

Resultados **2T25** unifique

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Destaques 2T25



R\$ 45,2 milhões
Resultado Líquido

+22,1%

1T25 vs 2T25

R\$ 143,5 milhões
EBITDA Recorrente

+7,4%

1T25 vs 2T25

Margem Ebitda 50,2%

170.021 acessos
Crescimento Telefonia Móvel

+28,9%

1T25 vs 2T25

38.095 novos acessos no trimestre

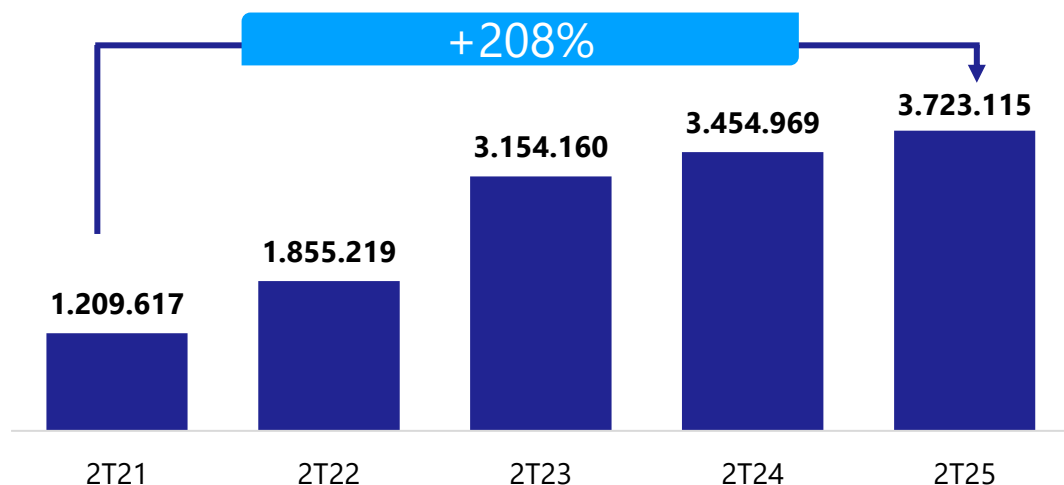
1,50%
Churn de acesso
Banda Larga

-0.08 p.p

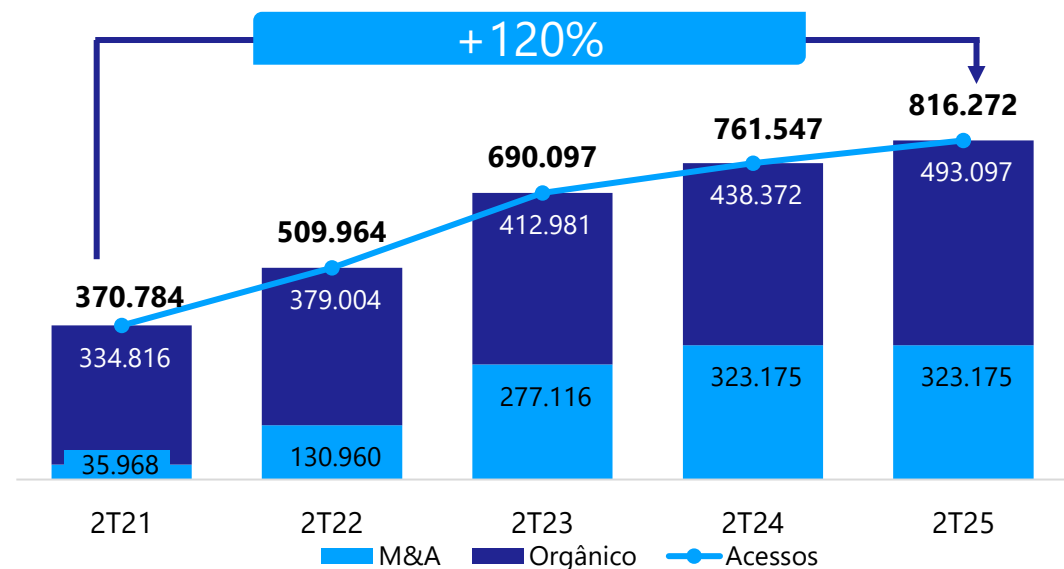
1T25 vs 2T25

Desempenho Operacional – Banda Larga

Home Passed



Home Connected



Crescimento consistente nos últimos anos

Casas Passadas

"Home Passed – HP"

+0,5%

1T25 vs 2T25

Casas Conectadas

"Home Connected – HC"

