



FAZER PARTE DA SUA VIDA É TUDO PRA GENTE.

# 1Q25 EARNINGS RELEASE

May 7th, 2025

## EARNINGS WEBCAST

May 8th, 2025 (Thursday)

**Time:** 9am (Brasília) | 8am (New York) | 1pm (London)

[Webcast access link in Portuguese](#) (simultaneous translation available)

**Lojas Quero-Quero S.A.**

B3: LJQQ3



# 1Q25 EARNINGS RELEASE

Cachoeirinha, May 7, 2025.

**GROSS REVENUE, NET OF RETURNS AND REBATES TOTALED R\$ 764.8 MILLION IN THE QUARTER, WITH RETAIL GROWING +15.7% AND SAME STORE SALES +12.5%.**

Gross Revenue, Net of Returns and Rebates grew 14.4% in 1Q25, totaling R\$ 764.8 million in the quarter. The Same Store Sales (SSS) indicator grew by +12.5%.

Opening of 8 new stores in 1Q25.

Gross Profit totaled R\$ 222.0 million in the year, bull +7.6% on the previous period. Gross margin (% of Gross Revenue) was 29.0% in the quarter (-1.8 p.p. vs. 1Q24).

Adjusted EBITDA for Stock Option Plan (SOP) expenses, the effects of IFRS-16 accounting policy and non-recurring items grew 48.3% in the quarter, totaling R\$ 13.1 million. EBITDA totaled R\$ 42.8 million in the quarter.

## HIGHLIGHTS

Consolidated Information (R\$ million)	1Q25	1Q24	% 1Q25 vs 1Q24
<b>Gross Revenue, Net of Returns and Rebates</b>	<b>764.8</b>	<b>668.5</b>	<b>14.4%</b>
Net Operating Revenue <sup>1</sup>	671.5	588.3	14.1%
<b>Gross profit</b>	<b>222.0</b>	<b>206.4</b>	<b>7.6%</b>
Gross Margin (% Net Revenue)	33.1%	35.1%	(2.0)p.p.
Gross Margin (% Gross Revenue)	29.0%	30.9%	(1.8)p.p.
Operating expenses	(213.5)	(139.0)	(53.6%)
<b>EBITDA</b>	<b>42.8</b>	<b>98.6</b>	<b>(56.6%)</b>
EBITDA Margin (% Net Revenue)	6.4%	16.8%	(10.4)p.p.
EBITDA Margin (% Gross Revenue)	5.6%	14.7%	(9.1)p.p.
<b>Adjusted EBITDA<sup>2</sup></b>	<b>13.1</b>	<b>11.0</b>	<b>19.8%</b>
Adjusted EBITDA Margin (% Net Revenue)	2.0%	1.9%	0.1p.p.
Adjusted EBITDA Margin (% Gross Revenue)	1.7%	1.6%	0.1p.p.
<b>Net Income (Loss)</b>	<b>(31.1)</b>	<b>53.9</b>	<b>N/A</b>
Net Margin (% Net Revenue)	(4.6%)	9.2%	(13.8)p.p.
Net Margin (% Gross Revenue)	(4.1%)	8.1%	(12.1)p.p.
<b>Adjusted Net Income (Loss)<sup>3</sup></b>	<b>(15.7)</b>	<b>(13.4)</b>	<b>(17.2%)</b>
Adjusted Net Margin (% Net Revenue)	(2.3%)	(2.3%)	(0.1)p.p.
Adjusted Net Margin (% Gross Revenue)	(2.0%)	(2.0%)	(0.0)p.p.
<b>Same Store Sales Growth (SSS)</b>	<b>12.5%</b>	<b>(3.1%)</b>	

(1) As of 4Q19, ROL (Net Operating Revenue) includes the effect of the change in ICMS-ST/RS legislation (decree 54.308/2018) and as of 1Q22 includes the effect of adherence to the tax option regime (ROT ST) for ICMS-ST/RS (decree 56.150/2021).

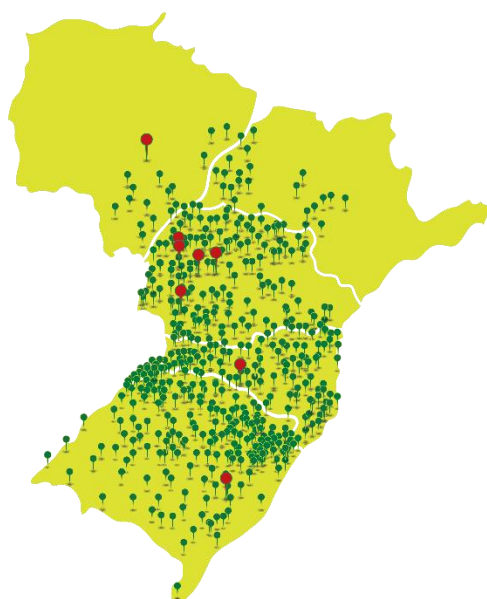
(2) Adjusted EBITDA is a non-accounting measure of the Company that corresponds to EBITDA plus non-recurring or non-operating items, deducting the impact of IFRS16/CPC06 (R2) from 2019.

