



Earnings Conference Call

2Q25

August 8th, 2025

DISCLAIMER



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HIGHLIGHTS 2Q25

Transported Volume

(RTK bn)

21.8

(+4% vs 2Q24)

North Operation

(RTK bn)

17.8

(+8% vs 2Q24)

Energy Efficiency

(Liters/'000 TK)

- 5%

(vs 2Q24)

Fixed Costs and Expenses

(BRL mln)

- R\$ 19

(-3% vs 2Q24)

EBITDA

Adjusted¹ (BRL mln)

R\$ 2,279

(+6% vs 2Q24)

Net Income

Adjusted¹ (BRL mi)

R\$ 731

(+1% vs 2Q24)

Dividends

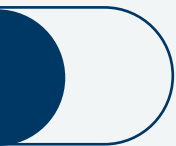
(BRL bn)

R\$ 1.5

Leverage

Net Debt/Adjusted EBITDA

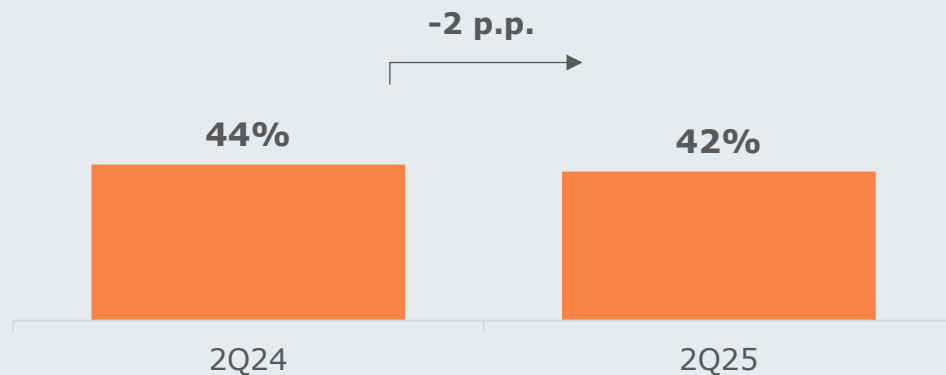
1.8x



GRAINS MARKET SHARE (Soybean, corn and soybean meal)

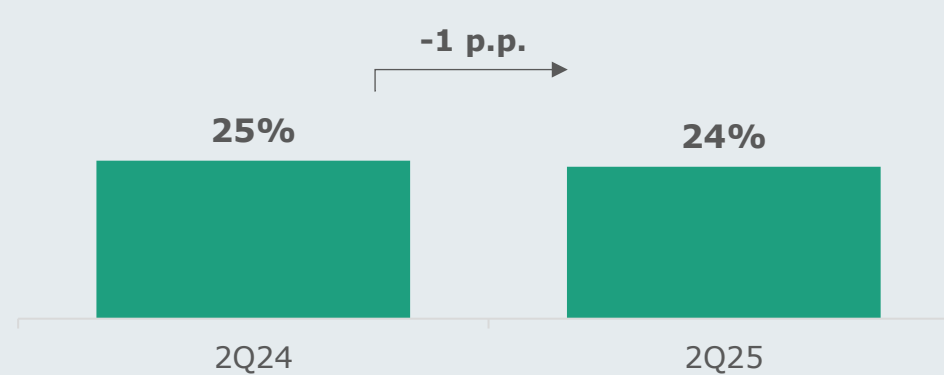
Mato Grosso

(MT)



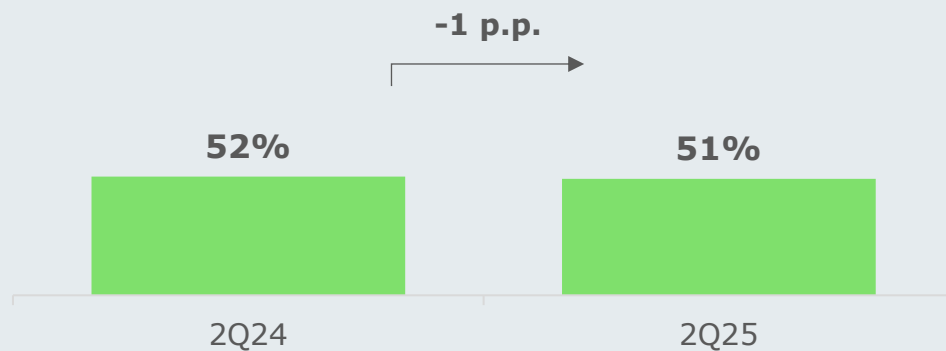
Goiás

(GO)

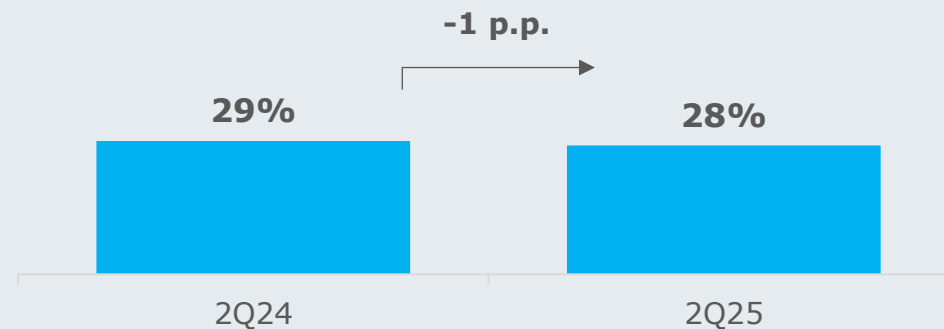


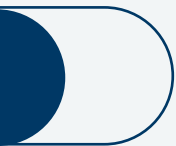
Santos Port

(SP)



