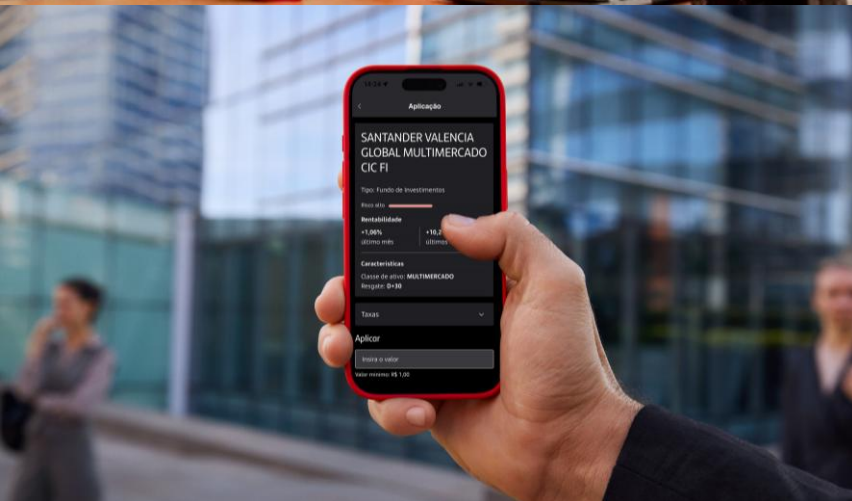




# Earnings Presentation

2Q26  
BRGAAP

July 29<sup>th</sup>, 2026

It starts here



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# 2Q26 Highlights



## Recurring net profit

**R\$ 3.0 billion** | -20.4% vs. 1Q26  
-17.6% vs. 2Q25

## Recurring ROAE

**12.5%** | -3.4 p.p. vs. 1Q26  
-3.8 p.p. vs. 2Q25

## Net interest income

**R\$ 15.3 billion** | -3.0% vs. 1Q26  
-0.4% vs. 2Q25

## Cost of risk

**3.81%** | +0.1 p.p. vs. 1Q26  
-0.1 p.p. vs. 2Q25

## Fees

**R\$ 5.3 billion** | -1.9% vs. 1Q26  
+2.5% vs. 2Q25

## Efficiency ratio

**39.3%** | +1.5 p.p. vs. 1Q26  
+2.4 p.p. vs. 2Q25

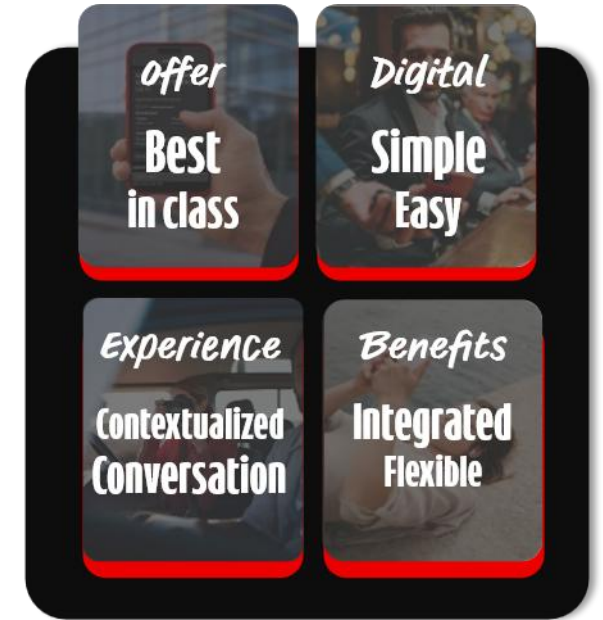


# Customer centricity

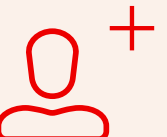
## Santander Rewards

Converting relationship into recognition

- The **best points-earning rate** for each customer's profile
- Customers with stronger **primary relationships** and **better** risk behavior
- Early vintages show **better engagement, experience** and **profitability**



**Total customers**  
**76.2** million (+6% YoY)

**Active customers**  
**34.4** million (+3% YoY)

## AI evolution

- AI solutions deployed at **global scale**
- **Accelerated adoption** of AI in business and customer journeys (2x more initiatives in 1 year)
- **Greater ability to generate value** in each customer interaction

