



# INTRODUCTION

# THE BUSINESS IN ONE SLIDE



# WHAT

Production of cotton, soybean, corn and seeds



# WHERE

In **7 states** of the Brazilian "Cerrado" Region



On both **owned** and **leased** land, large scale farms



**Grains:** Tradings, Animal Feed and Food Ind.

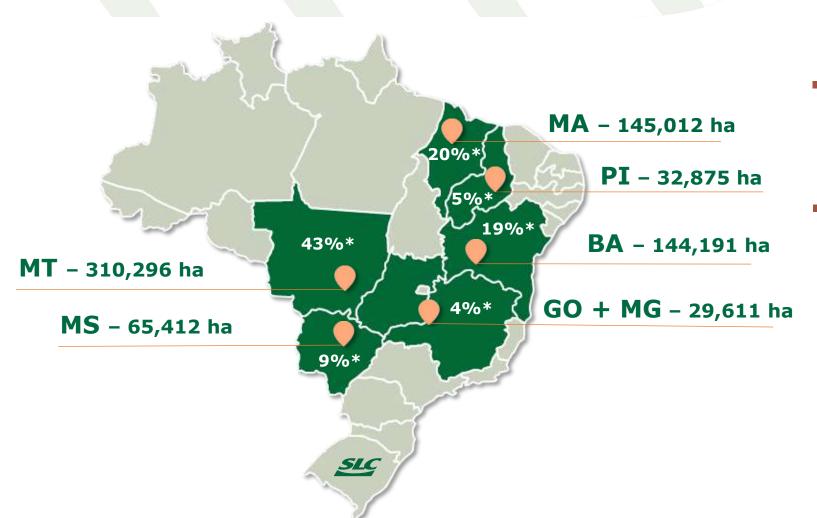
**Cotton:** Tradings and Textile Ind.

#### Seeds:

Agricultural Producers.

## FARMS STRATEGICALLY POSTIONED

A PORTFOLIO RESILIENT TO CLIMATIC VARIATIONS



23 FARMS DISTRIBUTED THROUGHOUT THE BRAZILIAN CERRADO

3.3%
OF TOTAL PHYSICAL AREA IS IRRIGATED

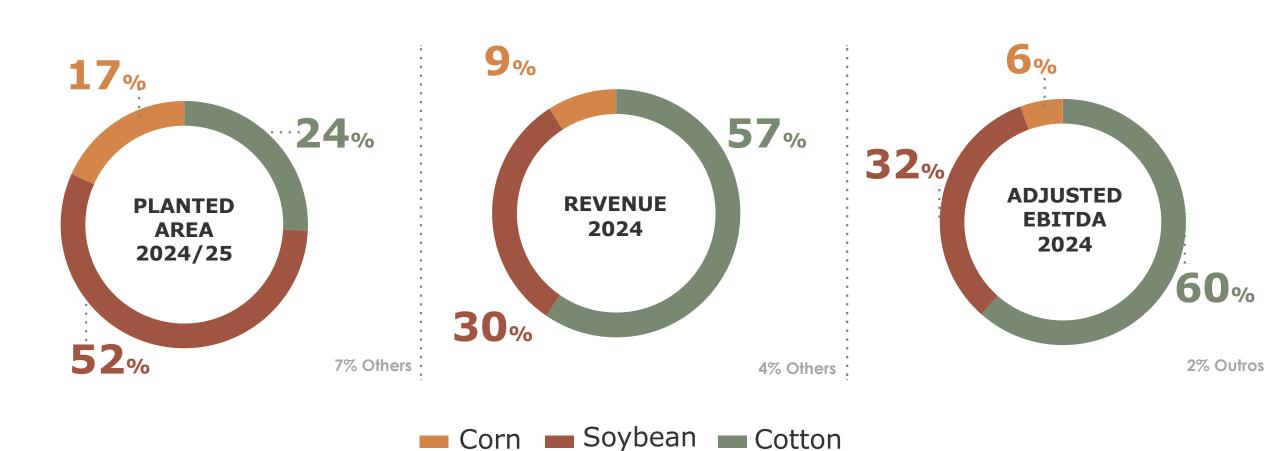
**TOTAL: 727.3 THD HA**Potential planted area 2024/25
crop year

\*The percentage numbers are the planted area of each region in relation to the Company's total Source: Release 1Q25

#### OVERVIEW >

# **BREAKDOWN PER CROP**

A diversified and flexible portfolio



<sup>\*</sup>Source: 1Q25 Earnings Release. Revenue and Adjusted Ebitda 2024.

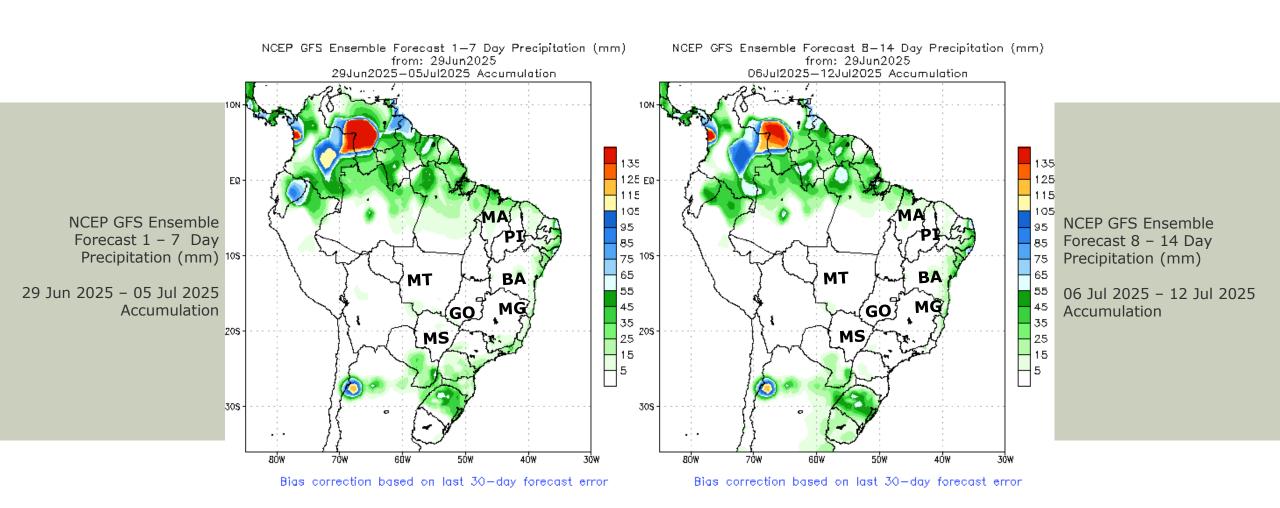
<sup>\*\*</sup> In revenue, Cotton contains cotton seed and cottonseed; meanwhile Soybean contains soybean seed



# MARKET OUTLOOK

# PRECIPITATION FORECAST - WHAT'S GOING ON?

**BRAZIL** 



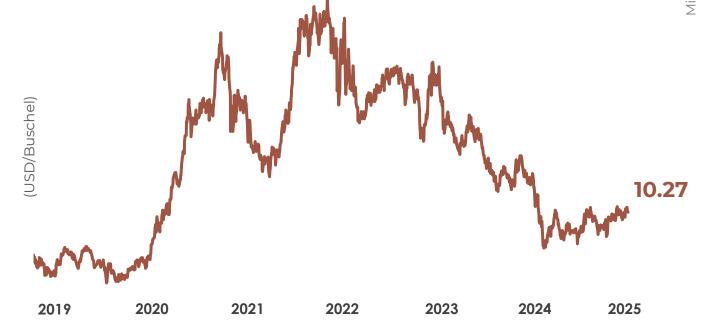
Source: CPC NOAA Note: Bias correction based on last 30-day forecast error

