

Apresentação de Resultados 2T25

Apresentação:

Marcos Lopes – CEO

Francisco Lopes Neto – COO

Cyro Naufel – DRI

Robson Paim – CFO



LPSBrasil

Aviso Importante

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Destques 2T25



VGv Intermediado Total

R\$ 3,2 bi no 2T25 | **-7%** vs. 2T24
R\$ 6,0 bi no 1S25 | **estável** vs. 1S24



Carteira CrediPronto

R\$ 17,4 bi no 2T25 | **+13%** vs. 2T24



Receita Líquida

R\$ 51,2 mm no 2T25 | **+13%** vs. 2T24
R\$ 99,5 mm no 1S25 | **+20%** vs. 1S24



EBITDA

R\$ 19,6 mm no 2T25 | **+12%** vs. 2T24
R\$ 32,6 mm no 1S25 | **+4%** vs. 1S24

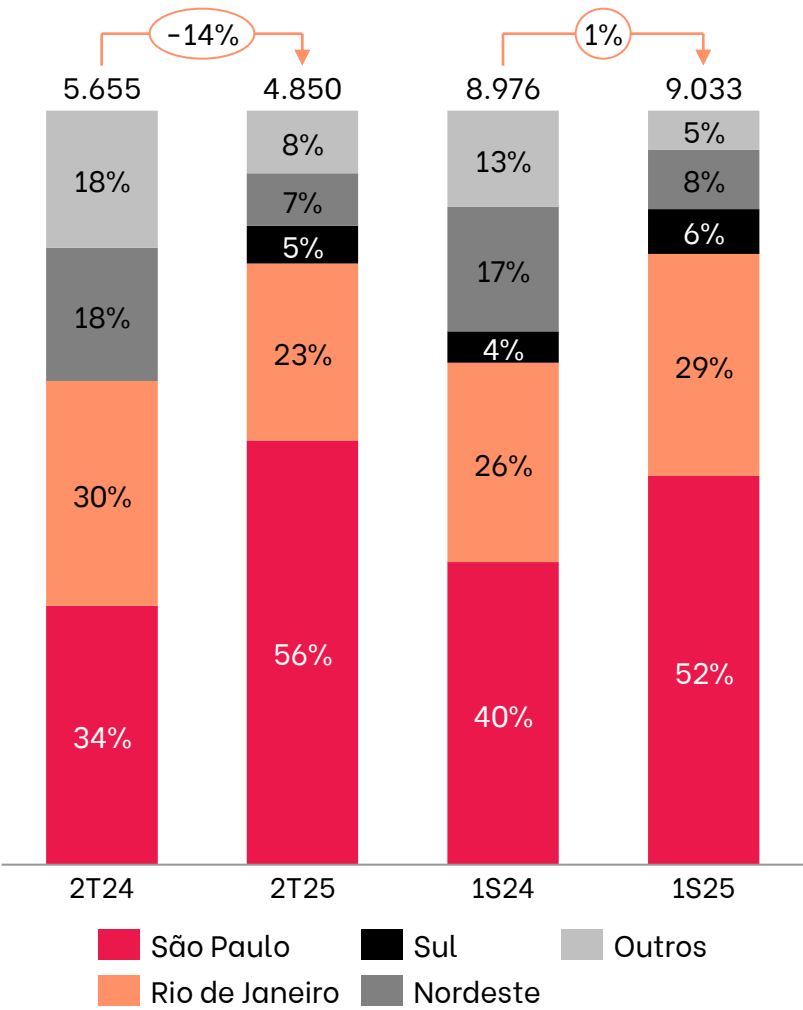


Lucro Líquido Controladora Antes IFRS

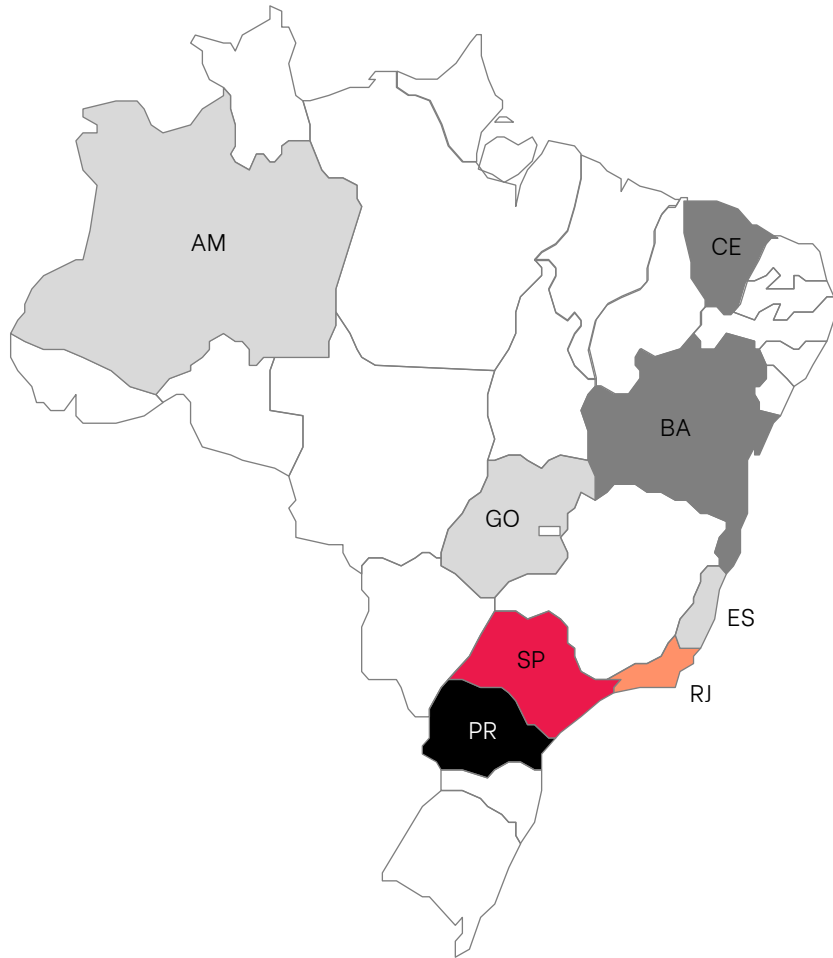
R\$ 11,3 mm no 2T25 | **+63%** vs. 2T24
R\$ 17,0 mm no 1S25 | **+67%** vs. 1S24

Lançamentos Lopes

A Lopes participou de **32 projetos** no 2T25, totalizando **62 projetos** no 1S25

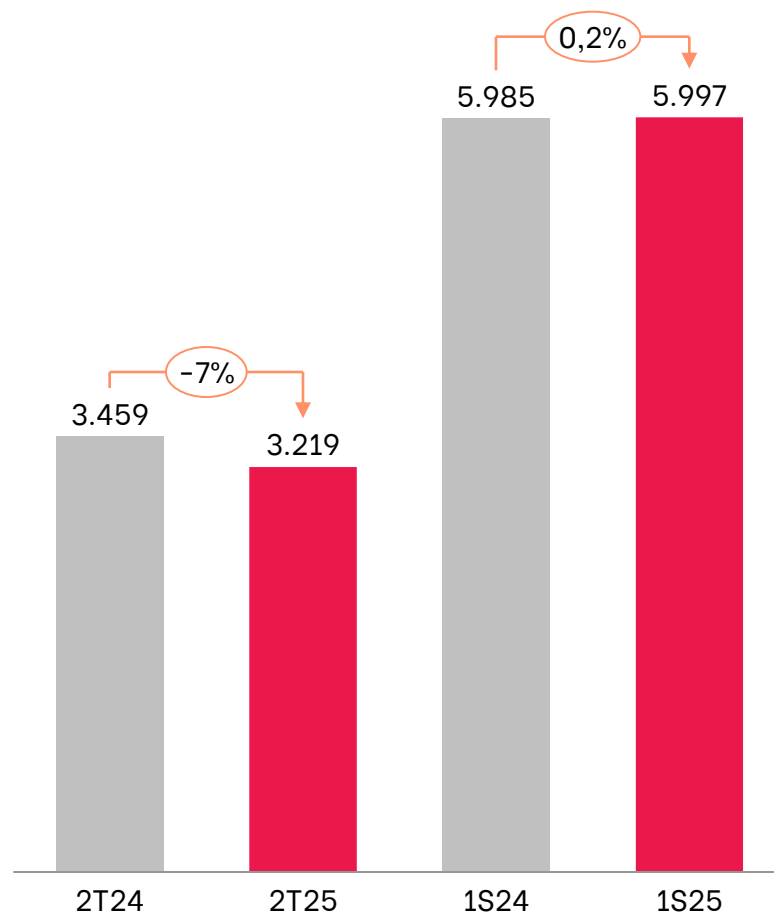


Estados com Lançamentos 1S25

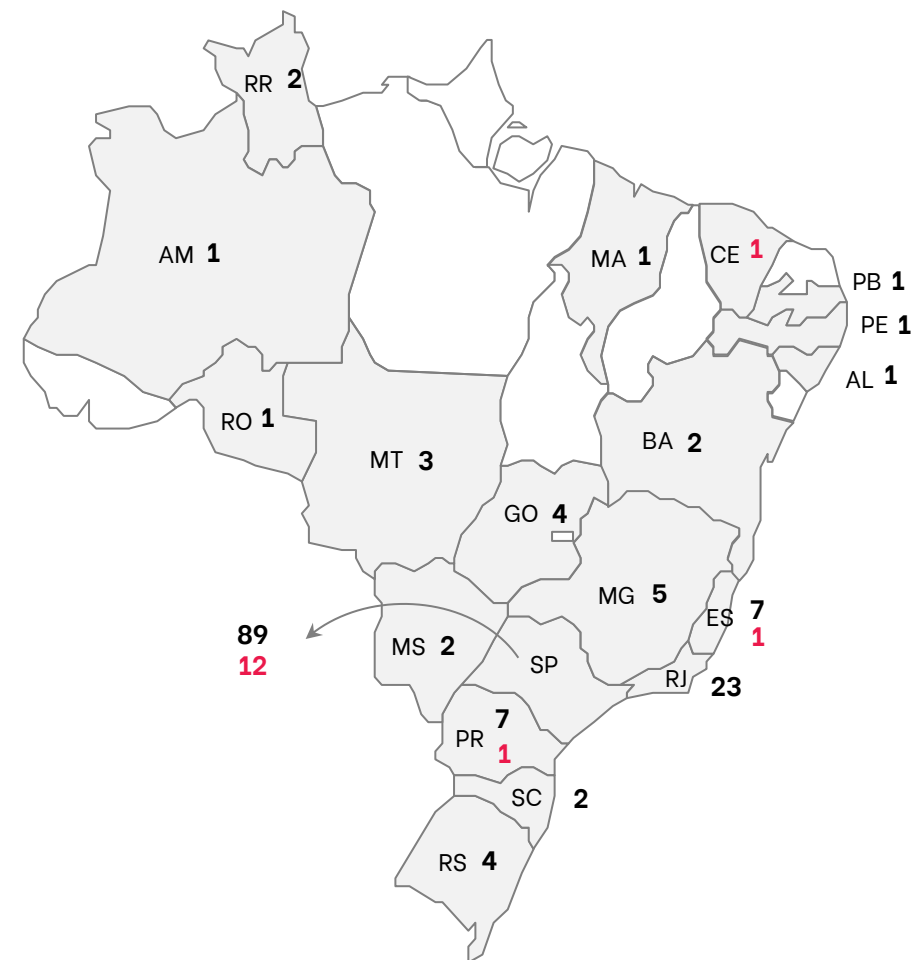


Intermediação Lopes

As vendas da Companhia atingiram **R\$ 3,2 bilhões** no 2T25 e **R\$ 6,0 bilhões** no 1S25