### Client Propensity & Retention

#### Anticipating customer needs

- Predictive intelligence to personalize commercial actions and prioritize opportunities

### Card fraud

#### A faster and more effective journey

- Cases analyzed with AI support



# Loan portfolio

| Expanded loan portfolio<br>(R\$ million) | Jun/26         | Jun/26 x<br>Mar/26 | Jun/25         | Jun/26 x<br>Jun/25 |
|------------------------------------------|----------------|--------------------|----------------|--------------------|
| Individuals                              | 263,424        | -0.7%              | 263,651        | -0.1%              |
| <i>Credit cards</i>                      | 65,198         | 2.9%               | 57,707         | 13.0%              |
| <i>Mortgages</i>                         | 77,214         | 2.5%               | 69,838         | 10.6%              |
| Consumer finance                         | 100,766        | 5.6%               | 87,403         | 15.3%              |
| SMEs                                     | 95,957         | 2.4%               | 86,056         | 11.5%              |
| Corporate <sup>1</sup>                   | 254,623        | 1.4%               | 238,413        | 6.8%               |
| <b>TOTAL<sup>1</sup></b>                 | <b>714,769</b> | <b>1.3%</b>        | <b>675,523</b> | <b>5.8%</b>        |

## Individuals

- **High-income** segment increased their share of the Individuals portfolio by 4 p.p.<sup>2</sup>

## Mortgages

- **79%** of the portfolio in the **high income**
- **Home equity** origination market share increased by **10 p.p.**<sup>3</sup>

## Consumer Finance

- 2x more contracts originated in **electric** and **hybrid** vehicles
- Higher origination in **new vehicles** and a more qualified mix

## Companies

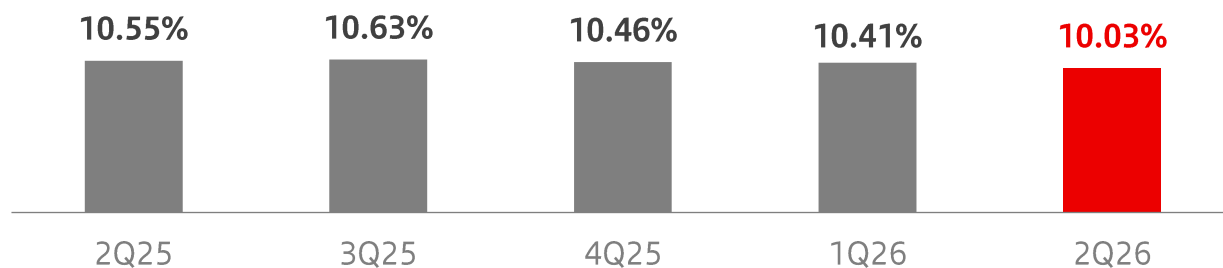
- **Increase in collateralization** of the SMEs portfolio
- Focus on **transactionality**, with growth in **payroll-account customers among corporates**
- **Global** and **customized** solutions for companies of all sizes



# Net interest income

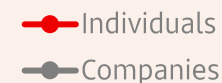
| NII<br>(R\$ million) | 2Q26          | 2Q26 x<br>1Q26 | 2Q25          | 2Q26 x<br>2Q25 |
|----------------------|---------------|----------------|---------------|----------------|
| <b>Client NII</b>    | <b>16,058</b> | <b>-3.2%</b>   | <b>16,127</b> | <b>-0.4%</b>   |
| Product NII          | 15,115        | -2.3%          | 15,181        | -0.4%          |
| Average volume       | 627,032       | 0.2%           | 599,342       | 4.6%           |
| Spread (p.a.)        | 10.03%        | -0.39 p.p.     | 10.55%        | -0.53 p.p.     |
| Working capital      | 944           | -15.1%         | 946           | -0.3%          |
| <b>Market NII</b>    | <b>(718)</b>  | <b>-7.0%</b>   | <b>(730)</b>  | <b>-1.7%</b>   |
| <b>TOTAL</b>         | <b>15,341</b> | <b>-3.0%</b>   | <b>15,396</b> | <b>-0.4%</b>   |

## Spread (p.a.)



## Funding Mix

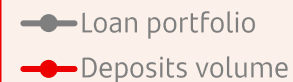
- We continue to **diversify our funding**, with a focus on Individuals