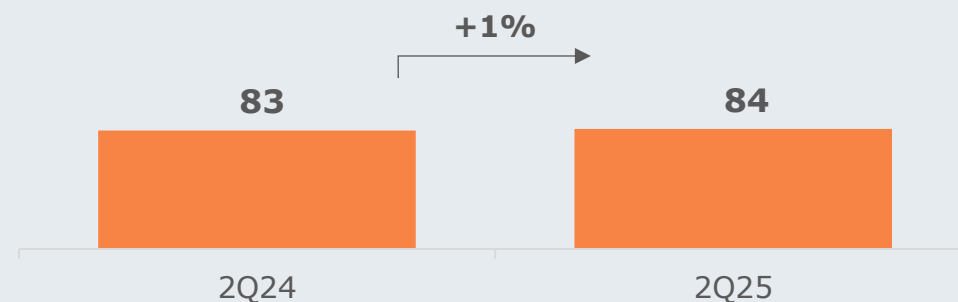
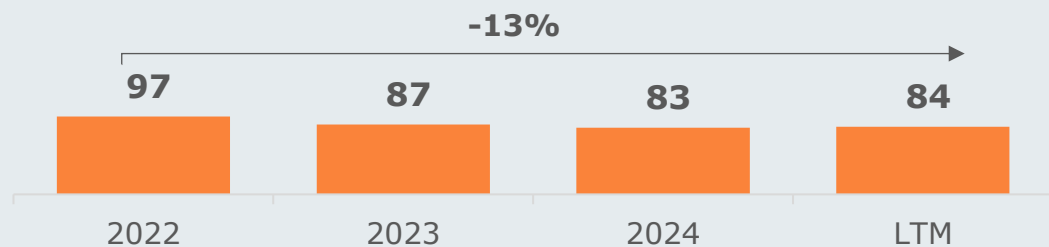
Paranaguá (PR) and São Francisco do Sul (SC) Ports



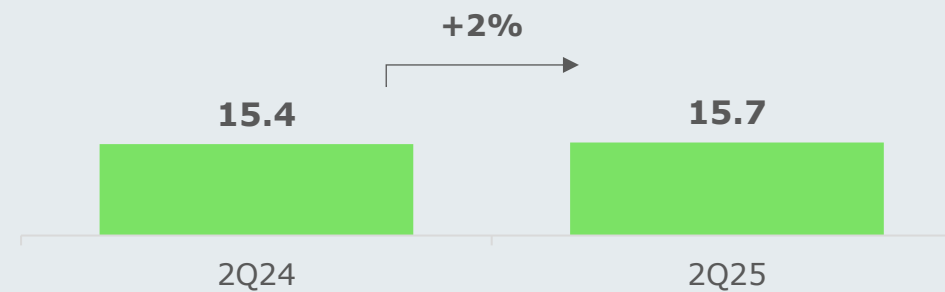
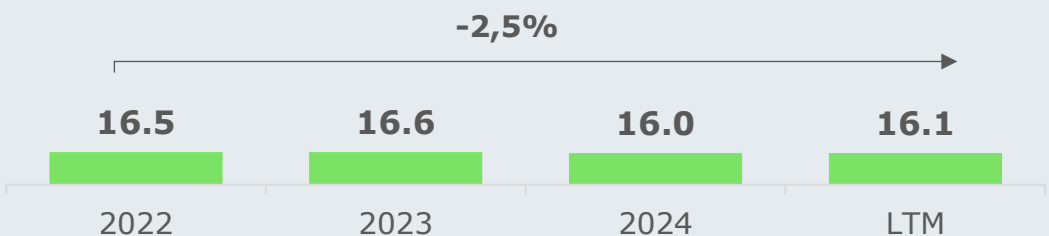


OPERATIONAL INDICATORS

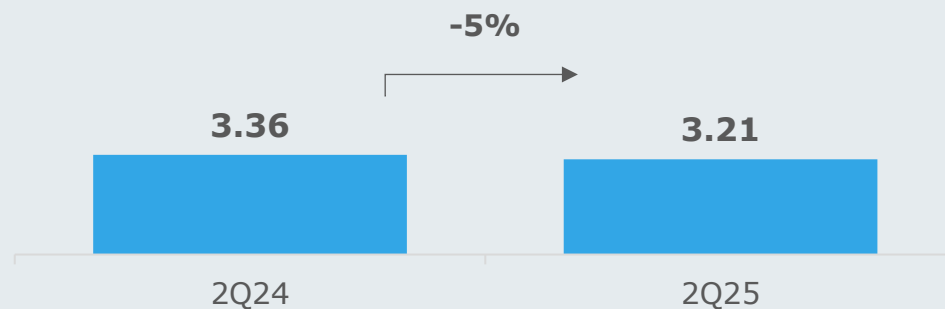
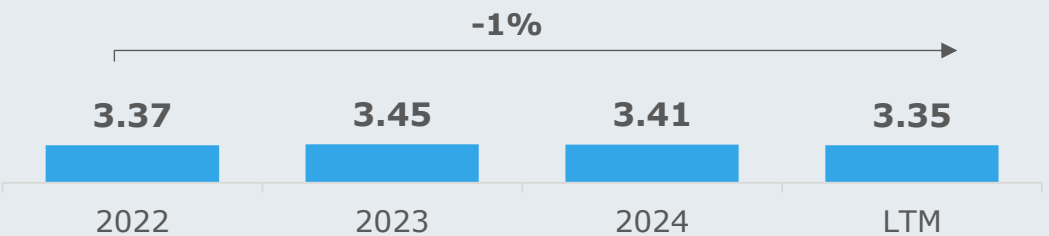
North Operation Transit Time (hours)

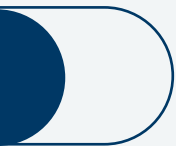


Dwell Time in Santos (hours)



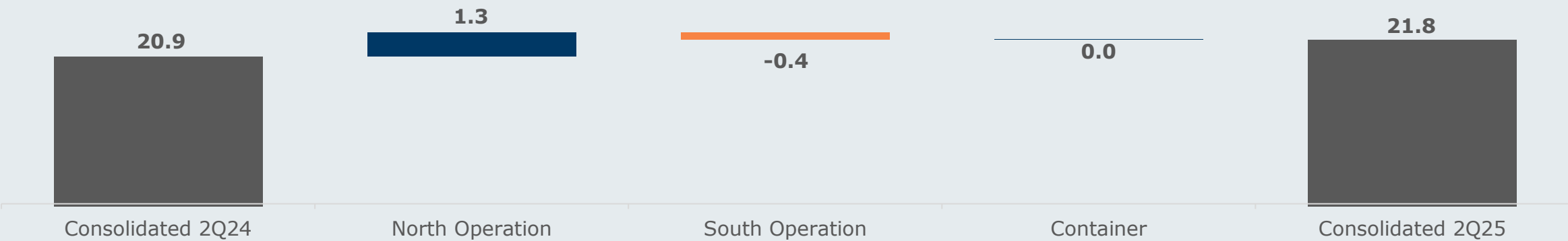
Consolidated Diesel Consumption (liters/ '000 TK)