(3) Adjusted Net Income is a non-accounting measure that corresponds to Net Income plus non-recurring or non-operating items, deducting the impact of IFRS16/CPC06 (R2) from 2019 onwards.

## MESSAGE FROM ADMINISTRATION

The year 2025 has continued to reflect the positive trend observed in recent quarters. We believe that this gradual recovery trajectory of the retail segment in which we operate will remain consistent throughout the year, as we observe a slightly more buoyant market following two years of significant downturn.

In the first quarter, we opened 8 new stores, with a particular focus on the state of Paraná, a region where the Company still has relatively lower market penetration compared to Rio Grande do Sul and Santa Catarina, and which therefore offers greater expansion potential. We remain committed to our long-term strategy, maintaining a focus on cash flow, in line with our track record.



### STORES OPENED IN THE 1st QUARTER:

**Mato Grosso do Sul:**  
Nova Alvorada do Sul

**Paraná:**  
Boa Vista da Aparecida  
Formosa do Oeste  
Iretama  
Mamborê  
Perobal

**Rio Grande do Sul:**  
Cerro Grande do Sul

**Santa Catarina:**  
Ipira

We have observed a gradual improvement in Same Store Sales (SSS) indicators over time. This trend initially reflects the stabilization of sales volumes (number of tickets), a movement that began in late 2022, followed by a progressive increase in prices (average ticket) throughout 2024. In the first quarter of 2025, we recorded retail sales growth of 15.7%, with SSS reaching 12.5%, surpassing the pace of previous quarters. This performance was driven by traditional beginning-of-year promotions and demand for seasonal items associated with above-average temperatures. Although these items have lower-than-average margins for the Company, they significantly contribute to the growth in sales volume and customer base.

Once again, our Financial Services segment delivered consistent performance, with portfolio growth and controlled delinquency. The net receivables portfolio of the VerdeCard credit card grew 16.6% compared to 1Q24, while the +90-day delinquency rate remained stable over the past quarters, closing the period at 10.8%, below the level recorded in 1Q24. Financial Services revenue increased by 11.2%, while Credit Card revenue grew by 14.9%. However, service margin came under pressure due to the higher cost of capital driven by the increase in the Selic rate compared to the same period last year, while the average portfolio maturity creates a lag in passing these costs through to portfolio profitability.

Additionally, in 1Q25, we made a gross payment of Interest on Equity (JCP) totaling R\$ 23.8 million, while simultaneously concluding a private capital increase in the same amount. This capital raise was fully subscribed and received strong demand from our shareholder base, reflecting the continued confidence and support of our investors in our strategy and performance.

Finally, we would like to express our gratitude for the ongoing support over the past few years from all our shareholders, employees, the communities where we operate, customers, and suppliers. It is thanks to this partnership and trust that we continue striving for excellence in our operations.

## CONSOLIDATED INCOME STATEMENTS

Consolidated Income Statements (R\$ million)	1Q25	1Q24	% 1Q25 vs 1Q24
<b>Gross Revenue, net of returns and rebates</b>	<b>764.8</b>	<b>668.5</b>	<b>14.4%</b>
<b>Taxes</b>	<b>(93.3)</b>	<b>(80.2)</b>	<b>(16.3%)</b>
<b>Net operating revenue</b>	<b>671.5</b>	<b>588.3</b>	<b>14.1%</b>
Goods sold	444.2	385.4	15.3%
Services rendered	227.3	203.0	12.0%
<b>Cost of sales and services</b>	<b>(449.5)</b>	<b>(381.9)</b>	<b>(17.7%)</b>
<b>Gross profit</b>	<b>222.0</b>	<b>206.4</b>	<b>7.6%</b>
<b>Operating income (expenses)</b>	<b>(213.5)</b>	<b>(139.0)</b>	<b>(53.6%)</b>
Selling expenses	(149.4)	(134.9)	(10.8%)
General and administrative expenses	(69.1)	(62.0)	(11.5%)
Other operating expenses, net	5.1	57.9	(91.2%)
<b>Operating profit (loss) before finance income (costs), net</b>	<b>8.6</b>	<b>67.5</b>	<b>(87.3%)</b>
<b>Finance income (costs), net</b>	<b>(34.5)</b>	<b>0.1</b>	<b>N/A</b>
Finance costs	(56.9)	(41.5)	(37.2%)
Finance income	22.4	41.6	(46.1%)
<b>Profit before income tax and social contribution</b>	<b>(25.9)</b>	<b>67.6</b>	<b>N/A</b>
Current and deferred income tax and social contribution	(5.2)	(13.6)	62.0%
<b>Net Income (Loss)</b>	<b>(31.1)</b>	<b>53.9</b>	<b>N/A</b>

## OPERATING PERFORMANCE

The company ended the 2025 first quarter with 576 stores, opening a total of 8 new stores and closing 5 stores during the first quarter. Compared to 1Q24, growth was 4.3% and 3.3% in the store base and sales area, respectively.