- Select** stands out, with **30%** growth over two years

## Mass market segment

- Focus on **transactional** activity and a material **risk** reduction



- +13 p.p. in collateralization of the personal loan portfolio<sup>1</sup>, **particularly in the Mass Market segment**

# Fees

| Fees<br>(R\$ million)              | 2Q26         | 2Q26 x<br>1Q26 | 2Q25         | 2Q26 x<br>2Q25 |
|------------------------------------|--------------|----------------|--------------|----------------|
| Cards                              | 1,638        | 5.0%           | 1,483        | 10.5%          |
| Insurance fees                     | 1,063        | -4.8%          | 999          | 6.4%           |
| Current account services           | 825          | -3.5%          | 939          | -12.2%         |
| Credit operations                  | 443          | -8.2%          | 454          | -2.3%          |
| Asset management                   | 581          | 10.8%          | 460          | 26.4%          |
| "Consórcios"                       | 348          | 14.1%          | 281          | 23.8%          |
| Asset management and pension funds | 234          | 6.2%           | 179          | 30.5%          |
| Securities brokerage and placement | 406          | -15.0%         | 353          | 14.8%          |
| Collection services                | 290          | -2.0%          | 290          | 0.0%           |
| Others                             | 88           | -29.0%         | 227          | -61.1%         |
| <b>TOTAL</b>                       | <b>5,334</b> | <b>-1.9%</b>   | <b>5,204</b> | <b>2.5%</b>    |

## Cards

- **+15%** growth in **credit card** turnover<sup>1</sup>
- **+27%** in average spending <sup>1</sup>
- **Focus on transactionality, increasing profitability: +49% ARPAC<sup>1</sup>**

## Insurance

- Non-credit-linked insurance grew **+18%** <sup>2</sup>
  - | **Consumer Finance** as an **important lever +23%**<sup>2</sup>
  - | **41%** of insurance revenues come from the **high-income segment**
- AI and data driving **more assertive offers**

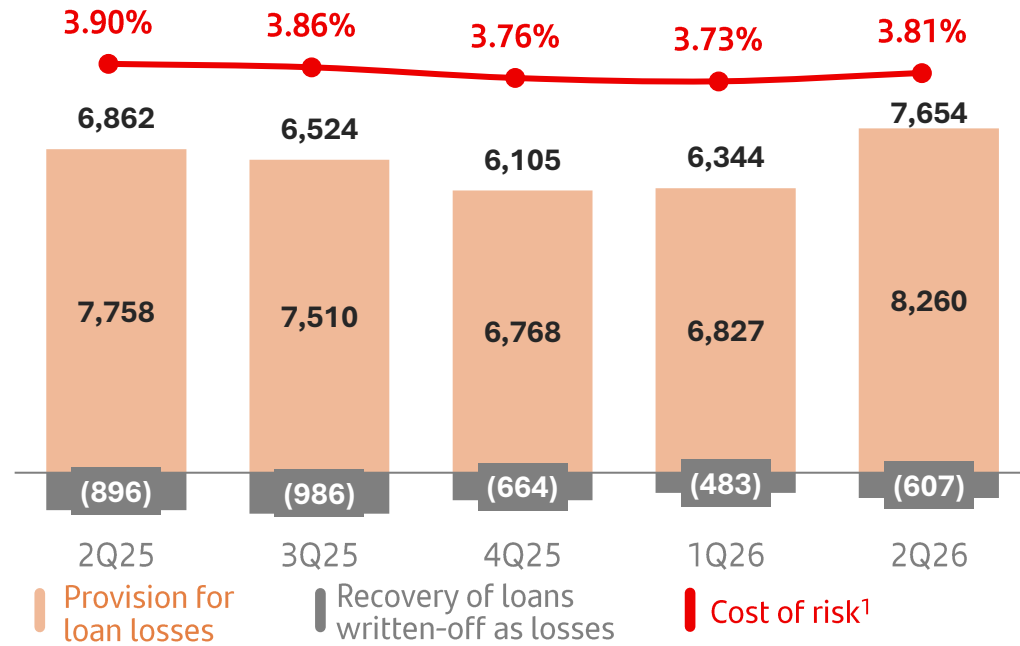
## Investments

- Launch of **Beyond Wealth**: global Family Office brand, connecting expertise and customized wealth solutions