Presença Nacional



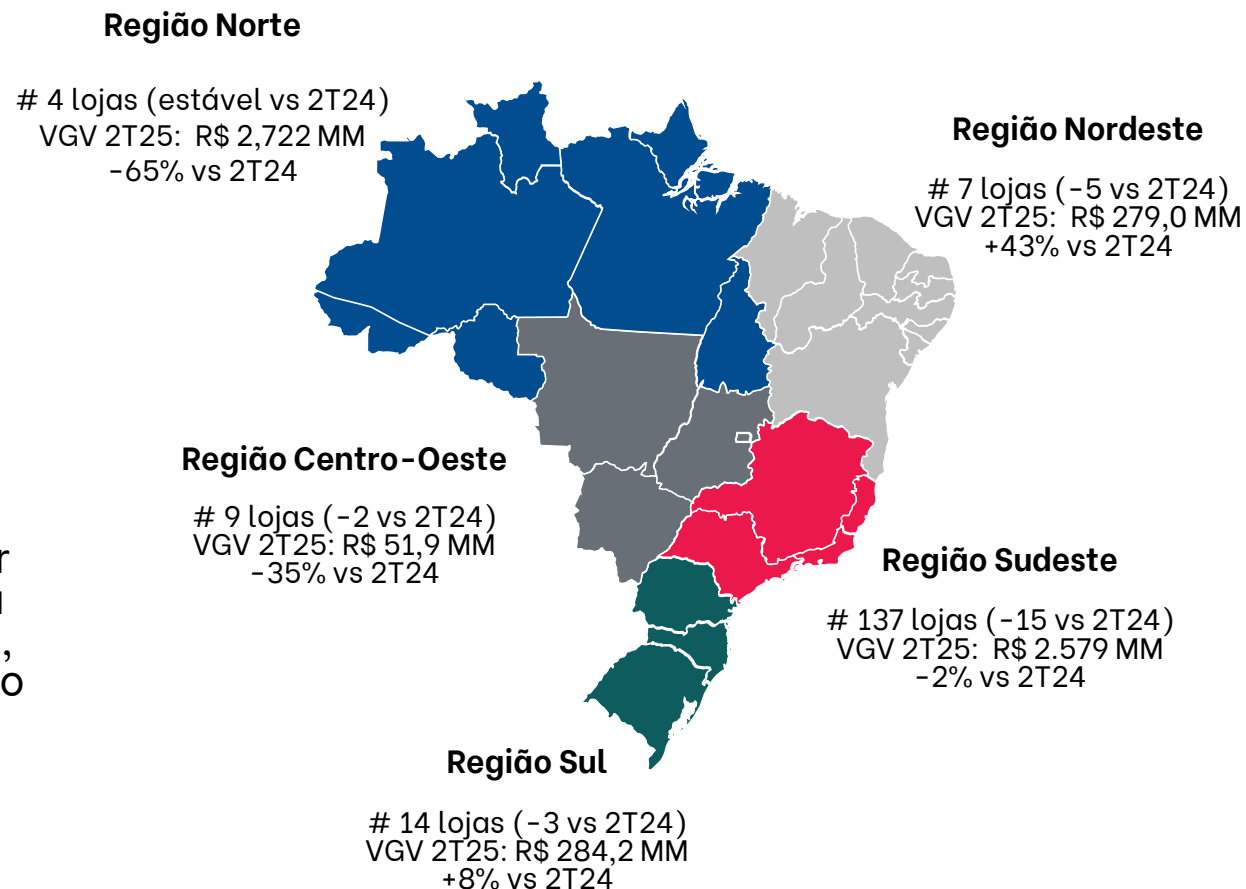
171 Lojas

156 Franquias

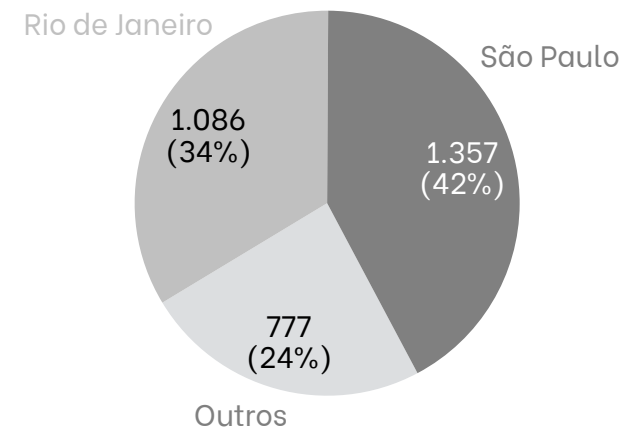
15 Operações Próprias

Intermediação Lopes

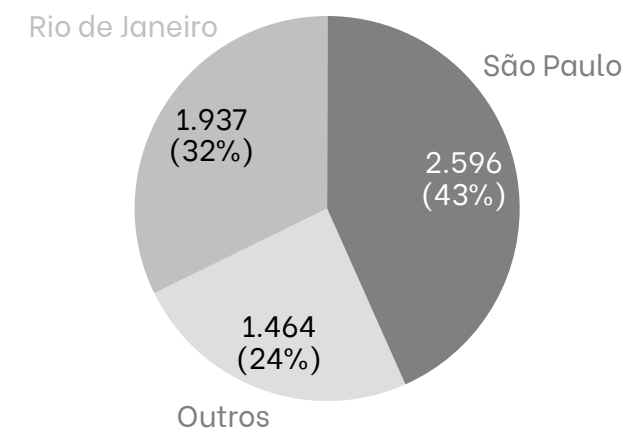
Performance das lojas por região: maior mercado da Lopes continua o Sudeste, com SP e RJ se destacando



VGV 2T25

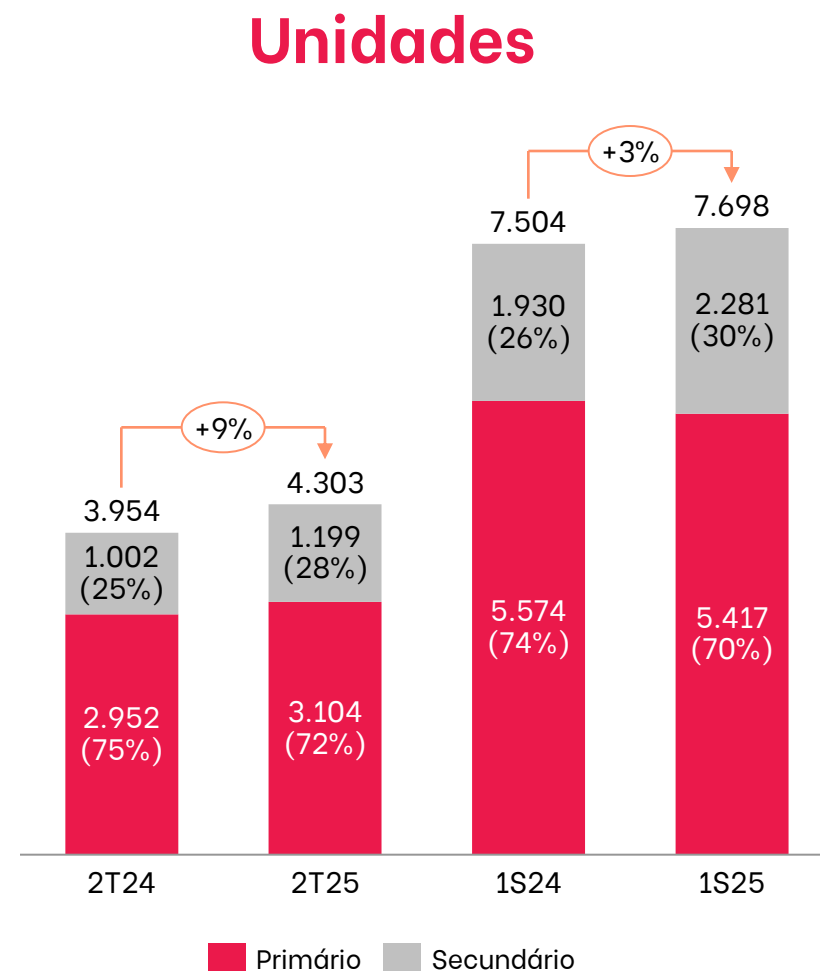
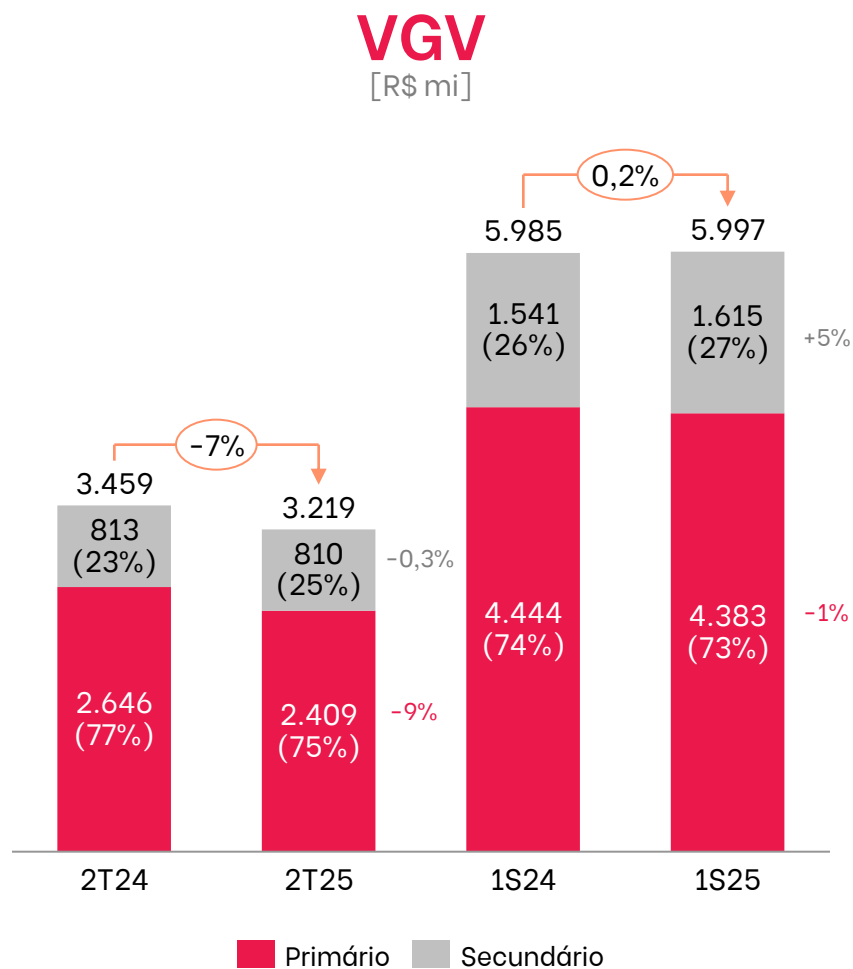


VGV 1S25



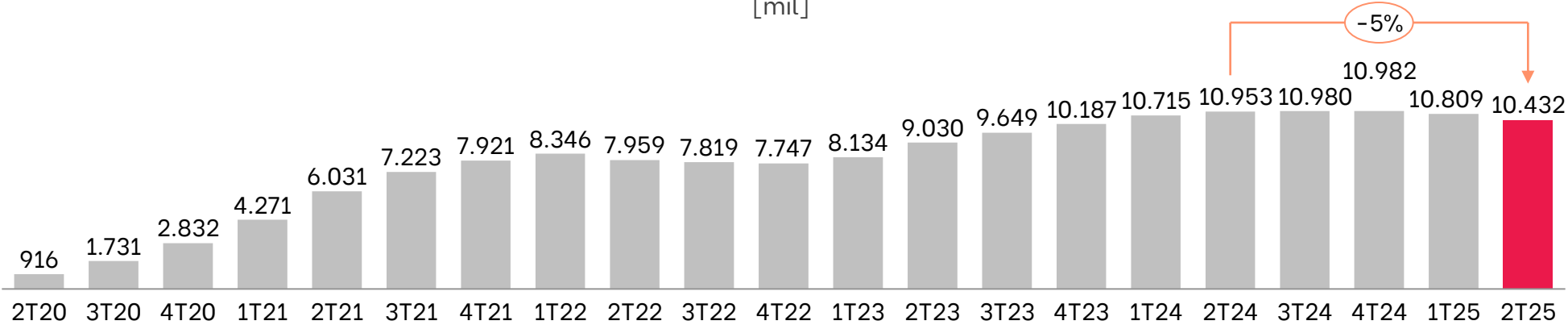
Intermediação Lopes

No 2T25, as vendas no mercado primário somaram **R\$ 2,4 bilhões** e no mercado secundário, **R\$ 810 milhões**.



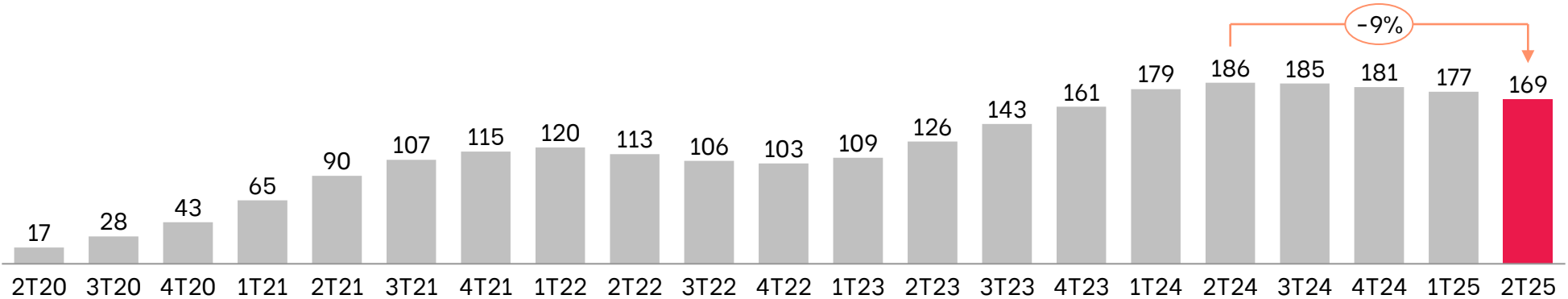
Sessões Orgânicas Portal - LTM

[mil]



Leads Busca Orgânica - Portal LTM

[mil]



