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APRESENTAÇÃO DE RESULTADOS 3T26

Teleconferência | 12 nov 2026 | 10h00 BRT | 9h00 EST

IGC-NM B3 IGC B3 ITAG B3

WDCN3
B3 LISTED NM

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Programa Brasileiro de Operador Econômico Autorizado

Desde 2019



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As afirmações contidas neste documento, relacionadas as perspectivas sobre os negócios e de crescimento da WDC Networks, são baseadas exclusivamente nas expectativas da Diretoria sobre o futuro dos negócios. Essas expectativas dependem substancialmente das condições de mercado, do desempenho da economia brasileira, do setor e dos mercados internacionais e, portanto, estão sujeitas à mudanças sem aviso prévio.

Todas as variações aqui apresentadas são calculadas com base nos números sem os arredondamentos. O presente relatório de desempenho inclui dados contábeis e não contábeis. Os dados não contábeis não foram objeto de revisão por parte dos auditores independentes da Companhia.

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DESTAQUES



DESTAQUES | 3T26

Somos GPTW pela sétima vez consecutiva!

R$ 246,4 Mi
Saldo de Caixa
-4,8% *vs. 2T26*

R$ 167,8 Mi ***(88,3% das vendas)***
Revenda
+2,0% *vs. 2T26*

R$ 20,0 Mi
EBIT
+0,9% *Vs. 2T26*

28,8%
Margem EBITDA
+1,1% *vs. 2T26*

10,0%
ROIC
vs 8,3. *no 2T26*

Maior ROIC dos últimos 4 anos

R$ 11,1 Mi
Capex
vs. 13,7 Mi *no 2T26*

R$ 148,5 Mi
Fluxo de Caixa Operacional (9M26)
Conversão de 89% do EBITDA

1,9x
Alavancagem
vs. 1,7x *no 2T26*

R$ 5,7 Mi
Lucro Líquido
Vs. R$2,9Mi *no 2T26*

R$ 15,6 Mi
LL Acumulado
Vs. R$12,0Mi *no 9M25*

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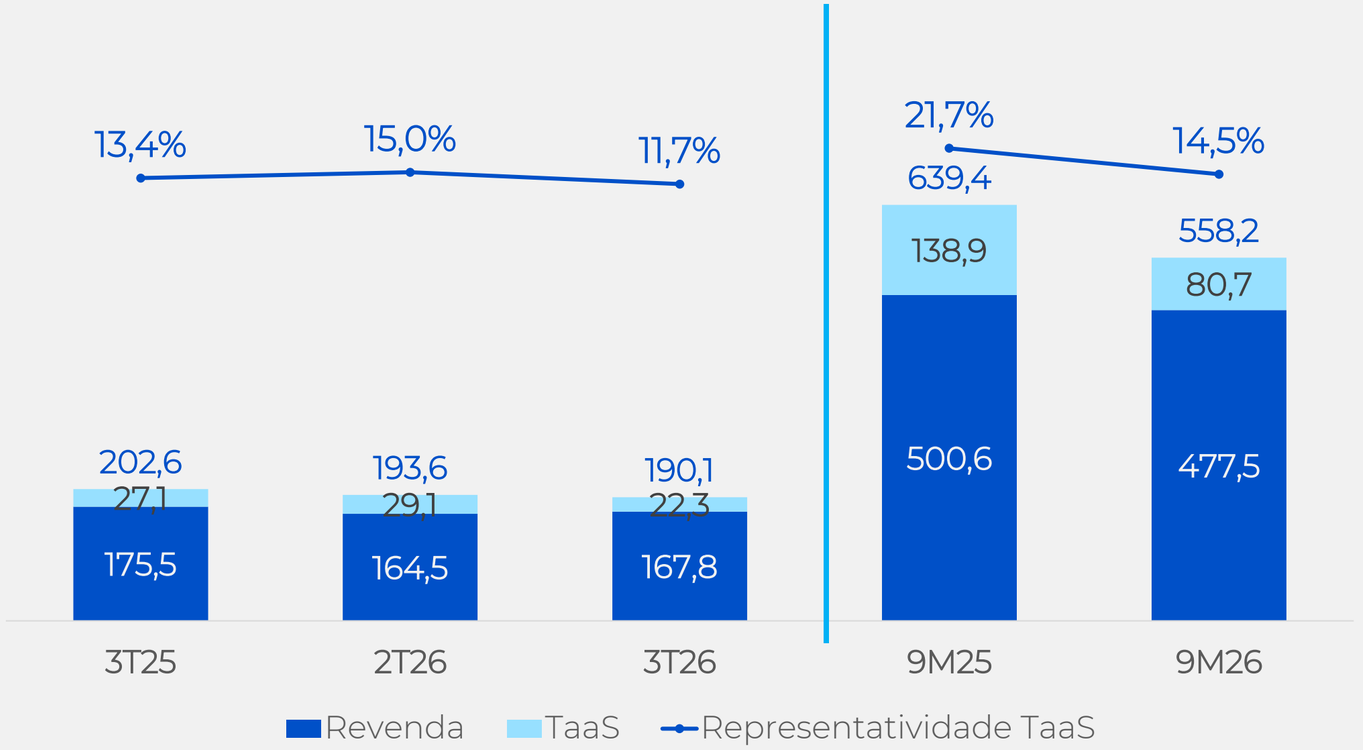
MIX DE VENDAS E RECEITA LÍQUIDA



MIX DE VENDAS 3T26

| consolidado, R$ milhões

Estratégia em curso: Redução do TaaS



	3T25	2T26	3T26	9M25	9M26
PTAX R$/USD	5,32	5,18	5,18	Média 5,51	Média 5,19
Delta				n.a	-5,7%

Revenda R$ **167,8 Mi**
+2,0% *vs.2T26*

PTAX R$/USD **5,18**
+0,1% *vs. 2T26*

TaaS (VGV) R$ **22,3 Mi**
-23,4% *vs. 2T26*

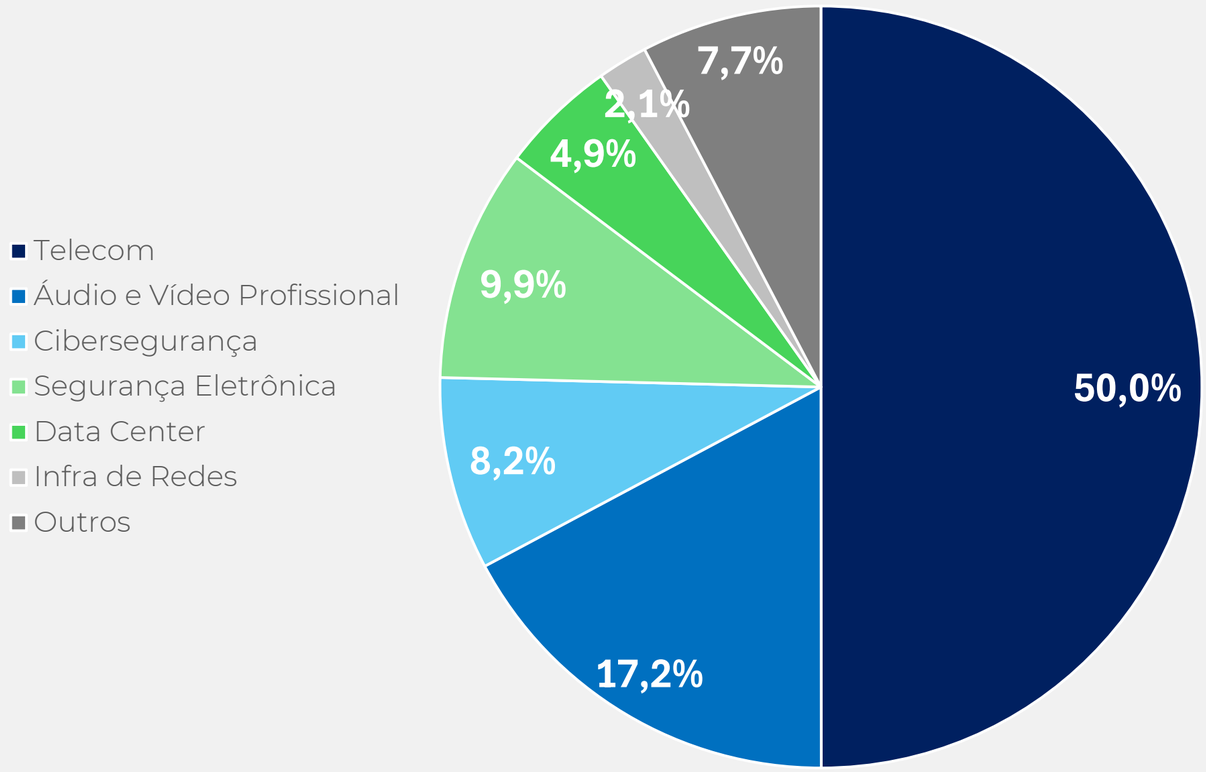
RECEITA LÍQUIDA 3T26

| consolidado, R$ milhões

Receita Líquida | % Total

R$188,0 Mi *--5,2% vs. 2T26*

Novas soluções representaram **50%** da Receita Líquida no 3T26



Receita Líquida | R$ Milhões					
Grupo de Solução	**3T26**	**3T25**	**Δ%**	**2T26**	**Δ%**
Telecom	**94,0**	106,8	-12,1%	98,6	-4,7%
Áudio e Vídeo Profissional	**32,4**	41,6	-22,2%	31,9	1,5%
Cibersegurança	**15,4**	14,6	5,5%	15,1	1,9%
Segurança Eletrônica	**18,6**	27,6	-32,7%	21,5	-13,8%
Data Center	**9,3**	6,1	51,7%	7,9	17,5%
Infra de Redes	**4,0**	11,4	-64,9%	5,1	-21,2%
Outros	**14,4**	14,4	0,3%	18,2	-20,9%
Total	**188,0**	**222,5**	**-15,5%**	**198,3**	**-5,2%**