Operational Information	1Q25	1Q24	% 1Q25 vs 1Q24
<b>Total stores</b>	<b>576</b>	<b>552</b>	<b>4.3%</b>
Rio Grande do Sul	304	298	2.0%
Santa Catarina	87	86	1.2%
Paraná	153	142	7.7%
Mato Grosso do Sul	15	11	36.4%
São Paulo	17	15	13.3%
<b>Sales area (000s m²)</b>	<b>381</b>	<b>369</b>	<b>3.3%</b>

Of the total of 576 stores, 25 are in the tradition format, 376 Mais Construção I, 139 Mais Construção II, and 36 Mais Construção III. Of the 576 stores, 348 stores (60%) have been in operation for more than 5 years; 177 stores (31%) between 2 and 5 years; and 51 stores (9%) have been in operation for less than 2 years.



## FINANCIAL PERFORMANCE

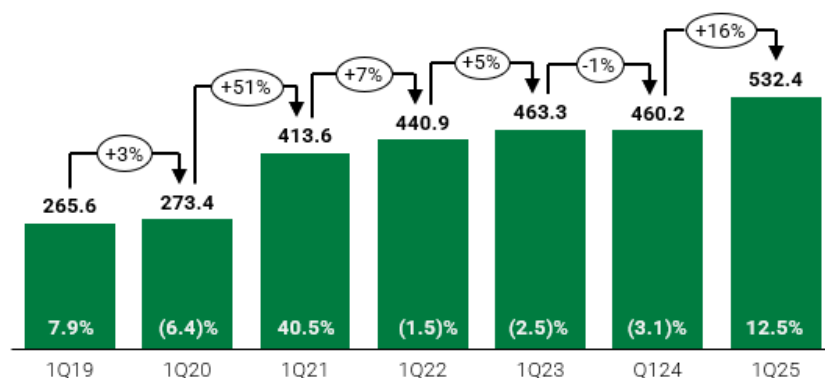
### Gross Revenue, Net of Returns and Rebates (Gross Revenue)

Gross Revenue grew 14.4% in the quarter, totaling R\$ 764.8 million. Revenue growth resulted from the positive performance of the 3 business activities.

Business Activities (R\$ million)	1Q25	1Q24	% 1Q25 vs 1Q24
<b>Gross Revenue, Net of Returns and Rebates</b>	<b>764.8</b>	<b>668.5</b>	<b>14.4%</b>
Retail	532.4	460.2	15.7%
Financial services	207.3	186.5	11.2%
Credit card	25.0	21.8	14.9%

The Retail business activity grew by 15.7% compared to 1Q24, accounting for 69.6% of quarter's total revenues. Same Store Sales (SSS) grew by 12.5% in the quarter. The improved performance of SSS over the quarter was driven by a gradual recovery in volumes and the reversal of the price deflation seen in the previous year, to a slight inflation this year.

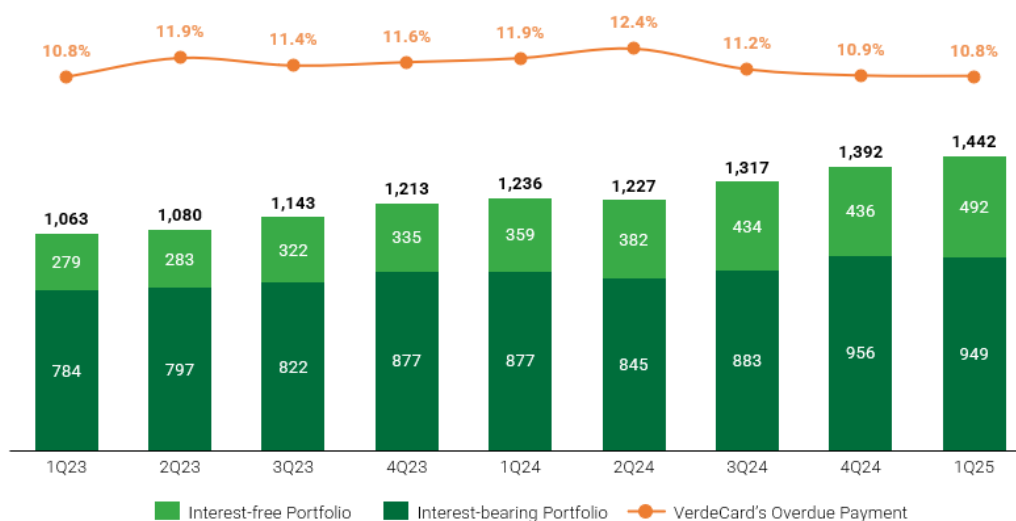
### Retail Revenue (BRL million) and SSS (%)



