



# Earnings Conference

## 1Q25

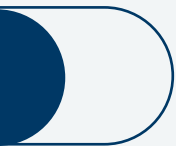
May 9<sup>th</sup>, 2025

# ***DISCLAIMER***



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# HIGHLIGHTS 1Q25

## Financial Performance

- Transported volumes of 16.1 billion RTK (-7% vs 1Q24)
- R\$ 1,635 million **Adjusted EBITDA**<sup>1</sup> (-3% vs 1Q24)
- R\$ 188 million **Adjusted Net Income**<sup>1</sup>
- **Financial Leverage** at 1.6x net debt/Adjusted EBITDA

## ESG

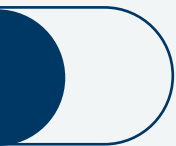
- Rumo continues to be part of **S&P Global** and **B3 ISE** sustainability benchmarks.
- **2024 Sustainability Report** released in March



**BR070 Terminal Construction**

## Mato Grosso Greenfield Railway

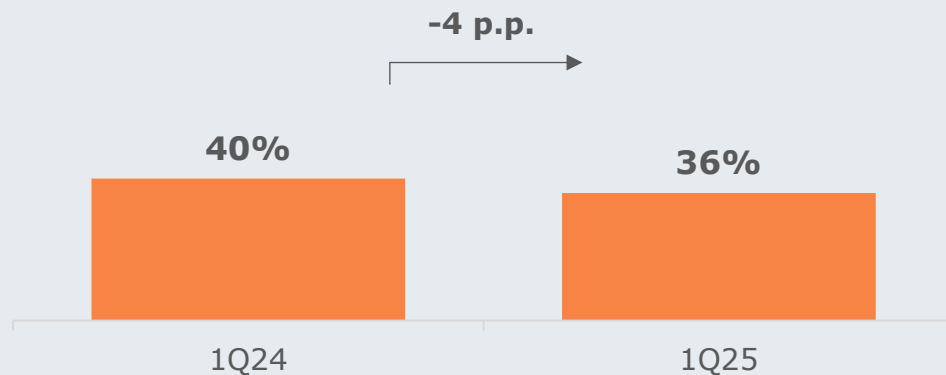
Terminal construction and railway infrastructure advancing, both progressing in line with schedule.



# GRAINS MARKET SHARE (Soybean, corn and soybean meal)

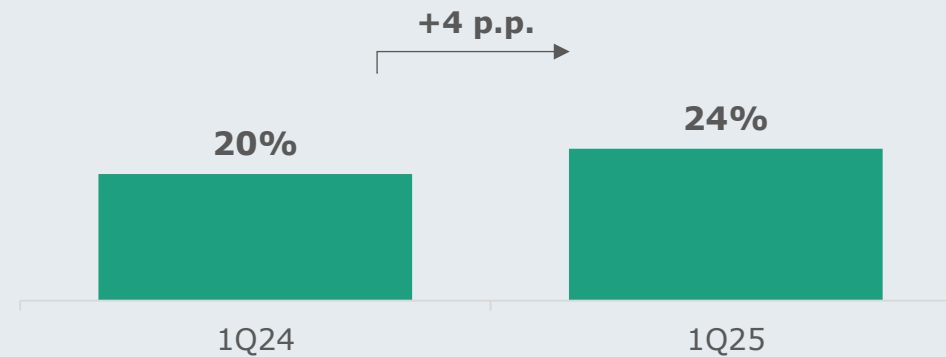
## Mato Grosso

(MT)



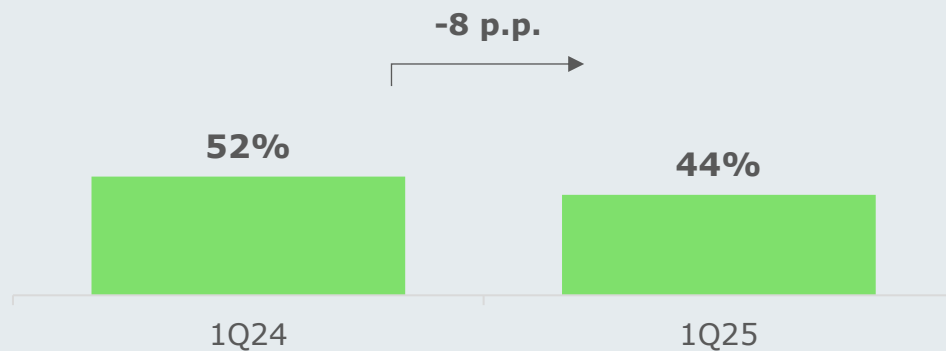
## Goiás

(GO)

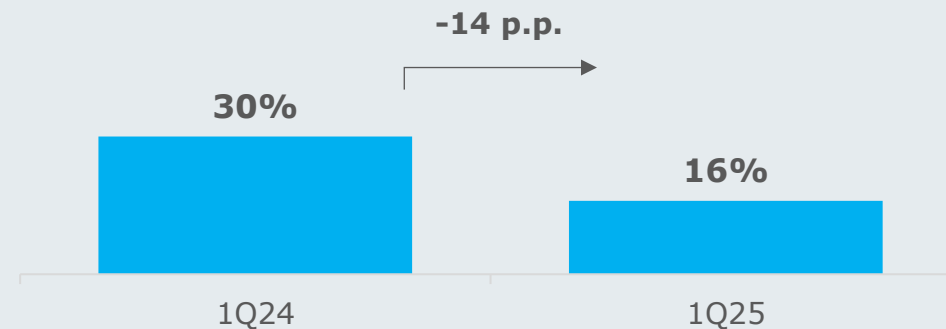


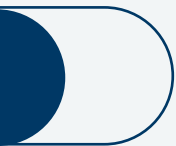
## Santos Port

(SP)



