



# Earnings Conference Call

**3Q25** 

**November 17th, 2025** 





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# HIGHLIGHTS 3Q25



### **Transported Volume**

(bln RTK)

23.4

(+8% vs 3Q24)

### **North Operation**

(bln RTK)

18.7

(+7% vs 3Q24)

### **South Operation**

(bln RTK)

3.6

(+15% vs 3Q24)

### **Fixed Costs and Expenses**

(BRL/'000 RTK)

R\$ 28

(-12% vs 3Q24)

### **Energy Efficiency**

(Liters/'000 GTK)

- 2%

(vs 3Q24)

### **EBITDA**

Adjusted<sup>1</sup> (BRL mln)

R\$ 2,313

(+5% vs 3Q24)

### Leverage

Net Debt/Adjusted EBITDA

1.9x

## Capex

(BRL mln)

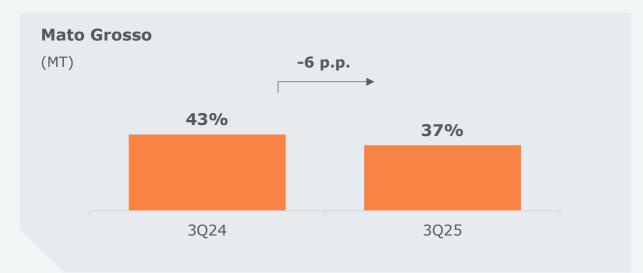
R\$ 1,474

(+0% vs 3Q24)



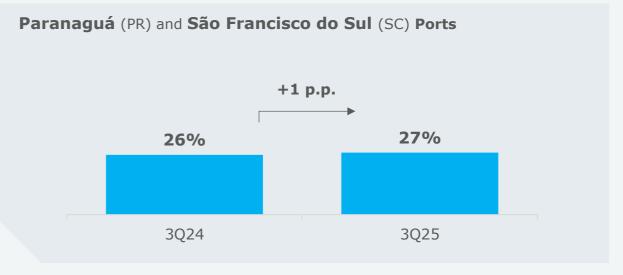
# GRAINS MARKET SHARE (Soybean, corn and soybean meal)





