



4Q24 Earnings Release

February 4, 2025



Share price at 02/03/2025

ROMI3 - R\$ 9.42 per share

Market value

R\$ 877.7 million

USD\$ 143.37 million

Number of shares

Common: 93,170,747

Free float = 50.8%



Earnings Conference Call

Simultaneous translation (Portuguese - English)

February 5, 2025 - 11:00 a.m. (Sao Paulo)
| 2:00 p.m. (London) | 9:00 a.m. (New York)

[Click here](#) to access the conference call

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Message from Management

2024 remained challenging until its end, but we successfully served our customers with excellence, capturing opportunities to continue evolving. Our solution portfolio, developed over recent years, solidified further, driving significant growth in order intake (+16.3% vs. 2023) and order backlog (+32.2% compared to December 31, 2023).

Our solutions, such as machine rental and ProdZ (our fintech specialized in financing ROMI machines), have established themselves as successful examples for our customers, responding positively in volatile environments. This has allowed us to mitigate reductions in certain markets, maintaining our businesses solid and profitable. It is gratifying to note that a significant part of our rental customers are conducting new business with ROMI, reflecting our commitment to the success of each of them. In 2024, the volume of new rentals grew 41% compared to 2023, demonstrating to be a highly competitive solution for the needs of our customers.

In 4Q24 the operation in Germany (B+W) delivered the projects that were scheduled, resulting in a significant volume of revenue and, consequently, positive operating results. In 2024, the total volume of new orders reached R\$241,5 million, leading to an order backlog of R\$355,8 million, to be delivered in 2025 and early 2026. This performance reflects the accuracy of our strategy, which combines customized solutions for complex applications with a close and committed approach to customer success. With a strengthened order book and positive outlooks, we remain focused on building sustainable growth and consolidating our position as a strategic partner for our customers.

In the Rough and Machined Cast Iron Parts Unit, 2024 also continued to present challenges due to the reduction in demand. However, our focus on gradually recovering profitability through the review of internal processes and higher value-added solutions, has started to show results, as can be seen in the evolution of the gross margin in this fourth quarter compared to the fourth quarter of 2023. Additionally, the Rough and Machined Cast Iron Parts Unit recorded a 20.2% increase in order intake in 4Q24 compared to the same period in 2023 driven by orders from the wind power sector throughout 2024.

We closed the year 2024 successfully, but certain that we need to keep continuously improving in every detail, so that we can contribute sustainably to our customers' success. We are prepared in all fundamental pillars of ROMI, and remain confident that our competitive advantages will allow us to continue evolving and adding value to all stakeholders. We maintain solid investments in innovation, encompassing technologies such as connectivity, big data, artificial intelligence, next-generation machinery, process enhancement, and, above all, caring for and developing our team of employees.

Luiz Cassiano Rando Rosolen - Chief Executive Officer

Santa Barbara d'Oeste – São Paulo, February 4, 2024

ROMI S.A. ("ROMI" or "Company") (B3: ROMI3), domestic market leader in the Machine Tools and Plastic Processing Machines markets, as well as an important producer of Rough and Machined Cast Iron Parts, announces its results for the fourth quarter of 2024 ("4Q24"). Except where otherwise stated, ROMI's operating and financial information is presented on a consolidated basis, in accordance with the International Financial Reporting Standards (IFRS).

Statements contained in this release related to ROMI's business outlook, projections of operating and financial results and references to the Company's growth potential are mere forecasts and have been based on Management's expectations regarding its future performance. These expectations are highly dependent upon market behavior, the economic situation in Brazil, the industry and international markets. Therefore, they are subject to changes.

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Highlights

Consolidated order intake reached R\$ 346.7 million in 4Q24, growth of 26.9% compared to 4Q23

Adjusted EBITDA
R\$ 79.1 million
margin of 17.3%

Order Backlog
R\$ 651.7 million
+ 32.2 compared to 4Q23

Order Intake
R\$ 346.5 million
+ 26.9 compared to 4Q23

- **Order intake for ROMI Machines** posted growth of 37.9% compared to 4Q23, reflecting the competitiveness of its solutions and the consolidation of new business segments, such as machine rental;
- In 2024, **310 new machines** were rented (220 machines in 2023), growth of 41% compared to the same period in 2023;
- At **B+W Machines Unit**, order intake in 4Q24 increased by 28.9% compared to the fourth quarter of 2023;
- **Net operating revenue** in 4Q24 reached R\$ 458.6 million, 18.6% higher than that in 4Q23. In the same comparison period, **adjusted EBITDA** posted a 37.1% growth;
- The **consolidated order backlog** at the end of 4Q24 reached R\$ 651.7 million, an increase of 32.2% compared to 4Q23.

Other Highlights

- On December 10, 2024, the Company's Board of Directors approved the payment of interest on capital in the gross amount of R\$20.5 million (equivalent to R\$ 0.22 per share), to be made on February 26, 2025.
- During the week of November 20, ROMI held the Anti-Racism Week in recognition of Brazil's Black Awareness Day. The goal was to raise awareness and encourage reflection on the need to combat racism in our society.



R\$'000	Quarter					Acumulated		
	4Q23	3Q24	4Q24	Chg. 4Q24/3Q24	Chg. 4Q24/4Q23	2023	2024	Chg. 2024/2023
Revenue								
ROMI Machines (units)	281	266	336	26.3%	10.2%	1,082	1,068	-1.3%
Burkhardt+Weber (units)	1	-	13	0.0%	62.5%	11	15	36.4%
Rough and Machined Cast Iron Parts (tons)	2,725	2,304	2,192	-4.9%	22.7%	12,284	9,117	-25.8%
Net Operating Revenue	272,795	264,805	458,569	73.2%	18.6%	1,227,247	1,227,087	-0.01%
Gross margin (%)	29.6%	29.9%	30.1%			29.9%	29.5%	
Operating Income (EBIT)	42,413	19,529	55,698	185.2%	-7.4%	173,169	112,620	-35.0%
Operating margin (%)	15.5%	7.4%	12.1%			14.1%	9.2%	
Operating Income (EBIT) - adjusted (*)	19,539	8,922	62,774	603.6%	42.2%	121,203	93,637	-22.7%
Operating margin (%) - adjusted (*)	7.2%	3.4%	13.7%			9.9%	7.6%	
Net Income	44,491	23,724	42,241	78.1%	-17.7%	164,586	114,964	-30.1%
Net margin (%)	16.3%	9.0%	9.2%			13.4%	9.4%	
Net Income - adjusted (*)	22,348	13,495	49,317	265.5%	37.6%	114,281	96,840	-15.3%
Net margin (%) - adjusted (*)	8.2%	5.1%	10.8%			9.3%	7.9%	
EBITDA	55,768	34,250	72,052	110.4%	-2.3%	229,206	173,233	-24.4%
EBITDA margin (%)	20.4%	12.9%	15.7%			18.7%	14.1%	
EBITDA - adjusted (*)	32,894	23,643	79,128	234.7%	37.1%	177,240	154,250	-13.0%
EBITDA margin (%) - adjusted (*)	12.1%	8.9%	17.3%			14.4%	12.6%	
Investments (**)	39,902	44,917	41,790	-7.0%	29.6%	124,591	156,573	25.7%

(*) 4Q23, 3Q24, and 4Q24: EBIT and EBITDA are adjusted by the amounts of R\$ 16,008, R\$ 10,607, (R\$ 7,076), respectively; and profit by the amounts of R\$ 15,496, R\$ 10,229, (R\$ 7,076), respectively, related to the recognition of the impacts of the Vila ROMI Residence project, the sale of the land on Avenida JK, and the recognition of present value adjustment.

2023 and 2024: EBIT and EBITDA are adjusted in the amounts of R\$ 51,966 and R\$ 18,983, respectively; and profit by the amounts of R\$ 50,305 and R\$ 18,124, respectively, related to the recognition of the impacts of the Vila ROMI Residence project, the sale of the land on Avenida JK, and the recognition of present value adjustment.

