

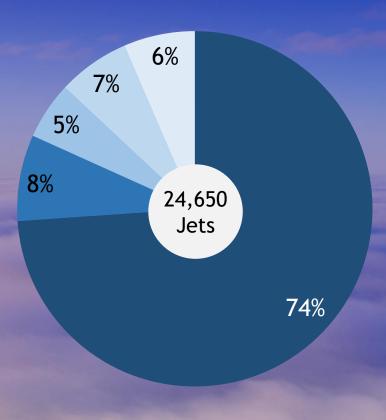
EXECUTIVE AVIATION OVERVIEW

Business Aviation / Context and Definition



Market Driven by the Wealthy / Business Tool





- Business Owner / CFD / HNWI
- Charter
- **■** Fractional
- Government / Special Missions
- Others

Western-Centric Market / US dominant (66% of Fleet)



Source: Jetnet and Embraer proprietary analysis. Note: 366 jets without regional classification. Last Update: Feb 2025.

Dynamic Competition











ENGINEERING EXCELLENCE

ENTERPRISE EFFICIENCY CUSTOMER-CENTRIC PHILOSOPHY







DELIVER VALUE



COMPREHENSIVE WELL-POSITIONED PORTFOLIO





PHENOMENAL PHENOMS





DISRUPTIVE PRAETORS





GLOBAL PRESENCE

7.5% of Fleet

NORTH AMERICA & CARIBBEAN

→ ~1,100 jets (58%)
Market: 67%

EUROPE & AFRICA

→ ~340 jets (18%)
Market: 15%

ASIA PACIFIC & MIDDLE EAST

→ ~120 jets (7%)

Market: 7%

1,880+ jets in operation

1140+ customers

70+ countries

5.7+ mi flight hours

SERVICE CENTERS

5 owned

+3 additional locations to open in 2024, doubling U.S. capacity.

70 authorized

LATIN AMERICA

→ ~320 jets (17%)

Market: 11%

POISED TO CONTINUE GROWING

- Embraer Executive Jets is at the top of its game
- Clear Vision
- Well positioned portfolio with state-of-the-art products
- Strong focus on innovation, including sustainability
- Seizing a strong market momentum
- Growing presence and market share
- In a favorable position to continue thriving