#### MARKET OUTLOOK >

# **SOYBEAN**

#### **PRICE**

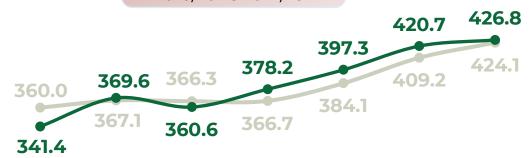
(CBOT) SPOT Jul 25 - USD\bu 10.27 (CBOT) Aug 25 - USD\bu 10.33 (CBOT) Sep 25 - USD\bu 10.17 (CBOT) Nov 25 - USD\bu 10.24

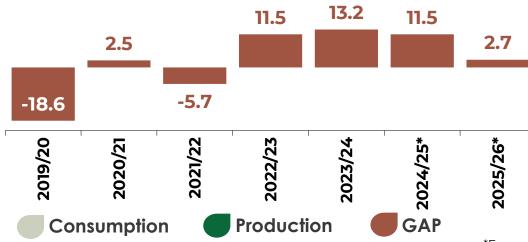


#### **WORLD SUPPLY & DEMAND**

(million tons)

-4.1% US Planted Area +3.6% US Yield 2025/26 VS 2024/25



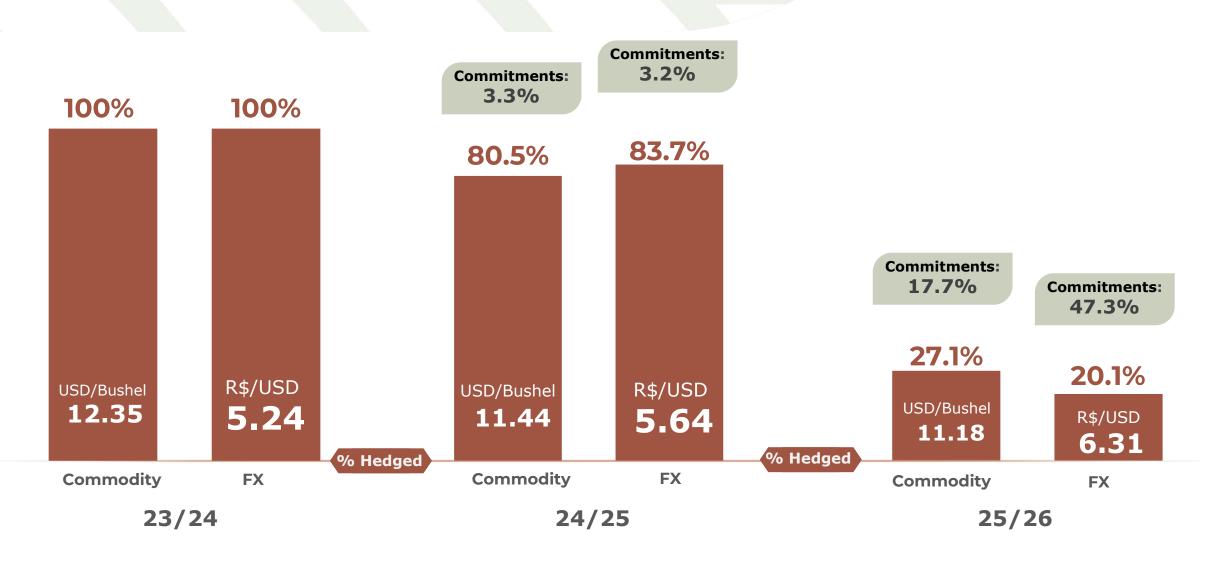


Preço -> Fonte: Bloomberg (CBOT). Last Update: June, 30th 2025 WSD -> Fonte: USDA (June, 2025) | \*Forecast

\*Forecast

#### FINANCIAL INDICATORS >

# **HEDGE POSITION - SOYBEAN**

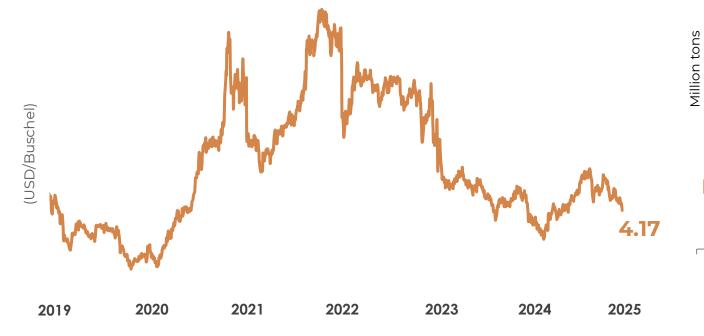


#### MARKET OUTLOOK >

# CORN

#### **Price**

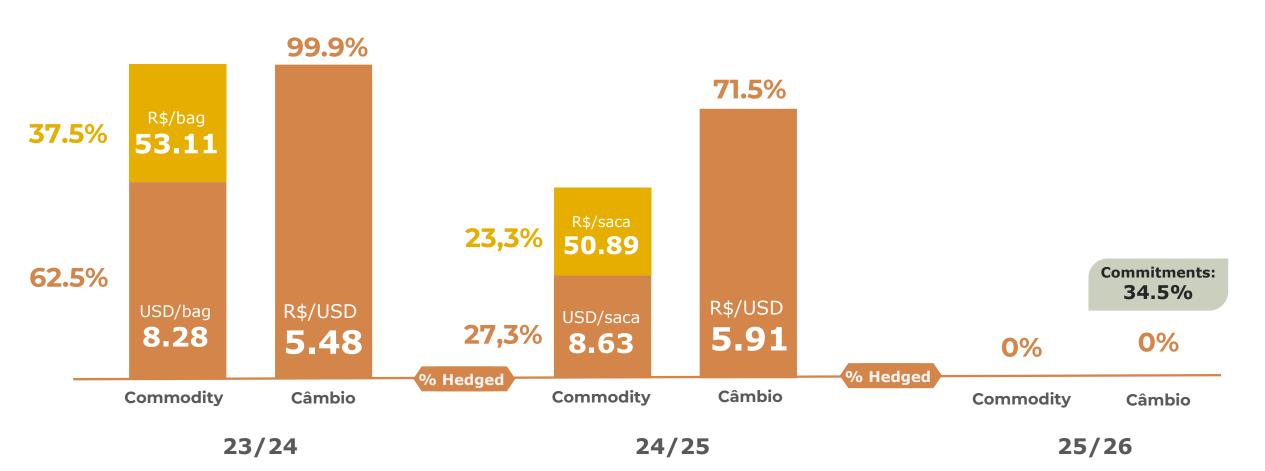
(CBOT) SPOT Jul 25 - USD\bu 4.17 (CBOT) Sep 25 - USD\bu 4.11 (CBOT) Dec 25 - USD\bu 4.27 (CBOT) Mar 26 - USD\bu 4.42



#### **WORLD SUPPLY & DEMAND** (million tons) +5.2% US Planted Area +0.9% US Yield 2025/26 VS 2024/25 1,267 1,247 1,231 1,220 1,266 1,166 1,153 1,223 1,134 1,180 1,167 1,134 1,126 39.9 5.6 -1.7 -1,5 -8.2 -19.1 -24.0 2019/20 2025/26\* 2020/21 2022/23 2024/25\* 2023/24 Consumption **Production GAP** \*Forecast

Price -> Fonte: Bloomberg (CBOT). Last Update: June, 30th 2025 WSD -> Fonte: USDA (June, 2025) | \*Forecast

# **HEDGE POSITION - CORN**



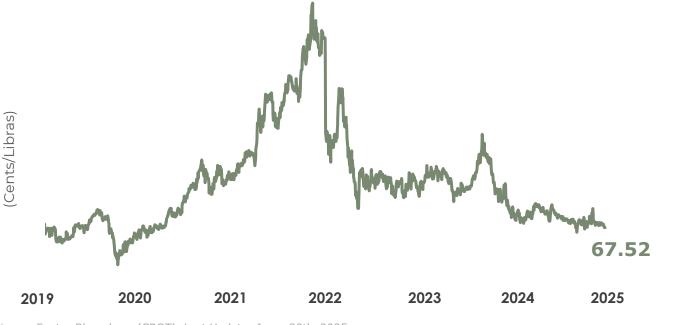
Source: 1Q25 Earnings Release

#### MARKET OUTLOOK >

# **COTTON**

#### **PRICE**

(ICE) SPOT Jul 25 - US¢\pd 67.52 69.32 (ICE) Dec 25 - US¢\pd (ICE) Mar 26 - US¢\pd 70.60 (ICE) Jul 26 - US¢\pd 72.43



