



RESULTADOS

1º TRIMESTRE
2026

LISTADA NO NOVO MERCADO DA B3 | **PLPL3**

Aviso

Esta apresentação contém declarações sobre o futuro que estão sujeitas a riscos e incertezas. Estas declarações são baseadas nas crenças e premissas da administração e em informações atualmente disponíveis. As declarações sobre o futuro são referentes às intenções, crenças ou expectativas atuais da Companhia ou de seus conselheiros ou diretores. Estas declarações também incluem informações com relação aos resultados futuros de operações possíveis.

Elas não são garantias de desempenho, pois envolvem riscos, incertezas e suposições, porque se relacionam a eventos futuros e, portanto, dependem de circunstâncias que podem ou não ocorrer. Nossos resultados futuros e valor para os acionistas podem diferir materialmente daqueles expressos ou sugeridos nestas declarações. Muitos dos fatores que irão determinar estes resultados e valor estão além da capacidade de controle ou previsão da Companhia.

PARTICIPANTES



RODRIGO VON

DIRETOR PRESIDENTE



RODRIGO LUNA

DIRETOR VICE-PRESIDENTE



JOÃO HOPP

DIRETOR VICE PRESIDENTE EXECUTIVO
E DIRETOR DE RELAÇÕES COM INVESTIDORES



ANSELMO SOARES

DIRETOR FINANCEIRO

DESTAQUES 1T26



LANÇAMENTOS
100% 1T26 (UDM)

R\$ 5,1 Bilhões

+10,9%

1T26 UDM vs 1T25 UDM



LANÇAMENTOS
100% 1T26

R\$ 989 Milhões

+60,4%

ACIMA DO 4T25



LANDBANK

R\$ 34,5 Bilhões

+11,7%

ACIMA DO 1T25



VENDA LÍQUIDA
100% 1T26 (UDM)

R\$ 4,3 Bilhões

+19,4%

1T26 UDM vs 1T25 UDM



VENDA LÍQUIDA
100% 1T26

R\$ 841 Milhões

-1,6%

ABAIXO DO 1T25



UNIDADES EM
CONSTRUÇÃO

44,2 mil unidades

+46,2%

ACIMA DO 1T25



Recorde
Histórico



PATRIMÔNIO LÍQUIDO
% PLANO&PLANO

R\$ 1.167,9 Milhões

+35,0%

ACIMA DE 31/03/2025



RECEITA LÍQUIDA
Mercado Privado

R\$ 677,6 Milhões

+37,6%

ACIMA DO 1T25



RESULTADO OPERACIONAL

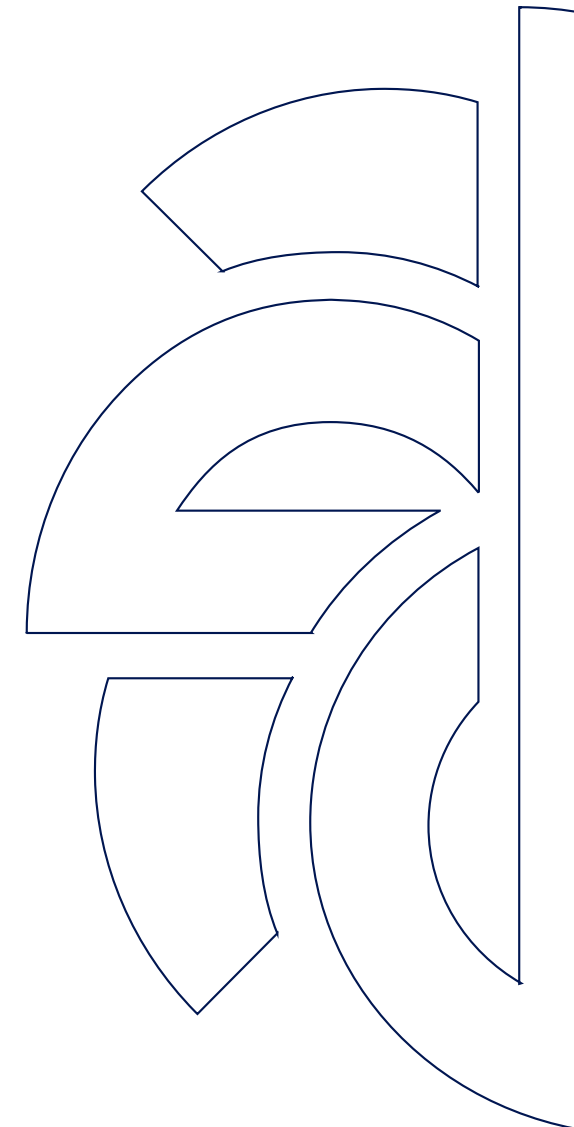
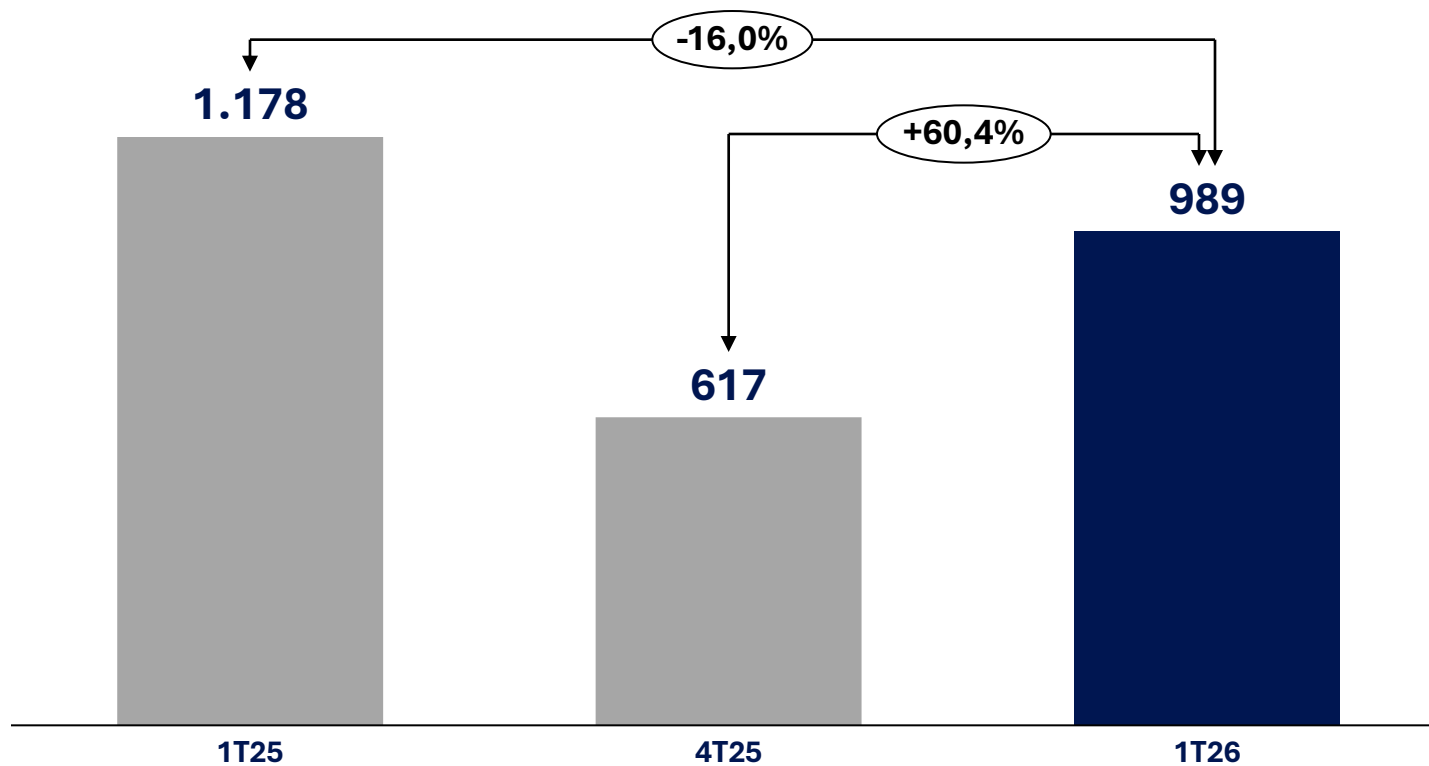
1T26

Listada no Novo Mercado da B3 | **PLPL3**



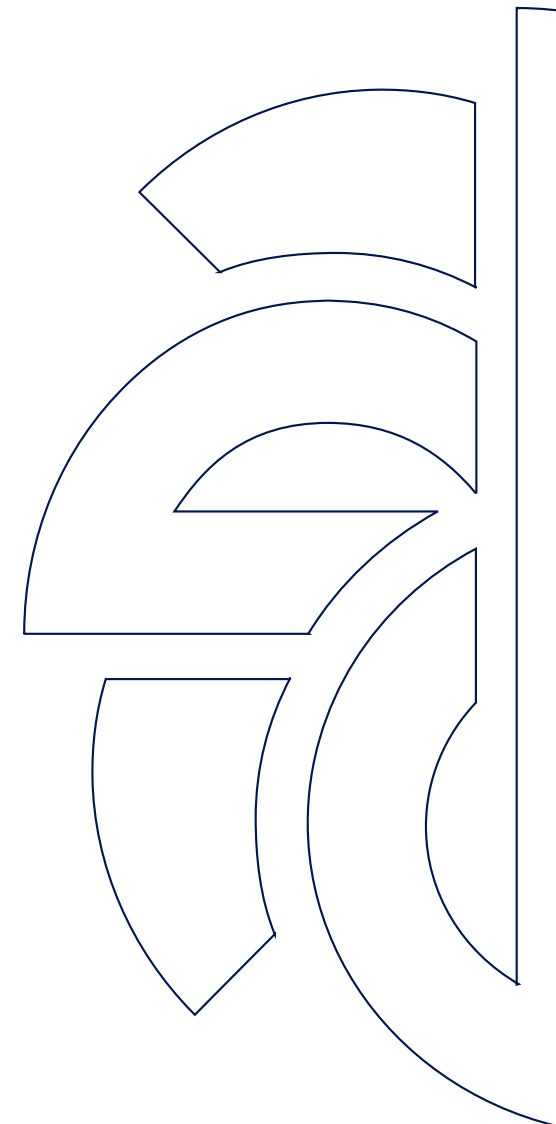
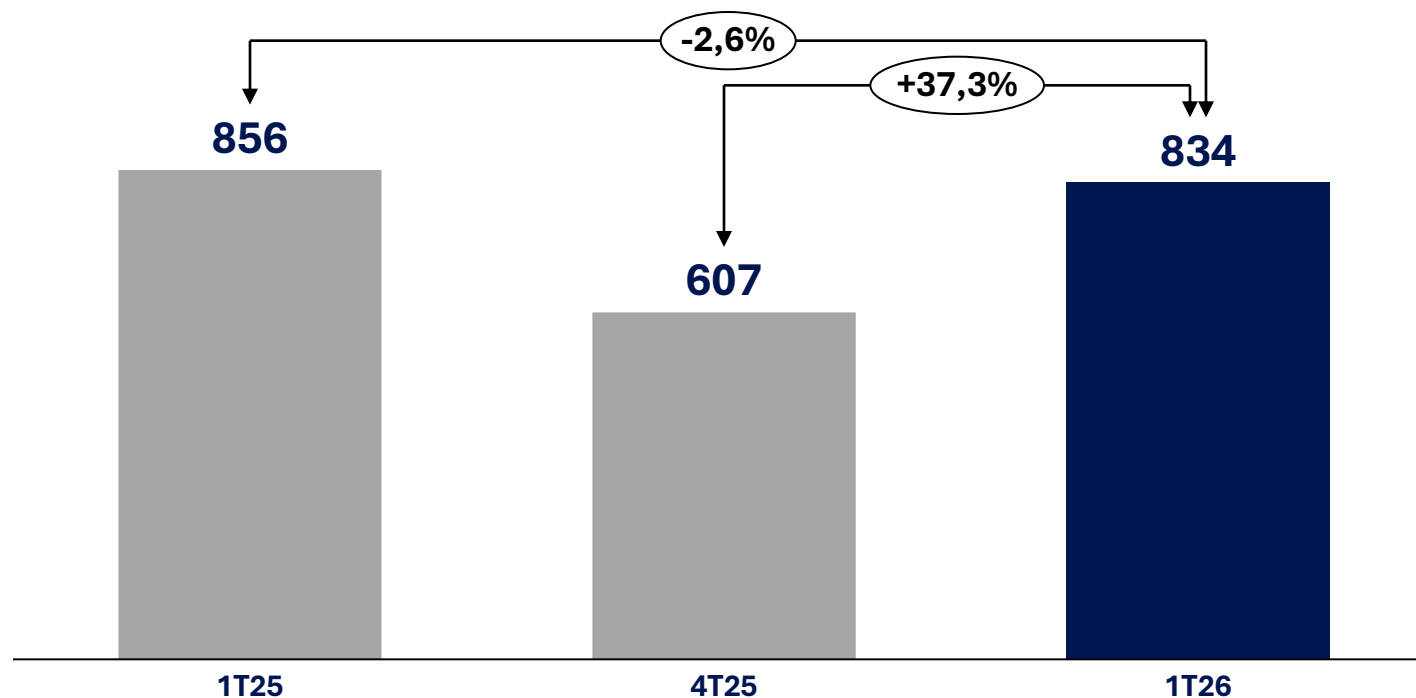
LANÇAMENTOS 100%

TOTAL (R\$ milhões)



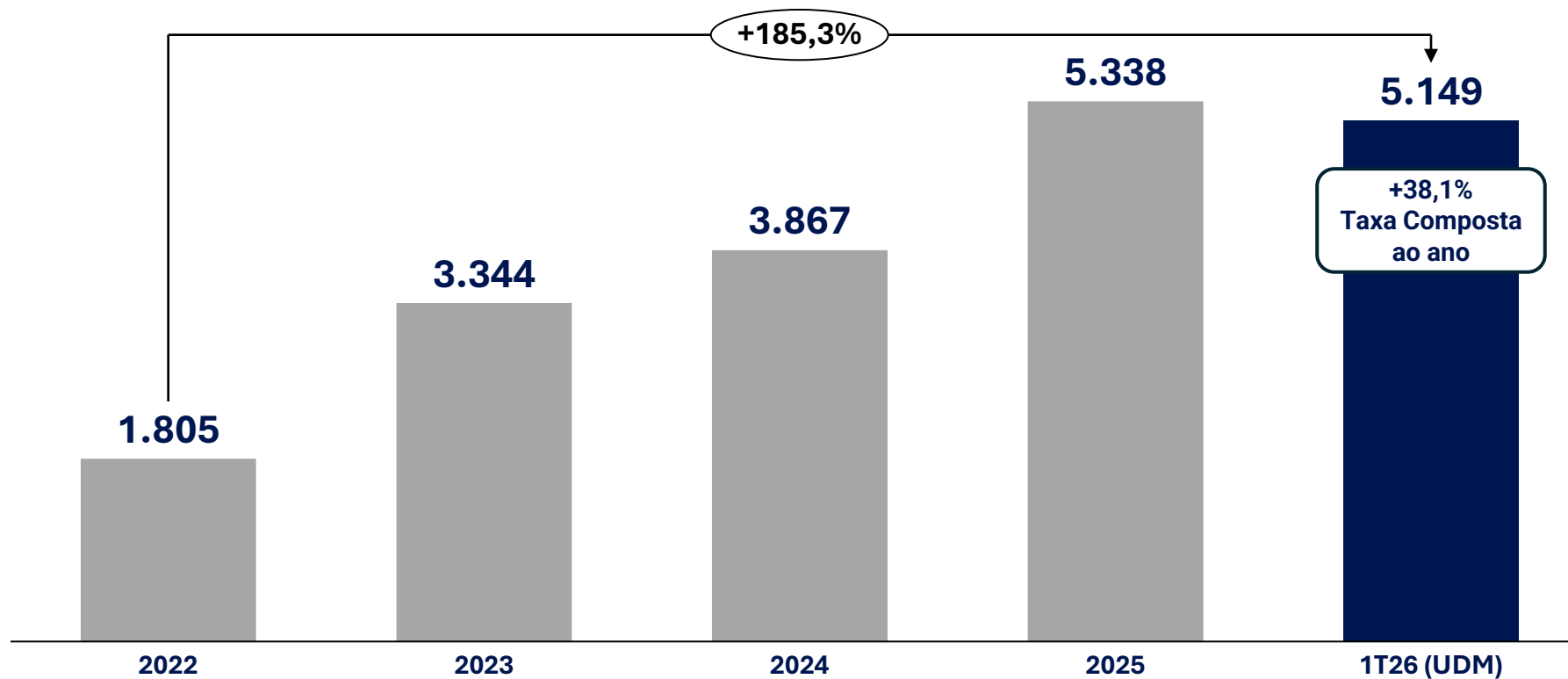
LANÇAMENTOS %P&P MERCADO PRIVADO

TOTAL (R\$ milhões)



