



EQUITY STORY FEB/25





SAFETY FIRST, QUALITY ALWAYS!

EMBRAER INVESTOR RELATIONS



OUR TEAM

- Antonio Garcia, CFO
- Gui Paiva, EAH CFO, Head IR and M&A
- Patrícia Mc Knight, IR manager
- Viviane Pinheiro, IR senior associate
- Eliane Fanis, IR senior associate
- Marilia Saback, IR senior associate
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STAY IN THE KNOW



















EMBRAER AT-A-GLANCE

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- → World Leading Manufacturer of jets up to 150-seats
- 1,900+ Executive Jets
 delivered in more than 70 countries
- → 170+ Airlines Customers in more than 90 countries
- → 60+ Armed Forces as clients in Defense & Security
- **→** 20,000+ Employees across the globe
- Ratings



FitchRatings
BBB-

Moody's

Baa3

Embraer's Business Segments











FROM HARVEST SEASON TO SUSTAINABLE GROWTH

Financial turnaround completed & enterprise efficiency



Modern and competitive portfolio of products

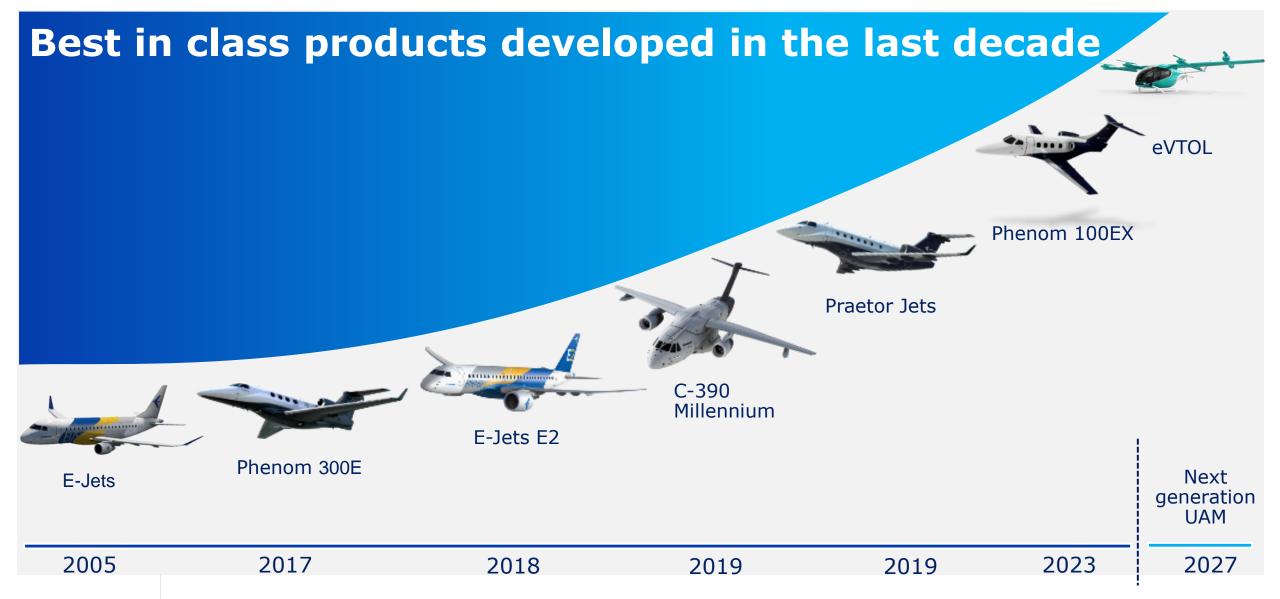


Revenue and profitability growth



WORLD-CLASS ENGINEERING





MANAGEMENT BY VALUE STREAMS



IPANEMA



45%