#### **WORLD SUPPLY & DEMAND**

(million bales)

-11.7% US Planted Area -7.4% US Yield 2025/26 VS 2024/25



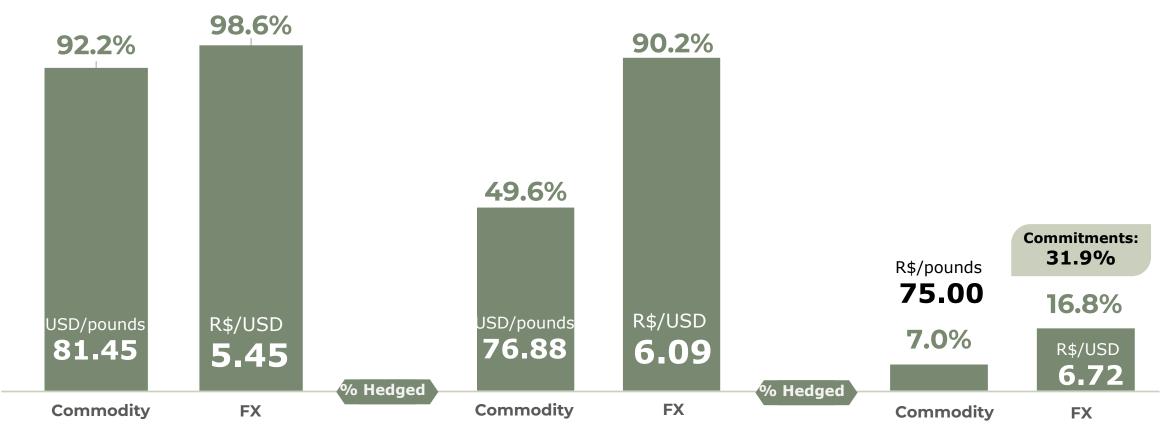




Price -> Fonte: Bloomberg (CBOT). Last Update: June, 30th 2025

WSD -> Fonte: USDA (June, 2025) | \*Previsto

# **HEDGE POSITION - COTTON**



23/24 24/25 25/26

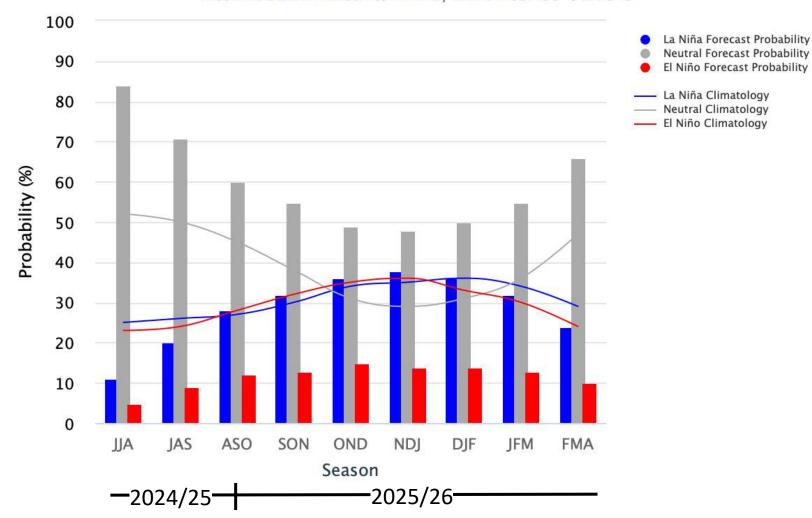
# CLIMATE FORECAST EL NIÑO & LA NIÑA

Mid-June 2025 IRI Model-Based Probabilistic ENSO Forecasts

ENSO state based on NINO3.4 SST Anomaly Neutral ENSO: -0.5 °C to 0.5 °C

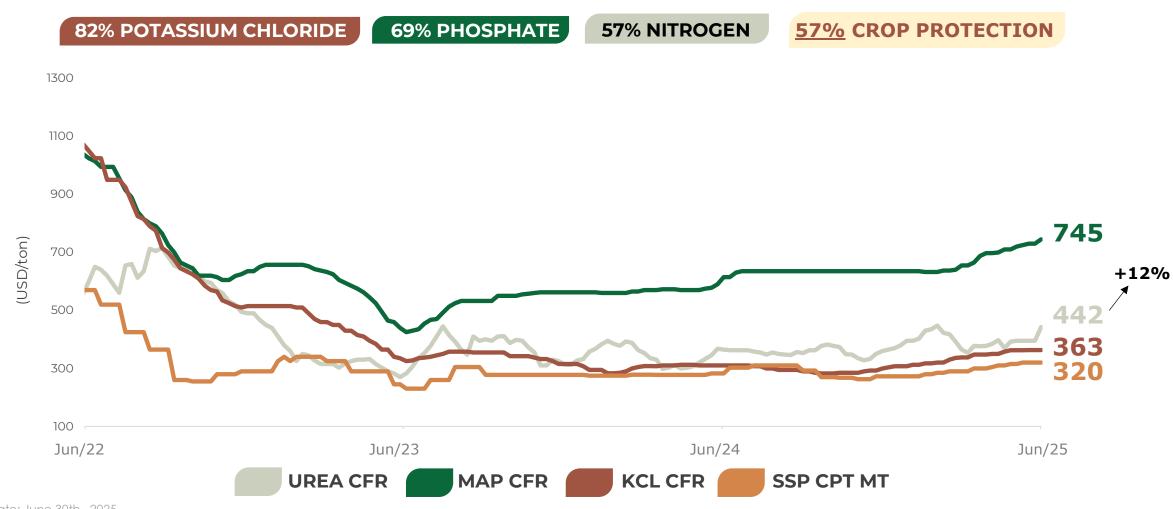
#### **PERSISTENCE:**

- In September, the season begins where there is a greater probability of La Niña
- Strong likelihood of La Niña in the 2024/25 crop year
- 50% chance of start 2025/26 crop year as Neutral



# INPUTS | FERTILIZERS

% purchased inputs 2025/26 crop year:



Last price update: June 30th , 2025 % purchased inputs source: 1Q25 Release



# STRATEGY

Where're we going

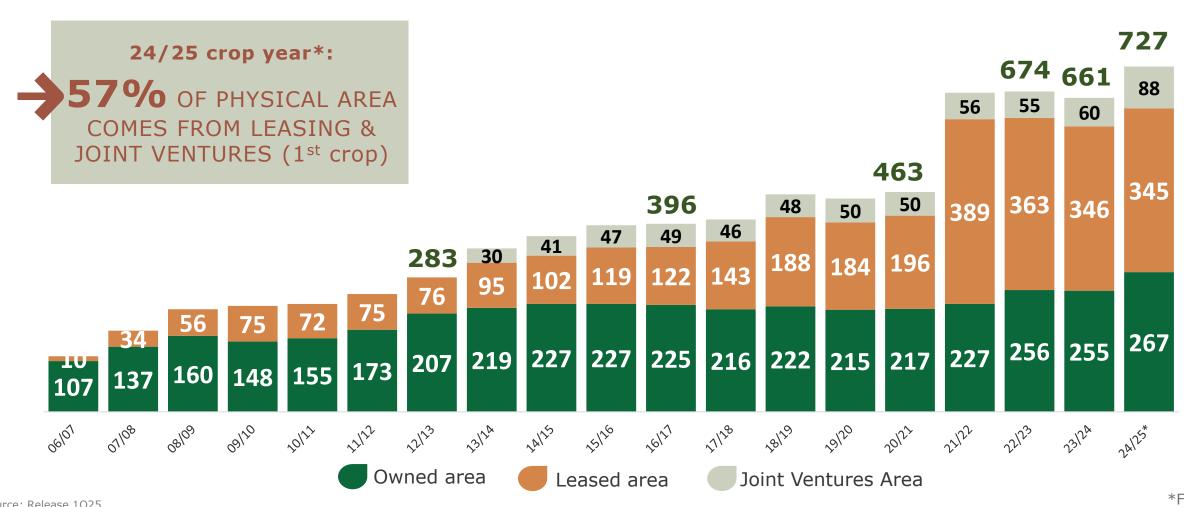
# **OUR STRATEGY IN 3 "PHASES"**

SLC HAS SUCCESSFULLY
CAPITALIZED ON THE KEY
OPPORTUNITIES
IN THE AGRIBUSINESS
SECTOR IN BRAZIL OVER
THE PAST DECADES



# **ASSET LIGHT**

#### **MIGRATION TO** "ASSET LIGHT" BUSINESS MODEL PLANTED AREA BY LAND PROPERTY (thd ha)



\*Forecast Source: Release 1Q25



# 2024/25 CROP YEAR



# **LATEST OPERATIONS 2024/25**

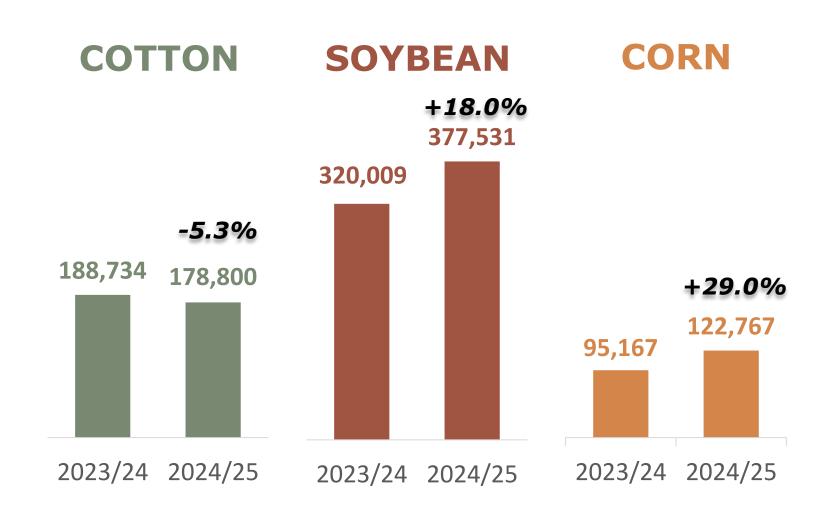
- **→** AGRO PENIDO: 23,791 ha
- **→** AGROPECUÁRIA RICA: 21,837 ha
- **→ LEASING IN PIAUÍ: 14,572 ha**

TOTAL: \*60.2 thd ha arable



\*Potential Area 2024/25 Crop Year (Agro Penido 22,829 ha, Agropecuária Rica 23,360 ha and Piauí Lease 14,572 ha)

# **GROWTH OF PLANTED AREA 2024/25**



727.4 THD ha of PLANTED AREA

GROWTH OF 10% VERSUS 2023/24 CROP YEAR

# **ESTIMATED YIELDS PER CROP 2024/25**

Yields (kg/ha)	Actual 2023/24	Forecast 2024/25	Δ%	
	(a)	(b)	(b) x (a)	
Cotton 1 <sup>st</sup> crop	1,995	1,922	-3.7	
Cotton 1 <sup>nd</sup> crop	1,827	1,912	4.7	
Cottonseed (cottonseed + cotton seed)	2,402	2,380	-0.9	
Soybeans (commercial + seed)	3,264	3,958	21.3	
Corn 2 <sup>nd</sup> crop	7,093	7,354	3.7	

Source: 1Q25 Release

# **COST PER HECTARE PER CROP**

Total (R\$/ha)			
	<b>Budget 2023/24</b>	Budget 2024/25 <sup>(1)</sup>	Δ%
Cotton 1st crop	13,205	12,876	-2.5
Cotton 2 <sup>nd</sup> crop	11.906	11,663	-2.0
Soybeans (commercial + seed)	5,081	4,659	-8.3
Corn 2 <sup>nd</sup> crop	4,303	3,967	-7.8
Total Average Cost	6,916 <sup>2)</sup>	6,545 <sup>(2)</sup>	-5.4

<sup>(1)</sup> Figures may change until the end of cotton processing and the sale of grains

Source: 1Q25 Earnings Release

<sup>(2)</sup> Weighted by areas in the 2024/25 crop year to avoid impacts from changes in the product mix.



# PERSPECTIVES FOR 2025/26



# ACQUISITION OF SIERENTZ AGRO BRASIL LTDA.

#### **Sierentz Acquisition**

- USD 135 million
- Payment: <u>3 installments</u> (2025, 2026 and 2027)
- Operation: <u>soybean</u>, <u>corn</u> and other agricultural products, as <u>integrated crop-livestock system</u>;
- **135 thd ha** of planted area (100% leased area);
- Average Term of the contracts: 13
  Years;
- Average Leasing Cost: 9.3 soybean bags per ha.

#### AFTER THE PARTIAL SPIN-OFF OF SIERENTZ

- Start of Operation: 07/01/2025;
- **63 thd** physical hectares (Around **100 thd ha** of planted area);
- Production Plan: planting of soybean, corn and cotton.

- TERRUS S.A. Proposal for acquisition of 33 thd physical hectares;
- Through a partial split of Sierentz Agro Brasil Ltda.;
- The approximate value of this transaction is R\$ 191,2 million, more or less the working capital;
- The machinery and equipment are included in the transaction value.

Source: Relevant Fact on 03/06/2025

# **ACQUISITION OF LAND**

#### 39,987 physical hectares

São Desidério Bahia, leased area by SLC Agrícola - Paladino Farm

723 million - value per arable hectare R\$ 32,876 Payment:

R\$ 361.5 million - march/2025

R\$ 361.5 million - march/2026

### 7,835 physical hectares

<u>Unaí, Minas Gerais leased area part of Pamplona Farm – additional area 502 hectares</u>

190 million - value per arable hectare R\$ 36,176 Payment:

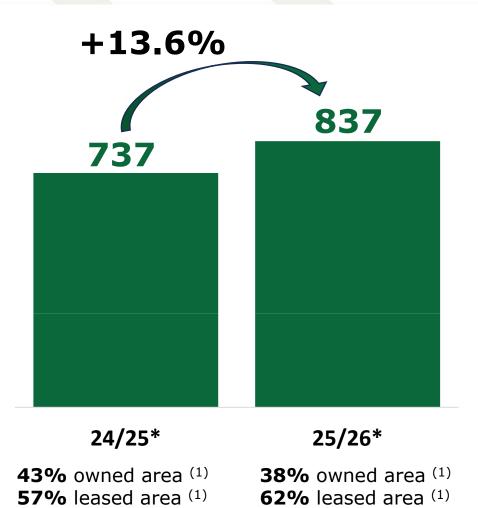
R\$ 95 million – march/2025

R\$ 95 million - march/2026

Source: Material Fact 03/14/2025

# **ASSET LIGHT GROWTH**

**Strategy** 





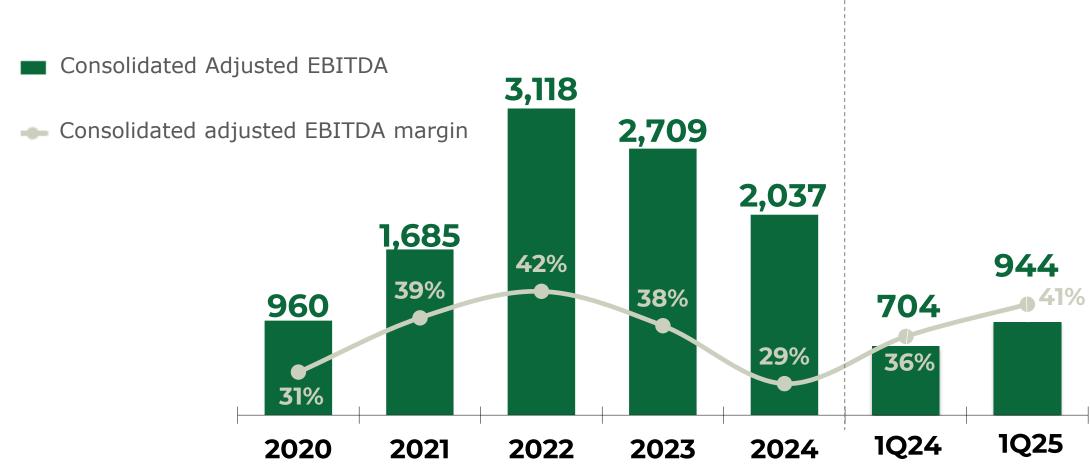


# FINANCIAL PERFORMANCE

#### FINANCIAL PERFORMANCE >

# **ADJUSTED EBITDA**

R\$ / MM

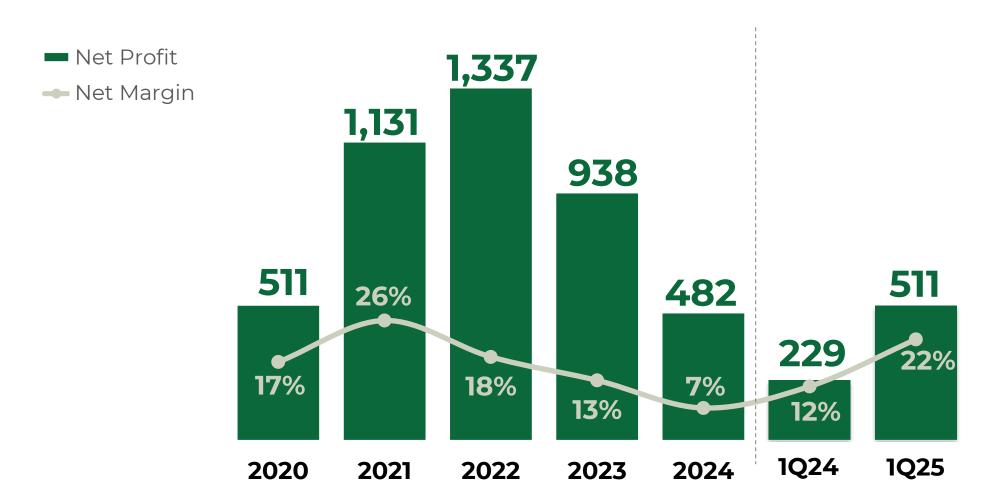


Note: Adjusted by IFRS 16 since 2019 Source: 1Q25 Earnings Release

#### FINANCIAL PERFORMANCE >

# **NET PROFIT**

(R\$/MM & NET MARGIN)



Note: Adjusted by IFRS 16 since 2019

Source: Release 1Q25

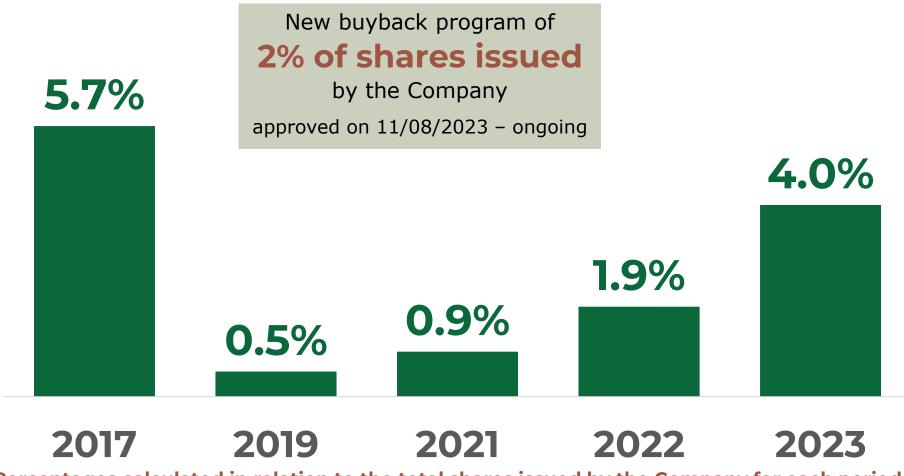
# NAV 1Q25 R\$28.07 per share

# NAV, ROE, ROIC & DIVIDEND YIELD

	2020	2021	2022	2023	2024	Average
Adjusted NAV(R\$/Share)*	11.7	19.8	26.3	28.9	28.5	_
Return on Invested Capital (%)	13.4%	37.0%	28.7%	17.8%	12.2%	21.8%
Return on Equity (%)	14.0%	44.5%	30.1%	17.5%	8.4%	22.9%
Dividend Yield (%)	4.6%	5.9%	6.3%	4.7%	3.1%	4.9%
Net CDI (%)	2.3%	3.8%	10.5%	11.1%	9.2%	7.4%

### **SHAREBUYBACK**

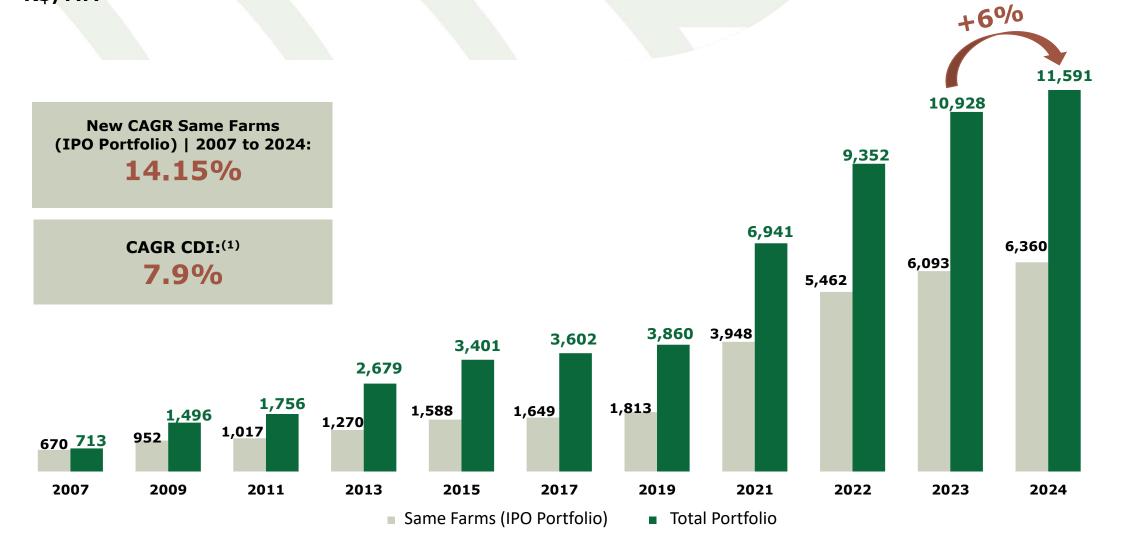
(Million of Shares)



Note: Percentages calculated in relation to the total shares issued by the Company for each period.

