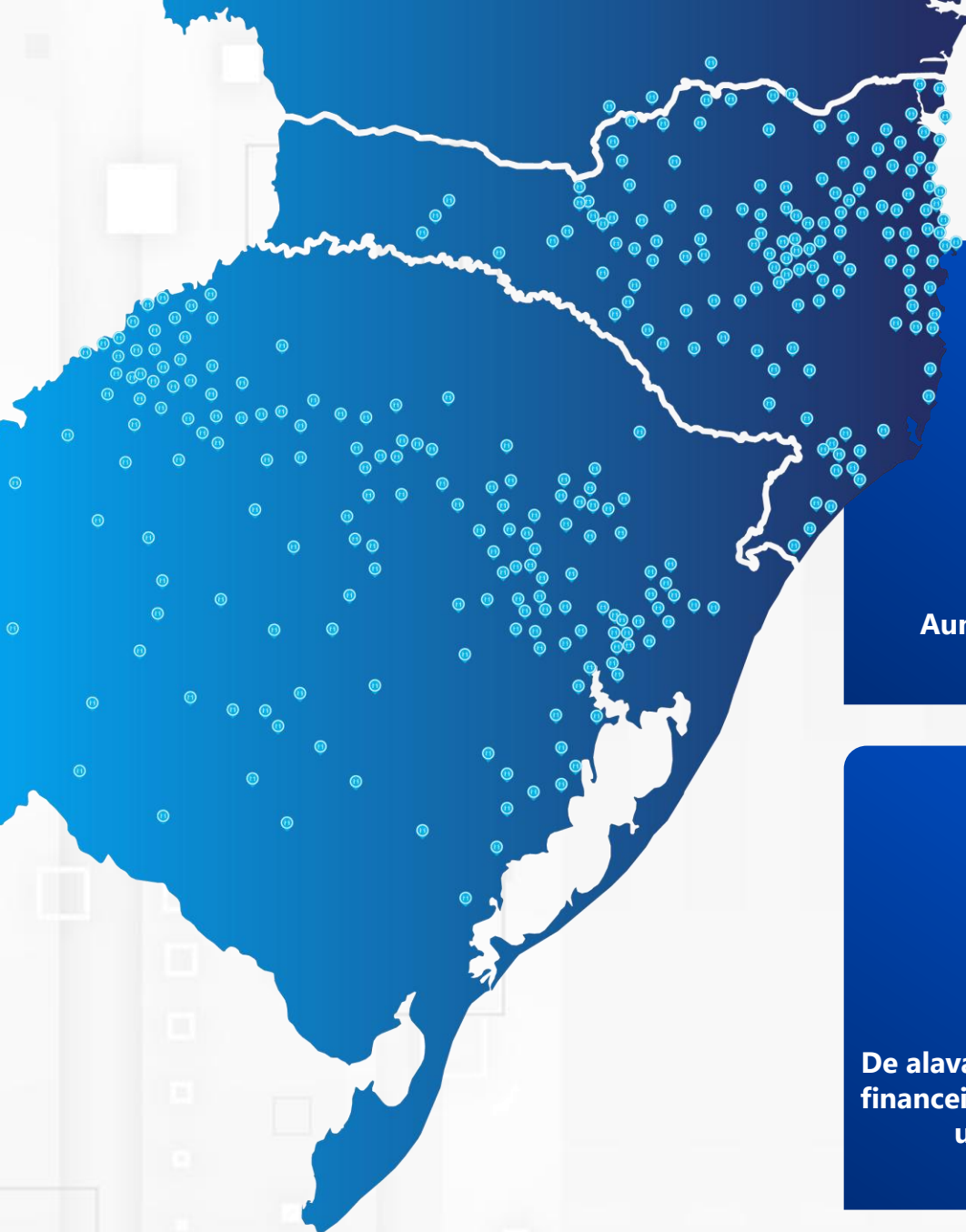


The background of the slide features a blue-tinted image of a telecommunications tower. A worker in a hard hat is visible climbing the tower's structure. In the distance, a cityscape is visible under a clear sky. The overall aesthetic is professional and tech-oriented.

# RESULTADOS 3T25

unifique

# Destques 3T25



## Margem EBTIDA Ajustada



**52,5%**

3T25

Aumento de 2,3 p.p vs. 2T25, refletindo maior eficiência operacional.

## Telefonia Móvel Acessos Líquidos



**211.204**

+ 41.183 acessos líquidos no 3T25

## Baixa Alavancagem Financeira



**0,61x**

De alavancagem no 3T25, garantindo segurança financeira para operações transformacionais em um cenário econômico desafiador.

## Baixo Nível de Churn



**1,42%**

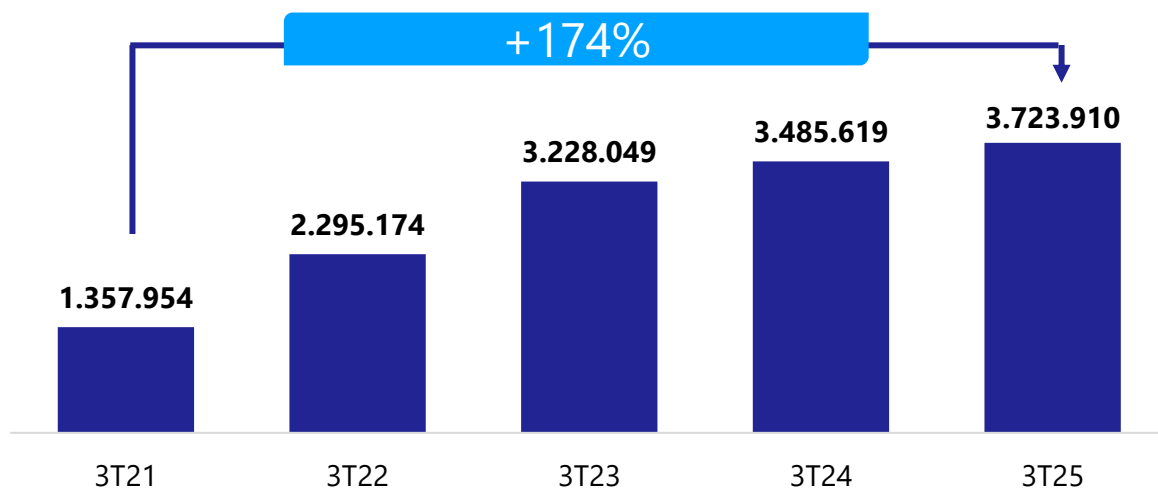
Média Mensal no 3T25

Redução de 0,08 p.p vs. 2T25, garantindo maior retenção e crescimento sustentável.