Gross Revenue from Financial Services totaled R\$ 207.3 million in the quarter, grew by 11.2% compared to 1Q24. The net portfolio with interest (originated by VerdeCard cards) at the end of the period was R\$ 949 million, a growth of 8.2% compared to 1Q25. The overdue amount on the VerdeCard portfolio<sup>1</sup> was 10.8% compared to and overdue amount of 11.9% at the first quarter of 2024, a reduction of 1.1 p.p. The company's conservative stance on credit, combined with its collection operations, has allowed it to keep its delinquency indicators under control.

### VerdeCard Net Portfolio

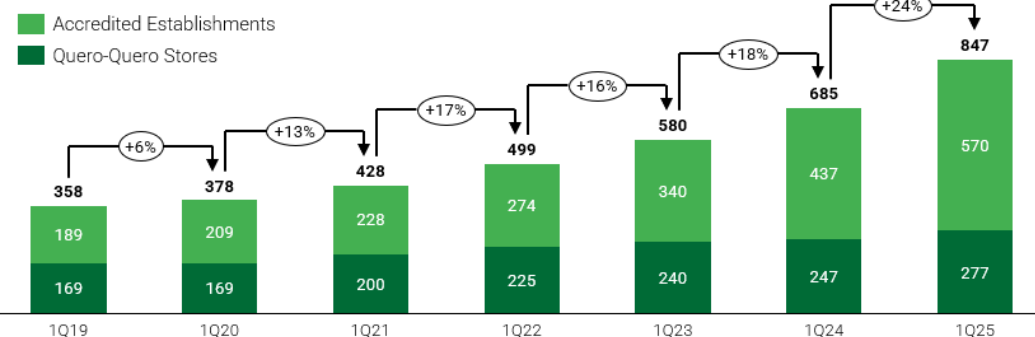
(BRL million)



The Credit Card activity showed revenue growth of 14.9% in the quarter. The transacted volume with the Quero-Quero VerdeCard in our stores (on-us) grew by 11.9% in 1Q25, compared to the previous year. On the other hand, the transacted volume with the card outside the store (off-us) grew by 30.4% compared to 1Q24. This increase is driven by more customers activating the card.

### VerdeCard Total Payment Volume (TPV)

(BRL million)



### Net Operating Revenue

Net Operating Revenue totaled R\$ 671.5 million in 1Q25, compared to R\$ 588.3 million in 1Q24, representing a growth of 14.1% in the quarter.

### Gross Profit

The company ended the quarter totaling a Gross Profit amount of R\$ 222.0 million, a growth of 7.6% in the quarter.

Due to accounting changes resulting from amendments in tax regulations over the years, in our view, the most appropriate margin comparison is based on the gross margin over RBLD. By this measure, the consolidated margin was 29.0% for the quarter, 1.8 p.p. lower than the gross margin in 1Q24.

The Gross Margin over Retail Gross Revenue was 22.8% in the quarter, representing a decrease of 0.9 p.p. compared to the same period in 2024. This decline was influenced by strong sales performance driven by early-year promotions and seasonally high demand due to warmer weather. Both factors delivered below-average margins while also boosting sales volume and customer traffic. As a result, Retail Gross Profit grew by 11.4% in the quarter.

The margin of services over Gross Revenue was 43.3% in 1Q25 vs. 46.8% in 1Q24. We suffer pressure on service's margin due to the greater cost of capital by increase in the Selic rate compared to the previous quarter, while the average term of the portfolio results in a delay in the transfer of costs to offset the profitability of the portfolio.