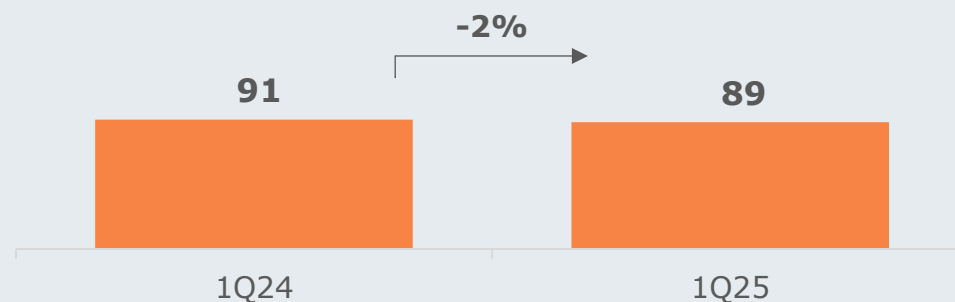
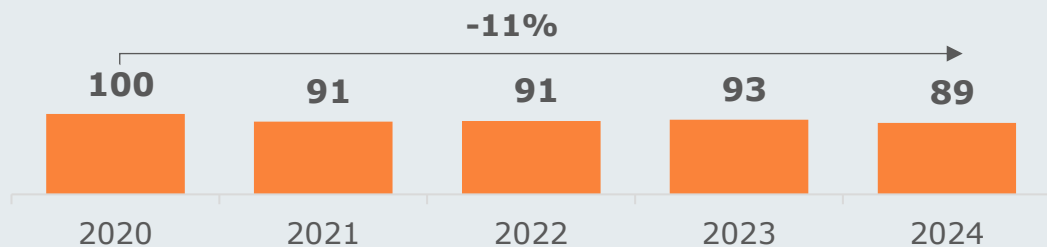
## Paranaguá (PR) and São Francisco do Sul (SC) Ports



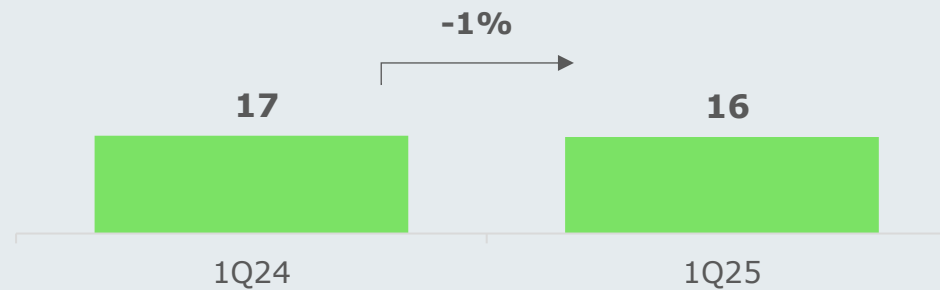
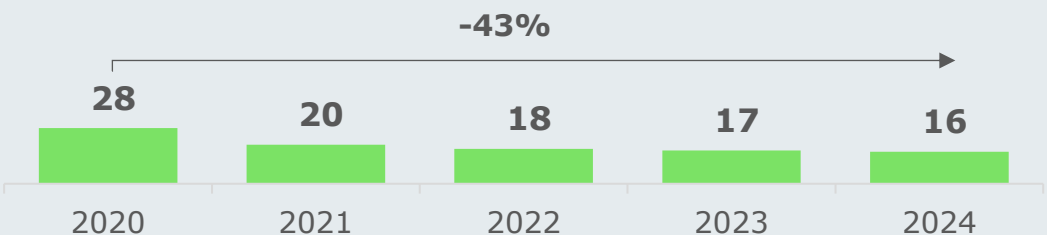


# OPERATIONAL INDICATORS

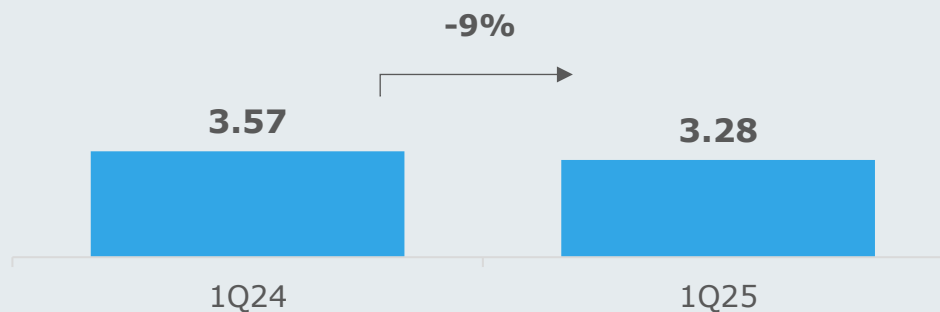
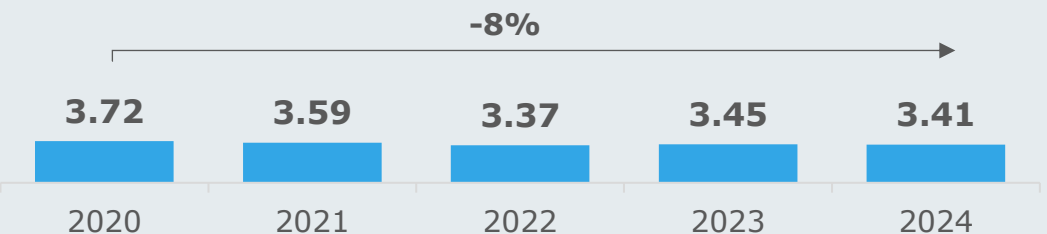
North Operation Transit Time (hours)

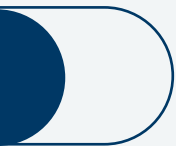


Dwell Time in Santos (hours)



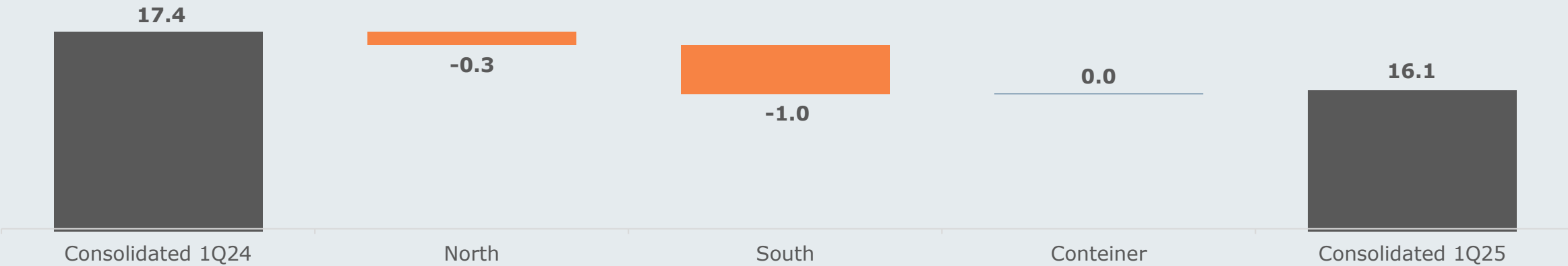
Consolidated Diesel Consumption (liters/ '000 RTK)