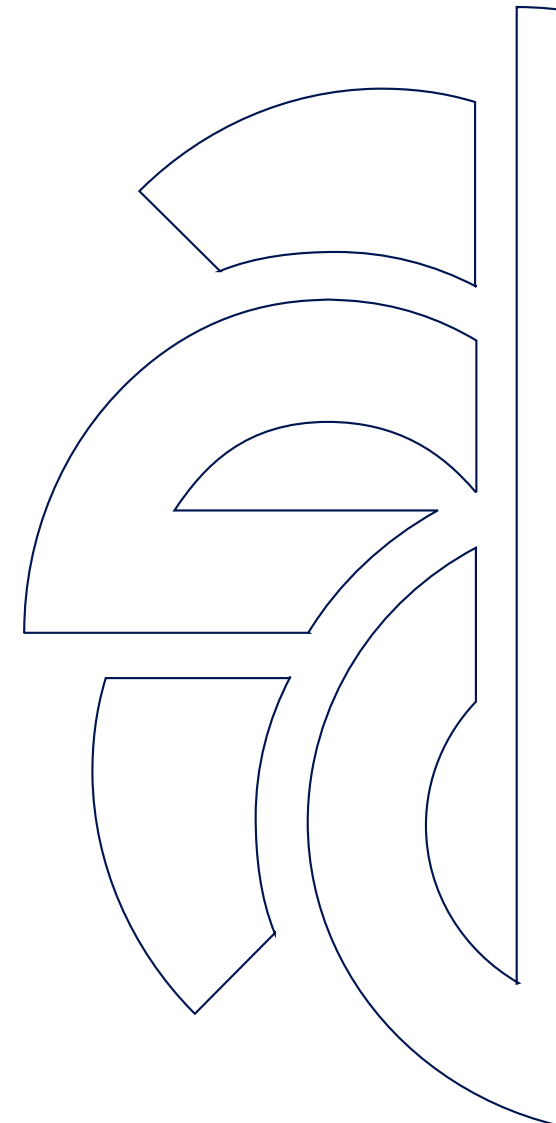
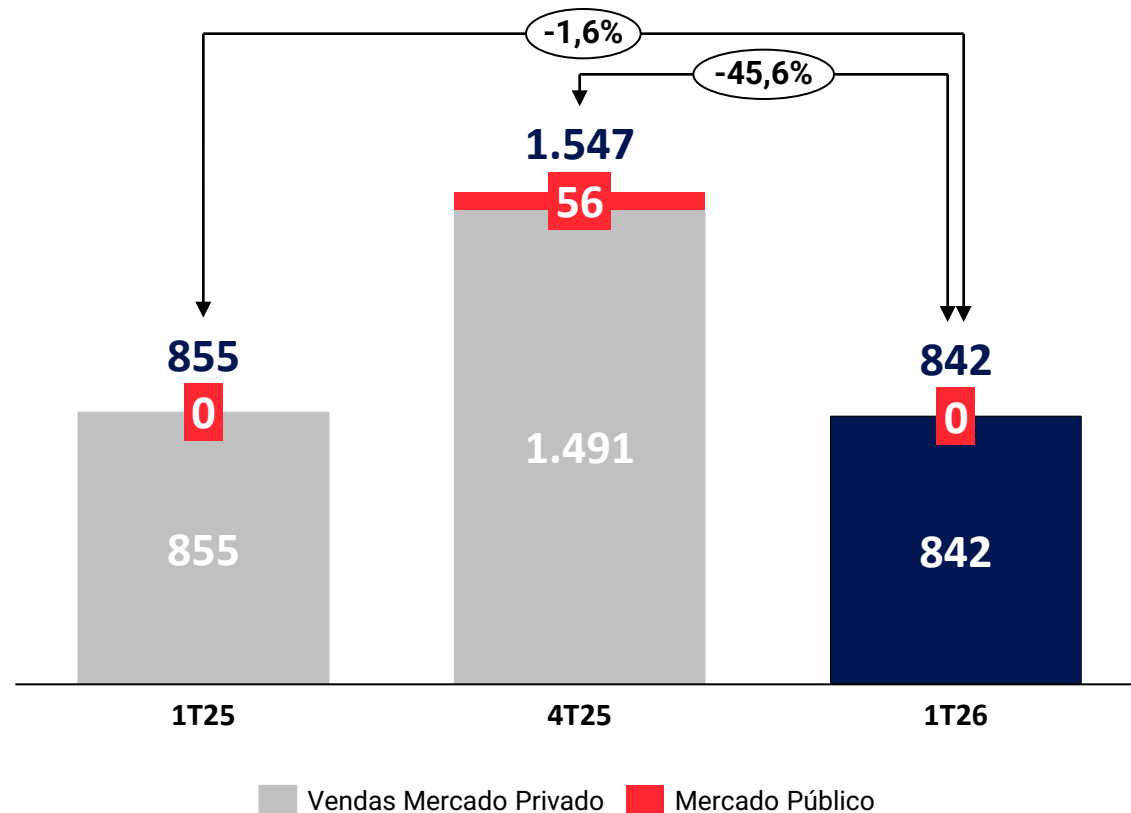
HISTÓRICO DE LANÇAMENTOS UDM.

Números incluem o Mercado Público - TOTAL (R\$ milhões)



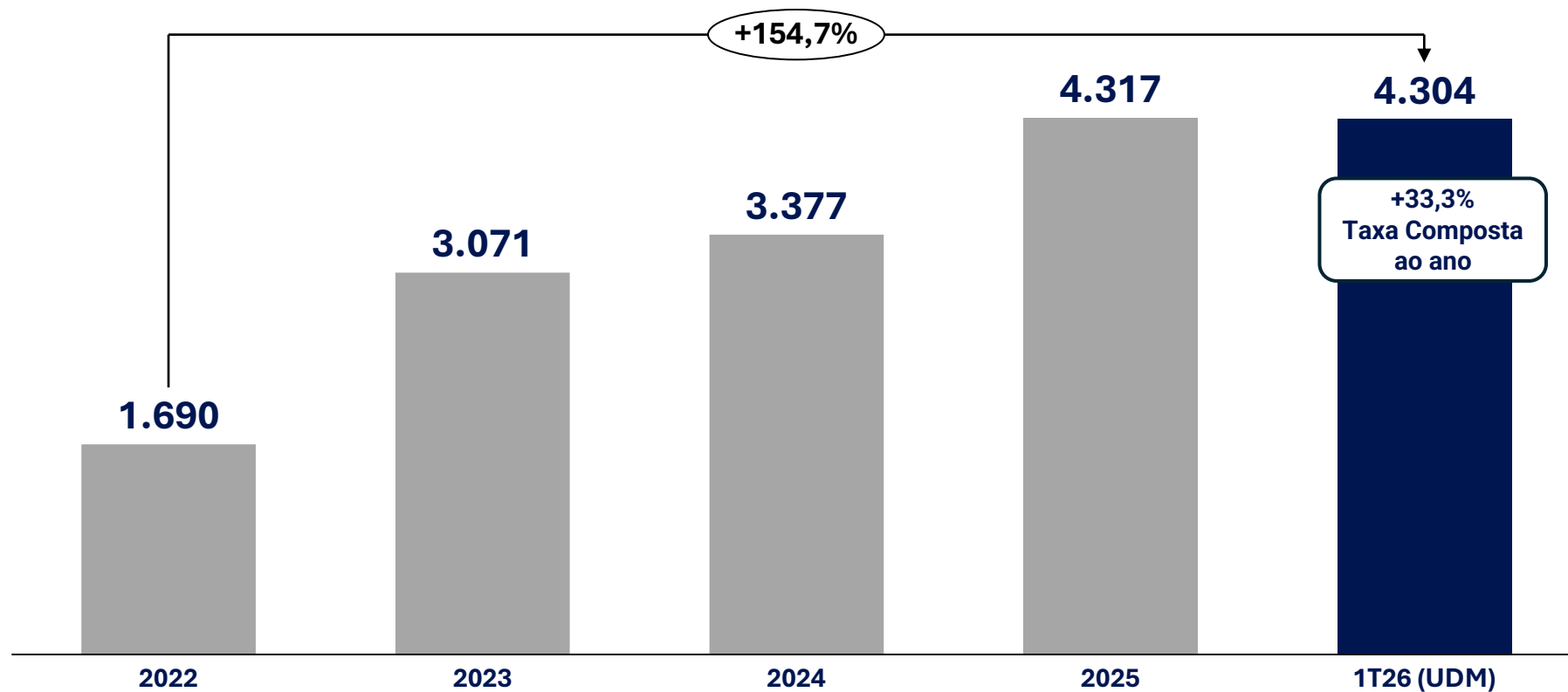
VENDAS 100%

TOTAL (R\$ milhões)



HISTÓRICO DE VENDAS UDM

TOTAL (R\$ milhões)





RESULTADO FINANCEIRO

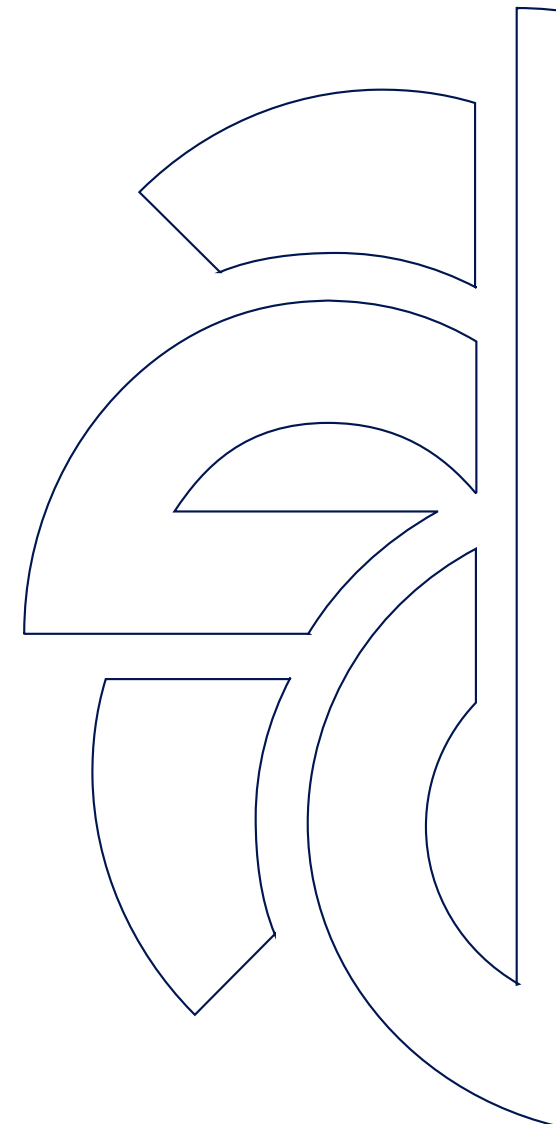
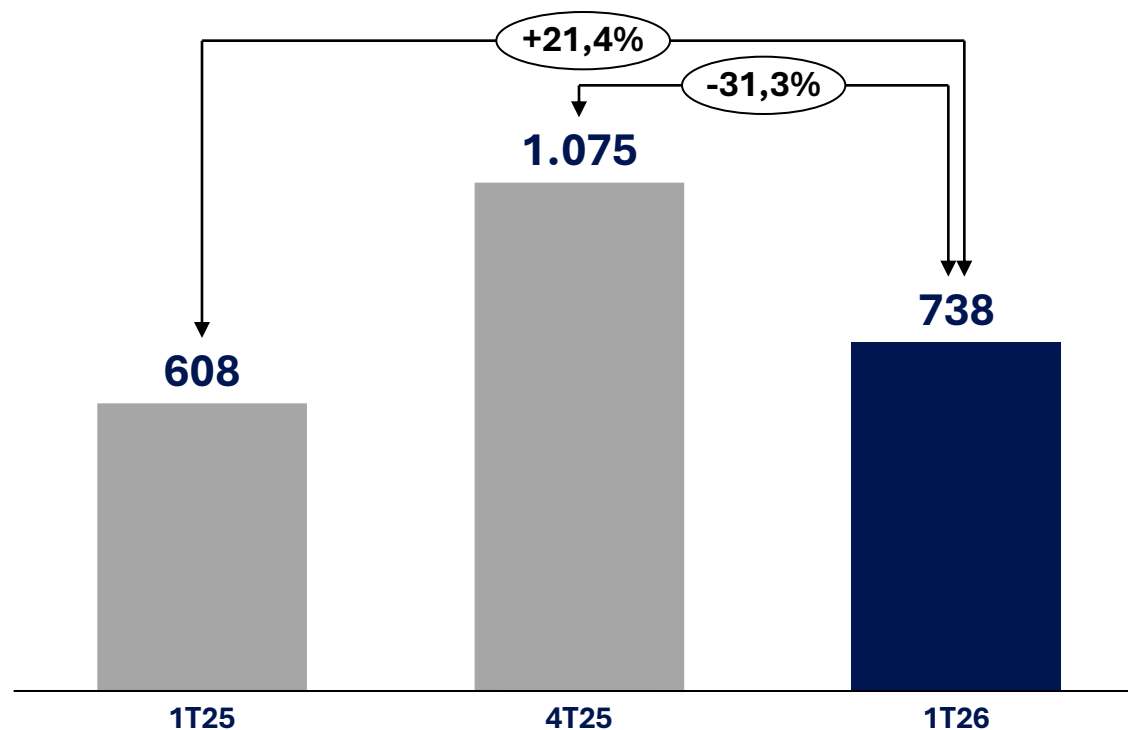
1T26

Listada no Novo Mercado da B3 | **PLPL3**



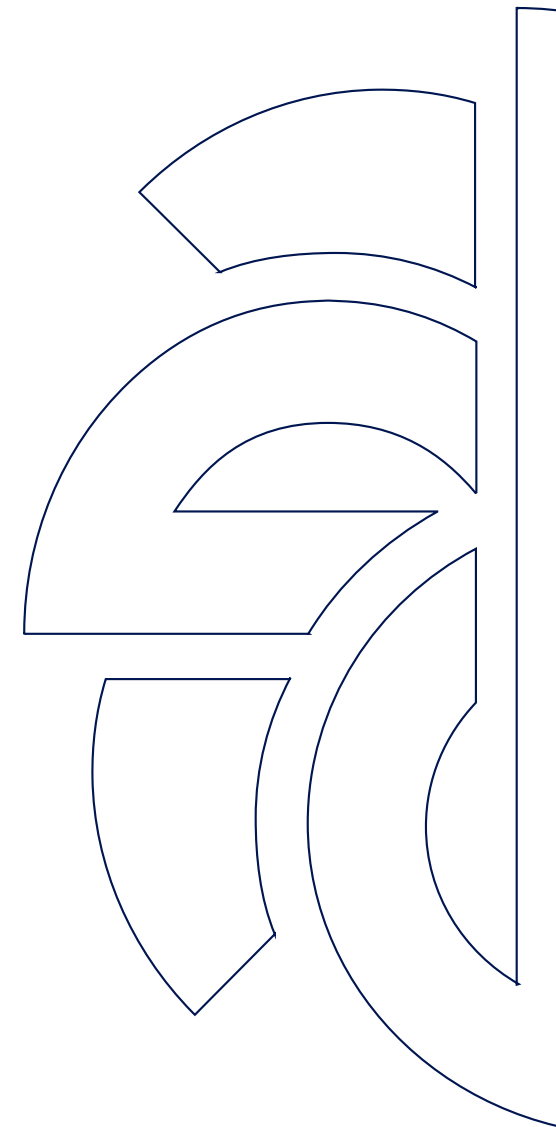
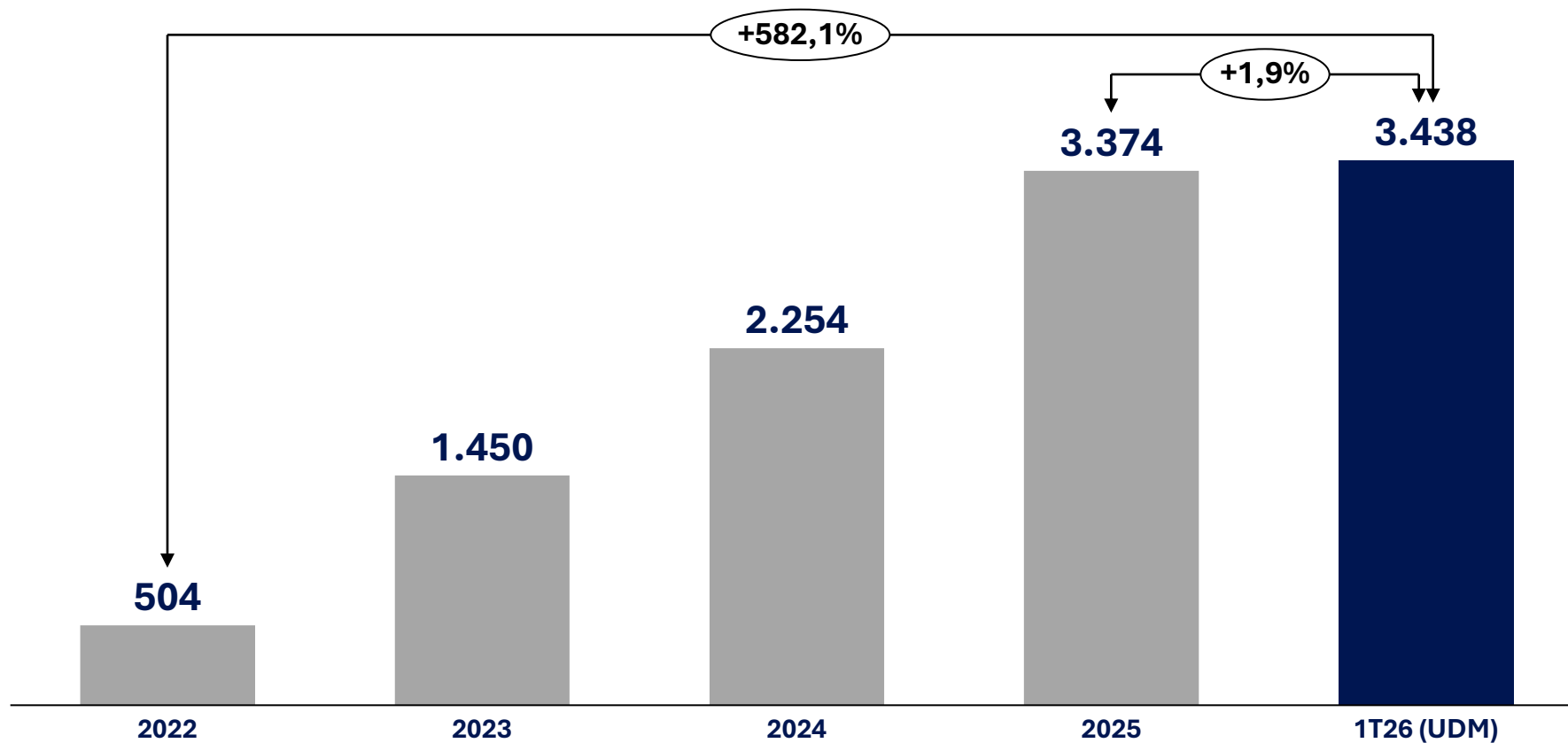
RECEITA LÍQUIDA

(R\$ MILHÕES)