(In %)	1Q25	1Q24	% 1Q25 vs 1Q24
<b><u>Margins (% of Net Revenue)</u></b>			
<b>Gross Margin</b>	<b>33.1%</b>	<b>35.1%</b>	<b>(2.0p.p.)</b>
Gross Margin - Goods sold	27.3%	28.3%	(0.9p.p.)
Gross Margin - Services provided	44.3%	48.0%	(3.8p.p.)
<b>EBITDA Margin</b>	<b>6.4%</b>	<b>16.8%</b>	<b>(10.4p.p.)</b>
<b>Adjusted EBITDA Margin</b>	<b>2.0%</b>	<b>1.9%</b>	<b>0.1p.p.</b>
<b>Net Margin</b>	<b>(4.6%)</b>	<b>9.2%</b>	<b>(13.8p.p.)</b>
<b>Adjusted Net Margin</b>	<b>(2.3%)</b>	<b>(2.3%)</b>	<b>(0.1p.p.)</b>
<b><u>Margins (% Gross Revenue)</u></b>			
<b>Gross Margin<sup>1</sup></b>	<b>29.0%</b>	<b>30.9%</b>	<b>(1.8p.p.)</b>
Gross Margin - Goods sold <sup>2</sup>	22.8%	23.7%	(0.9p.p.)
Gross Margin - Services provided <sup>3</sup>	43.3%	46.8%	(3.5p.p.)
<b>EBITDA Margin</b>	<b>5.6%</b>	<b>14.7%</b>	<b>(9.1p.p.)</b>
<b>Adjusted EBITDA Margin</b>	<b>1.7%</b>	<b>1.6%</b>	<b>0.1p.p.</b>
<b>Net Margin</b>	<b>(4.1%)</b>	<b>8.1%</b>	<b>(12.1p.p.)</b>
<b>Adjusted Net Margin</b>	<b>(2.0%)</b>	<b>(2.0%)</b>	<b>(0.0p.p.)</b>

<sup>1</sup>Gross Margin (% Gross Revenue) = Gross Profit/Gross Revenue. Used to maintain revenue comparability due to tax changes.

<sup>2</sup>Gross Margin on the Sale of Goods (% Gross Revenue) = Gross Profit from the Sale of Goods/Gross Revenue of the Retail business activity.

<sup>3</sup>Gross Margin Services Provided (% Gross Revenue) = Gross Profit from Services Provided / (Gross Revenue from the Financial Services business activity + Gross Revenue from the Credit Card business activity).

## Operational Expenses

In 1Q25, the Operational Expenses totaled R\$ 312.5 million.

Operating Expenses (R\$ million)	1Q25	1Q24	% 1Q25 vs 1Q24
<b>Operational expenses</b>	<b>(213.5)</b>	<b>(139.0)</b>	<b>(53.6%)</b>
Selling expenses	(149.4)	(134.9)	(10.8%)
General and administrative expenses	(69.1)	(62.0)	(11.5%)
Other operating expenses, net	5.1	57.9	(91.2%)

**Sales Expenses:** growth of 10.8% in the quarter. This performance is mainly driven to the additional expenses resulting from organic expansion (24 new stores compared to the previous year, an increase of 4.3%) and expense inflation.

**General and Administrative Expenses:** growth of 11.5% vs. 1Q24. This growth is mainly attributable to (i) the reflection of inflation on the Company's expenses, and (ii) increase of the support infrastructure to Company's expansion.



**Other operational (revenues) expenses, net:** totaled R\$ 5.1 million in revenue in the quarter. In 1Q24, this line item benefited from a non-recurring effect of R\$ 61.4 million related to tax credits, stemming from the exclusion of ICMS-ST from the PIS/COFINS calculation base, following a favorable ruling by the Superior Court of Justice (STJ), being not comparable.

### Financial Results

In 1Q25, the Net Financial Result represented a financial expense of R\$ 34.5 million, up from a financial expense of R\$ 0.1 million in 1Q24. The 1Q24 was impacted by R\$ 38.4 million in monetary adjustment income related to tax credits from the exclusion of ICMS-ST from the PIS/COFINS calculation base.

Finance income (R\$ million)	1Q25	1Q24	% 1Q25 vs 1Q24
<b>Finance income (costs), net</b>	<b>(34.5)</b>	<b>0.1</b>	<b>N/A</b>
Finance costs	(56.9)	(41.5)	(37.2%)
Finance income	22.4	41.6	(46.1%)

### Net Profit

The company recorded Net Accounting Loss of R\$ 31.1 million in the quarter. The Adjuster Net Profit, excluding the Stock Option Plan effect, the effect of adopting IFRS-16, and non-recurring items, totaled a loss of R\$ 15.7 million in the quarter. Non-recurring items include R\$ 14.2 million related to the non-recognition of a deferred tax asset arising from tax losses in 1Q25. Although this asset represents a right of the Company, its accounting recognition will be reassessed periodically.