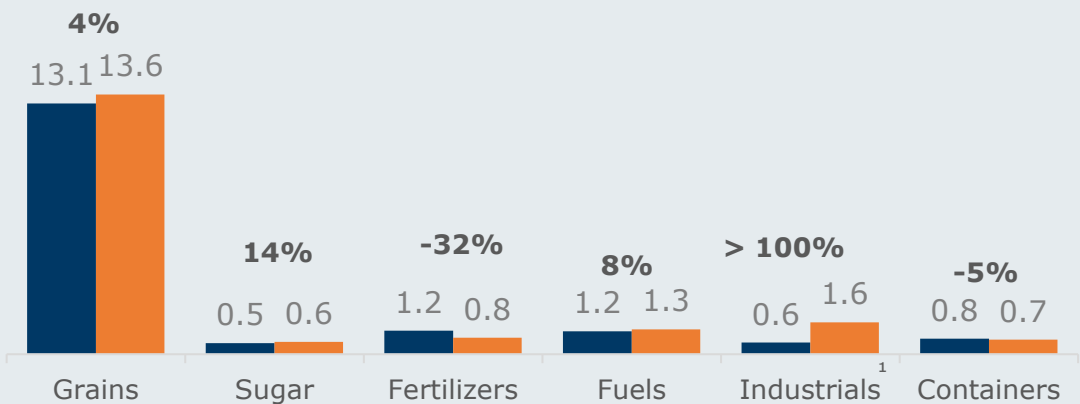


OPERATIONAL RESULTS

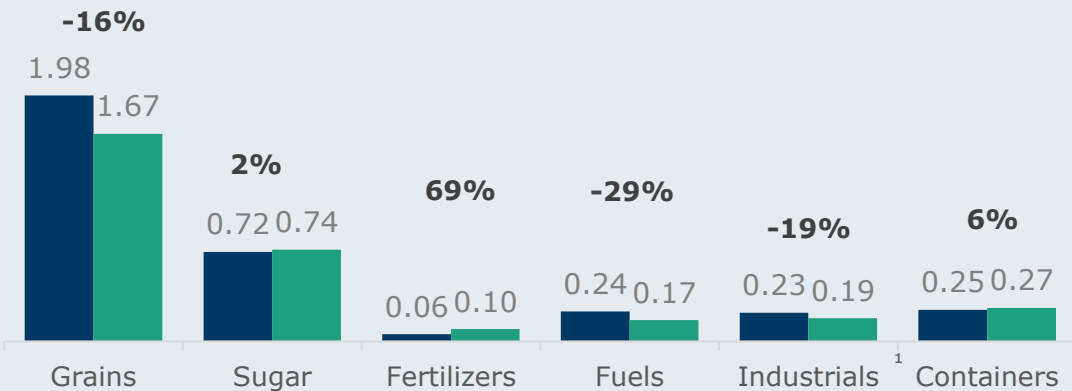
Volumes (Bln RTK)



North Operation (Bln RTK)

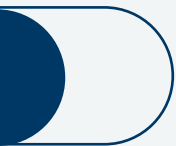


South Operation (Bln RTK)



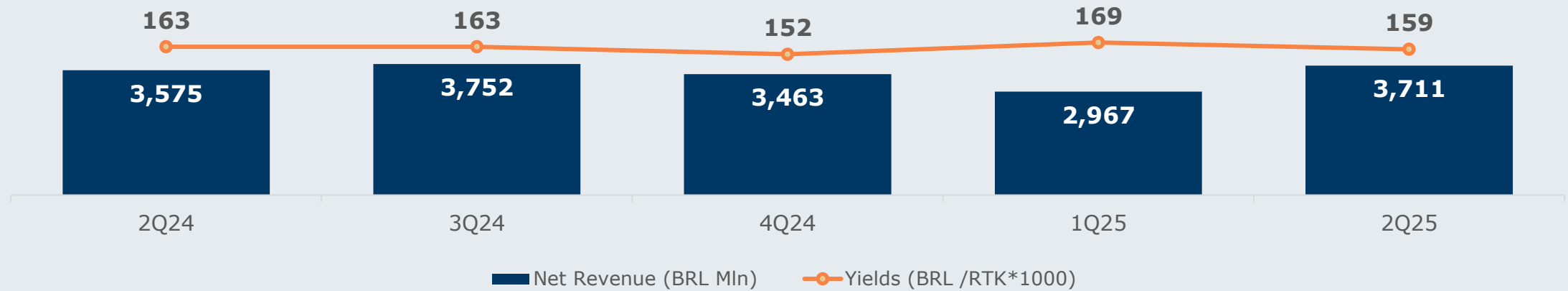
■ 2Q24 ■ 2Q25

¹Pulp and paper, building materials, steel and mining.