REDUCTION IN LEAD TIME

Baseline: 2021

PRAETOR



33%
REDUCTION IN LEAD TIME

Baseline: 2019

PHENOM



30%
REDUCTION IN LEAD TIME

Baseline: 2020



E1

~30%
REDUCTION IN
LEAD TIME

Baseline: 2020



F2

~10%
REDUCTION IN LEAD TIME

Baseline: 2020

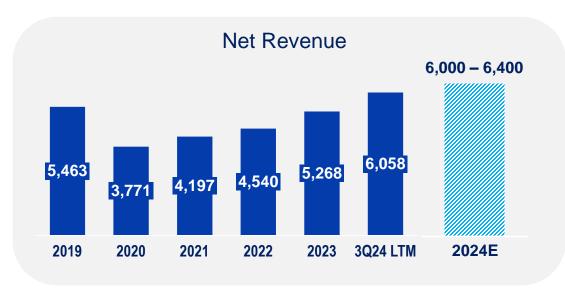
^{*} The gains indicated are based on the evolution in 2023 compared to the baseline of each program.

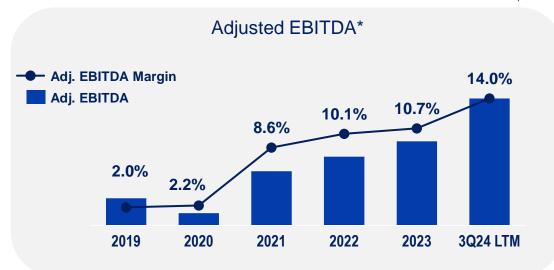
^{**} The C-390 and Super Tucano had no AFA in 2023. Therefore, it was not possible to measure evolution but the scenario for 2025 is already quite different.

TURNAROUND COMPLETED

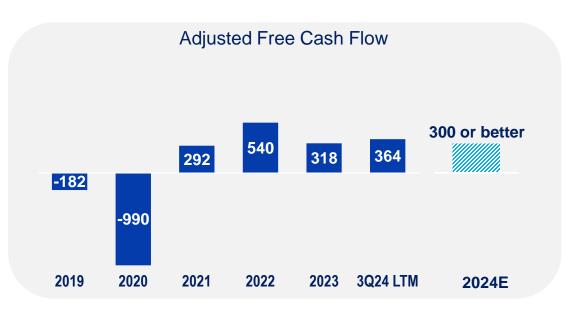


US\$m













3 main projects







Executive Aviation (2024-27)

US\$m

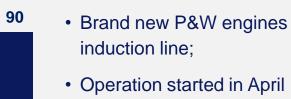
90

- Increase in production capacity by 2027;
- Gavião Peixoto SP, Brazil
 & Melbourne FL, USA;
- In-line with backlog growth.

Capex

Services – OGMA (2021-25)

US\$m



2024;

- Full ramp (US\$500m revenues) in 2028.
- Capex

Services – MRO (2025-26)

US\$m



- Fort Worth TX, USA;
- +50% increase in North America Commercial Aviation clients in 2027.