(**) Of the investments made in 4Q23, 3Q24, and 4Q24, the amounts of R\$ 25.1 million, R\$ 37.5 million, and R\$ 43.2 million, respectively, refer to the machines manufactured by the Company that were allocated to the machine rental business. Up to December 2023 and 2024, R\$ 87.8 million and R\$ 145.5 million, respectively, had been invested.

Corporate Profile



Founded in 1930, ROMI is a renowned company operating in the Brazilian industrial machinery and equipment market.

Over the years, it has emerged as a key manufacturer of rough and machined cast iron parts, establishing itself as a key player in the industry. Notably, ROMI is publicly listed on the B3 exchange's prestigious "New Market" segment, which is dedicated to companies with a strong commitment to corporate governance. Specializing in an extensive range of machine tools, ROMI manufactures Conventional Lathes, Computerized Numerical Control (CNC) Lathes, Lathing Centers, Machining Centers, Vertical and Horizontal Heavy and Extra-Heavy Lathes, and Drilling Mills. Additionally, ROMI manufactures Plastic Injection and Blow Molding Machines, as well as ductile or CDI gray cast iron parts, both raw and machined. A distinguishing feature of ROMI's products and services lies in its incorporation of Industry 4.0 technologies across its products and services. These advanced capabilities facilitate the intelligent utilization of data generated by ROMI equipment. The data can be processed internally through built-in artificial intelligence or transmitted via networks (connectivity) to a central analysis site. These high-quality equipment and solutions are globally distributed and widely adopted across various industrial sectors. Industries such as agricultural machinery, capital goods, consumer goods, packaging, tooling, hydraulic equipment, sanitation, automotive, and wind energy rely on ROMI's machinery for their operations.

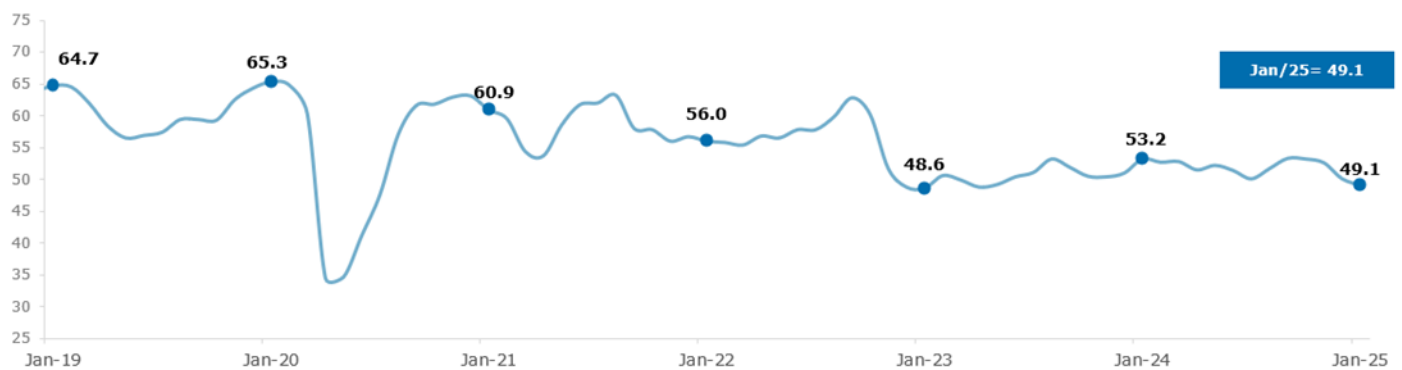
ROMI operates a network of thirteen manufacturing units. These units encompass four facilities dedicated to the final assembly of industrial machinery, two foundries, four units for machining mechanical components, two units for manufacturing steel sheet components, and one unit for the assembly of electronic panels. While eleven units are based in Brazil, two are located in Germany. The Company's production capacity amounts to approximately 2,900 industrial machines and 50,000 metric tons of castings per year.

Current Economic Scenario

Throughout the year, the Entrepreneur Confidence Index in the industrial sector showed a gradual decline, ending the year at 49.1 points, reflecting uncertainties and the prospect of rising interest rates in Brazil. Although this result indicates a neutral confidence scenario in the Brazilian industrial sector, the current performance of the industry, especially the manufacturing sector, remains favorable, creating new business opportunities for ROMI.

The external environment remains a point of concern, as global economies face growth challenges and monetary policy adjustments, along with ongoing geopolitical tensions. While the current environment calls for caution, especially in investment decisions, adaptability and the pursuit of strategic alternatives continue to generate moderate optimism, reflected in expectations for the coming months.

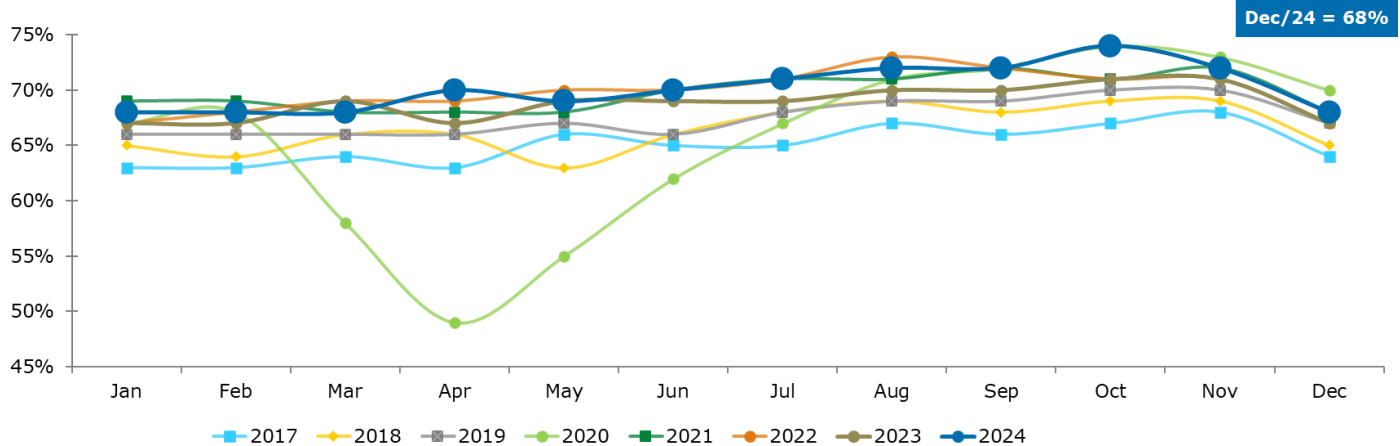
Industrial Entrepreneur Confidence Index – ICEI



Source: CNI-ICEI, January 2025

According to data from the National Confederation of Industry (CNI), the Installed Capacity Utilization Index (UCI) of the national industry remained at 68% in December 2024, 1 percentage point above the historical average for the month of December in terms of Installed Capacity Utilization, remaining at a high and stable level, indicating that installed capacity utilization remains steady.

Average Installed Capacity Utilization (UCI)



Source: CNI - UCI, December 2024

The capital goods market is characterized by a volatile business environment, requiring companies to efficiently manage production to face demand challenges. Recognizing this volatility, we have adopted an even more agile and flexible structure, capable of quickly adapting to market fluctuations. Several initiatives have been implemented in recent years, focusing on optimizing indirect structures and automating and digitizing internal processes. These actions allow us to respond more efficiently and quickly to changes, reinforcing our adaptability in a dynamic environment.

The Company has strategically prioritized the development of new product generations aligned with the technological advancements of Industry 4.0. This strategic focus has yielded significant advancements in technological content, resulting in a successful market reception of our recent product launches, both domestically and internationally. Looking ahead, ROMI remains committed to launching new machine generations and integrating cutting-edge technologies into our product portfolio, ensuring our continued relevance and competitiveness in the industry. In mid-2020, we also launched a solution for our customers, the rental of ROMI machines. This solution has proven to be highly competitive and has provided our customers with more business opportunities. With the aim of financially supporting our customers, in 2022 we created a fintech, PRODZ, which offers credit lines for the purchase of machines, directly from ROMI, in an easy, agile, digital and uncomplicated way. Since 2022, PRODZ has carried out around 304 operations, totaling R\$ 124.2 million in credits granted. These new solutions have supported a large number of customers on their journeys of growth and success, demonstrating ROMI's strategic purpose of taking care of the success of its customers.