+1,2%

1T25 vs 2T25

Crescimento Orgânico

Acessos

9.317

2T25

Market Share

Santa Catarina

20,4%

Junho/2025

71 Cidades com Cobertura Própria

junho/2025

R\$ 14,3 milhões
Receita Bruta

+33,4%

1T25 vs 2T25

População Coberta

1,7 milhões

Junho/2025

Santa Catarina:
48 cidades

Rio Grande do Sul:
23 cidades

1,97%
Churn de acesso
Telefonia Móvel

-0.06 p.p

1T25 vs 2T25

170.021
Acessos
Telefonia Móvel

+28,9%

1T25 vs 2T25

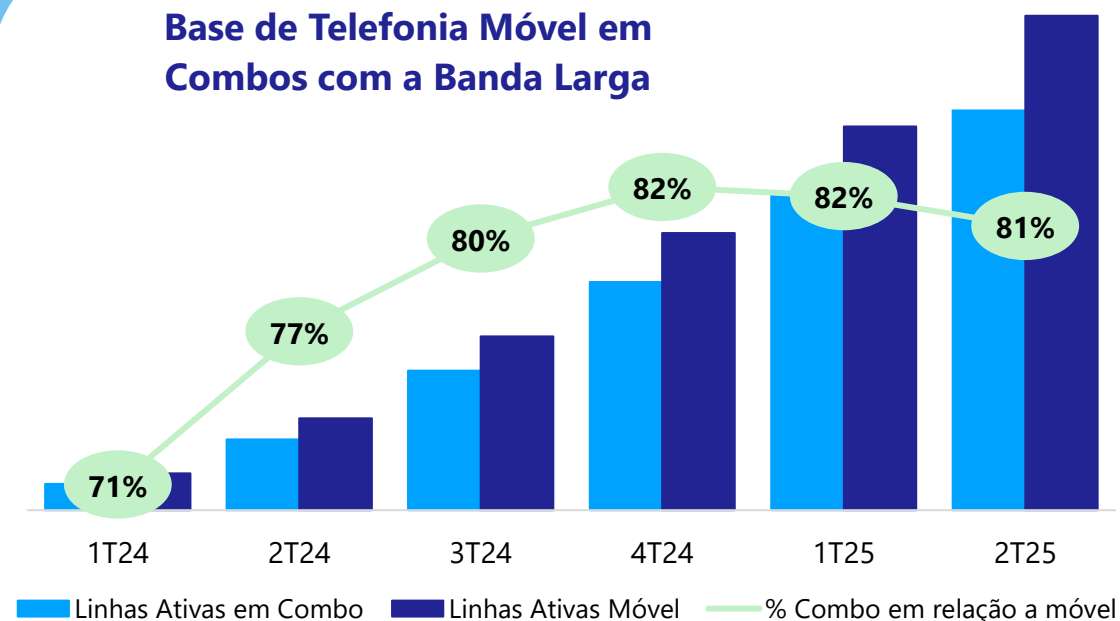
5G

A Inovação que garante a sustentabilidade das telecomunicações

Oferta dos planos
PRÉ-PAGOS
iniciado em Jul/2025.

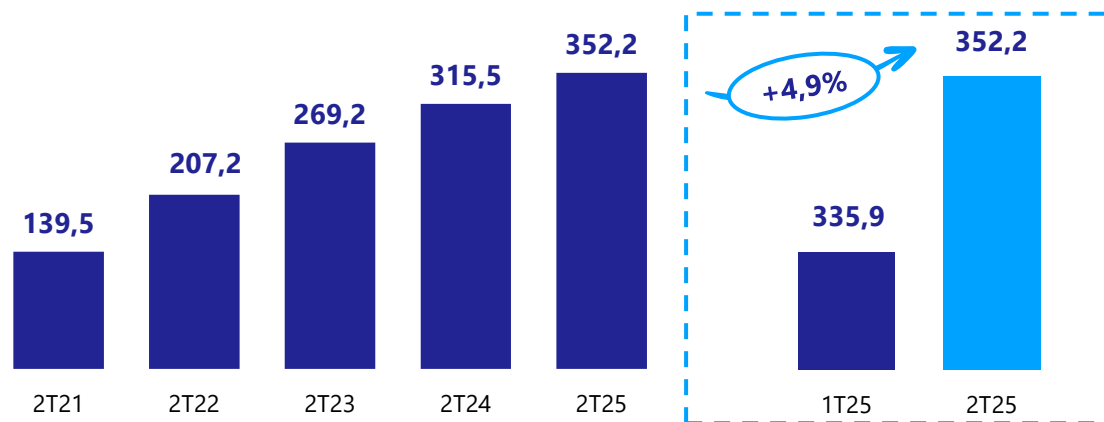
56,5%
Linhas portadas de outras operadoras