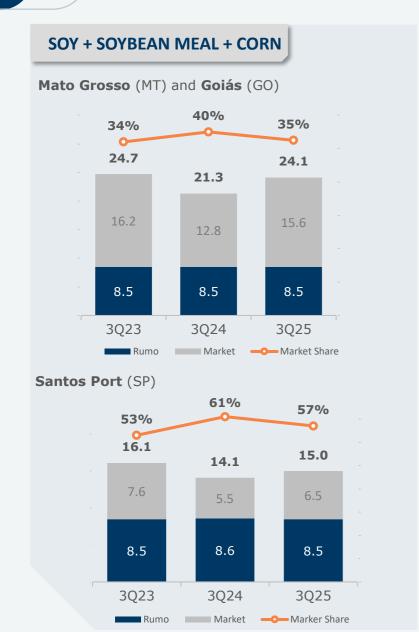






## GRAINS MARKET SHARE











## **OPERATIONAL INDICATORS**



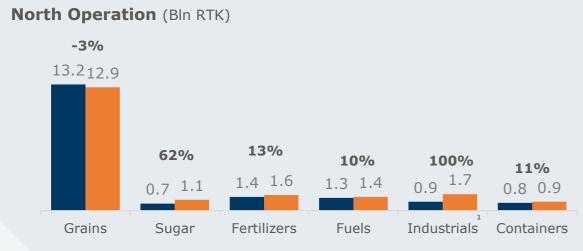


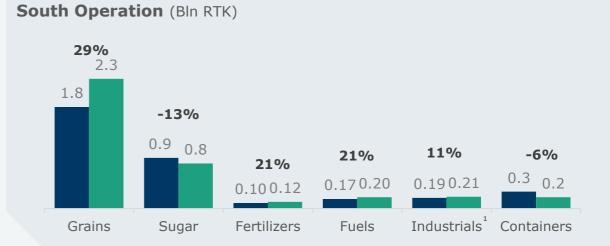


## **OPERATIONAL RESULTS**











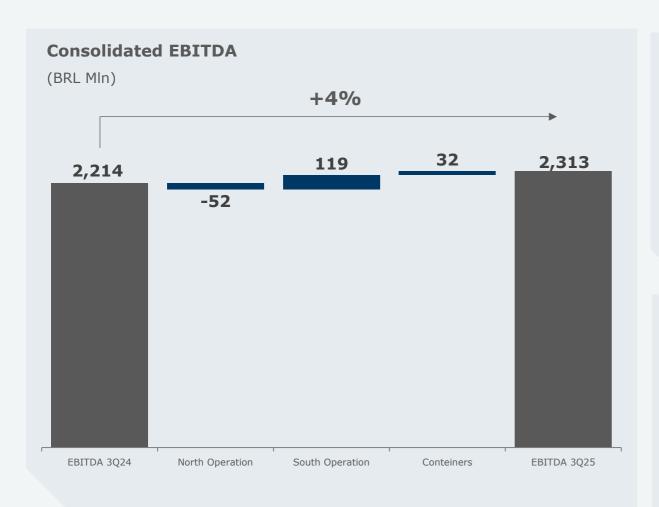
## **REVENUE AND YIELDS**

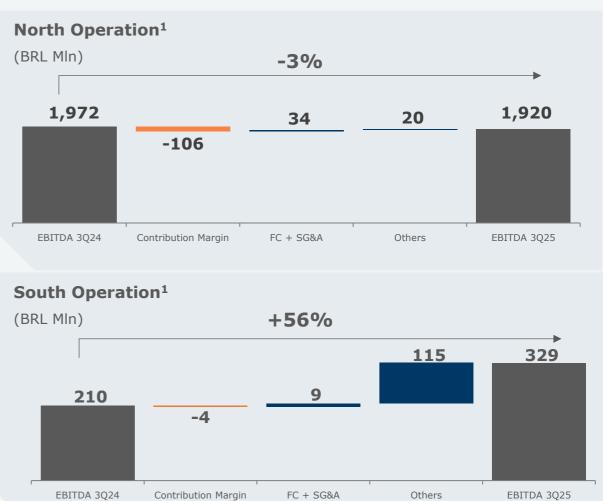