Adjusted Net Profit Reconciliation (R\$ million)	1Q25	1Q24	% 1Q25 vs 1Q24
<b>Net Income (Loss)</b>	<b>(31.1)</b>	<b>53.9</b>	<b>N/A</b>
Net Margin (% Net Revenue)	(4.6%)	9.2%	(13.8)p.p.
Net Margin (% Gross Revenue)	(4.1%)	8.1%	(12.1)p.p.
(+) Stock Option Plan (SOP)	0.0	1.4	(97.6%)
(+) Impact of the IFRS16/CPC06's adoption	1.2	0.7	62.4%
(+) Non-recurring itens	14.2	(69.4)	N/A
<b>(=) Adjusted Net Income (Loss)</b>	<b>(15.7)</b>	<b>(13.4)</b>	<b>(17.2%)</b>
Adjusted Net Margin (% Net Revenue)	(2.3%)	(2.3%)	(0.1)p.p.
Adjusted Net Margin (% Gross Revenue)	(2.0%)	(2.0%)	(0.0)p.p.

### EBITDA and Adjusted EBITDA

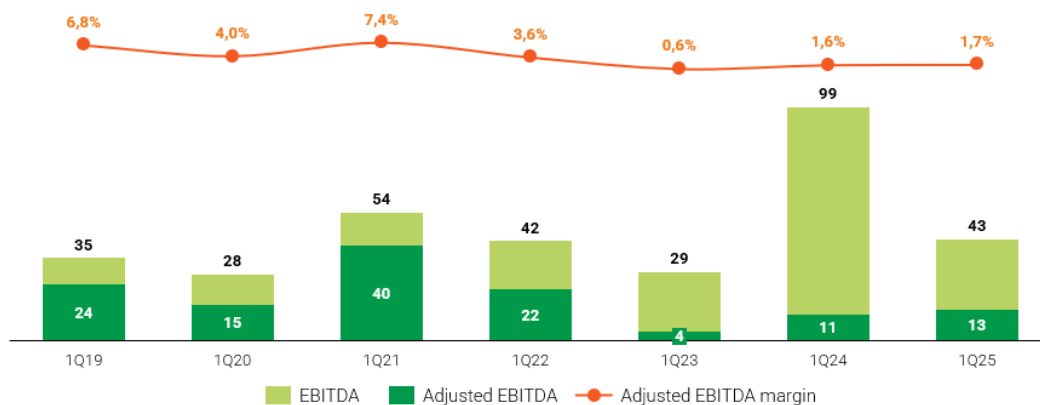
EBITDA totaled R\$ 42.8 million in the quarter. The first quarter typically has the lowest seasonality in terms of sales, nevertheless, Adjusted EBITDA, excluding the effects of the Stock Option Plan, IFRS-16 adoption, and non-recurring items, reached R\$ 13.1 million in 1Q25, representing a growth of 19.8% in the period.

EBITDA in 1Q25 was positively impacted by the recognition of non-recurring tax credits related to the exclusion of ICMS-ST from the PIS/COFINS calculation base.

EBITDA and Adjusted EBITDA reconciliation (R\$ million)	1Q25	1Q24	% 1Q25 vs 1Q24
<b>Net Income (Loss)</b>	<b>(31.1)</b>	<b>53.9</b>	<b>N/A</b>
(+) Income tax and social contribution	5.2	13.6	(62.0%)
(+) Finance income (costs), net	34.5	(0.1)	N/A
(+) Depreciation and Amortization	34.3	31.1	10.1%
<b>(=) EBITDA</b>	<b>42.8</b>	<b>98.6</b>	<b>(56.6%)</b>
EBITDA Margin (% Net Revenue)	6.4%	16.8%	(10.4)p.p.
EBITDA Margin (% Gross Revenue)	5.6%	14.7%	(9.1)p.p.
(+) Stock Option Plan (SOP)	0.0	1.4	(97.6%)
(+) Non-recurring itens	-	(61.4)	100.0%
(-) Impact of the adoption of IFRS16 / CPC06	(29.7)	(27.6)	(7.7%)
<b>(=) Adjusted EBITDA</b>	<b>13.1</b>	<b>11.0</b>	<b>19.8%</b>
Adjusted EBITDA Margin (% Net Revenue)	2.0%	1.9%	0.1p.p.
Adjusted EBITDA Margin (% Gross Revenue)	1.7%	1.6%	0.1p.p.

### EBITDA and Adjusted EBITDA

(BRL million and % Gross Revenue)



## Adjusted Net Debt

In May 31, 2025, the Company's Adjusted Net Debt was R\$ 332.5 million. The financial leverage reached 1.8 times last twelve months EBITDA.

Due to seasonality of working capital, historically we observe a cash consumption in the first half of year and a cash generation in the second one.

