



Apresentação de resultados **2T25**

Mensagem do CEO

■ LANÇAMENTO DA CORRETORA

Primeiros indicadores confirmam a força da estratégia de verticalização e a capacidade de monetizar a comunidade TC.

■ BASE ENGAJADA E CRESCENTE

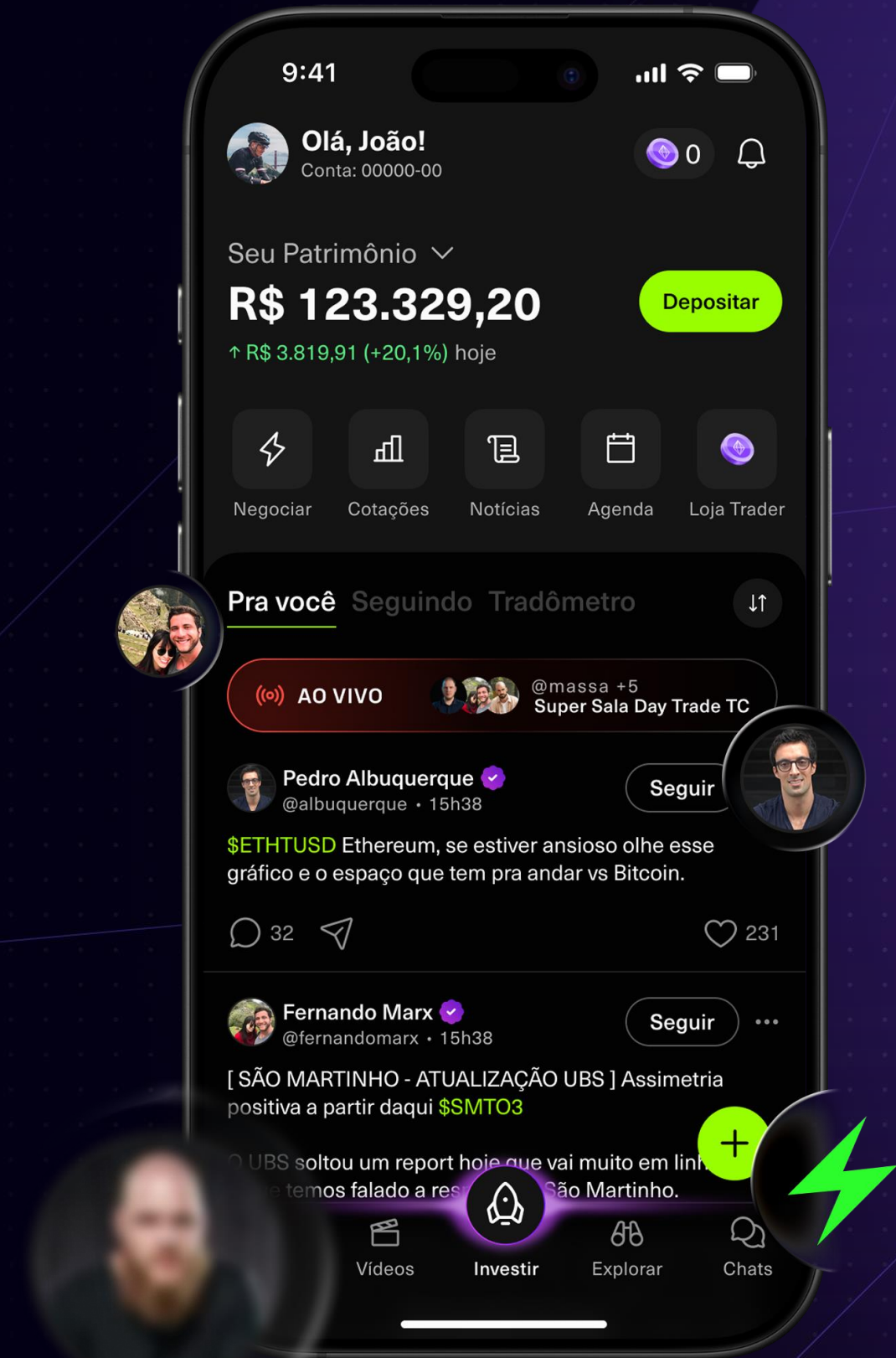
Número relevante de contas abertas, forte presença no mercado de derivativos e volumes expressivos na Bovespa.

■ VANTAGEM COMPETITIVA

Custo de aquisição significativamente inferior aos canais tradicionais, com potencial de expansão acelerada.

■ DISCIPLINA OPERACIONAL

Manutenção da redução de despesas ajustadas, preservação de caixa e avanço contínuo no roadmap de integração entre experiência social e corretora.