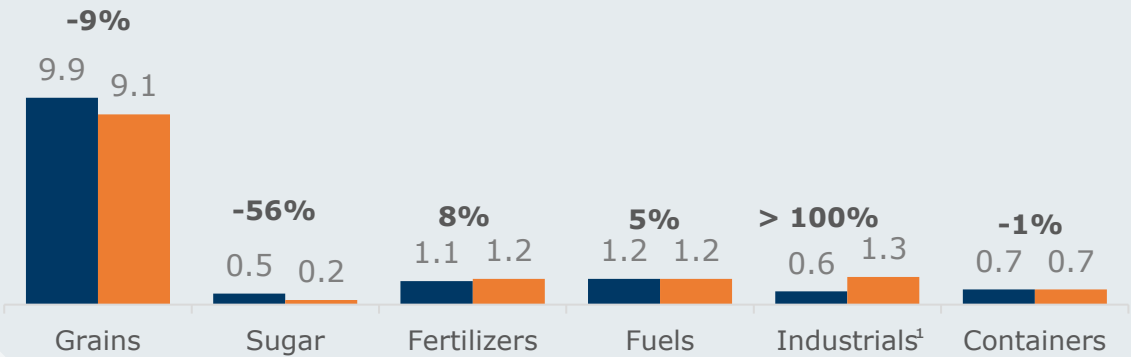


# OPERATIONAL RESULTS

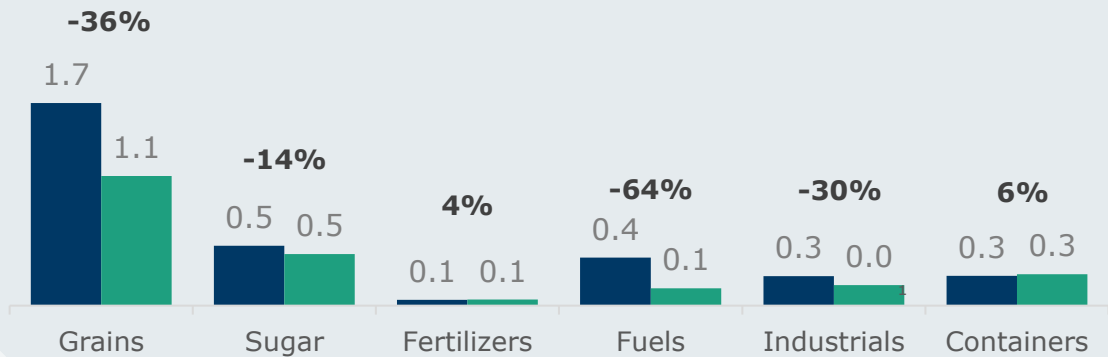
Volumes (Bln RTK)



North Operation (Bln RTK)

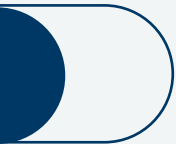


South Operation (Bln RTK)



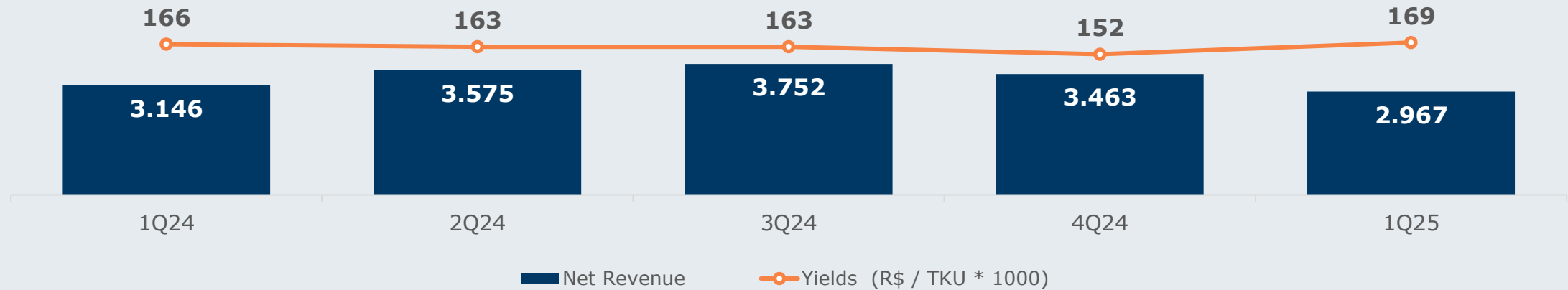
■ 1Q24 ■ 1Q25

<sup>1</sup>Pulp and paper, building materials, steel and mining.