In the foreign market, we continue to strengthen our customer service structures to enhance the overall experience. We believe this approach is key to achieving sustainable international growth and market consolidation.

Market

The Company holds a prominent position in the market, driven by its notable competitive advantages. Ongoing investments in cutting-edge product development and innovative solutions, alongside an extensive nationwide distribution network, contribute to its market leadership. The Company's unwavering commitment to customer satisfaction is exemplified by the provision of a dedicated in-house technical assistance service, machine rental options, attractive customer credit packages in local currency, and efficient product delivery. As a result, the ROMI brand enjoys a long-standing reputation for excellence and prestige, as recognized and valued by its discerning customers.

Order Intake

Order Entry (R\$ 000) Gross Values, sales taxes included	4Q23	3Q24	4Q24	Chg. 4Q24/3Q24	Chg. 4Q24/4Q23	2023	2024	Chg. 24/23
ROMI Machines	130,830	245,918	180,385	-26.6%	37.9%	657,149	856,983	30.4%
Burkhardt+Weber Machines	93,409	41,305	120,426	191.6%	28.9%	301,019	241,483	-19.8%
Rough and Machined Cast Iron Parts	48,966	45,601	45,840	0.5%	-6.4%	158,555	200,731	26.6%
Total *	273,205	332,824	346,651	4.2%	26.9%	1,116,723	1,299,197	16.3%

* The informed amounts related to order intake and order backlog do not include parts and services.

In 4Q24, ROMI Machines Unit posted an increase of 37.9% in order intake compared to the same period in 2023. This positive performance was driven by the consolidation of new business models, such as machine rental and PRODZ fintech. In the foreign market, current inflation and interest rate levels, along with political instabilities, continue to impact investment outlooks.

As previously mentioned, the new generations of products, with important technical evolutions in the mechatronic part, in thermal compensation and in connectivity, also allowed the Company to seek competitive alternatives to enable new business to its customers, such as, for example, the rental of machines. In the fourth quarter of 2024, 43 new machines have been rented or 53 new contracts (43 machines in 4Q23 or 46 new contracts), which represent approximately R\$ 19.7 million (R\$ 13.2 million in the fourth quarter of 2023). Since the launch of this market solution in June 2020, 966 machines have been rented under 1,123 contracts, typically lasting between 12 to 24 months.

The German subsidiary B+W continued to demonstrate its ability to develop highly complex and customized technological solutions in 4Q24. As a result, order intake grew by 28.9% compared to 4Q23.

The Rough and Machined Cast Iron Parts Unit recorded a 6.4% decline in order intake in 4Q24 compared to the same period in 2023.

Order Backlog

Order Backlog (R\$ 000)

Gross Values, sales taxes included

	4Q23	3Q24	4Q24	Chg. 4Q24/3Q24	Chg. 4Q24/4Q23
ROMI Machines	177,059	312,149	234,540	-24.9%	32.5%
Burkhardt+Weber Machines	264,806	379,201	355,775	-6.2%	34.4%
Rough and Machined Cast Iron Parts	51,069	67,201	61,364	-8.7%	20.2%
Total *	492,934	758,551	651,679	-14.1%	32.2%

* The informed amounts related to order intake and order backlog do not include parts and services.

In the 4th quarter of 2024, the order backlog increased by 32.2% compared to the same period in 2023, reflecting the growth in new orders previously mentioned. It is also noteworthy that, in the specific case of German subsidiary B+W, the backlog at the end of 2024 considers projects with deliveries scheduled for 2025 and early 2026.

Net Operating Revenue by Business Unit

The Company's net operating revenue in 4Q24 reached R\$ 458.6 million, an increase of 18.6% compared to 4Q23, with growth across all business units. The expansion of new business generation in 2024, when compared to 2023, reflects the Company's ability to consistently develop solutions and technologies aimed at enabling customers to achieve sustainable success in their activities.

Net Operating Revenue (R\$ 000)	Quarter					Accumulated		
	4Q23	3Q24	4Q24	Chg. 4Q24/3Q24	Chg. 4Q24/4Q23	2023	2024	Chg. 24/23
ROMI Machines	216,881	202,256	260,234	28.7%	20.0%	779,068	814,599	4.6%
Burkhardt+Weber Machines	134,716	16,423	152,760	830.2%	13.4%	225,584	234,959	4.2%
Rough and Machined Cast Iron Parts	35,063	46,126	45,575	-1.2%	30.0%	222,595	177,529	-20.2%
Total	386,661	264,805	458,569	73.2%	18.6%	1,227,247	1,227,087	-0.01%

ROMI MACHINES

The net operating revenue of this Business Unit achieved solid growth, reaching R\$ 260.2 million in 4Q24, representing a 20.0% increase compared to 4Q23. This increase reflects the higher volume of orders obtained throughout 2024, both in machinery and in the rental business.

It is important to highlight that revenue from the Machine Rental business has become increasingly relevant to the total revenue of this Unit, being recognized monthly according to rental values. Thus, the revenue growth of this Unit, derived from rentals, will be reflected gradually over time. In 4Q24 and throughout 2024, the machine rental business accounted for R\$41.711 and R\$151.959 of the net operating revenue of this Business Unit, respectively.

BURKHARDT+WEBER MACHINES

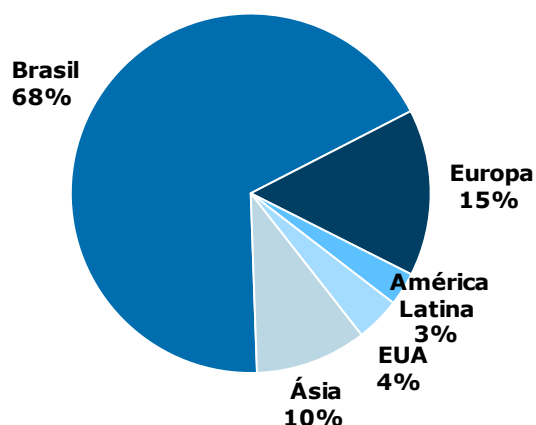
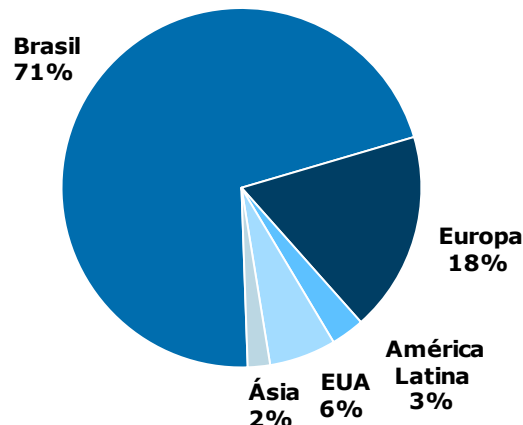
The revenue of German subsidiary B+W reached a total of R\$ 152.8 million in 4Q24, an increase of 13.4% compared to 4Q23. This increase was due to the fact that, in 2024, B+W's deliveries were even more concentrated in the last quarter. In the year-to-date 2024, net operating revenue increased by 3.7 p.p. compared to 2023.

ROUGH AND MACHINED CAST IRON PARTS

The net operating revenue of this Business Unit reached R\$ 45.6 million in 4Q24, an increase of 30% compared to 4Q23.