Dados do 2T25



Contas Abertas

17.8 Mil

Contratos Operados BMF

9.98 Milhões

Volume Operado Bovespa

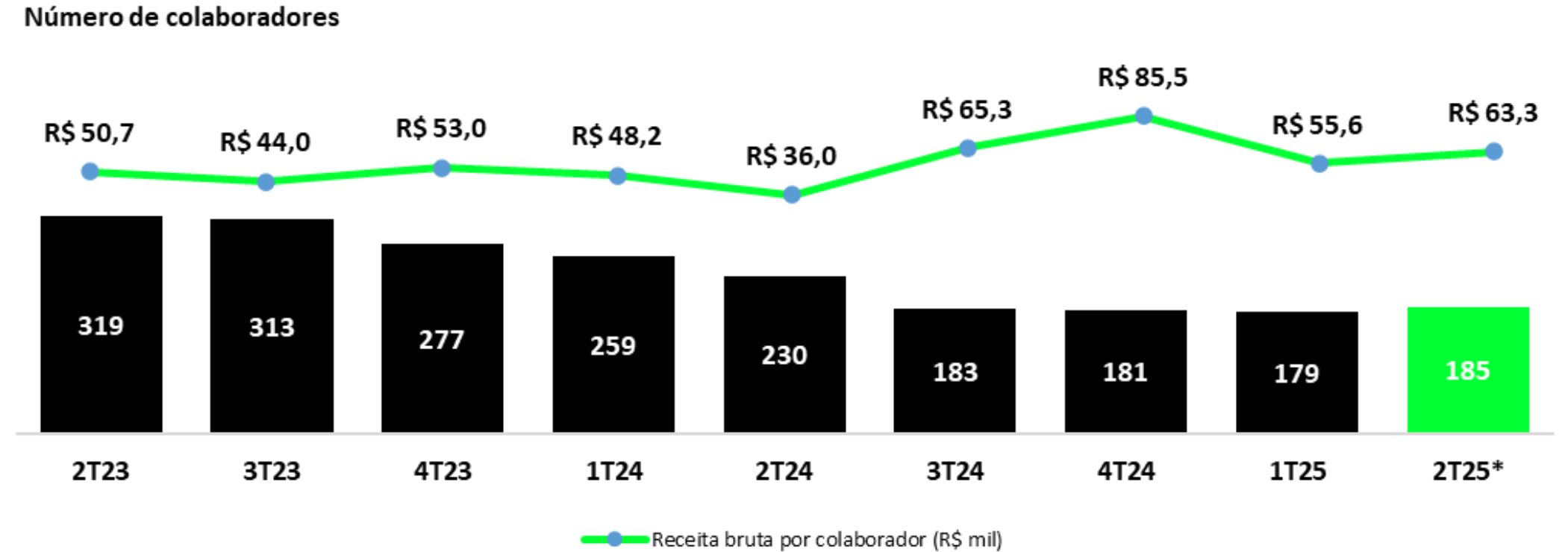
2.204 Bilhões

DESTAQUES DO PERÍODO

Colaboradores

- Ao final do 2T25, a Companhia alcançou um *headcount* de **185 colaboradores**, uma redução de 19,6% em relação ao mesmo período de 2024.
- A **receita bruta por colaborador** atingiu R\$ 63,3 mil.

Número de Colaboradores



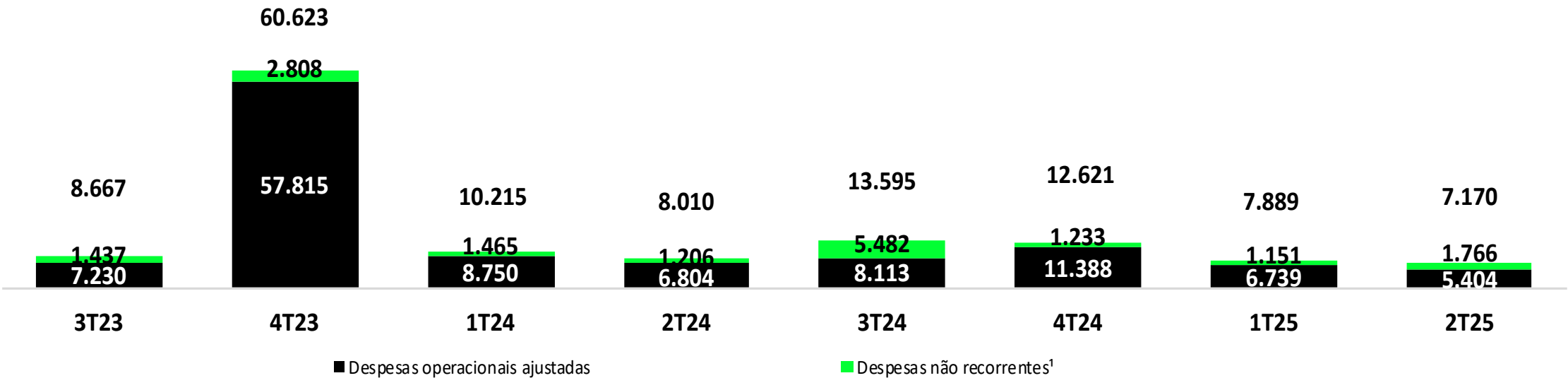


DESEMPENHO OPERACIONAL

Despesas Operacionais

Despesas Operacionais (R\$ mil)

Despesas operacionais
(R\$ mil)



*Considerando a Economática.

DESEMPENHO FINANCEIRO

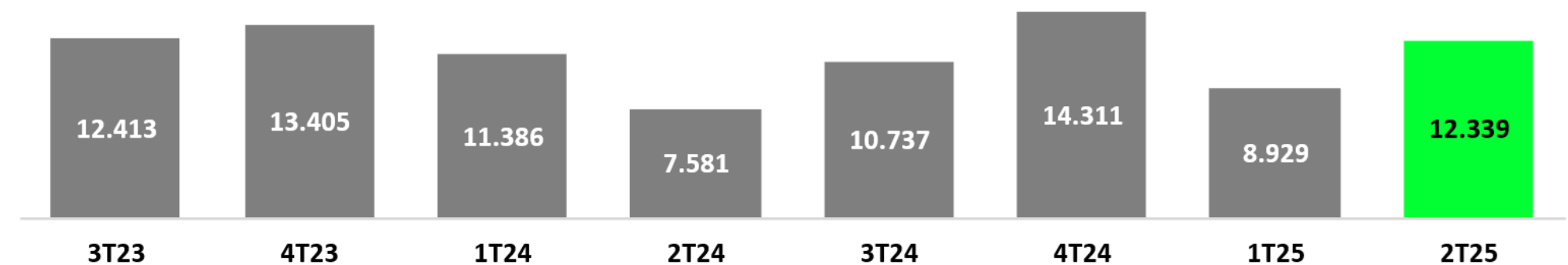
Receita Operacional

- O B2C apresentou forte crescimento, reforçando sua relevância estratégica e contribuindo significativamente para os resultados da Companhia.
- +62,76% no 2T25 vs. 2T24 – Ano contra ano
- +38,19% no 2T25 vs. 1T25 – Trimestre contra trimestre

Receita líquida (R\$ mil)



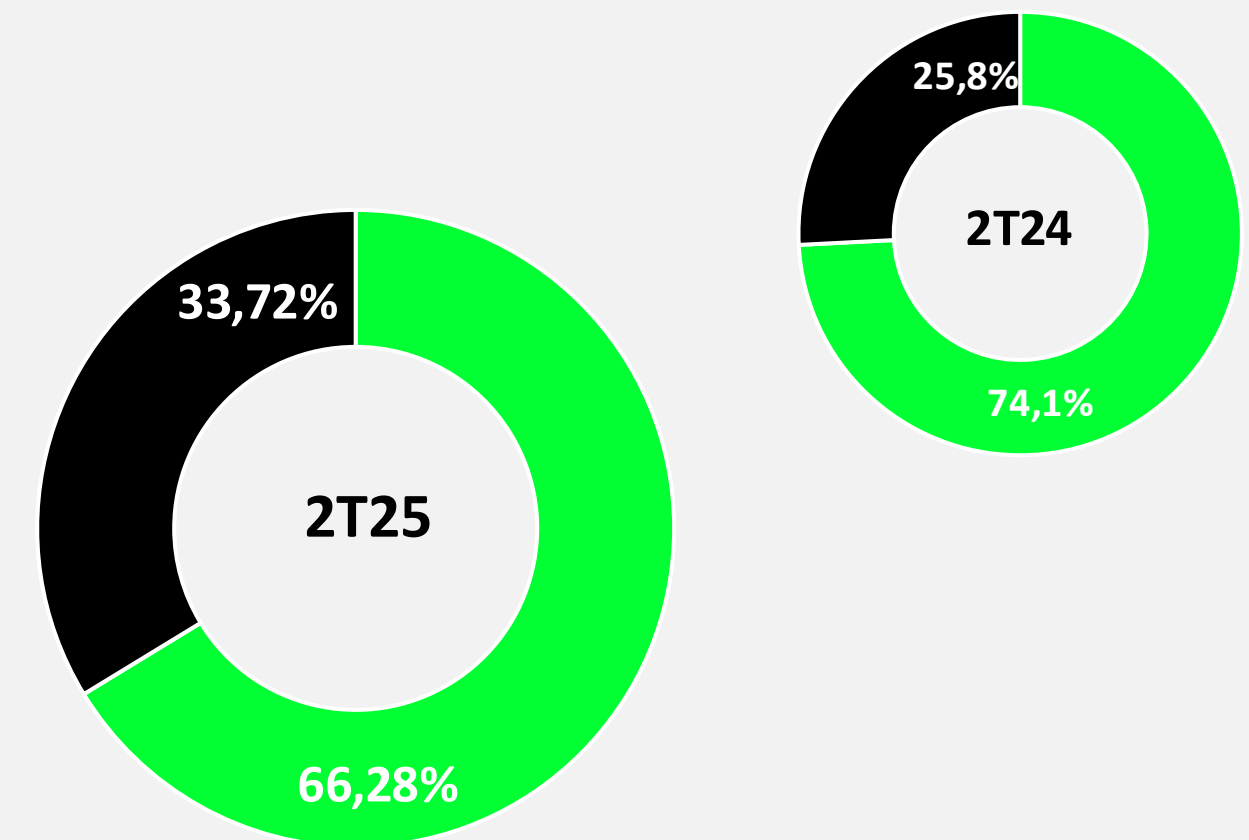
Evolução da receita líquida
(R\$ mil)