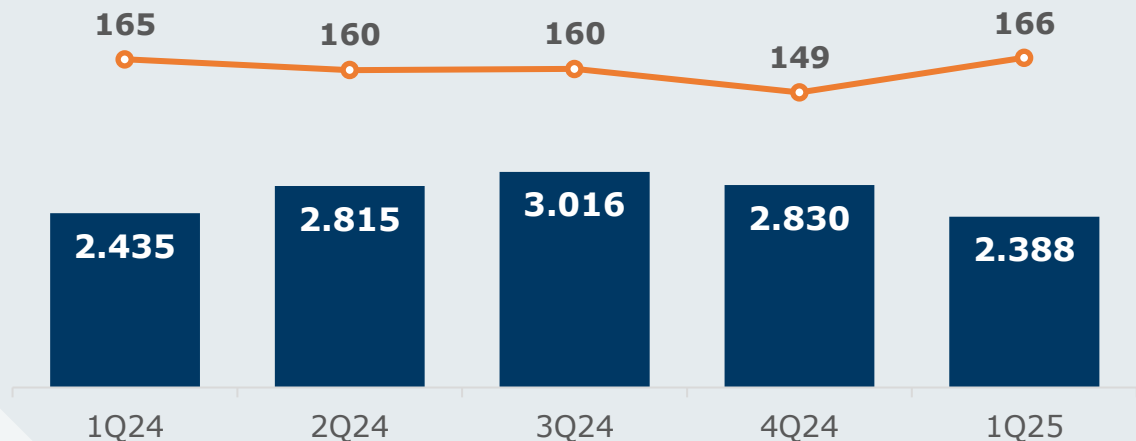


# REVENUE AND YIELDS

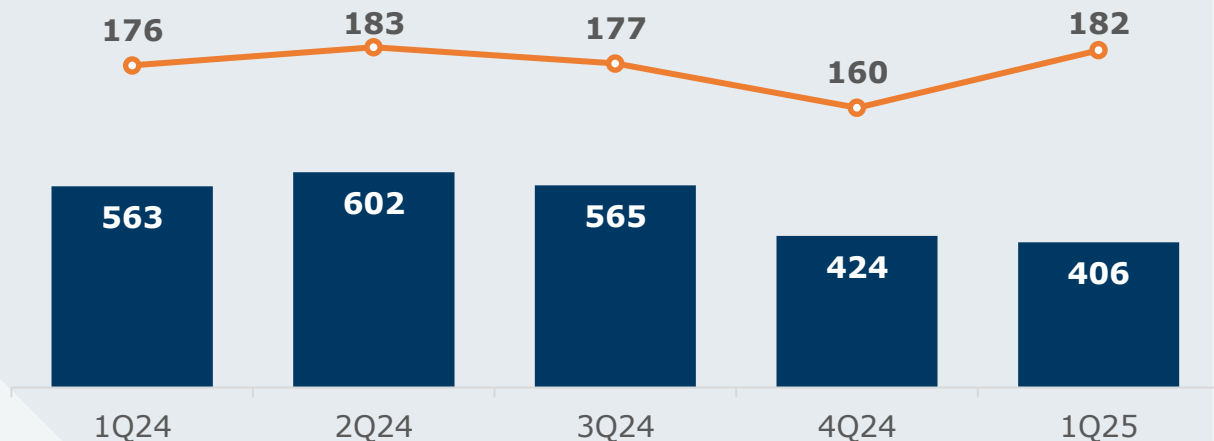
## Consolidated

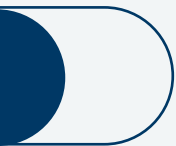


## North Operation



## South Operation

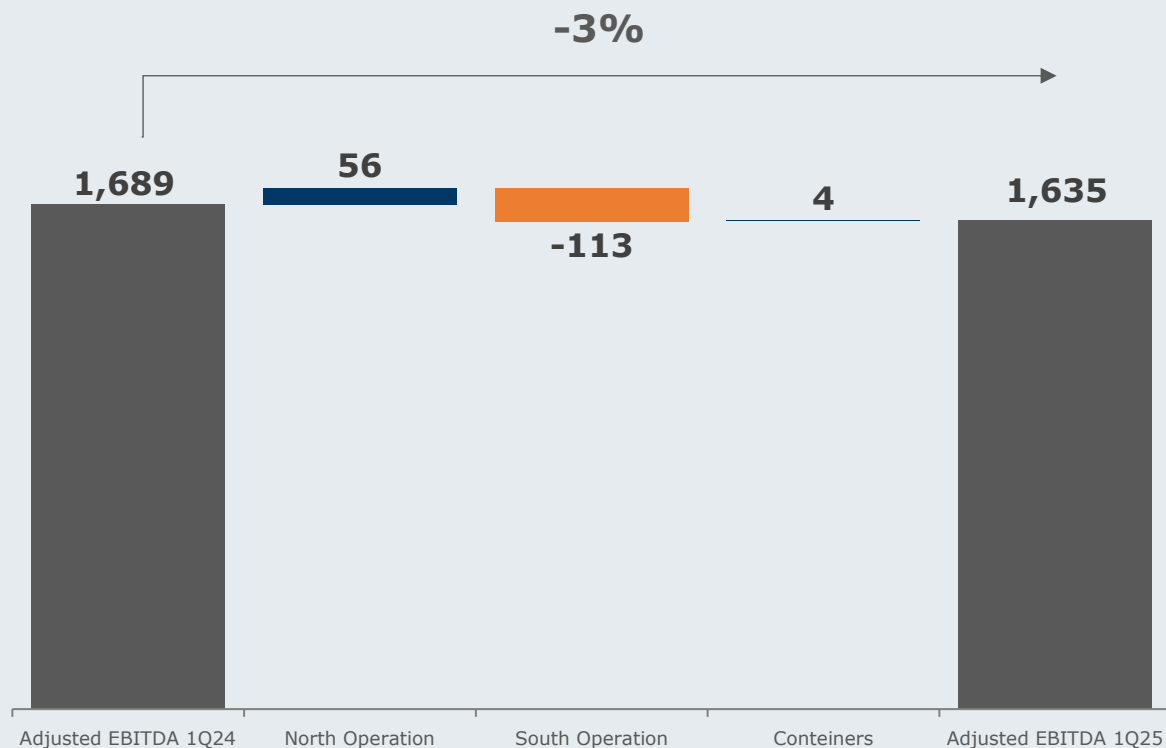




# EBITDA

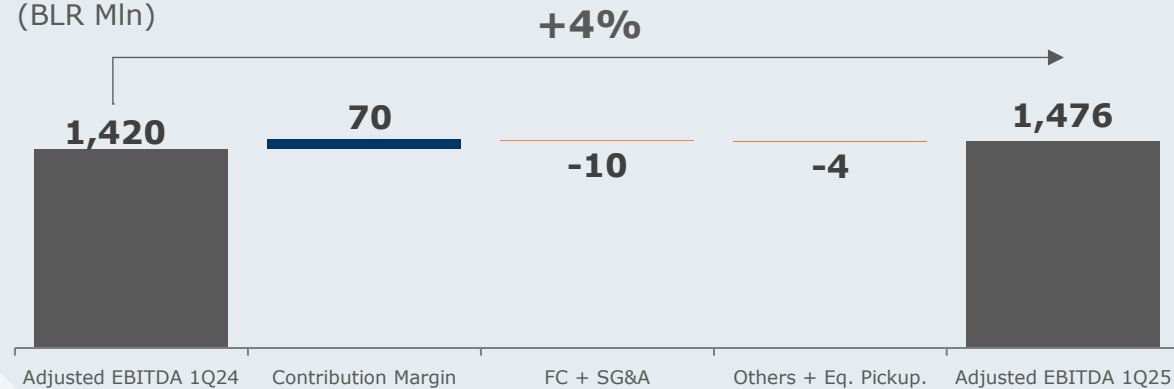
## Consolidated EBITDA

(BLR Mln)



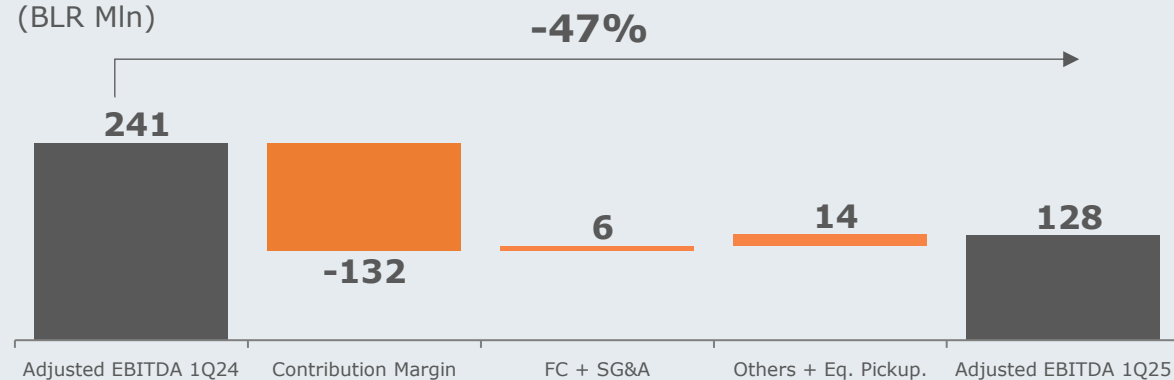
## North Operation<sup>1</sup>

(BLR Mln)