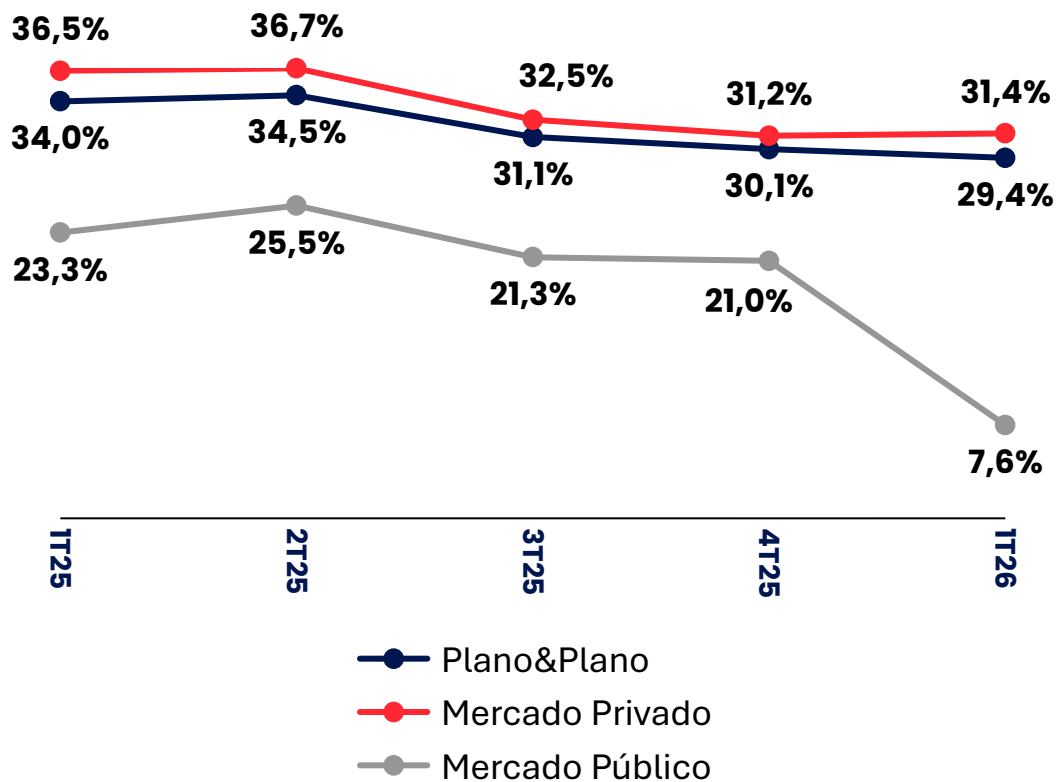
EVOLUÇÃO DA RECEITA REF

(R\$ MILHÕES)

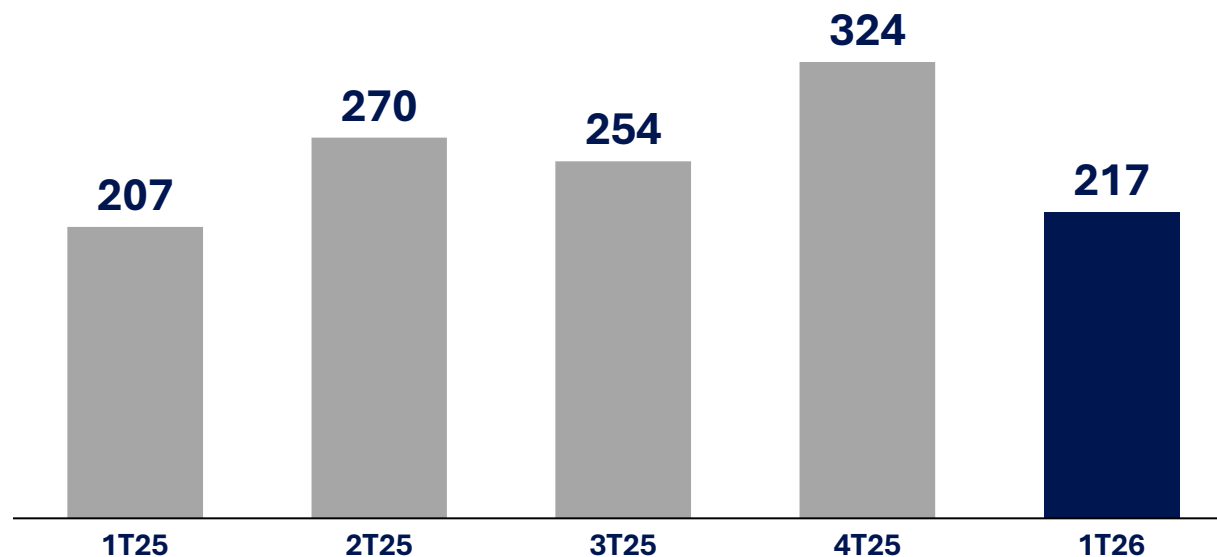


LUCRO BRUTO E MARGEM BRUTA

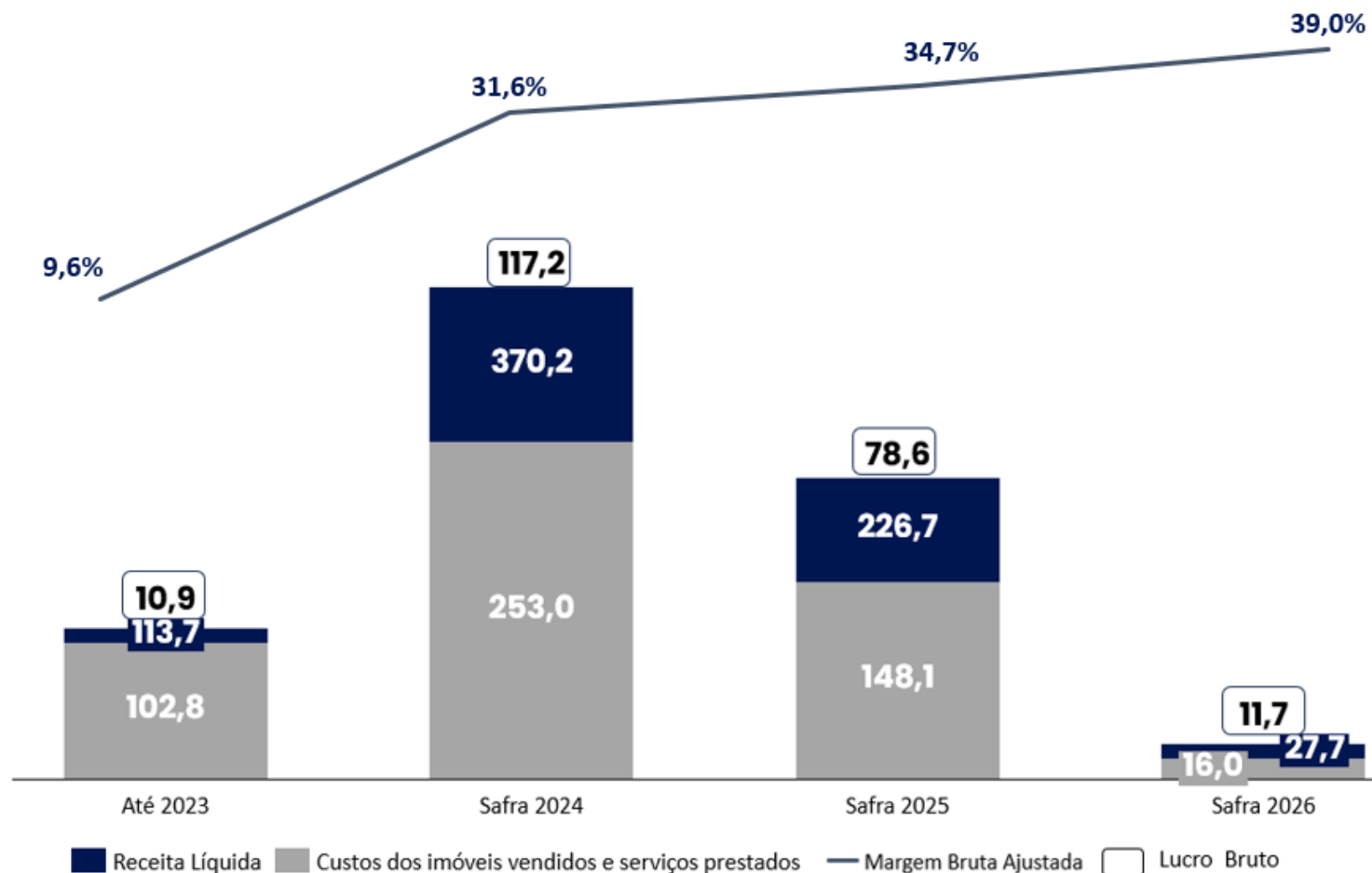
MARGEM BRUTA AJUSTADA (%)



LUCRO BRUTO AJUSTADO (R\$ MILHÕES)

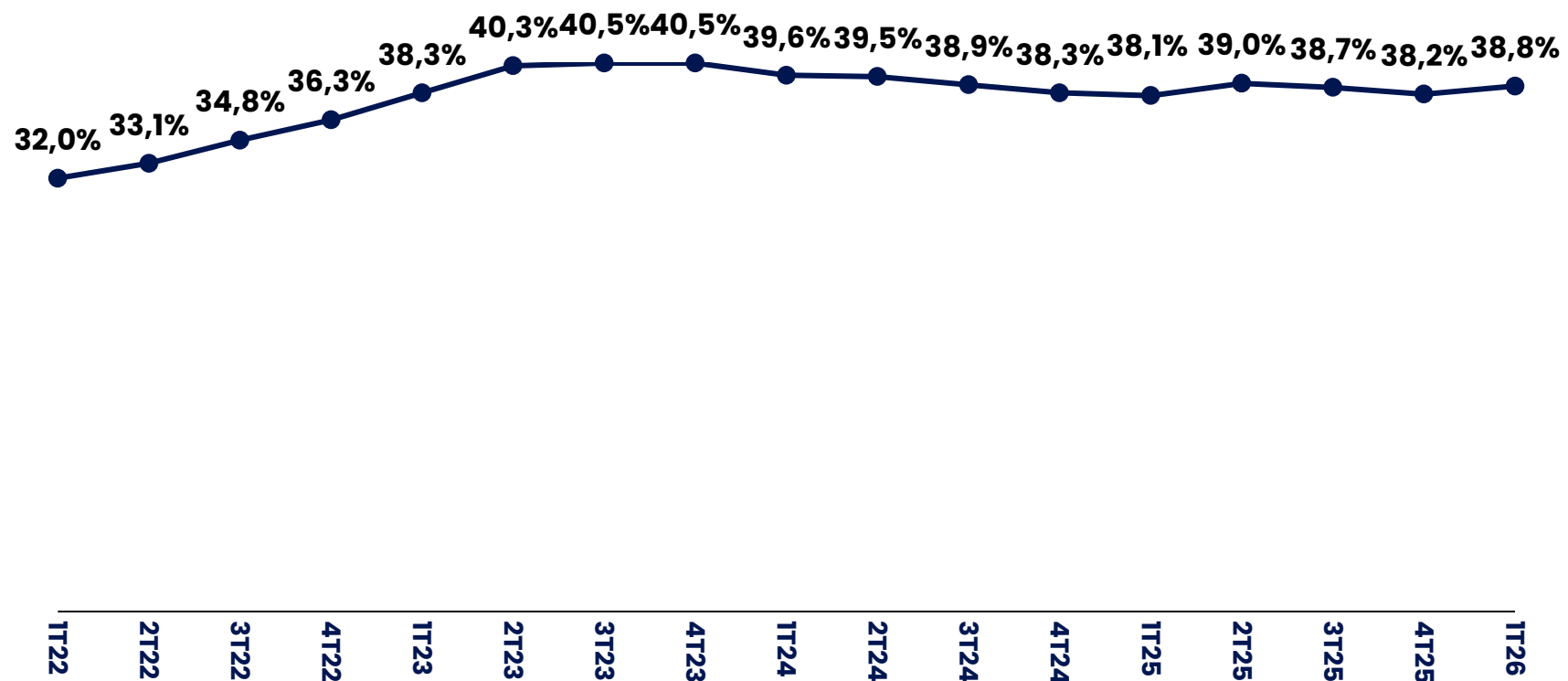


MARGEM BRUTA AJUSTADA POR SAFRA MERCADO PÚBLICO E MERCADO PRIVADO



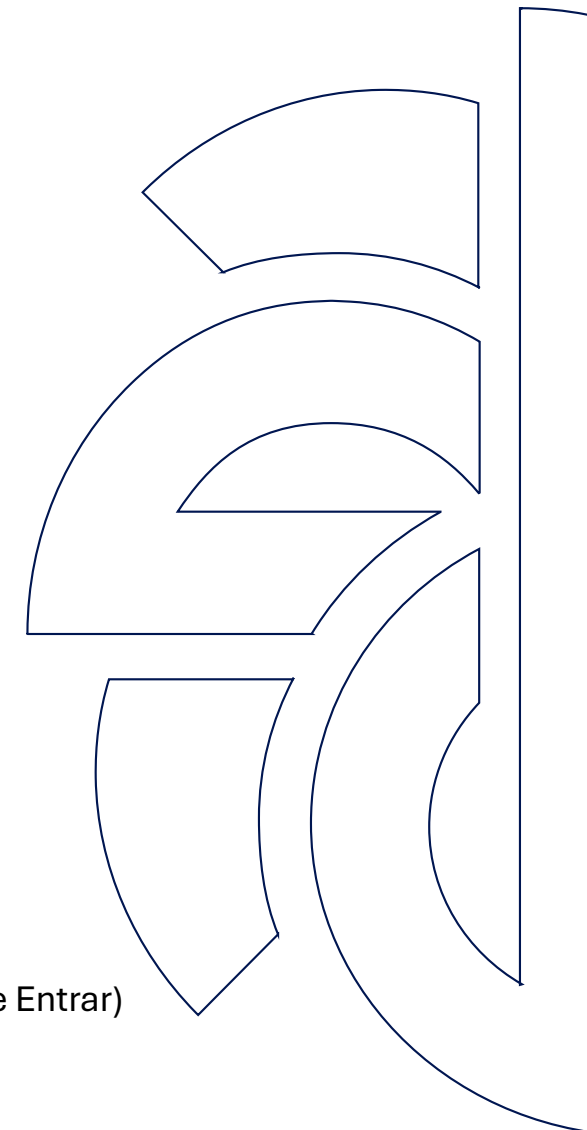
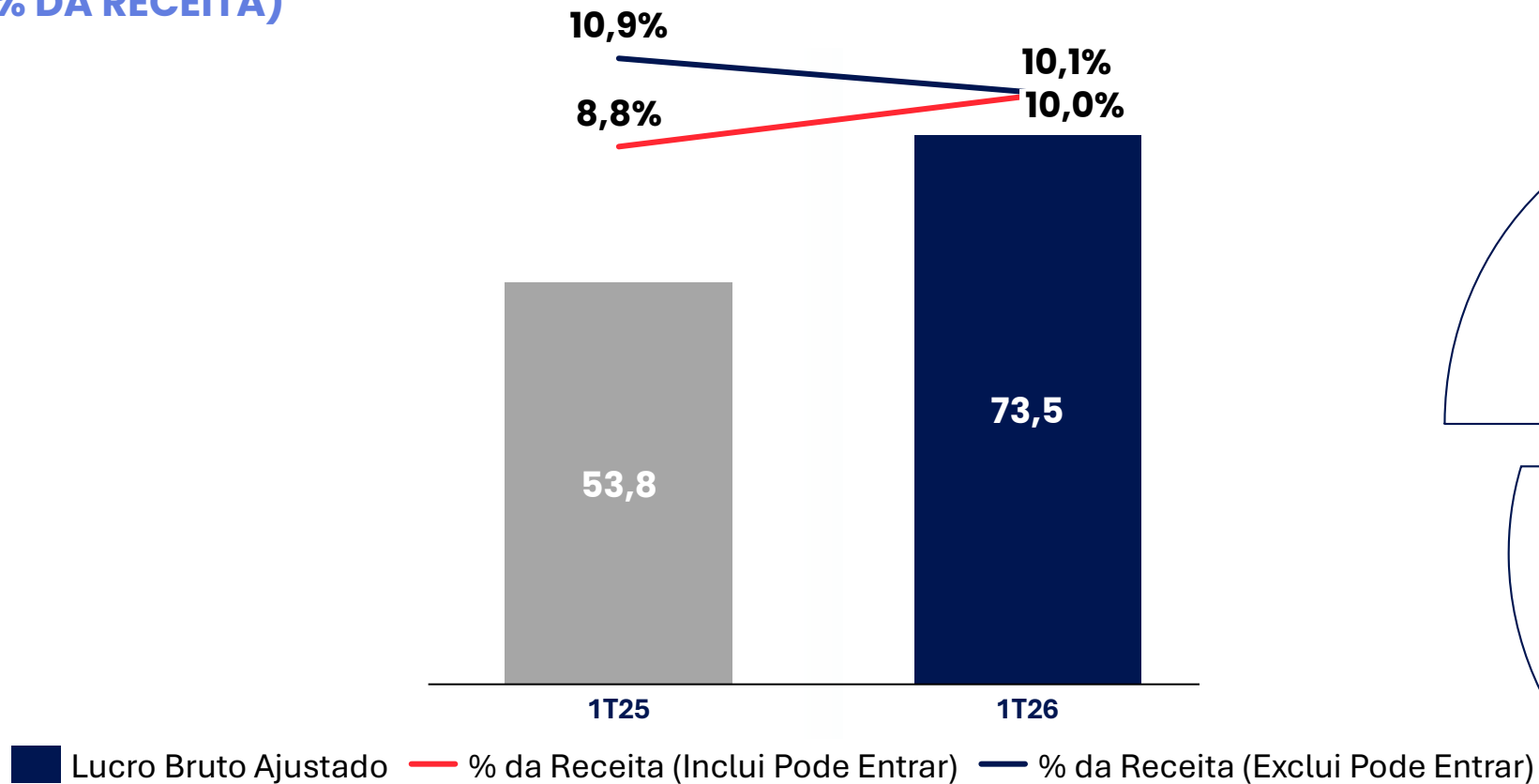
MARGEM REF

(R\$ MILHÕES)