*Considerando a Economática

Composição da Receita (%)

■ B2B ■ B2C



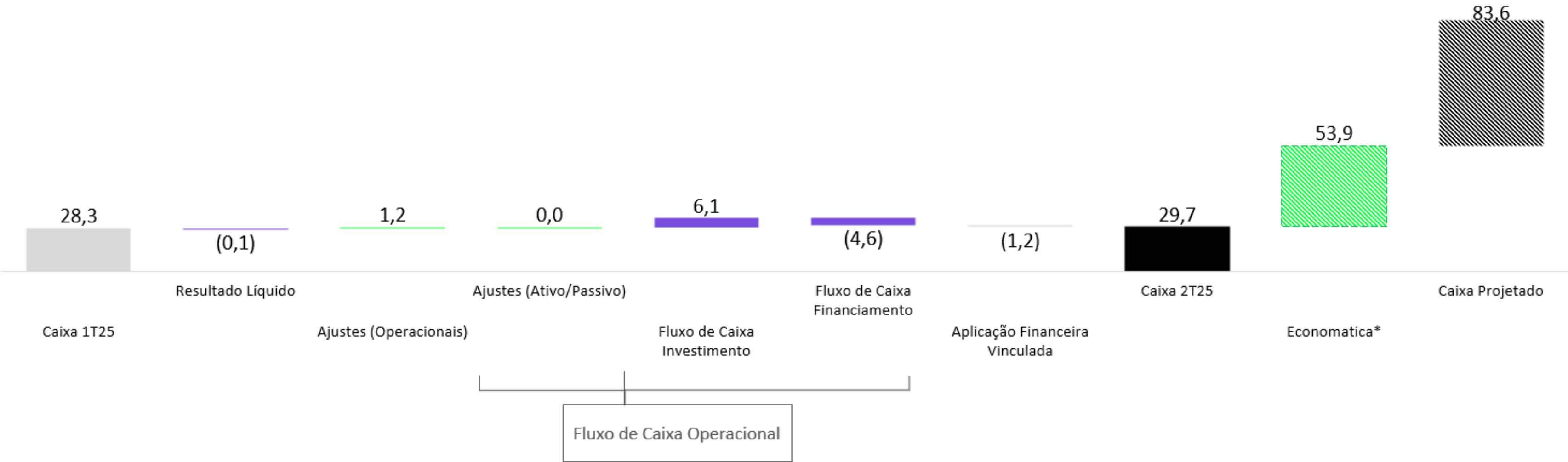
*Considerando a Economática.



Disponibilidade de Caixa no Período

Estrutura de caixa

[R\$ milhões]

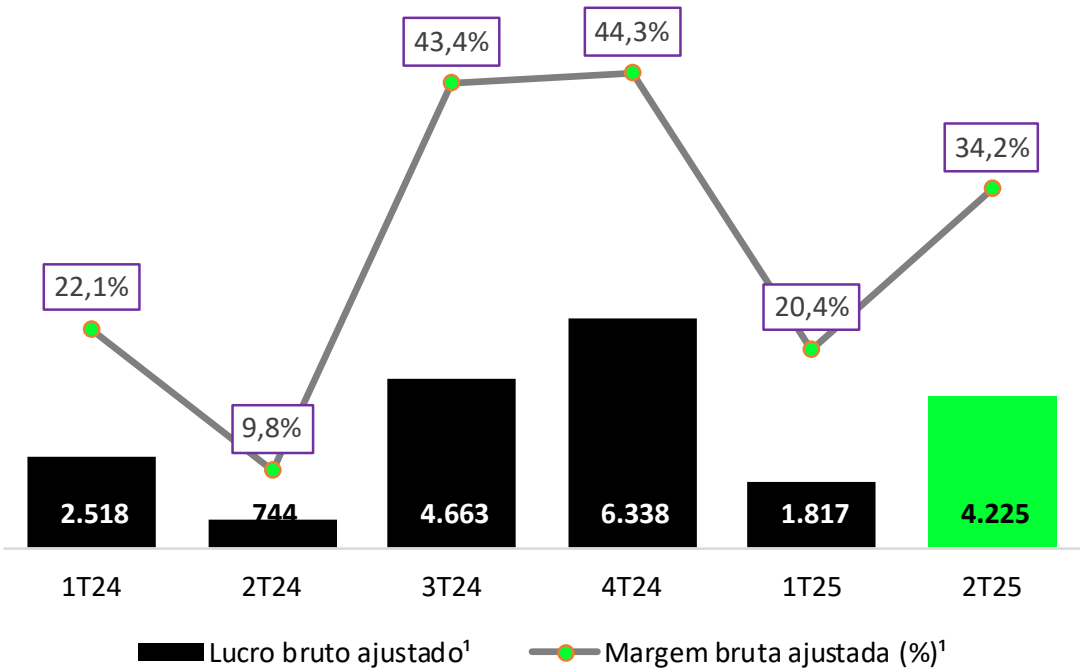


*Considerando a Ecomatica.

