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NYSE

RESULTS

4Q25 & FY 2025

 **EMBRAER**





DISCLAIMER

This conference call may include statements about future events, based on Embraer's expectations and market financial trends. Such statements are subject to uncertainties that may cause actual results to differ from those expressed or implied in this conference call. Except in accordance with the applicable rules, the company assumes no obligation to publicly update any forward-looking statements. For detailed financial information, the company encourages reviewing publications filed by the company with the CVM.

SUSTAINABLE GROWTH

Driven by Efficiency and Innovation



 **2025 Guidance achieved;
double-digit growth**

 **Marquee year for E2 program
global sales**

 **Record revenue and backlog
support sustainable growth**

 **Deliveries increase due to production
improvements and supply chain issues**

 **Progress in strategic partnerships
(Commercial & Defense)**



CULTURE FOUNDATION: SAFETY FIRST, QUALITY ALWAYS IN EVERYTHING WE DO!





4Q25 SALES HIGHLIGHTS

NEW ORDERS IN COMMERCIAL AVIATION:

TrueNoord 20 and Helvetic Airways 3 E195-E2 orders

Côte d'Ivoire 4 E175 order to boost regional connectivity

EXECUTIVE JETS EXPANSION:

All time high 4Q revenues (c.\$750 million)

Record 53 business jets deliveries in a **single quarter**

GLOBAL DEFENSE SALES:

Sweden 4 KC-390 order plus new 9 options

Portugal signed its 6th KC-390 plus 10 option for NATO

SERVICES SUSTAINABLE GROWTH:

Airlink E195-E2 jets Pool program agreement signed

Republic E1 fleet maintenance service agreement extended



2025 SALES HIGHLIGHTS

COMMERCIAL AVIATION:

157 E2 new orders across all continents plus 140 options¹

64 E1 new orders plus 68 options¹ reinforcing its market position



Backlog
\$14.5 bn
2.8 btb²

EXECUTIVE AVIATION:

Phenom 300 world's best-selling light jet for **14 straight years**

Total sales c.\$2.3bn with strong demand across its portfolio



Backlog
\$7.6 bn
1.1 btb²

DEFENSE & SECURITY:

5 KC-390 to 2 NATO countries, plus 19 additional options

10 A-29 to Uruguay, Panama and Sierra Nevada



Backlog
\$4.6 bn
1.4 btb²

SERVICES & SUPPORT:

Pool program added approx. **75 aircraft** to the portfolio

Executive Care with **37 contracts** signed during the year



Backlog
\$4.9 bn
1.2 btb²

¹ Options include purchase rights

² btb= book-to-bill LTM

2025 / OPERATIONAL RESULTS

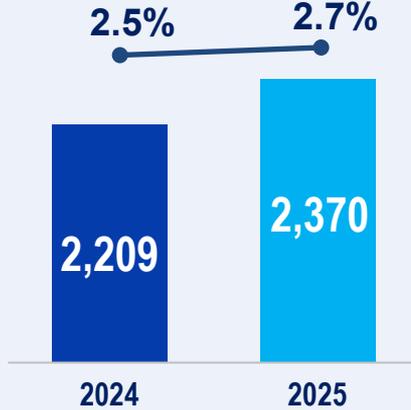


COMMERCIAL AVIATION



Revenue +7% yoy in 2025

EBIT \$63m (+14% yoy); margin +2.7% (+20bp)



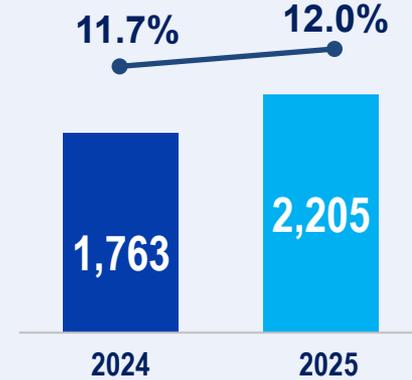
Revenues (US\$m) — Adj. EBIT margin

EXECUTIVE AVIATION



Revenue +25% yoy in 2025

EBIT \$265m (+30% yoy); margin +12.0% (+30bp)¹



14 YEARS IN A ROW AS THE BEST-SELLING LIGHT JET

¹ Ex U.S. import tariff +14.3% (+260bp yoy)