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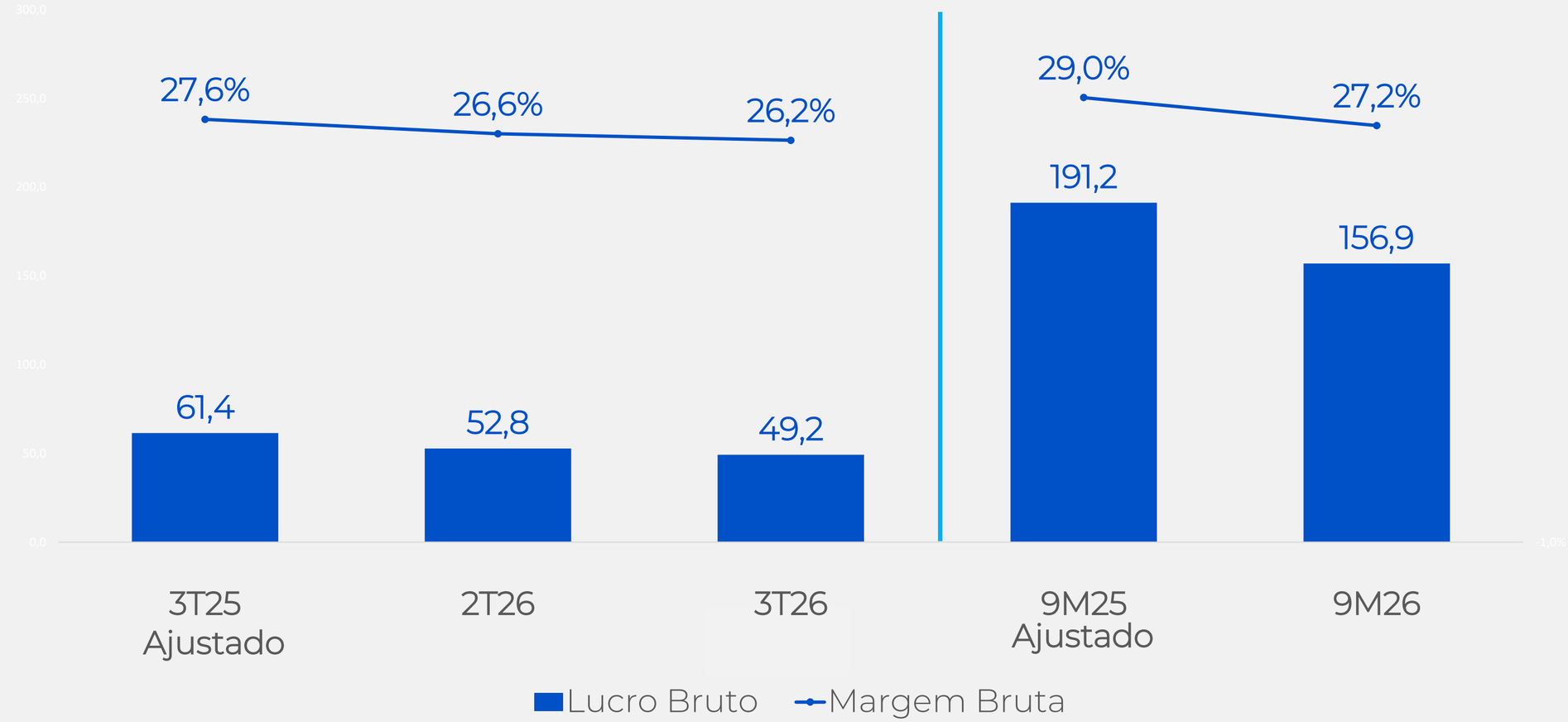
DESEMPENHO CONSOLIDADO



LUCRO BRUTO

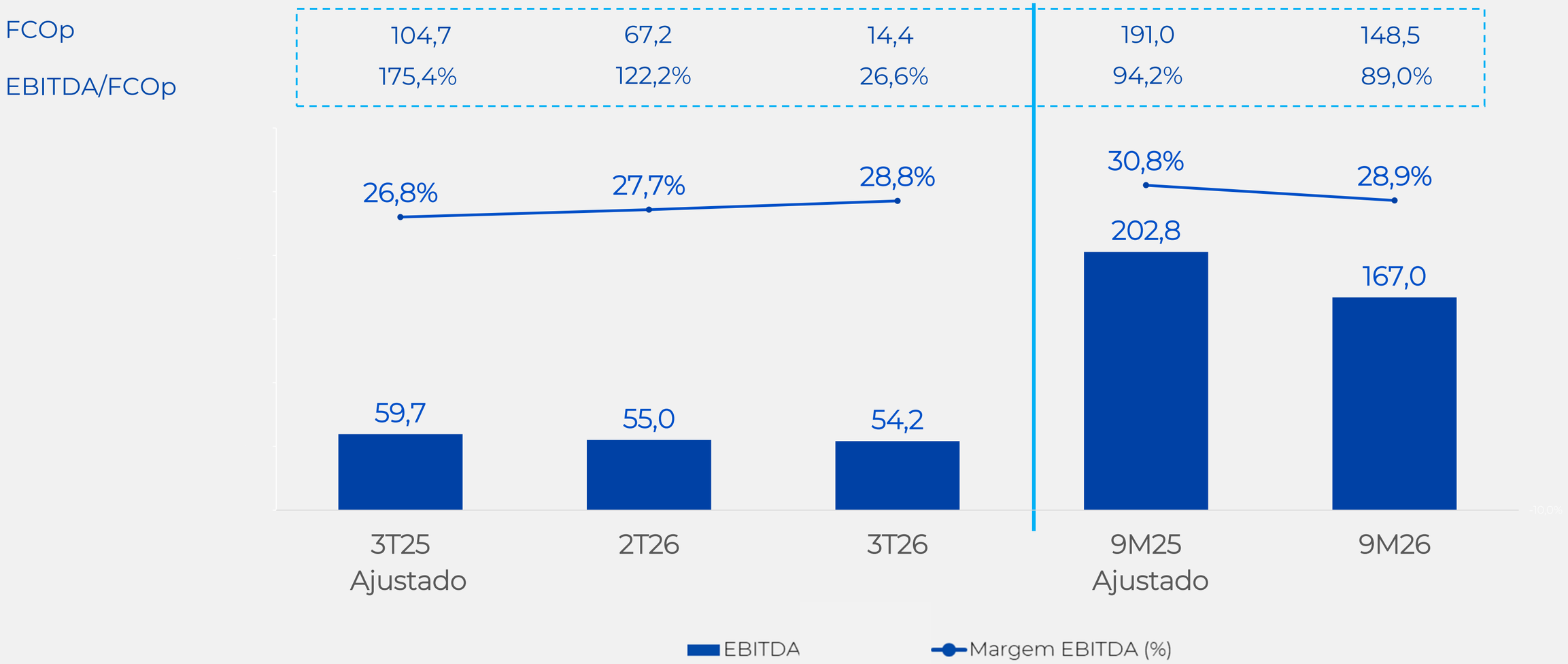
| consolidado, R$ milhões

Redução já esperada: Desaceleração do TaaS reflete em margens um pouco mais baixas



EBITDA | consolidado, R$ milhões e %

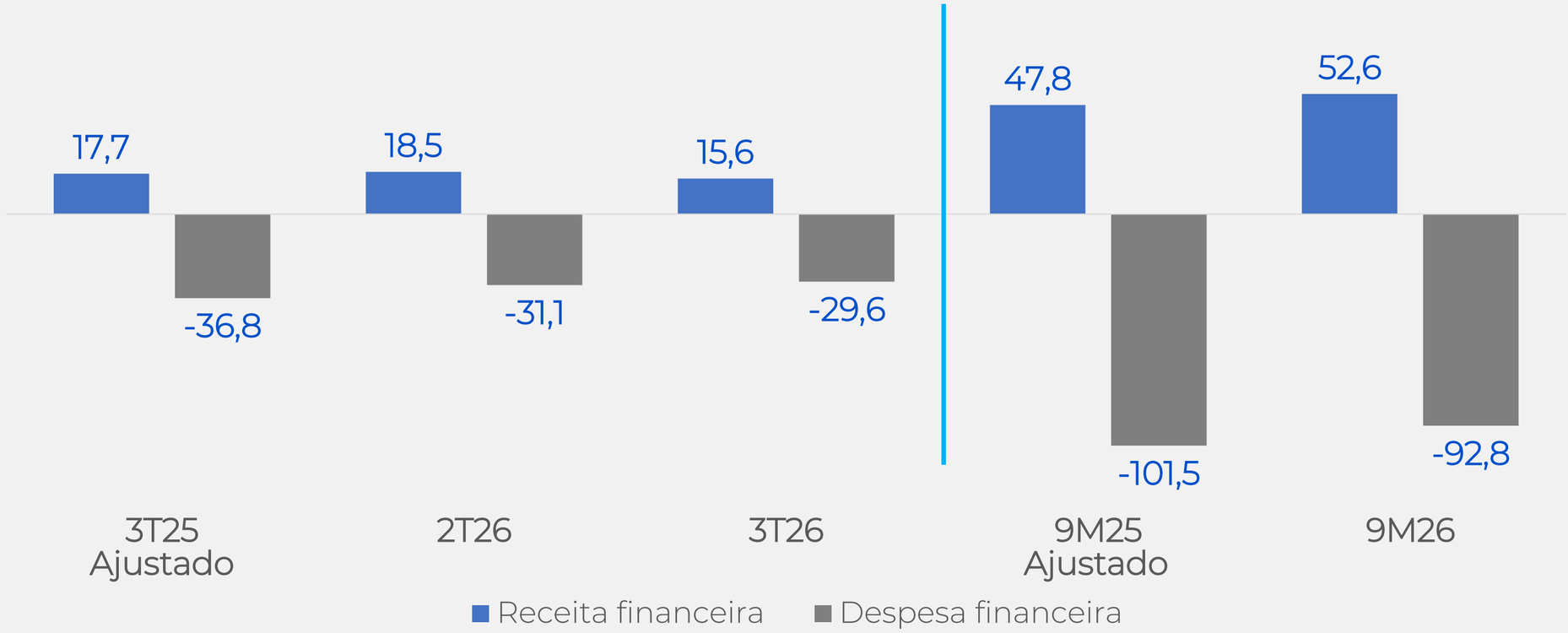
Conversão de EBITDA/FCOp impactada pontualmente no trimestre por conta de compras antecipadas em função do aumento de custos de reposição sinalizado pelos principais fabricantes



