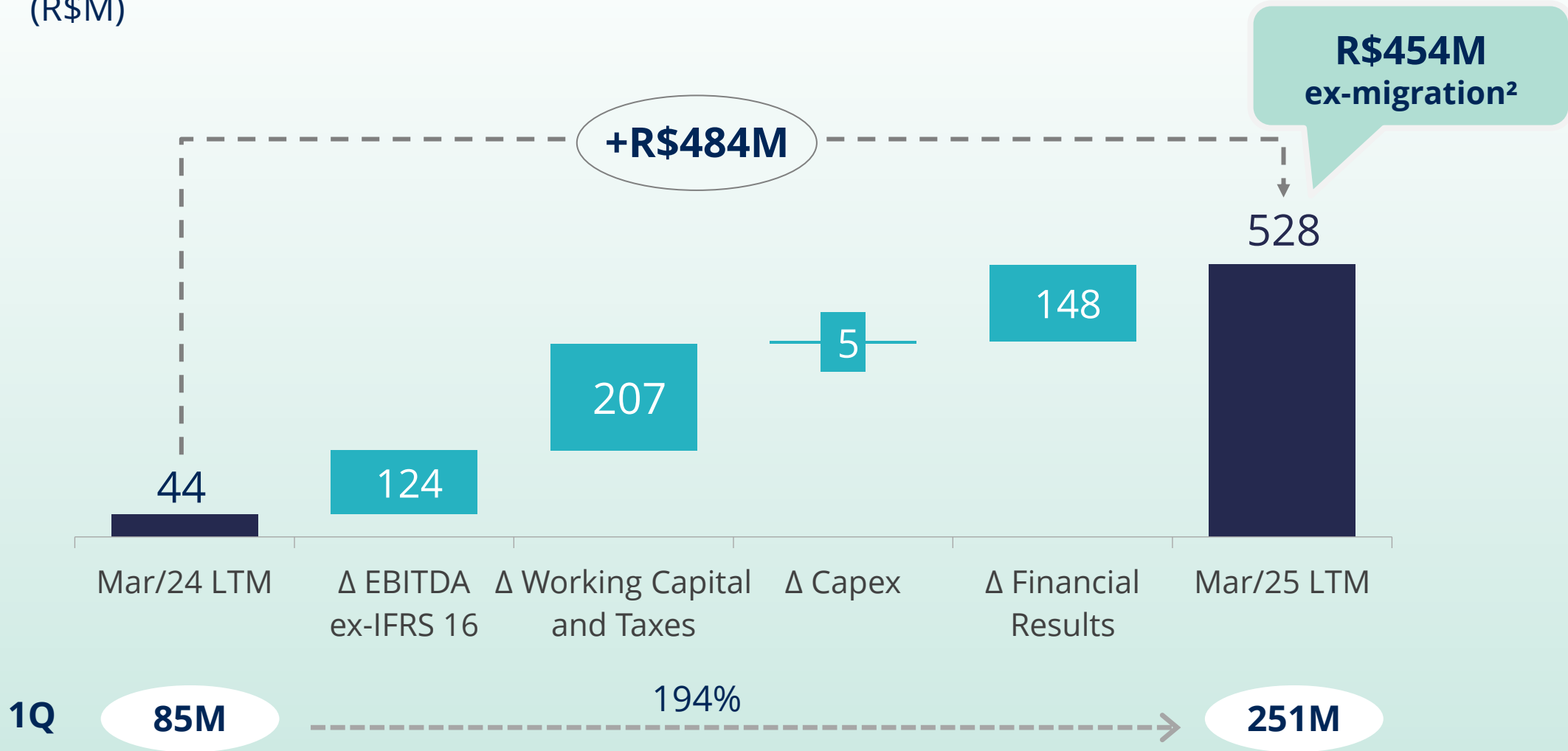
OCF (R\$M)



Days Sales Outstanding DSO (# days)



Free Cash Flow (R\$M)

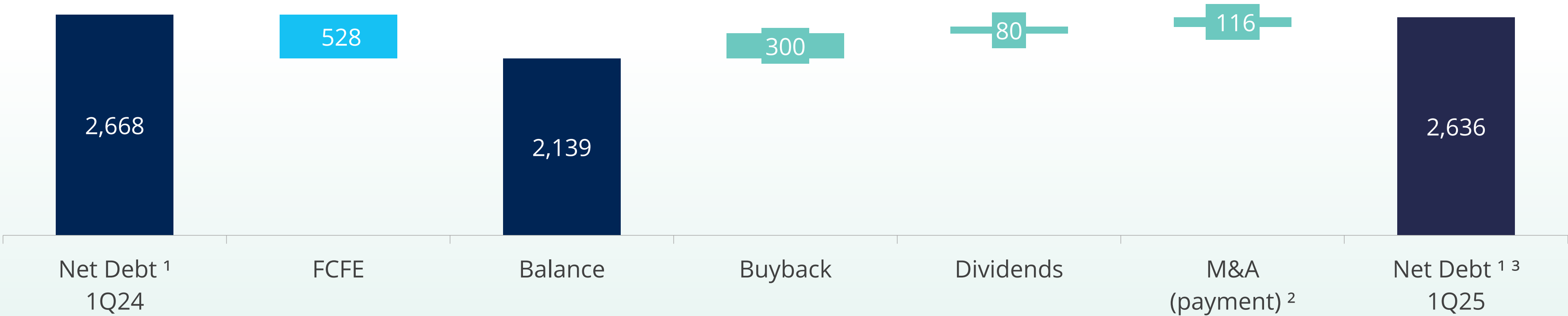


- ✓ **FCFE** growing 194% vs. 1Q24 (+R\$166M).
- ✓ **Improvements** in the entire **collection process**, **lower DIS revenue penetration** and **privately-funded student base migration** positively impact **receivables** (8-day reduction in DSO).

¹ Cash conversion: operating cash flow/EBITDA ex-IFRS 16.
² Excludes R\$74M net cash effect from migrating the privately-funded student base to upfront tuition receivables.
Note: LTM (Last Twelve Months), refers to the last twelve consecutive months prior to the date of 03/31.