DEFENSE & SECURITY



Revenue +36% yoy in 2025

EBIT \$78m (+73% yoy); margin +7.9% (+170bp)

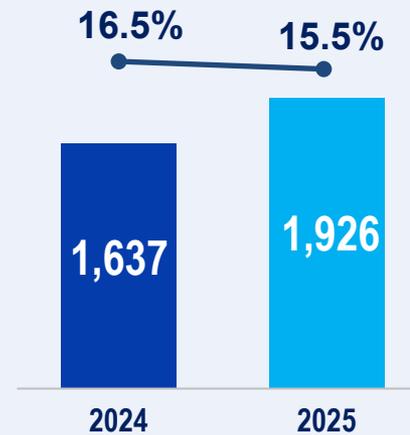


SERVICES & SUPPORT



Revenue +18% yoy in 2025

EBIT \$298m (+10% yoy); margin +15.5% (-100bp)¹



■ Revenues (US\$m) —●— Adj. EBIT margin

¹ Ex U.S. import tariff +15.7% (-80bp yoy)

PROTOTYPE FLIGHT CAMPAIGN

Total Flights: **28**

Total Flight Time: **1 hour 6 minutes**



* As of February 20

○ Denotes two flights / day: Jan. 21, 27, 28, Feb. 12, 13, 19, 20



28
TOTAL FLIGHTS

FLIGHT #7
Jan. 22, 2026



PHENOM® 100EX
BY EMBRAER

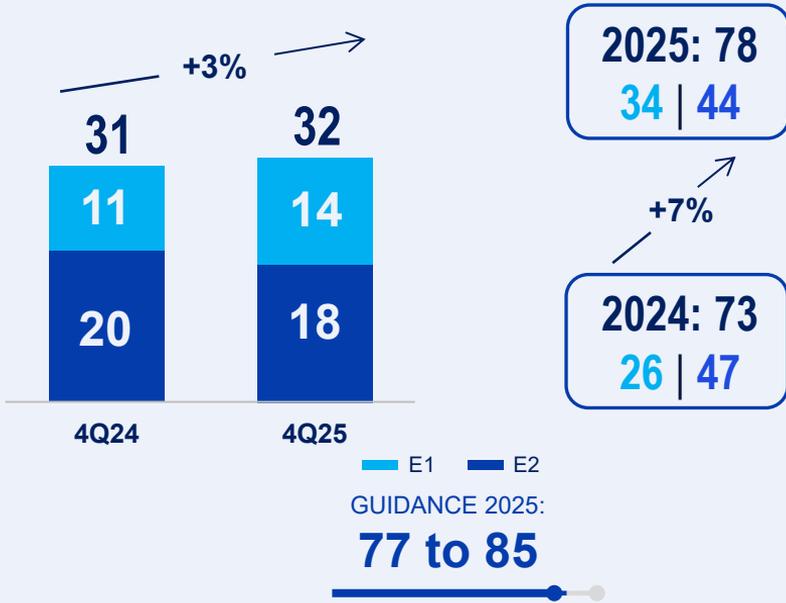
4Q25 & FY 2025

FINANCIAL RESULTS

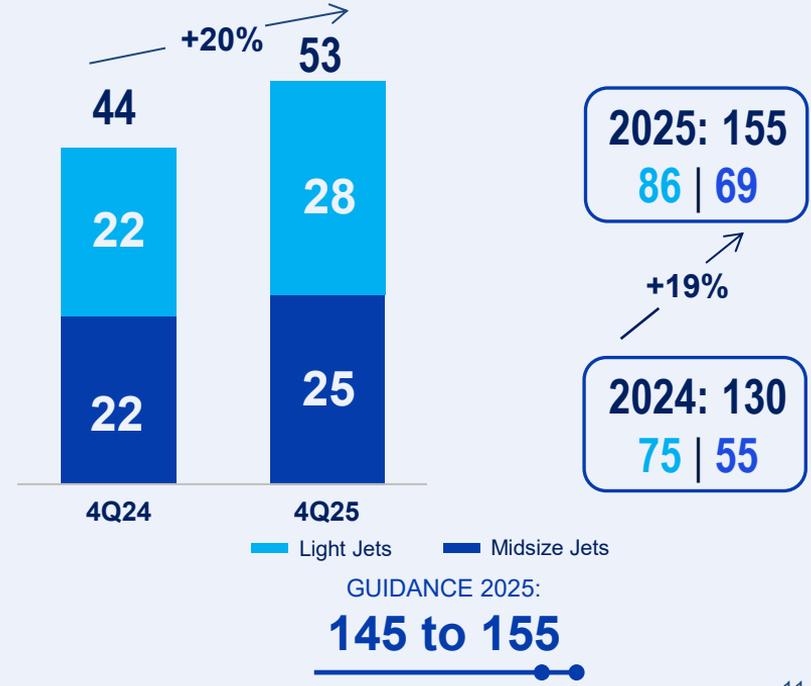
DELIVERIES



COMMERCIAL AVIATION