RESULTADO FINANCEIRO

| consolidado, R$ milhões

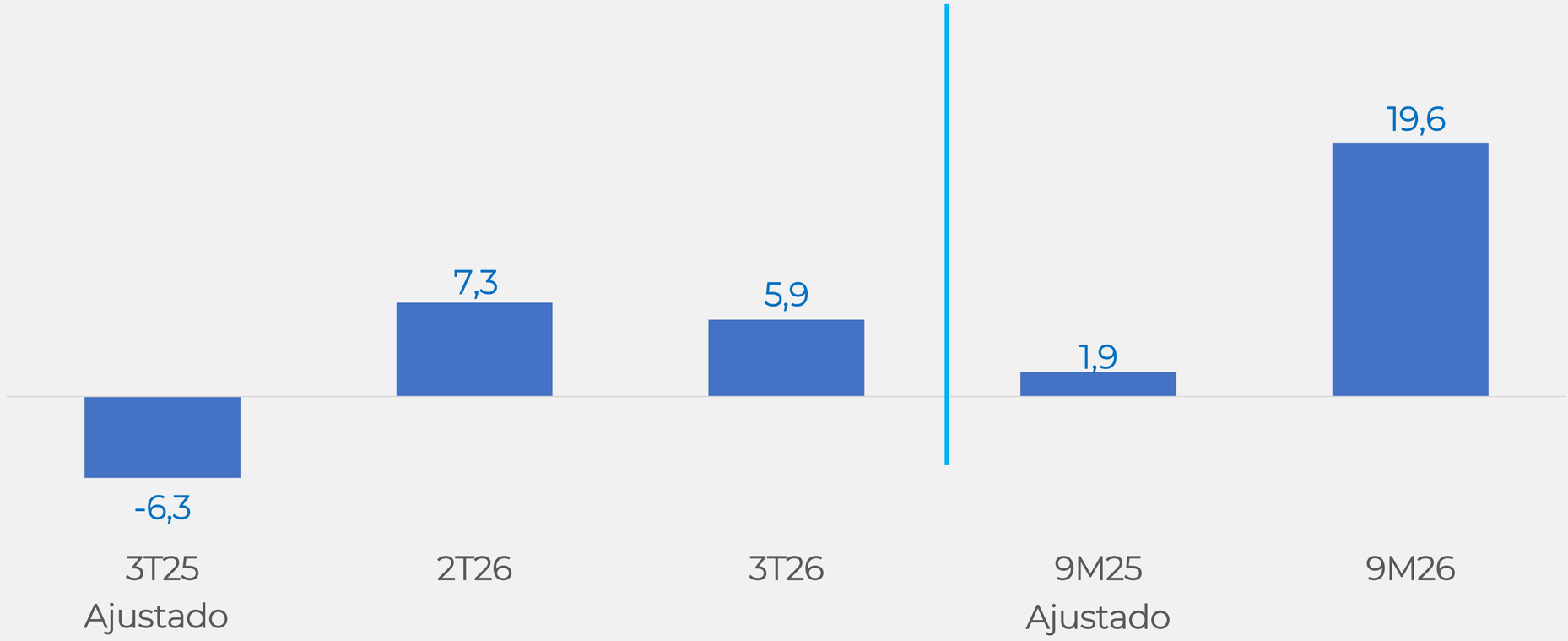
Menor necessidade de endividamento e maior saldo de caixa, favoreceram o Resultado Financeiro



	3T25 Ajustado	2T26	3T26	9M25 Ajustado	9M26
Resultado Financeiro Líquido:	-19,1	-12,6	-14,1	-53,7	-40,1

LAIR (Resultado Antes do Imposto de Renda) | consolidado, R$ milhões

Resultado operacional somado a melhora do Resultado Financeiro resultou na melhora do LAIR

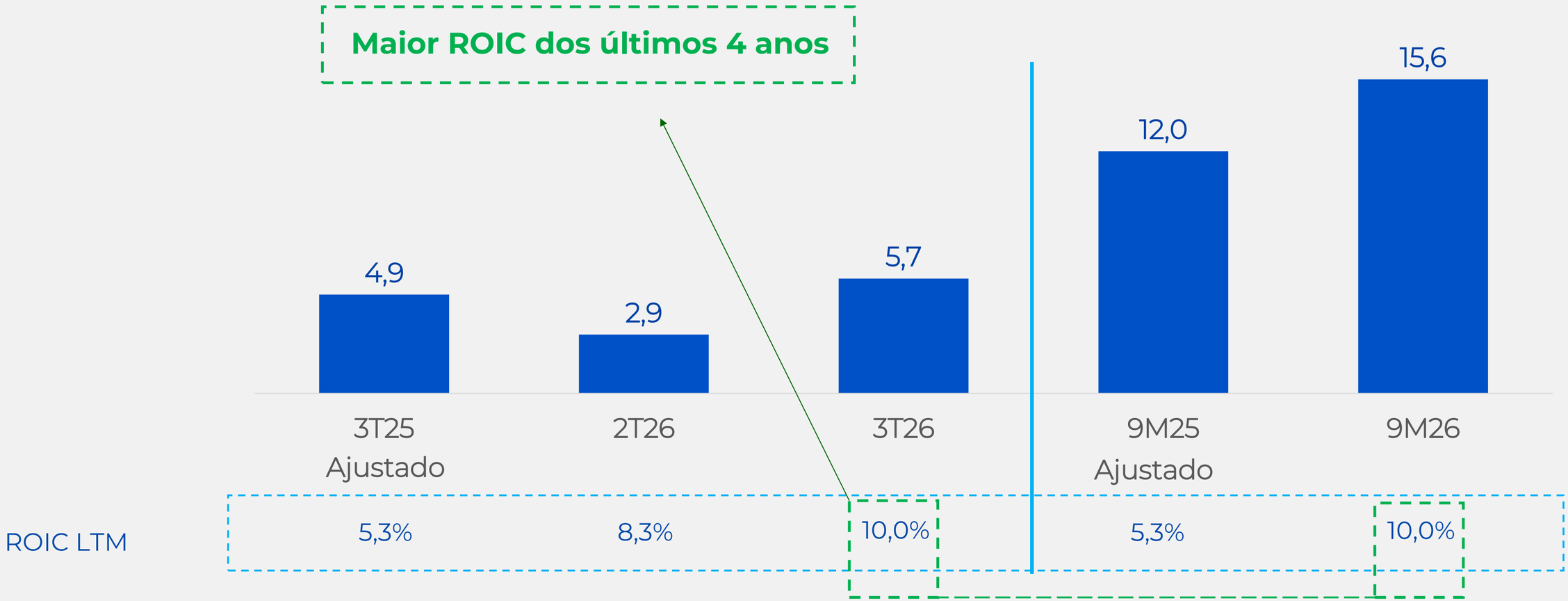


Cálculo do LAIR (Resultado Antes do imposto de Renda): EBIT + Resultado Financeiro

LUCRO LÍQUIDO e ROIC

| consolidado, R$ milhões

ROIC praticamente dobrou no período de um ano



Cálculo do ROIC: (NOPAT / média do Capital Investido) sendo Capital Investido = dívida líquida + patrimônio líquido.

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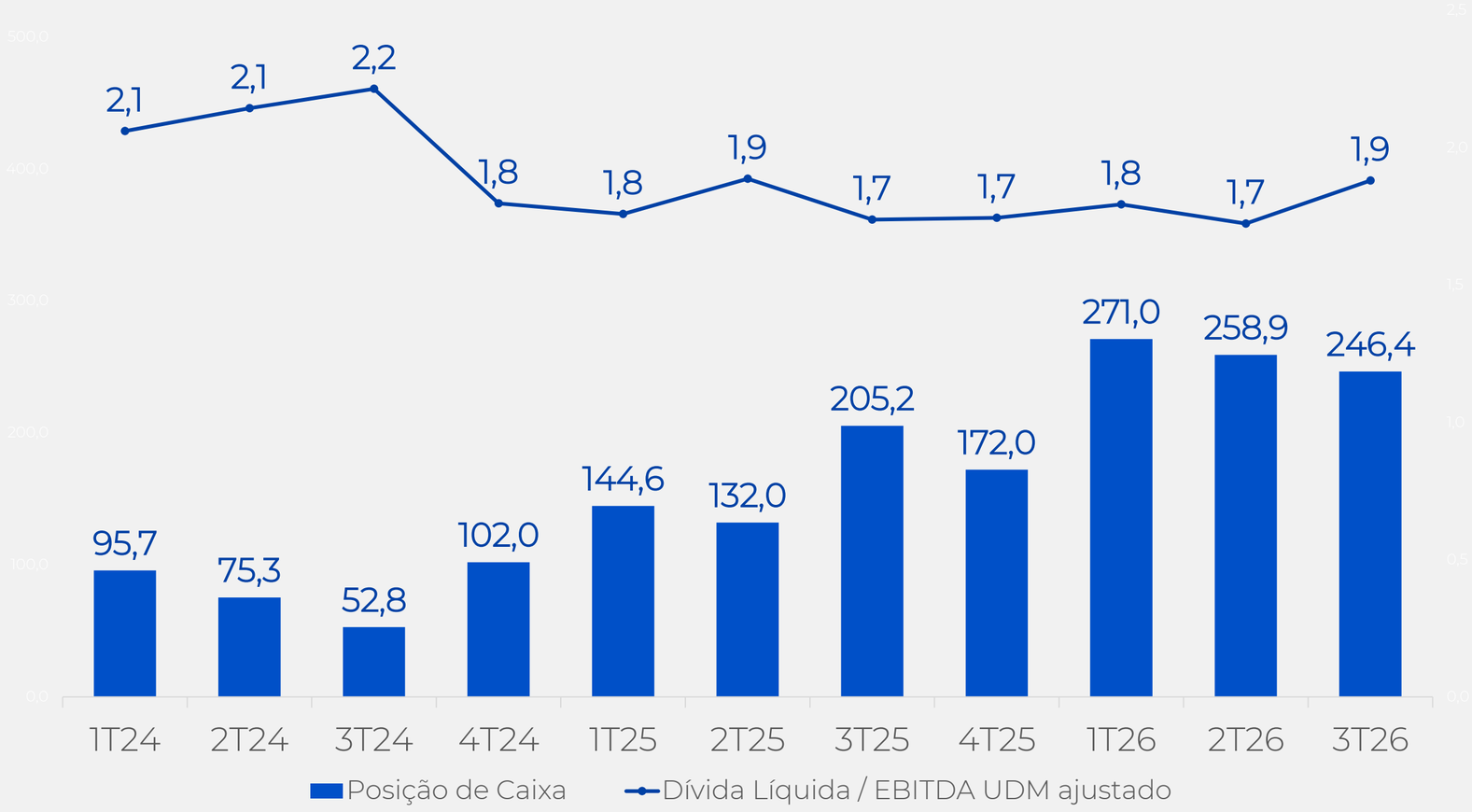
CAIXA E ALAVANCAGEM



CAIXA E ALAVANCAGEM

| consolidado, R$ milhões

Leve aumento da alavancagem em função de EBITDA LTM menor



CDI + 1,8% a.a.