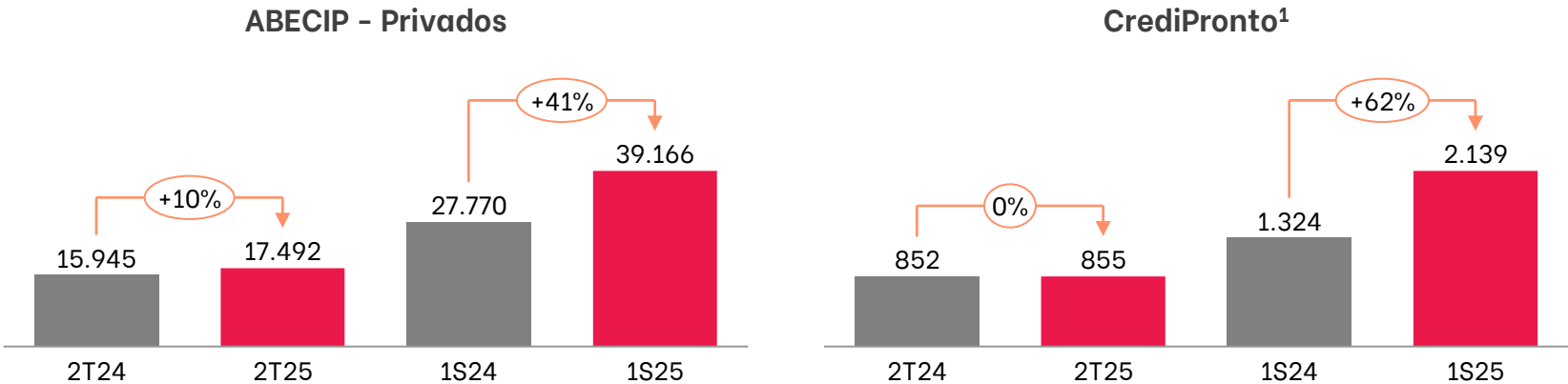
CrediPronto

Saldo Médio da
Carteira é de
R\$ 17,4 bilhões

A Lopes **detém**
50% do portfólio
da CrediPronto

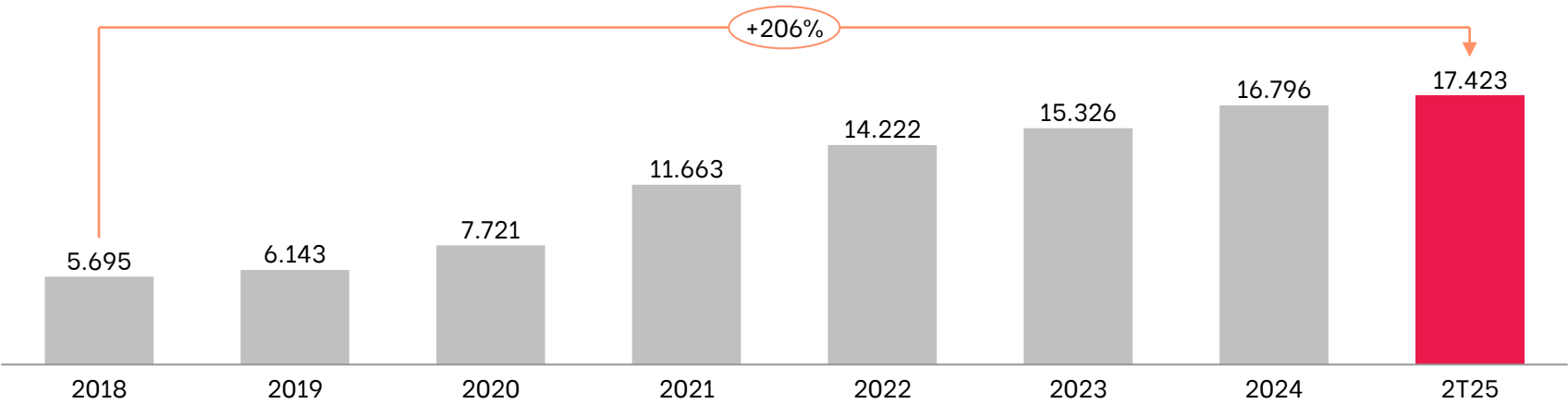
Volume Financiado

[R\$ mm]



Saldo Médio da Carteira

[R\$ mm]



¹ Market share de 4,9%, entre bancos privados no 2T25.

CrediPronto

O mercado de financiamento imobiliário retomou o ritmo de originações

Destaques 2T25

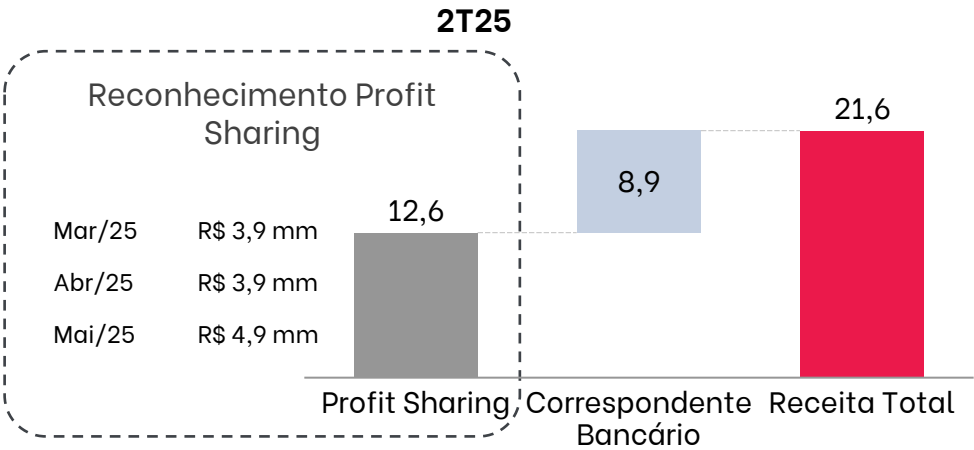
-  R\$ 855 MM de volume financiado estável vs. 2T24
-  1.782 novos contratos 25% vs. 2T24
-  LTV médio de 59% Taxa média de 12,6%
-  Prazo médio de 362 meses

Destaques 1S25

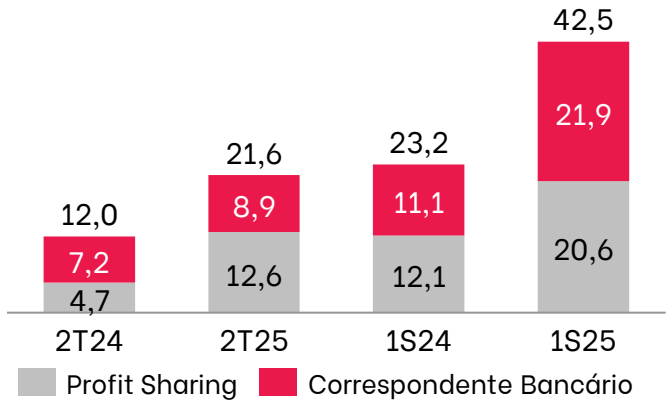
-  R\$ 2.139 MM de volume financiado +62% vs. 1S24
-  4.698 novos contratos +105,1% vs. 1S24
-  LTV médio de 60% Taxa média de 12,2%
-  Prazo médio de 363 meses

Composição da Receita Bruta

[R\$ mi]



Evolução da Receita



CrediPronto

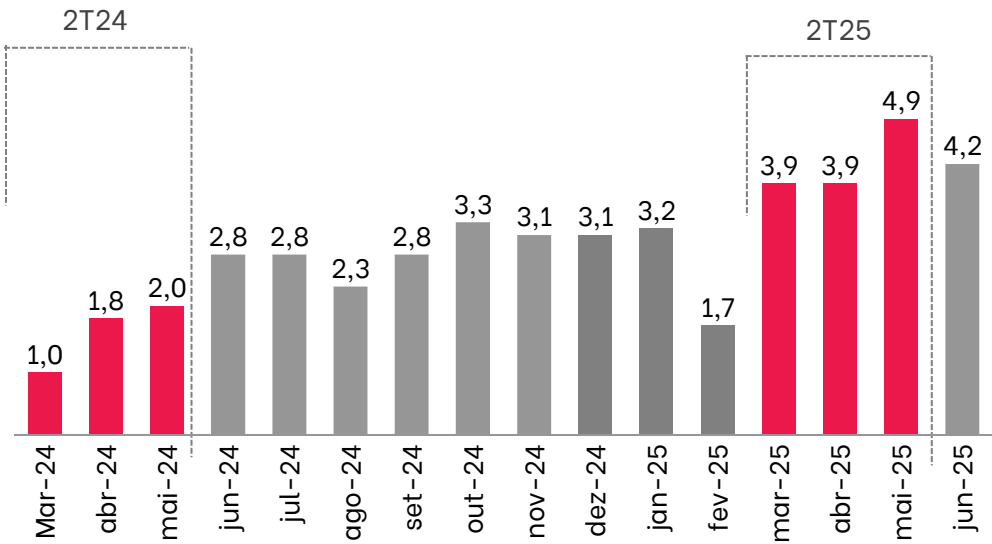
Evolução do Profit Sharing – P&L Virtual

P&L – CrediPronto (R\$ milhões)	2T24	2T25	1S24	1S25
Margem Financeira	92,2	115,5	173,4	229,1
(+) Receita Financeira	386,8	516,2	762,8	998,8
(-) Despesa Financeira	(294,6)	(400,8)	(589,4)	(769,7)
(-) Tributos sobre Vendas	(4,4)	(5,6)	(8,1)	(11,1)
Custos e Despesas	(42,0)	(39,3)	(83,3)	(90,1)
(-) Despesas Itaú	(11,9)	(11,5)	(24,3)	(24,9)
(-) Despesas Olímpia	(16,2)	(17,9)	(26,9)	(34,3)
(-) Comissões Pagas	(9,1)	(8,9)	(14,2)	(22,4)
(-) Seguros e Sinistros	(5,3)	(1,6)	(12,2)	(6,3)
(-) PDD	0,5	0,6	(5,7)	(2,2)
(-) IRPJ/CSLL ¹	(20,6)	(31,7)	(36,9)	(57,5)
(-) Custo de Capital	(12,0)	(13,0)	(23,8)	(27,0)
(=) Resultado líquido	13,2	25,8	21,3	43,4
% Margem Líquida	14%	22%	12%	19%
50% Profit Sharing	6,6	12,9	10,7	21,7
Reconhecimento dos Lucros por período	4,7	12,6	12,1	20,6

¹ 45% para instituições financeiras

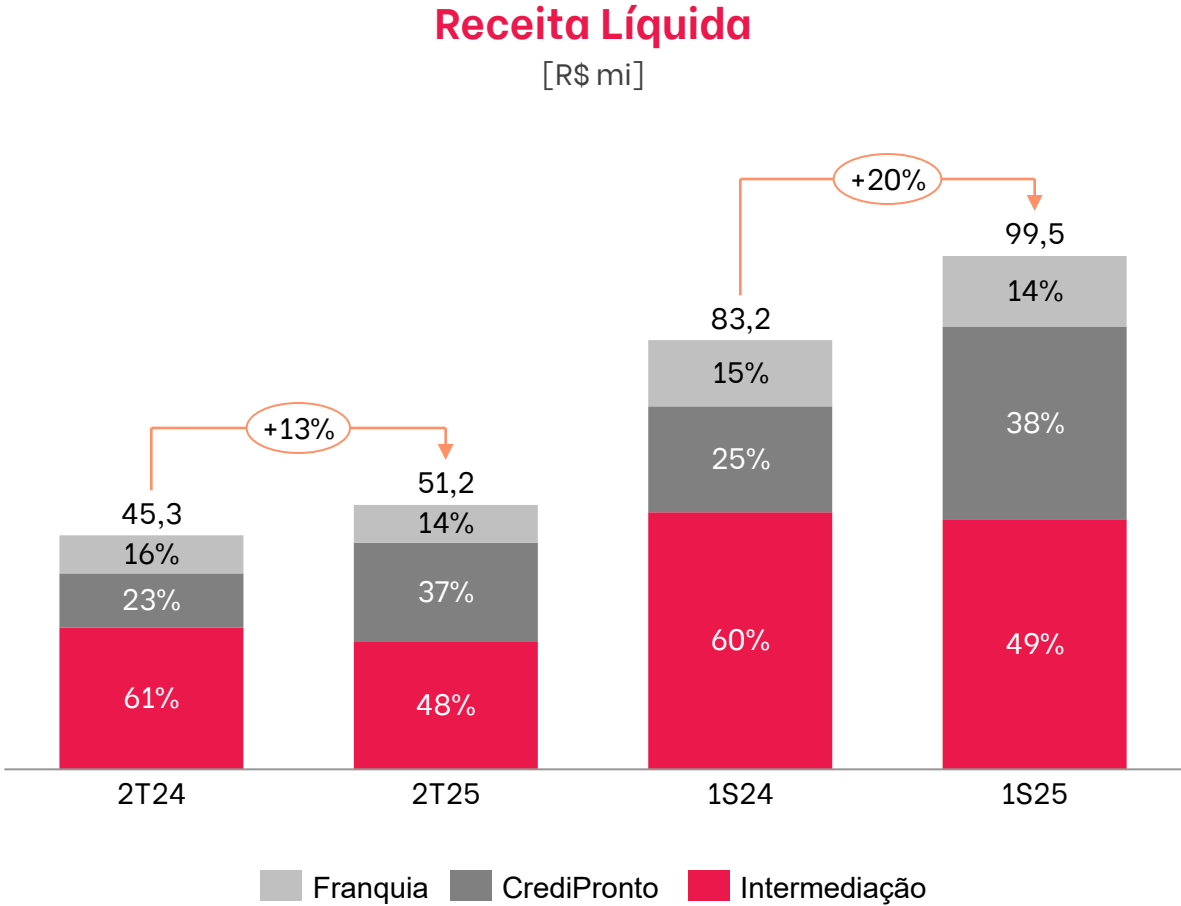
Resultado Líquido Mensal CrediPronto & Reconhecimento nos resultados da LPS Brasil

[R\$ mm]