# **Land Portfolio Value Evolution**

R\$/MM





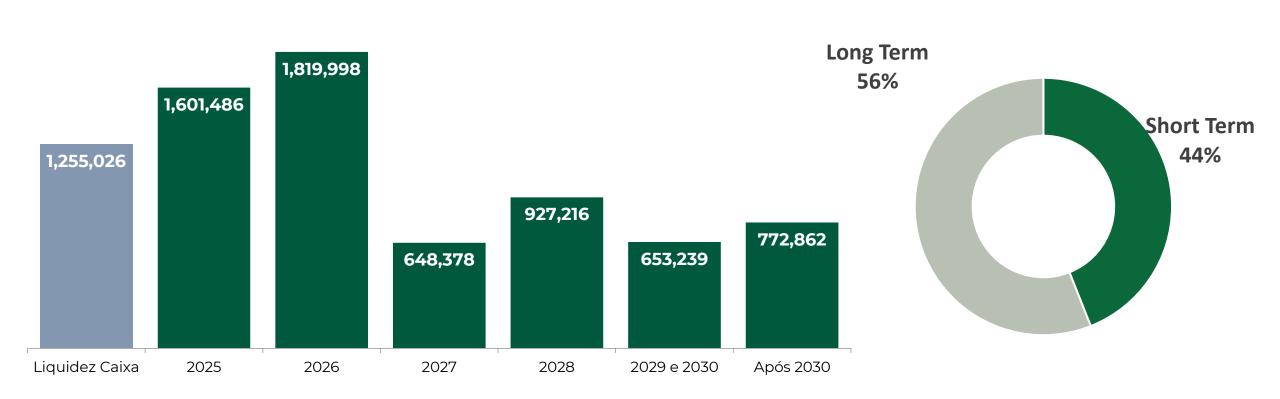




#### DEBT >

# **DEBT PROFILE**

# **Adjusted Gross Debt Amortization Schedule (R\$ mil)**



Source: 1Q25 Release

# NET DEBT/ADJUSTED EBITDA





# CAPITAL ALLOCATION

## CAPITAL ALLOCATION



GROWTH IN
MATURE AREAS
WITH HIGH
PRODUCTIVE
POTENTIAL



**PASTURE** CONVERSION



**DIVIDEND**PAYMENT



SHARES BUYBACK



NEW PROJECTS

#### STRATEGY >

### **SLC SEMENTES**

19,000

2020

**SALES ESTIMATE 2025** 



145,000

2025\*

143,759

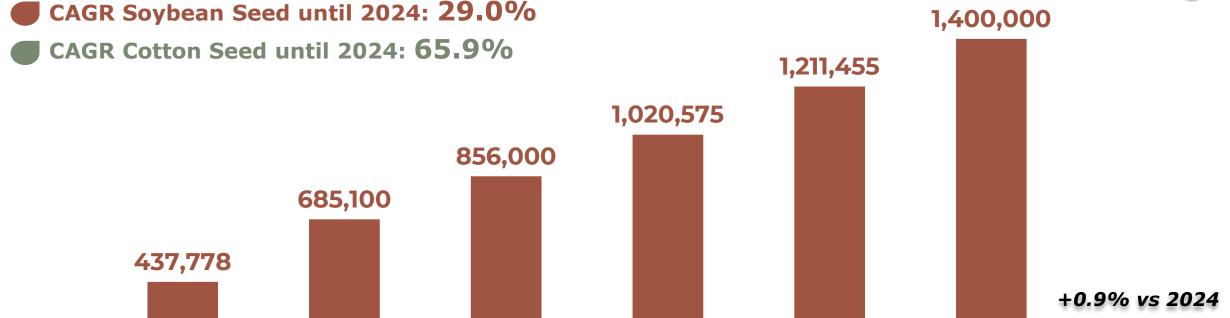
2024

129,950

2023

COTTON

MELHORES EMPRESAS



(bags of 200 thousand seeds)

116,471

2022

SOYBEAN

80,180

2021

## **SEEDS OPERATION**



# MAIN FINANCIAL INDICATORS 2024

#### **Net Revenue**

BRL R\$737 million

#### **Gross Income**

BRL R\$514 million

#### **Adjusted EBITDA**

R\$102 million

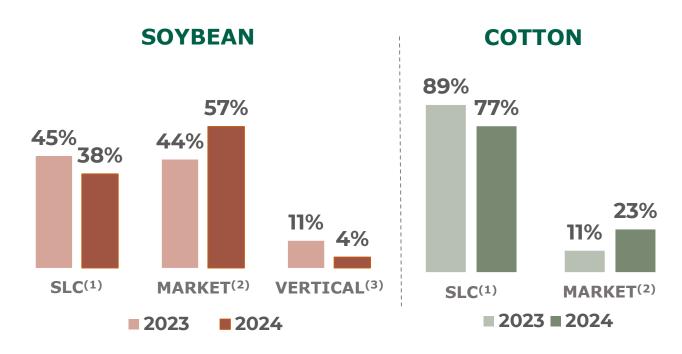
**Net Profit** R\$54 million

Margin 7.3%

Margin

14.4%

### **MAIN SEED SALES CHANNEL**



(1)SLC: SLC Agrícola S.A. Intern consumption

(2)Market: Small and medium-sized producers and resellers

(3) Vertical: Production for BASF, SEEDCORP HO, Agro Amazônia



# TECHNOLOGY & INNOVATION

# CONECTIVITY

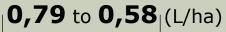






# **SPRAY**Pantanal Farm

Engine rotation adjustment (RPM) and reduction in fuel consumption



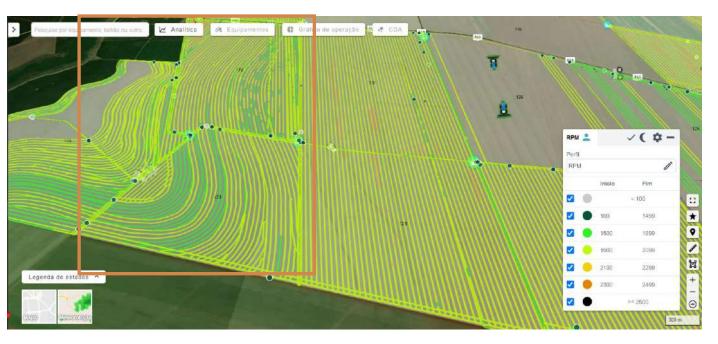
-27%

## **BEFORE**



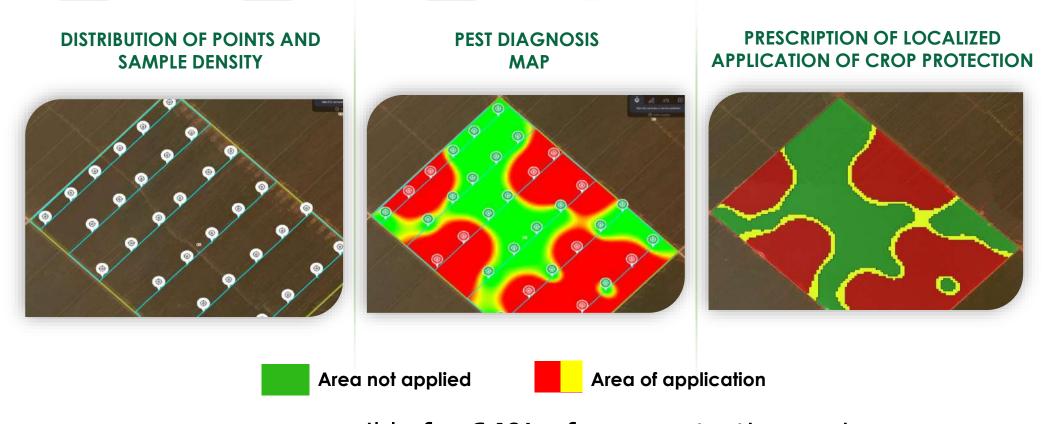
Yellow and orange color indicate higher engine rotation > higher fuel consumption

### **AFTER**



## SAVINGS WITH DIGITAL AGRICULTURE

**Localized Application** 



responsible for 64% of crop protection savings
684.236 ha applied with precision agriculture