Base de Telefonia Móvel em Combos com a Banda Larga

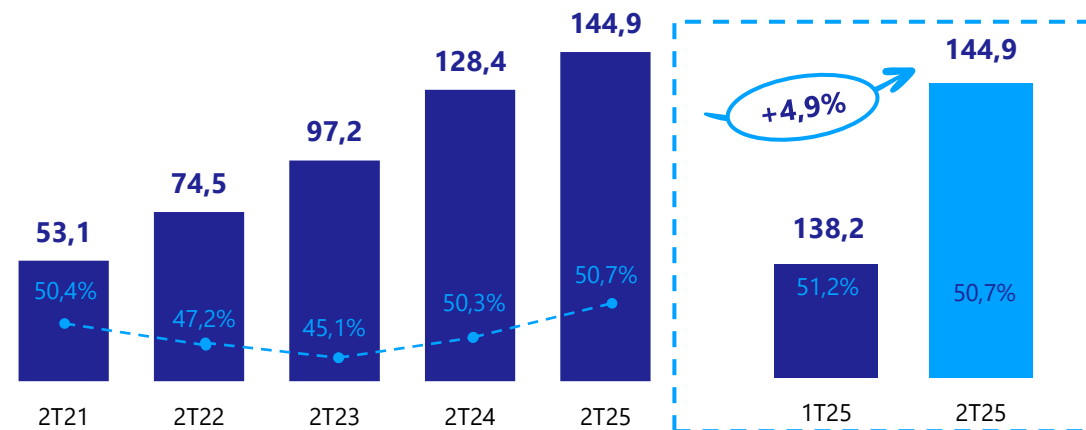


Desempenho Financeiro

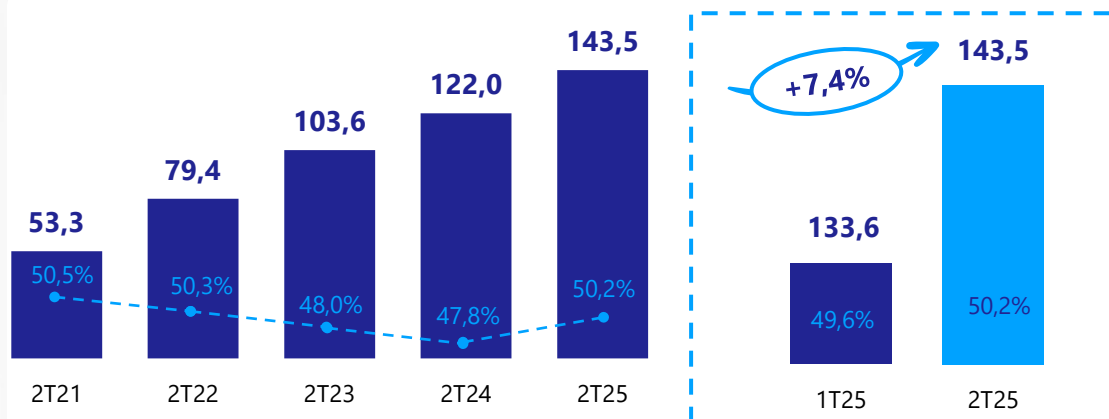
Receita Bruta (R\$ MM)



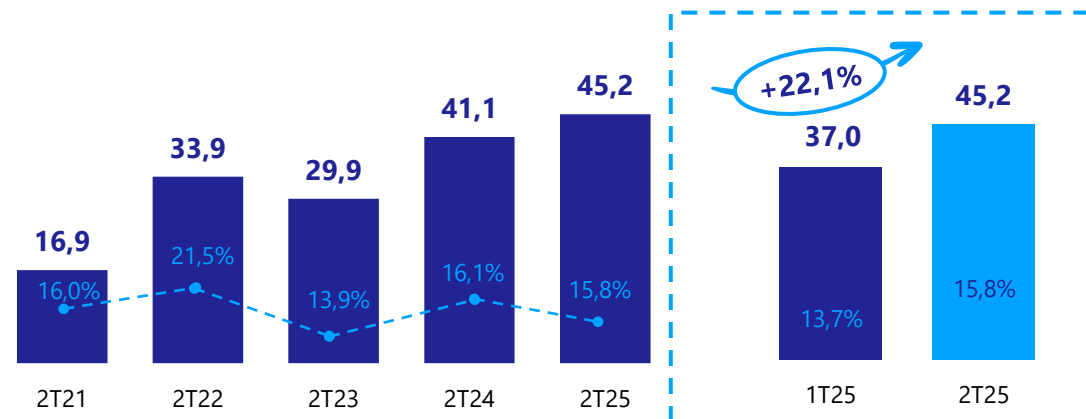
Lucro Bruto e Margem Bruta (R\$ MM)



EBITDA Recorrente e Margem Ebitda (R\$ MM)



Lucro Líquido e Margem Líquida (R\$ MM)



Nossa baixa alavancagem proporciona segurança financeira para executar operações transformacionais



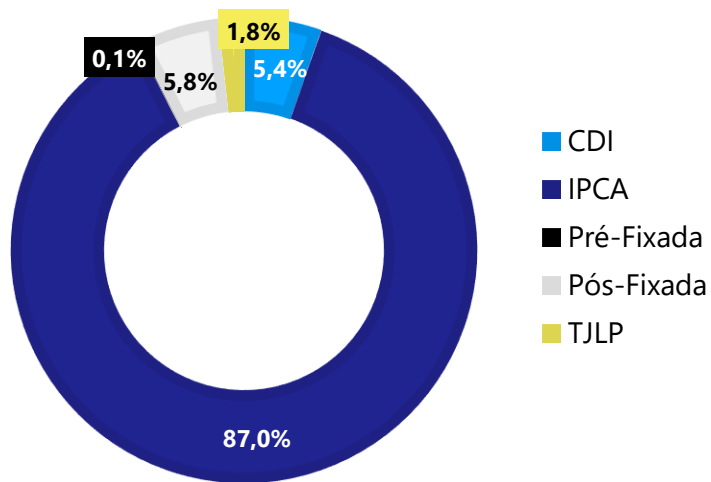
Sólida posição de caixa de **R\$ 376,1 milhões** ao final do 2T25