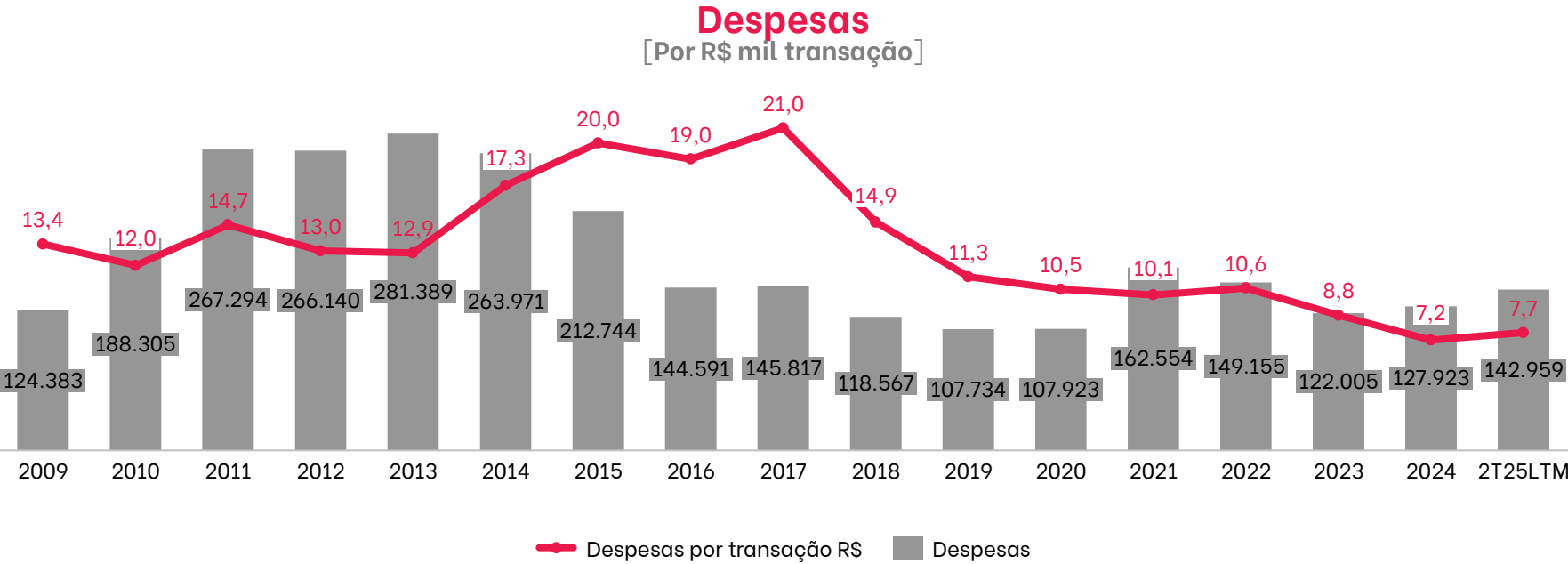
Receita Líquida

A receita líquida da Companhia totalizou **R\$ 51,2 milhões** no 2T25 e **R\$ 99,5 milhões** no 1S25



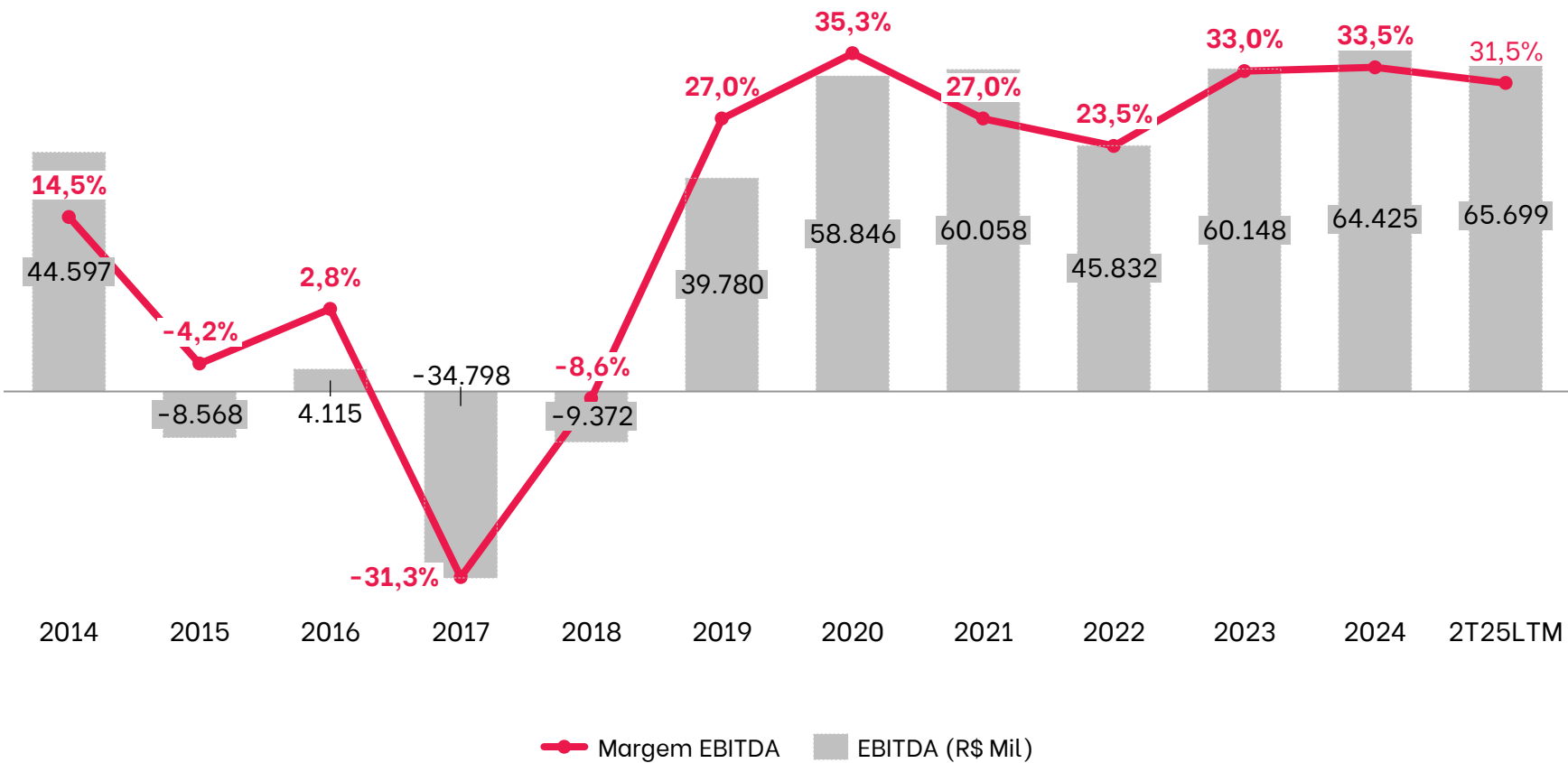
Despesas Operacionais

Despesa por Segmento (em milhões R\$)	2T25	2T24	2T24 x 2T25	1S25	1S24	1S25 x 1S24
Operações Próprias	20,491	18,303	12%	40,978	34,957	17%
Franquias	2,057	3,801	-46%	4,663	6,869	-32%
CrediPronto	9,049	5,721	58%	21,265	10,043	112%
TOTAL	31,597	27,825	14%	66,906	51,870	29%



EBITDA e Margem EBITDA

Companhia focada em sua eficiência operacional



Resultado por Segmento

Resultado 2T25 Antes do IFRS e por Segmento

(R\$ mil)	Intermediação	Franquia	CrediPronto	Consolidado
Receita Bruta de Serviços	27.258	7.758	21.575	56.592
Receita de Serviços Prestados	23.633	7.758	8.945	40.336
Apropriação de Receita da Operação Itaú	3.625	-	-	3.625
Profit Sharing CrediPronto	-	-	12.631	12.631
Receita Operacional Líquida	24.833	7.308	19.100	51.242
(-) Custos e Despesas	(15.400)	(2.057)	(7.305)	(24.762)
(-) Serviços Compartilhados	(4.794)	-	(2.849)	(7.643)
(-) Despesas de Stock Option CPC10	(203)	-	-	(203)
(-) Apropriação de Despesas do Itaú	(238)	-	-	(238)
(+/-) Equivalência Patrimonial	145	-	1.105	1.249
(=) EBITDA	4.343	5.251	10.051	19.645
Margem EBITDA	17,5%	71,9%	52,6%	38,3%
(-) Depreciações e amortizações	(4.211)	(93)	(130)	(4.434)
(+/-) Resultado Financeiro	2.235	76	(115)	2.196
(-) Imposto de renda e contribuição social	(1.005)	(871)	(2.325)	(4.201)
(=) Lucro Líquido Antes do IFRS	1.362	4.363	7.481	13.206
Margem Líquida Antes IFRS	5,5%	59,7%	39,2%	25,8%
Sócios não controladores				(1.929)
(=) Lucro Líquido Atribuível aos Controladores Antes IFRS				11.277
Margem Líquida Controladores Antes IFRS				22,0%

* Consideramos o Lucro Líquido ajustado por efeitos não caixa com IFRS 3 (Combinação de Negócios) o indicador de Lucro mais apurado para medir a performance da Companhia.

Resultado por Segmento

Resultado 1S25 Antes do IFRS e por Segmento

(R\$ mil)	Intermediação	Franquia	CrediPronto	Consolidado
Receita Bruta de Serviços	52.985	14.627	42.481	110.092
Receita de Serviços Prestados	45.735	14.627	21.865	82.227
Apropriação de Receita da Operação Itaú	7.250	-	-	7.250
Profit Sharing CrediPronto	-	-	20.615	20.615
Receita Operacional Líquida	48.295	13.784	37.392	99.472
(-) Custos e Despesas	(32.049)	(4.663)	(17.523)	(54.235)
(-) Serviços Compartilhados	(8.344)	-	(5.131)	(13.475)
(-) Despesas de Stock Option CPC10	(408)	-	-	(408)
(-) Apropriação de Despesas do Itaú	(477)	-	-	(477)
(+/-) Equivalência Patrimonial	300	-	1.390	1.690
(=) EBITDA	7.317	9.121	16.127	32.566
Margem EBITDA	15,1%	66,2%	43,1%	32,7%
(-) Depreciações e amortizações	(8.487)	(190)	-301	(8.978)
(+/-) Resultado Financeiro	4.213	86	(177)	4.122
(-) Imposto de renda e contribuição social	(1.820)	(1.664)	(3.990)	(7.474)
(=) Lucro Líquido Antes do IFRS	1.223	7.354	11.659	20.236
Margem Líquida Antes IFRS	2,5%	53,4%	31,2%	20,3%
Sócios não controladores				(3.248)
(=) Lucro Líquido Atribuível aos Controladores Antes IFRS				16.988
Margem Líquida Controladores Antes IFRS				17,1%

* Consideramos o Lucro Líquido ajustado por efeitos não caixa com IFRS 3 (Combinação de Negócios) o indicador de Lucro mais apurado para medir a performance da Companhia.

Impactos IFRS

[R\$ mil]

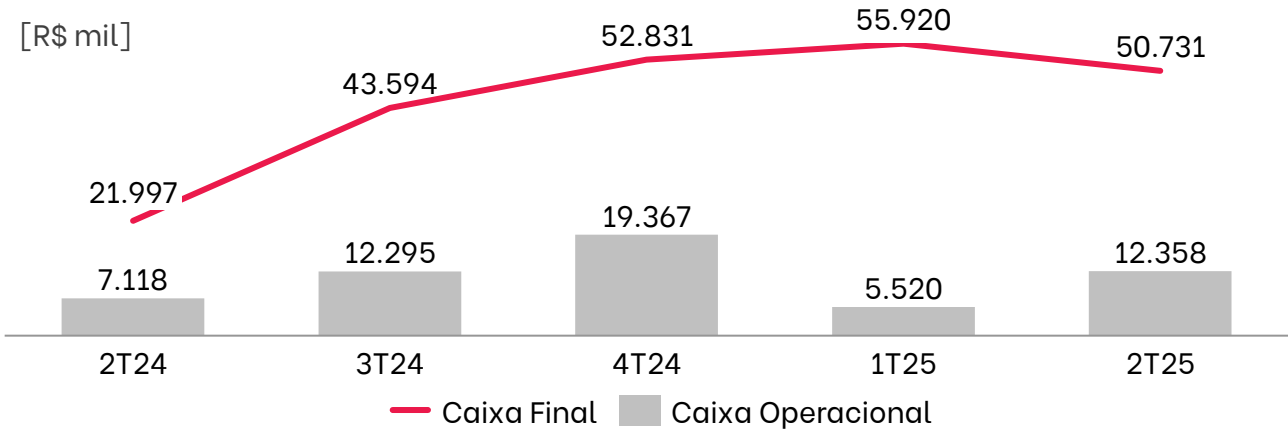
Descrição	Antes do IFRS	2T25		Antes do IFRS	1S25		Após IFRS
		Efeitos do IFRS	Após IFRS		Efeitos do IFRS*	Após IFRS	
Receita Operacional Líquida	51.242	-	51.242	99.472	-	99.472	
Custos e Despesas	(31.597)	-	(31.597)	(66.906)	-	(66.906)	
Depreciação e amortização	(4.434)	(433)	(4.867)	(8.978)	(867)	(9.845)	(1)
Resultado Financeiro	2.196	6.951	9.147	4.122	5.864	9.986	(2)
Lucro Operacional	17.407	6.518	23.925	27.710	4.997	32.707	
Imposto de Renda e Contribuição Social	(4.201)	(2.189)	(6.390)	(7.474)	(2.020)	(9.494)	(3)
Lucro Líquido	13.206	4.329	17.535	20.236	2.977	23.213	
Acionistas não controladores	(1.929)	(47)	(1.976)	(3.248)	326	(2.922)	(4)
Lucro Líquido Controladora	11.277	4.282	15.559	16.988	3.303	20.291	

- (1) Amortização de intangíveis;
- (2) Ganhos e Perdas com efeitos líquidos não caixa das contabilizações de earn outs e das opções de call e put das empresas controladas, baseado em valor justo conforme estimativas futuras;
- (3) IR Diferido sobre ativos intangíveis, calls e puts da LPS Brasil;
- (4) Efeitos relacionados com IR diferido e amortização de intangíveis nos acionistas não controladores.