Net Debt and Adjusted Net Debt (R\$ million)	1Q25	4Q24	3Q24	2Q24	1Q24	1Q23
<b>Loans and financing</b>	<b>500.0</b>	<b>534.5</b>	<b>570.2</b>	<b>594.0</b>	<b>525.7</b>	<b>398.4</b>
Current	197.0	196.1	179.5	155.7	106.5	75.3
No Current	302.9	338.4	390.7	438.4	419.2	323.1
<b>(-) Cash and Financial Investments</b>	<b>(330.5)</b>	<b>(653.0)</b>	<b>(652.6)</b>	<b>(800.4)</b>	<b>(354.3)</b>	<b>(306.2)</b>
Cash and cash equivalents	(169.0)	(489.9)	(482.3)	(631.2)	(246.1)	(222.9)
Short-term investments	(161.5)	(163.1)	(170.3)	(169.2)	(108.1)	(83.2)
<b>Net debt</b>	<b>169.4</b>	<b>(118.5)</b>	<b>(82.4)</b>	<b>(206.4)</b>	<b>171.5</b>	<b>92.2</b>
<b>(+) Cash and Financial Investments FIDC</b>	<b>163.1</b>	<b>205.6</b>	<b>376.8</b>	<b>539.5</b>	<b>131.8</b>	<b>88.1</b>
Cash and cash equivalents FIDC	1.5	42.5	218.0	381.5	34.6	13.2
Short-term investments FIDC	161.5	163.1	158.8	158.0	97.2	74.9
<b>Adjusted Net Debt</b>	<b>332.5</b>	<b>87.2</b>	<b>294.5</b>	<b>333.1</b>	<b>303.3</b>	<b>180.3</b>
<i>Adjusted Net Debt / EBITDA LTM</i>	<i>1.8</i>	<i>0.4</i>	<i>1.1</i>	<i>1.3</i>	<i>1.0</i>	<i>1.0</i>

## Investments

In 1Q25, the Investments totaled R\$ 12.3 million, growing 8.9% related to the same period of previous year, including the opening of 8 new stores, the renovation and transformation of sotres, and investments in logistics and IT.

Investments (R\$ million)	1Q25	1Q24	% 1Q25 vs 1Q24
New stores	3.3	1.9	75.6%
Store Renovations and Projects	2.5	4.1	(38.4%)
Logistics, IT and Others	6.5	5.3	22.1%
<b>Total Investments</b>	<b>12.3</b>	<b>11.3</b>	<b>8.9%</b>

## ABOUT QUERO-QUERO

Company founded in 1967, in the city of Santo Cristo, in the interior of Rio Grande do Sul.

Lojas Quero-Quero is the largest retailer specializing in construction materials in Brazil in terms of number of stores, totaling 576 stores in Rio Grande do Sul, Santa Catarina, Paraná, Mato Grosso do Sul and São Paulo. The Company offers its customers a complete solution in construction materials, complemented by household appliances and furniture. Furthermore, it offers financial services through the "VerdeCard" credit card.

## Annex – Balance Sheets

Balance Sheets (Consolidated) (R\$ million)	1Q25	1Q24	% 1Q25 vs 1Q24
<b>Assets</b>	<b>3,430.2</b>	<b>3,272.5</b>	<b>4.8%</b>
<b>Current assets</b>	<b>2,380.6</b>	<b>2,082.9</b>	<b>14.3%</b>
Cash and cash equivalents	169.0	246.1	(31.3%)
Short-term investments	161.5	108.1	49.4%
Trade accounts receivable	1,332.8	1,115.7	19.5%
Inventories	508.4	480.4	5.8%
Recoverable taxes	163.3	87.7	86.2%
Prepaid expenses	8.6	7.7	11.5%
Other receivables	36.9	37.0	(0.2%)
<b>Noncurrent assets</b>	<b>1,049.7</b>	<b>1,189.7</b>	<b>(11.8%)</b>
Trade accounts receivable	74.2	79.4	(6.5%)
Related parties - Other receivables	-	-	-
Deferred income tax and social contribution	209.1	183.2	14.1%
Recoverable taxes	46.2	209.7	(78.0%)
Judicial deposits	9.1	10.7	(15.0%)
Prepaid expenses	0.9	0.8	18.7%
Other receivables	4.3	0.4	994.2%
FIDC Verdecard	-	-	-
Investments	0.0	0.0	-
Property and equipment	646.9	647.0	(0.0%)
Intangible assets	58.8	58.5	0.6%
<b>Liabilities and equity</b>	<b>3,430.2</b>	<b>3,272.5</b>	<b>4.8%</b>
<b>Current liabilities</b>	<b>1,550.4</b>	<b>1,246.0</b>	<b>24.4%</b>
Trade accounts payable	325.1	317.4	2.4%
Trade accounts payable - agreement	4.9	-	-
Loans and financing	197.0	106.5	84.9%
Senior shares - FIDC Verdecard	358.6	290.1	23.6%
Lease liabilities	79.3	72.8	8.9%
Payables to accredited establishments	366.7	257.1	42.7%
Taxes and contributions payable	25.7	31.9	(19.4%)
Payroll and vacation payable	84.1	83.8	0.4%
Deferred revenue	4.8	0.4	1058.4%
Dividends payable	-	-	-
Onlendings	20.3	19.9	2.3%
Other payables	83.8	66.2	26.6%
<b>Noncurrent liabilities</b>	<b>1,343.8</b>	<b>1,405.8</b>	<b>(4.4%)</b>
Loans and financing	302.9	419.2	(27.7%)
Senior shares - FIDC Verdecard	506.0	454.0	11.5%
Payables for investment acquisition	12.0	15.5	(22.8%)
Deferred revenue	19.7	17.4	13.1%
Lease liabilities	451.1	443.3	1.8%
Other payables	38.2	35.4	7.8%
Provision for tax, labor and civil contingencies	14.0	21.0	(33.4%)
<b>Equity</b>	<b>536.0</b>	<b>620.7</b>	<b>(13.6%)</b>
Capital	506.0	482.2	4.9%
Capital reserve	17.7	14.9	19.0%
Legal reserve	8.2	8.2	0.1%
Tax incentive reserve	22.1	22.1	-
Income Reserve	15.7	39.4	(60.1%)
Other Comprehensive Income	(0.1)	-	-
Accumulated Profits (Losses)	(33.7)	53.9	N/A