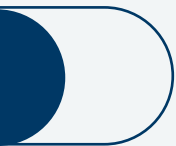


## South Operation<sup>1</sup>

(BLR Mln)



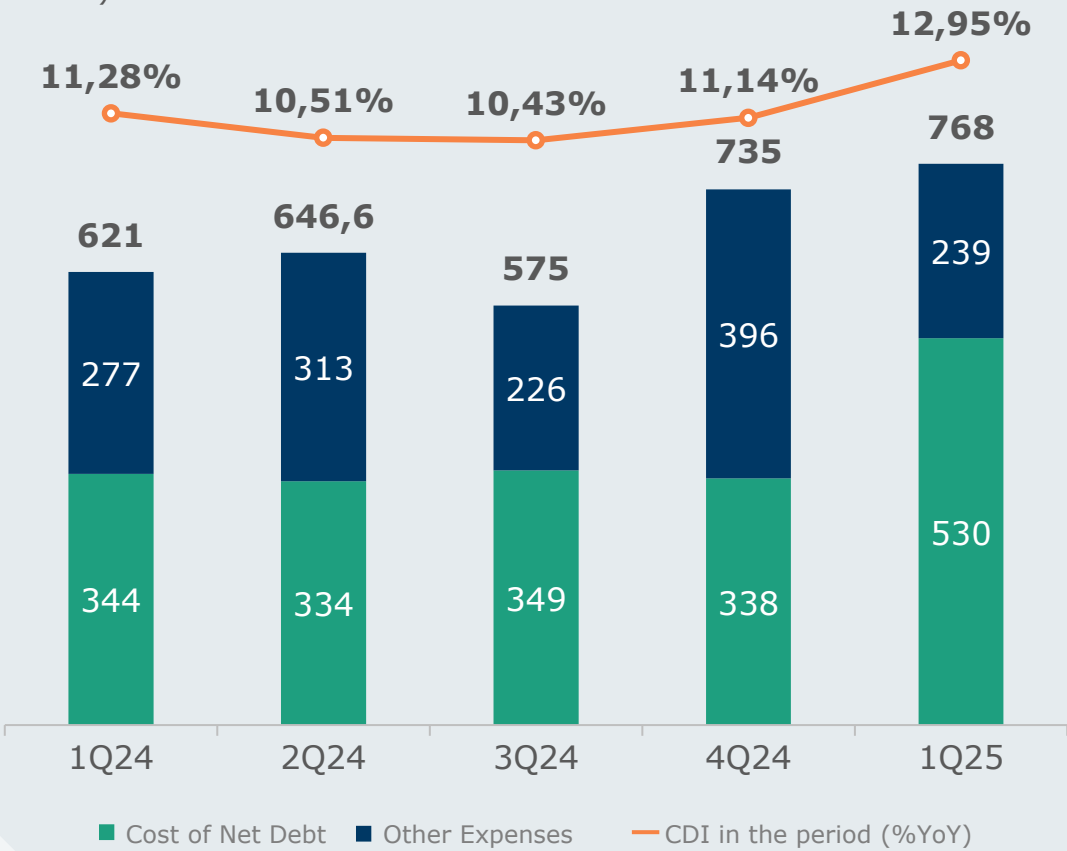




# FINANCIAL RESULT AND NET INCOME

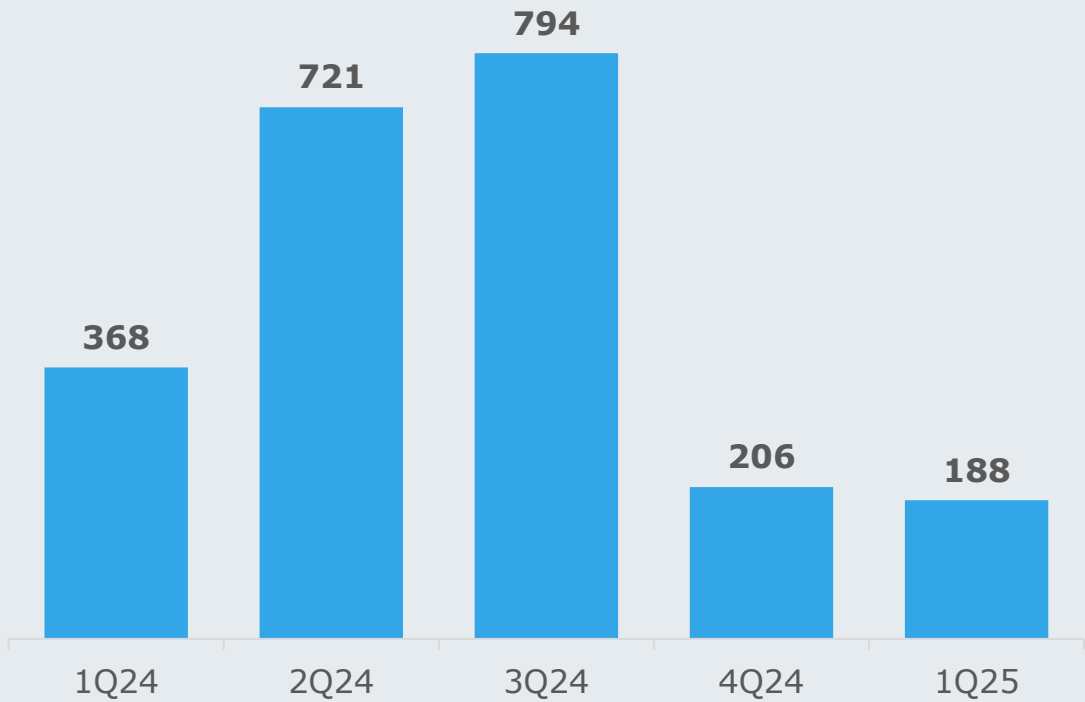
## Financial Result

(BRL Mln)

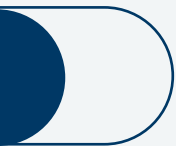


## Adjusted Net Income<sup>1</sup>

(BRL Mln)