DESPESAS COMERCIAIS

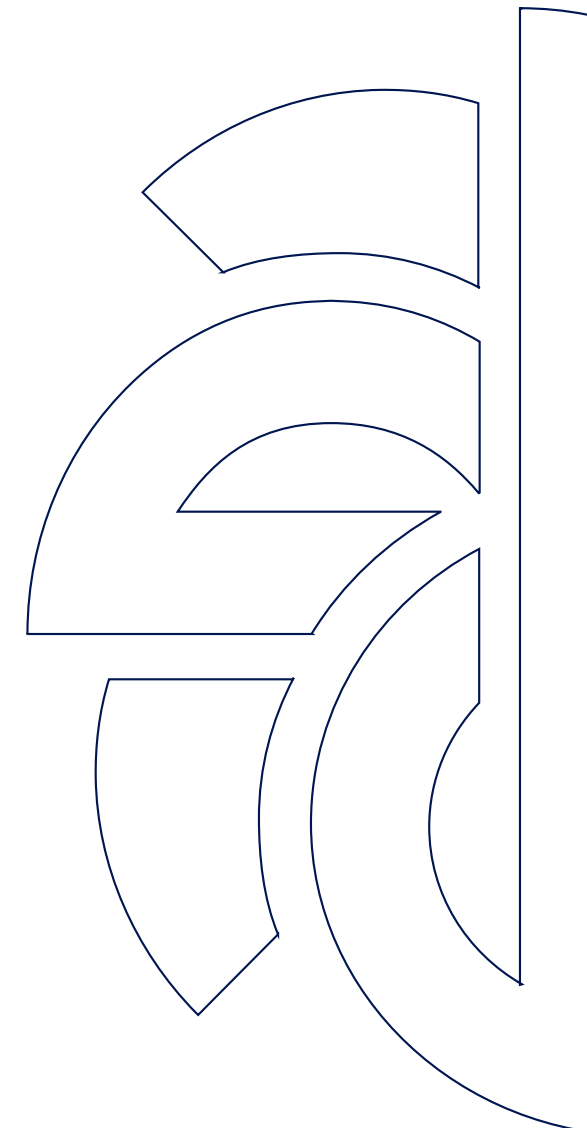
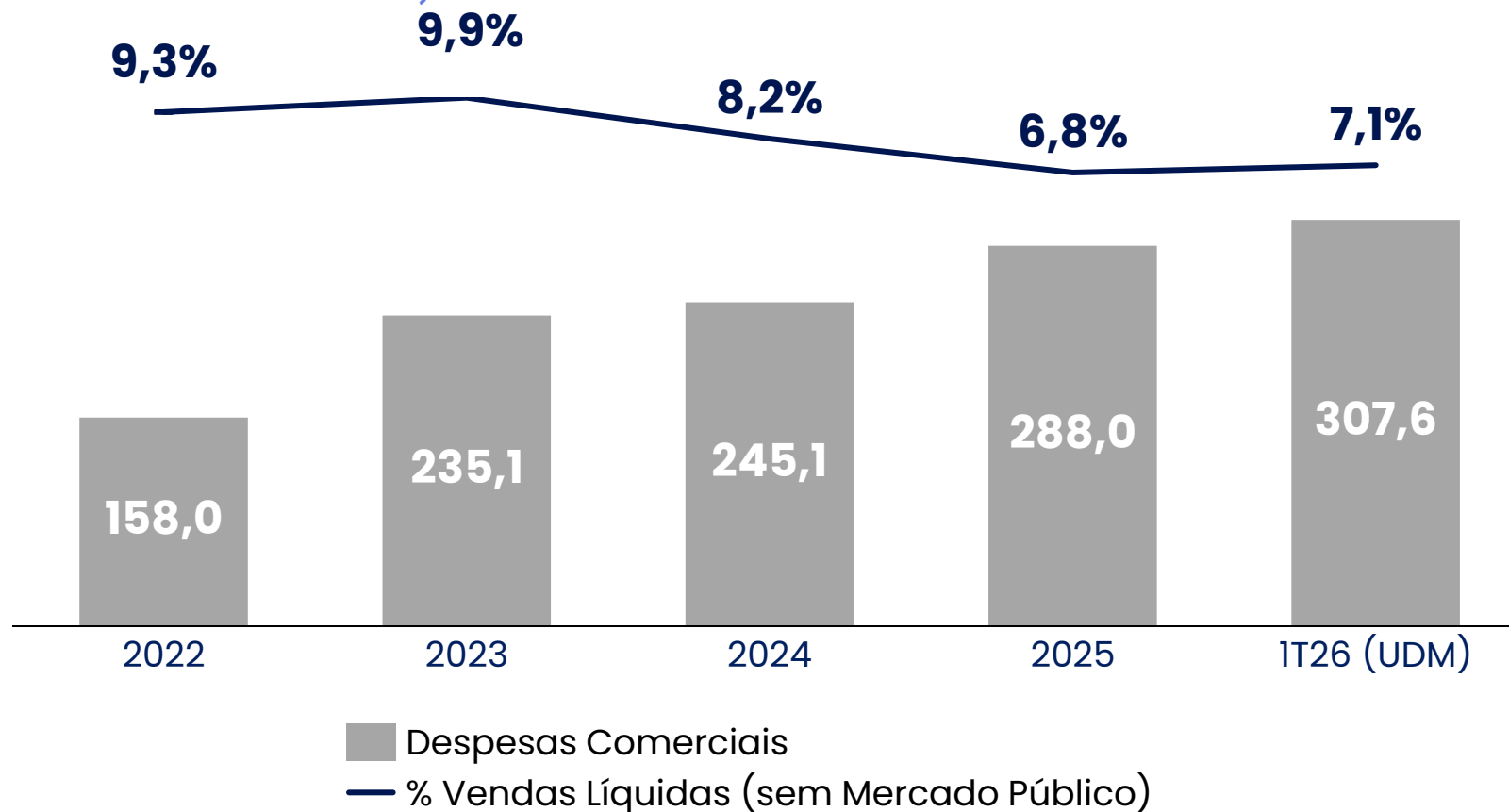
(R\$ MILHÕES E % DA RECEITA)



DESP. COM./VENDAS LÍQUIDAS

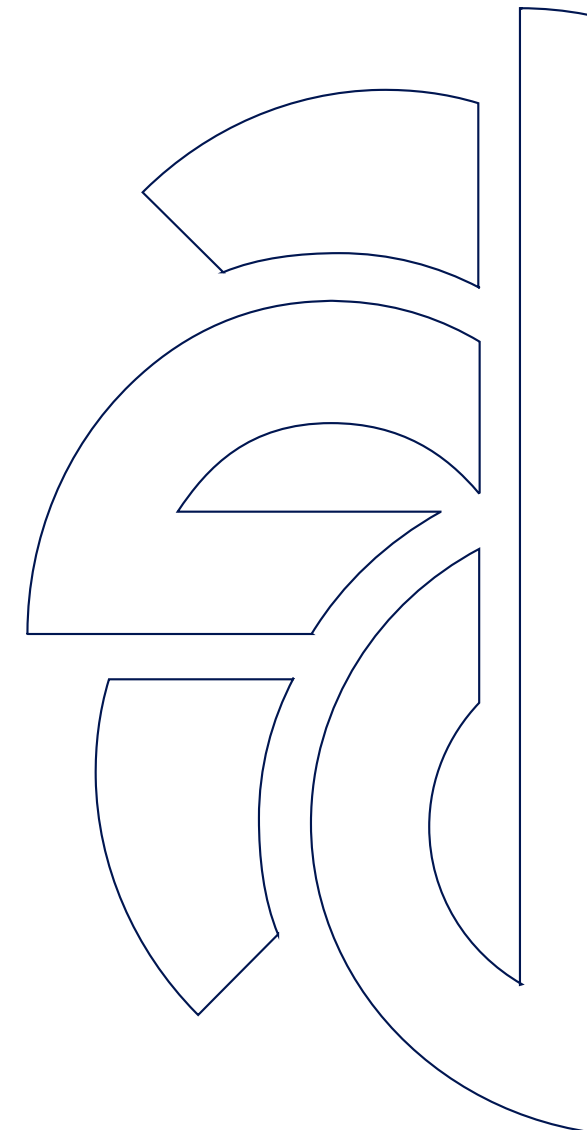
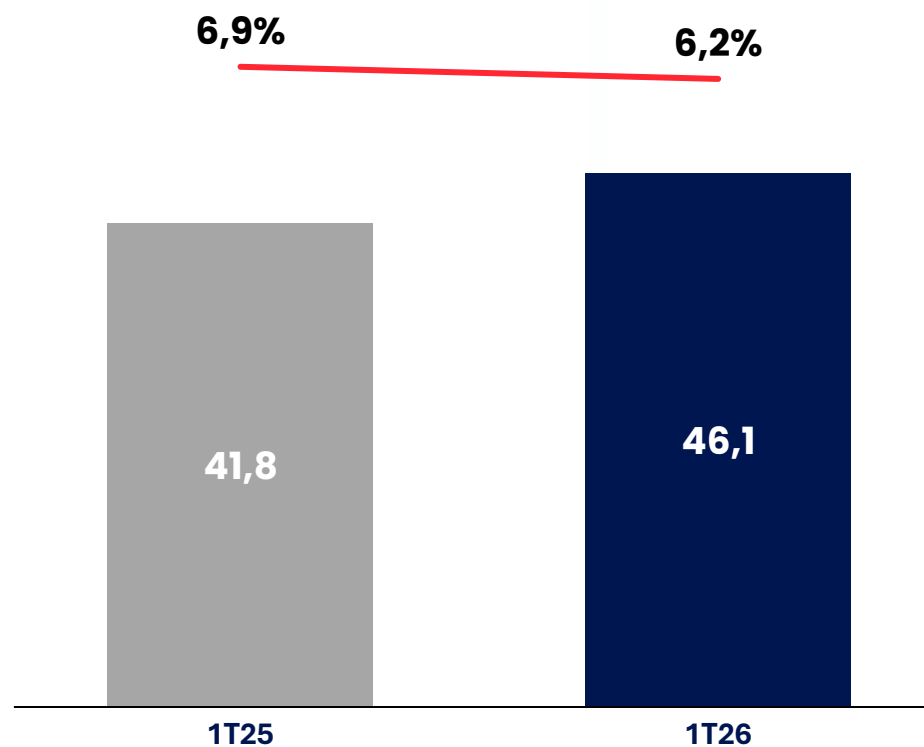
(sem Mercado Público)

(R\$ MILHÕES E % DA RECEITA)



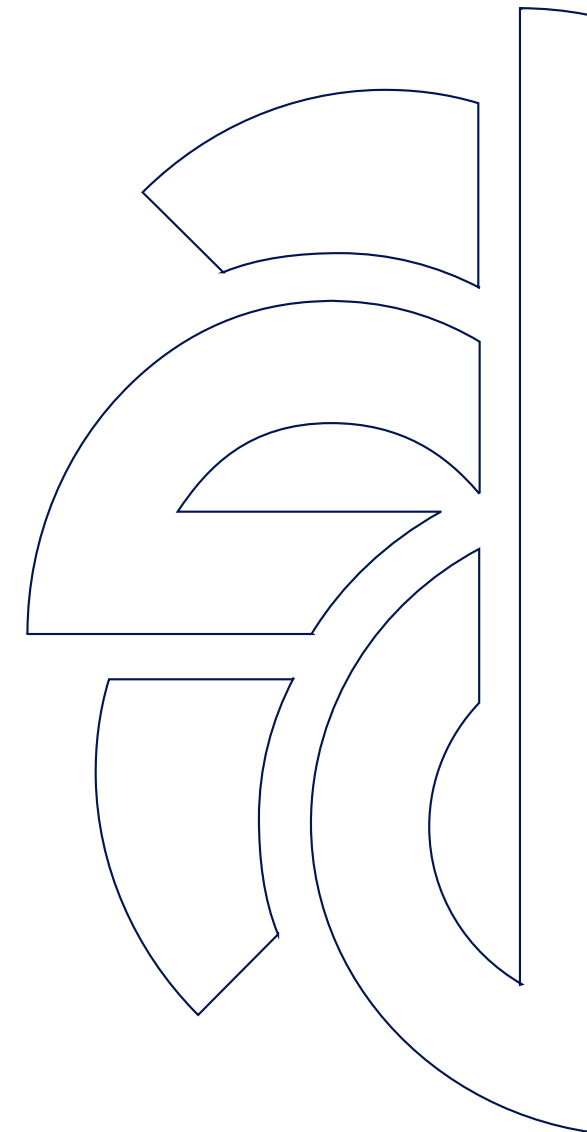
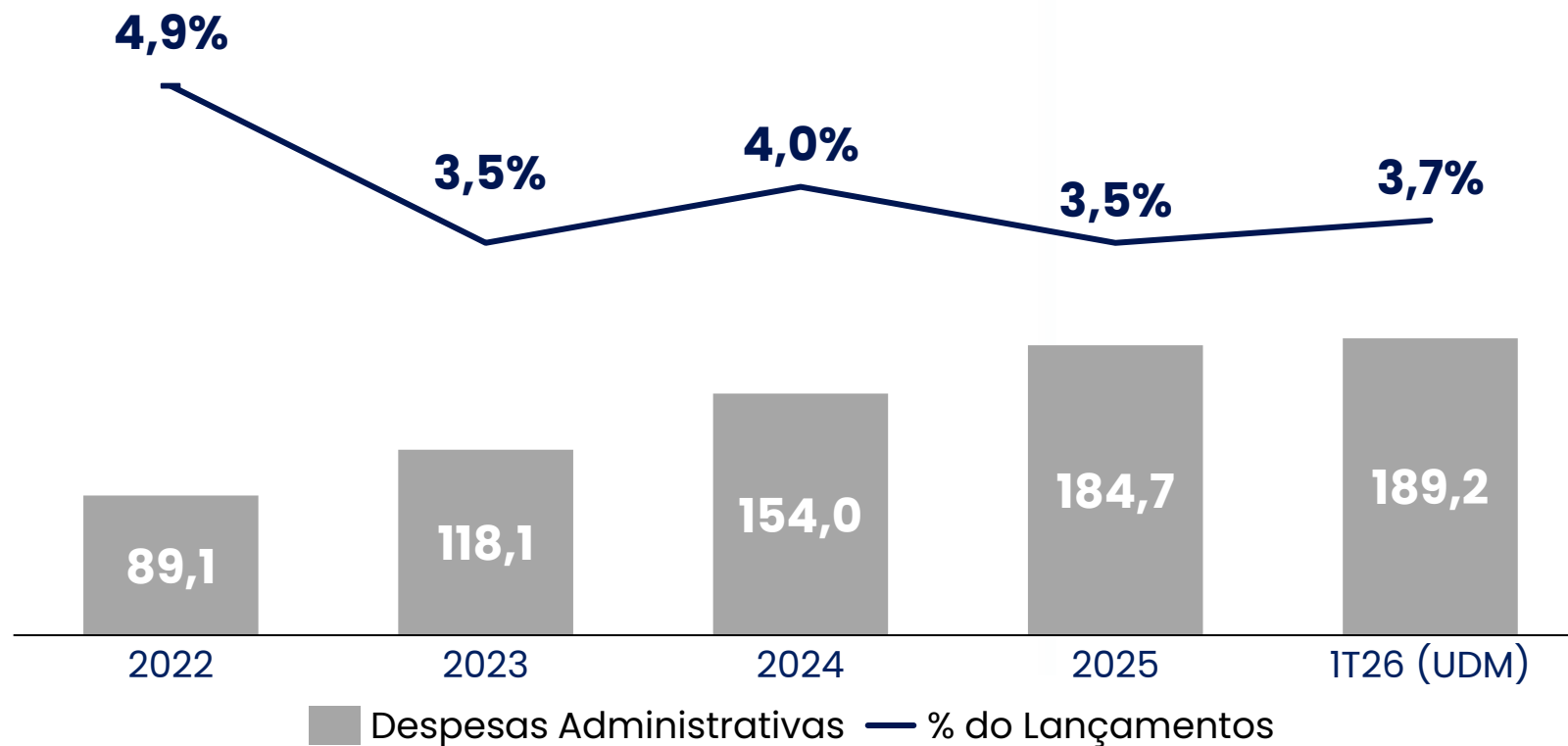
DESPESAS ADMINISTRATIVAS

(R\$ MILHÕES E % DA RECEITA)



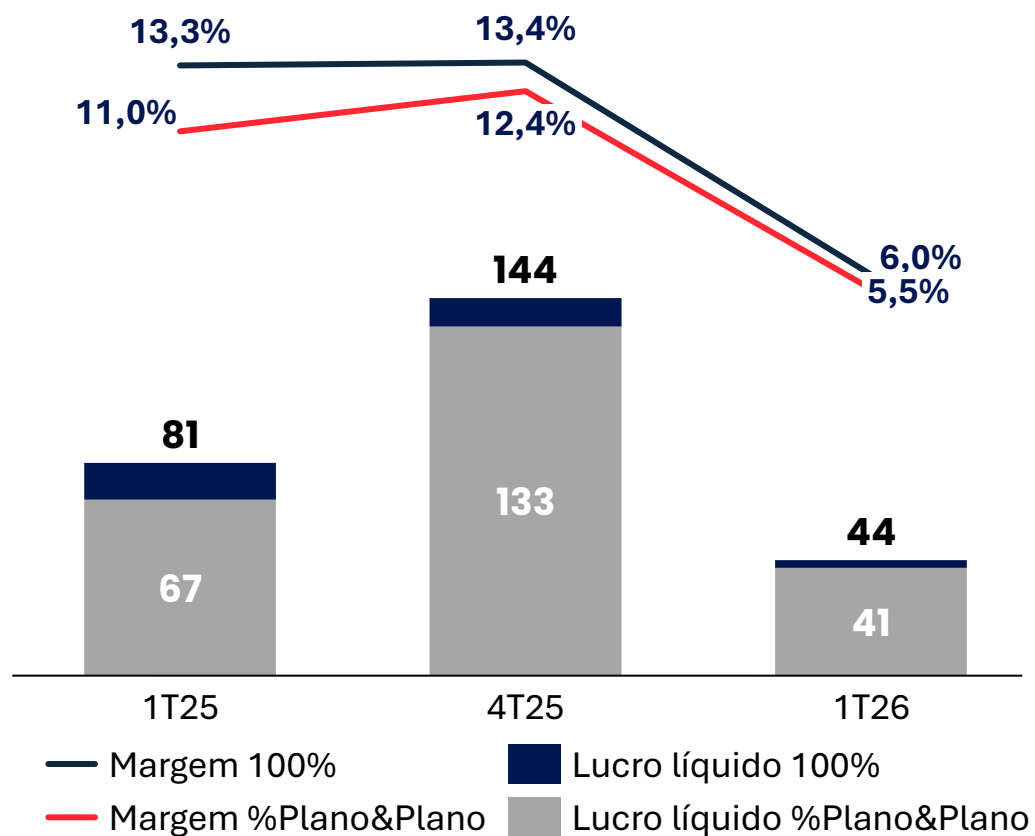
DESP. ADM./LANÇAMENTOS

(R\$ MILHÕES E % DOS LANÇAMENTOS)



LUCRO LÍQUIDO & MARGEM LÍQUIDA

(R\$ MILHÕES E %)



GERAÇÃO DE CAIXA

Geração de Caixa (R\$ milhão)	1T26
Dívida Líquida (Caixa Líquido) no início do período	-19,6
Dívida Líquida (Caixa Líquido) no final do período	68,7
Varição Dívida Líquida	88,3
(+) Dividendos	0
(Geração)/Consumo de Caixa Operacional	88,3
(-) Cessão de Recebíveis	-62,8
(+) Amortização Cessão de Recebíveis	57,3
(Geração)/Consumo de Caixa Operacional ex-Cessão de Recebíveis	93,8

ENDIVIDAMENTO

Dívida Líquida (R\$ mil)	31/03/2026	31/12/2025	Δ %	31/03/2025	Δ %
Dívida Bruta	1.115,9	1.093,3	2,1%	621,7	79,5%
Caixa e Equivalentes de Caixa	1.047,2	1.113,0	-5,9%	464,8	125,3%
Dívida (Caixa) Líquida	68,7	-19,7	-449,4%	156,9	-56,2%
Patrimônio Líquido + Minoritários	1.167,9	1.142,5	2,2%	865,1	35,0%
Dívida (Caixa) Líquida / Patrimônio Líquido	5,9%	-1,7%	7,6 pp	18,1%	-12,3 pp
Grau de Alavancagem [DL / (DL + PL)]	5,6%	-1,8%	7,3 pp	15,4%	-9,8 pp

Q&A

Webcast de Resultados 1T26

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ri@planoeplano.com.br



Para interagir ao vivo:

Caso deseje fazer
alguma pergunta, por
favor digite seu nome e
companhia.