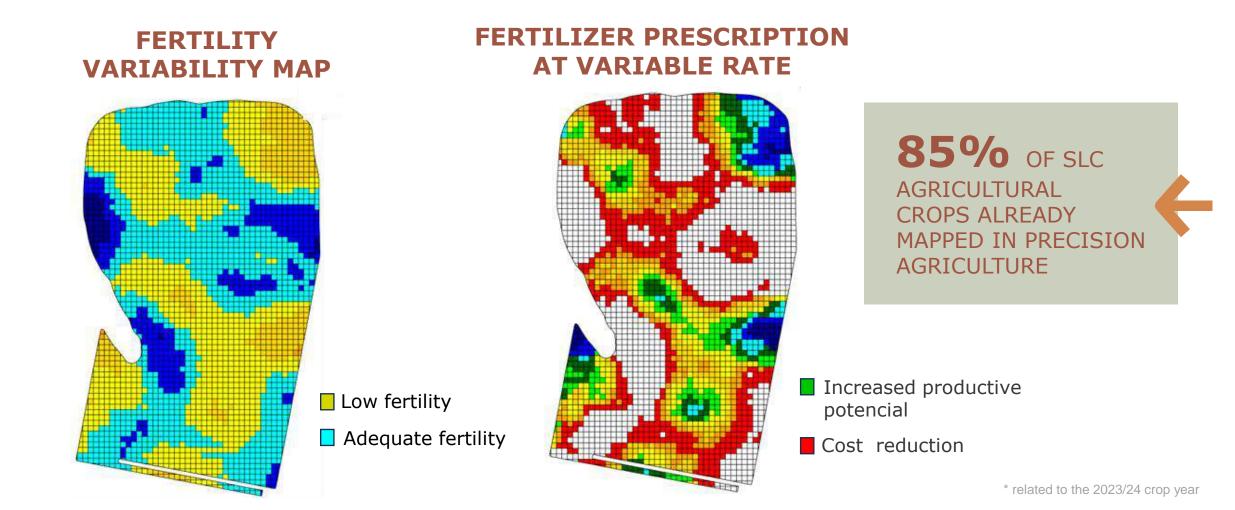
## SAVINGS WITH DIGITAL AGRICULTURE



Daily satellite images provide generating prescriptions based on vegetation indexes

**2023/24** - **141.264 ha** applied with Imagery (satellite image)

## PRECISION AGRICULTURE



# SAVINGS WITH DIGITAL AGRICULTURE

## Localized application

- **Benefit:** cost reduction with crop protection
- Sensors identify weeds and apply herbicide in real time
- **72%** savings in over 371 thd ha

### **PRESENT IN 20 FARMS**



## **SPRAYING DRONES**

- Precision Crop Protection
  Application
- Weed Monitoring with Drone Imagery
- 11 drones currently operating



#### **AUTONOMY:**

8 – 12 minutes

#### **CAPACITY:**

Up to 40 liters

#### **PERFORMANCE:**

12 a 20 ha/h

# ELETRIC & AUTONOMUS PLANE PELICAN SPRAY

- Day and Night spraying
- **70 hectares/hour** (Operation performance like a self-propelled sprayer)
- Similar cost to aerial spraying
- Test for 6 months (OCT/24)
- 2025: 5 Fly Pelican plane operating

### **PAIAGUÁS FARM**



## **AUTOMATION**







### **IDENTIFICATON**

Camera installed on Drones, robots and equipment

### **MACHINE LEARNING**

Algorithms, predictive modeling and decision making

### **ACTING**

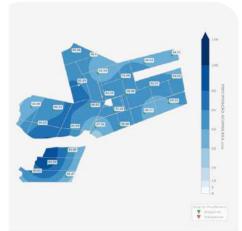
Optimized decision making and localized application

## **CLIMATE MANAGEMENT**

- Quick decisions e.g.: firepower to plant or harvest
- Available for all units in the **mobile version**
- Automated report
  with interpolated
  precipitation maps and
  forecast for the next
  few days.



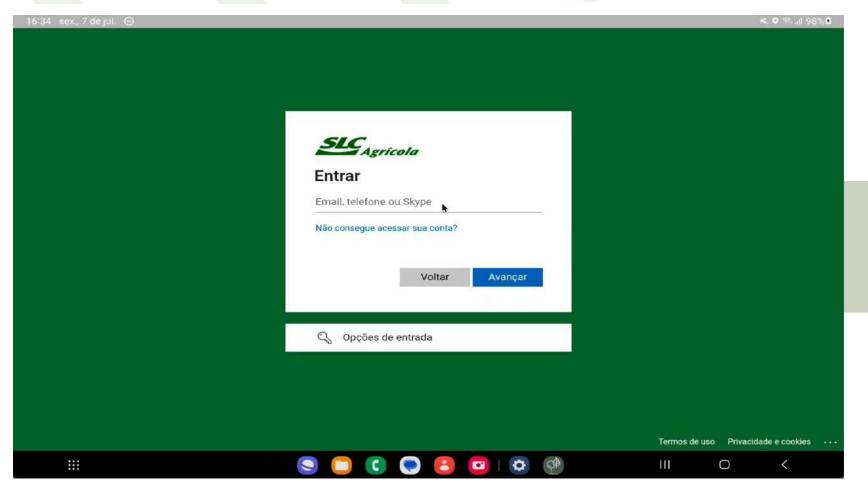
**PLANALTO FARM** 





# FIELD NOTEBOOK OPERATIONS MANAGEMENT



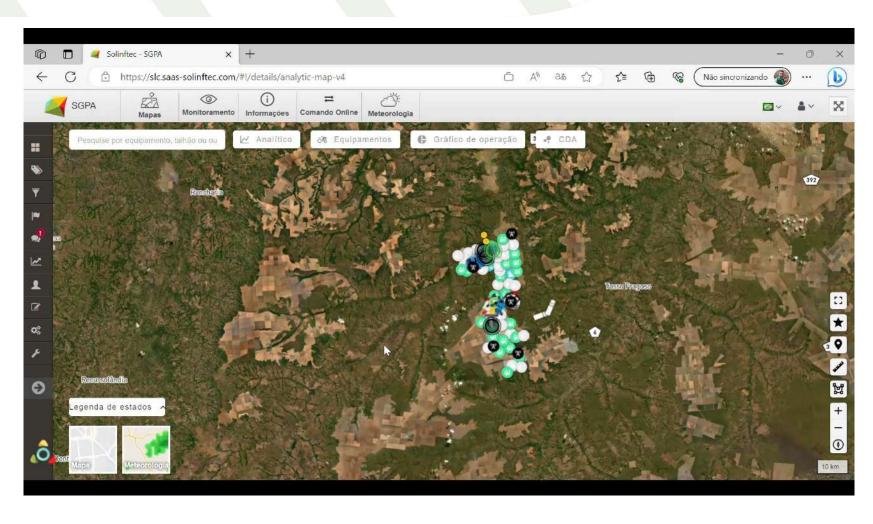


# MAPPED CROPS

#### TECHNOLOGY & INNOVATION >

## **TELEMETRY**





# MECHANIZED OPERATIONS CENTER



### **TELEMETRY**

- FUEL CONSUMPTION
- EFFICIENCY
- STOPPING REASONS
- OPERATIONAL PERFORMANCE
- MECHANICAL AVAILABILITY

# OPERATIONAL COSTS

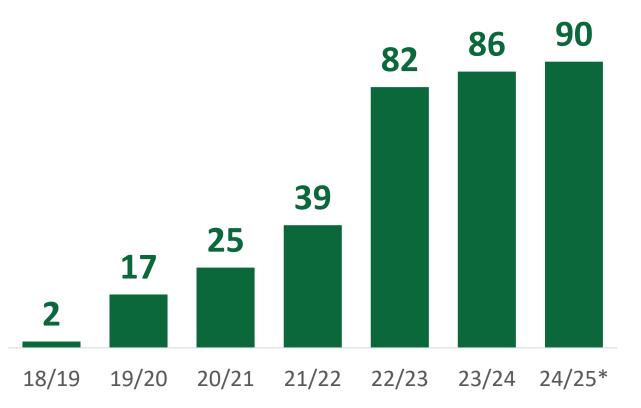
- CORRECTIVE AND PREVENTIVE MAINTENANCE COSTS
- COSTS BY MACHINE

TECHNOLOGY & INNOVATION >

## DIGITAL AGRICULTURE

NET GAIN FROM THE USE OF NEW TECHNOLOGIES (R\$MM)\*





\*Remote sensing Localized Application Digital Pest Recording

ROI Implied: "For each R\$1 invested; we obtained a **net return of R\$11"** 

\*Target



ESG

## **GOVERNANCE**

### **Structure of Governance**



### **Management System**



### **OUR COMMITMENTS**



### **REDUCTION OF GREENHOUSE GASES**





### **WW END OF THE CYCLE OF OPENING NEW AREAS FOR CROPS IN BRAZIL**



As of the 2020/21 crop, we ended the cycle of opening new areas for crops, following the global movement to combat climate change.