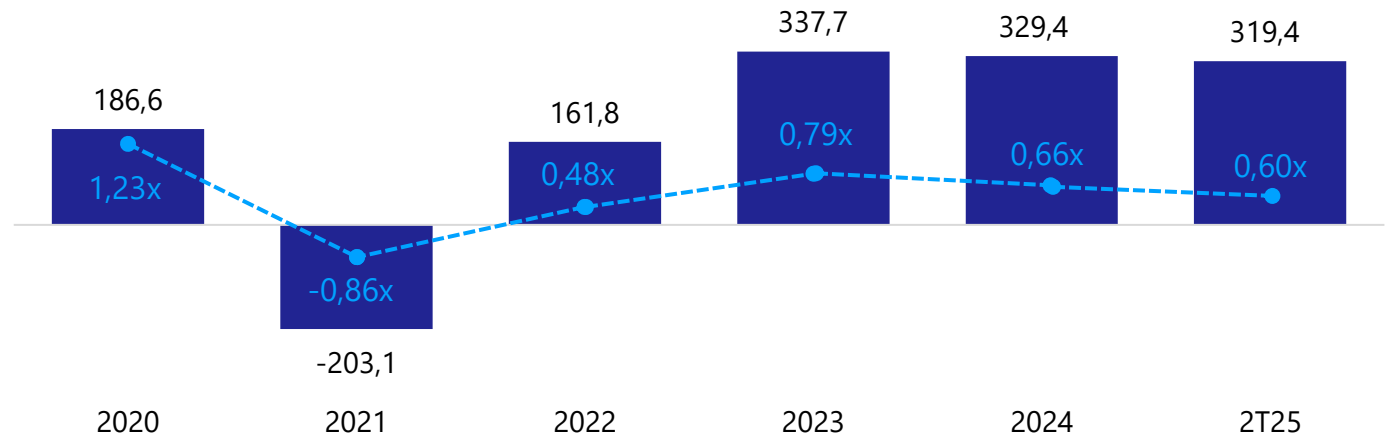
Prazo médio da dívida bruta de **2,9 anos** no 2T25.



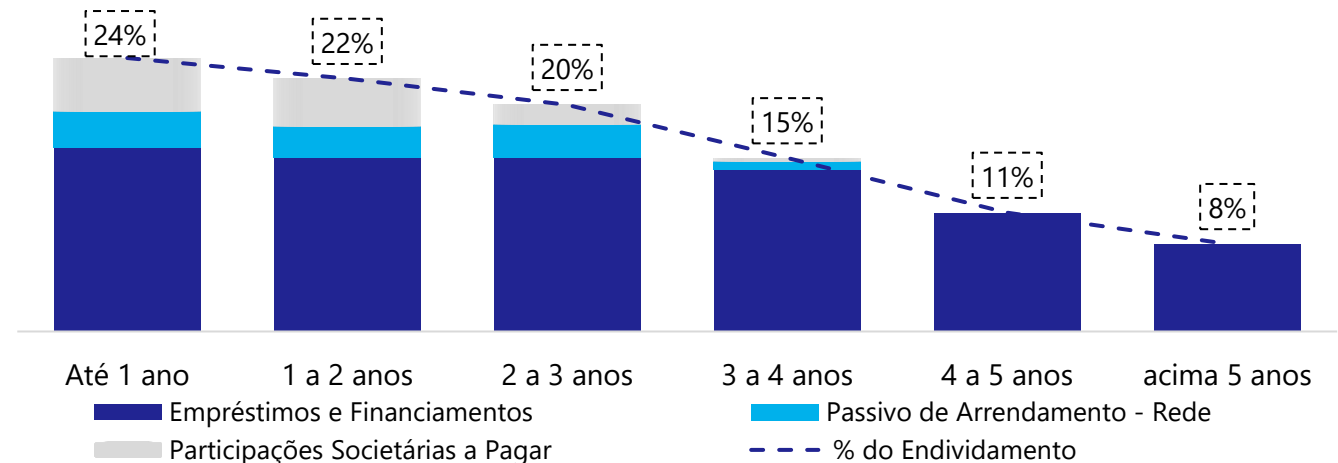
87,0% da dívida bruta indexada em IPCA no 2T25.



Dívida Líquida/EBITDA LTM e Índice de Endividamento (R\$ MM)



Aging da Dívida Bruta (R\$ MM)