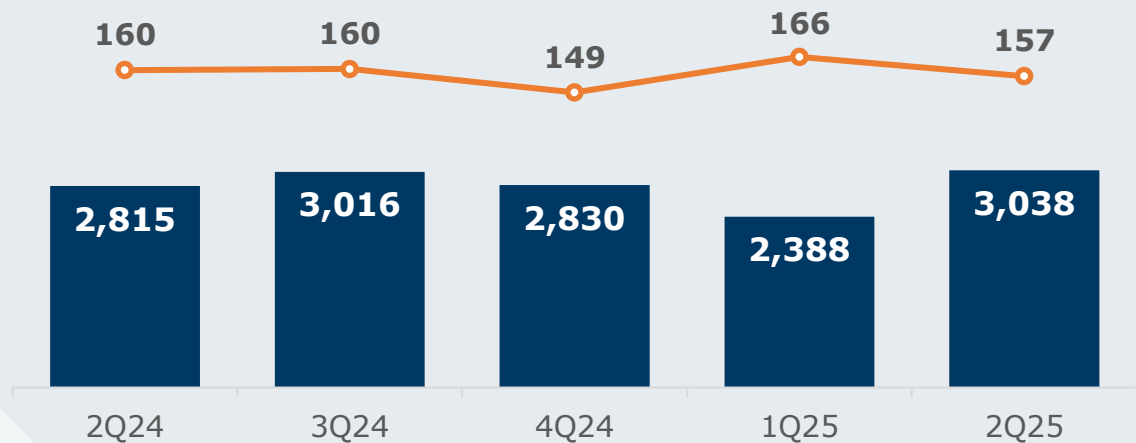


REVENUE AND YIELDS

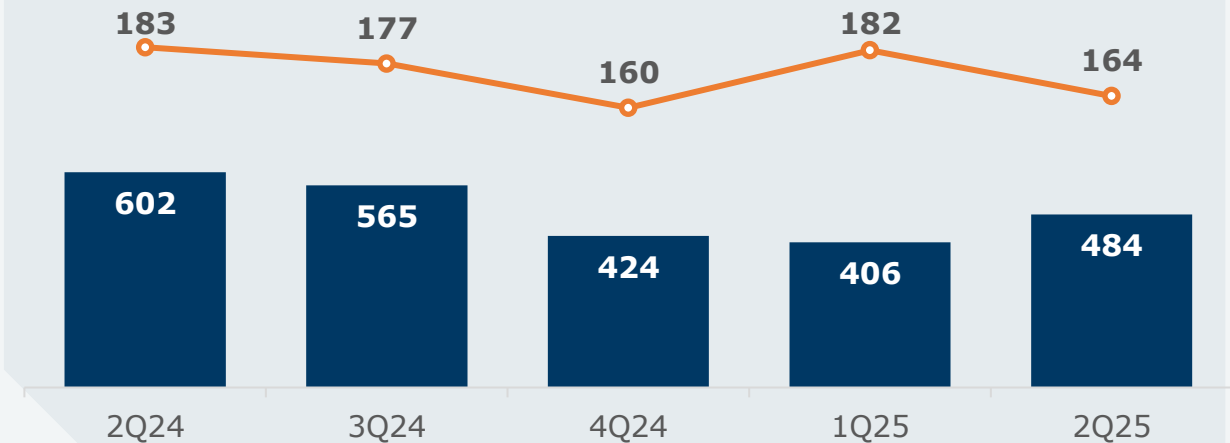
Consolidated

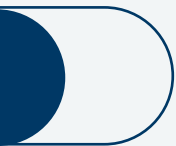


North Operation



South Operation

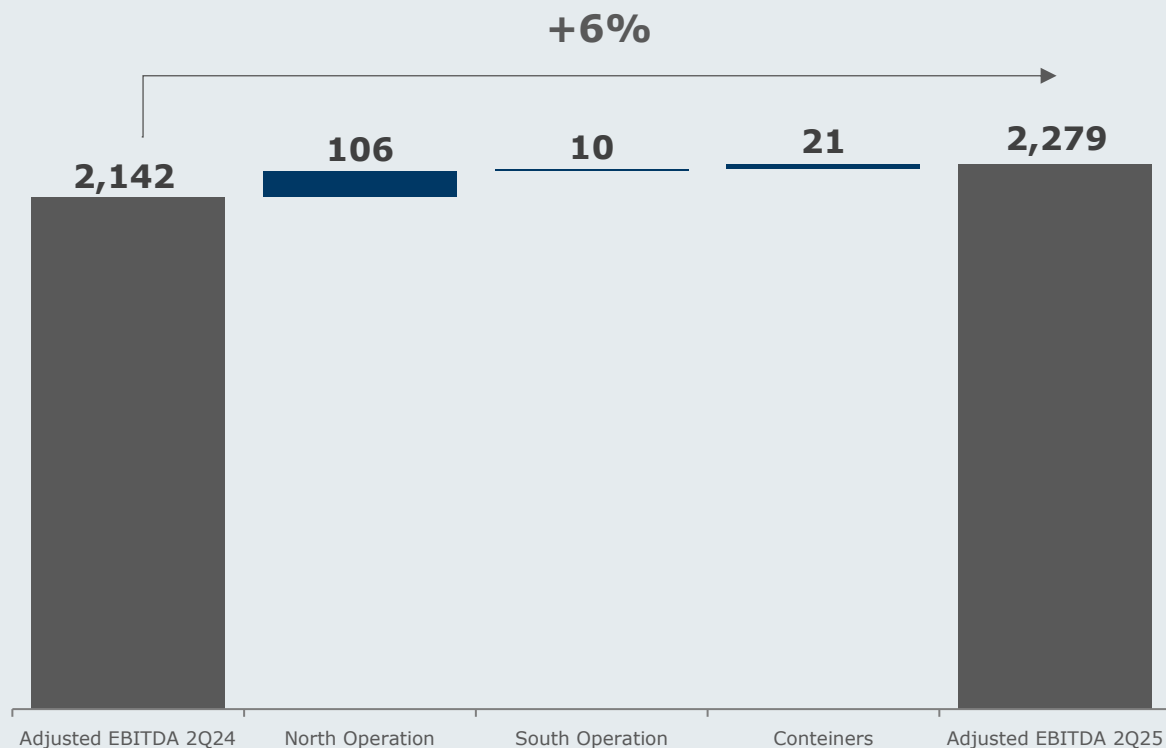




EBITDA

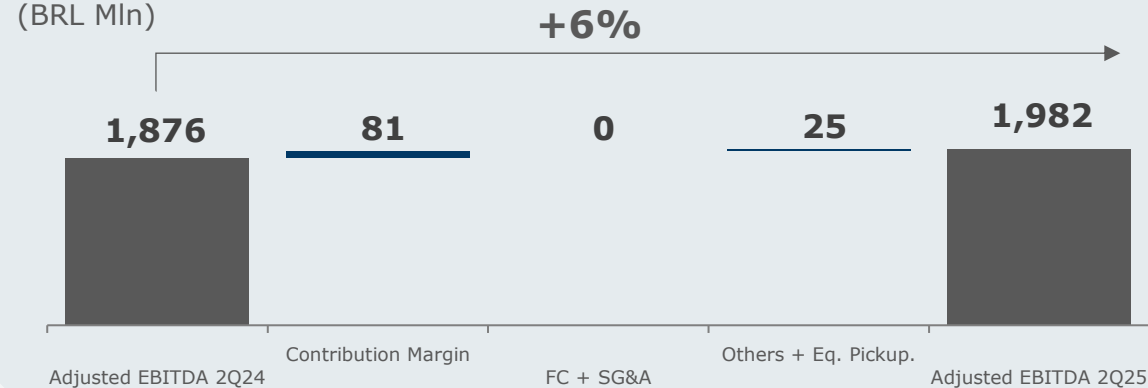
Consolidated EBITDA

(BRL Mln)