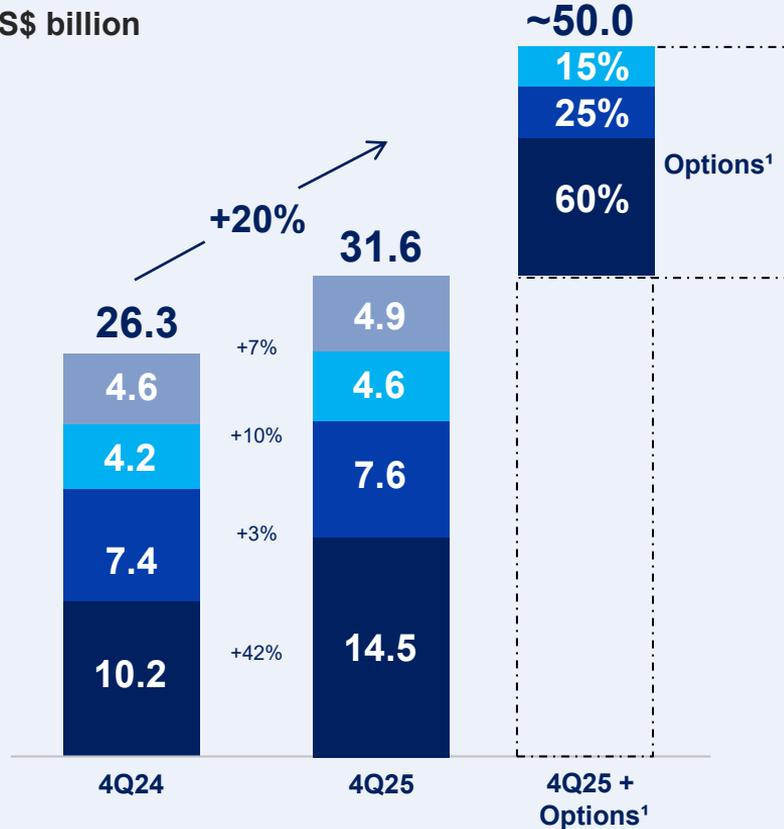


EXECUTIVE AVIATION



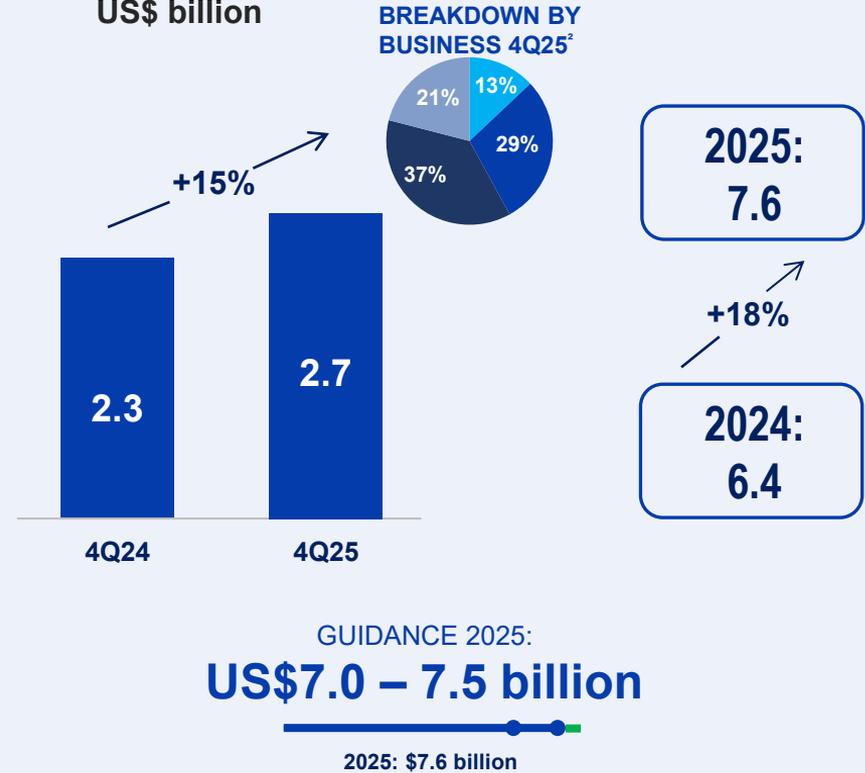
BACKLOG

US\$ billion



NET REVENUES

US\$ billion



■ Commercial Aviation ■ Executive Aviation ■ Defense & Security ■ Services & Support

¹ Options include purchase rights

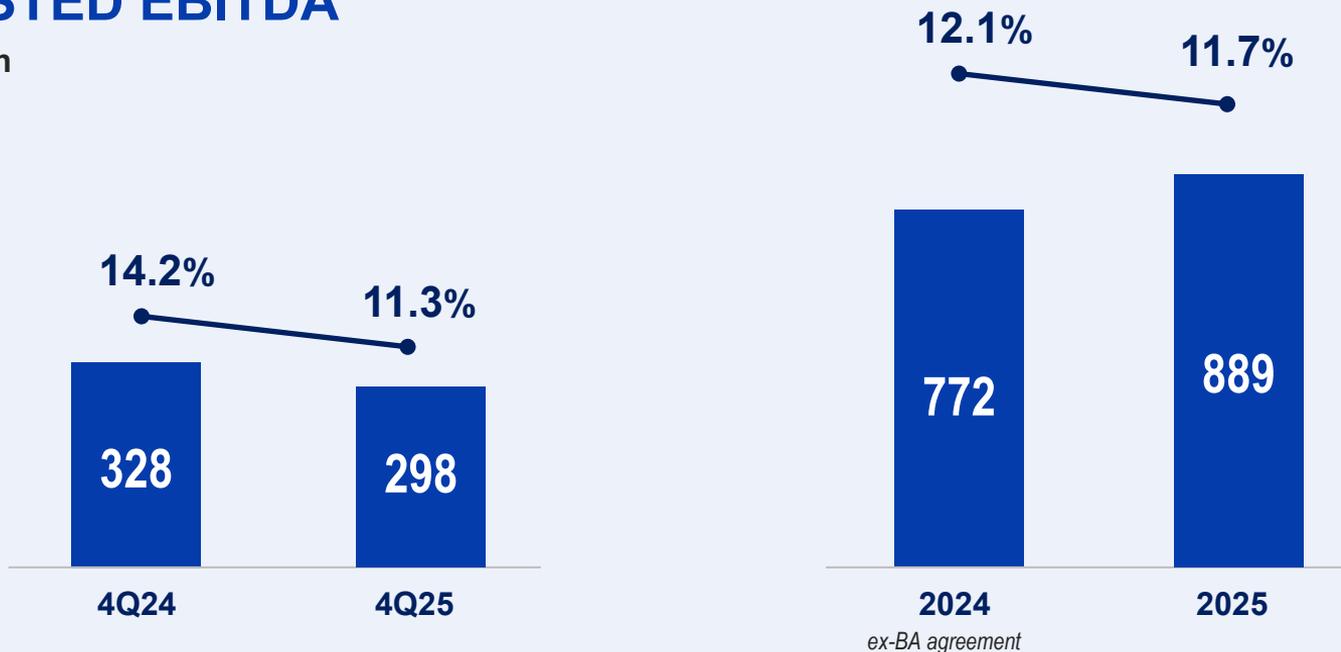
² Revenue breakdown does not include "Others" Business Unit