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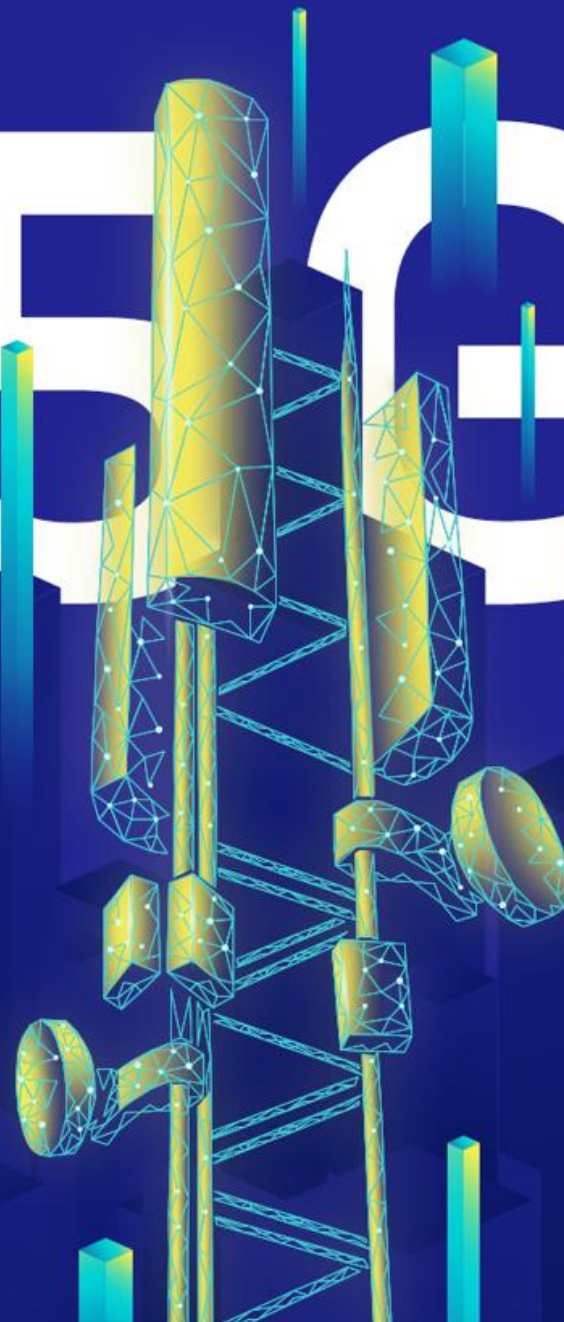
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Results 2Q25 unifique