Net Operating Revenue per Geographical Region

The domestic market accounted for 68% of ROMI's consolidated revenue in 2024 (71% in 2023). When considering the revenue generated from foreign markets, which includes sales by ROMI subsidiaries abroad (Germany, China, Spain, United States, France, Italy, Mexico and United Kingdom) as well as direct sales to other markets, the distribution of ROMI's consolidated revenue by geographical region was as follows:

2024

2023


The following shows the foreign market revenue, in Reais (R\$) and in US dollars (US\$):

Foreign Sales	Quarter					Accumulated		
	4Q23	3Q24	4Q24	Chg. 4Q24/3Q24	Chg. 4Q24/4Q23	2023	2024	Chg. 24/23
Net Sales (R\$ million)	166.2	53.5	194.8	264.1%	17.2%	366.9	390.8	6.5%
Net Sales (US\$ million)	33.4	10.1	35.6	252.5%	6.6%	73.1	73.8	1.0%

Gross and Operating Margins

The gross margin obtained in 4Q24 was 30.1%, an increase of 1.8 p.p. compared to 4Q23. Year-to-date, the gross margin remained stable compared to 2023. The operating margin (EBIT) grew by 2.3 p.p. in 4Q24 compared to the same period in 2023.

Gross Margin	Quarter					Accumulated		
	4Q23	3Q24	4Q24	Chg. 4Q24/3Q24	Chg. 4Q24/4Q23	2023	2024	Chg. pp 2024/2023
ROMI Machines	42.2%	40.1%	41.1%	1.0	(1.1)	41.9%	40.1%	(1.8)
Burkhardt+Weber Machines	27.2%	-20.8%	24.1%	44.9	(3.1)	21.9%	18.7%	(3.2)
Rough and Machined Cast Iron Parts	-53.5%	3.2%	-12.5%	(15.7)	40.9	-3.8%	-4.7%	(0.9)
Total	28.3%	29.9%	30.1%	0.2	1.8	29.9%	29.5%	(0.4)

EBIT Margin - Adjusted (*)	Quarter					Accumulated		
	4Q23	2Q24	3Q24	Chg. 4Q24/3Q24	Chg. 4Q24/4Q23	2023	2024	Chg. pp 2024/2023
ROMI Machines	24.2%	15.3%	14.7%	8.5	(1.1)	21.5%	17.4%	(4.1)
Burkhardt+Weber Machines	14.9%	-36.2%	-79.5%	91.0	(3.5)	0.5%	-2.5%	(3.0)
Rough and Machined Cast Iron Parts	-81.4%	12.3%	-17.0%	(16.0)	48.4	-21.4%	-23.9%	(2.5)
Total	11.4%	6.0%	3.4%	10.3	2.3	9.9%	7.6%	(2.3)

(*) 4Q23, 3Q24, 4Q24: EBIT and EBITDA are adjusted by the amounts of R\$ 16,008, R\$ 10,607, (R\$ 7,076), respectively; and profit by the amounts of R\$ 15,496, R\$ 10,229, (R\$ 7,076), respectively, related to the recognition of the impacts of the Vila ROMI Residence project, the sale of the land on Avenida JK, and the recognition of present value adjustment.

2023 and 2024: EBIT and EBITDA are adjusted by the amounts of R\$ 51,966 and R\$ 18,983, respectively; and profit by the amounts of R\$ 50,305 and R\$ 18,124, respectively, related to the recognition of the impacts of the Vila ROMI Residence project, the sale of the land on Avenida JK, and the recognition of present value adjustment.

ROMI MACHINES

The gross margin of this Business Unit in 4Q24 reached 41.1%, a level similar to that achieved in 4Q23. This gross margin level is among the highest when compared to the unit's historical levels. The growth in net operating revenue and the maintenance of the gross margin allowed for an adjusted EBIT operating margin of 23.2% in 4Q24, in line with that achieved in 4Q23.

BURKHARDT+WEBER MACHINES

This unit recorded a significant volume of net operating revenue in 4Q24, resulting from the delivery of projects scheduled for this period. Year-to-date, net operating revenue showed a slight increase of 4.2% compared to 2023, while gross margin and EBIT margin declined by 3.2 and 3.0 p.p., respectively, due to the product mix.

ROUGH AND MACHINED CAST IRON PARTS

In 4Q24, the gross margin of this Business Unit increased by 40.9 p.p. compared to 4Q23, and its operating margin (EBIT) increased by 48.4 p.p. in the same comparison period. Year-to-date, the gross margins and EBIT decreased slightly by 0.9 p.p. and 2.5 p.p.

EBITDA and EBITDA Margin

In 4Q24, the operating cash generation as measured by adjusted EBITDA amounted to R\$ 79.1 million (37.1% higher than in 4Q23), representing an adjusted EBITDA margin of 17.3% in the quarter, as shown in the table below:

Reconciliation of Net Income to EBITDA (R\$ 000)	Quarter					Accumulated		
	4Q23	3Q24	4Q24	Chg. 4Q24/3Q24	Chg. 4Q24/4Q23	2023	2024	Chg. 2024/2023
Net Income	51,340	23,724	42,241	78.1%	-17.7%	164,586	114,964	-30.1%
Income tax and social contributions	9,191	(3,183)	11,108	-449.0%	20.9%	18,771	6,356	-66.1%
Net Financial Income	(381)	(1,012)	2,349	-332.1%	-716.5%	(10,188)	(8,700)	-14.6%
Depreciation and amortization	13,579	14,721	16,354	11.1%	20.4%	56,037	60,613	8.2%
EBITDA	73,729	34,250	72,052	110.4%	-2.3%	229,206	173,233	-24.4%
EBITDA Margin	19.1%	12.9%	15.7%			18.7%	14.1%	(4.6)
EBITDA - Adjusted (*)	57,721	23,643	79,128	234.7%	37.1%	177,240	154,250	-13.0%
EBITDA Margin - Adjusted (*)	14.9%	8.9%	17.3%			14.4%	12.6%	(1.8)
Total Net Operating Revenue	386,661	264,805	458,569	73.2%	18.6%	1,227,247	1,227,087	-0.01%

(*) 4Q23, 3Q24, and 4Q24: EBIT and EBITDA are adjusted by the amounts of R\$16,008, R\$10,607, and (R\$7,076), respectively; and profit by the amounts of R\$15,496, R\$10,229, and (R\$7,076), respectively, related to the recognition of the impacts of the Vila ROMI Residence project, the sale of the land on Avenida JK, and the recognition of present value adjustment.

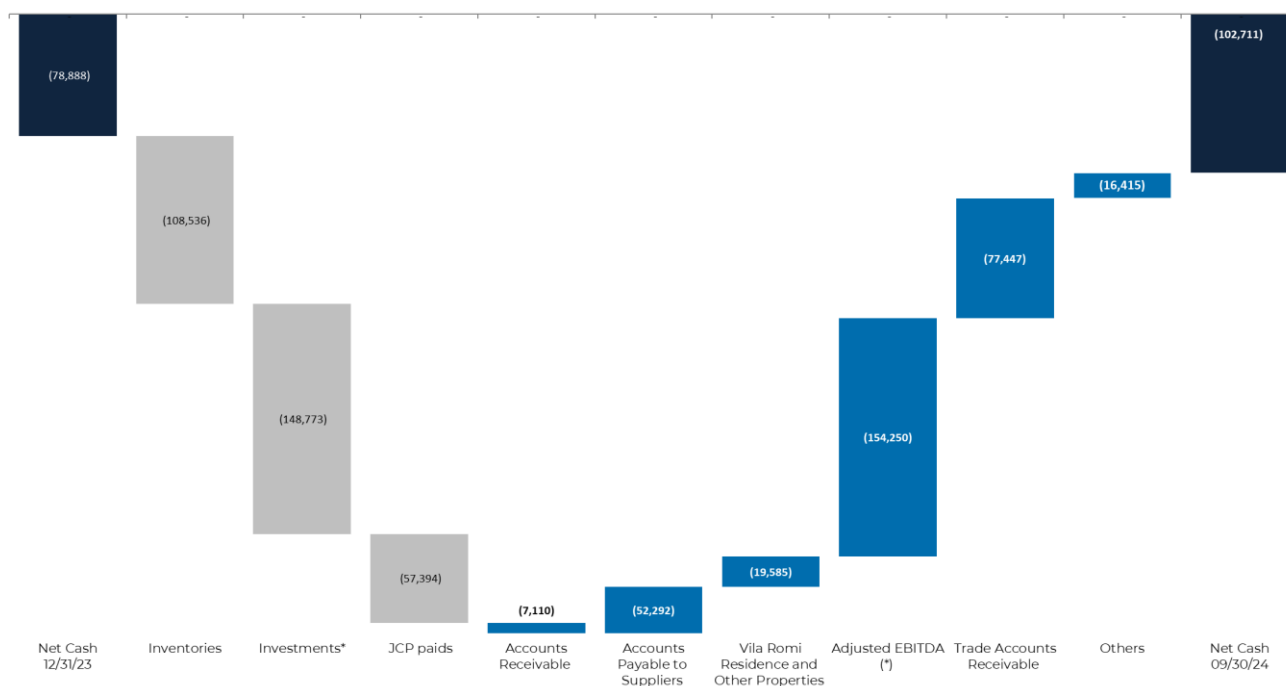
2023 and 2024: EBIT and EBITDA are adjusted by the amounts of R\$51,966 and R\$18,983, respectively; and profit by the amounts of R\$50,305 and R\$18,124, respectively, related to the recognition of the impacts of the Vila ROMI Residence project, the sale of the land on Avenida JK, and the recognition of present value adjustment.