ADJUSTED EBITDA

US\$ million



Reported EBITDA¹	321	285
Margin	+13.9%	+10.7%

Reported EBITDA¹	881	840
Margin	+13.8%	+11.1%

Adj. EBITDA²	922
Margin	+14.4%

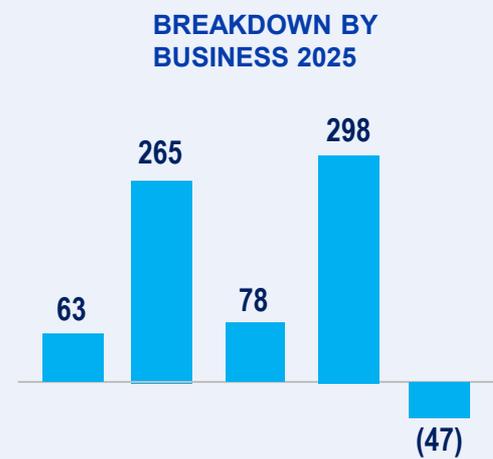
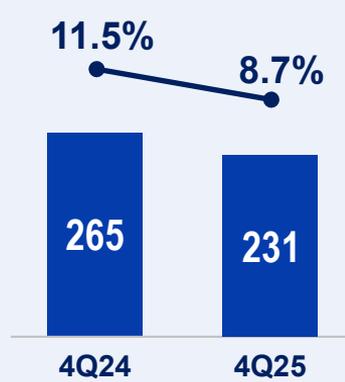
¹ Reported EBITDA includes BA agreement and Eve expenses/warranties, all numbers from Eve are IFRS

² Adjusted EBITDA includes BA agreement, but do not consider Eve expenses/warranties



ADJUSTED EBIT

US\$ million



Reported EBIT ¹ Margin	258	217
	+11.2%	+8.2%

Reported EBIT ¹ Margin	668	608
	+10.4%	+8.0%

Adj. EBIT ² Margin	708
	+11.1%

Com. Exec. D&S S&S Other³

GUIDANCE 2025:

7.5% – 8.3%



2025: +8.7%*

* Ex U.S. import tariff +9.4% (+70bp yoy)

¹ Reported EBIT includes BA agreement and Eve expenses/warranties, all numbers from Eve are IFRS

² Adjusted EBIT includes BA agreement, but do not consider Eve expenses/warranties

³ Other includes unallocated operating income (expenses)

ADJUSTED FCF

US\$ million

Excludes Eve



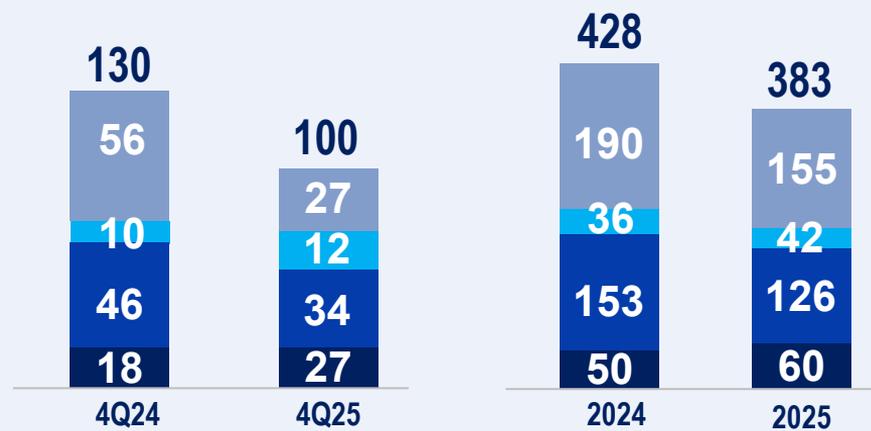
GUIDANCE 2025:
US\$200 million or higher

2025: \$491 million

INVESTMENTS

US\$ million

Excludes Eve



■ Capex
 ■ Net add Pool Program
 ■ Additions to intangible
 ■ Research¹

¹ Research is expensed (i.e. not capitalized)

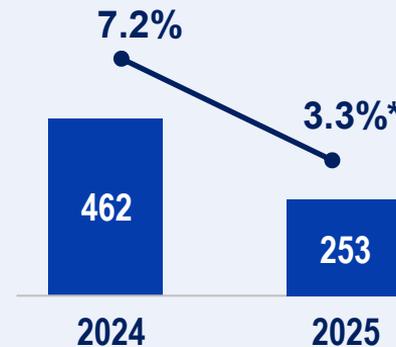
ADJUSTED NET INCOME

US\$ million



Adj. Net Income ex-BA agreement	n/a	n/a
Reported Net Income	46 +2.0%	83 +3.1%
EPADS	0.25	0.45