Cash generation | FCFE of R\$528M in the last twelve months

Recomposition
(R\$M)



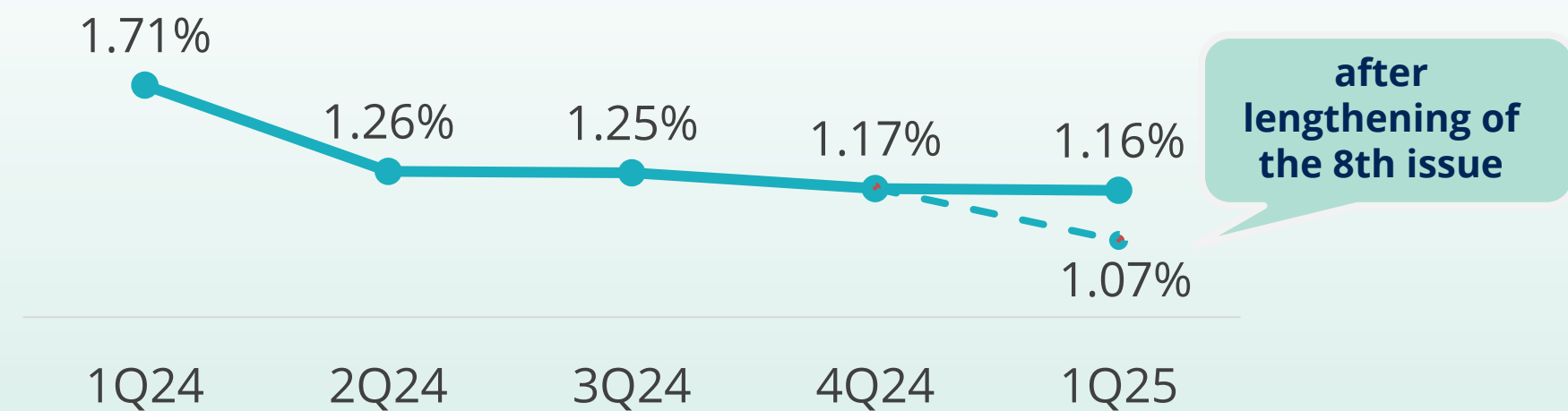
¹ Net debt excluding "Acquisition price payable" and "Leasing".
² With R\$107MM related to the payment of the first installment of Newton Paiva and Edufor. As communicated to the market on 5/28/24 and in the Material Fact of 12/9/24.
³ Net debt, for comparative purposes of cash use, is excluding R\$104MM referring to bank interest accounted for and not yet disbursed.

R\$0.9 Billion
Cash and cash equivalents

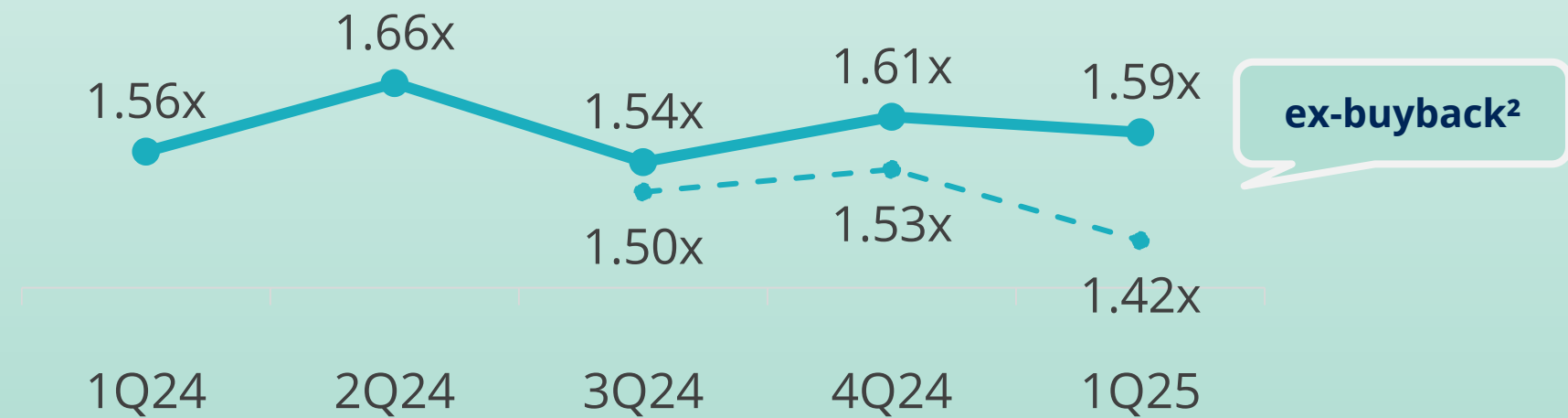
R\$ 2.9 Billion
Net Debt ex-IFRS 16

Debt spread

(CDI +)