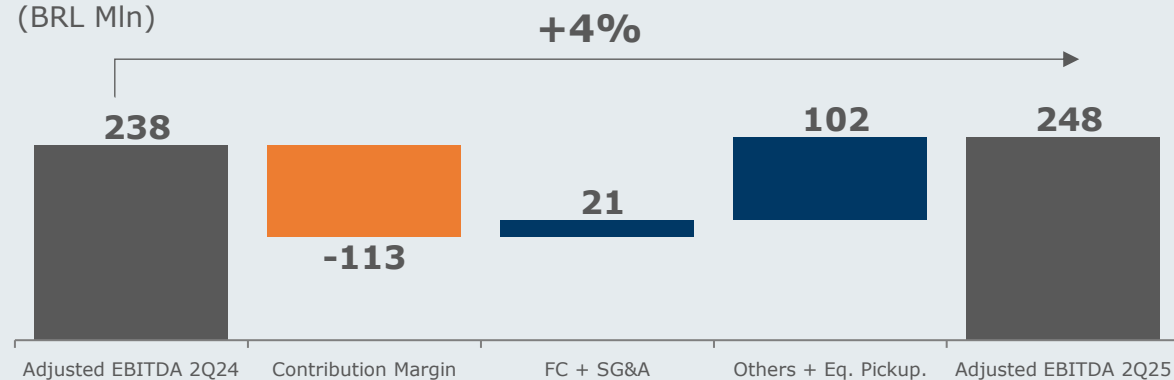
North Operation¹

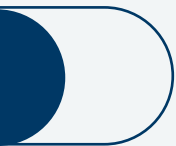
(BRL Mln)



South Operation¹

(BRL Mln)

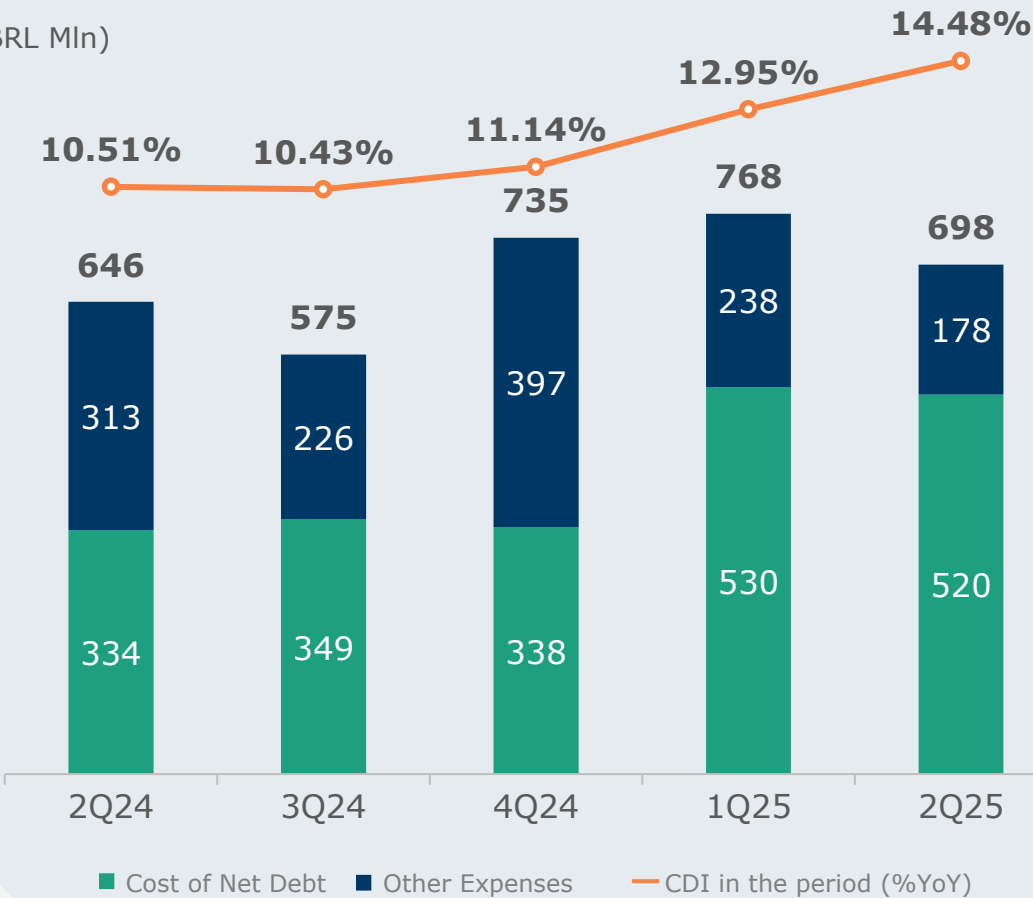




FINANCIAL RESULT AND NET INCOME

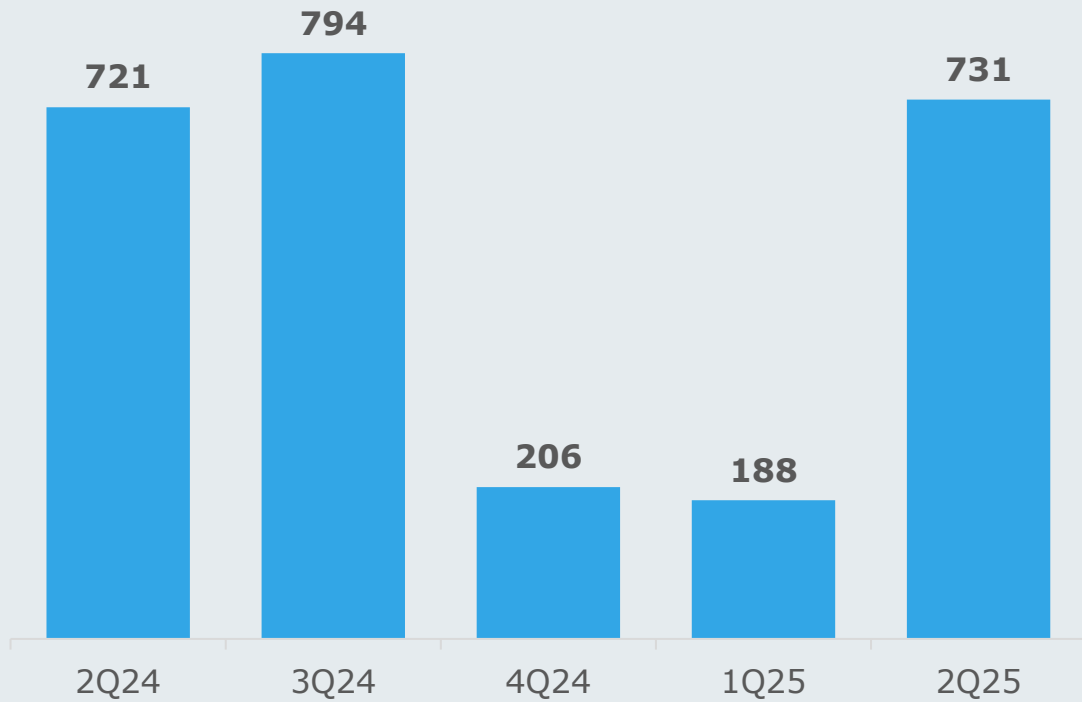
Financial Result

(BRL Mln)