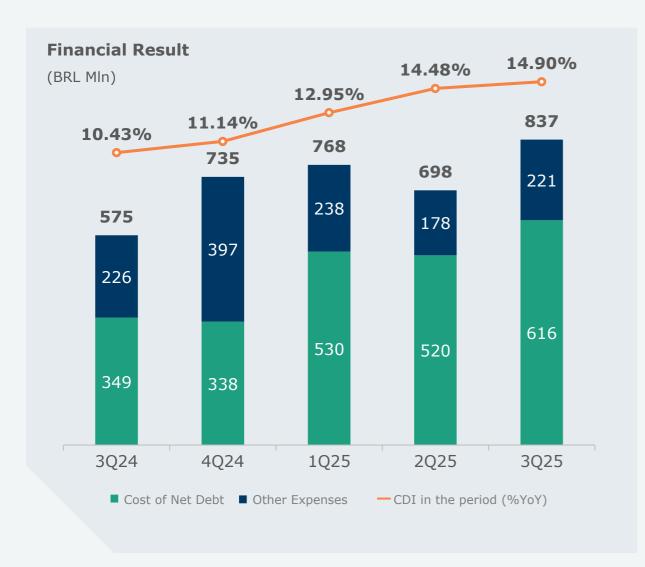


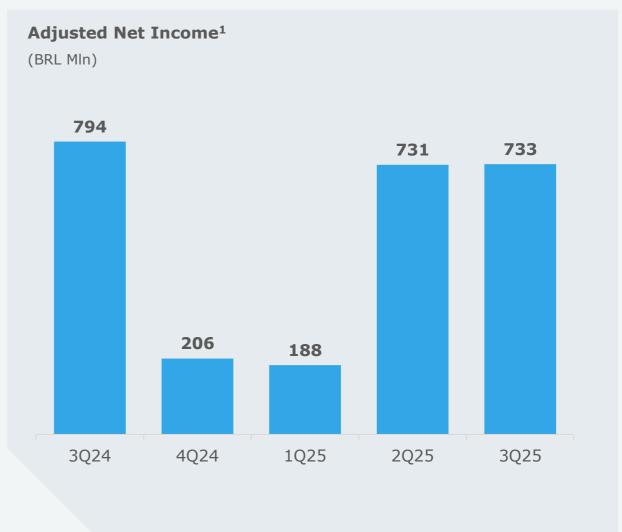




## FINANCIAL RESULT AND NET INCOME



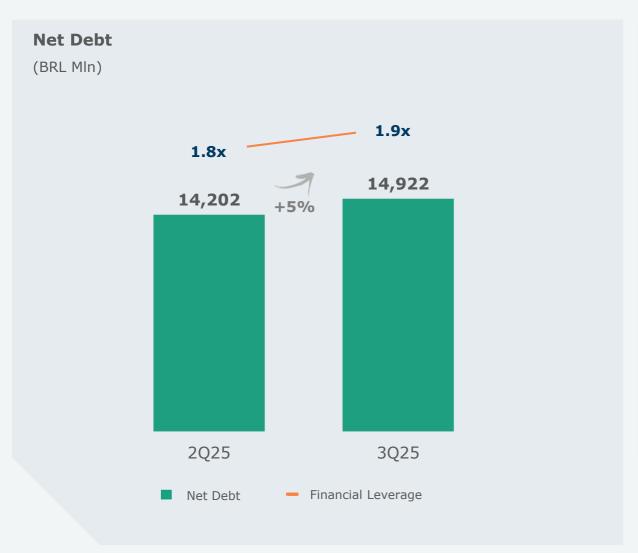


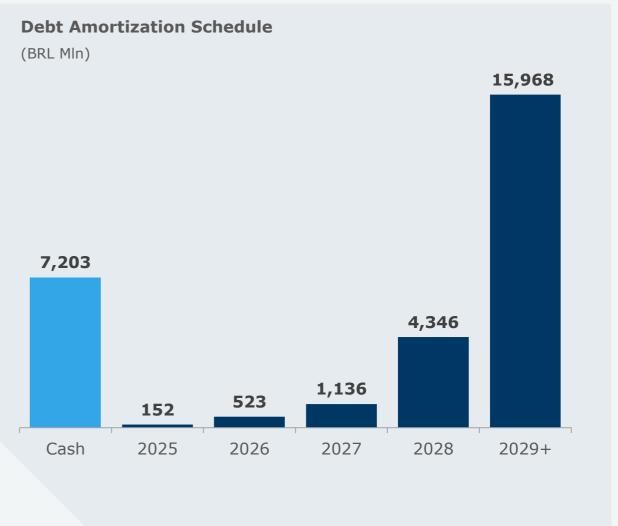




## **INDEBTEDNESS**

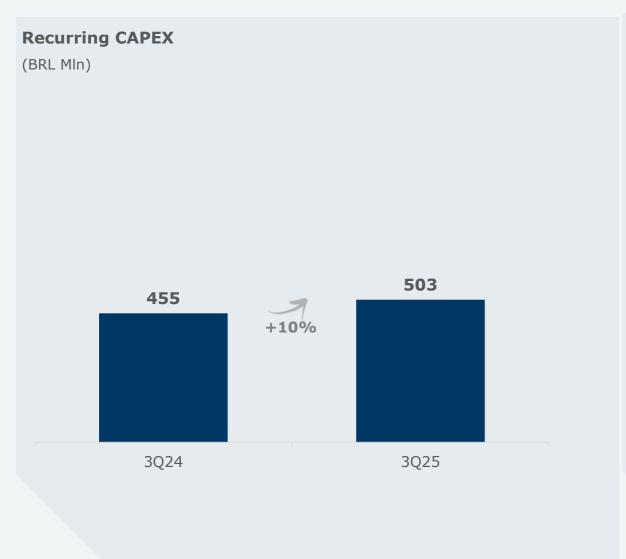