PLPL3



LISTADA NO NOVO MERCADO DA B3 | **PLPL3**



INVESTOR RELATIONS



RESULTS

1ST QUARTER
2026

LISTED ON B3 NOVO MERCADO | **PLPL3**

Disclaimer!

This presentation has forward-looking statements that are subject to risks and uncertainties. These statements are based on Management's beliefs and assumptions and on currently available information. Forward-looking statements refer to the intentions, beliefs or current expectations of the Company, Board members or Executive Officers. They also include information on future results of possible transactions. They are no guarantees of performance, as they involve risks, uncertainties and assumptions because they refer to future events and, therefore, depend on circumstances that may or may not occur. Our future results and value for shareholders may significantly differ from those expressed or suggested in these statements. Many factors that may determine these results and figures are beyond the Company's control or its ability to make predictions.

PARTICIPANTS



RODRIGO VON

CEO



RODRIGO LUNA

VICE-PRESIDENT



JOÃO HOPP


EXECUTIVE VICE-PRESIDENT DIRECTOR CFO E IRO



ANSELMO SOARES


FINANCIAL DIRECTOR

HIGHLIGHTS 1T26

 **LAUNCHES 100%
1Q26 (LTM)**

BRL 5.1 Billion

+10.9%
1Q26 LTM vs 1Q25 LTM

 **LAUNCHES
100% 1Q26**


BRL 989 Million

+60.4%
ABOVE 4Q25

 **LANDBANK**

BRL 34.5 Billion

+11.7%
ABOVE 1Q25

 **NET SALES 100%
1Q26 (UDM)**


BRL 4.3 Billion

+19.4%
1Q26 LTM vs 1Q25 LTM

 **NET SALES 100%
1Q26**

BRL 841 Million


-1.6%
BELOW 1Q25

 **UNITS UNDER
CONSTRUCTION | 1Q26**

44,2 Thousand units


+46.2%
ABOVE 1Q25



 **PLANO&PLANO'S
EQUITY**

BRL 1,167.9 Million

+35.0%
AS OF 03/03/2025

 **NET REVENUE
PRIVATE MARKET**

BRL 677.7 Million

+37.6%
ABOVE 1Q25



OPERATIONAL RESULTS

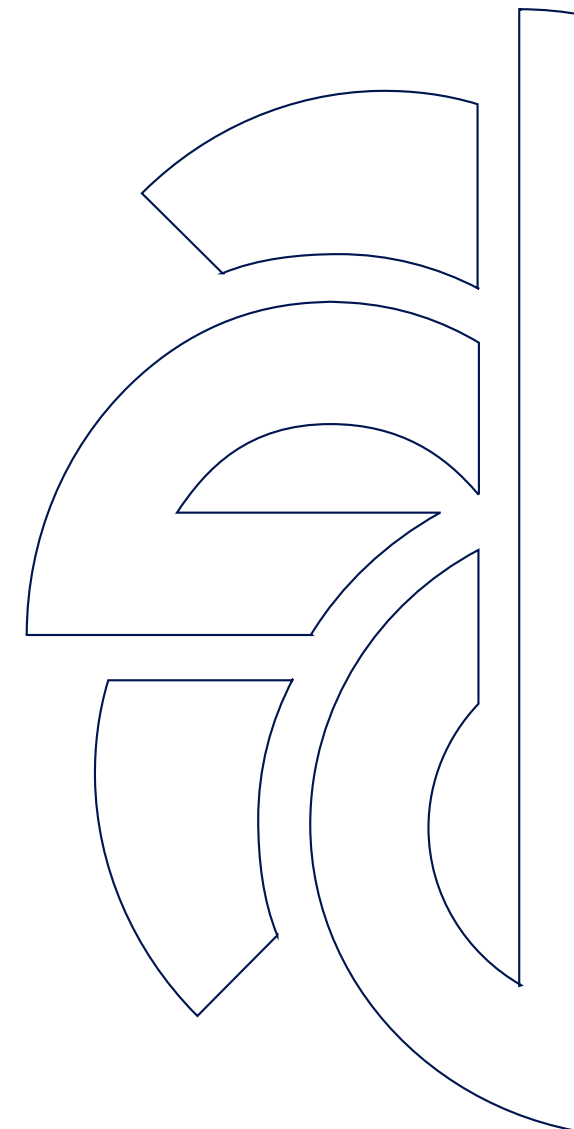
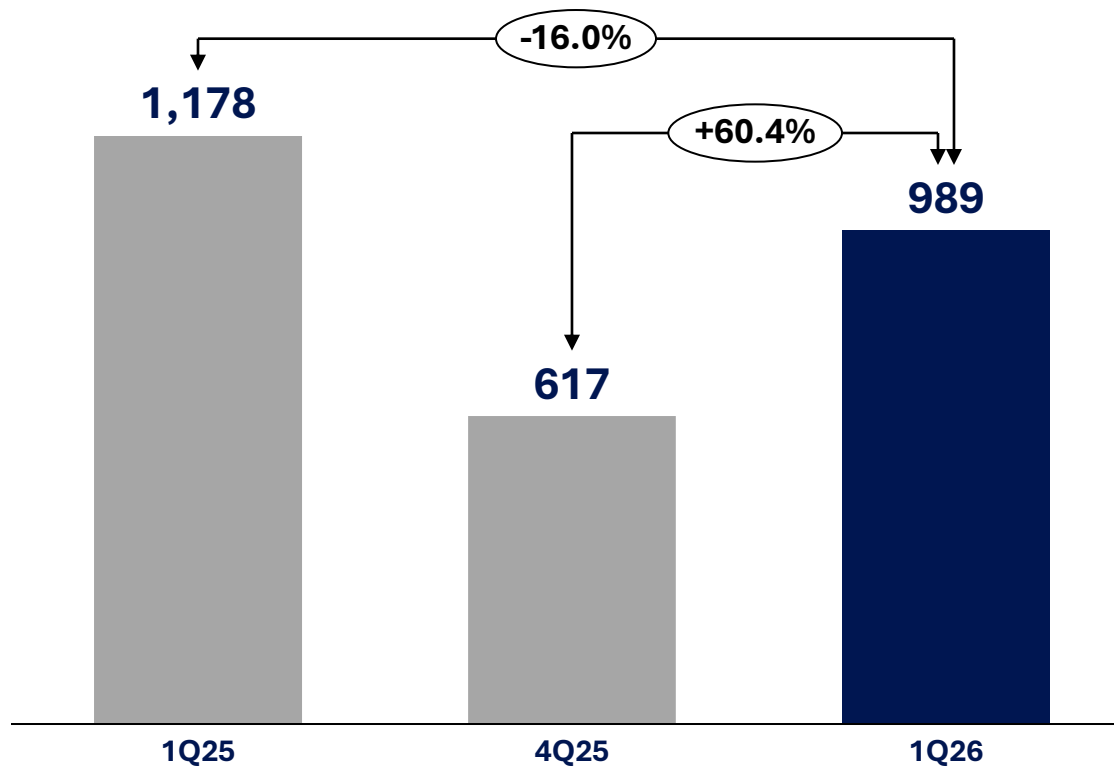
1Q26

LISTED ON B3 NOVO MERCADO | **PLPL3**



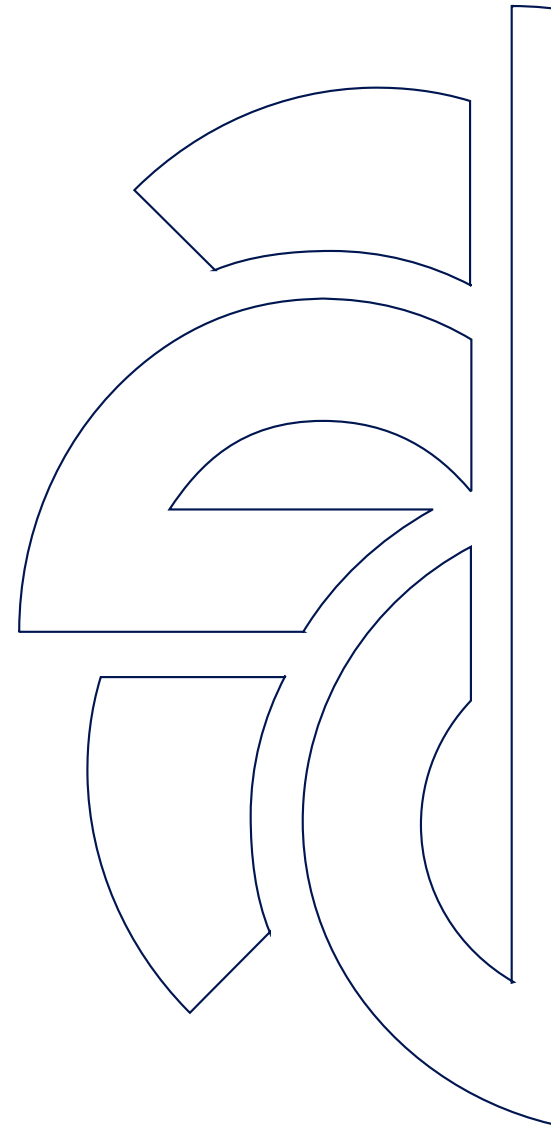
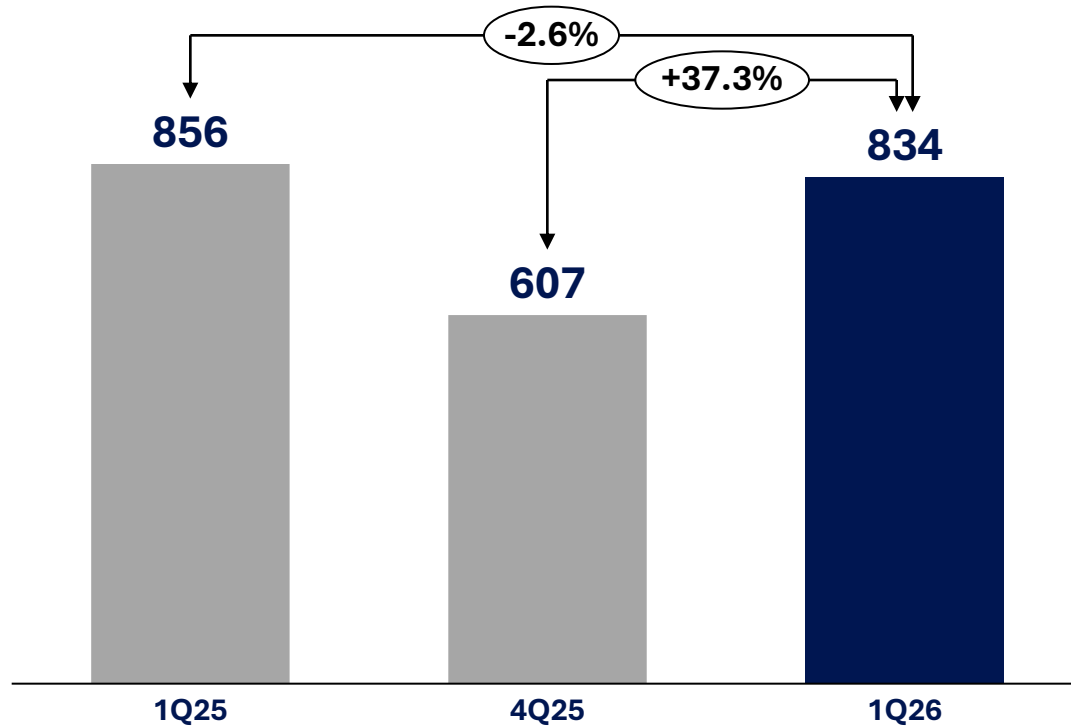
LAUNCHES 100%

TOTAL (BRL million)



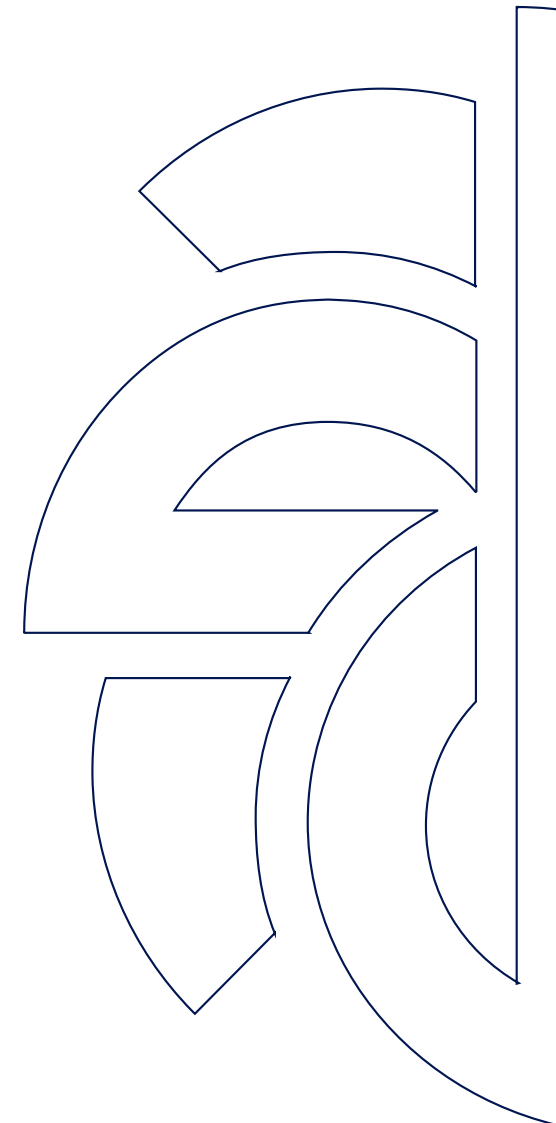
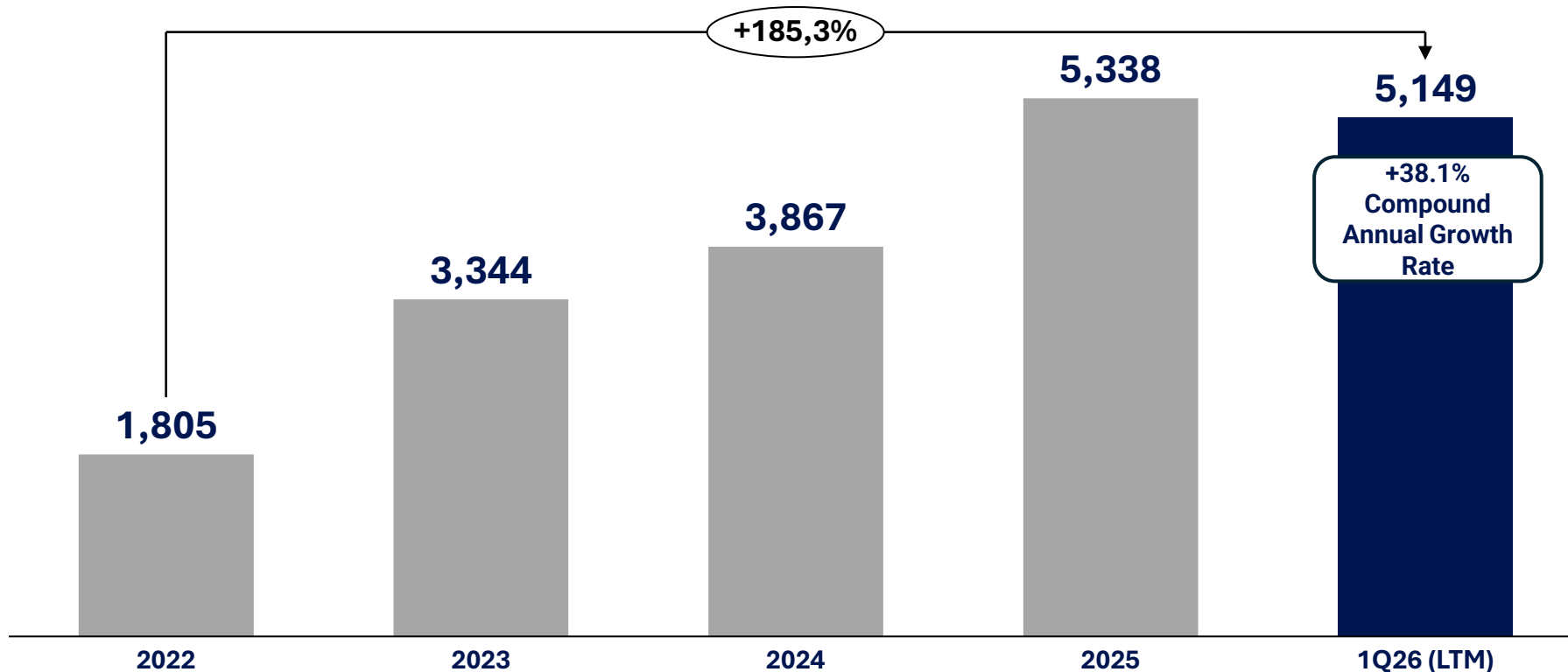
LAUNCHES %P&P PRIVATE MARKET

TOTAL (BRL million)