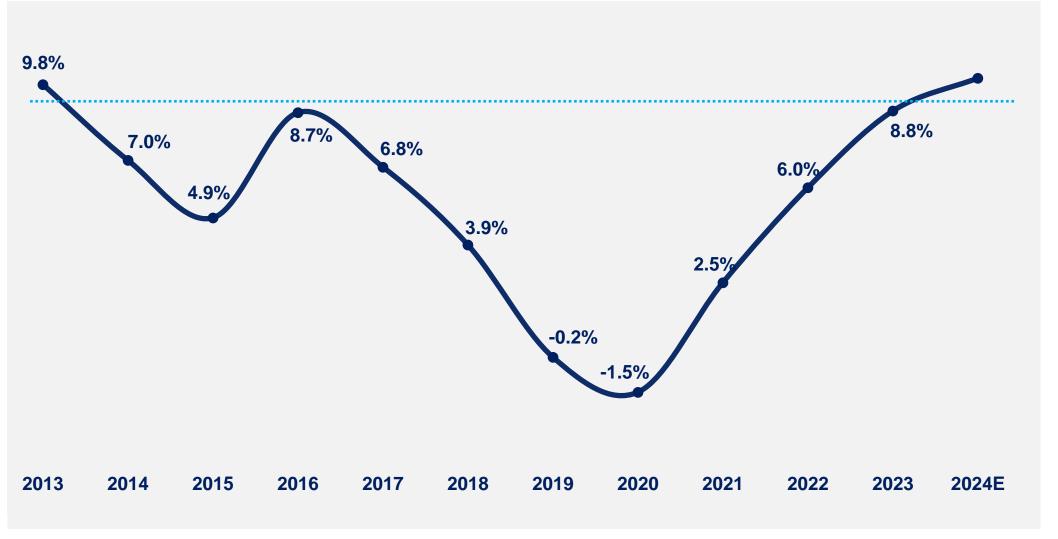
Capex

RETURN ON INVESTED CAPITAL

>

ROIC above WACC supported by improved operational and financial metrics





LIQUIDITY

Strong liquidity and long-term maturities

2025

2024

MATURITIES



2026

2,853

1,357

2029

2028

2,577

1,086

>2030

DELEVERAGING

US\$m



Net debt ex Eve / adj Ebitda LTM 3Q24 Adj. Ebitda LTM ex-BA US\$ 697 million

Eve Loan

Maturities³

Adj. Ebitda LTM

2027



EXECUTIVE AVIATION | PRODUCT PORTFOLIO







Phenom 100EX

Entry Up to 7 passengers Range 2,182 km / 1,178 nm MIA – JFK; LHR – FCO; PEK – HND; GRU – EZE

Phenom 300E

Light Up to 10 passengers Range 3,722 km / 2,010 nm JFK – JAC; LHR – TLV; PER - BNE: DBX - DEL