Adjusted Profit for the Period

The adjusted profit for 4Q24 was R\$ 49.3 million, an increase of 37.6% compared to 4Q23.

Evolution of Net Cash (Debt) Position

The main changes in net cash position during the year-to-date 2024, in thousands of reais, are described below:



*The balances recognized under "Investments" are net of the impacts recognized in accordance with CPC 06 (R2) - Leases, equivalent to international standard IFRS 16 - Leases.

In the year-to-date 2024, the net cash position had the following variations:

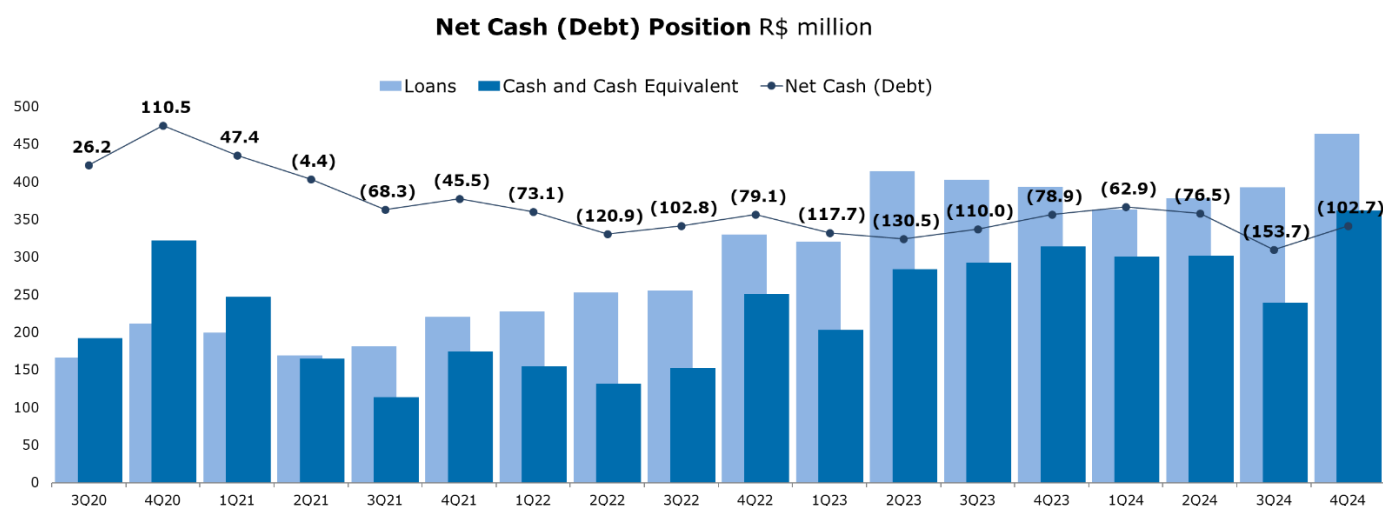
- Investments aimed at maintenance, productivity, flexibility, and competitiveness of the units in the industrial park and, mainly, related to the new machine rental business (R\$ 148.6 million in 2024);
- Payments of interest on capital and interim dividends, declared in March, June, September and December 2024, made during the year, amounting to R\$ 57,394;
- Increase in the advances from customers account due to the higher volume of new orders at subsidiary B+W and, consequently, of order backlog and related advances.
- The increase in the inventory line item is related to the order backlog of the B+W Unit, which in 2025 has more deliveries scheduled for the first half of 2025.

Financial Position

The Company's borrowings are used mainly for investments in the modernization of its manufacturing facilities, research and development of new products, and financing of exports and imports. As at December 31, 2024, the amount of financing in local currency was R\$ 203 million, and in foreign currency R\$ 261.5 million, totaling R\$ 464.4 million, of which R\$ 147.2 million maturing in up to 12 months.

Short-term investments are made with prime institutions with low credit risk and their yield is mainly linked to the Interbank Certificate of Deposit (CDI). The consolidated net cash position as at December 31, 2024 was negative by R\$ 102.7 million.

As at December 31, 2024, the Company recorded R\$ 361.7 million as cash and cash equivalents and short-term investments.

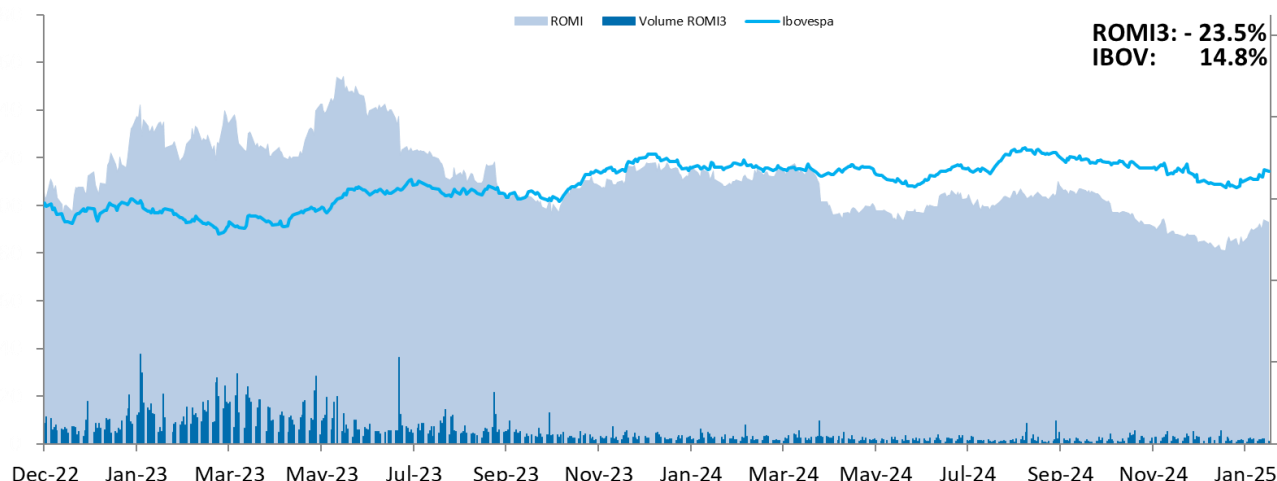


The balances recorded under "Finame Manufacturer Financing" are not used in the calculation of the Company's net debt. As at December 31, 2024, the Company did not have any derivative transactions.

Capital Markets

Share Performance ROMI3 x Ibovespa

Period: December 1, 2022 to February 3, 2025



Note: The performance of ROMI3 shares shown in the graph considers the retroactive calculation of the impact of bonuses that occurred in October 2022, March 2023, and March 2024 to reflect the new number of shares outstanding after these events.