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5G



Highlights 2Q25



R\$ 45.2 million
Net Income

+22.1%

1Q25 vs 2Q25

R\$ 143.5 million
Recurring EBITDA

+7.4%

1Q25 vs 2Q25
EBITDA margin 50.2%

170,021 accesses
Mobile Telephony Growth

+28.9%

1Q25 vs 2Q25
38,095 new accesses in the quarter

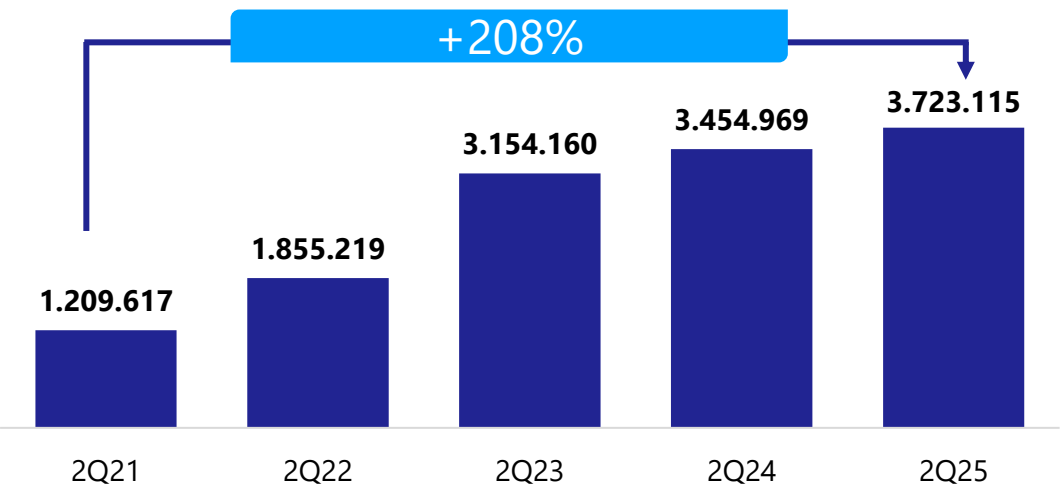
1.50%
Access churn
Broadband

-0.08 p.p

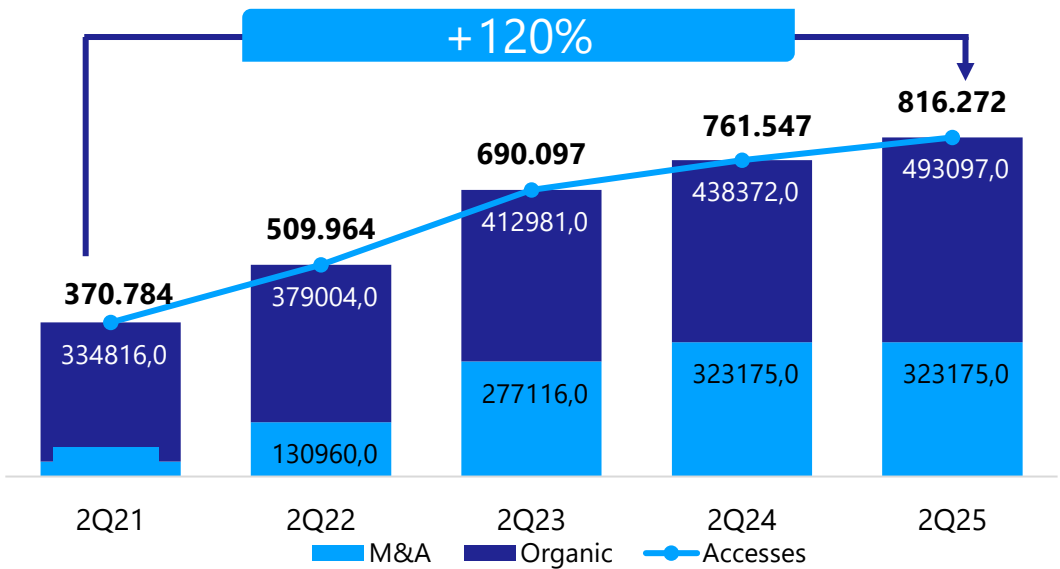
1Q25 vs 2Q25

Operational Performance – Broadband

Home Passed



Home Connected

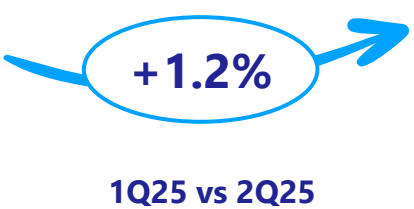


Consistent growth in recent years

Home Passed



Home Connected



Organic Growth Accesses



Market Share Santa Catarina



71 Cities with Own Coverage

June/2025

R\$ 14.3 millions
Gross Revenue

+33.4%

1Q25 vs 2Q25

Population Covered

1.7 millions

June/2025

Santa Catarina:
48 cities

Rio Grande do Sul:
23 cities

1.97%
Access churn
Mobile Telephony

-0.06 p.p

1Q25 vs 2Q25

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Accesses
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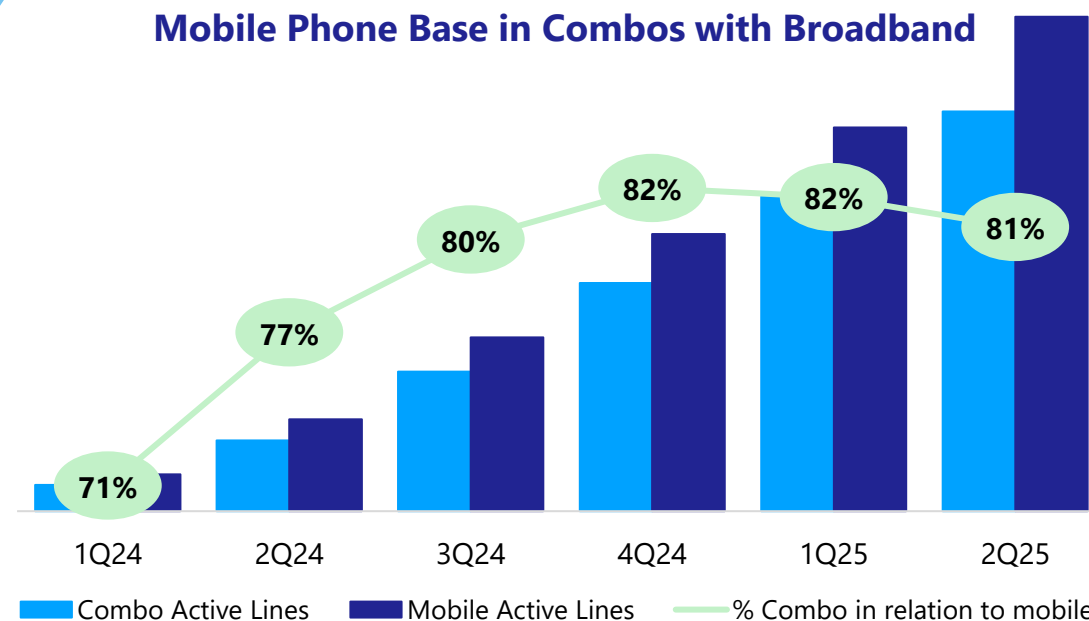
5G

Innovation that ensures the sustainability of telecommunications

Prepaid
plans offer started
on Jul/2025.