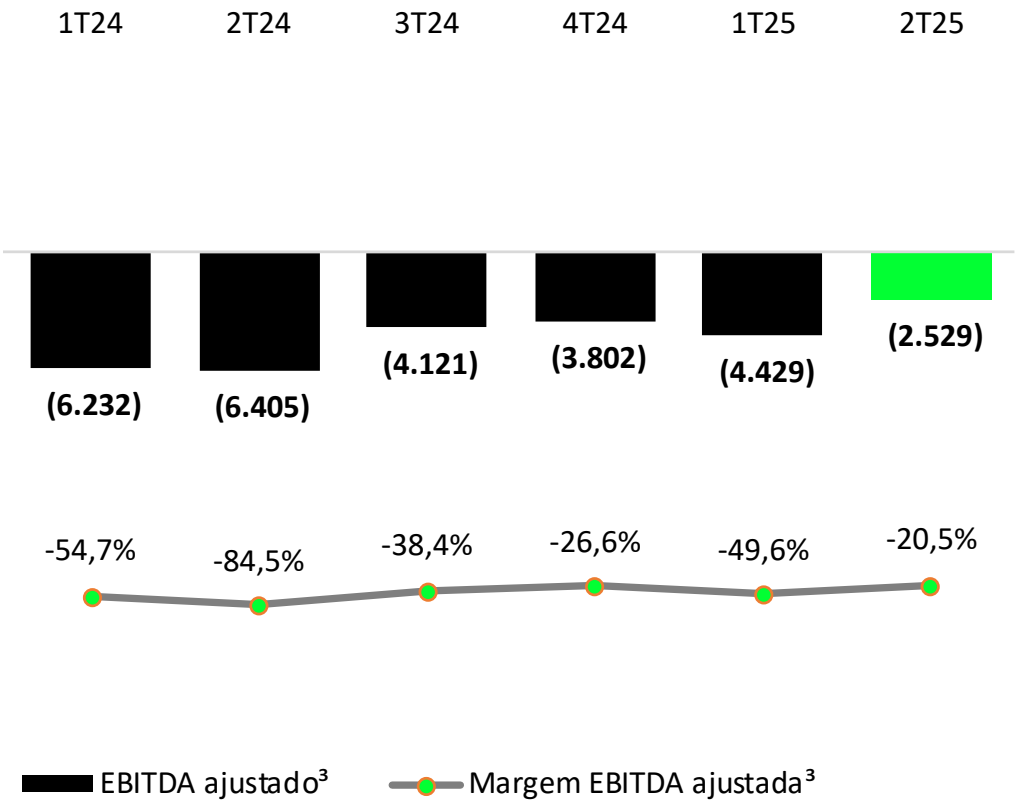


Lucro e EBITDA

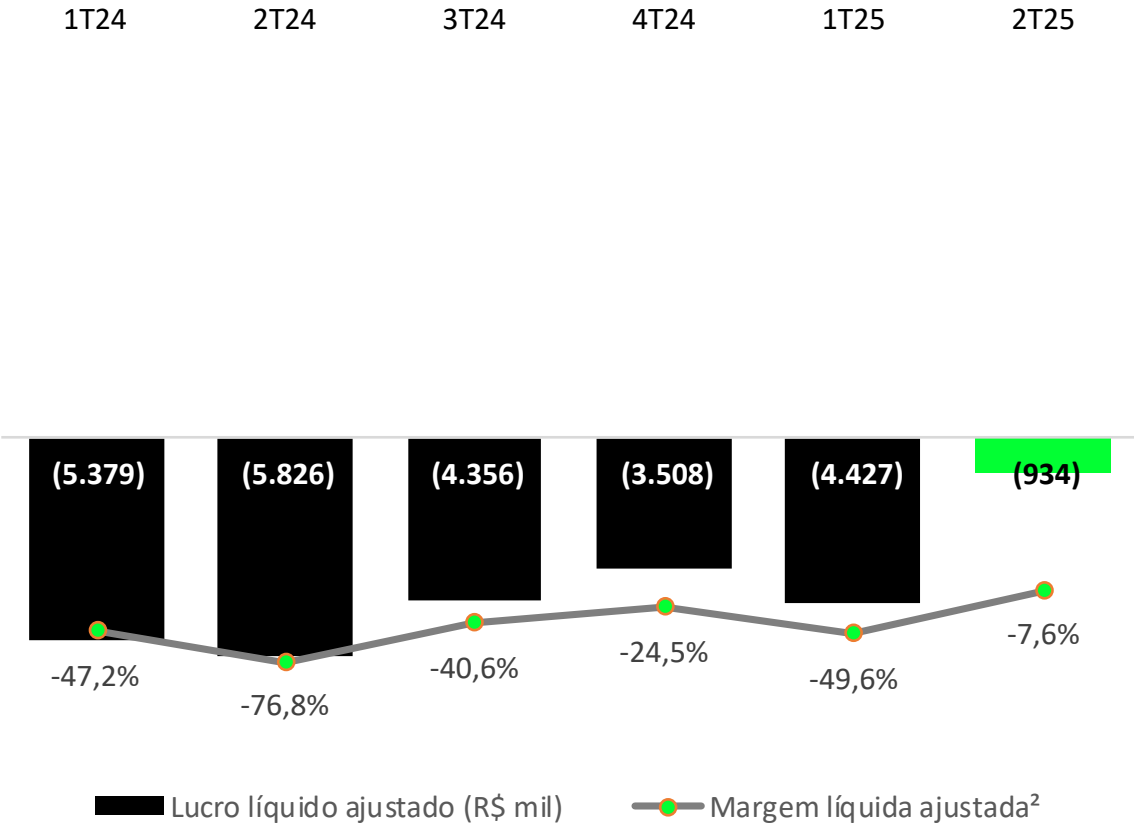
Lucro bruto ajustado e margem bruta ajustada



EBITDA ajustado e margem EBITDA ajustada



Lucro líquido ajustado e margem líquida ajustada



*Considerando a Economatica.



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Earnings Presentation **2Q25**

CEO's Message

■ LAUNCH OF TC's BROKERAGE

Initial indicators confirm the strength of the vertical integration strategy and the ability to monetize TC's community.