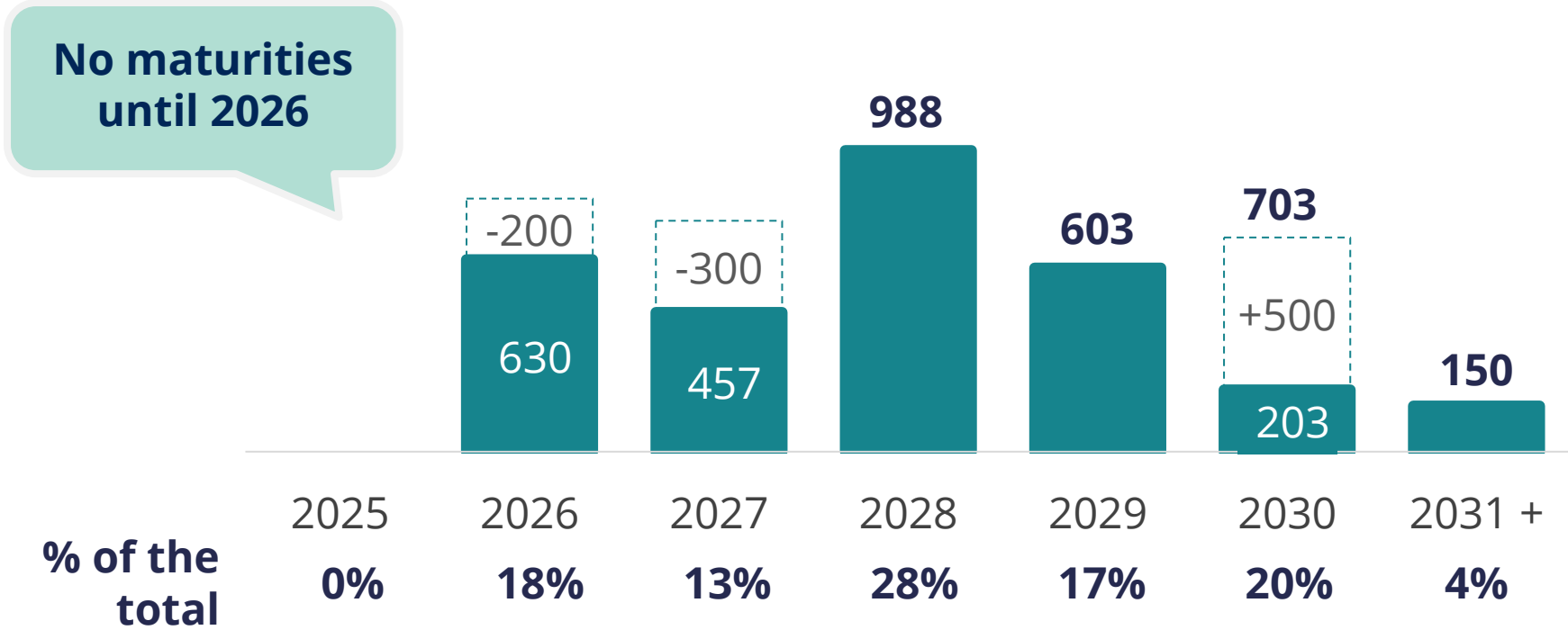


Leverage¹



Amortization schedule after lengthening of the 8th issue

(R\$M; principal only)



Subsequent event – May/25

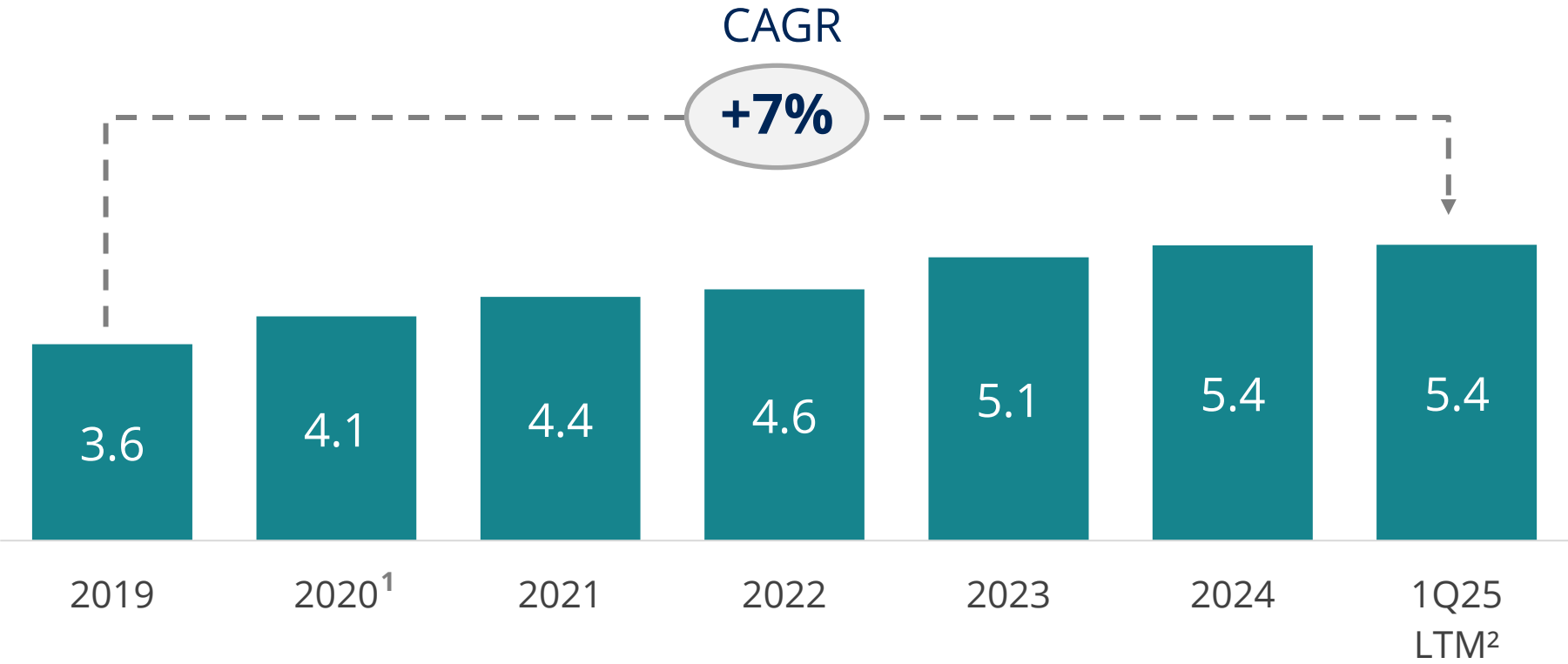
Lengthening of the 8th issue of debentures (R\$500M), which will allow **the increase of the average debt term** from 2.9 to 3.3 years, in addition to **reducing the average cost to CDI+1.07 p.a.**

¹ Net debt ex-IFRS 16 / Adjusted EBITDA (last 12 months, considering IFRS 16).
² Buyback program with an average price of R\$9.8 per share.