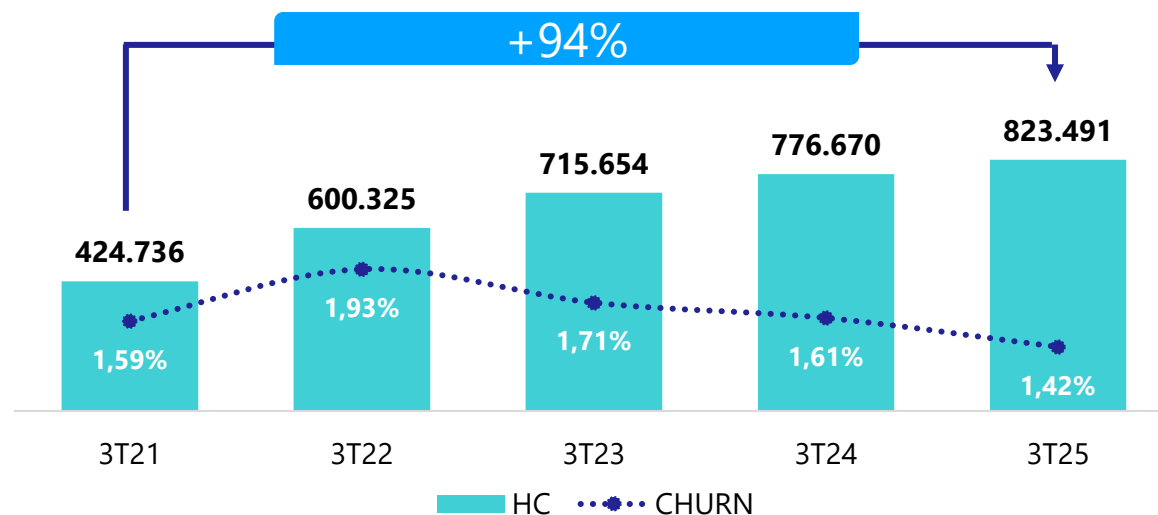
# Crescimento consistente nos últimos anos



## Home Passed



## Home Connected



## Churn

Banda Larga

1,42%

-0,08 p.p  
3T25 vs 2T25

## Crescimento Orgânico

Acessos

7.219

3T25

## Market Share

Santa Catarina

20,5%

Setembro/2025

## Combo

Banda Larga + Móvel

18,2%

Setembro/2025

Clientes da base da Banda Larga que possuem combo de telefonia móvel.

# 5G

A Inovação que garante a sustentabilidade das telecomunicações



**Santa Catarina:**  
**60 cidades**

**Rio Grande do Sul:**  
**31 cidades**

**91 Cidades com Cobertura Própria**  
setembro/2025

## Receita Bruta

Telefonia Móvel

**R\$ 19,3 milhões**

3T25

## Churn de acesso

Telefonia Móvel

**1,66%**

3T25

## População Coberta

**3,0 milhões**

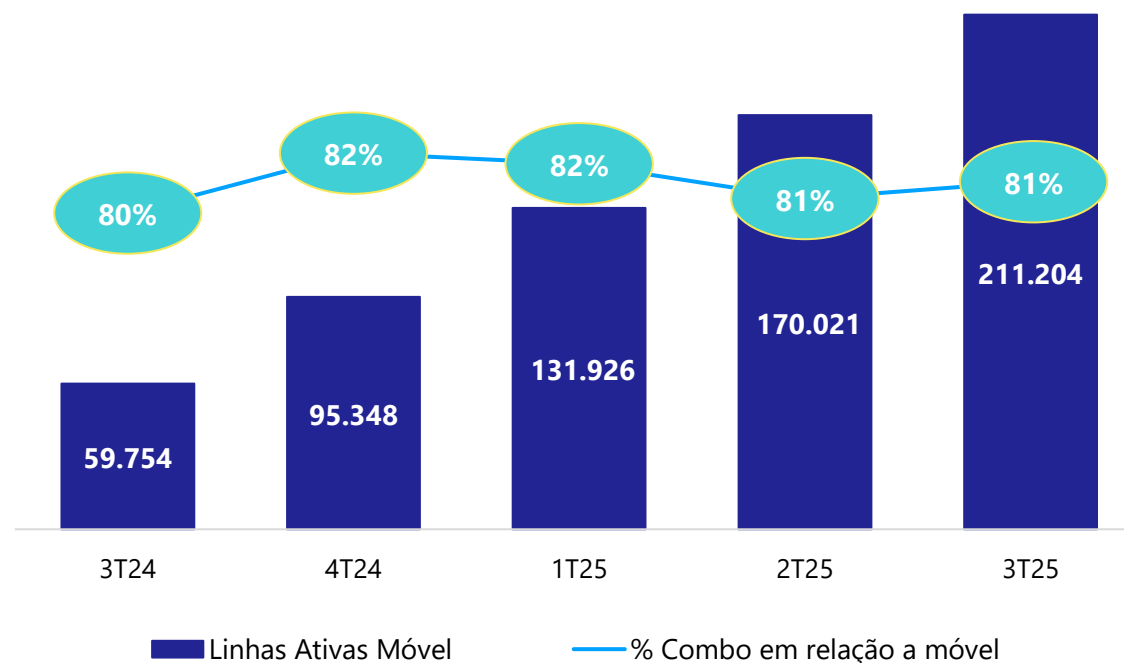
Setembro/2025

## Linhas Portadas

**53,8%**

das linhas ativadas do 3T25

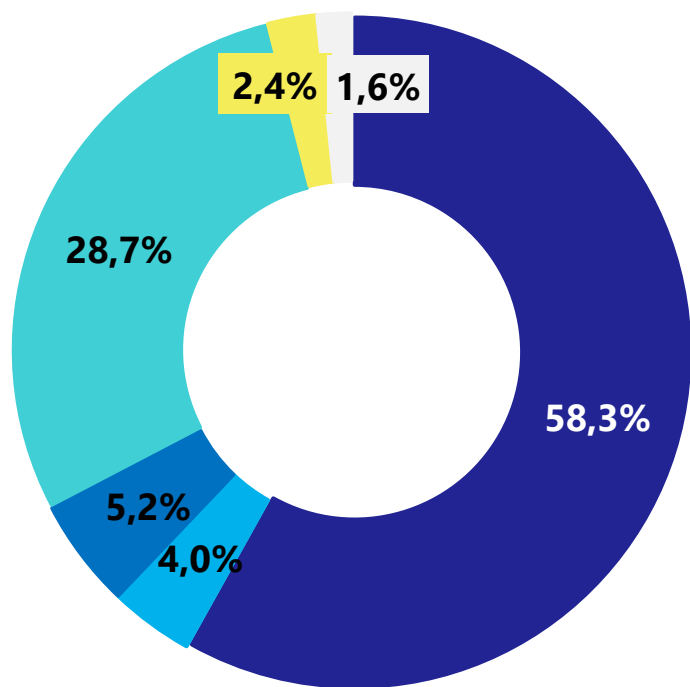
## Base de Telefonia Móvel em Combo com a Banda Larga