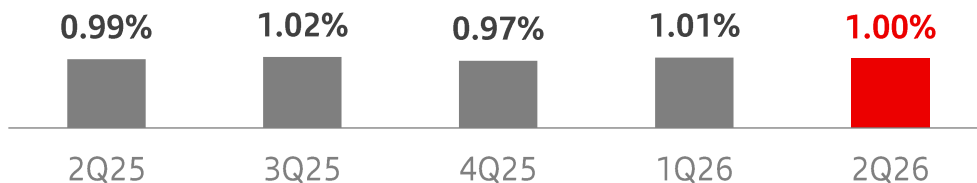
# Asset quality

## Result from loan losses and cost of risk

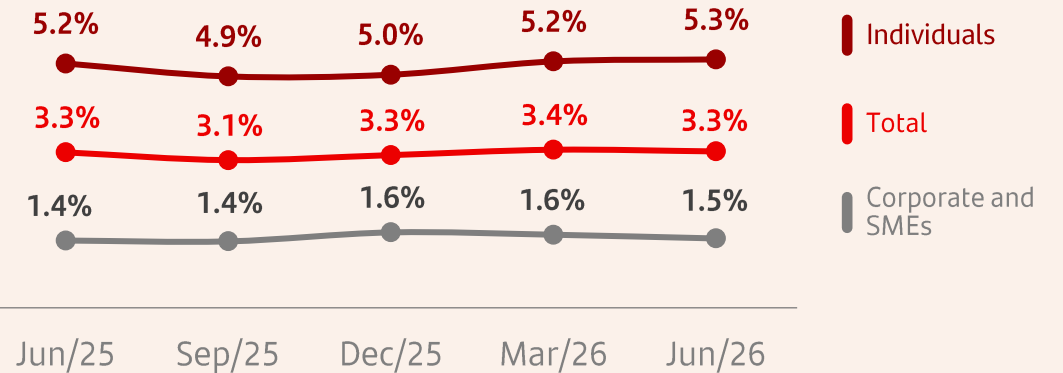
R\$ million



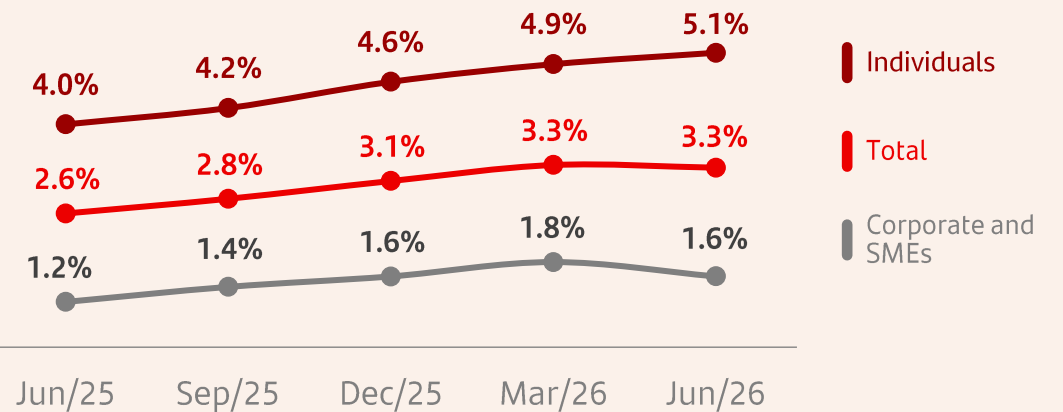
## NPL formation % of loan portfolio<sup>2</sup>