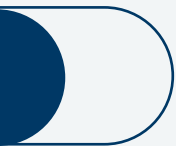


Adjusted Net Income¹

(BRL Mln)



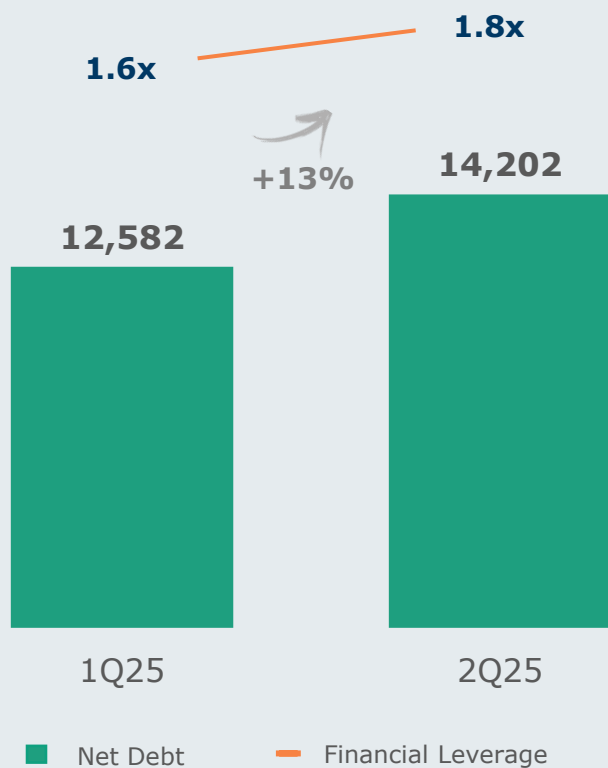
¹Excluding the non-recurring events effect. Additional information is available in the Earnings Report.



INDEBTEDNESS

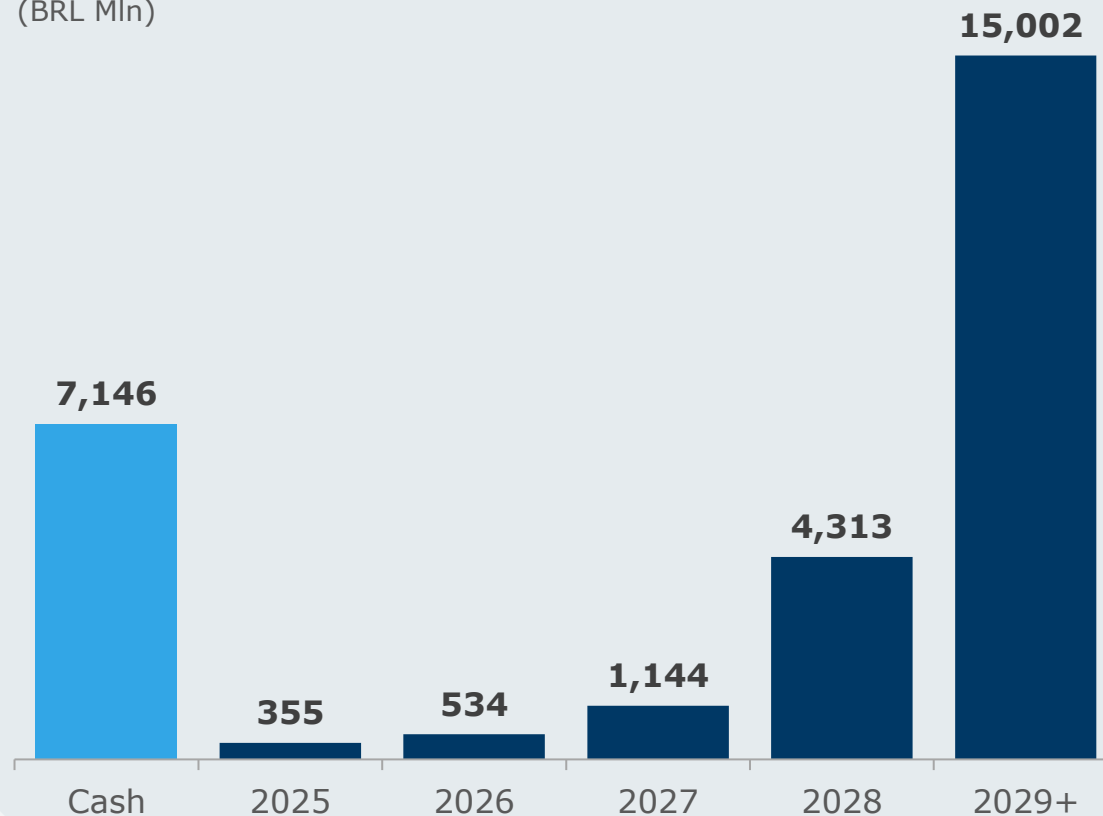
Net Debt

(BRL Mln)



Debt Amortization Schedule

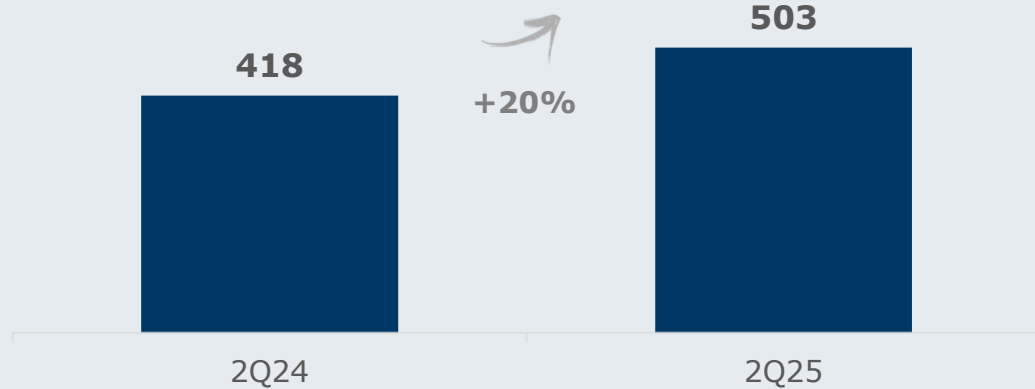
(BRL Mln)