History of growth, margin and dividend payments

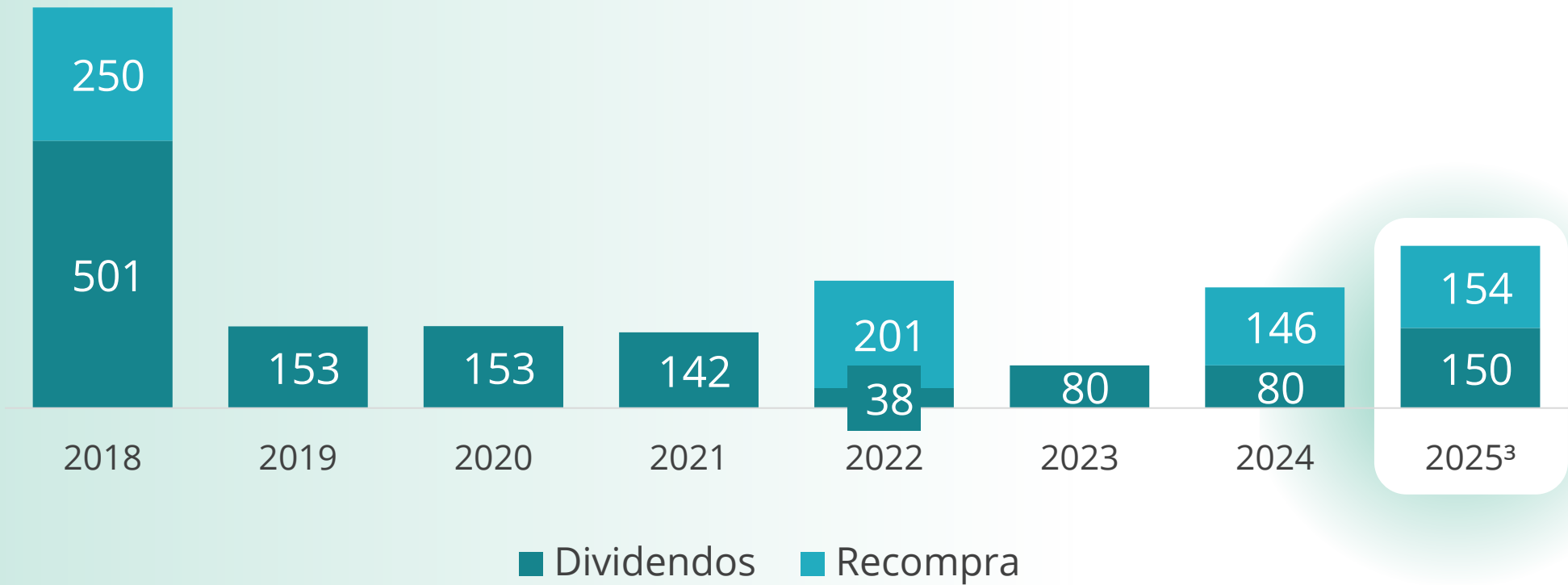
Net Revenue

(R\$ billion)



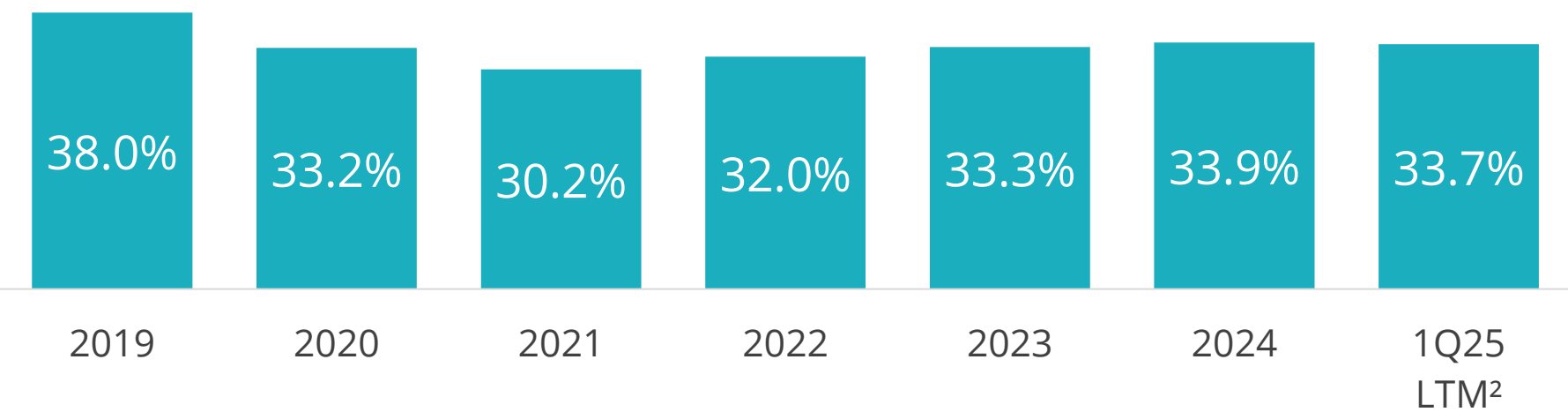
Dividends and Shares Buyback³ - Focus on shareholder returns

(R\$M)



Adjusted EBITDA Margin

(%)

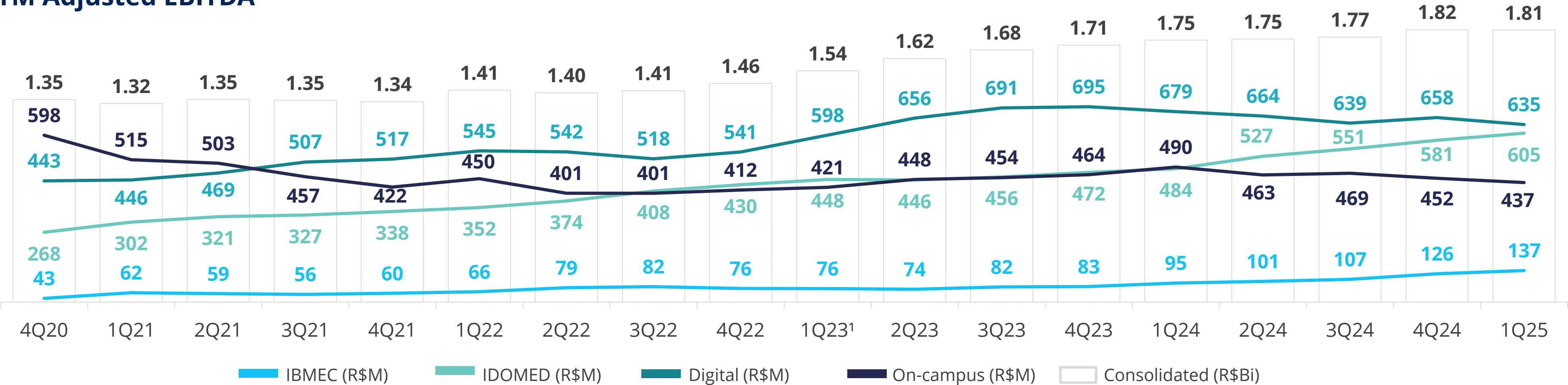


Dividend Payment
in all the years
since the IPO in 2007

¹ Net revenue adjusted for the effects of laws and injunctions in court related to Covid-19.
² LTM (Last Twelve Months), refers to the last twelve consecutive months prior to the date of 3/31/2025.
³ Dividends and share buybacks on a cash basis to date.