On February 3, 2025, the Company's common shares (ROMI3), which were quoted at R\$9.42, posted devaluation of 23.5% since December 31, 2022 and devaluation of 13.0% since September 30, 2024. The Ibovespa posted an increase of 14.8% and a decline of 4.4%, respectively, in the same periods.

The Company's market capitalization on February 3, 2025 was R\$877.67 million. The average daily trading volume during 4Q24 was R\$2.5 million.

Vila Romi Residence

In April 2022, through the subsidiary Rominor Empreendimentos Imobiliários Ltda. ("Rominor Empreendimentos"), the closed subdivision Vila Romi Residence, with 350 lots between 300m² and 884m², was launched. At the end of 2024, the project was completed and delivered. Currently, 344 lots have been sold, with the General Sales Value ("GSV") estimated at around R\$ 133 million. The interest of Rominor Empreendimentos, a wholly-owned subsidiary of the Company in this project, is 50% of GSV.

The payment terms vary from cash up to 10 years of direct financing, with 10% of the total land value being mandatory. The financing installments are monetarily adjusted by the IPCA, plus up to 12% interest per year. In cases where the land was financed, the property itself is the guarantee for the payment of the installments.

As of the date of these interim financial statements, the subsidiary Rominor Empreendimentos had received approximately R\$ 53.9 million (amount plus monetary adjustment and interest).

Management, based on CPC47 - Revenue from Contracts with Customers and the applicable CVM rules, adopted as a criterion for the recognition of the enterprise's revenue the Percentage of Completion (POC) methodology, where revenue and the respective costs are recognized in profit or loss in proportion to the percentage of completion of the infrastructure works, through measurement reports issued monthly.

As of December 31, 2024, the percentage of completion of the works was 100%, according to the construction measurement report, which resulted in the following impacts on the financial statements:

(i) Net operating revenue/EBIT/EBITDA: (R\$ 7,076)* million (R\$ 0.6 million in 3Q24); and **(ii) Profit for the period:** (R\$ 7,076)* million (R\$ 0.6 million in 3Q24).

*Refers to the recognition of the impacts of the present value adjustment.

Consolidated Balance Sheet

Consolidated Balance Sheet

IFRS (R\$ 000)

ASSETS		12/31/23	12/31/24	LIABILITIES AND SHAREHOLDER'S EQUITY		12/31/23	12/31/24
CURRENT		1,400,895	1,576,066	CURRENT		628,279	761,139
Cash and Cash equivalents		282,418	262,220	Loans and financing		176,839	147,148
Financial investments		32,066	99,476	Finame manufacturer financing		162,410	196,847
Trade accounts receivable		240,727	209,783	Trade accounts payable		80,128	110,420
Trade accounts receivable - PRODZ financing		34,696	51,476	Payroll and related taxes		39,065	38,096
Onlending of Finame manufacturer financing		170,821	177,517	Taxes payables		15,541	10,820
Inventories		607,007	715,544	Advances from customers		109,810	187,257
Rental machines intended for sale		-	22,987	Related parties		5,507	4,797
Recoverable taxes		15,928	18,609	Dividends		368	17,817
Other receivables		17,232	18,454	Provision for contingent liabilities		3,848	5,921
				Other payables		34,763	42,016
NON CURRENT		366,923	409,768	NON CURRENT		482,420	556,471
Trade accounts receivable		5,050	21,846	Loans and financing		216,532	317,259
Trade accounts receivable - PRODZ financing		30,079	29,508	Finame manufacturer financing		229,400	194,230
Onlending of Finame manufacturer financing		232,033	248,657	Deferred income and social contribution taxes		33,097	38,660
Recoverable taxes		60,817	65,599	Reserve for contingencies		403	451
Deferred income and social contribution taxes		17,492	23,288	Other payables		2,988	5,871
Judicial Deposits		12,150	12,131	TOTAL LIABILITIES		1,110,699	1,317,610
Other receivables		9,302	8,739	SHAREHOLDER'S EQUITY		1,169,511	1,226,745
INVESTMENTS				Capital		904,772	988,470
Property, Plant and Equipment		454,679	497,420	Retained earnings		195,316	150,565
Investment Properties		15,183	14,283	Cumulative translation adjustments		69,423	87,710
Intangible assets		44,362	49,086	NON CONTROLLING INTERESTS		1,832	2,268
				TOTAL SHAREHOLDER'S EQUITY		1,171,343	1,229,013
TOTAL ASSETS		2,282,042	2,546,623	TOTAL LIABILITIES AND SHAREHOLDER'S EQUITY		2,282,042	2,546,623

Consolidated Income Statement

Consolidated Income Statement IFRS (R\$ 000)	4Q23	3Q24	4Q24	Chg. 4Q24/3Q24	Chg. 4Q24/4Q23	2023	2024	Chg. 2024/2023
Net Operating Revenue	386,661	264,805	458,569	73.2%	18.6%	1,227,247	1,227,087	0.0%
Cost of Goods Sold	(277,125)	(185,554)	(320,435)	72.7%	15.6%	(859,705)	(864,795)	0.6%
Gross Profit	109,536	79,251	138,134	74.3%	26.1%	367,542	362,292	-1.4%
<i>Gross Margin %</i>	<i>28.3%</i>	<i>29.9%</i>	<i>30.1%</i>			<i>29.9%</i>	<i>29.5%</i>	
Operating revenues (expenses)	(49,386)	(59,722)	(75,360)	26.2%	52.6%	(194,373)	(242,596)	24.8%
Selling expenses	(29,154)	(31,776)	(33,515)	5.5%	15.0%	(111,387)	(118,890)	6.7%
Research and development expenses	(7,238)	(8,184)	(7,407)	-9.5%	2.3%	(30,160)	(31,074)	3.0%
General and administrative expenses	(28,135)	(27,392)	(31,149)	13.7%	10.7%	(98,431)	(106,303)	8.0%
Management profit sharing and compensation	(3,956)	(3,151)	(4,929)	56.4%	24.6%	(14,232)	(14,500)	1.9%
Other operating income, net	19,097	10,781	1,640	-84.8%	-91.4%	59,835	28,171	-52.9%
Operating Income (loss) before Financial Results	60,150	19,529	55,698	185.2%	-7.4%	173,167	112,620	-35.0%
<i>Operating Margin %</i>	<i>15.6%</i>	<i>7.4%</i>	<i>12.1%</i>			<i>14.1%</i>	<i>9.2%</i>	
Operating Income (loss) before Financial Results - Adjusted (*)	44,142	8,922	62,774	603.6%	42.2%	121,203	93,637	-22.7%
<i>Operating Margin % - Adjusted (*)</i>	<i>11.4%</i>	<i>3.4%</i>	<i>13.7%</i>			<i>9.9%</i>	<i>7.6%</i>	
Financial Results, Net	381	1,012	(2,349)	-332.1%	-716.5%	10,191	8,700	-14.6%
Financial income	8,727	6,661	6,602	-0.9%	-24.3%	34,967	30,113	-13.9%
Financial expenses	(7,076)	(6,013)	(8,191)	36.2%	15.8%	(26,038)	(25,599)	-1.7%
Exchange gain (loss), net	(1,270)	364	(760)	-308.8%	-40.2%	1,262	4,186	231.7%
Operations Operating Income	60,531	20,541	53,349	159.7%	-11.9%	183,358	121,320	-33.8%
Income tax and social contribution	(9,191)	3,183	(11,108)	-449.0%	20.9%	(18,771)	(6,356)	-66.1%
Net Income	51,340	23,724	42,241	78.1%	-17.7%	164,587	114,964	-30.2%
<i>Net Margin %</i>	<i>13.3%</i>	<i>9.0%</i>	<i>9.2%</i>			<i>13.4%</i>	<i>9.4%</i>	
Net income - Adjusted (*)	35,844	13,495	49,317	265.5%	37.6%	114,281	96,840	-15.3%
<i>Net Margin % - Adjusted (*)</i>	<i>9.3%</i>	<i>5.1%</i>	<i>10.8%</i>			<i>9.3%</i>	<i>7.9%</i>	
Net profit concerning:								
Controlling interests	51,212	22,958	42,136	83.5%	-17.7%	164,086	113,883	-30.6%
Non controlling interests	128	766	105	-86.3%	-18.0%	501	1,081	115.8%
EBITDA	73,729	34,250	72,052	110.4%	-2.3%	229,206	173,233	-24.4%
Profit for the period	51,340	23,724	42,241	78.1%	-17.7%	164,586	114,964	-30.1%
Income tax and social contribution	9,191	(3,183)	11,108	-449.0%	20.9%	18,771	6,356	-66.1%
Financial result, net	(381)	(1,012)	2,349	-332.1%	-716.5%	(10,188)	(8,700)	-14.6%
Depreciation and amortization	13,579	14,721	16,354	11.1%	20.4%	56,037	60,613	8.2%
<i>EBITDA Margin %</i>	<i>19.1%</i>	<i>12.9%</i>	<i>15.7%</i>			<i>18.7%</i>	<i>14.1%</i>	
EBITDA - Adjusted (*)	57,721	23,643	79,128	234.7%	37.1%	177,240	154,250	-13.0%
<i>EBITDA Margin % - Adjusted (*)</i>	<i>14.9%</i>	<i>8.9%</i>	<i>17.3%</i>			<i>14.4%</i>	<i>12.6%</i>	
Nº of shares in capital stock (th)	88,734	93,171	93,171			88,734	93,171	
Profit per share - R\$	0.58	0.25	0.45			1.85	1.23	