Custo da dívida *(média ponderada com FINIMP)*

1,9x

Dívida Líq. / EBITDA LTM Aj.

Patamar saudável de endividamento

R$246,4 Mi

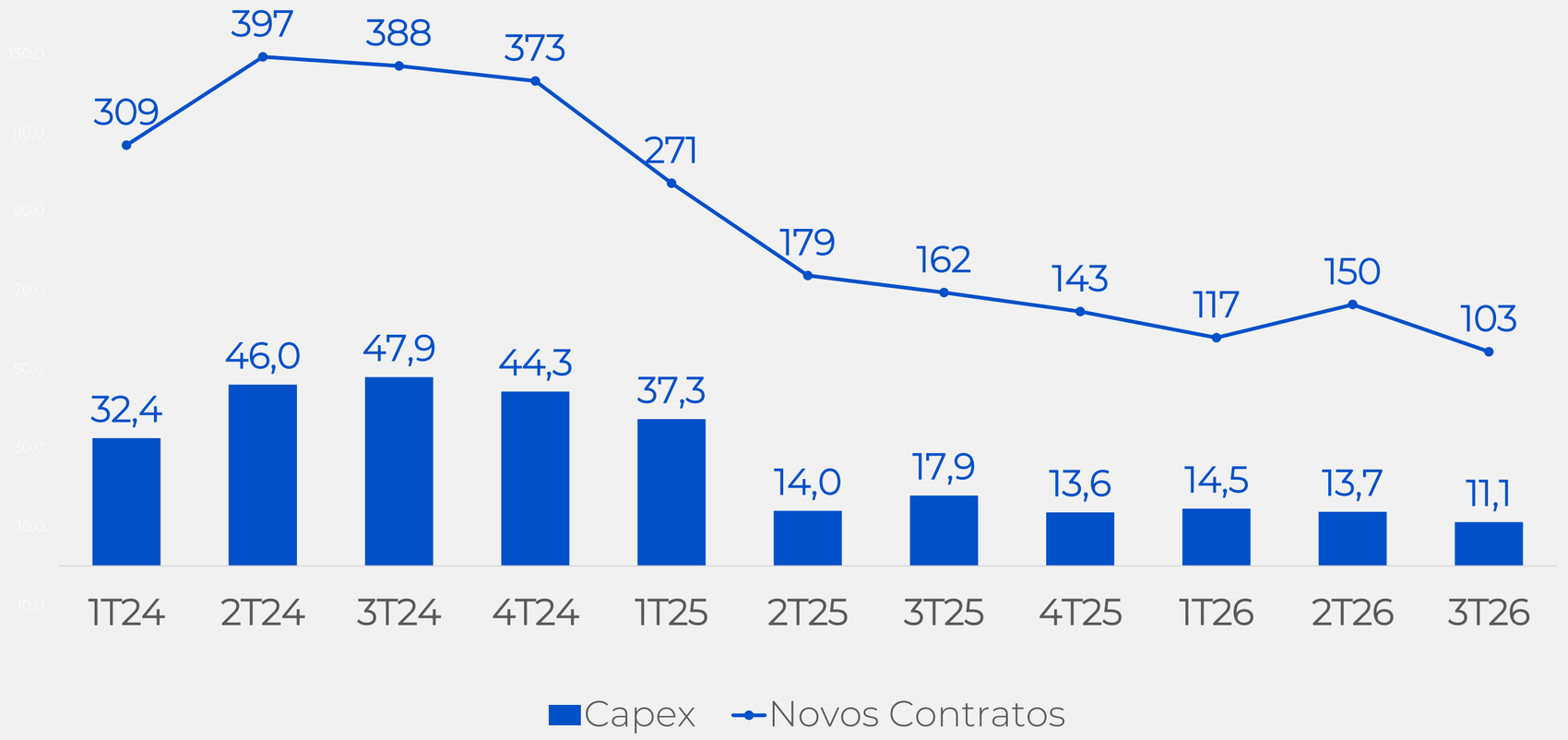
Posição de Caixa

-4,8% vs. 2T26

CAPEX PARA TAAS

| consolidado, R$ milhões

Patamar atual reflete a atual estratégia com foco na modalidade Revenda, preservando a liquidez e maximizando a eficiência na alocação de recursos.



Contratos TaaS 3T26

103

Vs. 150 no 2T26

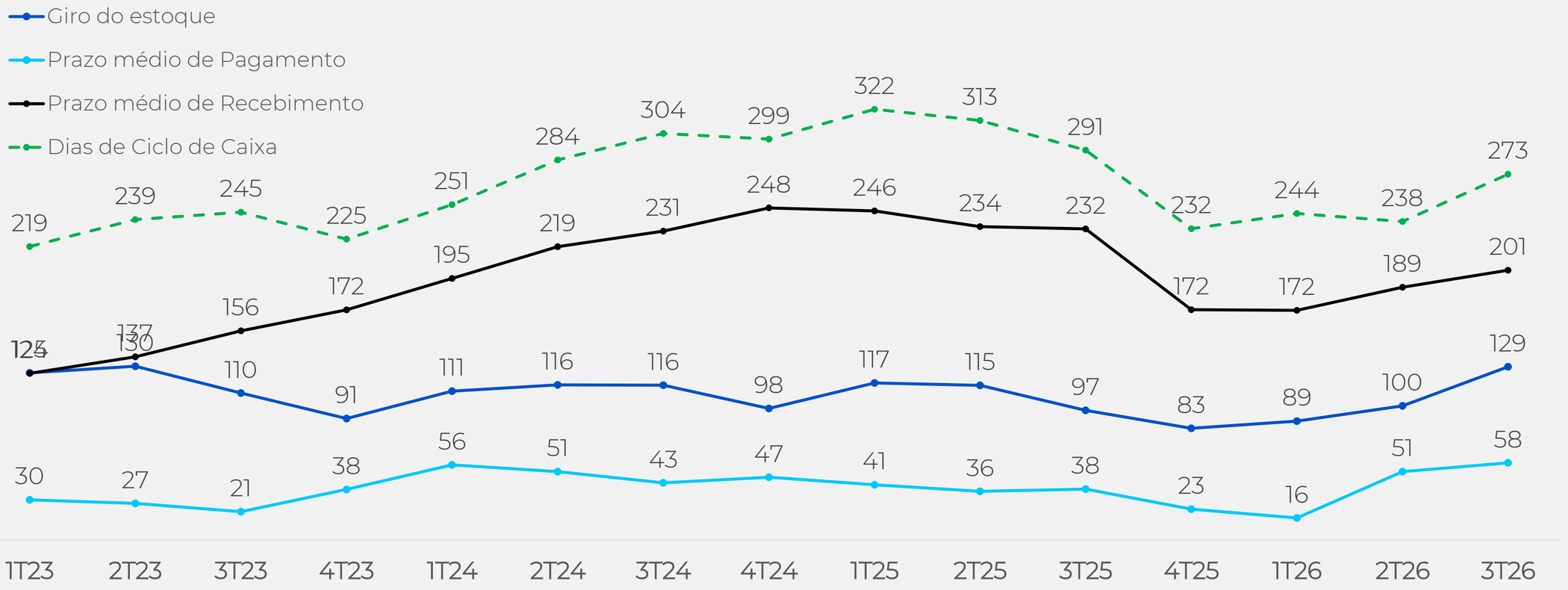
Mark-up TaaS 3T26

2,00x

vs. 2,12x no 2T26

CICLO DE CAIXA | em dias

Ciclo de Caixa impactado por estoques, parcialmente compensados por aumento do prazo de pagamento



MOVIMENTAÇÃO DE CAIXA | 3T26 | consolidado, R$ milhões

Saldo de caixa mantido em patamar elevado ao final do 3T26 apesar do fluxo operacional impactado pelo aumento de estoques



Fluxo Operacional
R$14,4 MM
-78,6% vs. 2T26

EBITDA / FCOp
3T26: 26,6%
Vs 2T26: 122,2%

Capex (TaaS)
-R$11,1 MM
-18,9% vs. 2T26

Ciclo de Caixa
273 dias
+35 dias vs. 2T26

MOVIMENTAÇÃO DE CAIXA | 9M26 | consolidado, R$ milhões

Forte geração de Caixa Operacional no período acumulado e conversão de EBITDA



Fluxo Operacional
R$148,5 MM
-22,2% vs. 9M25

EBITDA / FCOp
9M26: 89,0%
Vs 9M25: 94,2%

Capex (TaaS)
-R$39,4 MM
-43,0% vs. 9M25

Ciclo de Caixa
273 dias
-18 dias vs. 9M25

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PERSPECTIVAS E EVENTO SUBSEQUENTE



Perspectivas para 2027:

- Postura cautelosa diante das incertezas do cenário macro, priorizando a disciplina financeira e gestão do caixa
- Ambiente de vendas ainda desafiador (dólar), rigor na composição dos preços e na defesa das margens
- Seguiremos na mesma estratégia, foco na revenda e menos Capex (TaaS)
- Disciplina no capital de giro e gestão do risco de crédito dos clientes

Evento Subsequente

Conclusão da Aquisição da Teki

- Reforço no portifólio de soluções de software e cibersegurança
- Aumento no número de canais/integradores

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Q&A



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EARNINGS PRESENTATION 3Q26

Conference Call | Nov 12, 2026 | 10:00 BRT | 9:00 EST

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Since 2019



DISCLAIMER

The statements contained in this document, related to the outlook for the business and growth of WDC Networks, are based exclusively on the Executive Board's expectations regarding the future of the business. These expectations depend substantially on market conditions, the performance of the Brazilian economy, the sector and international markets and, therefore, are subject to change without prior notice.