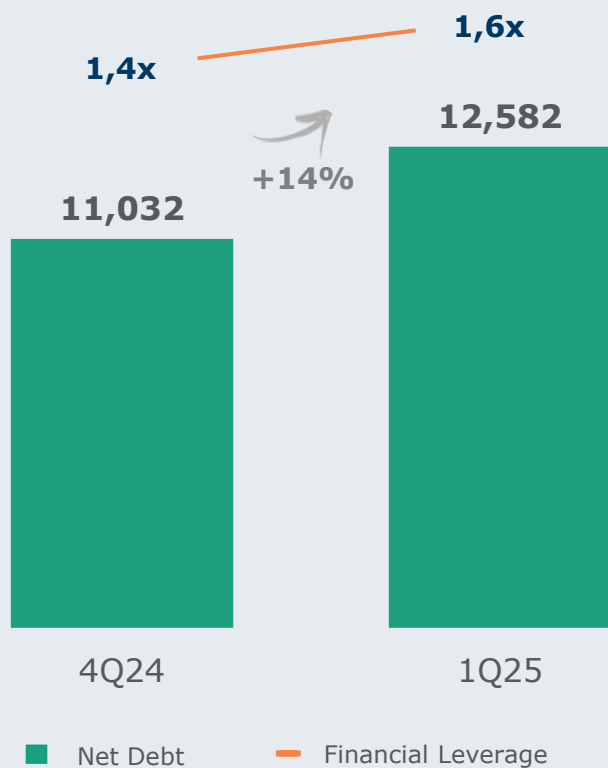
<sup>1</sup>Excluding the non-recurring events effect. Additional information is available in the Earnings Report.



# INDEBTEDNESS

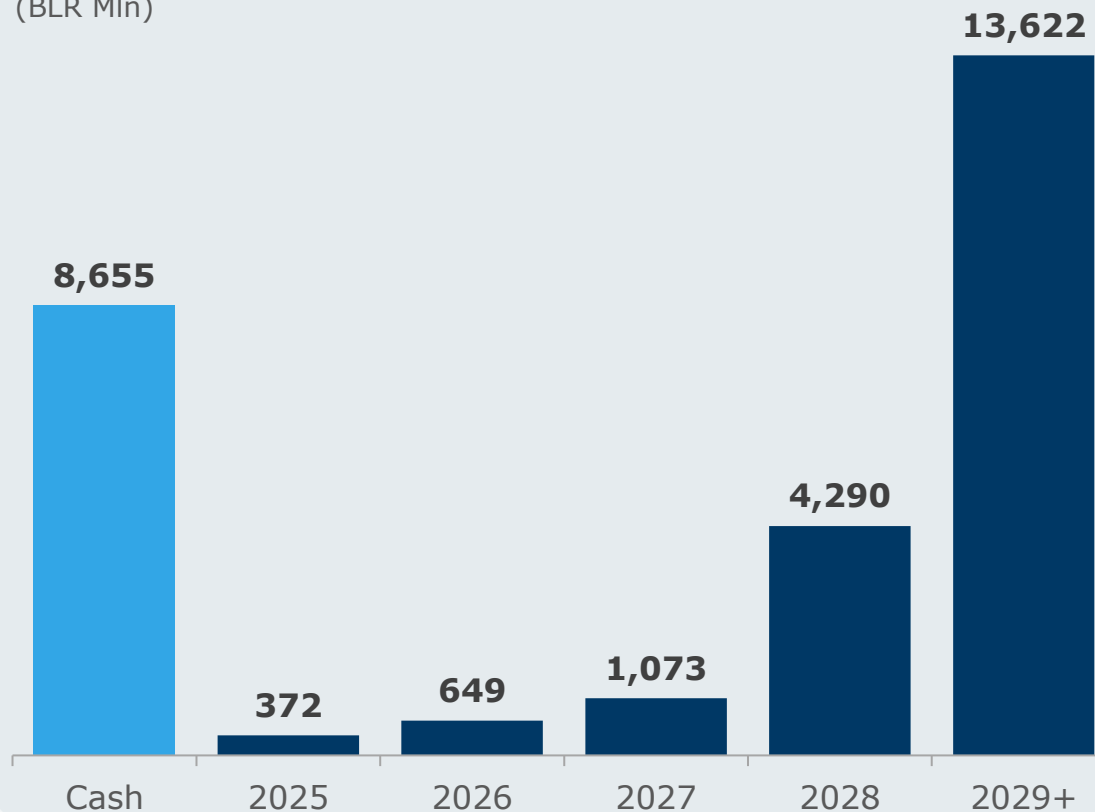
## Net Debt

(BLR Mln)



## Debt Amortization Schedule

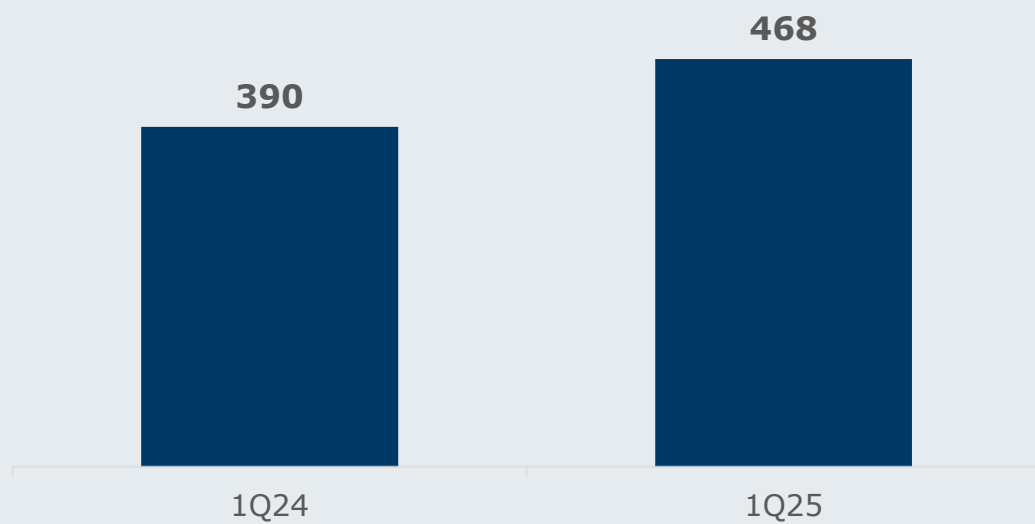
(BLR Mln)