Caixa e Disponibilidades

Evolução do Saldo de Caixa mostra controle da Companhia mesmo em trimestres mais desafiadores

Caixa Gerado nas Atividades Operacionais Evolução Trimestral do Caixa



Disponibilidades

Fluxo de Caixa [R\$ mm]	2T24	2T25	Variação
Saldo de Disponibilidades Inicial	30.466	55.920	84%
Das Operações	7.118	12.358	74%
Das Atividades de Investimento	(3.253)	(1.745)	46%
Das Atividades de Financiamento	(12.334)	(15.802)	-28%
Saldo de Disponibilidades Final	21.997	50.731	131% ↑
Aplicações Financeiras (AF)	39.285	19.841	-49%
Saldo de Disponibilidades Após AF	61.282	70.572	15% ↑

+10,3 milhões de ações disponíveis em tesouraria em 30/06/2025

Q&A



Obrigado

LPSBrasil

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2Q25 Results Presentation

Presenters:

Marcos Lopes – CEO

Francisco Lopes Neto – COO

Cyro Naufel – IRO

Robson Paim – CFO



LPSBrasil

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The forward-looking statements contained herein speak only as of the date they are made and neither Management, nor the Company or its subsidiaries undertake any obligation to release publicly any revision to these forward-looking statements after the date of this presentation or to reflect the occurrence of unanticipated events.

2Q25 Highlights



Total Transaction Closed

R\$ 3.2 bn in 2Q25 | **-7%** vs. 2Q24
R\$ 6.0 bn in 1H25 | **stable** vs. 1H24



CrediPronto Portfolio Balance

R\$ 17.4 bn in 2Q25 | **+13%** vs. 2Q24



Net Revenue

R\$ 51.2 mn in 2Q25 | **+13%** vs. 2Q24
R\$ 99.5 mn in 1H25 | **+20%** vs. 1H24



EBITDA

R\$ 19.6 mn in 2Q25 | **+12%** vs. 2Q24
R\$ 32.6 mn in 1H25 | **+4%** vs. 1H24

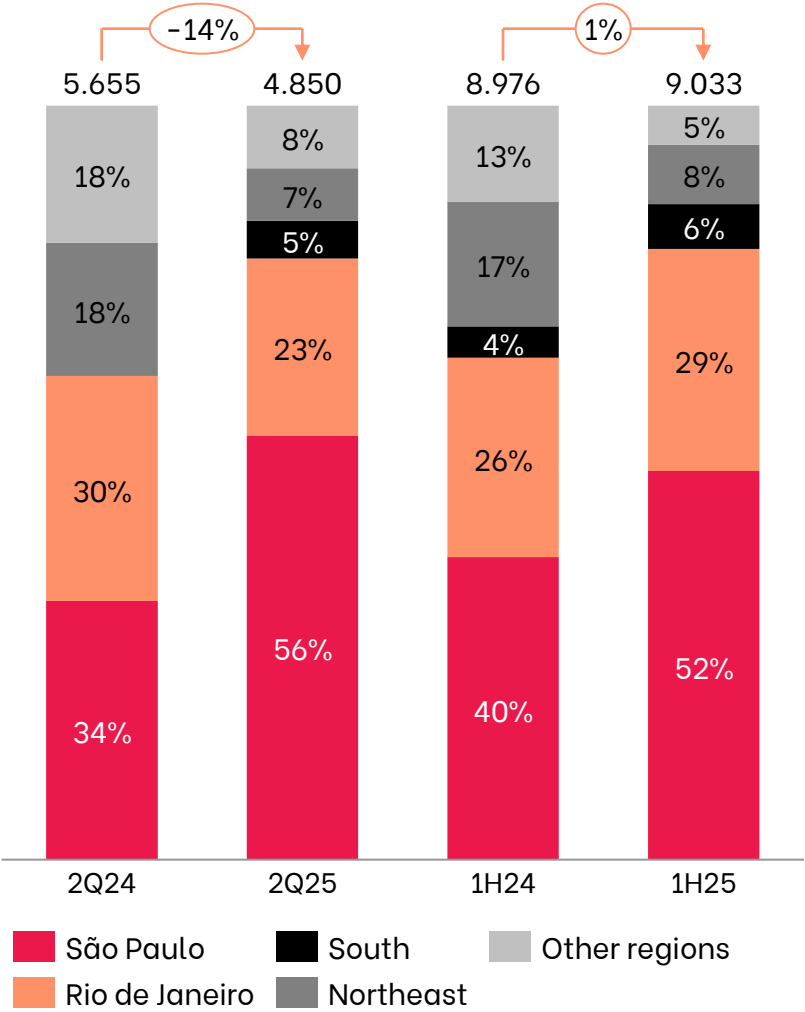


Net Income Controlling ex-IFRS

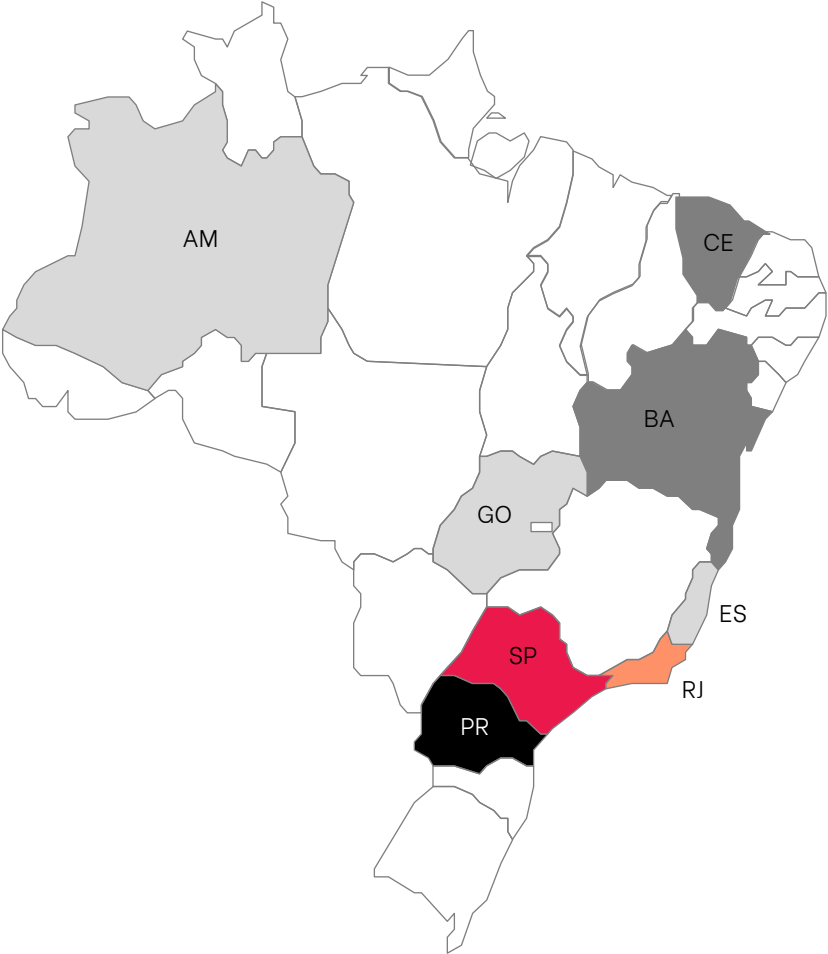
R\$ 11.3 mn in 2Q25 | **+63%** vs. 2Q24
R\$ 17.0 mn in 1H25 | **+67%** vs. 1H24

Lopes Launches

Lopes participated of **32 projects** in the 2Q25, totaled **62 projects** in 1H25

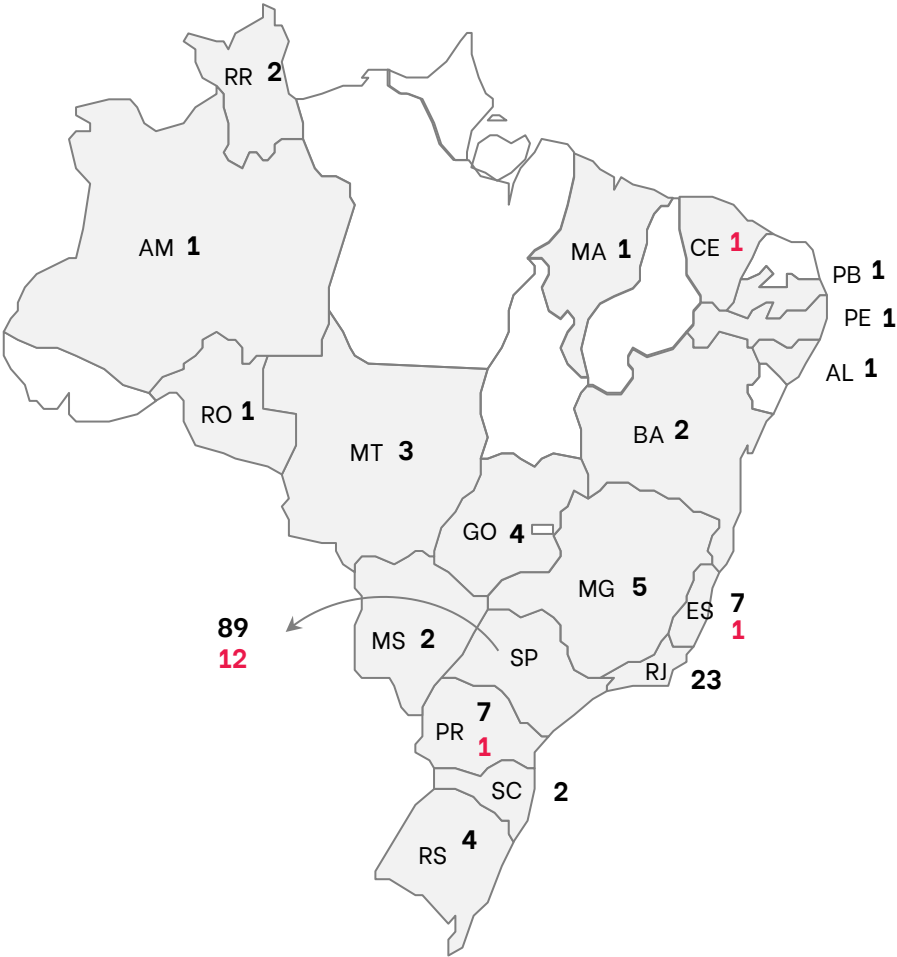
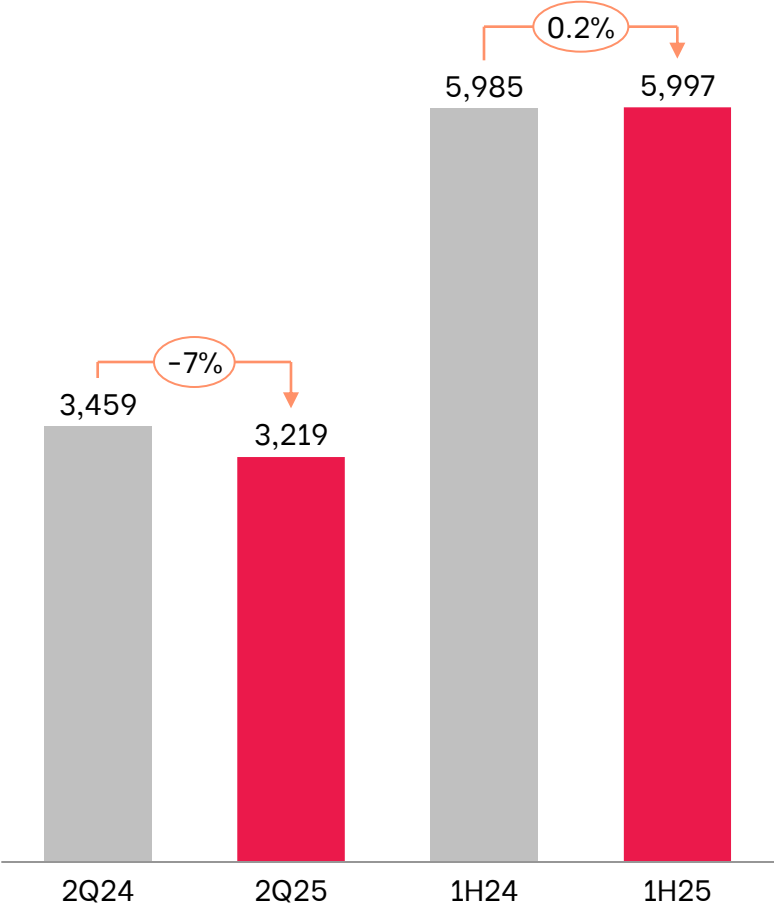


States with Launches in 1H25



Lopes Intermediation

Intermediation reached **R\$ 3.2 billion** in the 2Q25 and **R\$ 6.0 billion** in 1H25.