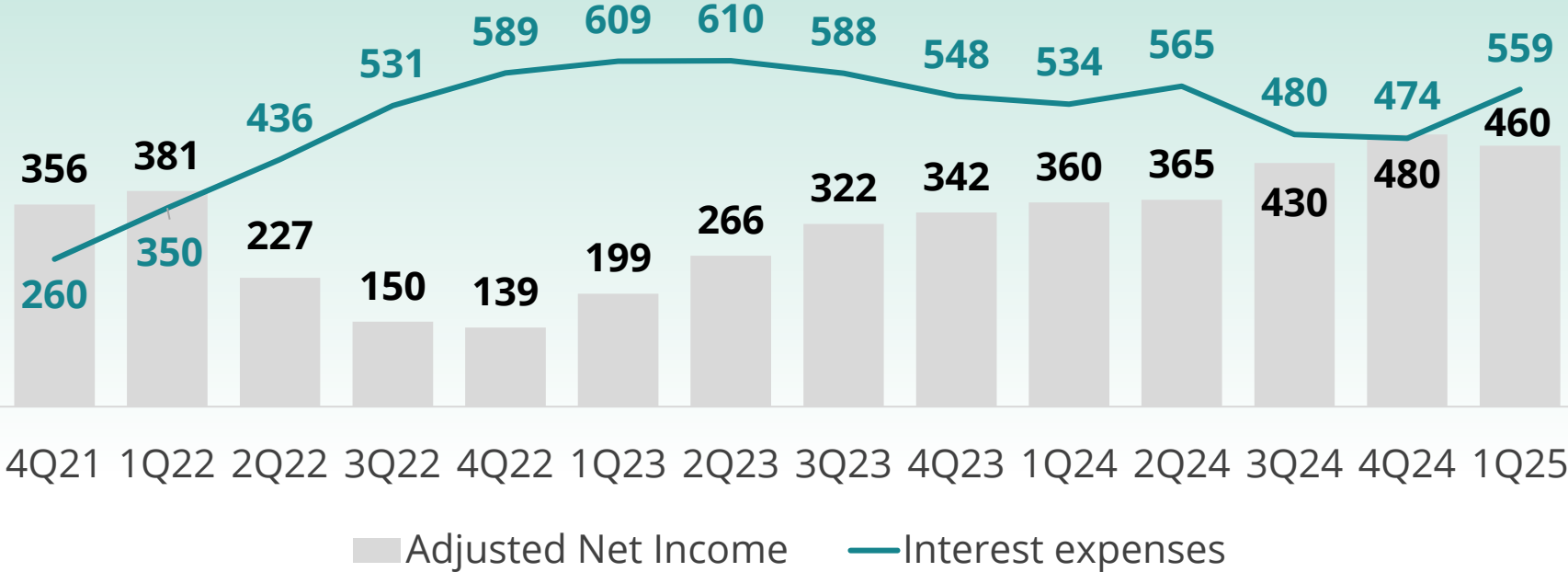
Solid portfolio leading to positive results

LTM Adjusted EBITDA



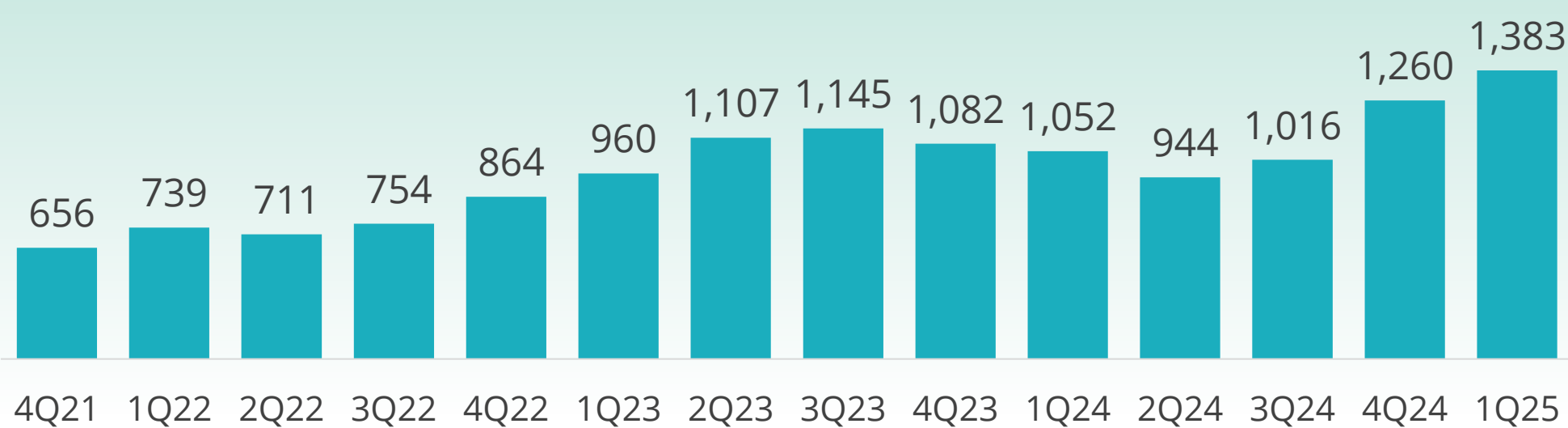
LTM Adjusted Net Income and Interest Expenses²

(R\$M)