# INVESTMENTS

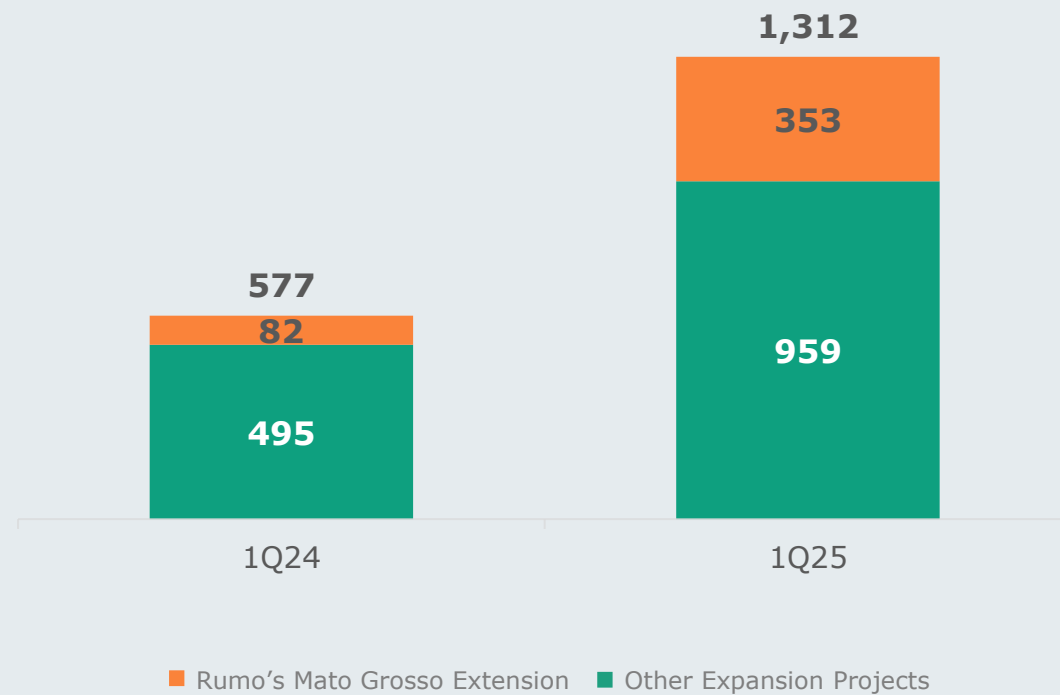
## Recurring CAPEX

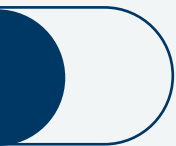
(BRL Mln)



## Expansion CAPEX

(BRL Mln)