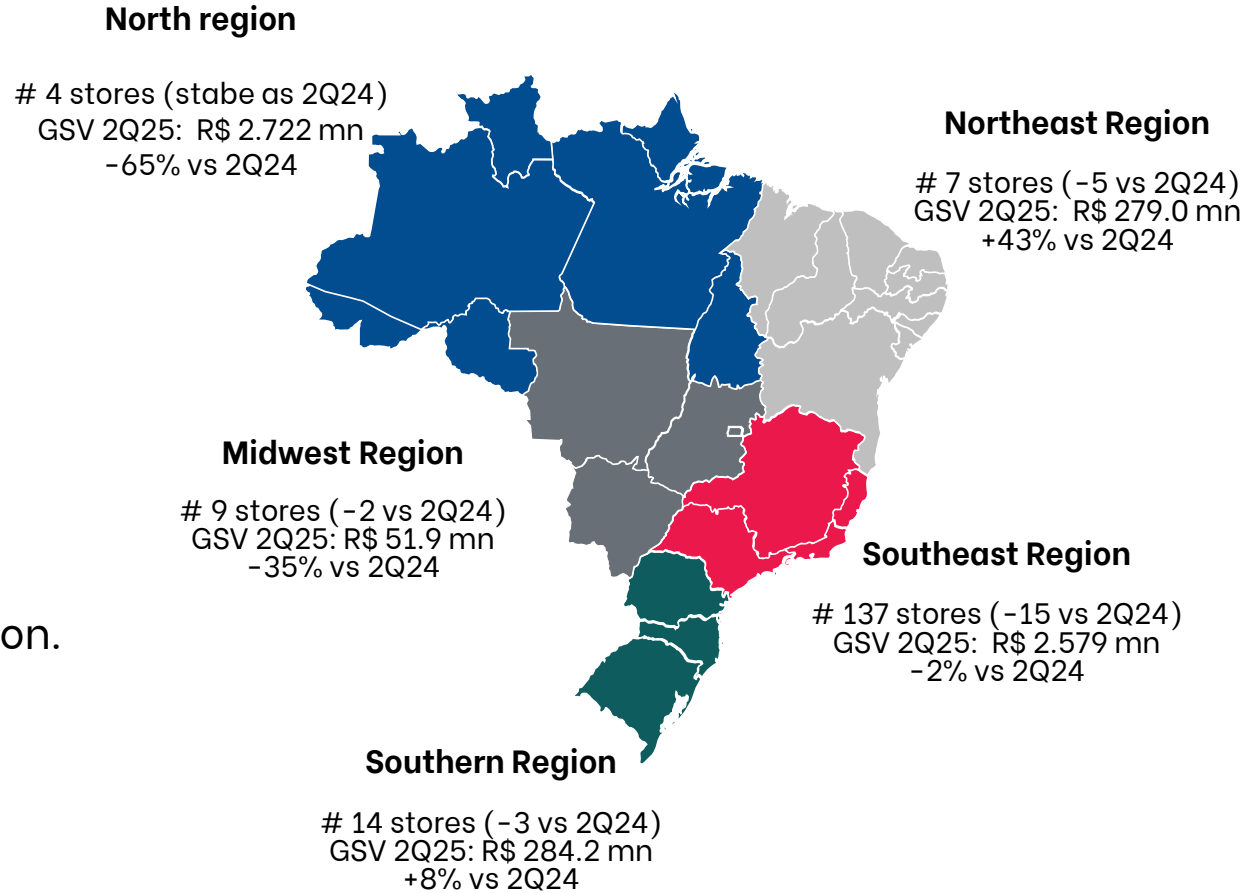


171 Stores

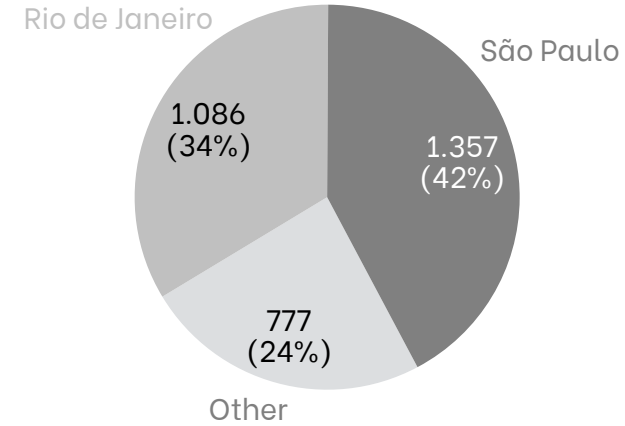
156 Franchises
15 Own Operations

Lopes Intermediation

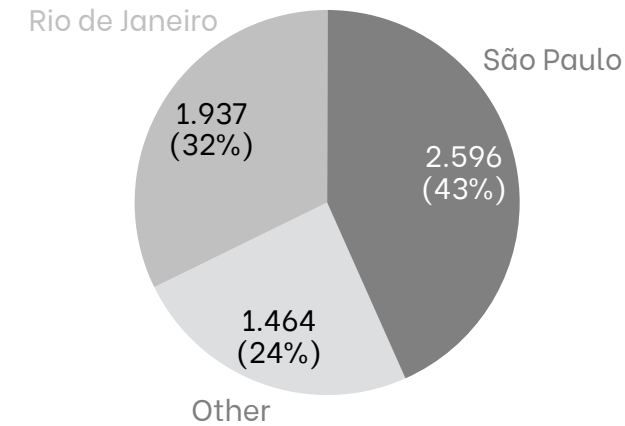
Performance by region
Lopes' most relevant market remains the Southeastern region. with SP and RJ standing out



GSV 2Q25

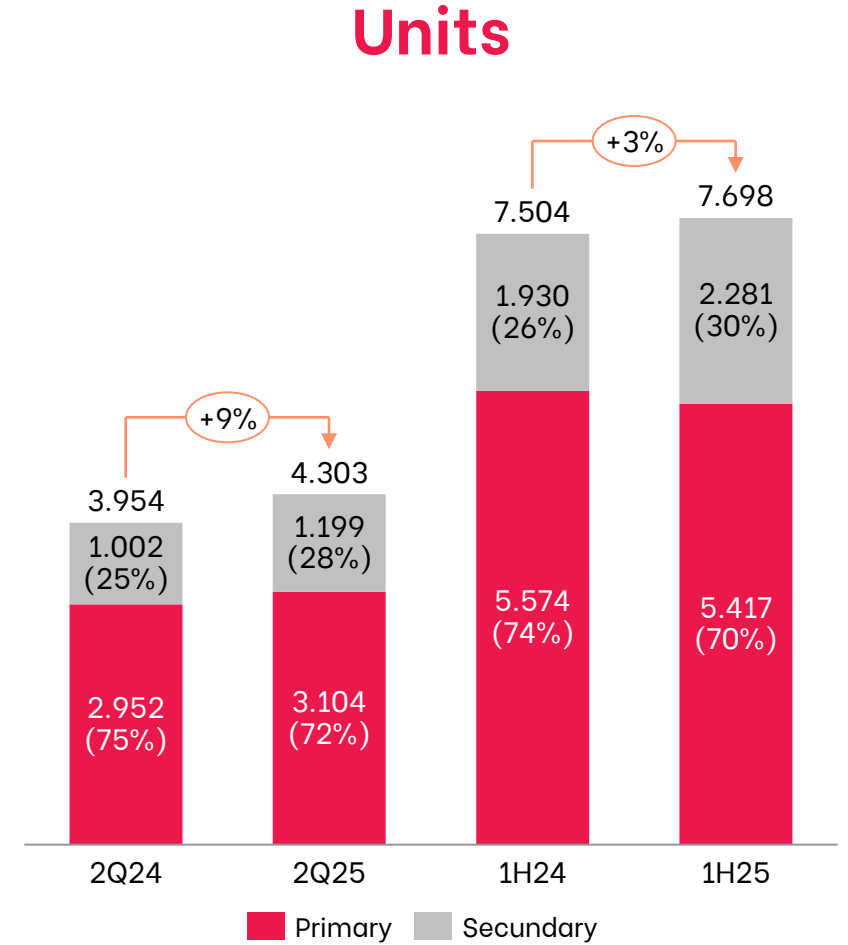
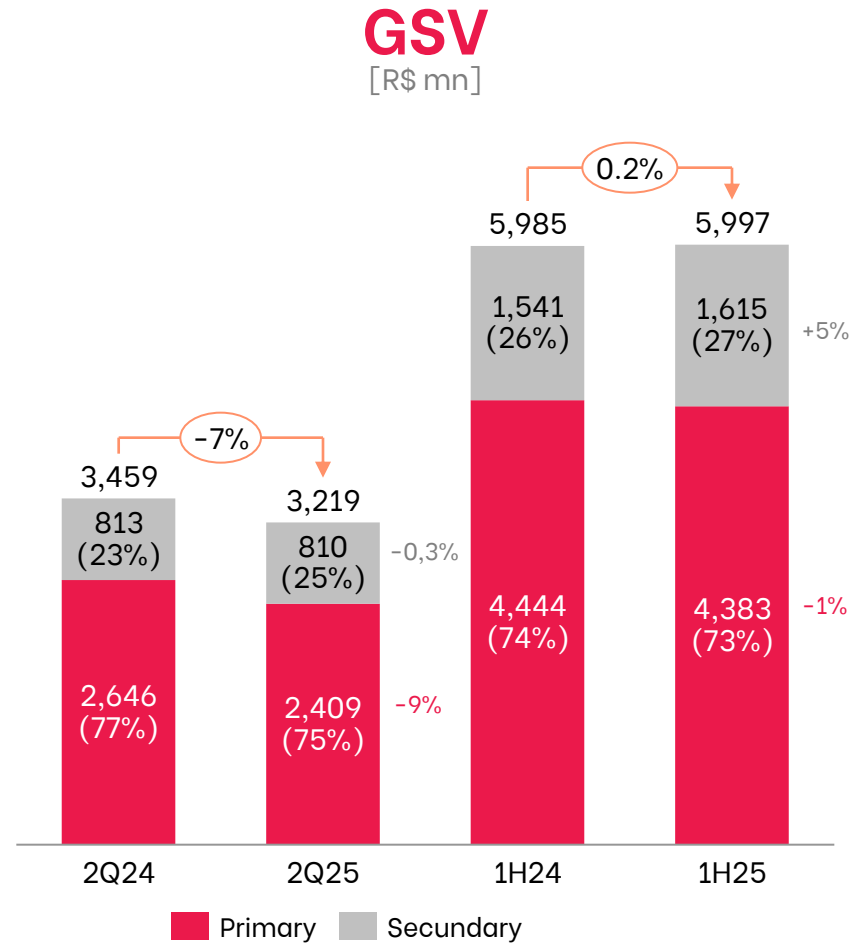


GSV 1H25



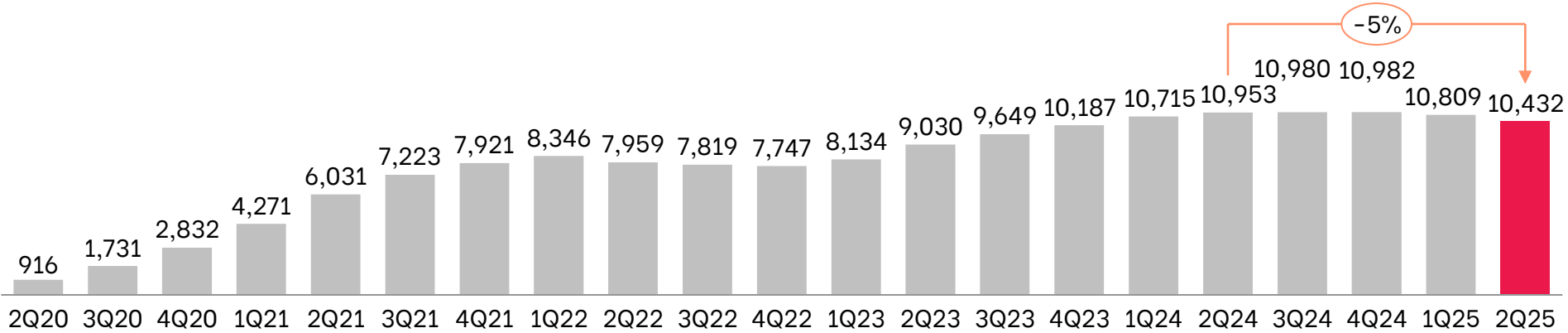
Lopes Intermediation

Intermediation in the primary market added to **R\$ 2.4 billion** and **R\$ 810 million** on the secondary market in the 2Q25



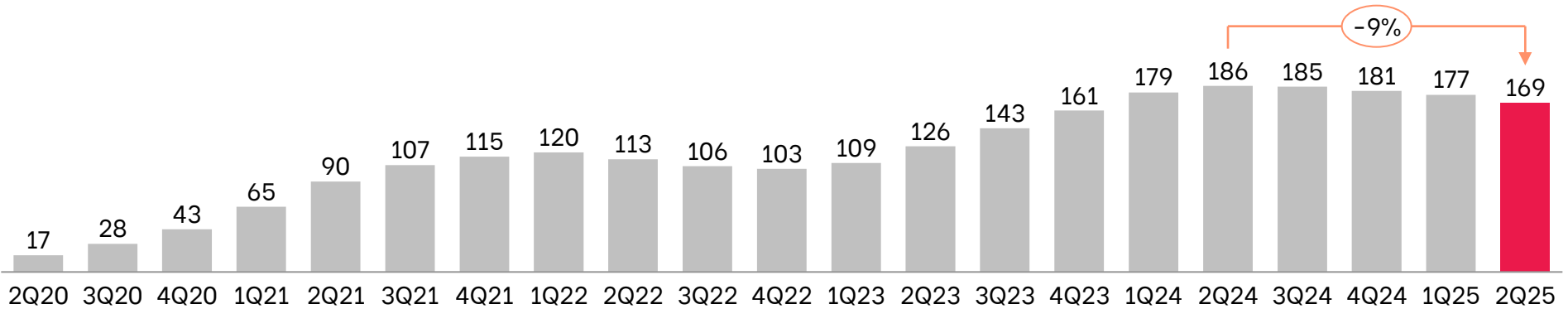
Website Organic Sessions - LTM

[thousand]



Leads from Organic Search - Website LTM

[thousand]