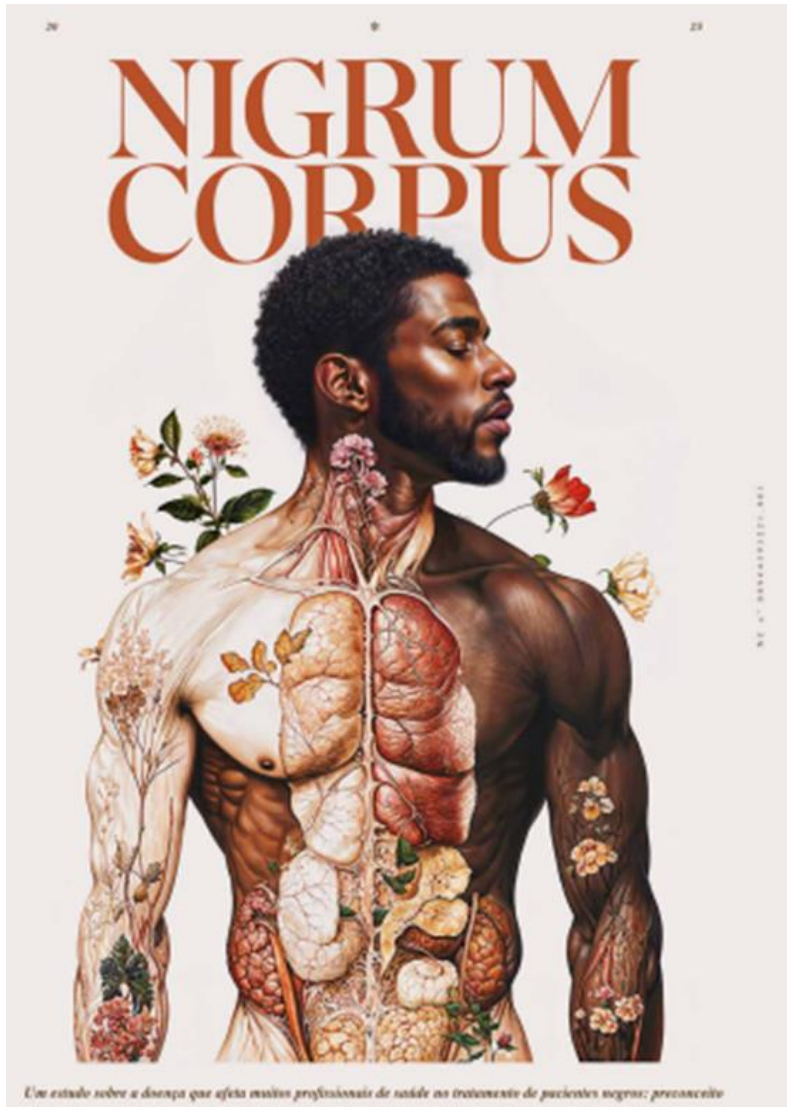
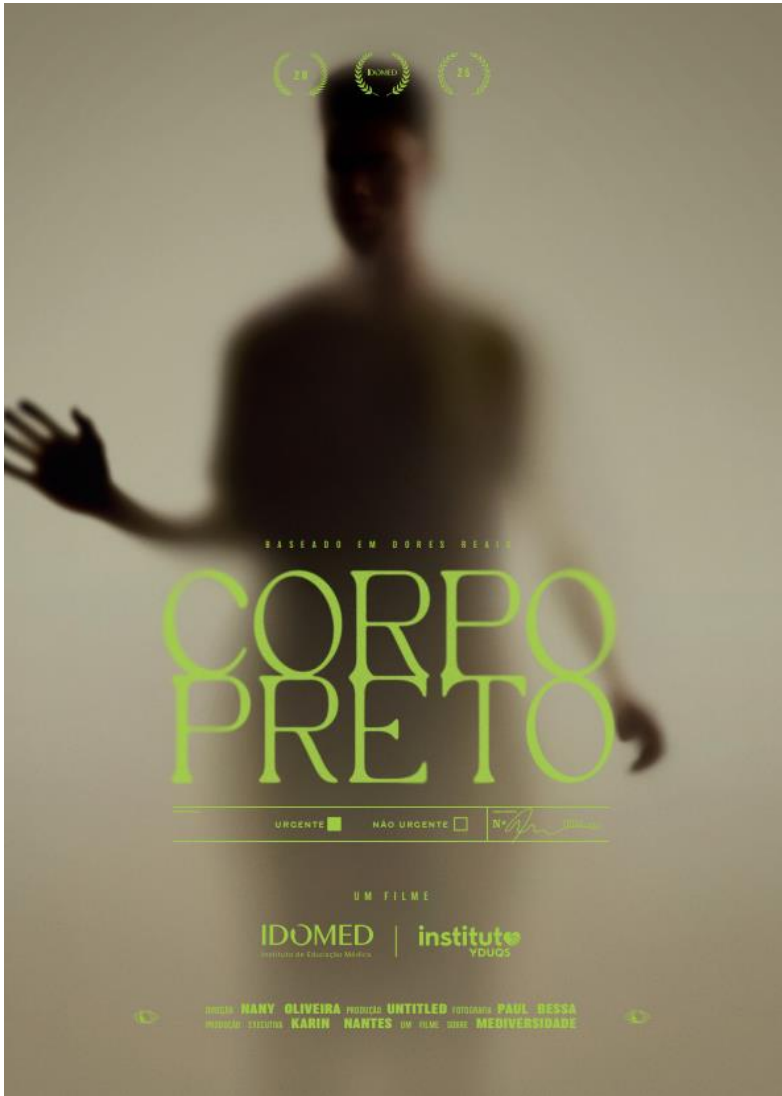


LTM Operating Cash Flow

(R\$M)



¹ Excluding the effect of FG-Fies mismatch in revenue between the Premium and On-campus segments.
² Interest and charges expenses, interest on swap loans and expenses with private financing.
Note: LTM (Last Twelve Months) refers to the last twelve consecutive months prior to the date of 3/31/2025.



Programa Mediversidade (“Medversity Program”) - IDOMED and Yduqs Institute:

- **53 black and indigenous students** in conditions of economic hypo sufficiency.
- Launch of the book **“Nigrum Corpus – A study on racism in Brazilian medicine”** and the short film **“Corpo Preto - A film on racial bias in medicine,”** both inspired by studies and true accounts gathered by Mediversidade. Access through QRCODE.

Admission to **the 20th B3**
ISE B3 Corporate Sustainability
Index portfolio



T E | Mulheres
V A | na Liderança

IGC B3

ICO2 B3

IDIVERSA B3



2024 Integrated Report

- **Launch of the Sustainability Strategy 25-30**, aligned with **the UN SDGs** and relevant topics to the education sector and key stakeholders.