# **Greenhouse Gas Emissions Reduction Program - GHG**





# CARBON NEUTRAL in

net emissions of scopes 1 and 2 until 2030

- End of the native areas conversion cycle
- Soil Conservation and Green Fertilization Project
- ILP Project (Integration Crop Livestock)
- Digital Agriculture of Low Carbon Project
- Reforestation Project with Native Vegetation
- Project Use of Energy from Renewable Sources

# 14 BIOFACTORIES





#### **BACTERIA**

Control of foliar diseases, soil diseases, bedbugs and caterpillars



#### **FUNGI**

Insecticide - Control of Suckers / Lepidoptera



#### **INOCULANTS**

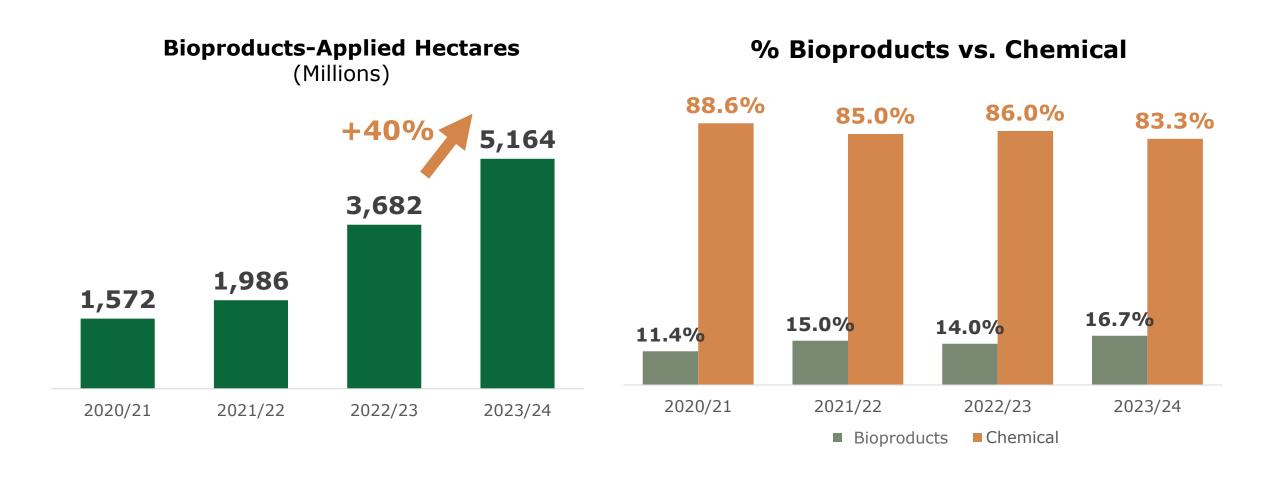
Intensify the natural process of biological nitrogen fixation (BNF)



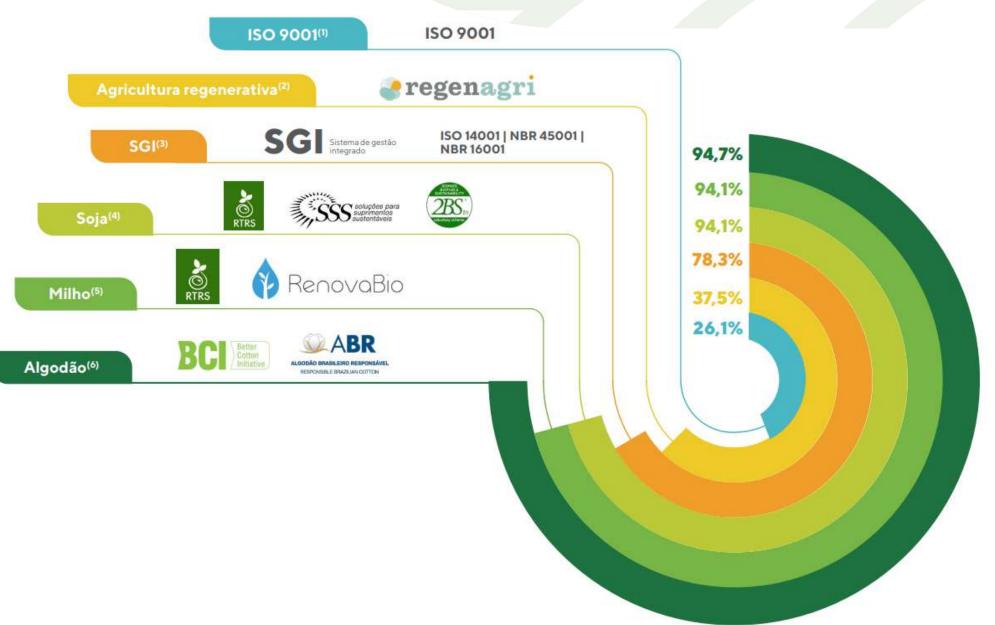
#### **OTHERS**

Macrobiologicals, Phosphorus Solubilizers, Water Stress Reducers

## **BIOLOGICAL CROP PROTECTION**



## **SUSTAINABILITY CERTIFICATIONS**



### REGENERATIVE AGRICULTURE



We are the Aracot Company in certified regenerative agriculture area in soybean and cotton in the Americas.

The certification supports and attests organizations in transitioning to regenerative agriculture techniques that:

- Increase soil organic matter;
- Promote biodiversity;
- Reduce greenhouse gas emissions (GHG);
- Remove CO2e and improve water and energy management.

# OUR BIG DREAM

To positively impact future generations, through global leadership in agribusiness and respect to the planet

# OUR VALUES









We believe that those who have PASSION FOR WHAT THEY DO are committed and do it with the highest quality, preserving their INTEGRITY through an ethical conduct, consistent and unquestionable.

These attitudes together generate LONG LASTING RELATIONSHIP between all the interested parties, producing SUSTAINABLE RESULTS that are economically viable, socially just and environmentally responsible.



# INVESTOR RELATIONS DEPARTMENT





**Ivo Marcon Brum**Chief Financial and Investor Relations Officer



André Vasconcellos Financial Planning and Investor Relations Manager



Alisandra Reis
Investor Relations Coordinator





Laiza Rocha Investor Relations Specialist



**Daniel Batista**Investor Relations Analyst

### DISCLAIMER

forward-looking statements make that subject to risks and uncertainties. These statements are based on the beliefs and assumptions of our management, and on information currently available to us. Forward-looking statements include statements regarding our intent, belief or current expectations or that our directors or executive officer. Forward-looking statements also include information concerning our possible or assumed future results of operations, as well as statements proceeded by, followed by, or that include the words "believes", "may", "will", "continues", "expects", "anticipates", "intends", "plans", "estimates" or similar expressions. Forward-looking statements are not guarantees and assumptions because they relate to future events and therefore depend on circumstances that may or may not occur. Our future results and shareholder values may differ materially from those expressed in or suggested by these forward-looking statements. Many of the factors that will determine these results and values are beyond our ability to control or predict.



SLC Agricola