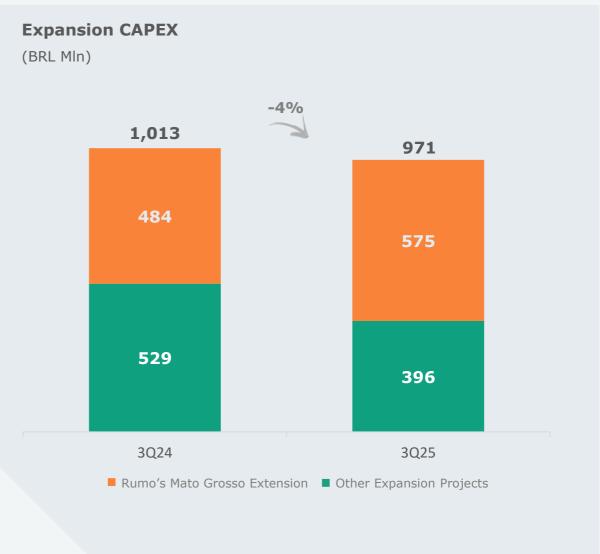




# **INVESTMENTS**





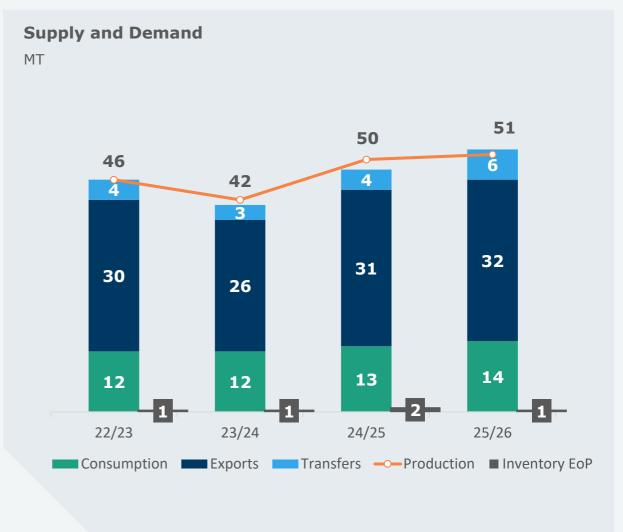




## **SOYBEAN MARKET OUTLOOK**



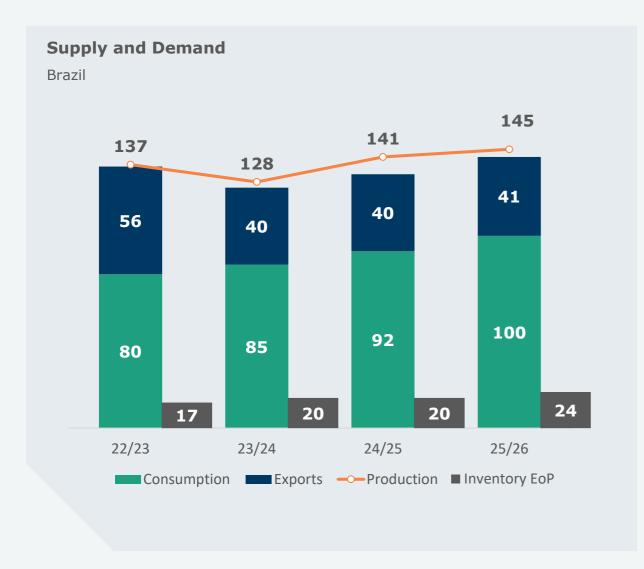


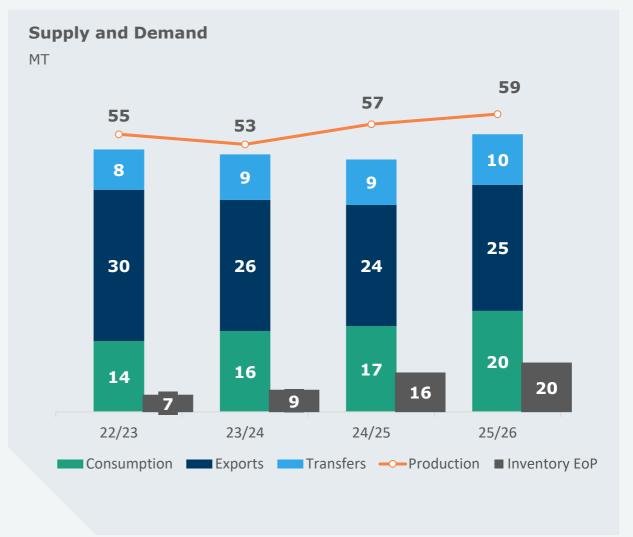




# **CORN MARKET OUTLOOK**









**Investor Relations** 

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