INVESTMENTS

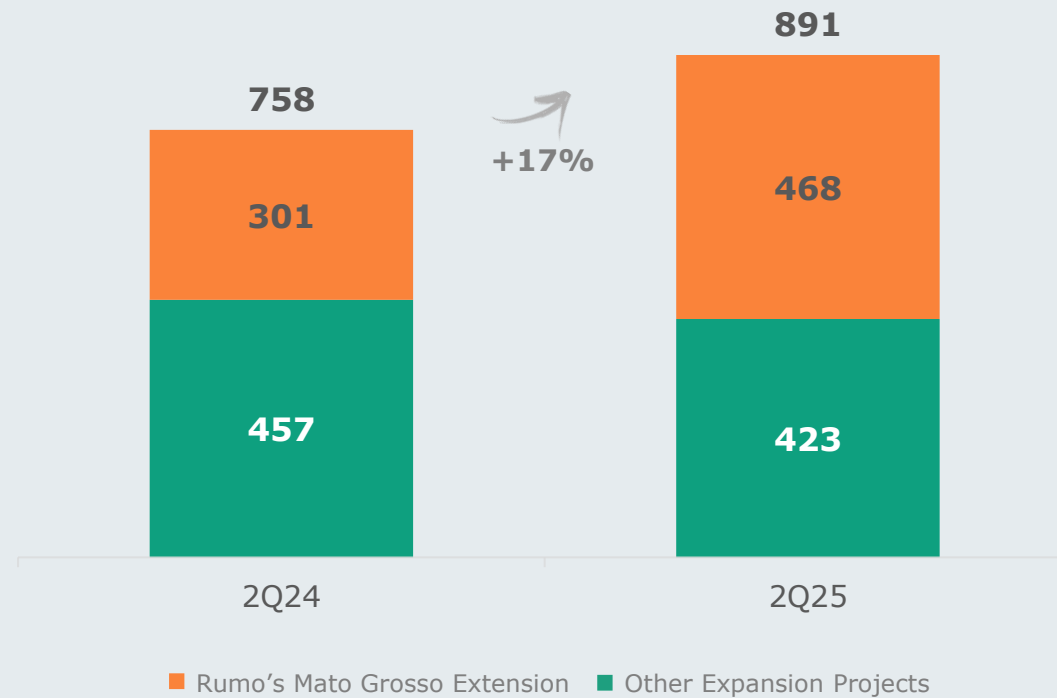
Recurring CAPEX

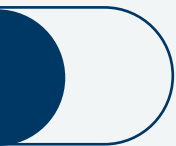
(BRL Mln)



Expansion CAPEX

(BRL Mln)