All variations presented herein are calculated based on the figures without rounding. This performance report includes accounting and non-accounting data. The non-accounting data have not been subject to review by the Company's independent auditors.

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HIGHLIGHTS



HIGHLIGHTS | 3Q26

We are GPTW for the seventh consecutive time!

R$ 246.4 MM
Cash Balance
-4.8% *vs. 2Q26*

R$ 167.8 MM ***(88.3% of sales)***
Resale
+2.0% *vs. 2Q26*

R$ 20.0 MM
EBIT
+0.9% *Vs. 2Q26*

28.8%
EBITDA Margin
+1.1% *vs. 2Q26*

10.0%
ROIC
vs 8.3. *in 2Q26*
Highest ROIC in the last 4 years

R$ 11.1 MM
Capex
vs. 13.7 MM *in 2Q26*

R$ 148.5 MM
Operating Cash Flow (9M26)
Conversion of 89% of EBITDA

1.9x
Leverage
vs. 1.7x *in 2Q26*

R$ 5.7 MM
Net Income
Vs. R$2.9MM *in 2Q26*

R$ 15.6 MM
Accumulated NI
Vs. R$12.0MM *in 9M25*

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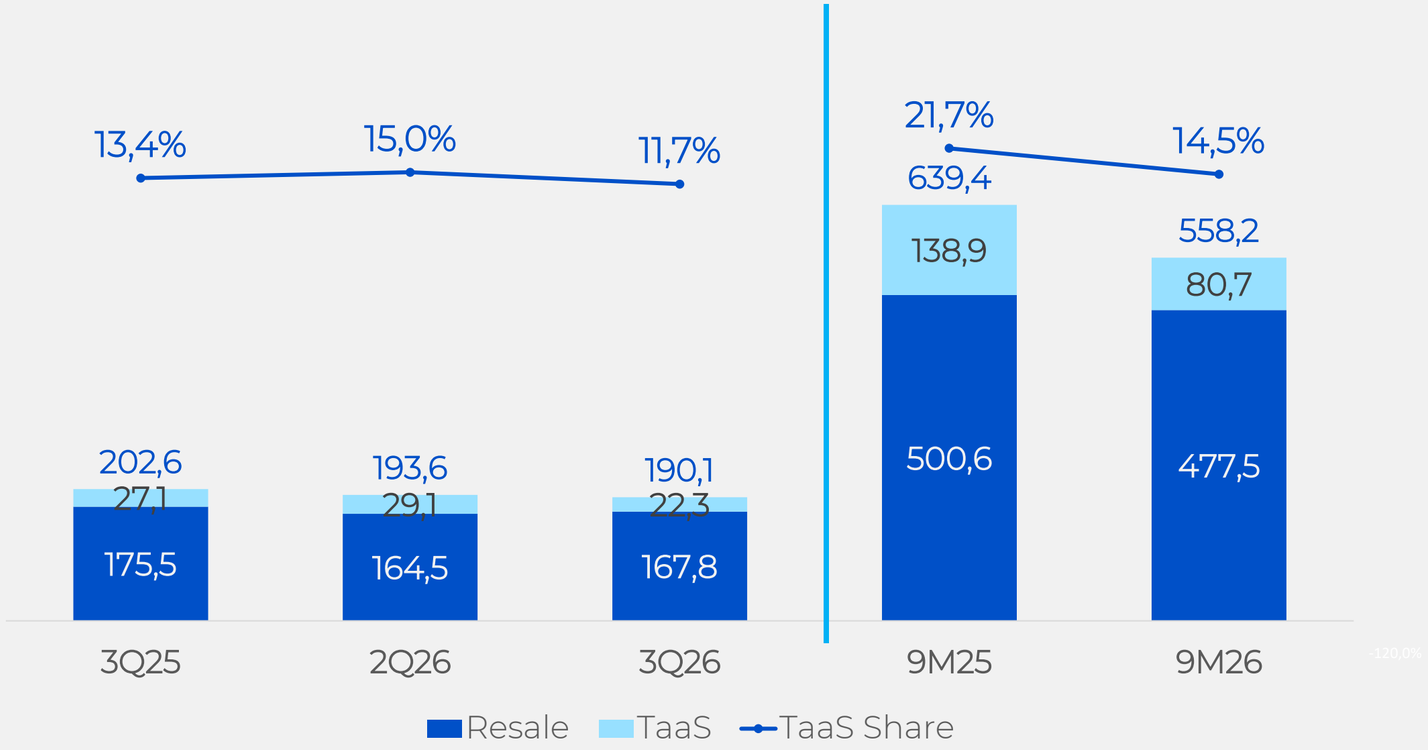
SALES MIX AND NET REVENUE



SALES MIX 3Q26

Ongoing strategy: Reduction of TaaS

| consolidated, R$ million



	3Q25	2Q26	3Q26	9M25	9M26
PTAX R$/USD	5.32	5.18	5.18	Average 5.51	Average 5.19
Delta				n.a	-5.7%

Resale

R$ **167.8 MM**

+2.0% *vs.2Q26*

PTAX

R$/USD **5.18**

+0.1% *vs. 2Q26*

TaaS (VGV)

R$ **22.3 MM**

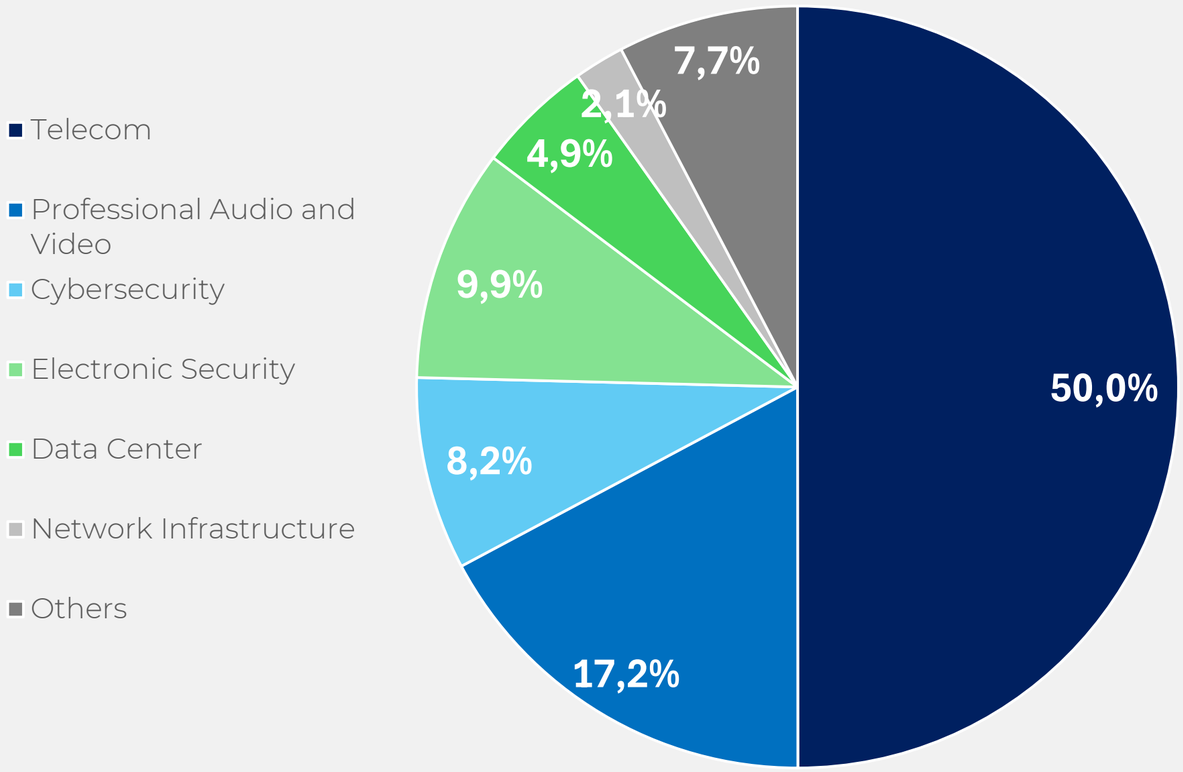
-23.4% *vs. 2Q26*

NET REVENUE 3Q26

| consolidated, R$ million

Net Revenue | % Total

R$188.0 MM *-15.2% vs. 2Q26*



New solutions represented
50% of Net Revenue in 3Q26

Net Revenue | R$ Million					
Solution Group	**3Q26**	**3Q25**	**Δ%**	**2Q26**	**Δ%**
Telecom	**94.0**	106.8	-12.1%	98.6	-4.7%
Professional Audio and Video	**32.4**	41.6	-22.2%	31.9	1.5%
Cybersecurity	**15.4**	14.6	5.5%	15.1	1.9%
Electronic Security	**18.6**	27.6	-32.7%	21.5	-13.8%
Data Center	**9.3**	6.1	51.7%	7.9	17.5%
Network Infrastructure	**4.0**	11.4	-64.9%	5.1	-21.2%
Others	**14.4**	14.4	0.3%	18.2	-20.9%
Total	**188.0**	**222.5**	**-15.5%**	**198.3**	**-5.2%**