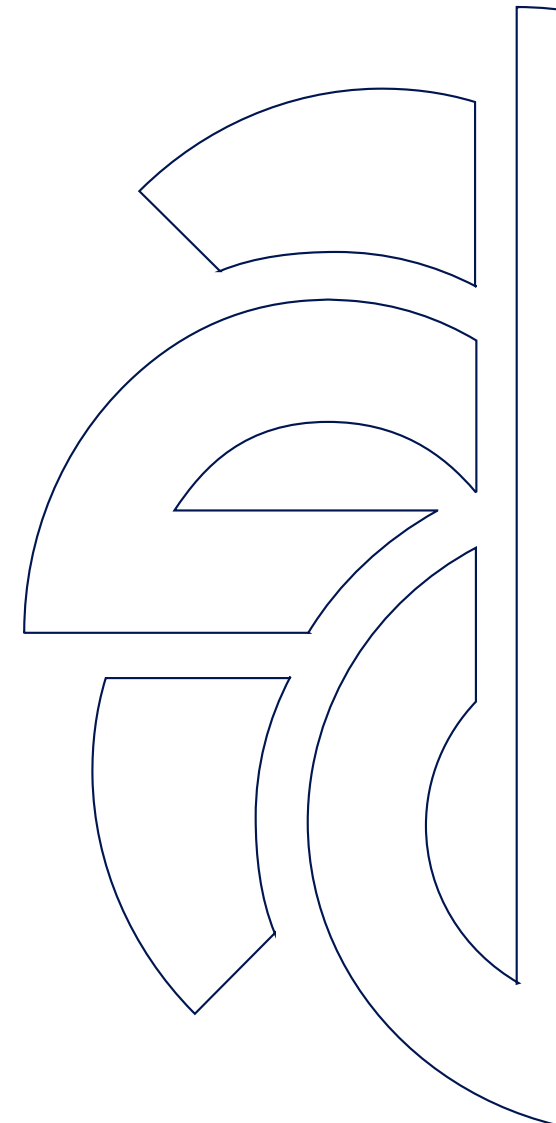
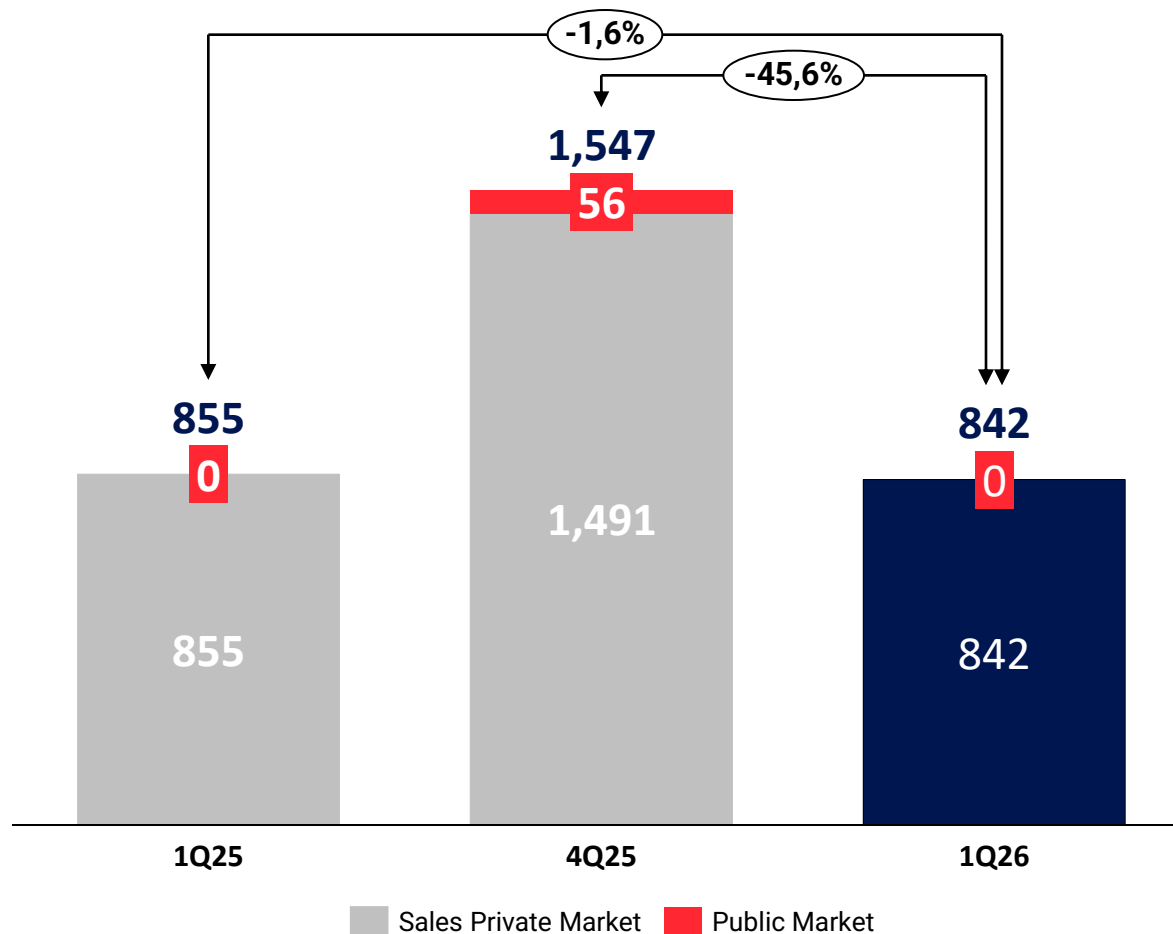
LTM LAUNCHES TRACK.

Numbers include Public Market - TOTAL (BRL million)



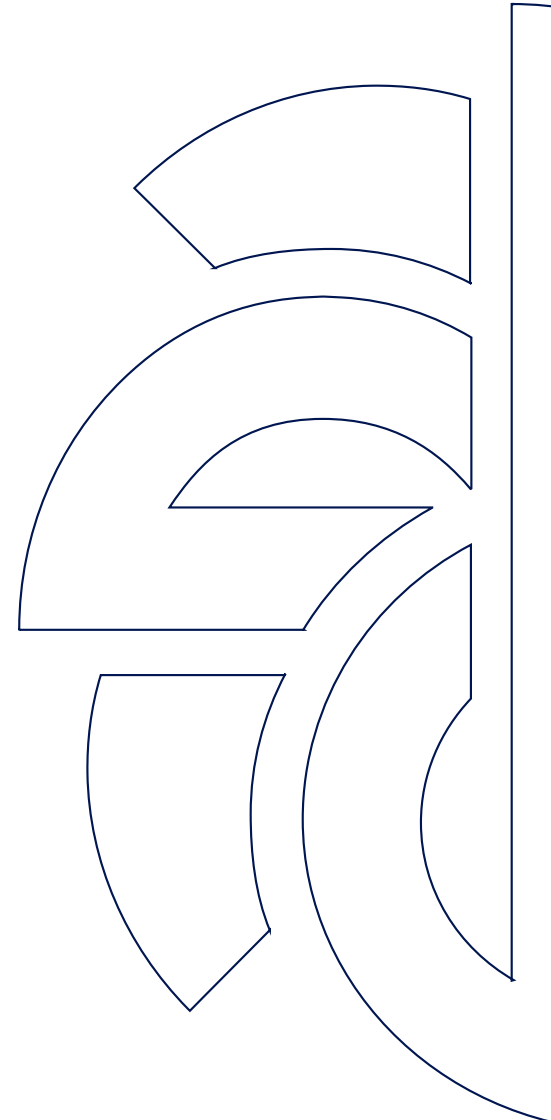
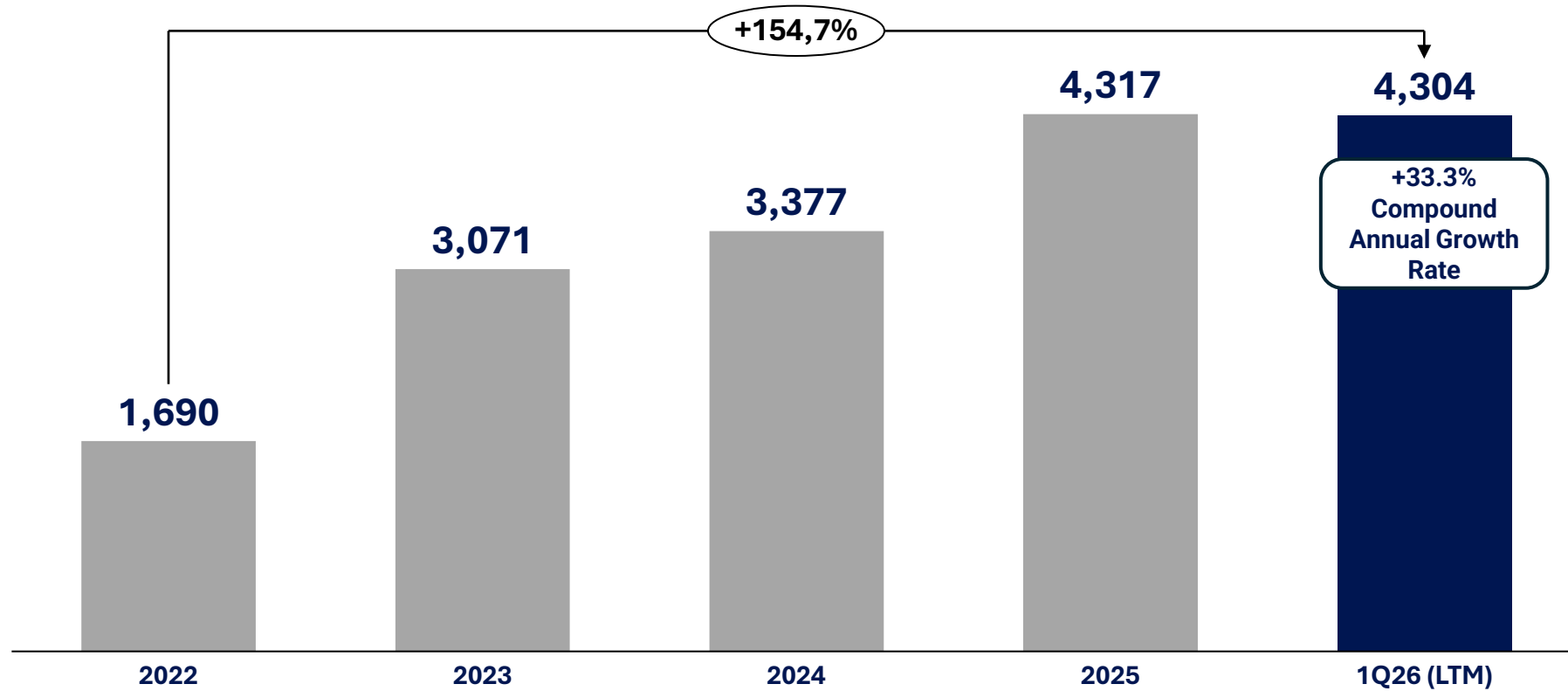
SALES 100%

TOTAL (BRL million)



LTM SALES HISTORY

TOTAL (BRL million)





FINANCIAL RESULTS

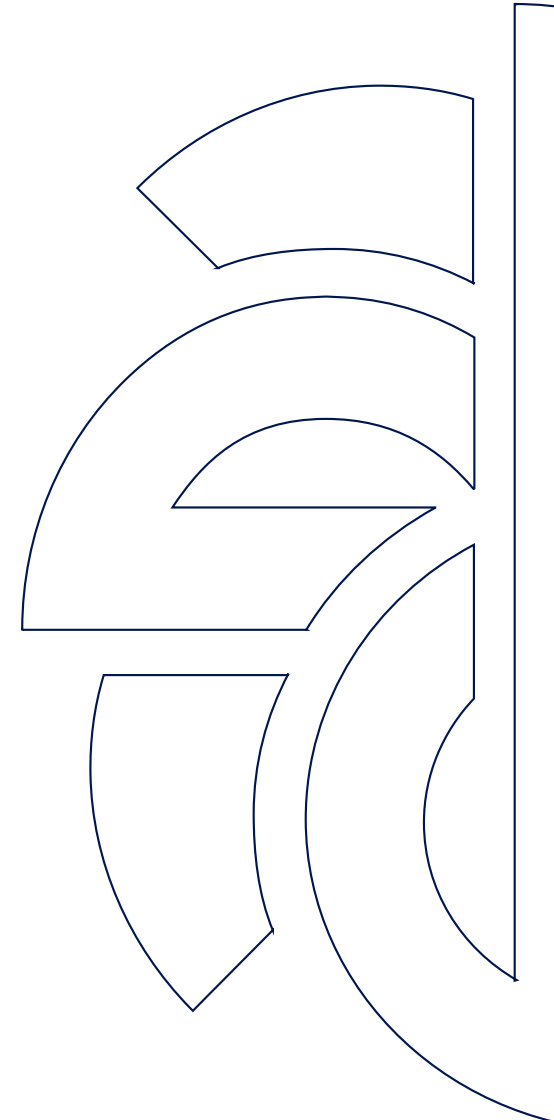
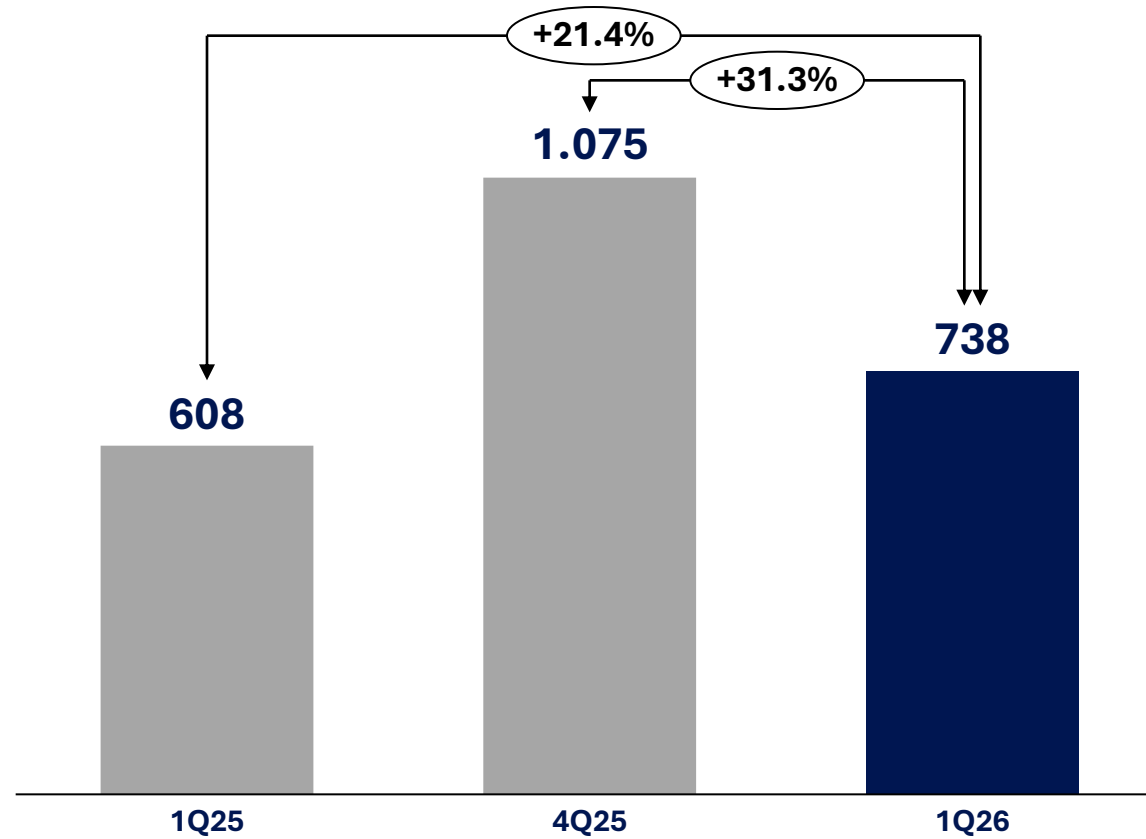
1Q26

LISTED ON B3 NOVO MERCADO | **PLPL3**



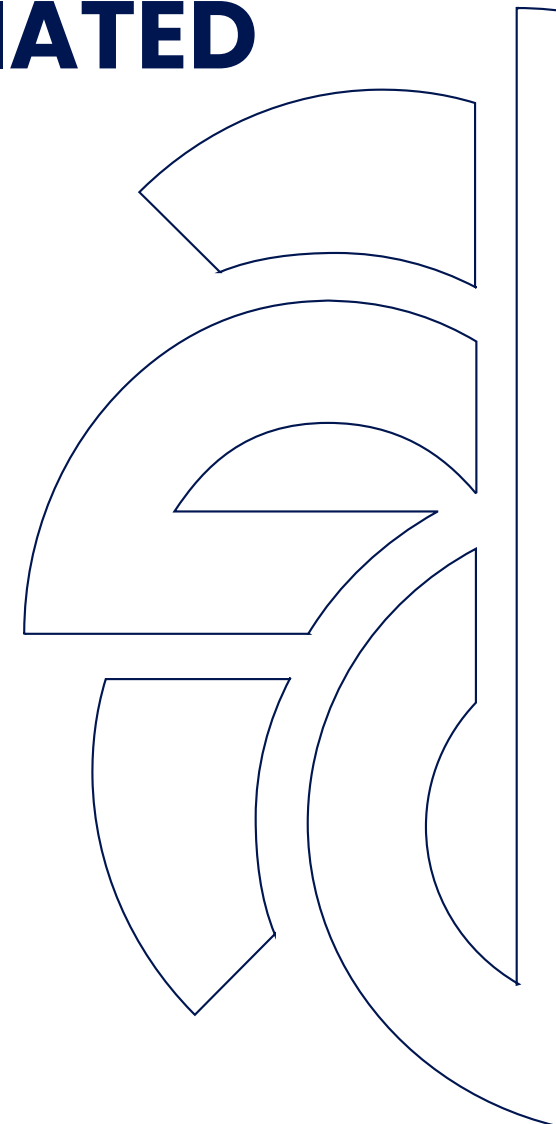
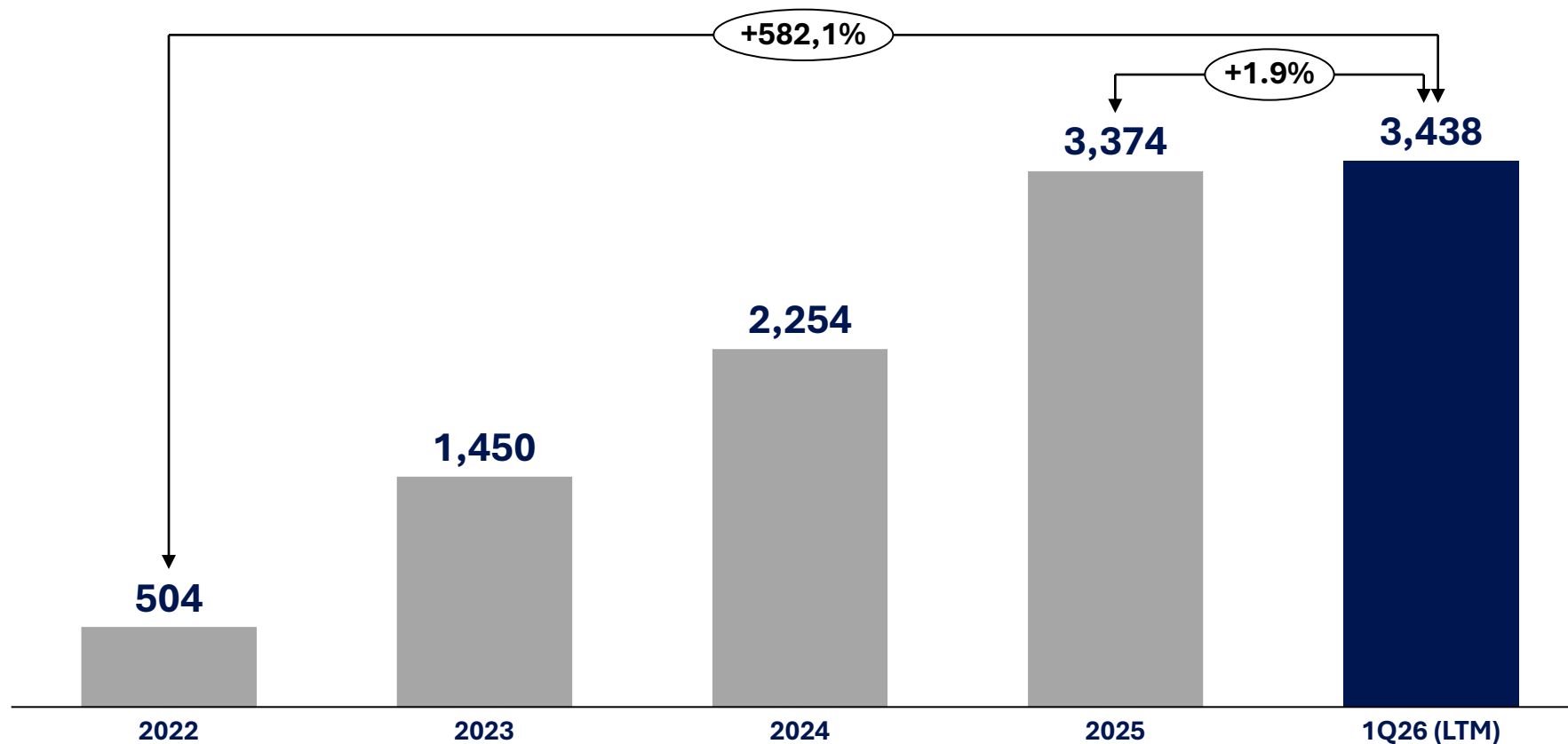
NET REVENUE