Strong Cash Generation

- | OCF R\$1.4 Bi LTM (+31%)
- | FCFE R\$528M LTM (+R\$484M)
- | Guidance of R\$500M to R\$600M of FCFE in 2025



R\$150M of dividends paid in May/2025



R\$300M Buyback program ended



Improved quality of Revenue

- | Trade up from DL to Semi on-campus
- | Tuition waiver program for non-engaged freshmen
- | Strong Premium growth



Ibmec growth

- | Net Revenue +20%
- | EBITDA margin +4 p.p.
- | Students base +21%



EPS from R\$3 to R\$4 as of 2027

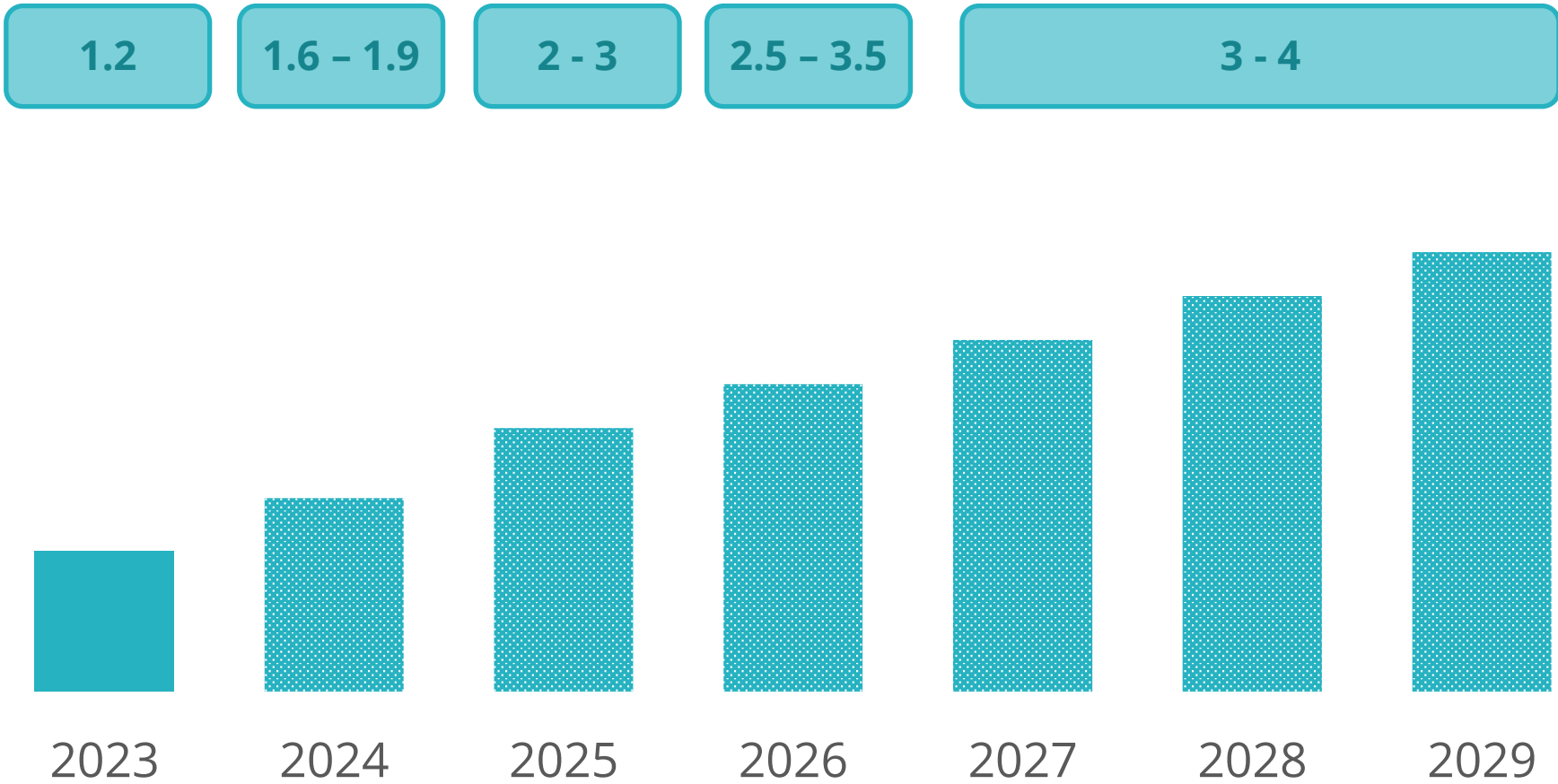


Cash generation of R\$10Bi by 2029

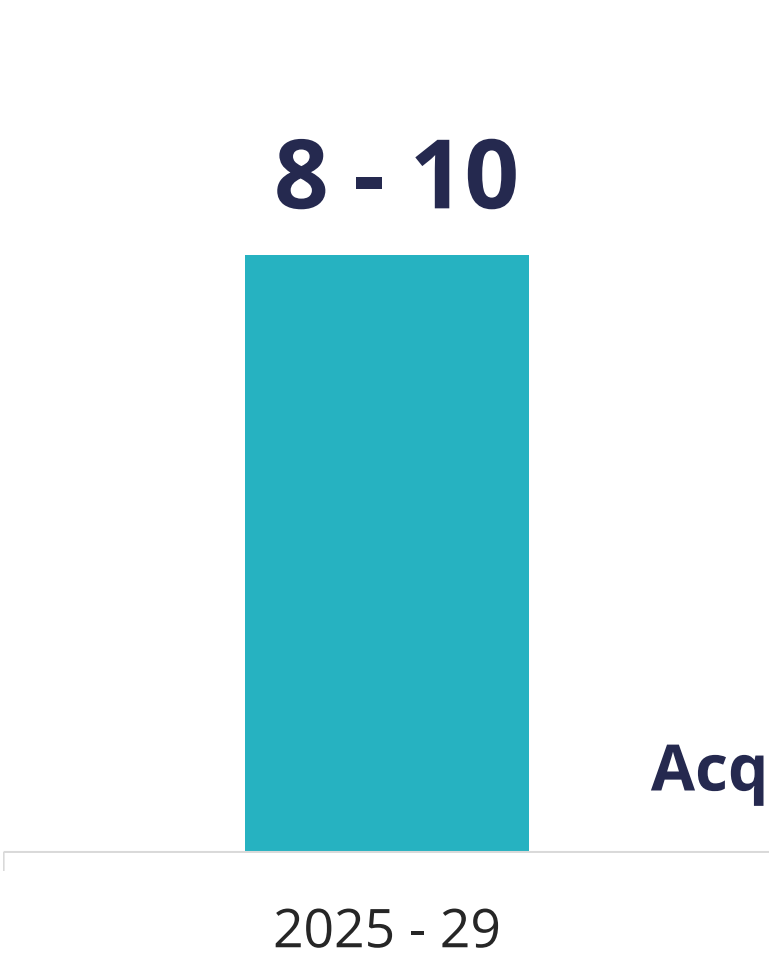


Transparent capital allocation framework

Evolution of adjusted EPS (R\$)



Cash generation 2025-29¹ (R\$ Bi)



- Debt**  Reduction targeting 1.0x net debt/EBITDA.
- Strong dividend payer** with low leverage stability.  **Dividends**
- Acquisitions**  **Lifelong learning** with high technology, strong cash generation and growth (maximum 3 years to achieve YDUQS multiple). **Possible assets, strategic and opportunistic**, with favorable price and deal accretive.