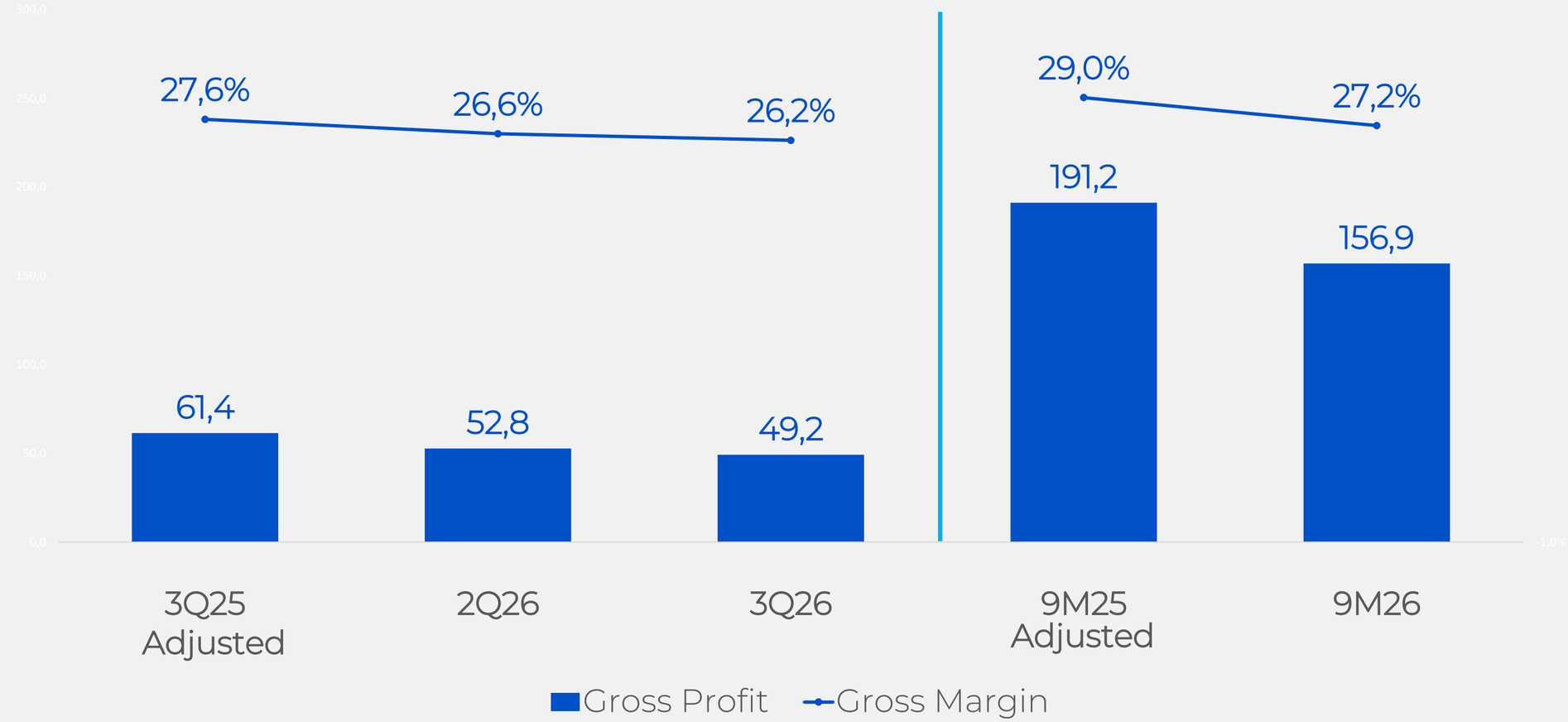
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CONSOLIDATED PERFORMANCE



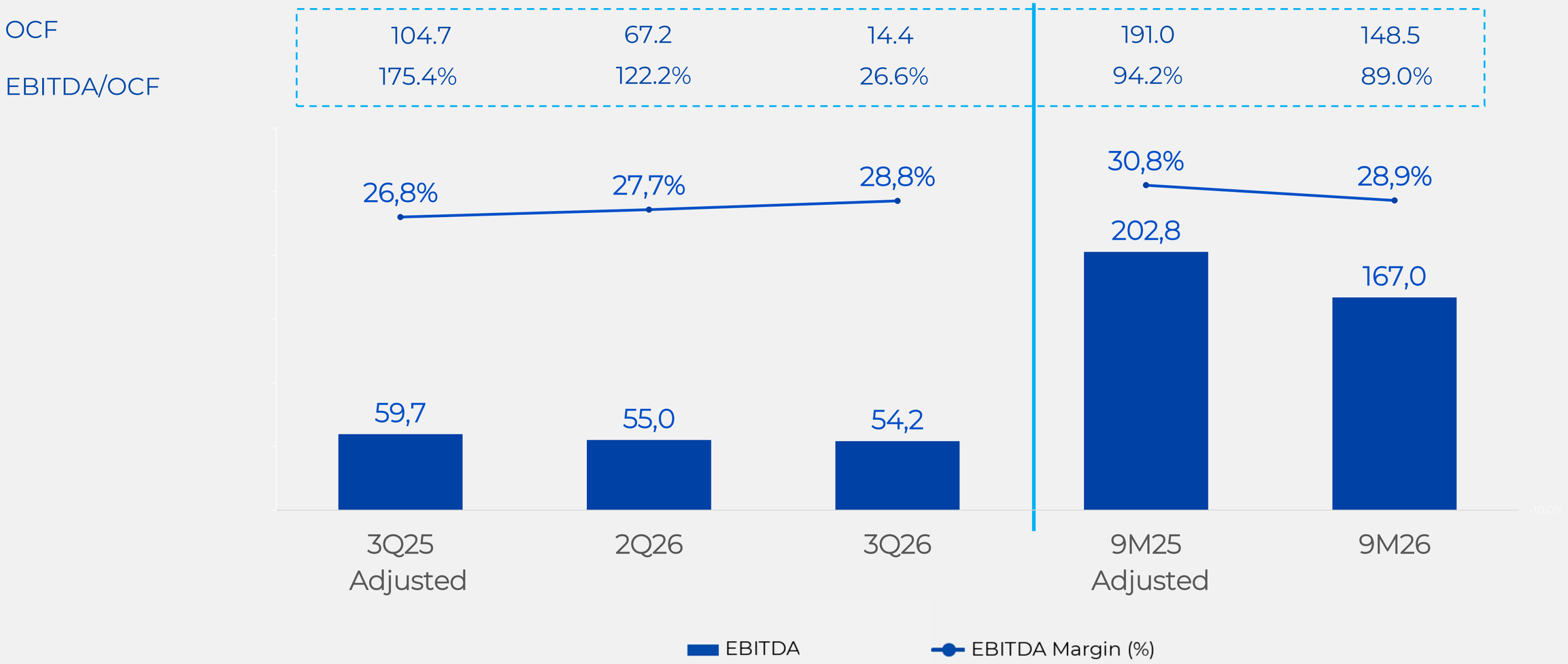
GROSS PROFIT | consolidated, R$ million

Expected reduction: Deceleration of TaaS reflected in slightly lower margins



EBITDA | consolidated, R$ million and %

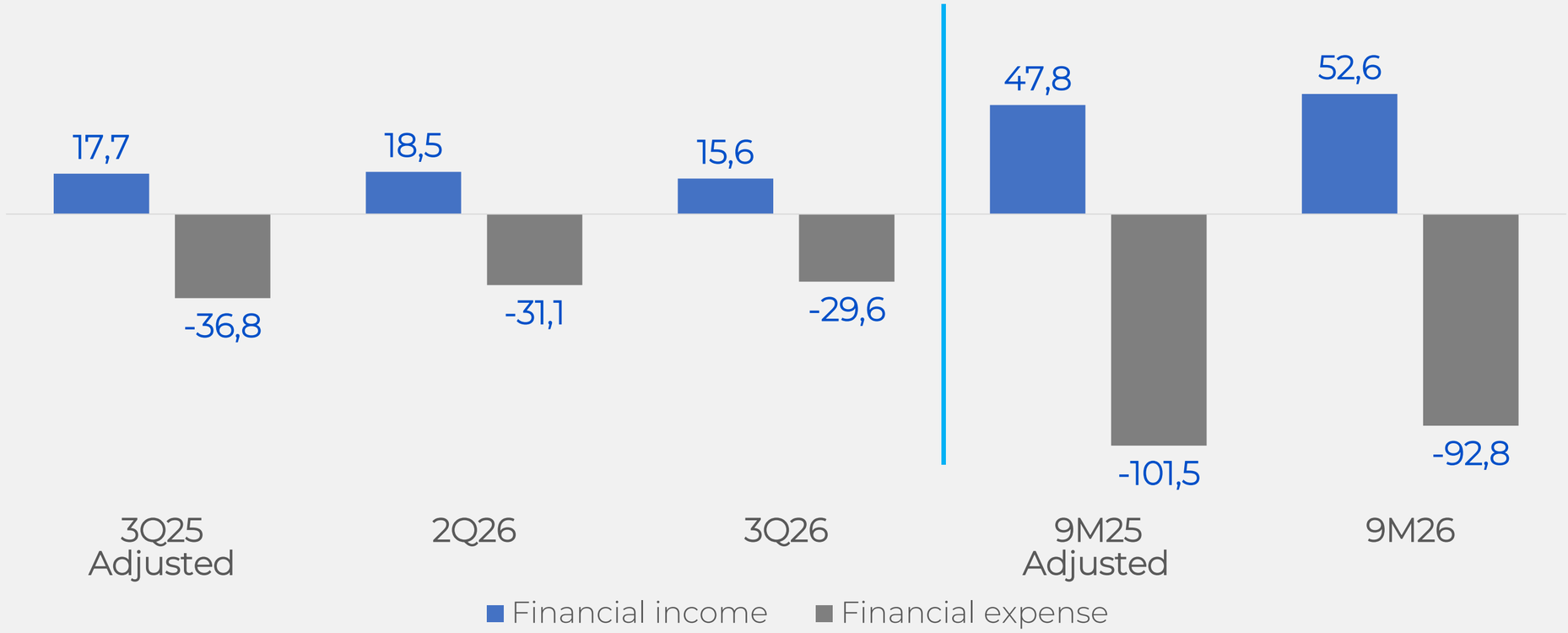
EBITDA/OCF conversion impacted on a one-off basis in the quarter due to advance purchases in light of the increase in replacement costs signaled by the main manufacturers