# Nossos Serviços além da conectividade



## Receita Bruta - 3T25



### Telecom

- Internet Banda Larga
- Telefonia Móvel
- Telefonia Fixa
- TV por Assinatura
- Wi-Fi Business



### TIC

#### Tecnologia da Informação e Comunicação

- Cybersegurança
- Cloud
- Gestão Infraestrutura TI



### Novos negócios

- Câmeras de Segurança
- Seguros Residenciais
- Telemedicina
- Casa Inteligente
- Investimentos
- Energia Solar

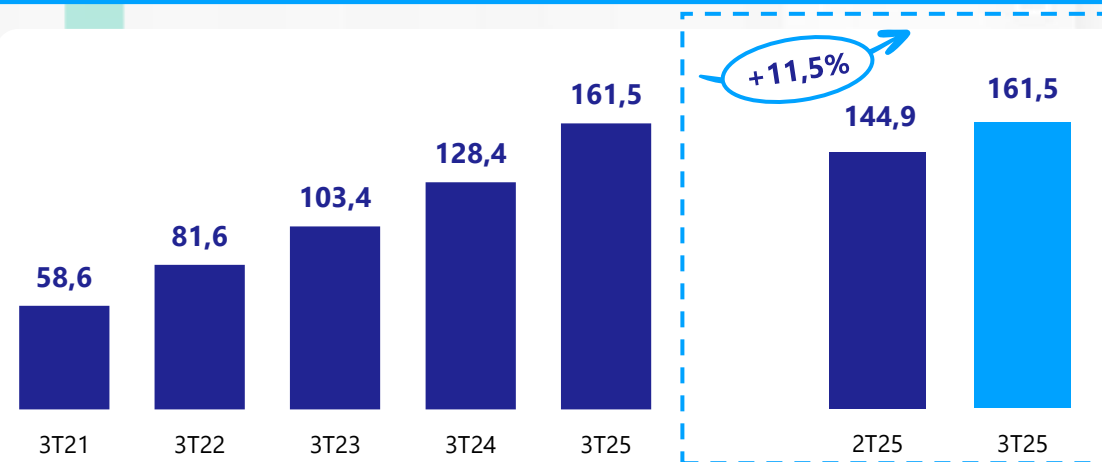
# Desempenho Financeiro



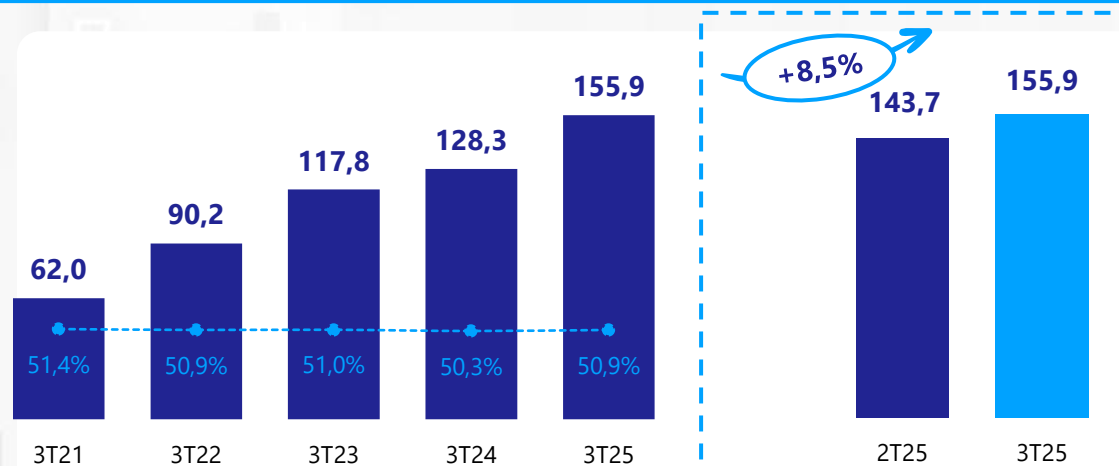
## Receita Bruta (R\$ MM)



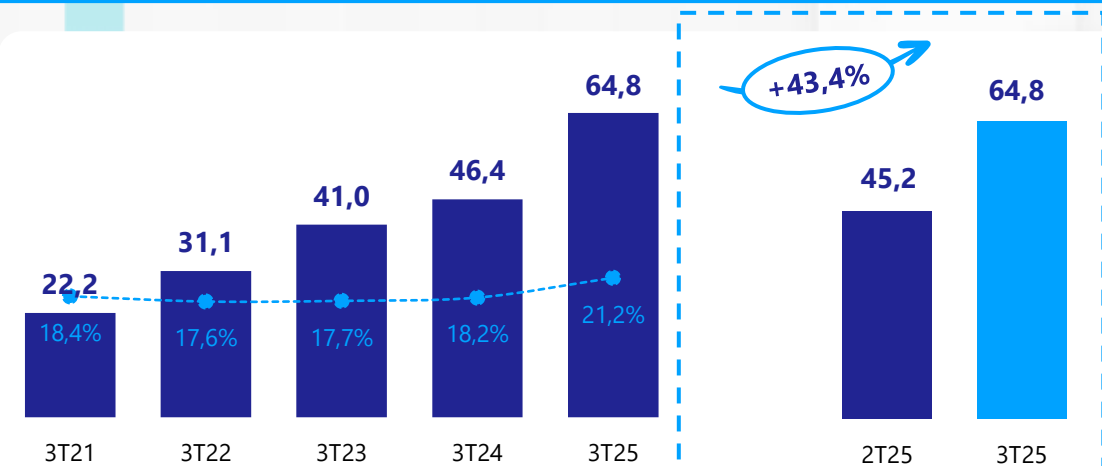
## Lucro Bruto (R\$ MM)



## EBITDA e Margem Ebitda (R\$ MM)



## Lucro Líquido e Margem Líquida (R\$ MM)



# Nossa baixa alavancagem proporciona segurança financeira para executar operações transformacionais



Sólida posição de caixa de **R\$ 345,7 milhões** ao final do 3T25.