TOTAL (BRL million)



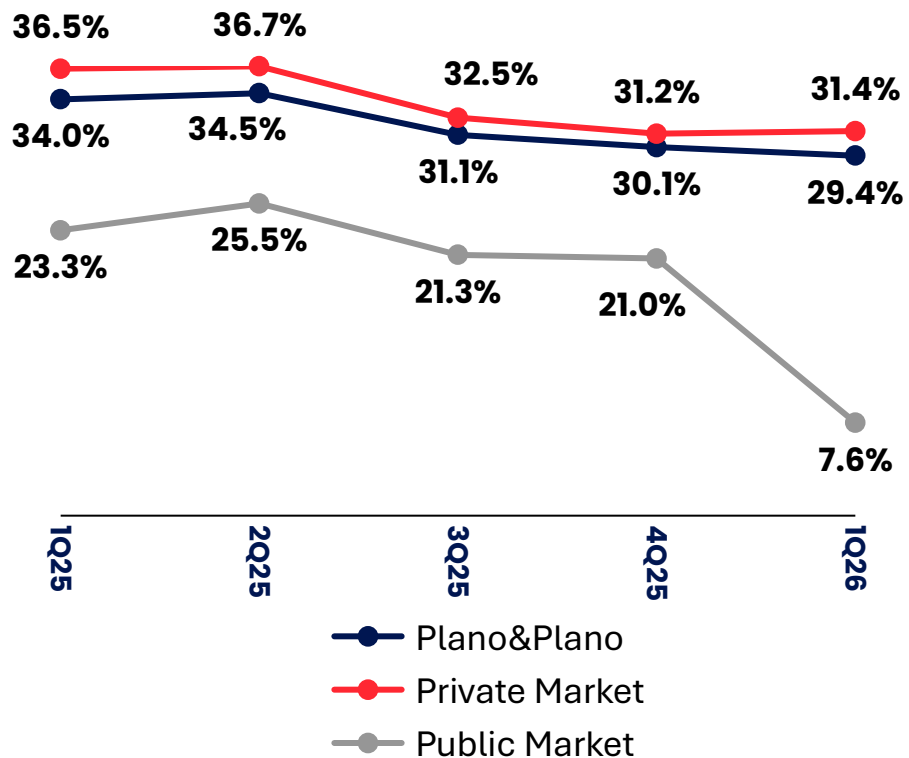
EVOLUTION OF REVENUE TO BE APPROPRIATED

TOTAL (BRL million)

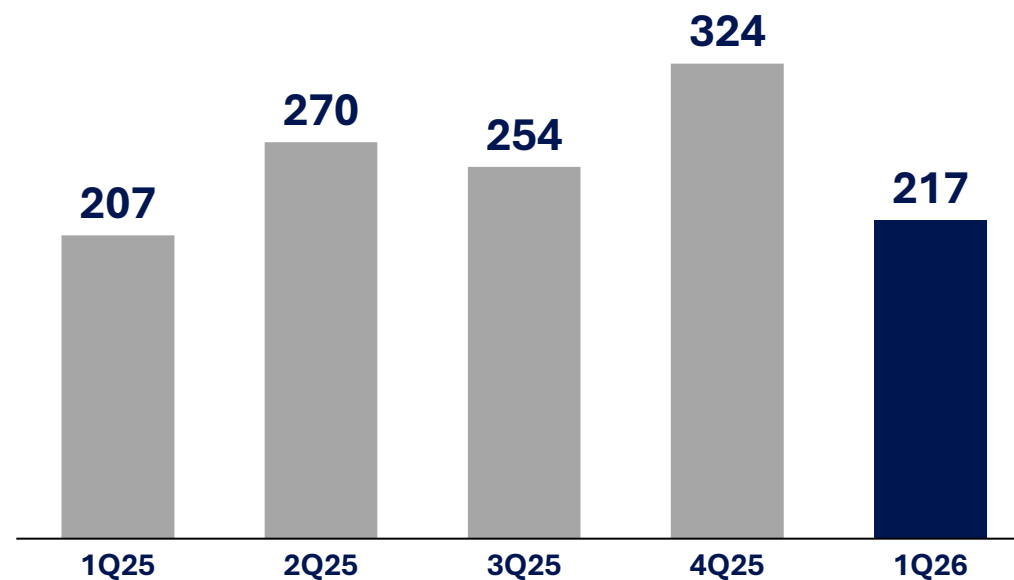


GROSS PROFIT & MARGIN

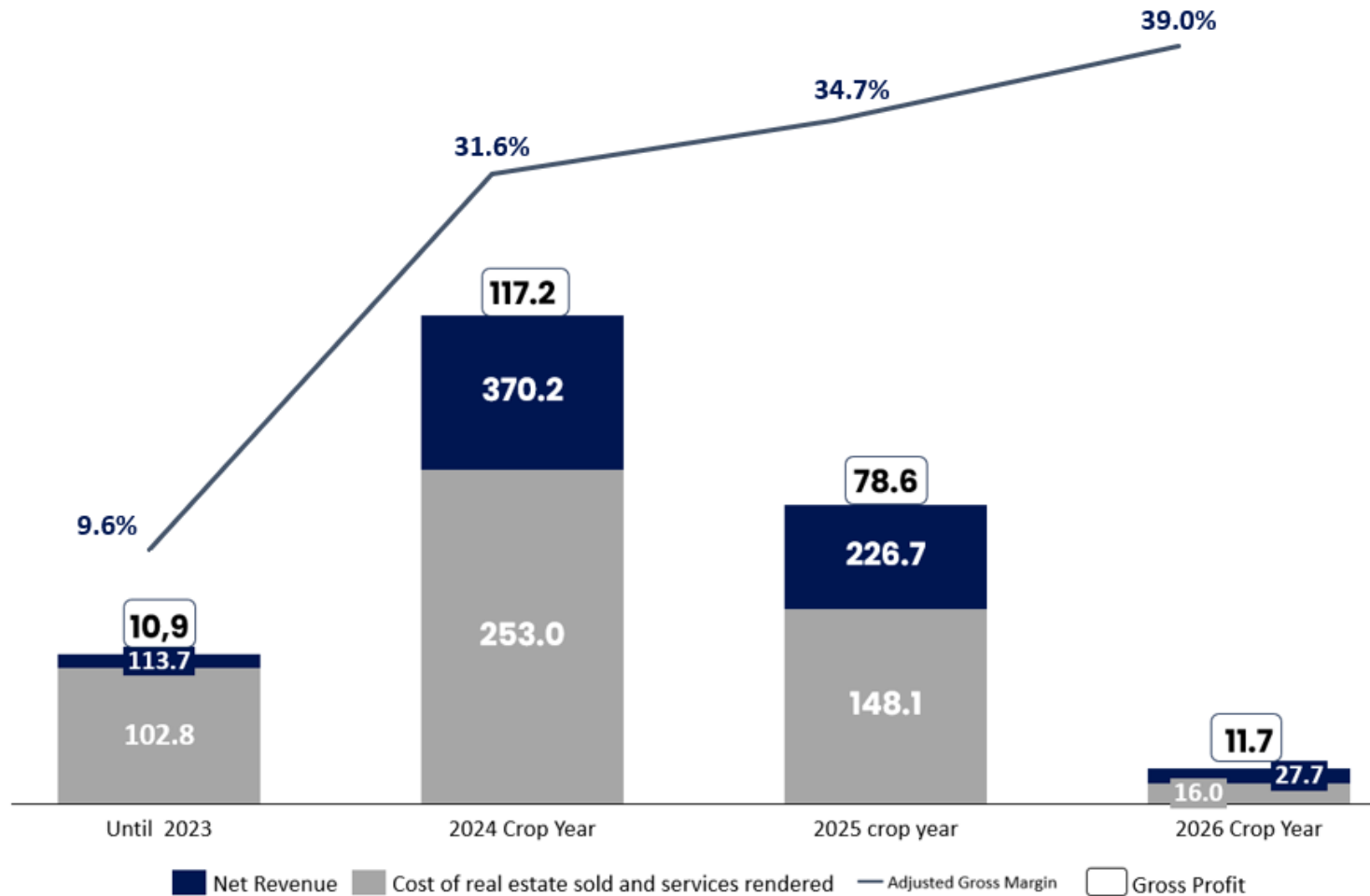
ADJUSTED GROSS MARGIN (%)



ADJUSTED GROSS PROFIT (BRL million)

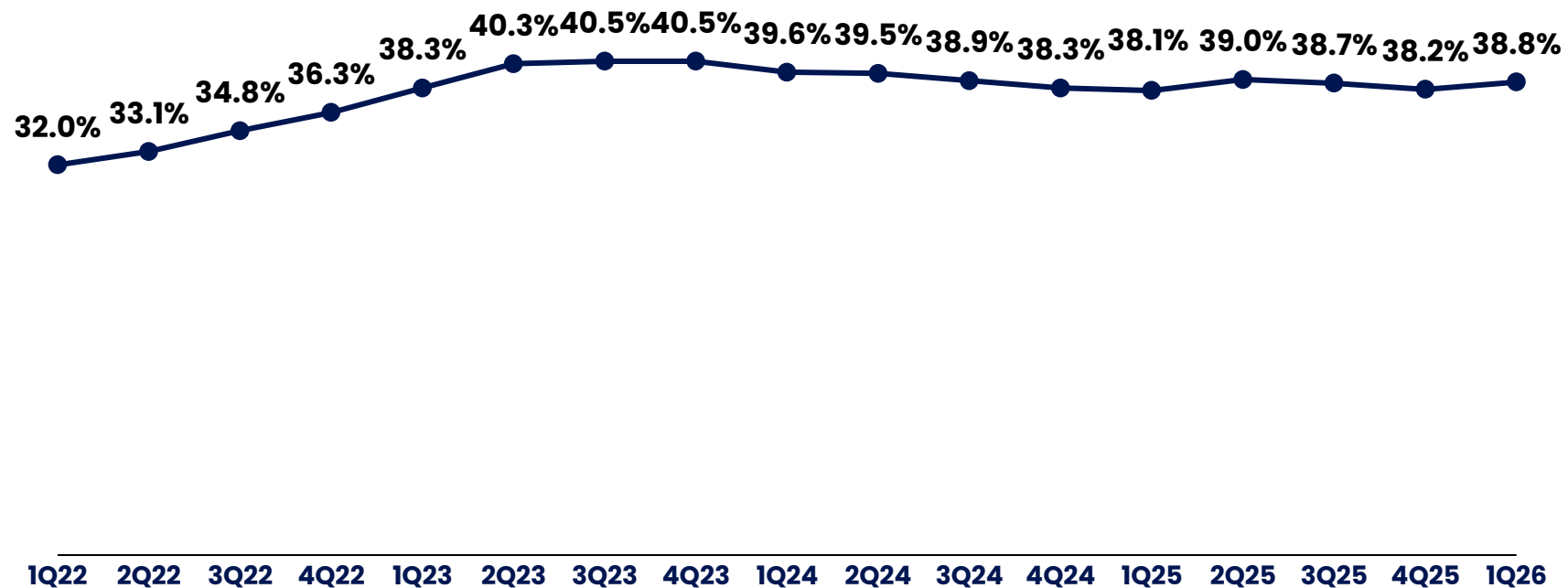


ADJUSTED GROSS MARGIN BY CROP YEAR PUBLIC MARKET AND PRIVATE MARKET



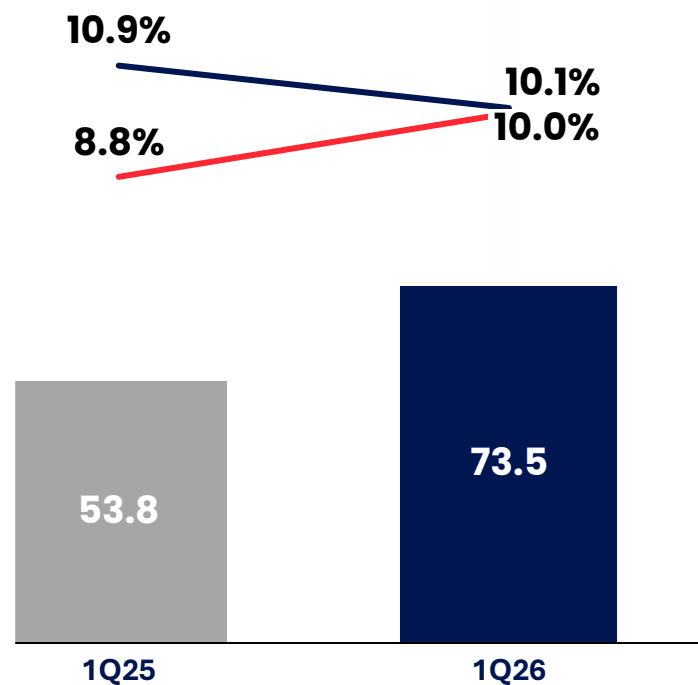
BACKLOG MARGIN

PRIVATE MARKET (%)

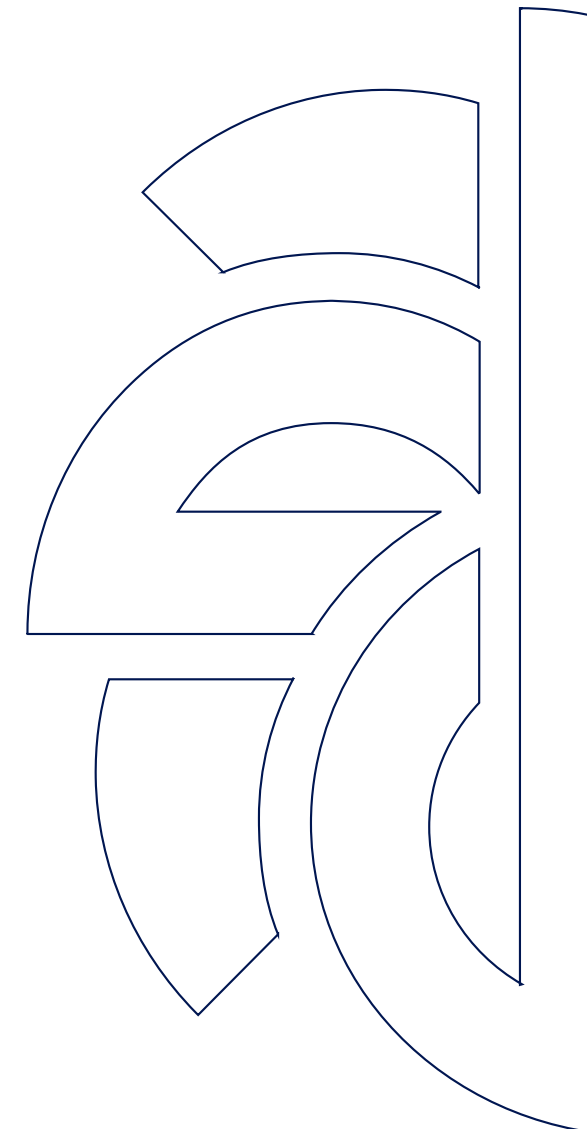


SALES EXPENSES

(BRL MILLION AND % OF REVENUE)