FINANCIAL RESULT

| consolidated, R$ million

Lower need for indebtedness and higher cash balance favored the Financial Result

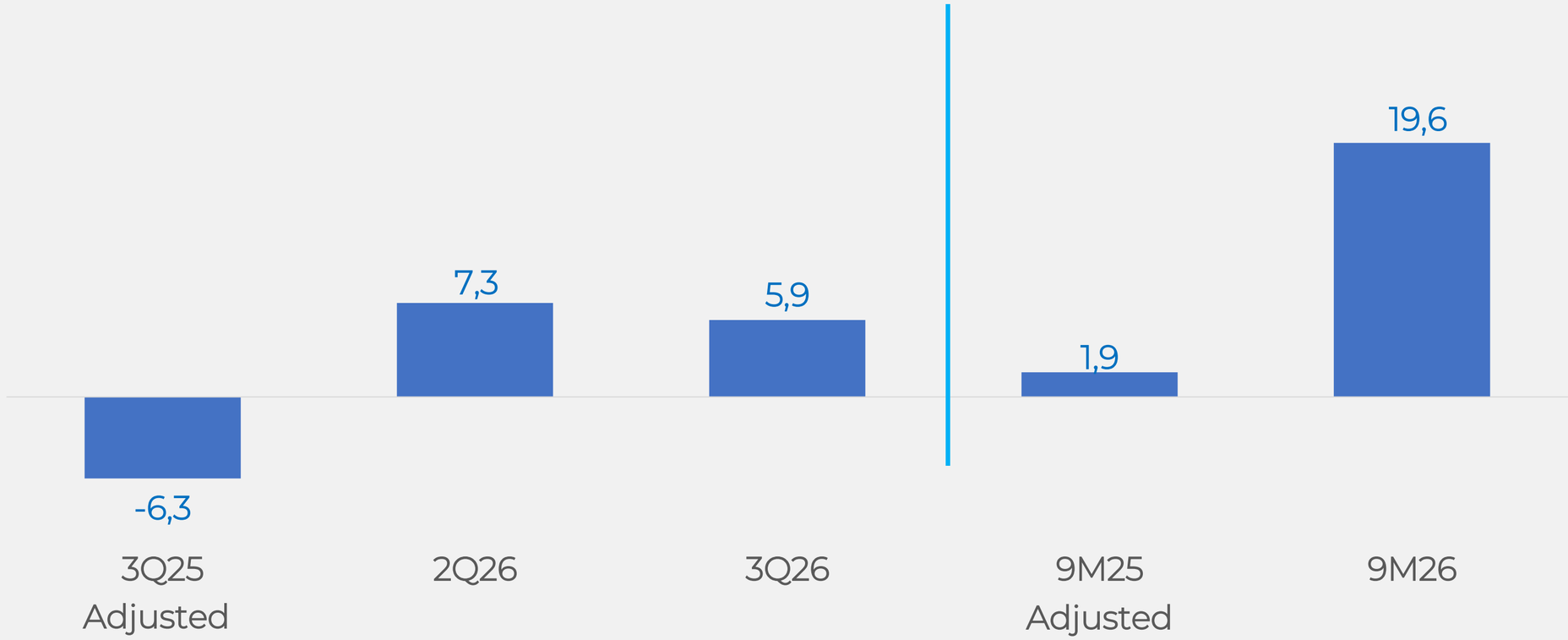


Net Financial Result:	3Q25 Adjusted	2Q26	3Q26	9M25 Adjusted	9M26
	-19.1	-12.6	-14.1	-53.7	-40.1

EBT (Earnings Before Income Tax)

| consolidated, R$ million

Operating result combined with the improvement in the Financial Result led to the improvement in EBT

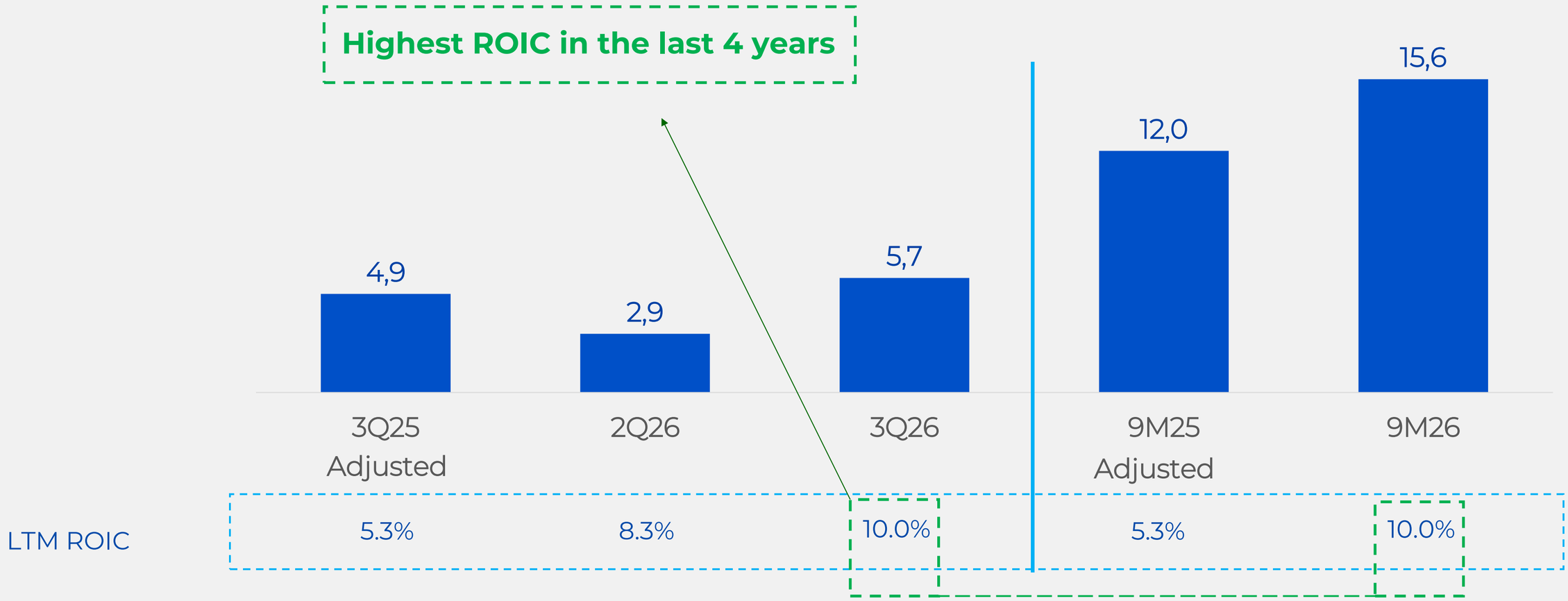


Calculation of EBT (Earnings Before Income Tax): EBIT + Financial Result

NET INCOME and ROIC

| consolidated, R$ million

ROIC practically doubled over a one-year period



Calculation of ROIC: (NOPAT / average Invested Capital) where Invested Capital = net debt + shareholders' equity.

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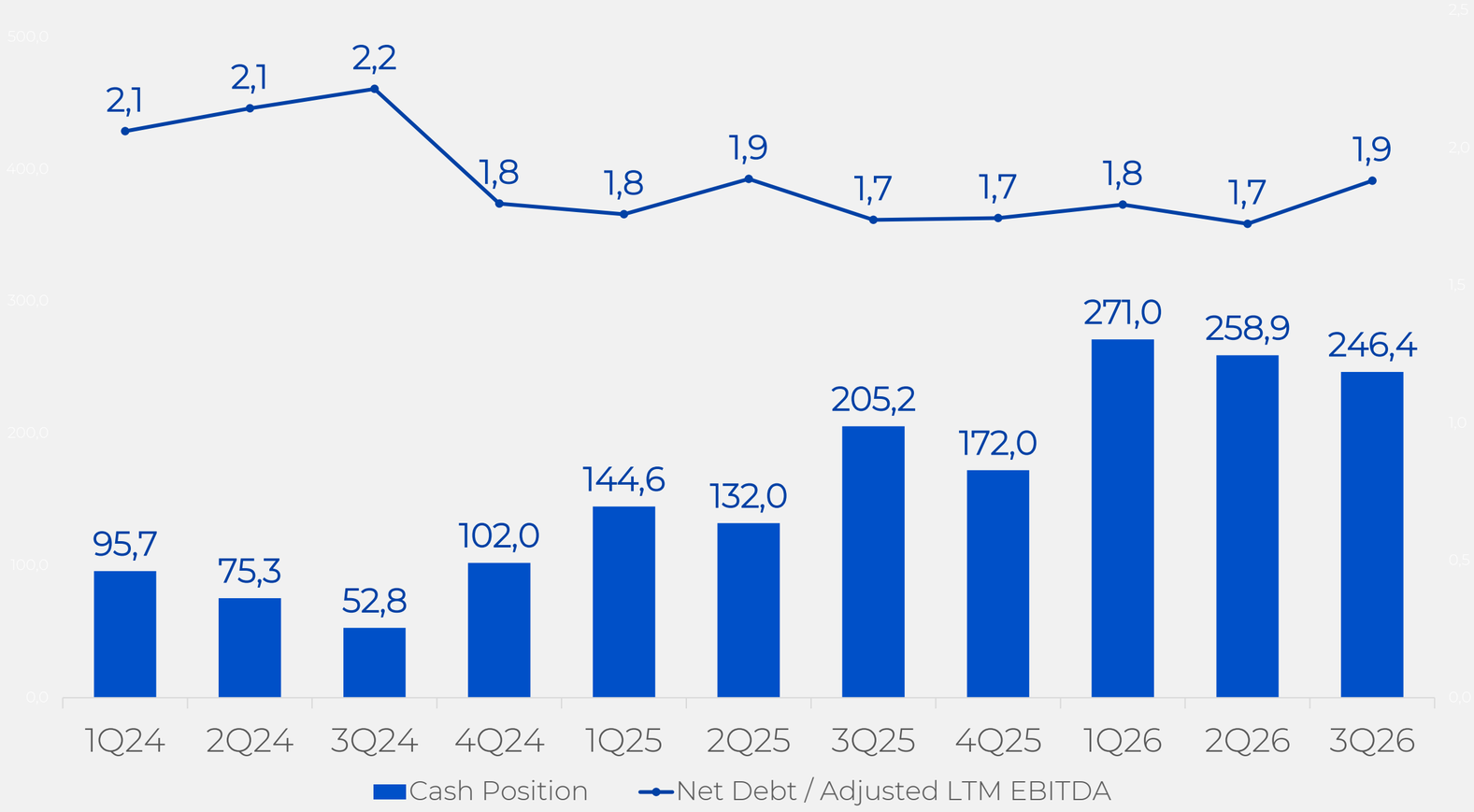
CASH AND LEVERAGE



CASH AND LEVERAGE

| consolidated, R$ million

Slight increase in leverage due to lower LTM EBITDA



CDI + 1.8% p.a.