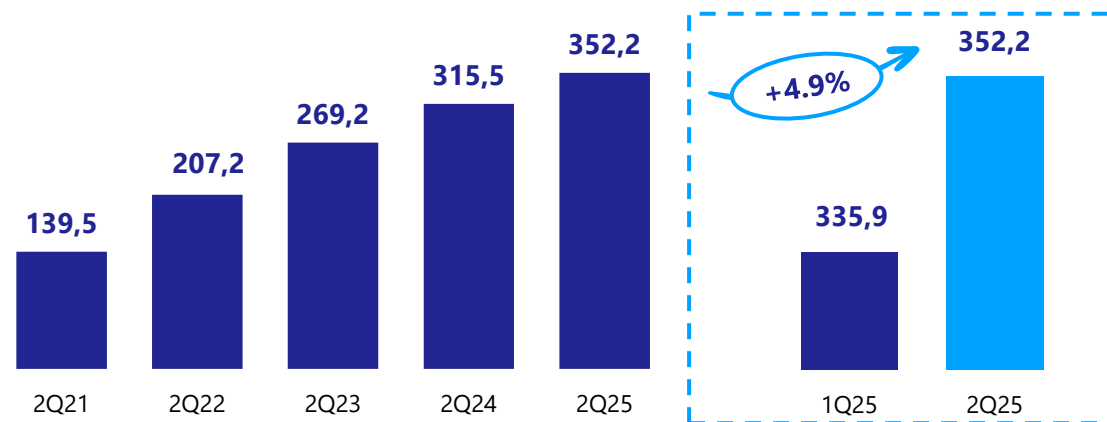
56.5%
Lines ported from other
carriers

Mobile Phone Base in Combos with Broadband

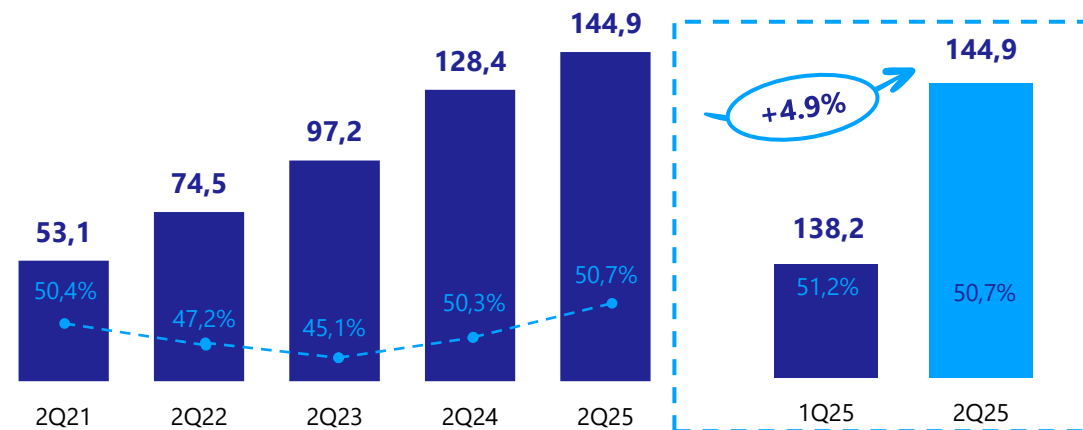


Financial Performance

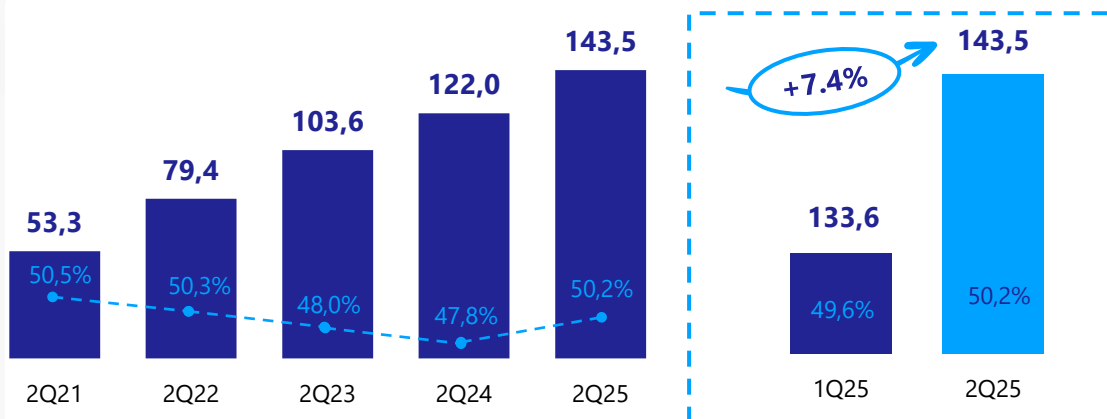
Gross Revenue (R\$ MM)



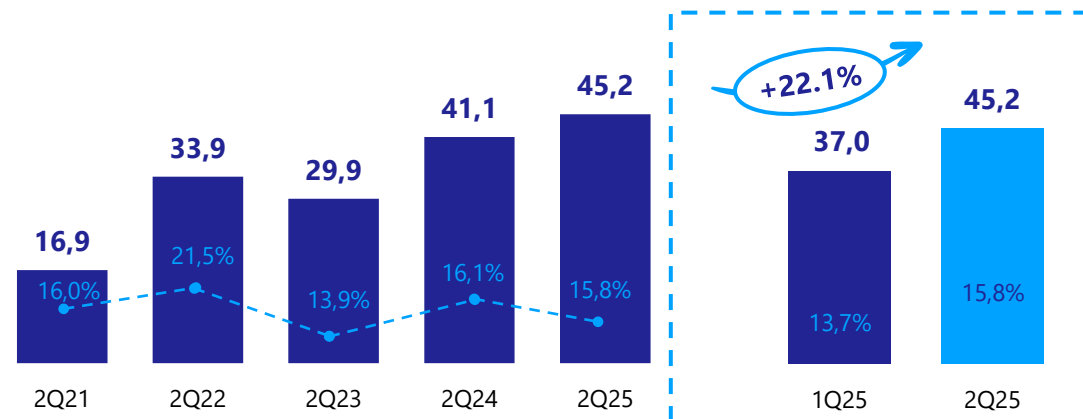
Gross Profit and Gross Margin (R\$ MM)



Recurring EBITDA and EBITDA Margin (R\$ MM)



Net Profit and Net Margin (R\$ MM)



Our low leverage provides financial security to execute transformational operations