■ ENGAGED AND GROWING CLIENT BASE

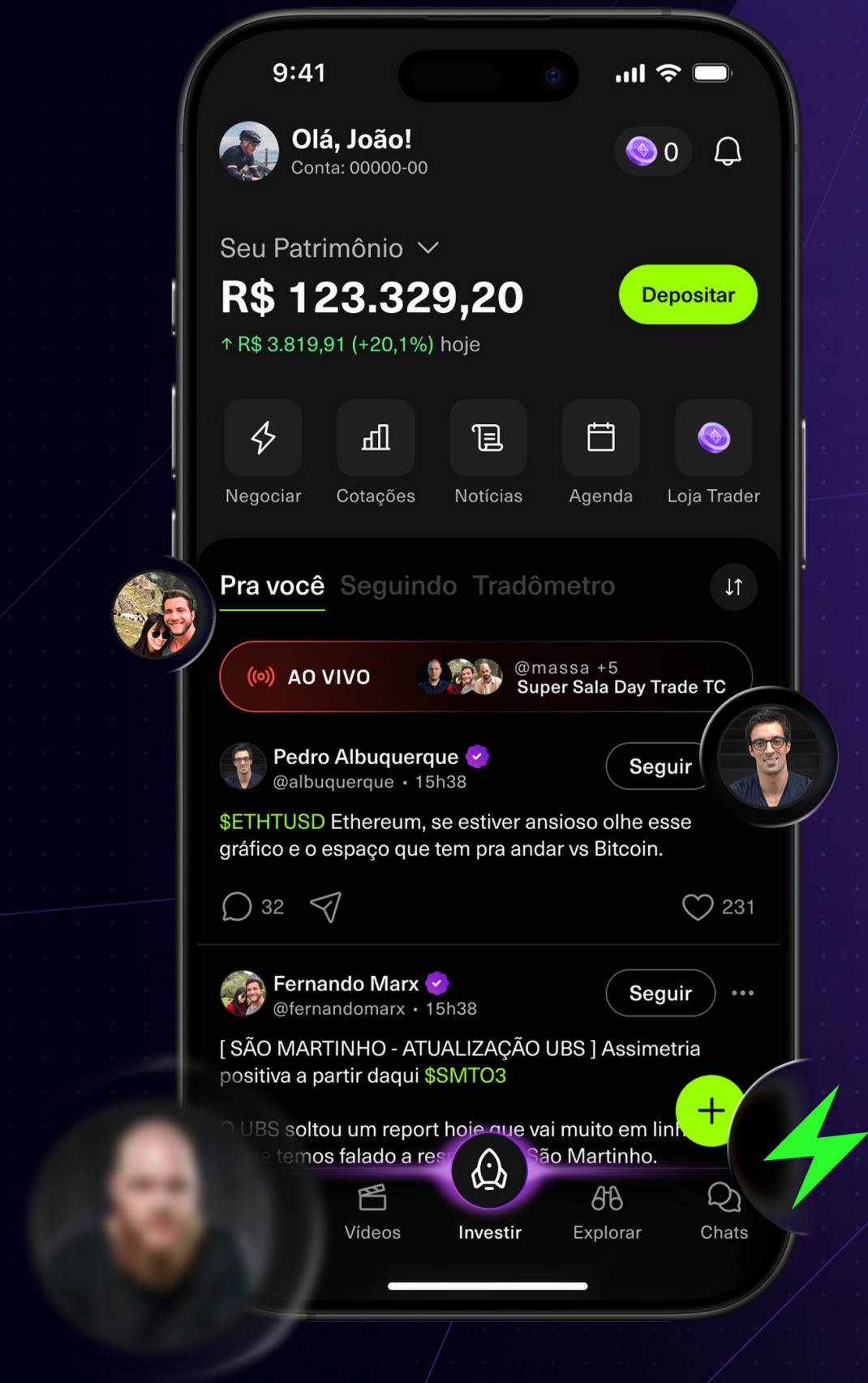
Significant number of new accounts opened, strong presence in the derivatives market, substantial trading volumes on Bovespa, and consistent growth in assets under custody.

■ COMPETITIVE ADVANTAGE

Acquisition cost significantly lower than traditional channels, with strong potential for accelerated expansion.

■ OPERATIONAL DISCIPLINE

Maintaining the reduction of adjusted expenses, preserving cash, and making continuous progress on the integration roadmap between the social experience and the brokerage.



2Q25 Data



Open Accounts

17,8 thousand

Operated BMF Contracts

9,98 Million

Operated B3 Volume

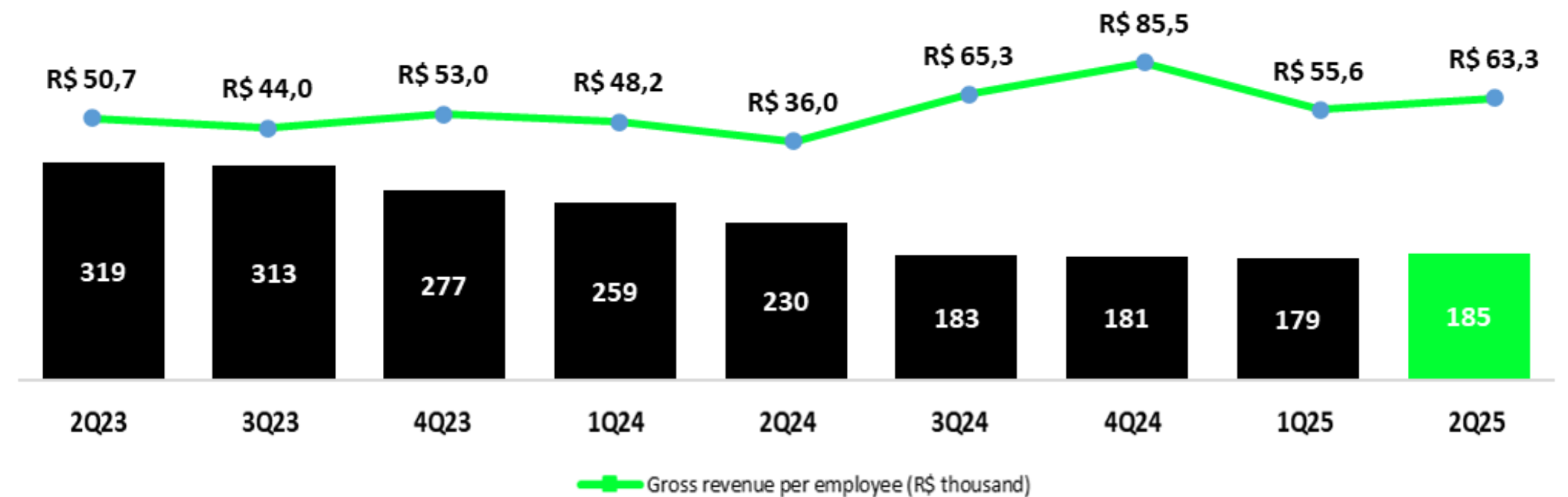
2,204 Billion

QUARTERLY HIGHLIGHTS

Employees

- At the end of 2Q25, the company reached a **headcount of 185 employees**, a reduction of 19.6% compared to the same period in 2024.
- Gross revenue per employee reached BRL 63.3 thousand.