## Annex – Cash Flow

Statements of cash flows (Consolidated) (R\$ million)	1Q25	1Q24
<b>Cash flows from operating activities</b>		
Profit (loss) for the period	(31.1)	53.9
<b>Adjustments to reconcile profit (loss) for the period to cash and cash equivalents used in operating activities:</b>		
Depreciation and amortization	34.3	31.1
Reversal of tax credits - depreciation and amortization	1.3	1.2
Tax credits - lease liabilities	0.7	0.6
Estimated loss on doubtful debts	13.1	17.7
Gain on the disposal and/or cost of property and equipment and intangible assets written off	0.3	0.3
Finance charges on accounts payable for investment acquisition	0.3	0.4
Finance charges on loans and financing	18.8	15.8
Finance charges on lease liabilities	11.6	10.8
Stock option plan	0.0	1.4
Provision for tax, labor and civil contingencies	(0.9)	0.4
Estimated losses on inventories	0.0	0.6
Allocation of deferred revenue	(4.9)	(0.1)
Deferred income tax and social contribution	2.4	3.3
<b>Adjusted profit</b>	<b>46.0</b>	<b>137.3</b>
Increase (decrease) in operating assets:		
Trade accounts receivable and related-party receivables	(95.6)	(76.2)
Inventories	9.7	(6.5)
Subordinated shares - FIDC Verdecard	-	-
Other receivables	17.6	(92.5)
Increase (decrease) in operating liabilities:		
Trade accounts payable and Trade accounts payable - agreement	(142.0)	(78.7)
Senior shares - FIDC Verdecard	(79.7)	(27.8)
Payables to accredited establishments	33.3	12.0
Taxes and contribution payable	(2.5)	(7.1)
Income tax and social contribution paid	(1.1)	(0.8)
Other payables and accounts payable	(13.3)	(8.2)
<b>Net cash provided by (used in) operating activities</b>	<b>(227.5)</b>	<b>(148.4)</b>
<b>Cash flows from investing activities</b>		
Short-term investments	1.6	2.1
Capital increase	-	-
Acquisition of property and equipment	(9.4)	(7.4)
Proceeds from the sale of property and equipment and intangible assets	0.3	-
Additions to intangible assets	(2.4)	(3.1)
Dividends and interest on equity received	-	-
<b>Net cash provided by (used in) investing activities</b>	<b>(10.0)</b>	<b>(8.5)</b>
<b>Cash flows from financing activities</b>		
Capital increase/ Stock issue expenses	23.8	31.6
Dividends and interest on capital paid	(21.6)	(29.0)
Financing raising - third parties	-	50.0
Payment of interest on financing and intercompany loans	(17.6)	(15.6)
Payment of principal on financing	(36.0)	(25.8)
Payment of lease liabilities	(32.0)	(29.7)
Intragroup loans (repayment)	-	-
<b>Net cash provided by (used in) financing activities</b>	<b>(83.4)</b>	<b>(18.4)</b>
<b>Increase (decrease) in cash and cash equivalents, net</b>	<b>(320.9)</b>	<b>(175.2)</b>
Cash and cash equivalents at the beginning of the period	421.4	416.8
Cash and cash equivalents at period-end	169.0	246.1