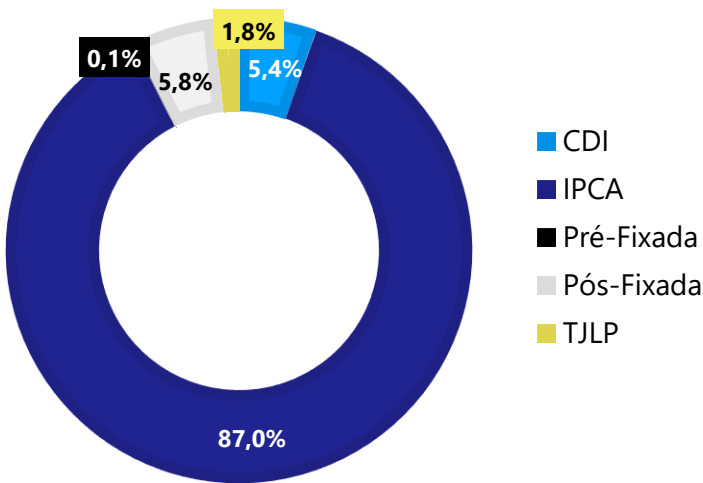
Solid cash position of **R\$ 376.1 million** at the end of 2Q25



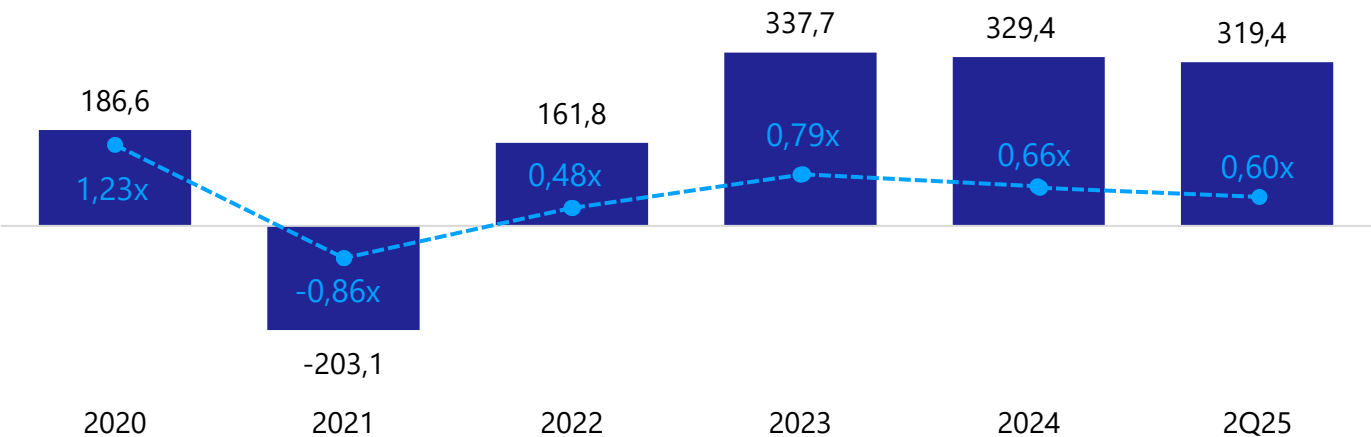
Average gross debt maturity of **2.9 years** in 2Q25.



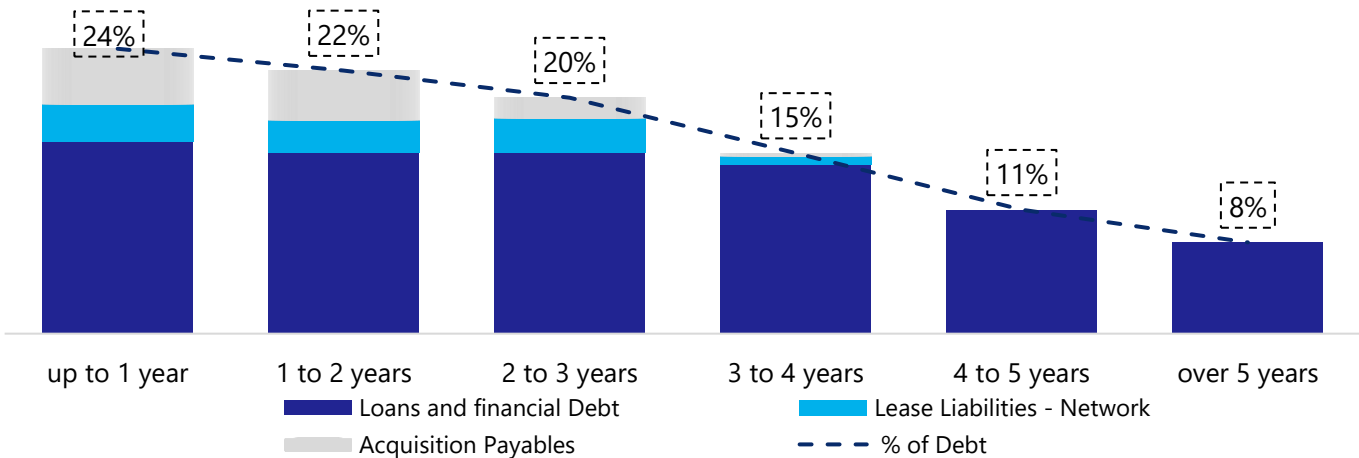
87.0% of gross debt indexed to the IPCA in 2Q25.



Net Debt/EBITDA LTM and Debt Ratio



Aging of Gross Debt (R\$ MM)



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of being.

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