## 15-to-90-day-NPL<sup>2</sup>



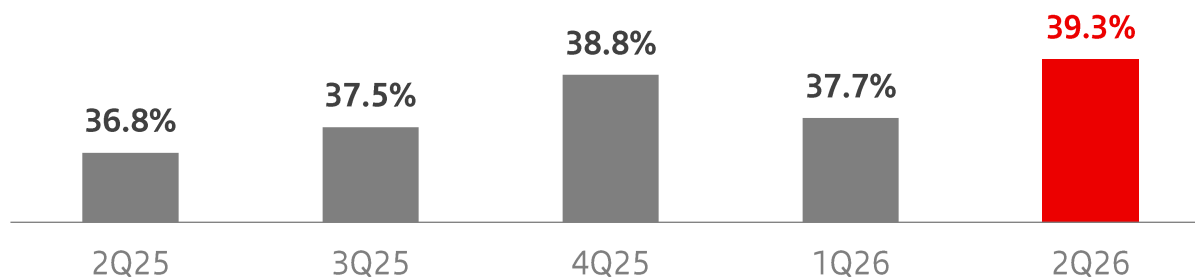
## Over-90-day-NPL<sup>2</sup>



# Expenses

| General expenses<br>(R\$ million)          | 2Q26         | 2Q26 x<br>1Q26 | 2Q25         | 2Q26 x<br>2Q25 |
|--------------------------------------------|--------------|----------------|--------------|----------------|
| Personnel                                  | 2,995        | -1.8%          | 3,033        | -1.2%          |
| Administrative                             | 2,711        | 0.6%           | 2,561        | 5.9%           |
| <b>Total expenses</b>                      | <b>5,706</b> | <b>-0.7%</b>   | <b>5,594</b> | <b>2.0%</b>    |
| Depreciation and amortization <sup>1</sup> | 872          | -1.8%          | 819          | 6.6%           |
| <b>TOTAL</b>                               | <b>6,578</b> | <b>-0.8%</b>   | <b>6,412</b> | <b>2.6%</b>    |

## Efficiency ratio



### Cost-to-serve

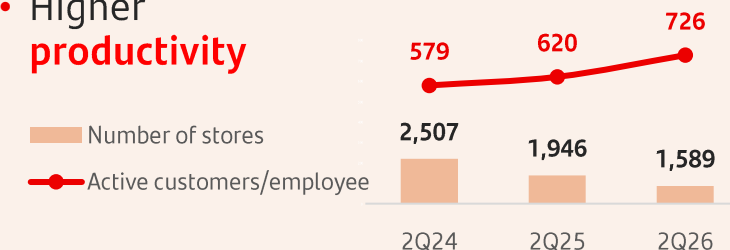
- Continuous and consistent improvement
  - 20% in **Select<sup>2</sup>**
  - 33% in **Mass income segment<sup>2</sup>**

### Expenses

- +10% in **expansion and technology<sup>2</sup>**
- +1% in **recurring expenses<sup>2</sup>**

### Efficiency

- -41% YoY of **product simplification**
- AI available to 100% of employees
- Leveraging global platforms to accelerate innovation and reduce costs
- Higher **productivity**



# Results

| (R\$ million)                   | 2Q26          | 2Q26 x<br>1Q26 | 2Q25          | 2Q26 x<br>2Q25 |
|---------------------------------|---------------|----------------|---------------|----------------|
| Net Interest Income             | 15,341        | -3.0%          | 15,396        | -0.4%          |
| Fees                            | 5,334         | -1.9%          | 5,204         | 2.5%           |
| <b>Total revenues</b>           | <b>20,675</b> | <b>-2.7%</b>   | <b>20,600</b> | <b>0.4%</b>    |
| Result from loan losses         | (7,654)       | 20.6%          | (6,862)       | 11.5%          |
| General expenses                | (6,578)       | -0.8%          | (6,412)       | 2.6%           |
| Other operating income/expenses | (2,534)       | 10.2%          | (1,928)       | 31.4%          |
| Tax expenses                    | (1,453)       | 0.0%           | (1,334)       | 8.9%           |
| Others                          | 81            | 25.6%          | 137           | -40.7%         |
| <b>Profit before taxes</b>      | <b>2,537</b>  | <b>-44.6%</b>  | <b>4,201</b>  | <b>-39.6%</b>  |
| Taxes and minority interests    | 477           | n.a.           | (542)         | n.a.           |
| <b>Recurring net profit</b>     | <b>3,014</b>  | <b>-20.4%</b>  | <b>3,659</b>  | <b>-17.6%</b>  |
| Accounting net profit           | 2,667         | -28.4%         | 3,593         | -25.8%         |

## BIS ratio

**15.3%**

+0.2 p.p. vs. 1Q26

+0.3 p.p. vs. 2Q25

## CET1

**11.2%**

-0.1 p.p. vs. 1Q26

-0.4 p.p. vs. 2Q25



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