Number of employees



*Including Economática's participation

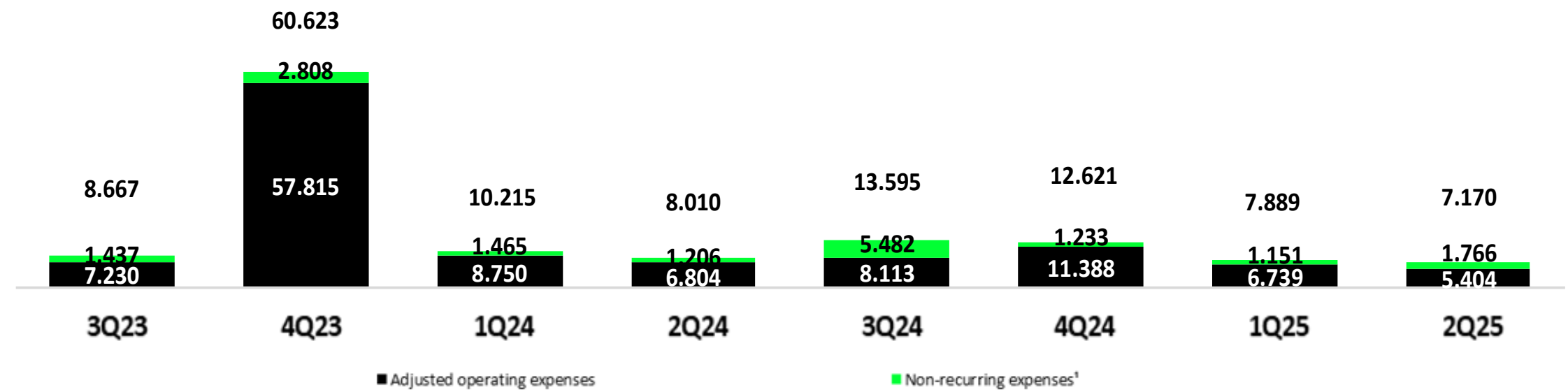


OPERATIONAL PERFORMANCE

Operating expenses

Operating expenses

[BRL thousand]



1. Non-recurring expenses in the period related to terminations, optimization of operational systems and legal advice.

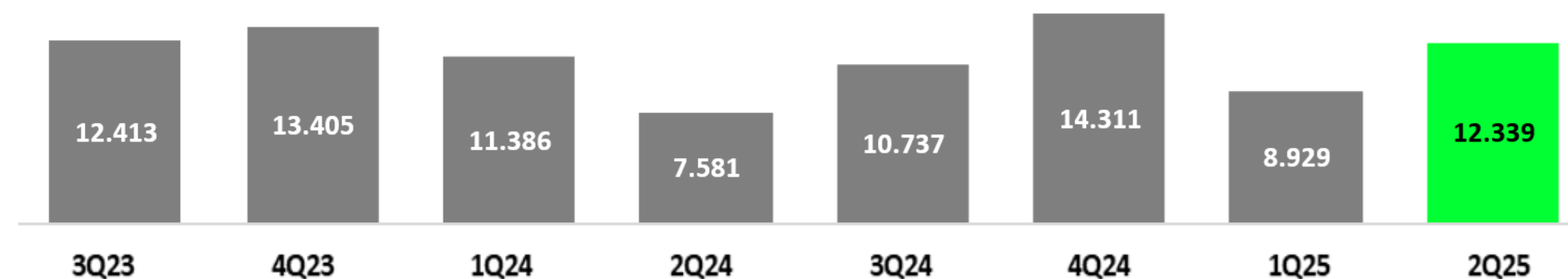
FINANCIAL PERFORMANCE

Operating revenue

- B2C had a sharp increase, reinforcing its strategic relevance and playing a major significant role in the Company's Results;
- +62.76% in 2Q25 vs. 2Q24 – Year on Year
- +38.19% in 2Q25 vs. 1Q25 – Quarter on Quarter

Evolution of net revenue

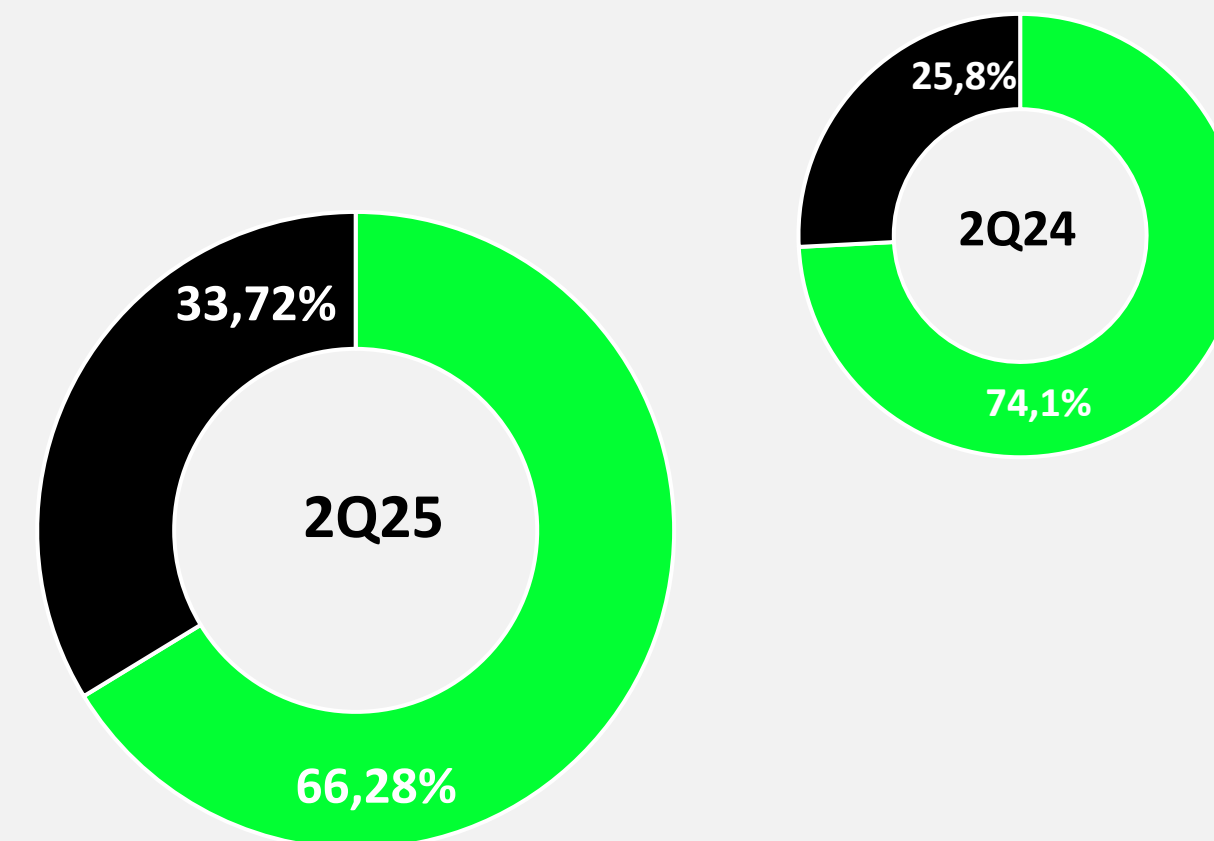
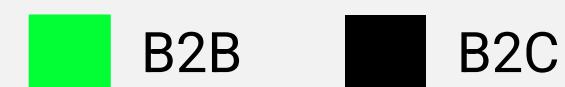
[BRL thousand]