¹ Accumulated operating cash flow from 2025 to 2029 = EBITDA ex-IFRS discounted working capital and cash tax.

EPS of R\$1.73

+47% vs. 2023

FCFE of R\$362M

+438% vs. 2023



OCF of R\$1.3 billion

+16% vs. 2023

**Dividends: R\$150M
paid in May/25**

+88% vs. paid in 2023



**Acquisitions: Newton
Paiva and Edufor**

+10 thousand students

Shares buyback

R\$300MM program between
Sept/24 and Feb/25, at an
average price of R\$9.80



YDUQS DAY 2024 outlook was impacted by exogenous factors

Impacts on EPS (R\$)	2025	2026	2027	2028	2029
YDUQS DAY EPS	2.0 – 3.0	2.5 – 3.5	3.0 – 4.0 (between 2027 and 2029)		
Selic ¹	(0.4)	(0.3)	(0.2)	(0.1)	(0.1)
Privately-funded migration	(0.1)	(0.1)	(0.1)	(0.2)	(0.1)
Not engaged students	(0.1)	-	-	-	-
Buyback	0.1	0.2	0.3	0.3	0.4
Impact	(0.4)	(0.3)	(0.1)	-	0.2
Total	1.6 – 2.6	2.2 – 3.2	3.0 – 4.0		

¹Selic: guidance released in May/24 considered the rate at 9% for 2025. Currently, the rate is at 14%, with an expected increase throughout the year.

Maintenance of the capital allocation framework



Debt

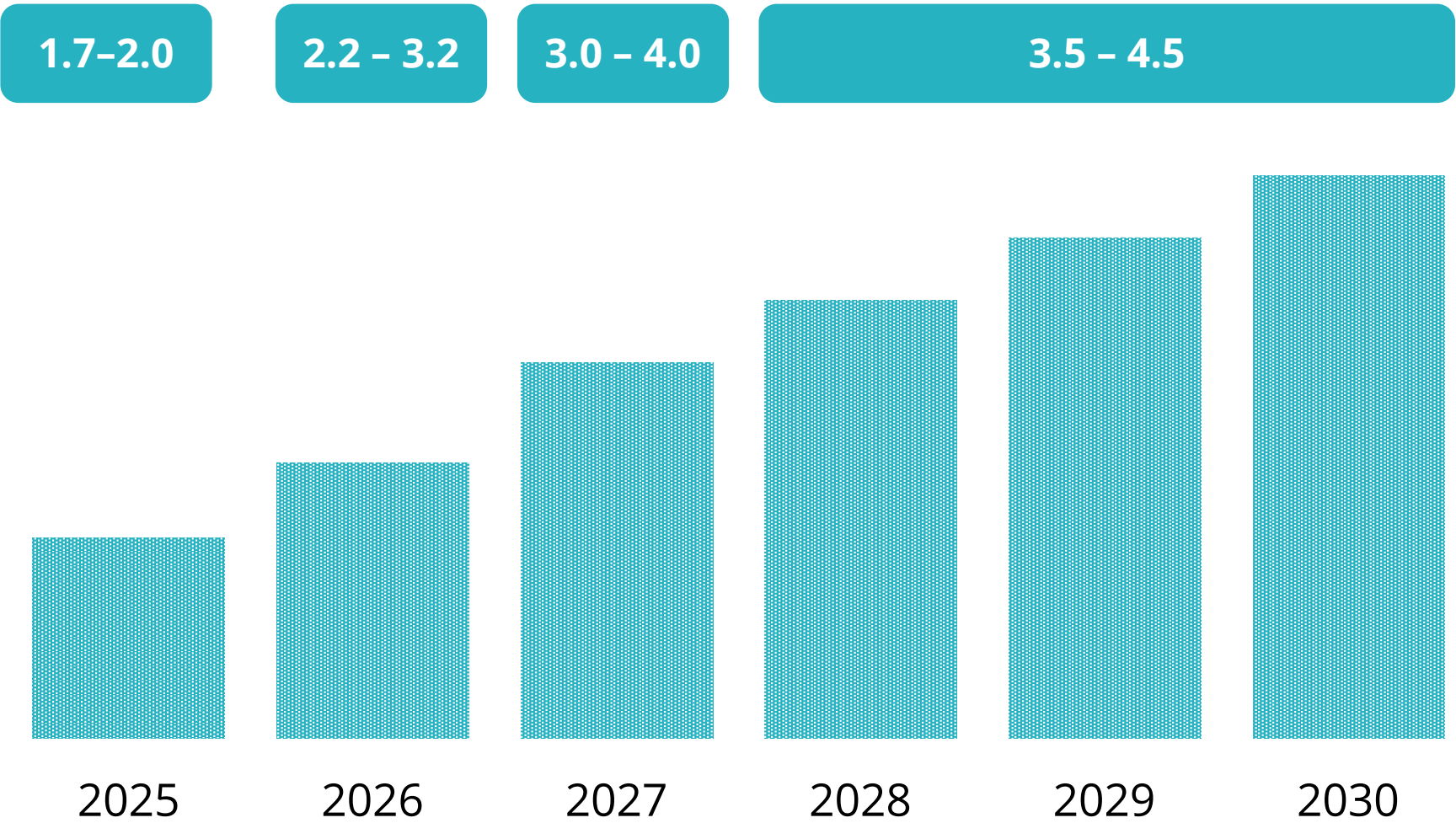


Dividends



Acquisitions

Evolution of adjusted EPS
(R\$)



Free Cash Flow to Equity
between R\$500M and
R\$600M in 2025



Earnings per share between
R\$1.7 and R\$2.0 in 2025



YDUQS

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