(*) 4Q23, 3Q24, 4Q24: EBIT and EBITDA are adjusted by the amounts of R\$ 16,008, R\$ 10,607, (R\$ 7,076), respectively; and profit by the amounts of R\$ 15,496, R\$ 10,229, (R\$ 7,076), respectively, related to the recognition of the impacts of the Vila ROMI Residence project, the sale of the land on Avenida JK, and the recognition of present value adjustment.

2023 and 2024: EBIT and EBITDA are adjusted by the amounts of R\$51,966 and R\$18,983, respectively; and profit by the amounts of R\$50,305 and R\$18,124, respectively, related to the recognition of the impacts of the Vila ROMI Residence project, the sale of the land on Avenida JK, and the recognition of present value adjustment.

Consolidated Cash Flow Statement

Consolidated Cash Flow Statement

IFRS (R\$ 000)

	4Q23	3Q24	4Q24	2023	2024
Cash from operating activities					
Net Income before taxation	60,531	20,541	53,349	183,358	121,320
Financial expenses and exchange gain	(11,411)	1,725	31,734	(17,474)	36,071
Depreciation and amortization	13,580	14,723	16,352	56,038	60,613
Allowance for doubtful accounts and other receivables	2,035	2,155	3,089	3,782	6,719
Proceeds from sale of fixed assets and intangibles	(14,353)	(10,128)	(9,374)	(39,998)	(36,759)
Provision for inventory realization	(265)	1,676	(2,370)	(1,630)	(742)
Reserve for contingencies	979	221	(282)	1,354	911
Trade accounts receivable	(92,967)	11,555	28,198	(4,066)	41,522
Onlending of Finame manufacturer financing	(2,090)	17,427	(99,207)	3,935	(27,369)
Inventories	95,556	(94,443)	68,856	35,048	(106,999)
Recoverable taxes, net	17,384	(13,775)	21,722	23,090	(13,260)
Judicial deposits	(25)	-	-	50	19
Other receivables	8,698	9,889	7,948	14,293	14,010
Trade accounts payable	(980)	33,024	(31,999)	(51,596)	22,652
Payroll and related taxes	(12,181)	7,779	(14,367)	(9,785)	(970)
Taxes payable	(2,022)	(2,713)	(3,990)	(2,890)	(297)
Advances from customers	(9,544)	10,177	13,390	3,406	77,447
Other payables	9,533	(3,202)	15,770	(2,504)	14,317
Cash provided by (used in) operating activities	62,458	6,631	98,819	194,411	209,205
Income tax and social contribution paid	(4,420)	(3,182)	(1,405)	(40,081)	(5,217)
Net Cash provided by (used in) operating activities	58,038	3,449	97,414	154,330	203,988
Financial Investments	122	(41,615)	(41,127)	86,748	(67,410)
Purchase of fixed assets	(37,742)	(39,627)	(36,707)	(130,051)	(154,750)
Sales of fixed assets	27,746	25,133	25,538	80,093	90,471
Purchase of intangible assets	(14)	-	(15)	(199)	(26)
Net cash Used in Investing Activities	(9,888)	(56,109)	(52,311)	36,591	(131,715)
Interest on capital paid	(32,417)	(18,376)	(30,154)	(98,910)	(58,029)
New loans and financing	(2,585)	13,417	106,915	100,325	188,382
Payments of loans and financing	1,380	(13,848)	(109,578)	(26,293)	(215,396)
Interests paid (including Finame manufacturer financing)	(16,128)	(11,433)	(9,230)	(72,046)	(44,781)
New loans in Finame manufacturer	49,380	27,731	99,400	171,540	195,986
Payment of Finame manufacturer financing	(30,916)	(42,967)	(40,466)	(117,426)	(168,991)
Net Cash provided by (used in) Financing Activities	(31,286)	(45,476)	16,887	(42,810)	(102,828)
Increase (decrease) in cash and cash equivalents	16,864	(98,136)	61,990	148,111	(30,555)
Exchange variation changes on cash and cash equivalents abroad	4,988	(5,926)	19,005	2,308	10,358
Cash and cash equivalents - beginning of period	260,649	285,288	181,226	131,999	282,418
Cash and cash equivalents - end of period	282,418	181,226	281,434	281,434	281,434

Attachment I – Income Statement by Business Unit

Income Statement by Business Units - 4Q24

R\$ 000	ROMI Machines	Burkhardt + Weber Machines	Rough and Machined Cast Iron Parts	Total
Net Operating Revenue	260,234	152,760	45,575	458,569
Cost of Sales and Services	(141,067)	(115,941)	(63,427)	(320,435)
Business Units Transfers	840	-	12,977	13,817
Business Units Transfers	(12,977)	-	(840)	(13,817)
Gross Profit	107,031	36,818	(5,715)	138,134
Gross Margin %	41.1%	24.1%	-12.5%	30.1%
Operating Expenses	(46,761)	(19,282)	(9,317)	(75,360)
Selling	(22,478)	(9,416)	(1,621)	(33,515)
General and Administrative	(16,362)	(9,866)	(4,921)	(31,149)
Research and Development	(5,958)	-	(1,449)	(7,407)
Management profit sharing	(3,603)	-	(1,326)	(4,929)
Other operating revenue	1,640	-	-	1,640
Operating loss before Financial Results - Adjusted (*)	60,269	17,536	(15,032)	62,774
Operating Margin % - Adjusted (*)	23.2%	11.5%	-33.0%	13.7%
Depreciation and amortization	10,458	2,017	3,881	16,356
EBITDA - Adjusted (*)	70,728	19,554	(11,152)	79,130
EBITDA Margin % - Adjusted (*)	27.2%	12.8%	-24.5%	17.3%

Income Statement by Business Units - 4Q23

R\$ 000	ROMI Machines	Burkhardt + Weber Machines	Rough and Machined Cast Iron Parts	Total
Net Operating Revenue	193,997	29,345	49,453	272,795
Cost of Sales and Services	(98,363)	(24,962)	(68,788)	(192,113)
Business Units Transfers	208	-	17,214	17,423
Business Units Transfers	(17,214)	-	(208)	(17,423)
Gross Profit	78,628	4,383	(2,329)	80,682
Gross Margin %	40.5%	14.9%	-4.7%	29.6%
Operating Expenses	(40,883)	(11,423)	(8,837)	(61,143)
Selling	(21,921)	(4,471)	(1,504)	(27,896)
General and Administrative	(12,667)	(6,952)	(4,707)	(24,326)
Research and Development	(5,319)	-	(1,450)	(6,769)
Management profit sharing	(2,107)	-	(1,176)	(3,283)
Other operating revenue	1,131	-	-	1,137
Operating loss before Financial Results - Adjusted (*)	37,745	(7,040)	(11,166)	19,539
Operating Margin % - Adjusted (*)	19.5%	-24.0%	-22.6%	7.2%
Depreciation and amortization	7,427	2,191	3,737	13,355
EBITDA - Adjusted (*)	45,172	(4,849)	(7,429)	32,894
EBITDA Margin % - Adjusted (*)	23.3%	-16.5%	-15.0%	12.1%

(*) 4Q23, 3Q24, 4Q24: EBIT and EBITDA are adjusted by the amounts of R\$ 16,008, R\$ 10,607, (R\$ 7,076), respectively; and profit by the amounts of R\$ 15,496, R\$ 10,229, (R\$ 7,076), respectively, related to the recognition of the impacts of the Vila ROMI Residence project, the sale of the land on Avenida JK, and the recognition of present value adjustment.