Prazo médio da dívida bruta de **2 anos e 6 meses**.

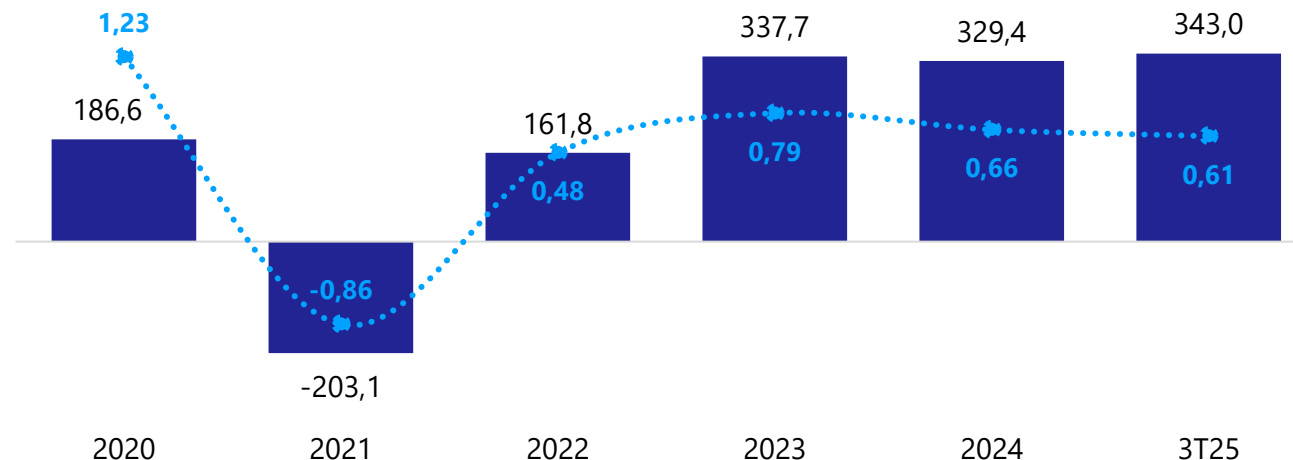


**88,0%** da dívida bruta indexada em IPCA no 3T25.

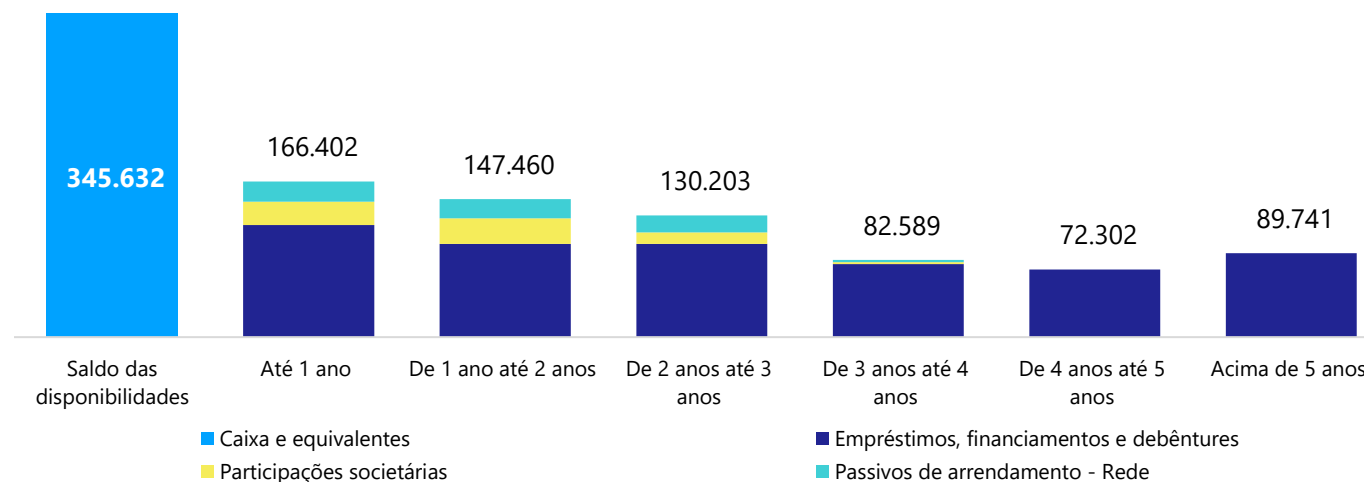


Pagamento de **R\$ 30 milhões** de JCP e **R\$ 30 milhões** de Dividendos em agosto de 2025.

## Dívida Líquida/EBITDA LTM e Índice de Endividamento (R\$ MM)



## Aging da Dívida Bruta (R\$ MM)





# Aquisições



## 3SNET

Aquisição da carteira de clientes e à celebração de contrato de locação de infraestrutura de rede com promessa de compra futura da 3SNET.



**Clientes:** 5.231



**Equity Value:** R\$ 12.416.582,00



**Cidade atendida:** Indaial em SC.

**14,5%**

Market Share  
**3SNET**

**71,0%**

Market Share  
**Unifique**

## SerraNet

Aquisição da carteira de clientes e à celebração de contrato de compartilhamento de rede e infraestrutura da SerraNet.



**Clientes:** 3.104



**Equity Value:** R\$ 4.260.000,00



**Cidades atendidas:** Cambará do Sul e São Francisco de Paula no RS.

**33,3%**

Market Share  
**SerraNet**

**Sem atuação**

Market Share  
**Unifique**

## CCS Telecom

Aquisição de 100% do capital social da Supernova Holding LTDA., que detém a integralidade da CCS Digital e CCS Telecom, denominadas em conjunto CCS Telecom.



**Clientes:** 24.968



**Equity Value:** R\$ 70.620.779,30



**Cidades atendidas:** Balneário Camboriú, Camboriú, Itajaí, Itapema e Ilhota em SC.

**8,3%**

Market Share  
**CCS Telecom**

**22,3%**

Market Share  
**Unifique**



The background of the slide features a blue-tinted image of a telecommunications tower. A worker in a hard hat is visible climbing the tower's structure. In the distance, a cityscape is visible under a clear sky. Overlaid on the right side is a large, rounded rectangular graphic with a blue-to-yellow gradient, containing the text 'Q&A'.