Cost of debt *(weighted average with FINIMP)*

1.9x

Net Debt / Adj. LTM EBITDA

Healthy level of indebtedness

R$246.4 MM

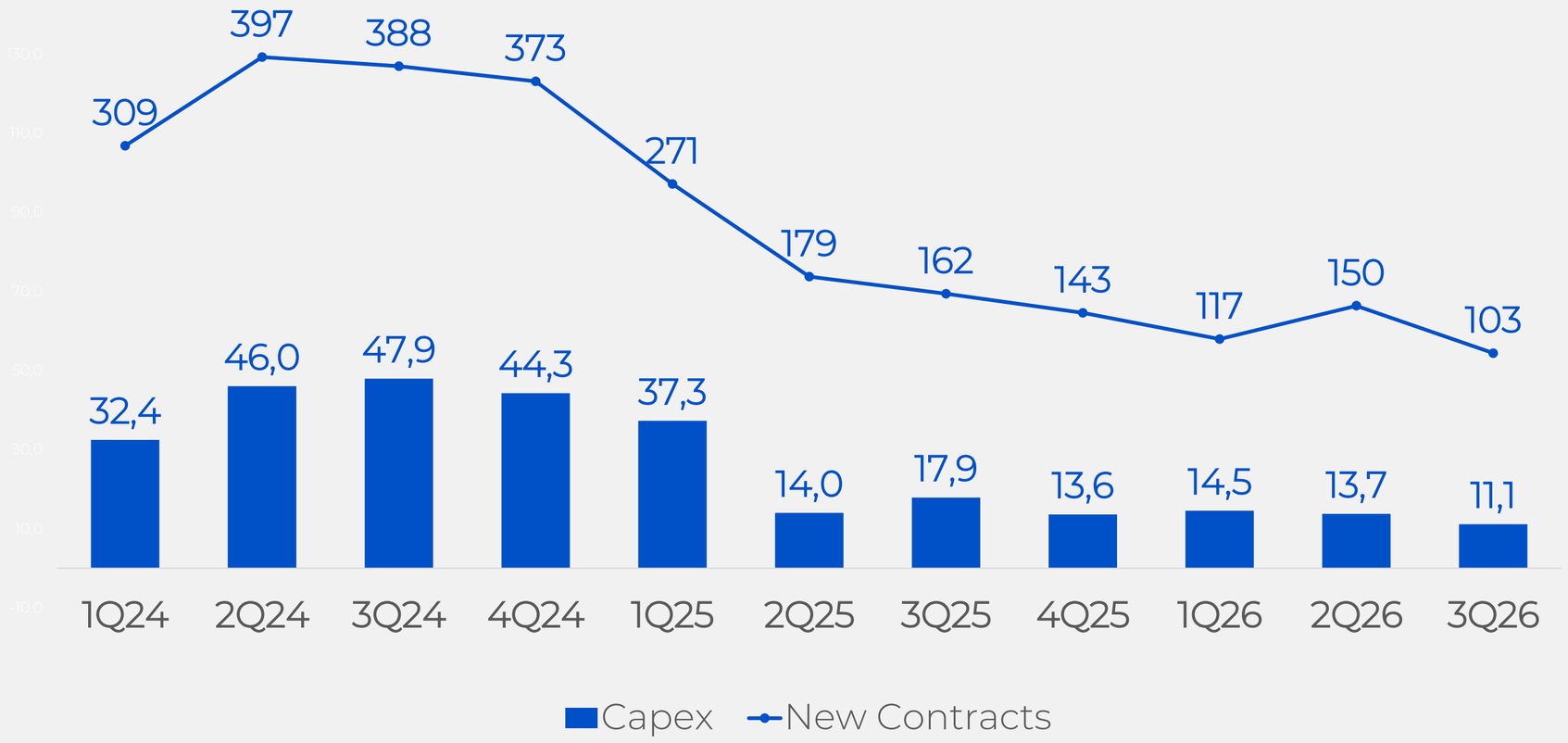
Cash Position

-4.8% vs. 2Q26

CAPEX FOR TAAS

| consolidated, R$ million

Current level reflects the current strategy with focus on the Resale modality, preserving liquidity and maximizing efficiency in the allocation of resources.



TaaS Contracts 3Q26

103

Vs. 150 in 2Q26

TaaS Mark-up 3Q26

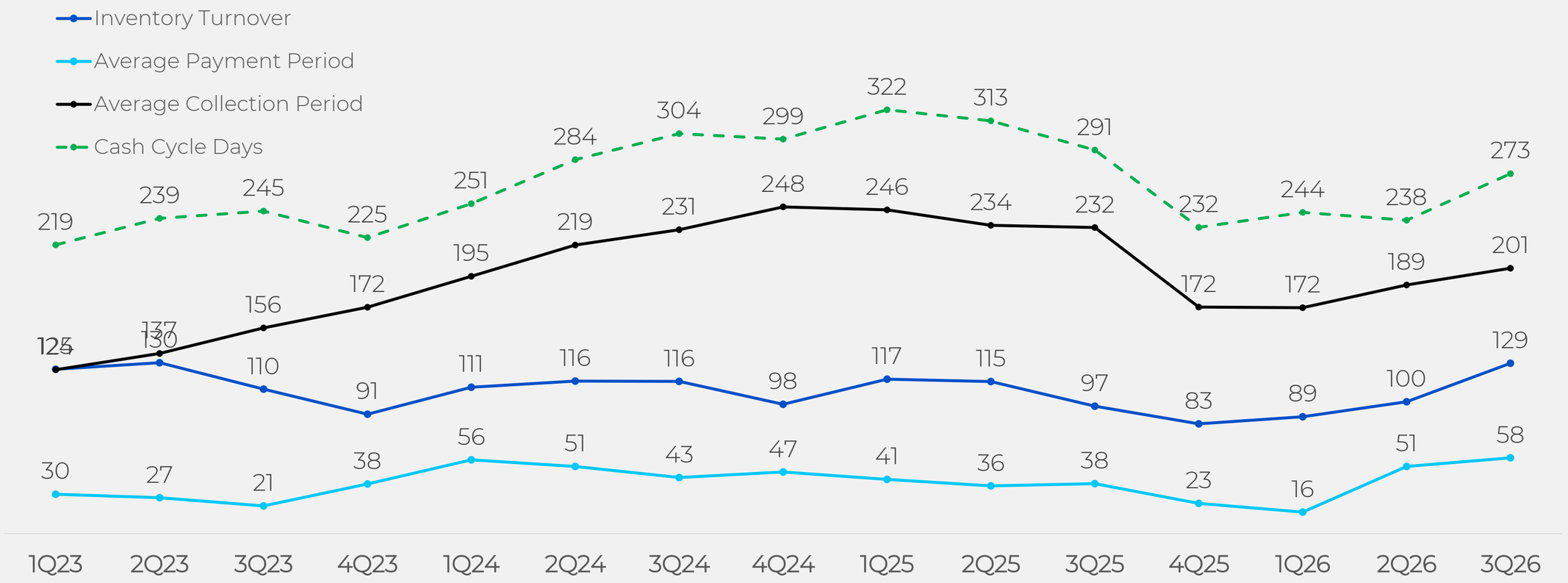
2.00x

vs. 2.12x in 2Q26

CASH CYCLE

| in days

Cash Cycle impacted by inventories, partially offset by an increase in the payment period



CASH FLOW | 3Q26

| consolidated, R$ million

Cash balance maintained at a high level at the end of 3Q26 despite the operating flow impacted by the increase in inventories



Operating Flow
R$14.4 MM
-78.6% vs. 2Q26

EBITDA / OCF
3Q26: 26.6%
Vs 2Q26: 122.2%

Capex (TaaS)
-R$11.1 MM
-18.9% vs. 2Q26

Cash Cycle
273 days
+35 days vs. 2Q26

CASH FLOW | 9M26

| consolidated, R$ million

Strong generation of Operating Cash in the year-to-date period and EBITDA conversion



Operating Flow
R$148.5 MM
-22.2% vs. 9M25

EBITDA / OCF
9M26: 89.0%
Vs 9M25: 94.2%

Capex (TaaS)
-R$39.4 MM
-43.0% vs. 9M25

Cash Cycle
273 days
-18 days vs. 9M25

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OUTLOOK AND SUBSEQUENT EVENT



Outlook for 2027:

- Cautious stance in light of macro scenario uncertainties, prioritizing financial discipline and leverage management
- Sales environment remains challenging; rigor applied to price setting and the protection of margins
- We will continue with the same strategy: a focus on reselling and lower Capex (TaaS).
- Discipline in working capital and management of customer credit risk

Subsequent Event

Completion of the Acquisition of Teki

- Strengthening of the software and cybersecurity solutions portfolio
- Increase in the number of channels

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Q&A