■ Adj. Net Income ● Adj. Net Margin



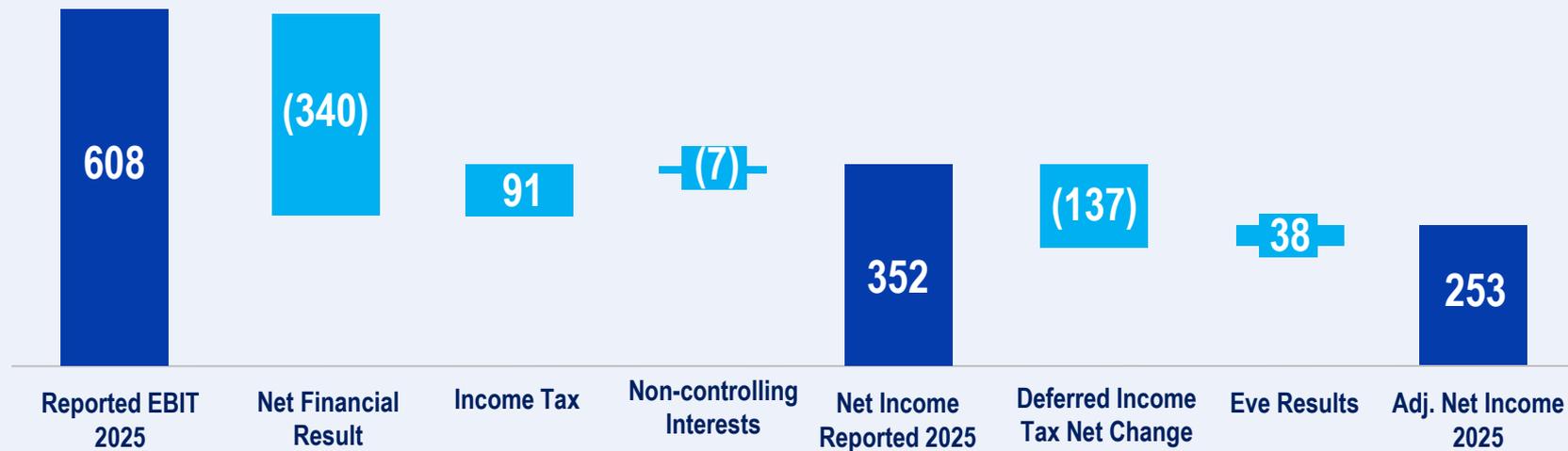
Adj. Net Income ex-BA agreement	363 +5.7%	n/a
Reported Net Income	353 +5.5%	352 +4.6%
EPADS	1.92	1.92