# Q&A

unifiquê

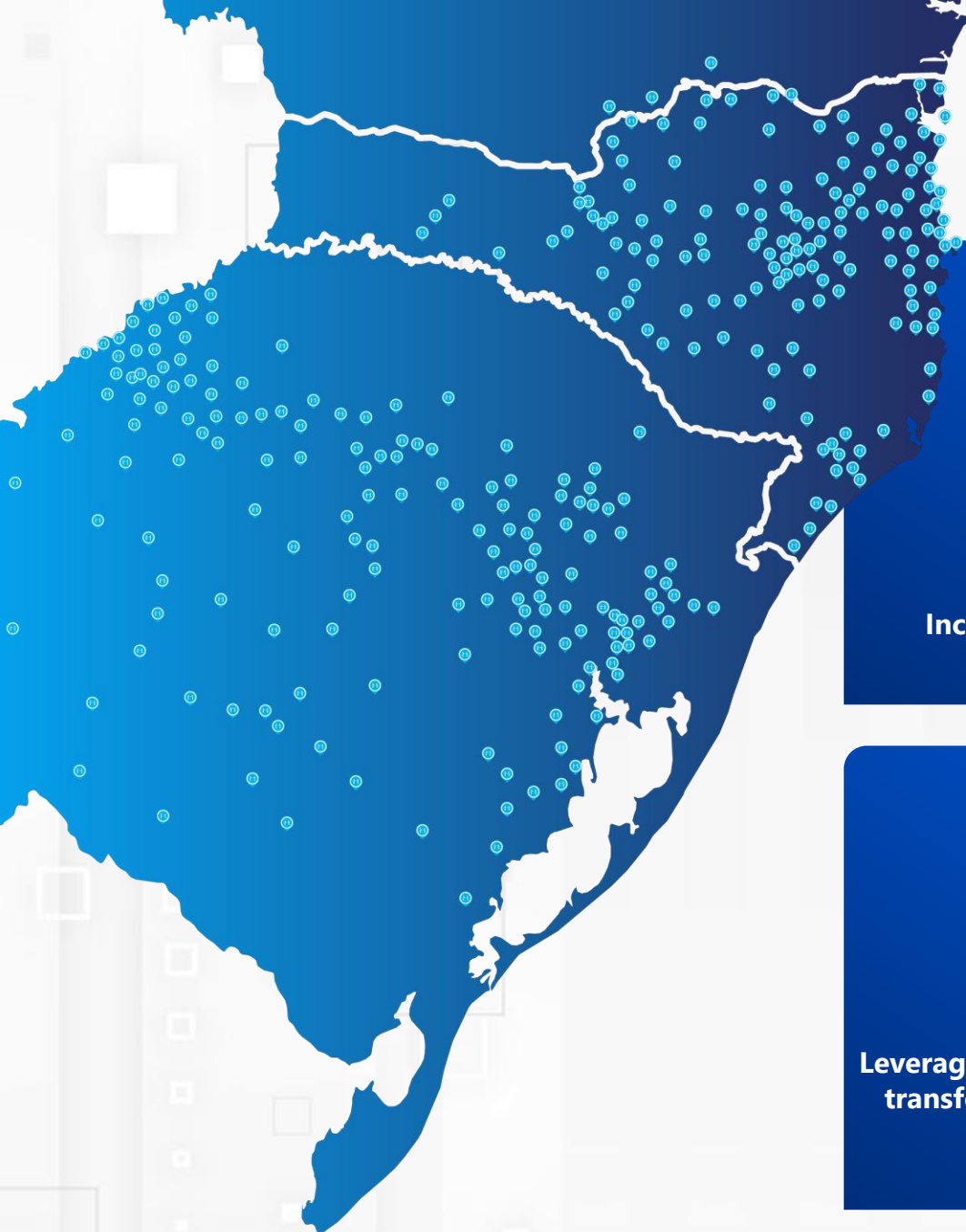
[ri@redeunifiquê.com.br](mailto:ri@redeunifiquê.com.br)  
[ri.unifiquê.com.br](mailto:ri.unifiquê.com.br)

The background of the slide features a blue-tinted image of a telecommunications tower. A worker in a hard hat is visible climbing the tower's structure. In the distance, a cityscape is visible under a clear sky. The overall color scheme is dominated by shades of blue, with yellow and green accents in the form of decorative wavy lines and the report title box.

# RESULTS 3Q25

unifisque

# Highlights 3Q25



## Adjusted EBITDA Margin



**52.5%**

3Q25

Increase of 2.3 p.p. vs. 2Q25, reflecting greater operational efficiency

## Mobile Telephony Net Access



**211,204**

+ 41,183 net accesses in 3Q25

## Low Financial Leverage



**0.61x**

Leverage in 3Q25, ensuring financial security for transformational operations in a challenging economic environment

## Low Churn Rate



**1.42%**

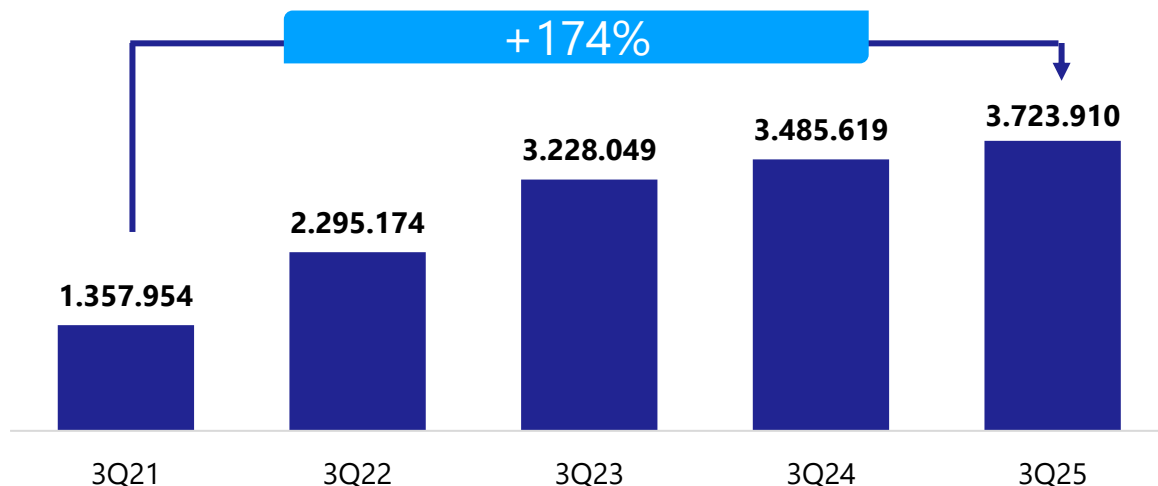
Monthly Average in 3Q25

Reduction of 0.08 p.p. vs. 2Q25, ensuring greater retention and sustainable growth