Income Statement by Business Units - 2024

R\$ 000	ROMI Machines	Burkhardt + Weber	Raw and Machined Cast Iron Parts	Total
Net Operating Revenue	814,599	234,959	177,529	1,227,087
Cost of Sales and Services	(419,262)	(191,105)	(254,428)	(864,795)
Business Units Transfers	2,532	-	71,033	73,566
Business Units Transfers	(71,033)	-	(2,532)	(73,566)
Gross Profit	326,836	43,854	(8,399)	362,292
Gross Margin %	40.1%	18.7%	-4.7%	29.5%
Operating Expenses	(184,874)	(49,680)	(34,100)	(268,655)
Selling	(92,608)	(19,233)	(6,652)	(118,493)
General and Administrative	(59,325)	(30,447)	(16,928)	(106,700)
Research and Development	(24,804)	-	(6,270)	(31,074)
Management profit sharing	(10,249)	-	(4,251)	(14,500)
Other operating revenue	2,112	-	-	526
Operating Income before Financial Results	141,961	(5,826)	(42,499)	92,051
Operating Margin %	17.4%	-2.5%	-23.9%	7.5%
Operating loss before Financial Results - Adjusted (*)	141,961	(5,826)	(42,499)	93,637
Operating Margin % - Adjusted (*)	17.4%	-2.5%	-23.9%	7.6%
Depreciation and amortization	38,547	7,455	14,614	60,617
EBITDA - Adjusted (*)	180,509	1,629	(27,884)	154,165
EBITDA Margin % - Adjusted (*)	22.2%	0.7%	-15.7%	12.6%

Income Statement by Business Units - 2023

R\$ 000	ROMI Machines	Burkhardt + Weber	Raw and Machined Cast Iron Parts	Total
Net Operating Revenue	562,186	90,868	187,532	840,586
Cost of Sales and Services	(271,540)	(78,187)	(232,853)	(582,580)
Business Units Transfers	1,512	-	57,036	58,547
Business Units Transfers	(57,036)	-	(1,512)	(58,547)
Gross Profit	235,122	12,681	10,203	258,006
Gross Margin %	41.8%	14.0%	5.4%	30.7%
Operating Expenses	(119,933)	(31,739)	(29,273)	(180,945)
Selling	(65,974)	(11,386)	(4,872)	(82,232)
General and Administrative	(35,256)	(20,353)	(14,687)	(70,296)
Research and Development	(17,306)	-	(5,616)	(22,922)
Management profit sharing	(6,176)	-	(4,099)	(10,276)
Other operating revenue	4,827	-	-	4,827
Operating Income before Financial Results - Adjusted (*)	115,189	(19,058)	(19,070)	77,061
Operating Margin % - Adjusted (*)	20.5%	-21.0%	-10.2%	9.2%
Depreciation and amortization	23,416	7,383	11,659	42,458
EBITDA - Adjusted (*)	138,605	(11,675)	(7,411)	119,519
EBITDA Margin % - Adjusted (*)	24.7%	-12.8%	-4.0%	14.2%

2023 and 2024: EBIT and EBITDA are adjusted by the amounts of R\$ 51,966 and R\$ 18,983, respectively; and profit by the amounts of R\$ 50,305 and R\$ 18,124, respectively, related to the recognition of the impacts of the Vila ROMI Residence project, the sale of the land on Avenida JK, and the recognition of present value adjustment.

Attachment II - Financial Statements of B+W

Burkhardt + Weber Income Statement

(€ 000)

	4Q23	3Q24	4Q24	2023	2024
Net Operating Revenue	25,024	3,008	40,313	41,878	40,313
Cost of Goods Sold	(18,441)	(3,362)	(19,125)	(32,940)	(32,174)
Gross Profit	6,583	(354)	21,189	8,938	8,139
<i>Gross Margin %</i>	<i>26.3%</i>	<i>-11.8%</i>	<i>52.6%</i>	<i>21.3%</i>	<i>20.2%</i>
Operating Expenses	(2,796)	(2,040)	(2,715)	(8,660)	(8,524)
Selling expenses	(1,392)	(511)	(1,480)	(3,501)	(3,300)
General and administrative expenses	(1,404)	(1,529)	(1,235)	(5,159)	(5,224)
Operating Income before Financial Results	3,787	(2,394)	18,473	277	(385)
<i>Operating Margin %</i>	<i>15.1%</i>	<i>-79.6%</i>	<i>45.8%</i>	<i>0.7%</i>	<i>-1.0%</i>
Financial Results, Net	(210)	(181)	(204)	(534)	(611)
Net Income before tax and social contributio	3,576	(2,576)	18,270	(257)	(996)
Income tax and social contribution	(705)	648	(759)	307	484
Net income	2,871	(1,928)	17,511	50	(512)
<i>Net Margin %</i>	<i>11.5%</i>	<i>-64.1%</i>	<i>43.4%</i>	<i>0.1%</i>	<i>-1.3%</i>
EBITDA	4,183	(2,227)	18,641	2,036	109
Net income / loss for the period	2,871	(1,928)	17,511	50	(512)
Income tax and social contribution	705	(648)	759	(307)	(484)
Financial income, net	210	181	204	534	611
Depreciation and amortization	397	168	168	1,759	493
<i>EBITDA Margin %</i>	<i>16.7%</i>	<i>-74.0%</i>	<i>46.2%</i>	<i>4.9%</i>	<i>0.3%</i>

Burkhardt + Weber Balance Sheet

(€ 000)

ASSETS	12/31/23	09/30/24	12/31/24
CURRENT	34,436	44,386	47,909
Cash and Cash equivalents	183	181	7,846
Trade accounts receivable	11,193	4,126	10,741
Inventories	17,512	36,226	26,369
Recoverable taxes	293	403	268
Deferred income and social contribution taxes	1,163	2,450	1,647
Related Parties	3,173	108	178
Other receivables	919	892	861
Investments			
Property, plant and equipment	11,766	11,933	11,448
Intangible assets	8,174	7,725	7,576
TOTAL ASSETS	54,376	64,044	66,933
LIABILITIES AND SHAREHOLDER'S EQUITY	12/31/23	09/30/24	12/31/24
CURRENT	26,250	37,280	41,135
Loans and financing	1,873	2,145	7,354
Trade accounts payable	4,118	3,637	2,196
Payroll and related taxes	882	1,556	829
Taxes payable	136	12	323
Advances from customers	13,194	21,209	21,852
Other payables	3,106	2,061	3,548
Related Parties	2,941	6,661	5,033
NON CURRENT	8,070	10,604	7,264
Loans and financing	4,542	7,210	3,915
Deferred income and social contribution taxes	3,528	3,394	3,349
SHAREHOLDER'S EQUITY	20,055	16,160	18,534
Capital	7,025	7,025	7,025
Profit (losses) accumulated	13,030	9,135	11,509
TOTAL LIABILITIES AND SHAREHOLDER'S EQUITY	54,376	64,044	66,933