*Including Economática's participation

Gross revenue composition

[%]



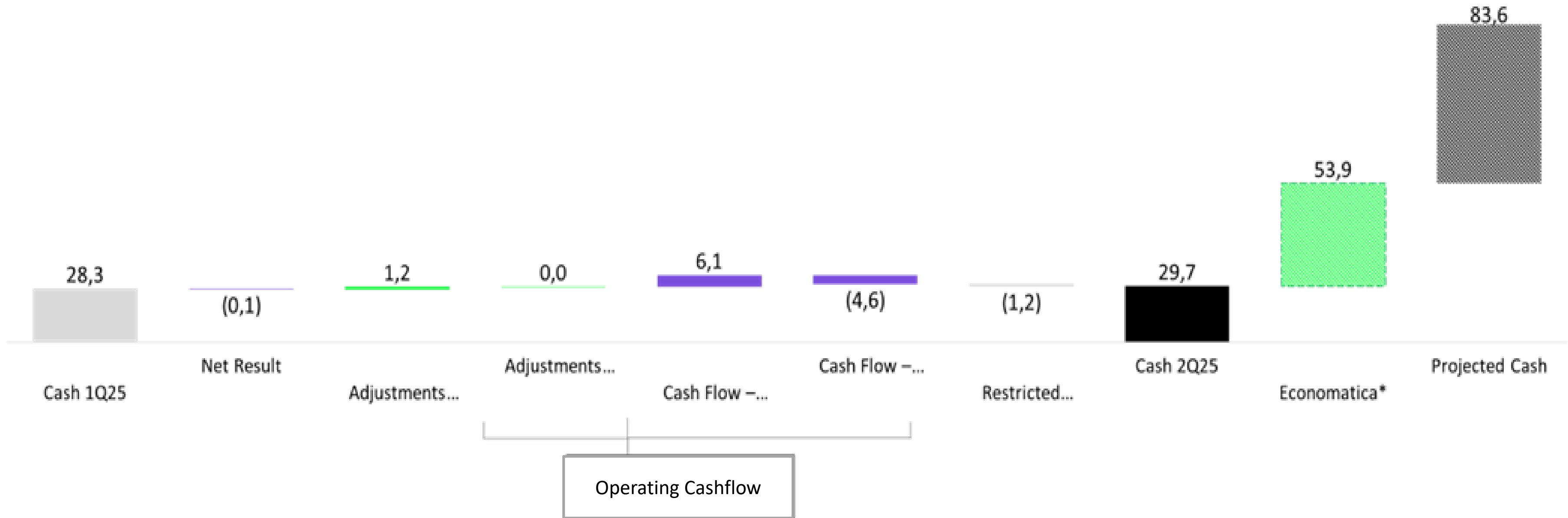
*Including Economática's participation



Cash availability in the period

Cash and cash equivalent's structure

[BRL thousand]

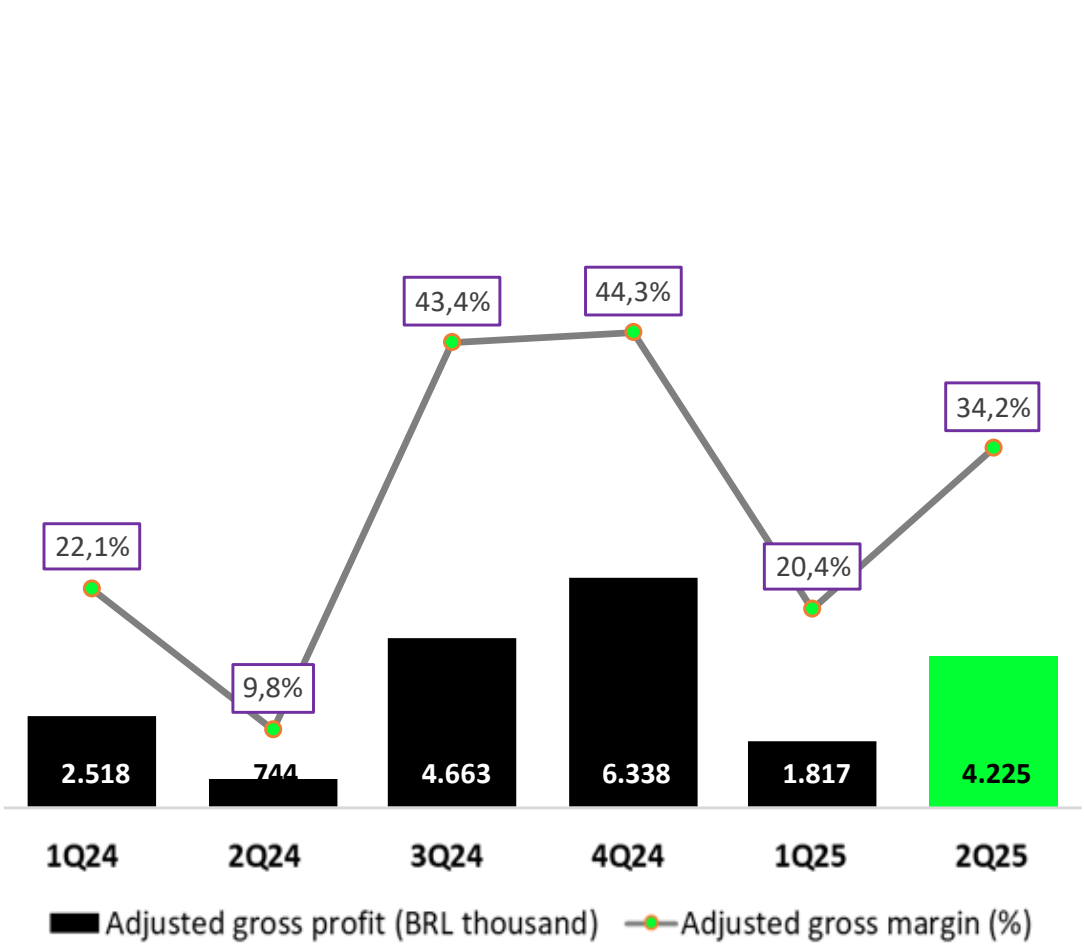


*Binding MOU - Economatica sale process.