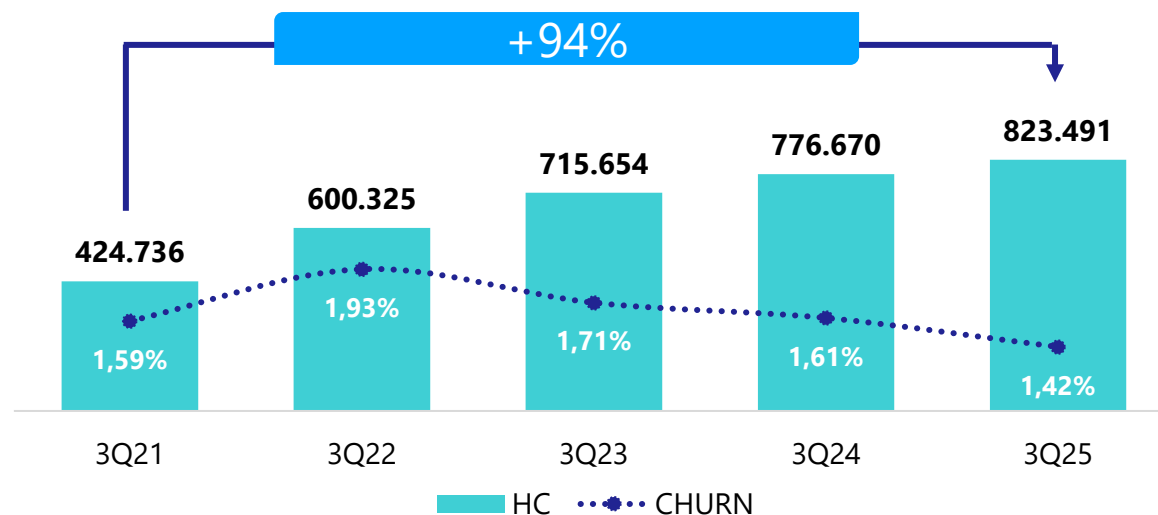
# Consistent growth in recent years



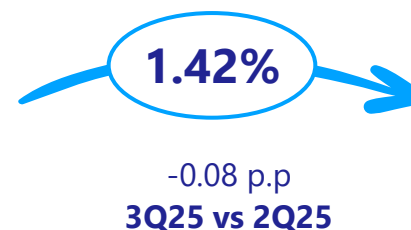
## Home Passed



## Home Connected



## Churn Broadband



## Crescimento Orgânico Acesses



## Market Share Santa Catarina



## Combo Broadband + Mobile



Broadband customers who have a mobile phone bundle

# 5G

Innovation that ensures the sustainability of telecommunications



**Santa Catarina:**  
**60 cities**

**Rio Grande do Sul:**  
**31 cities**

**91 Cities with  
Own Coverage**

September/2025

## Gross Revenue

Mobile Telephony

**BRL 19.3  
million**

3Q25

## Access Churn

Mobile telephony

**1.66%**

3Q25

## Covered Population

**3.0  
million**

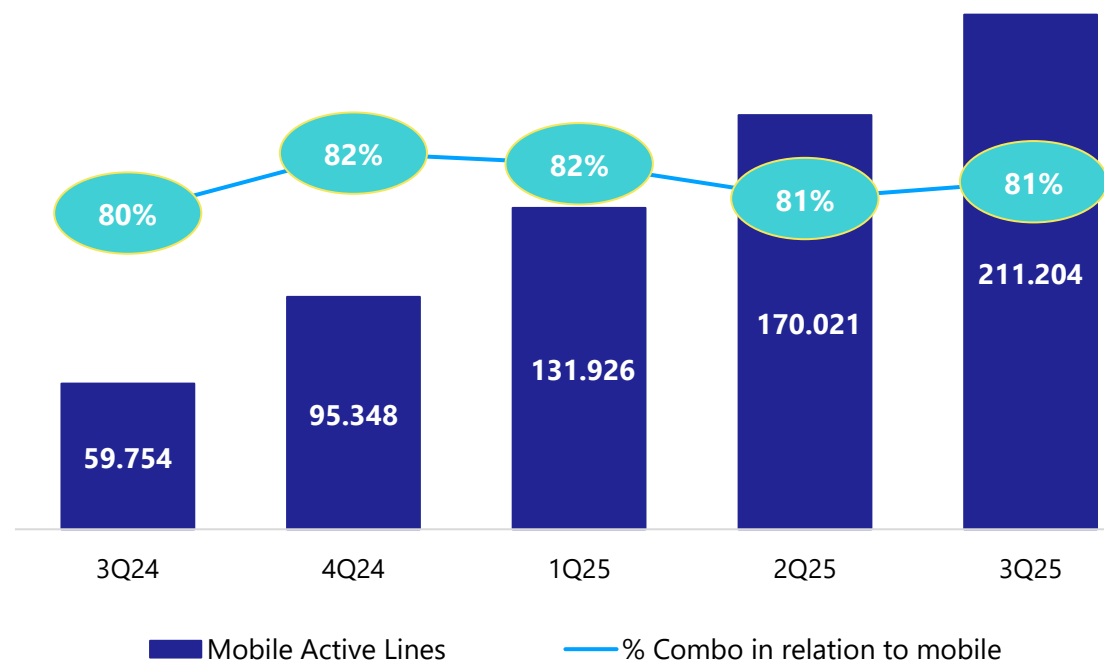
September/2025

## Ported Lines

**53.8%**

of the lines  
connected in 3Q25

## Mobile Phone Base Station Combo with Broadband

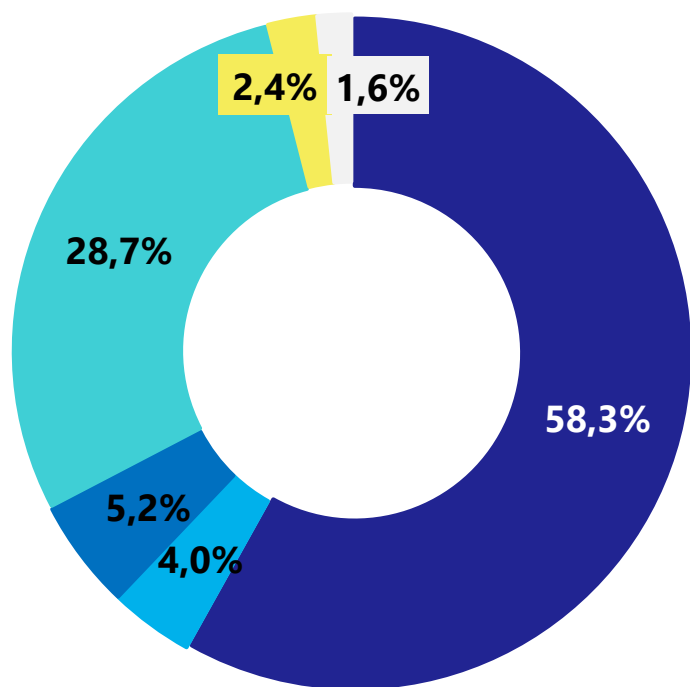




# Our Services beyond connectivity



## Gross Revenue - 3Q25



■ Internet  