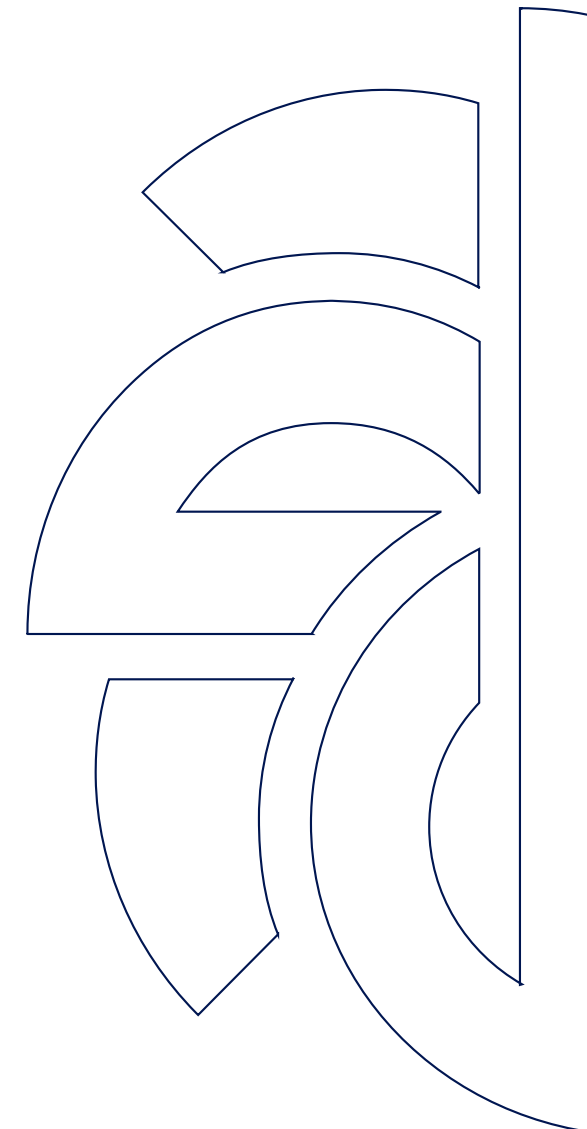
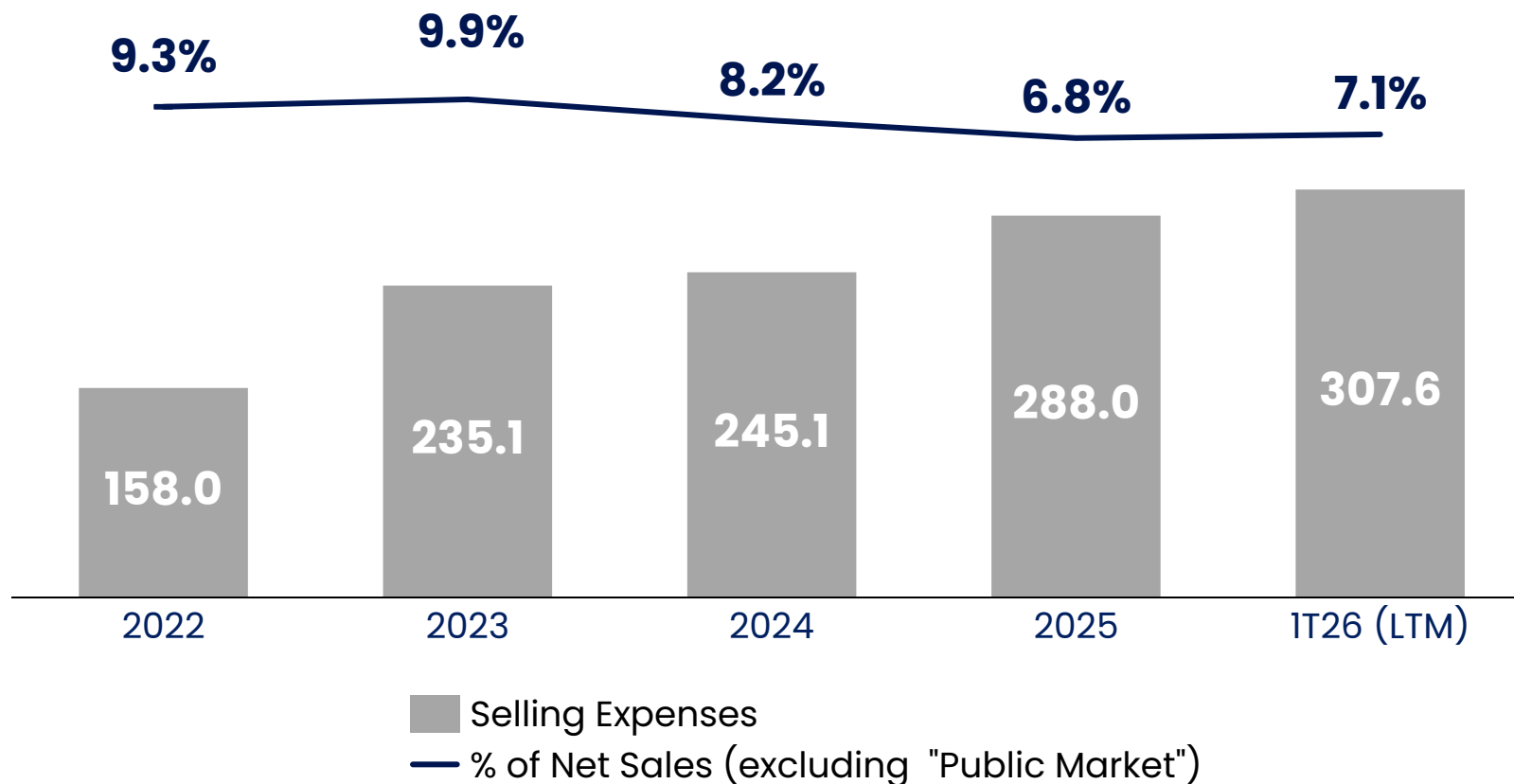


■ Adjusted Gross Profit — % Revenue (Including "Pode Entrar") — % Revenue (Excluding "Pode Entrar")



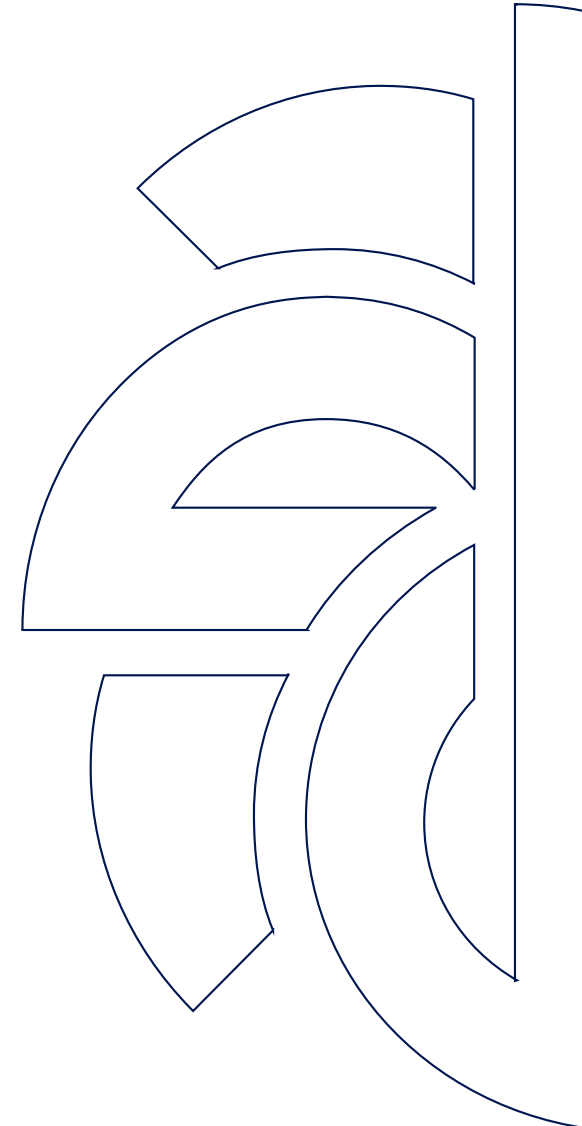
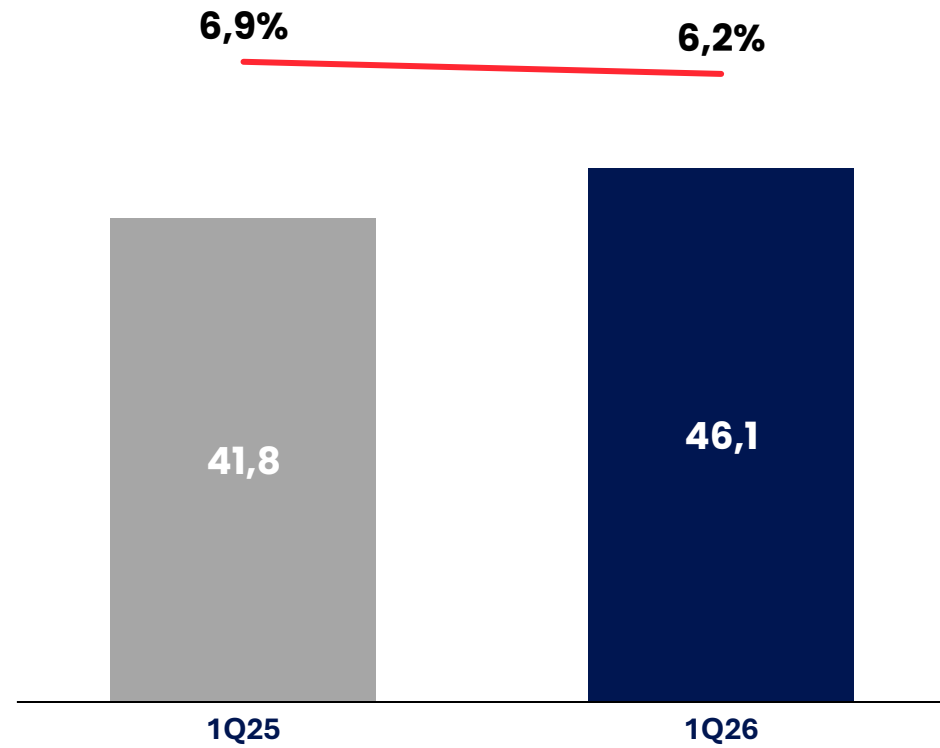
SELLING EXPENSES/NET REVENUE

(excluding Public Market)
(BRL MILLION AND % OF REVENUE)



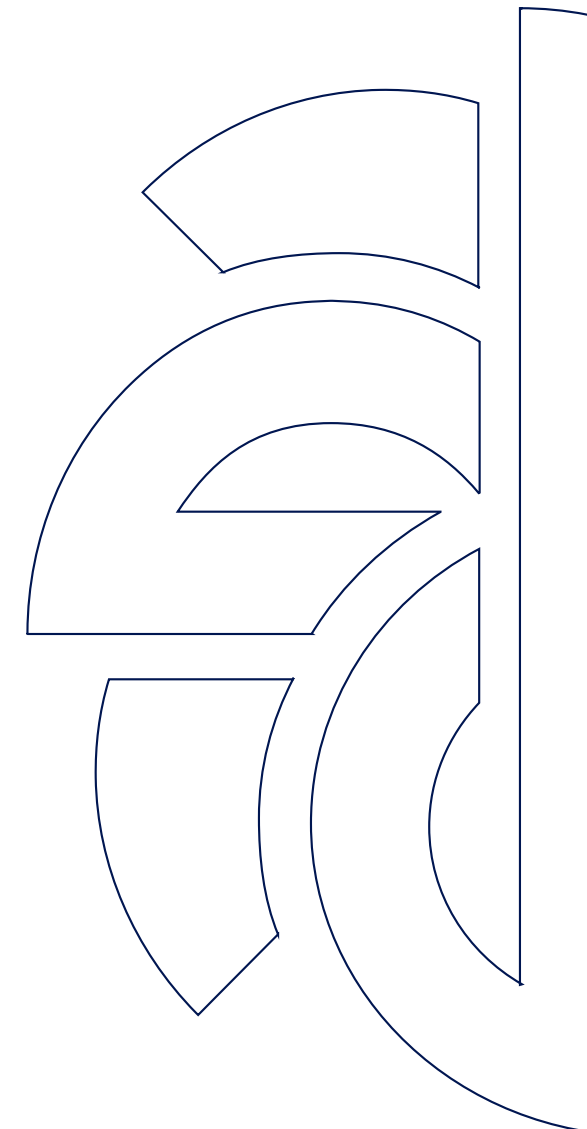
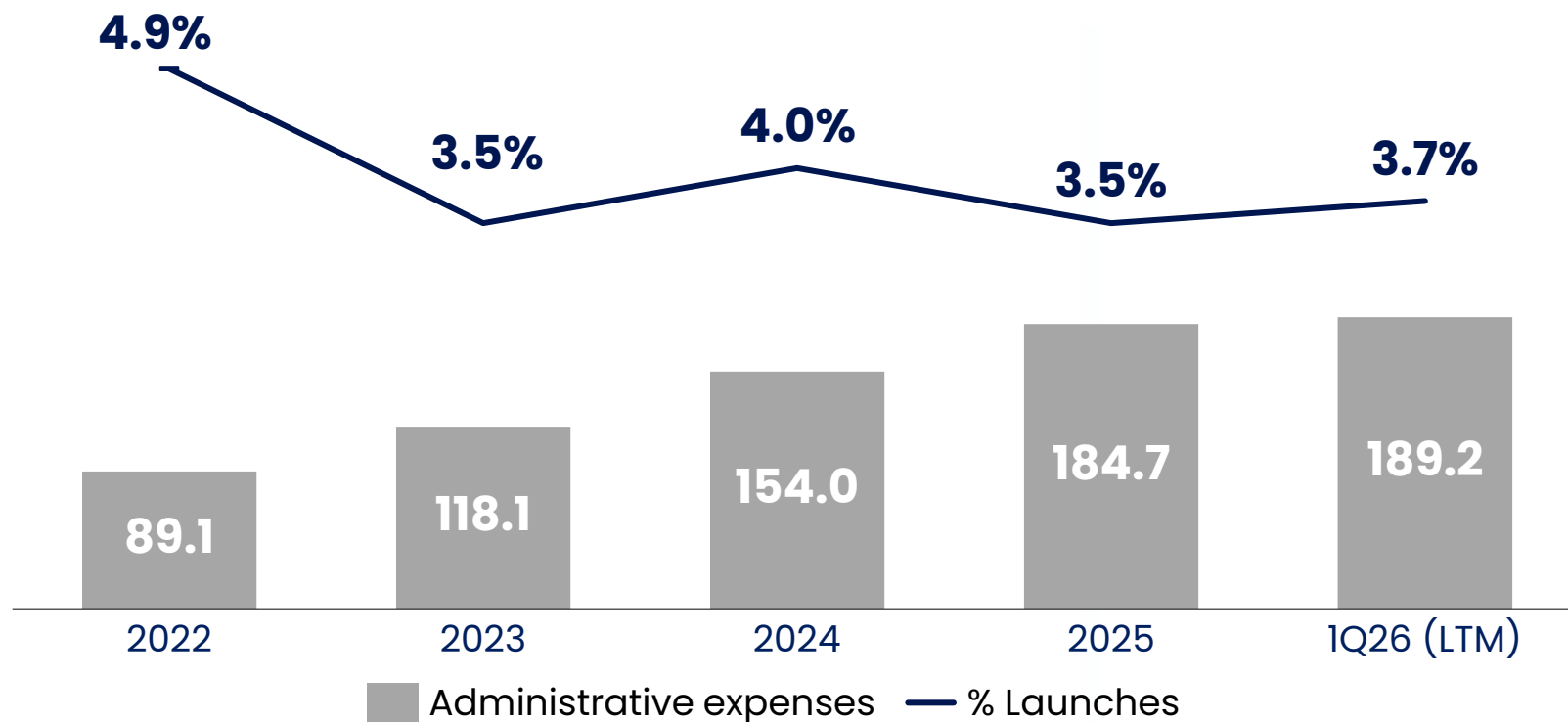
G&A EXPENSES

(BRL MILLION AND % OF REVENUE)



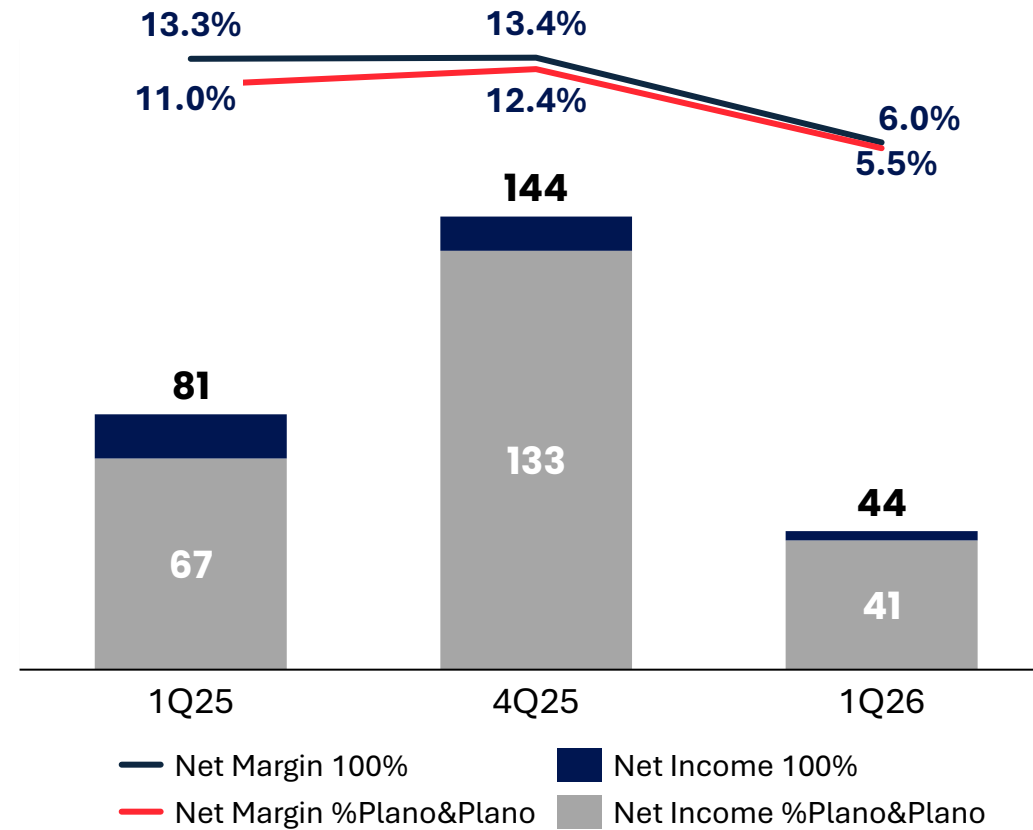
G&A EXPENSES/LAUNCHES

(BRL MILLION AND % OF REVENUE)



NET INCOME & MARGIN

(BRL MILLION AND%)



CASH GENERATION

Cash Generation (BRL Million)	1Q26
Net Debt (Net Cash) at the beginning of the period	-19.6
Net Debt (Net Cash) at the end of the period	68.7
Net Debt Variation	88.3
(+) Dividends	0
Operating Cash Consumption / (Generation)	88.3
(-) Receivables Assignment	-62.8
(+) Amortization of receivables assignment	57.3
Operating Cash Consumption / (Generation) ex-Receivables Assignment	93.8

NET DEBT

Net Debt (BRL thousands)	03/31/2026	12/31/2025	Δ %	03/31/2025	Δ %
Gross Debt	1,115.9	1,093.3	2.1%	621.7	79.5%
Total Cash and Financial Investments	1,047.2	1,113.0	-5.9%	464.8	125.3%
Net Debt	68.7	-19.7	-449.4%	156.9	-56.2%
Equity 100%	1,167.9	1,142.5	2.2%	865.1	35.0%
Net Debt / Equity	5.9%	-1.7%	7.6 pp	18.1%	-12.3 pp
Leverage Ratio [ND / (ND + E)]	5.6%	-1.8%	7.3 pp	15.4%	-9.8 pp

Q&A

Earnings Webcast 1Q26

IR Team:

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ri@planoeplano.com.br



To participate live:

If you would like to ask a question, please type your name and company

PLPL3



PLANO & PLANO

Construindo relações de valor

LISTED ON B3 NOVO MERCADO | **PLPL3**