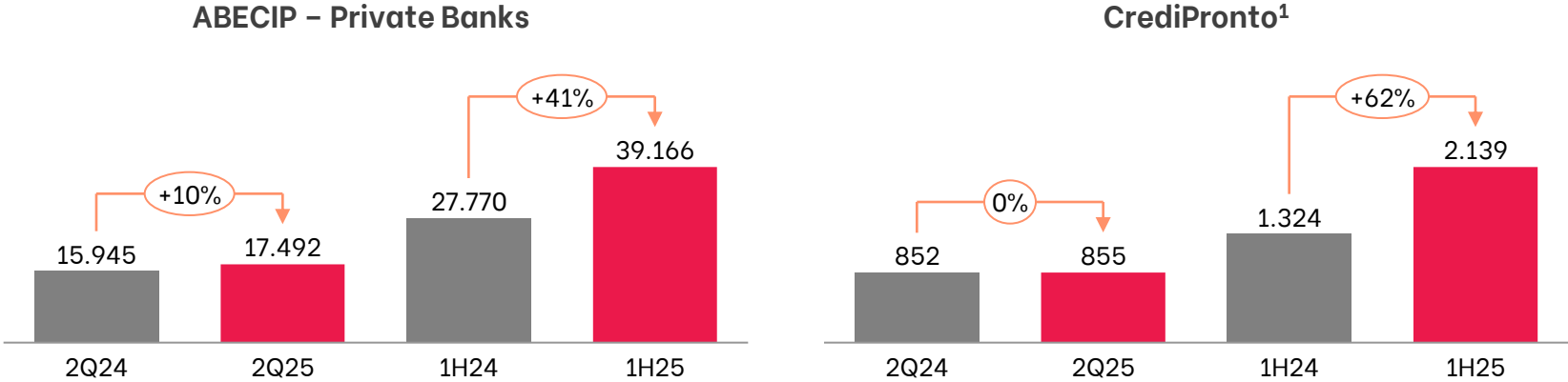
CrediPronto

Average portfolio balance of R\$ 17.4 billion

Lopes holds 50% of the CrediPronto portfolio

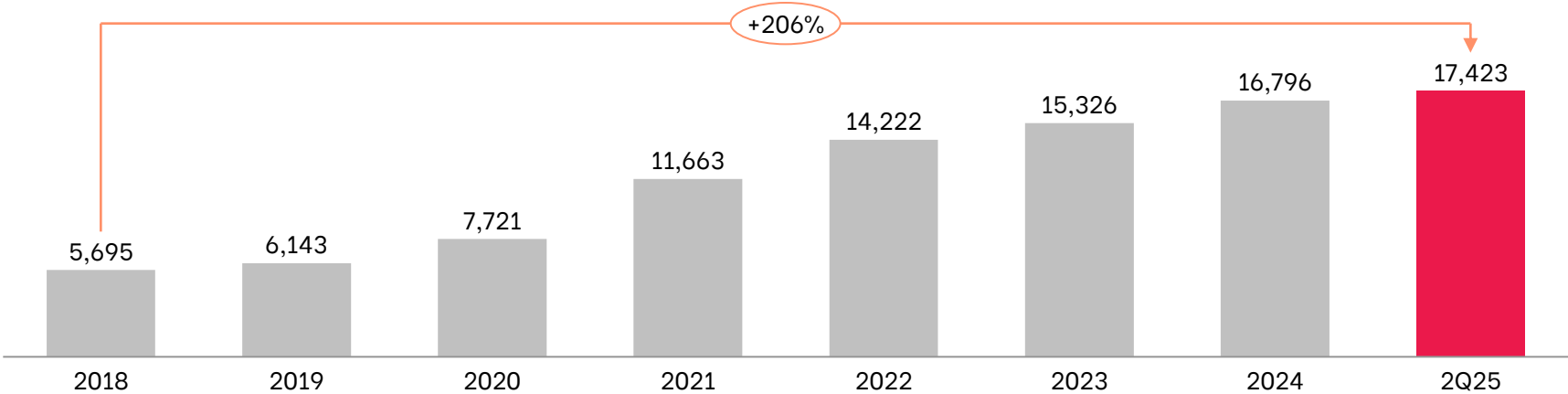
Mortgage Volume

[R\$ mn]



Average portfolio balance

[R\$ mn]



¹ Market share of 4.9%. between private banks in 2Q25.

CrediPronto

The real estate financing market has resumed the pace of originations

Highlights 2Q25

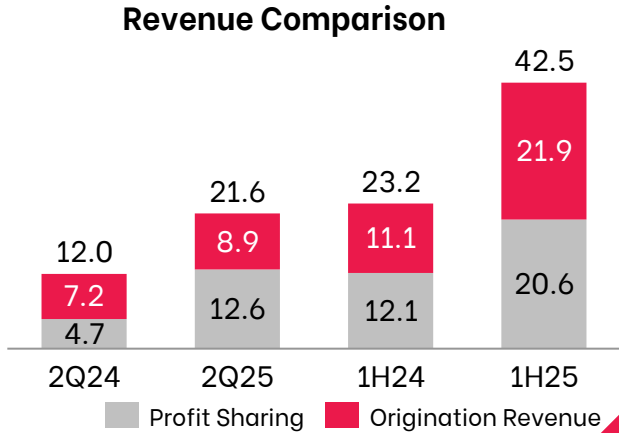
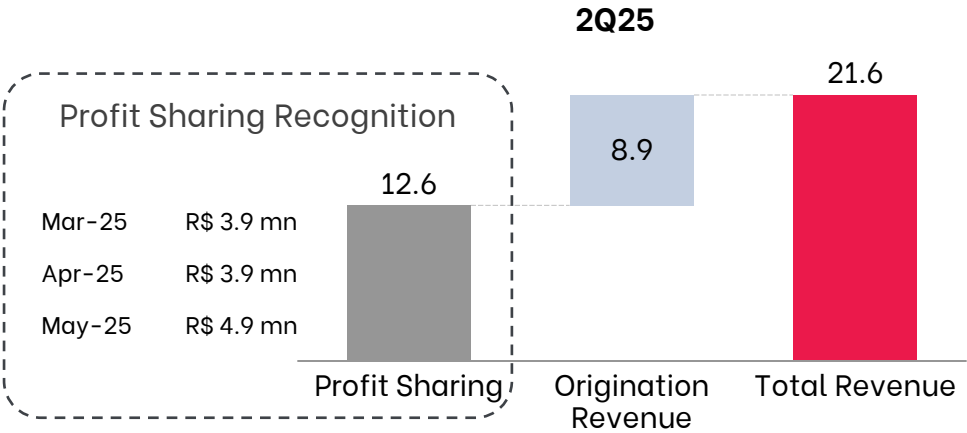
-  R\$ 855 million of mortgage volume stable vs. 2Q24
-  1.782 new contracts 25% vs. 2Q24
-  Average LTV 59%
Average rate 12,6%
-  Average months of 362 months

Highlights 1H25

-  R\$ 2.139 million of mortgage volume +62% vs. 1H24
-  4.698 new contracts +105,1% vs. 1H24
-  Average LTV 60%
Average rate 12,2%
-  Average months of 363 months

Gross Revenue Composition

[R\$ mn]



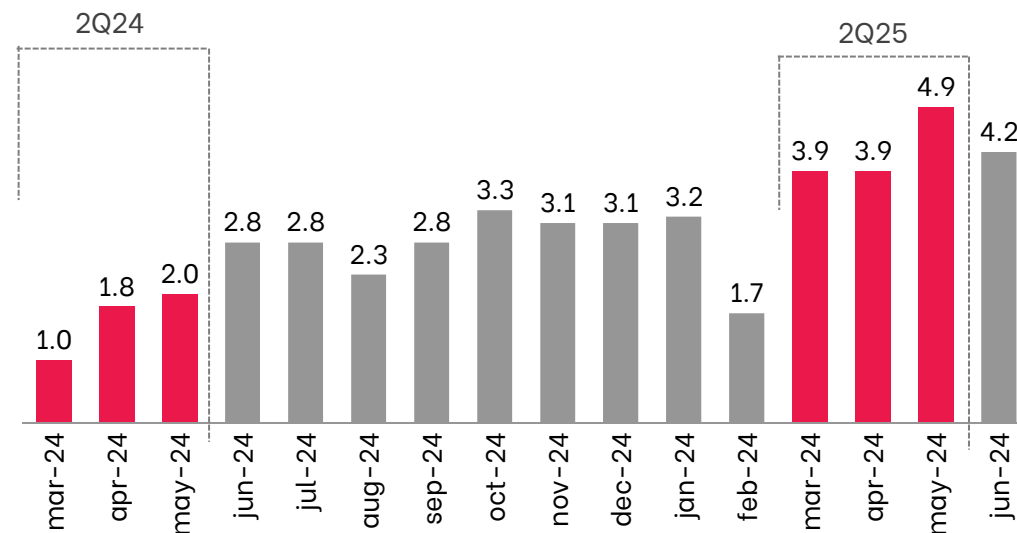
CrediPronto

Profit Sharing Composition

P&L - CrediPronto (R\$ million)	2Q24	2Q25	1H24	1H25
Financial Margin	92.2	115.5	173.4	229.1
(+) Financial Revenue	386.8	516.2	762.8	998.8
(-) Financial Expenses	(294.6)	(400.8)	(589.4)	(769.7)
(-) Sales taxes	(4.4)	(5.6)	(8.1)	(11.1)
Costs and Expenses	(42)	(39.3)	(83.3)	(90.1)
(-) Backoffice Expenses	(11.9)	(11.5)	(24.3)	(24.9)
(-) Sales Expenses	(16.2)	(17.9)	(26.9)	(34.3)
(-) Commissions paid	(9.1)	(8.9)	(14.2)	(22.4)
(-) Insurance and claims (+/-)	(5.3)	(1.6)	(12.2)	(6.3)
(-) ADA	0.5)	0.6	(5.7	(2.2)
(-) Income and Social Contribution Taxes ¹	(20.6)	(31.7)	(36.9)	(57.5)
(-) Cost of Capital	(12)	(13)	(23.8)	(27)
(=) Net Result	13.2	25.8	21.3	43.4
% Net Margin	14%	22%	12%	19%
50% Profit Sharing	6.6	12.9	10.7	21.7
Profit recognition by period	4.7	12.6	12.1	20.6

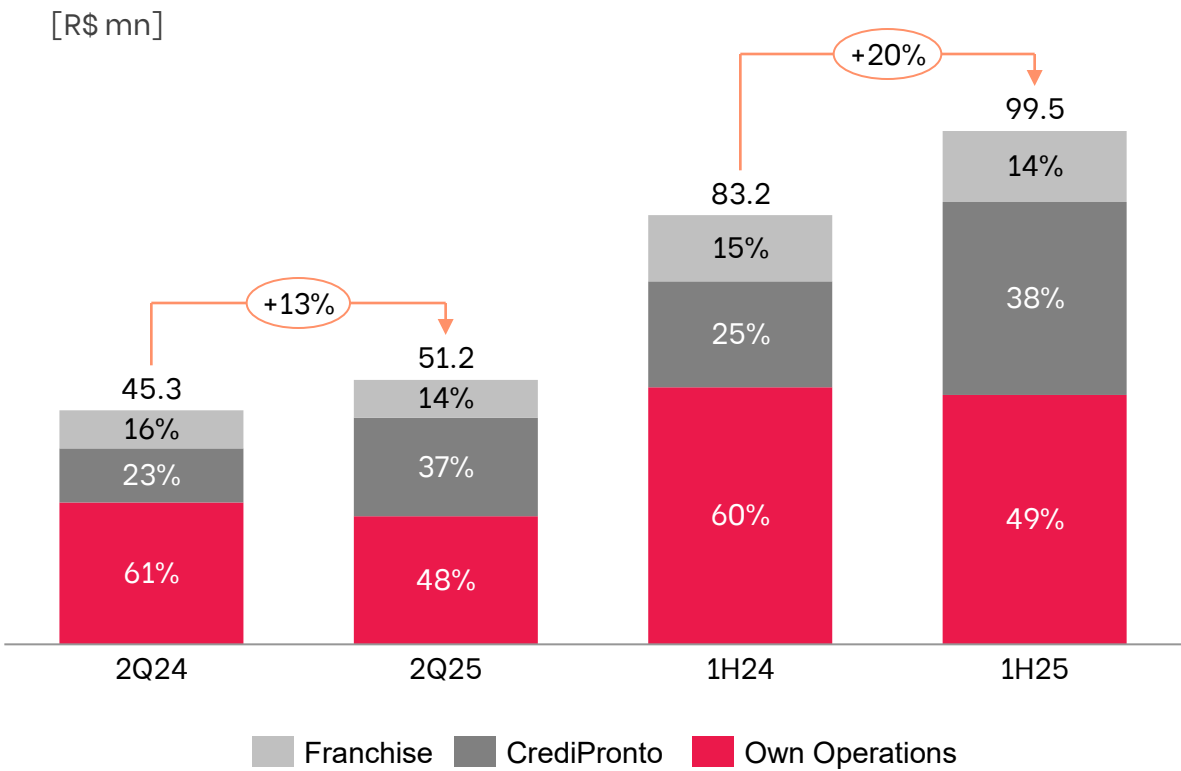
¹ Rate of 45% for Financial Institutions

CrediPronto Monthly Net Result Recognition [R\$ mn]