■ Mobile Telephony  
■ Other Services  
■ Fixed Telephony  
■ TV and Media  
■ Data Center Services



### Telecom

- Internet Banda Larga
- Telefonia Móvel
- Telefonia Fixa
- TV por Assinatura
- Wi-Fi Business



### TIC

#### Information and Communication Technology

- Cybersegurança
- Cloud
- Gestão Infraestrutura TI



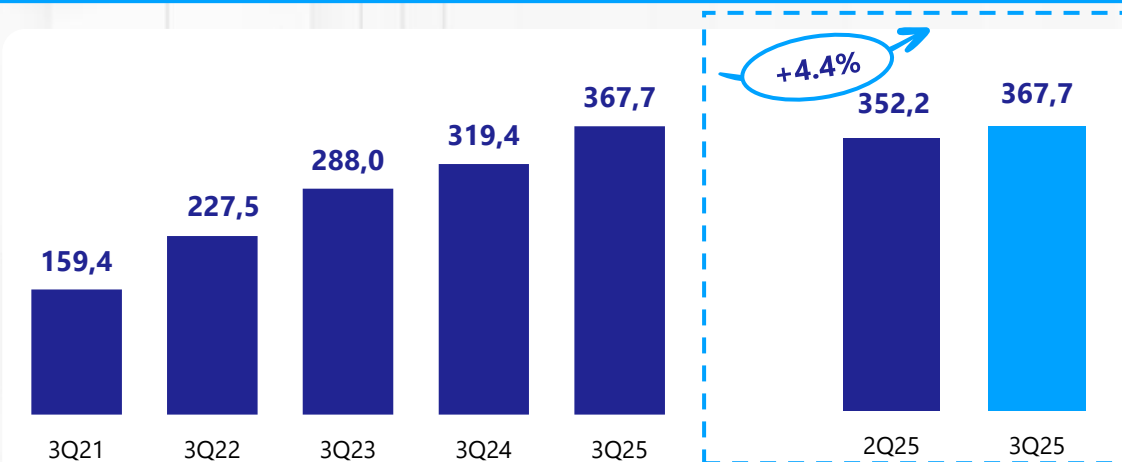
### New Business

- Câmeras de Segurança
- Seguros Residenciais
- Telemedicina
- Casa Inteligente
- Investimentos
- Energia Solar

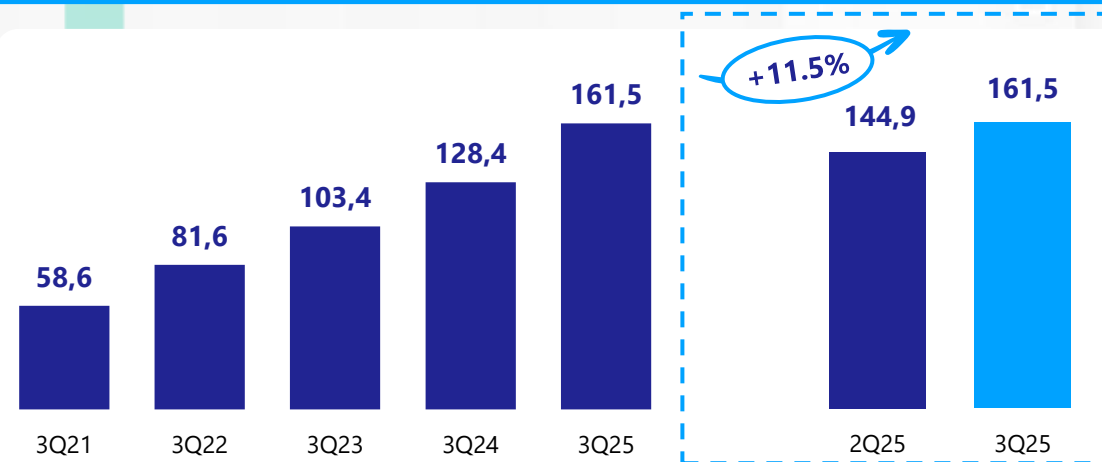
# Financial Performance



## Gross Revenue (BRL million)



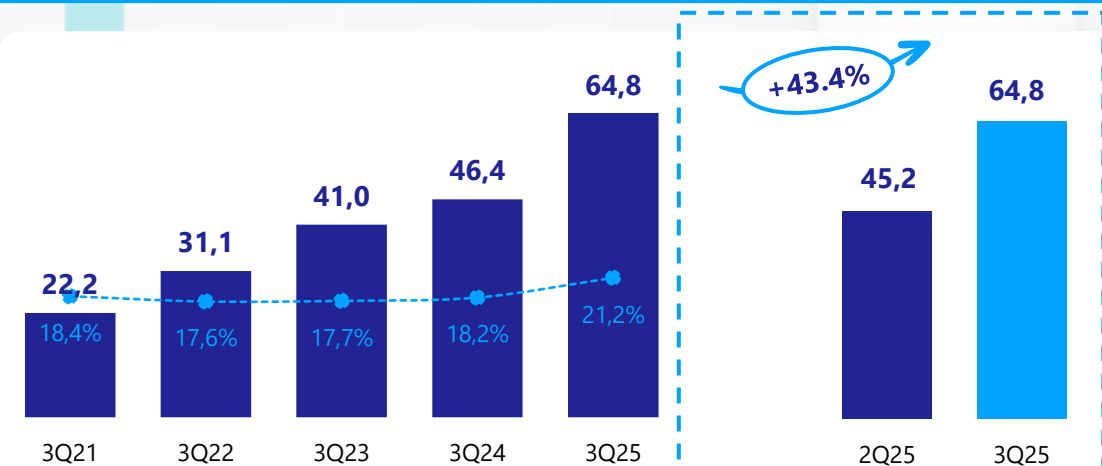
## Gross Profit (BRL million)



## EBITDA and EBITDA Margin (BRL million)



## Net Profit and Net Margin (BRL million)





# Our low leverage provides financial security to execute transformational operations



Solid cash position of **BRL 345.7 million** at the end of 3Q25.