■ Adj. Net Income ● Adj. Net Margin

* +3.8% ex U.S. import tariff and nominal 34% income tax rate

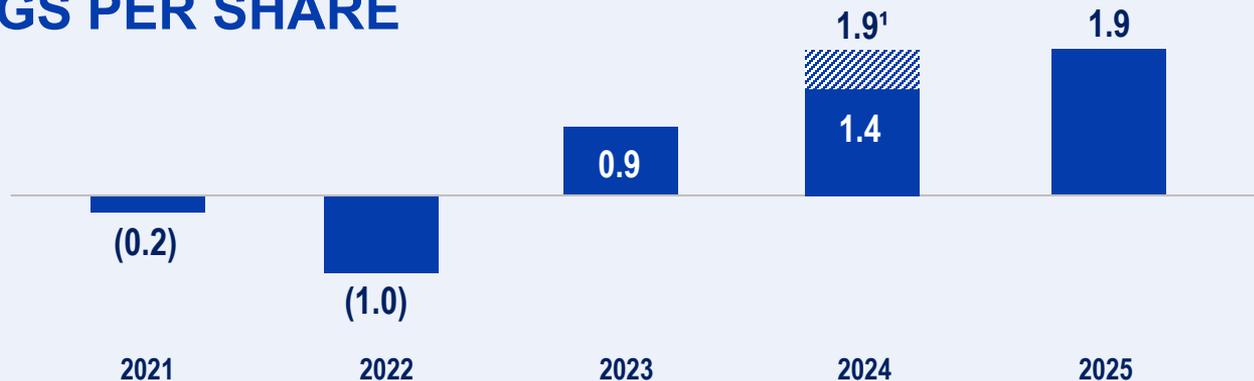
NET INCOME

US\$ million



EARNINGS PER SHARE

US\$ ADS basic

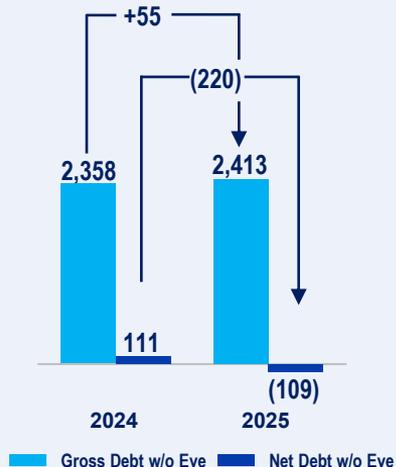


¹ Hatched area represents BA agreement with nominal 34% income tax rate

FINANCIAL POSITION

LIQUIDITY

US\$ million



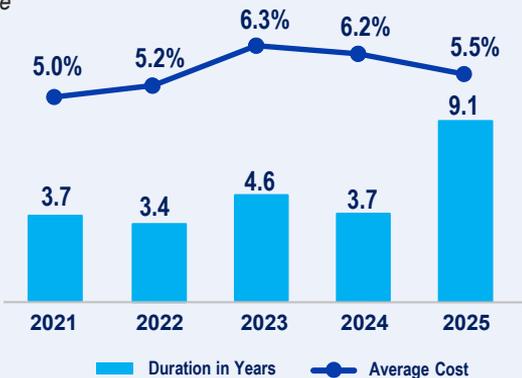
DELEVERAGING

US\$ million



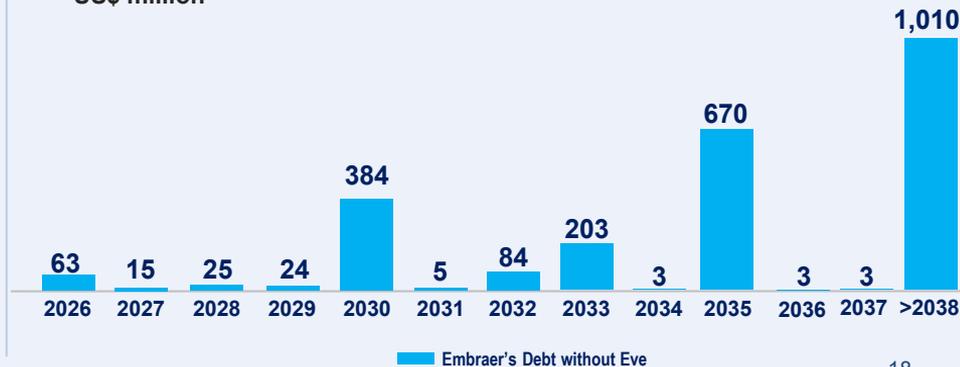
DEBT MATURITIES

Excludes Eve



DEBT PROFILE

US\$ million



SHAREHOLDER REMUNERATION 2025



Period	Declared Income	Gross Amount Declared (R\$ million)	Gross Value per Share (R\$)	Gross Value per ADS (US\$) ¹
2024	Dividends	51.4	0.07	0.05
2025	IoE	437.3	0.60	0.43
2025	Interim Dividends	80.0	0.11	0.08
	Total	568.7	0.78	0.56
		Dividend yield (%) ²	0.88%	0.86%

¹ Estimated value (i.e. dependent on spot foreign exchange rate)

² Dividend yield was calculated based on the share price as of December 31, 2025

2026 GUIDANCE

DELIVERIES

COMMERCIAL AVIATION



LOW	HIGH
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80	85
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EXECUTIVE AVIATION



LOW	HIGH
-----	------

160	170
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FINANCIALS

REVENUE US\$ billion

LOW	HIGH
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8.2	8.5
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ADJ. EBIT MARGIN

LOW	HIGH
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8.7%	9.3%
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FREE CASH FLOW* US\$ million

200 or higher

*Adjusted Free Cash Flow without Eve

CLOSING REMARKS

Francisco Gomes Neto - CEO

Continuous focus on sales and efficiency to maximize midterm results while investing in new technologies for a more ambitious long-term expansion



Consolidation of the E2 platform

Higher delivery volumes

Progress in KC-390 campaigns

Recurring revenue generation growth

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THANK YOU! ← EMBRAER