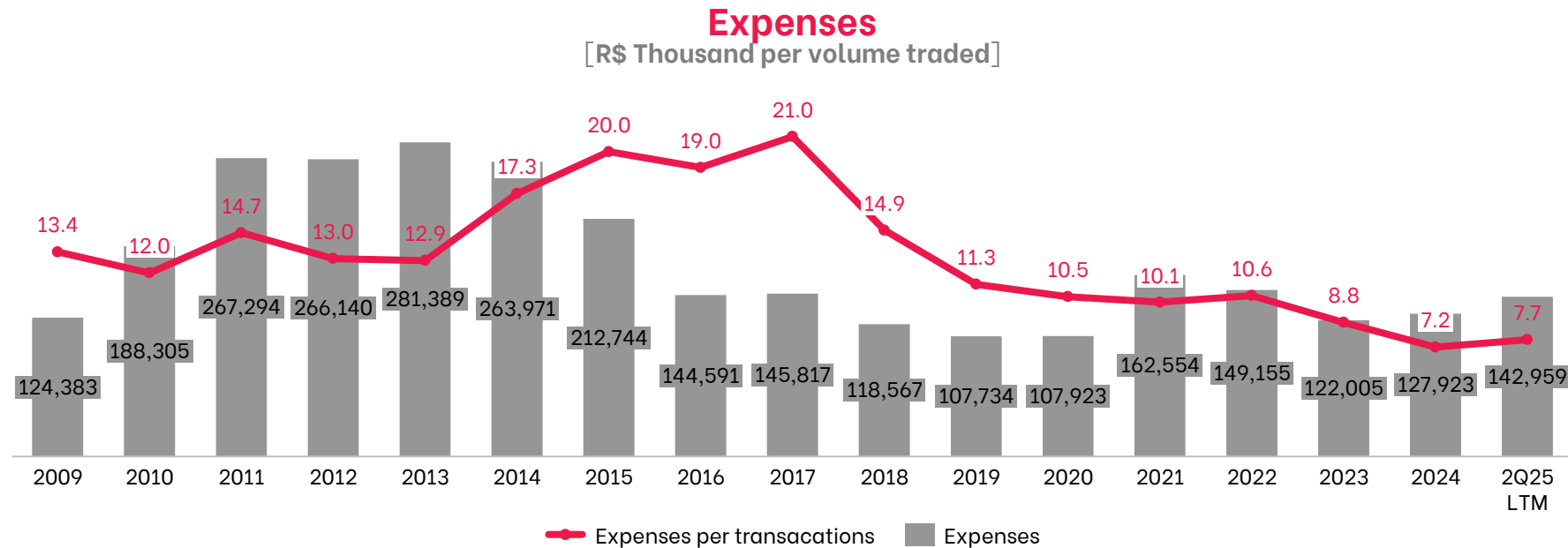
Net Revenue

Lopes's net revenue totaled **R\$ 51.2 million** in the 2Q25 and **R\$ 99.5 million** in the 1H25



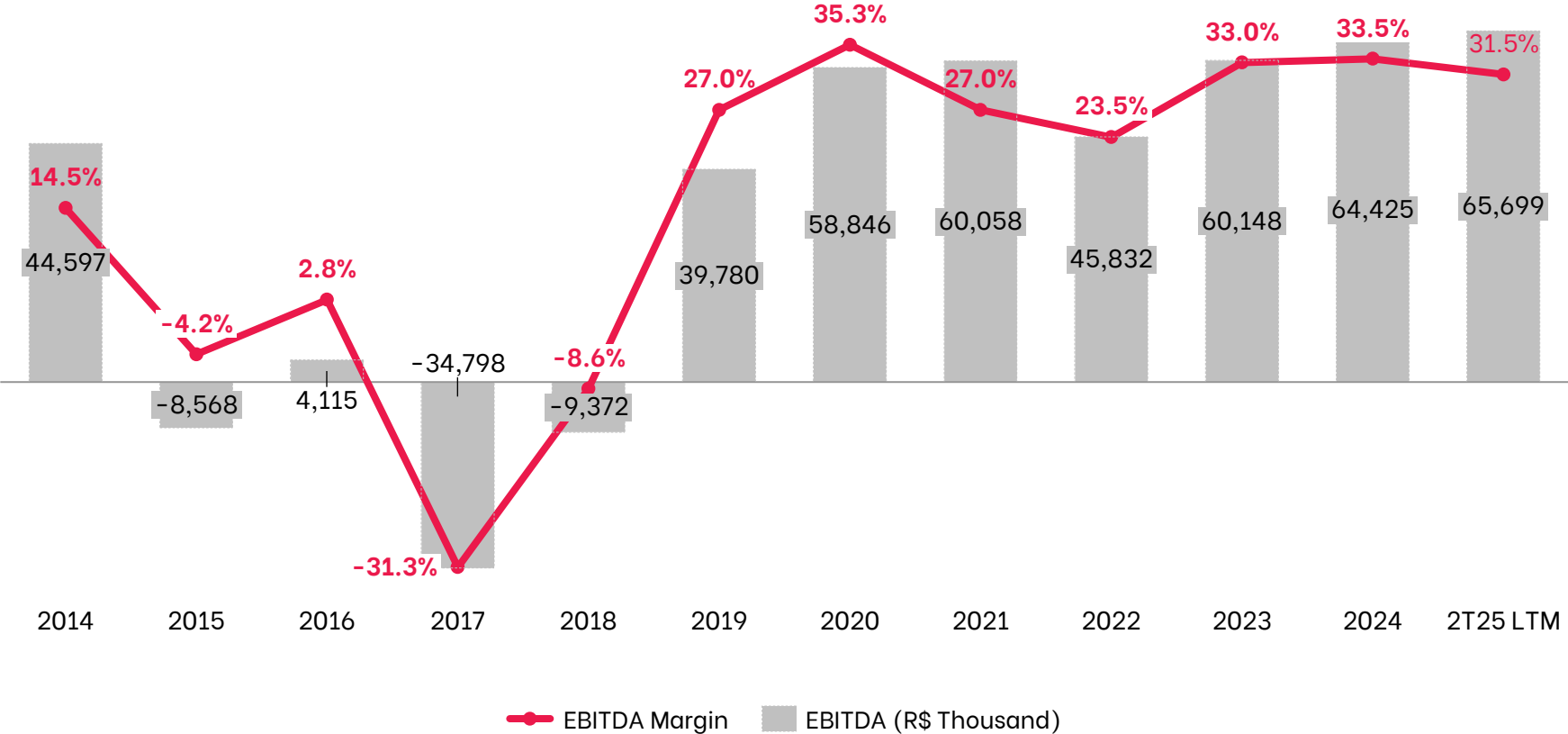
Costs and Expenses

Expenses by Segments (R\$ million)	2Q25	2Q24	2Q24 x 2Q25	1H25	1H24	1H25 x 1H24
Own Operations	20.491	18.303	12%	40.978	34.957	17%
Franchises	2.057	3.801	-46%	4.663	6.869	-32%
CrediPronto	9.049	5.721	58%	21.265	10.043	112%
TOTAL	31.597	27.825	14%	66.906	51.870	29%



EBITDA & EBITDA Margin

Company focused on its operational efficiency



Segment Results

2Q25 Results Before IFRS by Segment

(R\$ thousand)	Brokerage	Franchise	CrediPronto	Consolidated
Gross Service Revenue	27,258	7,758	21,575	56,592
Revenue from Services Rendered	23,633	7,758	8,945	40,336
Revenue to Accrue from Itaú Operations	3,625	-	-	3,625
Profit Sharing	-	-	12,631	12,631
Net Operating Revenue	24,833	7,308	19,100	51,242
(-) Costs and Expenses	(15,400)	(2,057)	(7,305)	(24,762)
(-) Shared Services	(4,794)	-	(2,849)	(7,643)
(-) Stock Option Expenses CPC10	(203)	-	-	(203)
(-) Expenses to Accrue from Itaú	(238)	-	-	(238)
(+/-) Equity Equivalence	145	-	1,105	1,249
(=) EBITDA	4,343	5,251	10,051	19,645
EBITDA Margin	17.50%	71.90%	52.6%	38.30%
(-) Depreciation and amortization	(4,211)	(93)	(130)	(4,434)
(+/-) Financial Result	2,235	76	-	2,196
(-) Income tax and social contribution	(1,005)	(871)	(2,325)	(4,201)
(=) Net income before IFRS	1,362	4,363	7,481	13,206
Net Margin before IFRS	5.48%	59.7%	39.2%	25.8%
(-) Non-controlling Shareholders				(1,929)
(=) Net Income Attributable to Controlling Shareholders				11,277
Net Margin Controlling Shareholders				22.0%

*We consider the net income adjusted by non cash IFRS 3 effects (Business Combination) the best net income indicator.

Segment Results

1H25 Results Before IFRS by Segment

(R\$ thousand)	Brokerage	Franchise	CrediPronto	Consolidated
Gross Service Revenue	52,985	14,627	42,481	110,092
Revenue from Services Rendered	45,735	14,627	21,865	82,227
Revenue to Accrue from Itaú Operations	7,250	-	-	7,250
Profit Sharing	-	-	20,615	20,615
Net Operating Revenue	48,295	13,784	37,392	99,472
(-) Costs and Expenses	(32,049)	(4,663)	(17,523)	(54,235)
(-) Shared Services	(8,344)	-	(5,131)	(13,475)
(-) Stock Option Expenses CPC10	(408)	-	-	(408)
(-) Expenses to Accrue from Itaú	(477)	-	-	(477)
(+/-) Equity Equivalence	300	-	1,390	1,690
(=) EBITDA	7,317	9,121	16,127	32,566
EBITDA Margin	15.1%	66.2%	43.1%	32.7%
(-) Depreciation and amortization	(8,487)	(190)	(301)	(8,978)
(+/-) Financial Result	4,213	86	(177)	4,122
(-) Income tax and social contribution	(1,820)	(1,664)	(3,990)	(7,474)
(=) Net income before IFRS	1,223	7,354	11,659	20,236
Net Margin before IFRS	2.53%	53.4%	31.2%	20.3%
(-) Non-controlling Shareholders				(3,248)
(=) Net Income Attributable to Controlling Shareholders				16,988
Net Margin Controlling Shareholders				17,1%

*We consider the net income adjusted by non cash IFRS 3 effects (Business Combination) the best net income indicator.

IFRS Impacts

R\$ Thousand

Description	Before IFRS	2Q25		Before IFRS	1H25		
		IFRS Effects*	After IFRS		IFRS Effects*	After IFRS	
Net Revenue	51,242	-	51,242	99,472	-	99,472	
Costs and Expenses	(31,597)	-	(31,597)	(66,906)	-	(66,906)	
Depreciation and Amortization	(4,434)	(433)	(4,867)	(8,978)	(867)	(9,845)	(1)
Financial Result	2,196	6,951	9,147	4,122	5,864	9,986	(2)
Operational Profit	17,407	6,518	23,925	27,710	4,997	32,707	
Income tax and social contribution	(4,201)	(2,189)	(6,390)	(7,474)	(2,020)	(9,494)	(3)
Net Income	13,206	4,329	17,535	20,236	2,977	23,213	
Non-controlling Shareholders	(1,929)	(47)	(1,976)	(3,248)	326	(2,922)	(4)
Net Income Controlling Shareholders	11,277	4,282	15,559	16,988	3,303	20,291	

(1) Amortization of Intangible Assets and CPC 06 (R2) (IFRS 16);

(2) Gains and Losses. with inn-cash net effects. from the booking of earn outs and call and put options at subsidiaries. based on the fair value of future estimates;

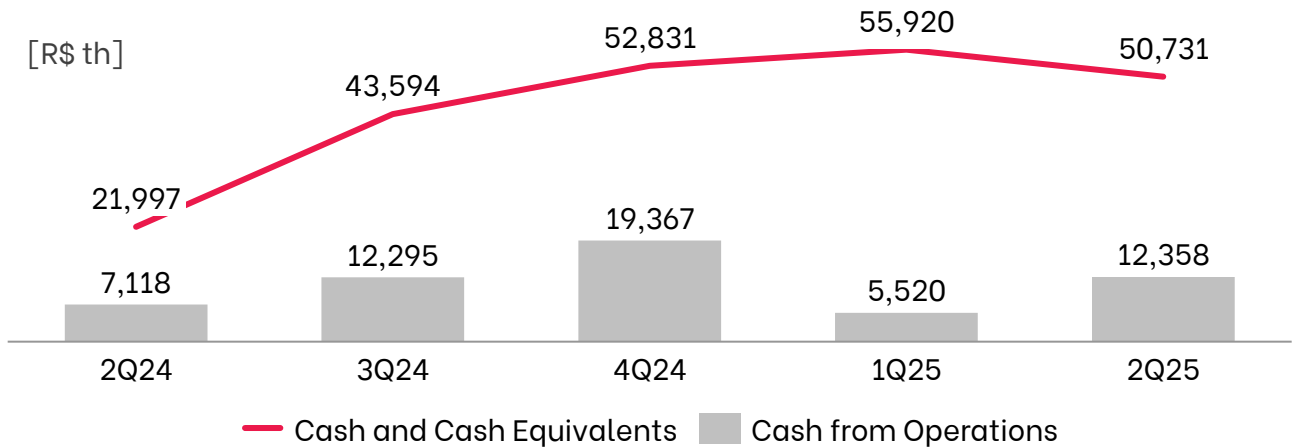
(3) Deferred income tax on intangible assets of LPS Brasil;

(4) Effects related to deferred income tax and amortization of intangible assets at inn-controlling shareholders.

Cash Flow and Equivalents

Evolution of the Cash Balance shows the Company's control even in more challenging quarters

Cash Flow Generated by Operating Activities Evolution QoQ



Equivalents

Cash Flow [R\$ thousand]	2Q24	2Q25	Variation
Cash and Cash Equivalents (BoP)	30,466	55,920	84%
From Operations	7,118	12,358	74%
From Investment Activities	(3,253)	(1,745)	46%
From Financing Activities	(12,334)	(15,802)	-28%
Cash and Cash Equivalents (EoP)	21,997	50,731	131%
Financial Investments (FI)	39,285	19,841	-49%
Cash and Cash Equivalents After FI	61,282	70,572	15%

+10.3 million shares from the buyback program in June 30th 2025

Q&A



Thank you

LPSBrasil

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