Average maturity of gross debt is **2 years and 6 months**.

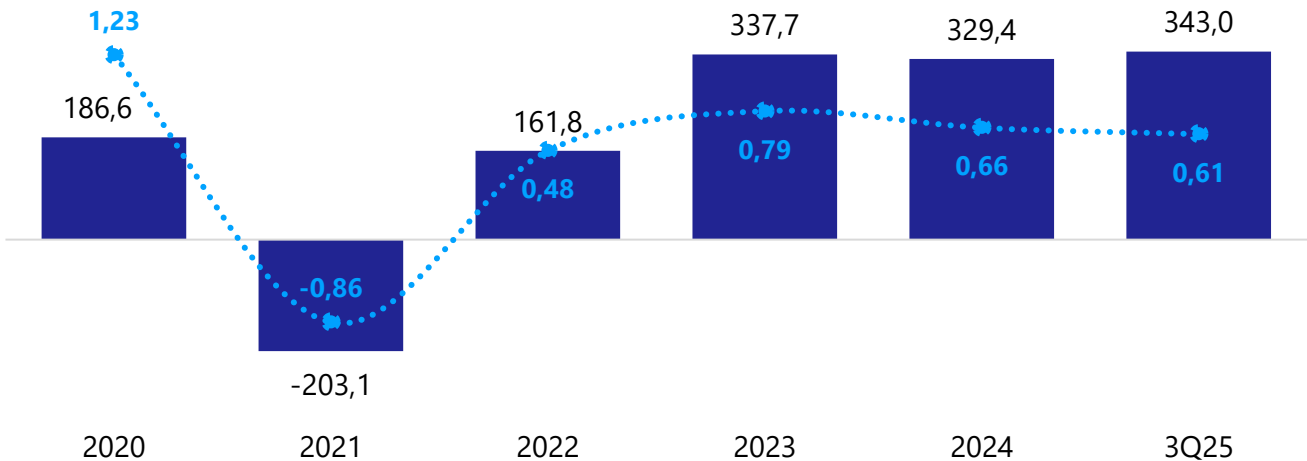


**88.0%** of gross debt indexed to the IPCA in 3Q25.

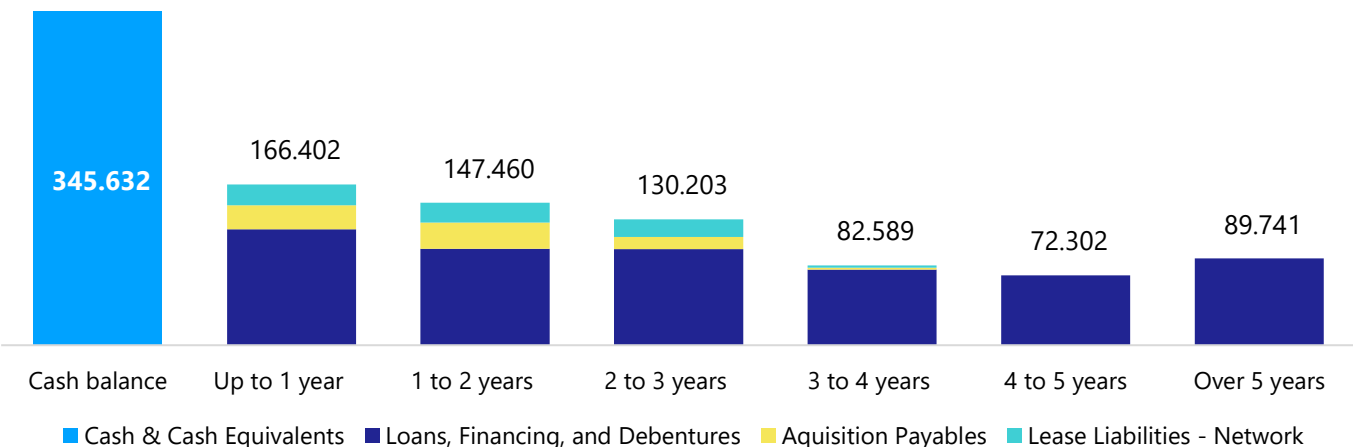


Payment of **BRL 30 million** in accrued interest and **BRL 30 million** in dividends in August 2025

Net Debt/EBITDA LTM and Debt Ratio (BRL million)



Aging of Gross Debt (BRL million)



# Acquisitions



## 3SNET

Acquisition of the customer portfolio and signing of a network infrastructure lease agreement with a promise of future purchase from 3SNET.



**Clients:** 5,231



**Equity Value:** BRL 12.416.582,00



**City served:** Indaial in SC.

**14.5%**

Market Share  
**3SNET**

**71.0%**

Market Share  
**Unifique**

## SerraNet

Acquisition of the customer portfolio and signing of a network and infrastructure sharing agreement with SerraNet.



**Clients:** 3,104



**Equity Value:** BRL 4.260.000,00



**Cities served:** Cambará do Sul and São Francisco de Paula in Rio Grande do Sul.

**33.3%**

Market Share  
**SerraNet**

**Sem atuação**

Market Share  
**Unifique**

## CCS Telecom

Acquisition of 100% of the share capital of Supernova Holding LTDA., which wholly owns CCS Digital and CCS Telecom, collectively referred to as CCS Telecom.



**Clients:** 24,968



**Equity Value:** BRL 70.620.779,30



**Cities served:** Balneário Camboriú, Camboriú, Itajaí, Itapema, and Ilhota in Santa Catarina.

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Market Share  
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# Q&A

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