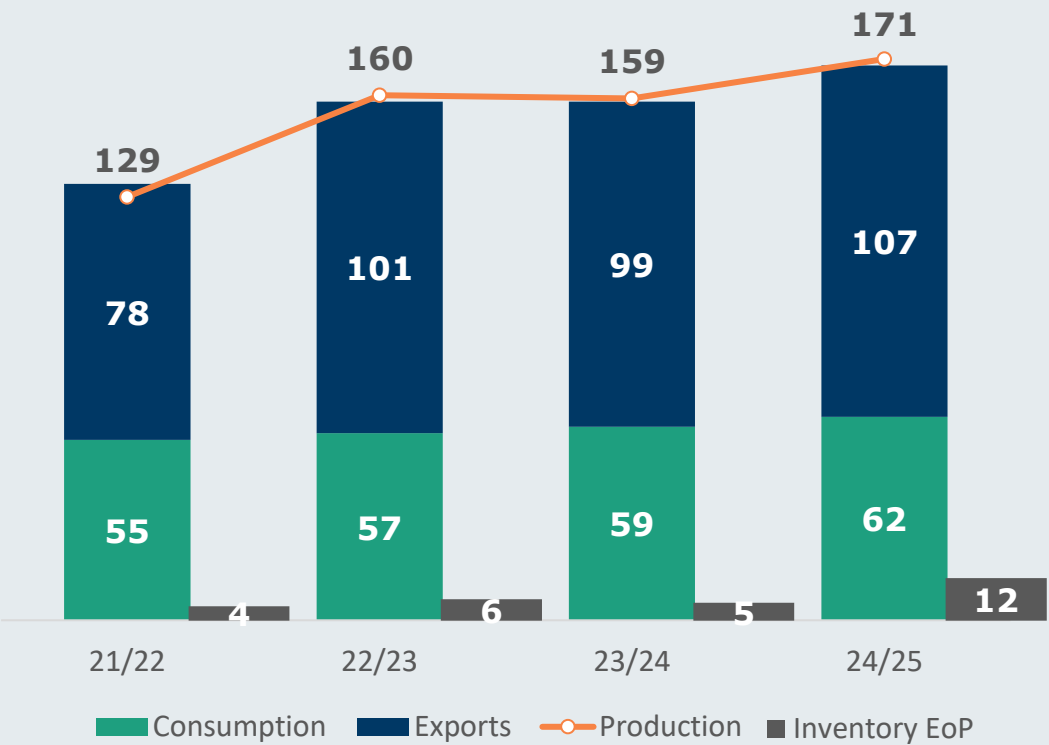




# SOYBEAN MARKET OUTLOOK

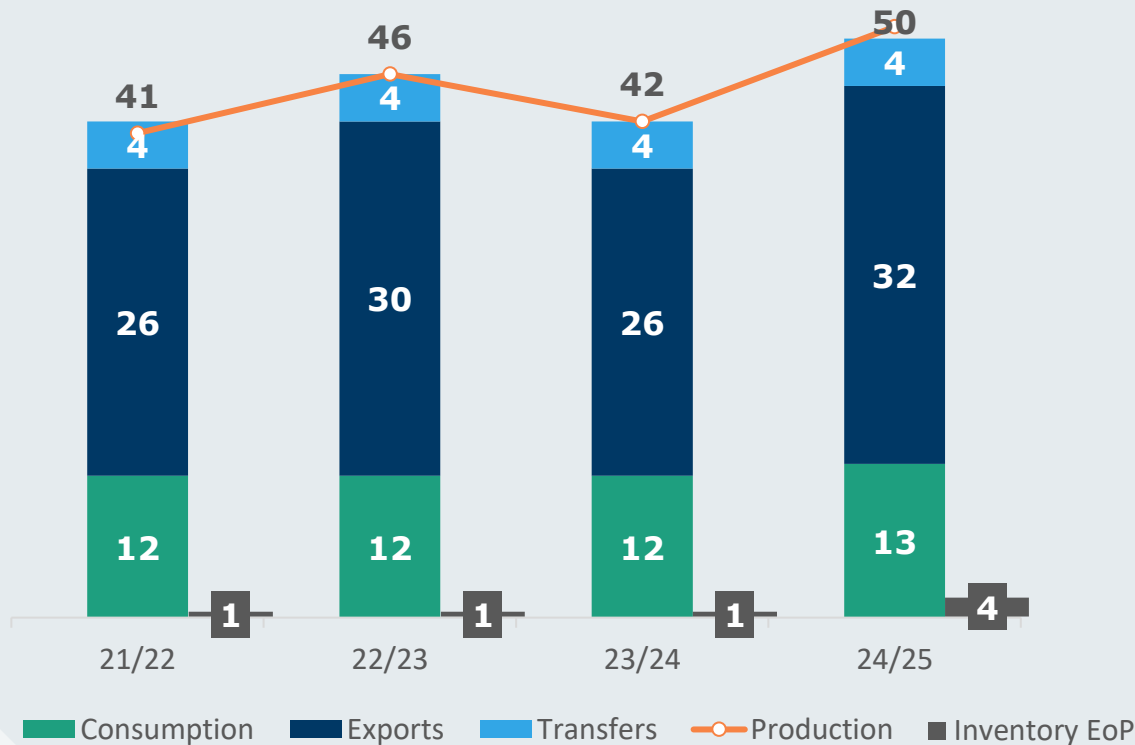
## Supply and Demand

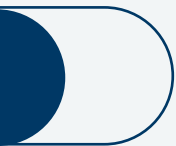
Brazil



## Supply and Demand

MT

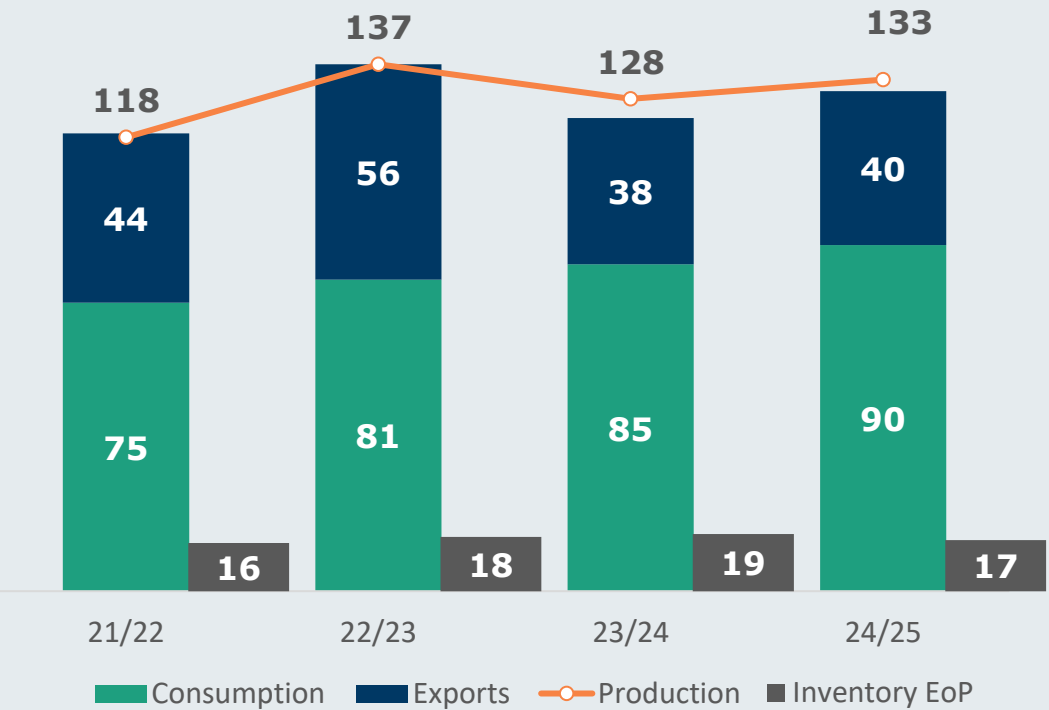




# CORN MARKET OUTLOOK

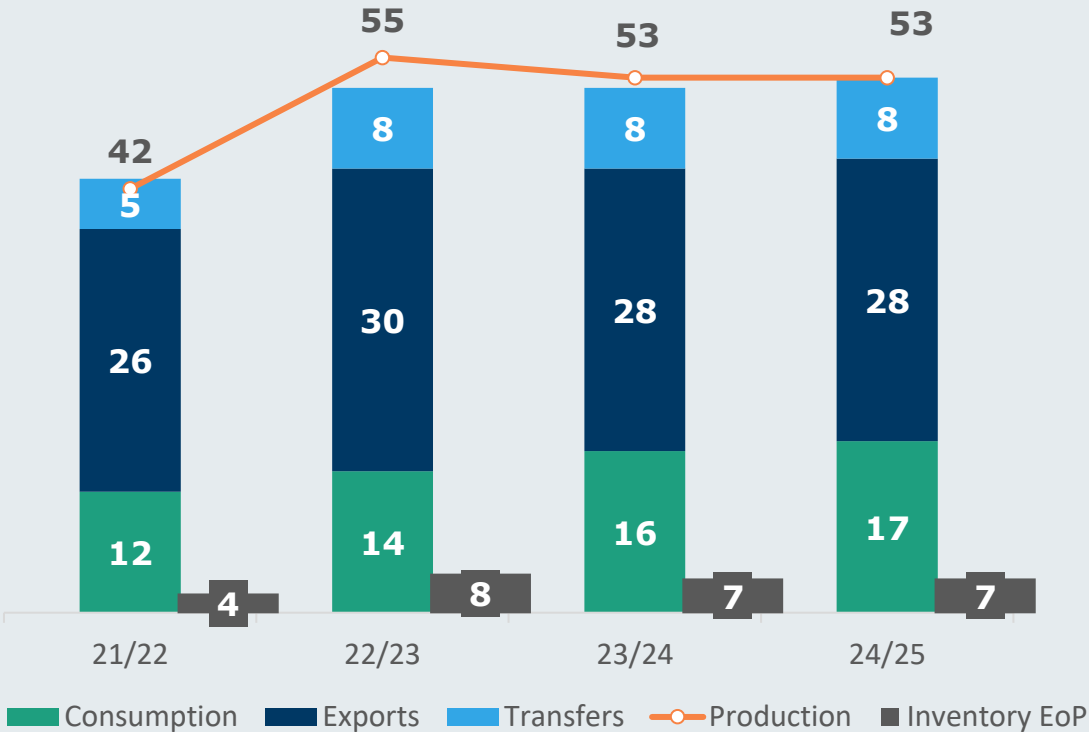
## Supply and Demand

Brazil



## Supply and Demand

MT



Note: Consider both Brazilian harvests. Source: IM Rumo /AG Rural / Veeries / Orion / Comex / IMEA



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