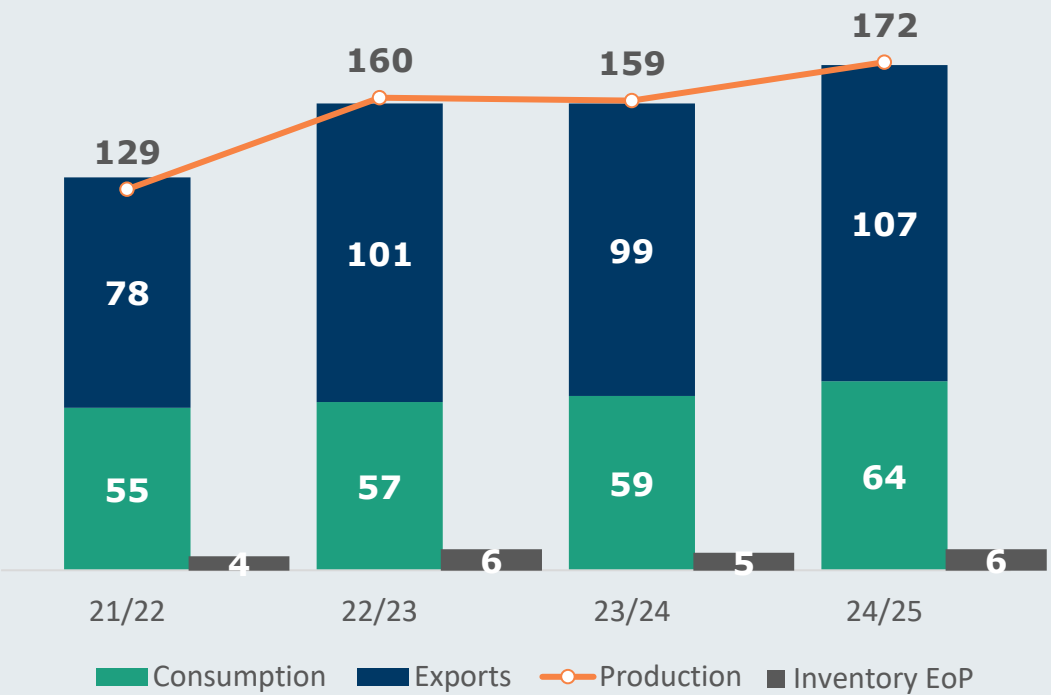




SOYBEAN MARKET OUTLOOK

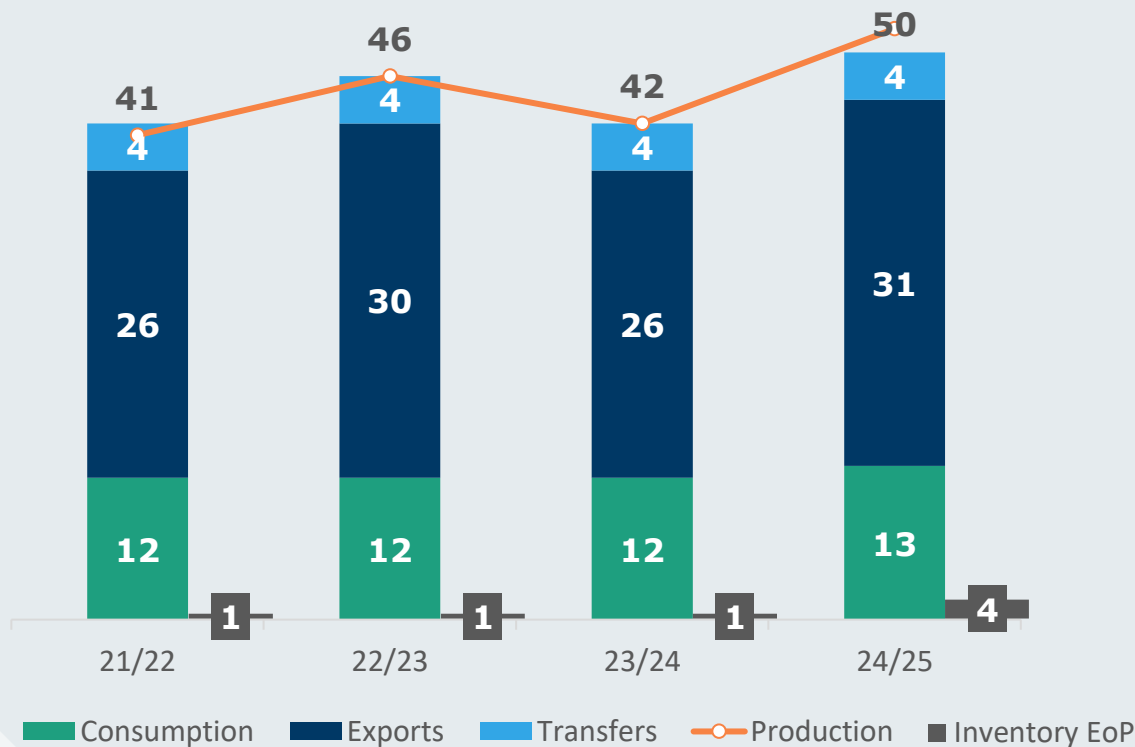
Supply and Demand

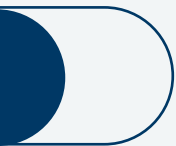
Brazil



Supply and Demand

MT

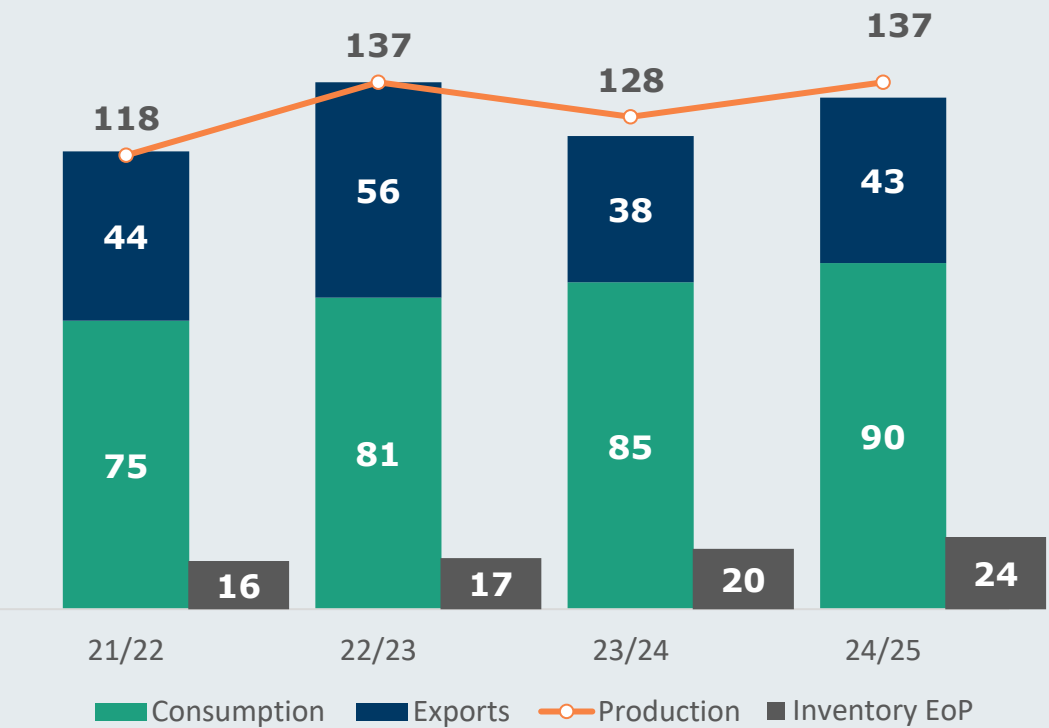




CORN MARKET OUTLOOK

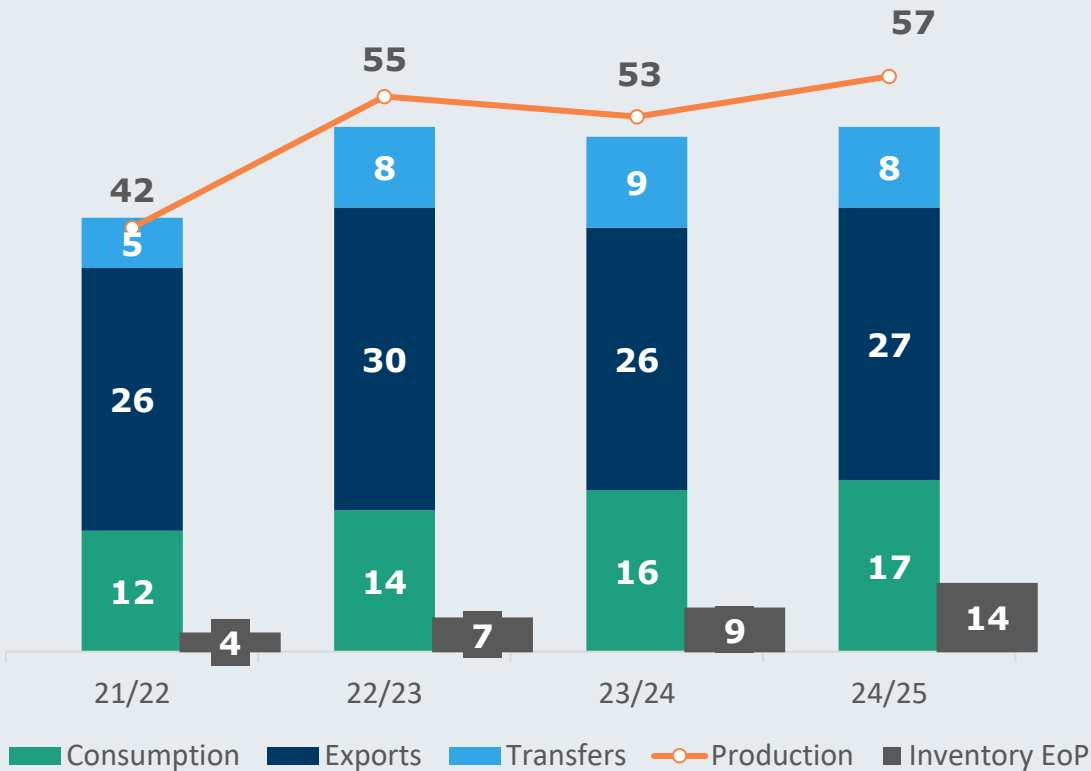
Supply and Demand

Brazil



Supply and Demand

MT



Note: Consider both Brazilian harvests. Source: IM Rumo /AG Rural / Veeries / Orion / Comex / IMEA



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Relations**