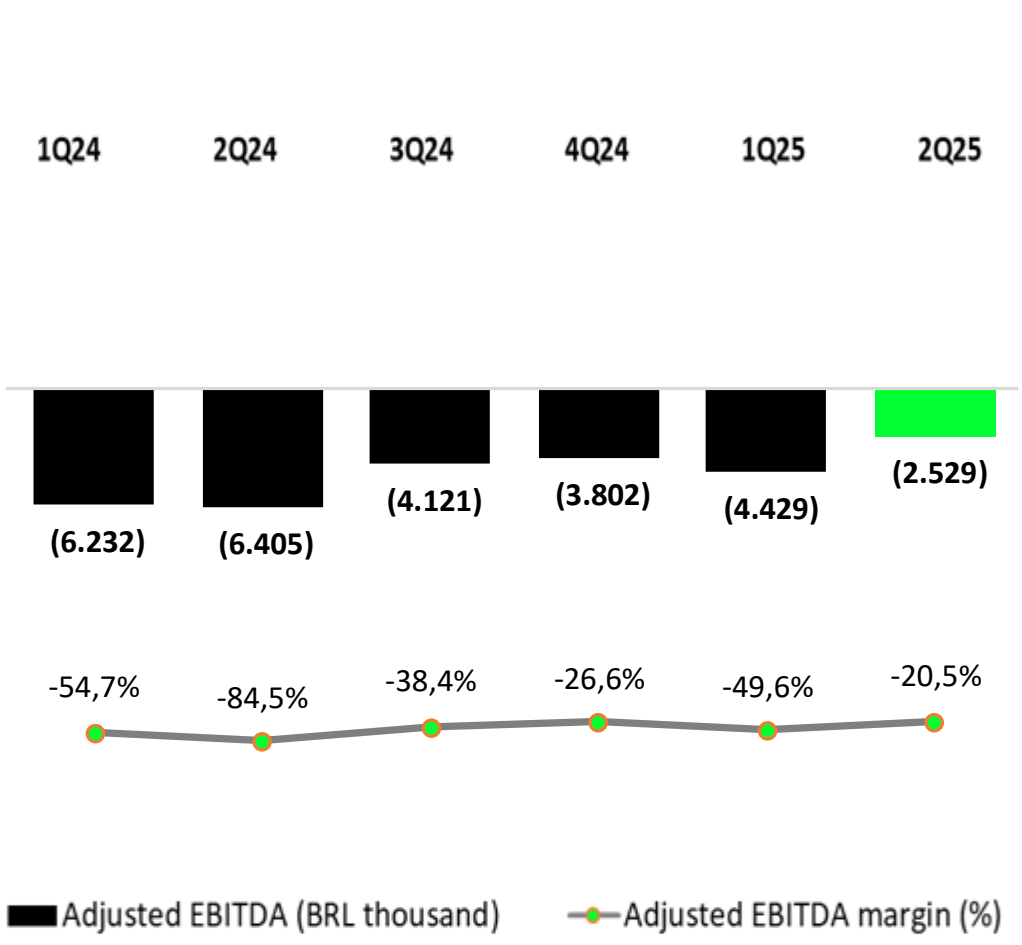


Profit and EBITDA

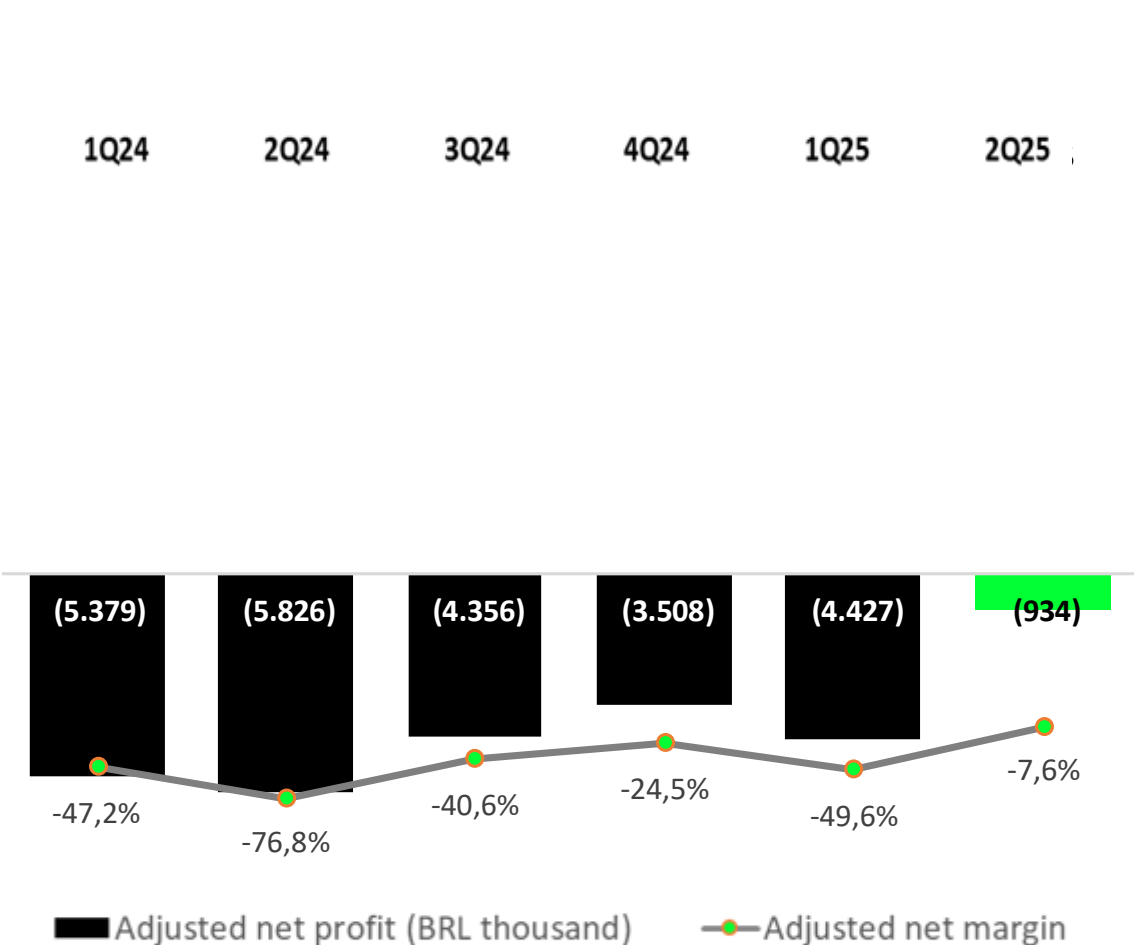
Gross profit and gross margin



EBITDA and EBITDA margin



Net profit and net margin



*Including Economática's participation



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