Range 6,186 km / 3,340 nm JFK - SFO; JFK - BOG DEL - HND; DBX - NCE

> 1,900+ Jets delivered

70+

us\$7.4bn

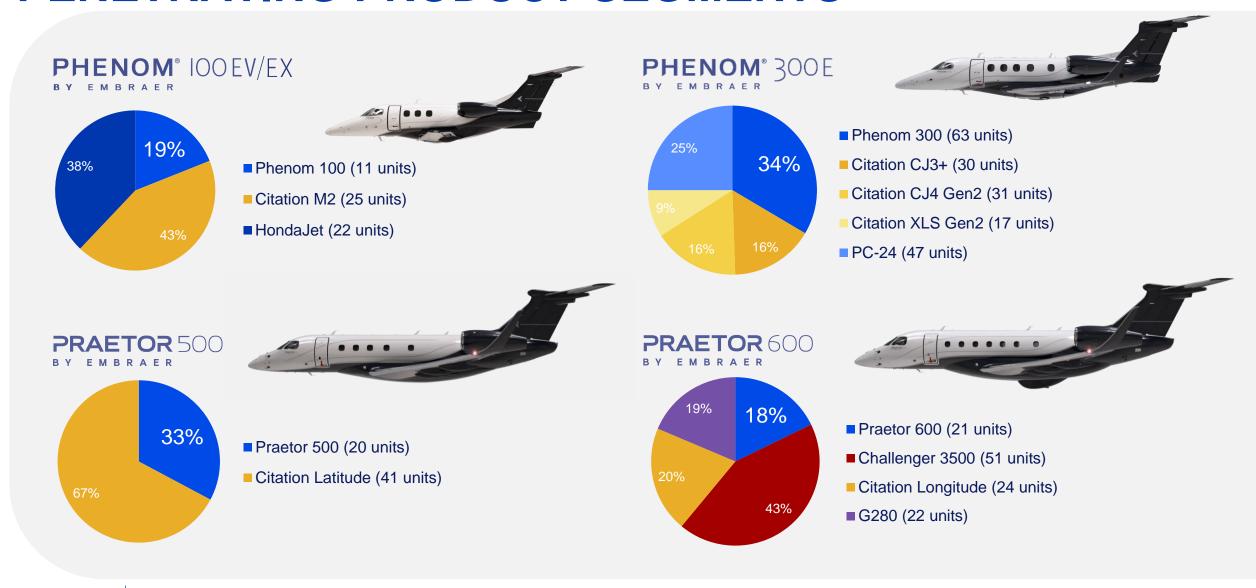
Countries

Backlog



PENETRATING PRODUCT SEGMENTS



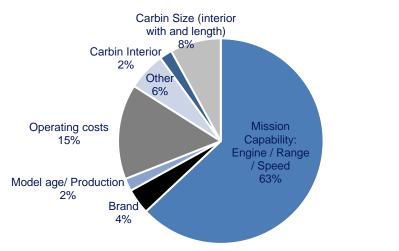




SOLID PRODUCT POSITIONING



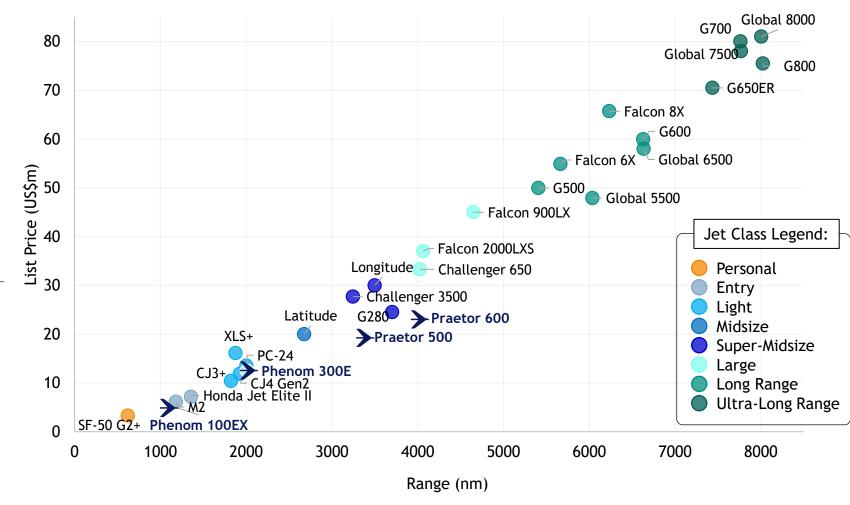




Embraer Value Proposition

- Unmatched performance
- Disruptive technology
- Superior comfort
- Top-ranked support

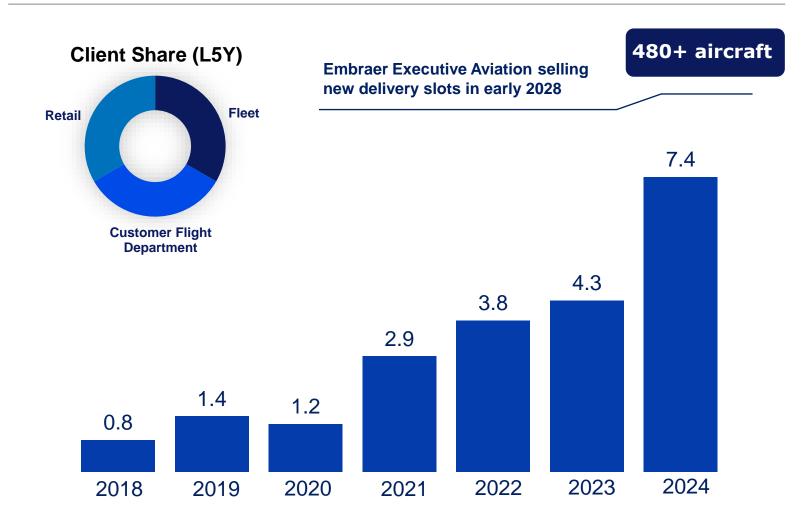
Range v. List Price





STRONG CUSTOMER BACKLOG

Executive Aviation Order Backlog (US\$bn)





Best-selling products, combined with sustained global demand and ageing fleet are driving new sales for Embraer

Seizing market momentum,
NetJets continues to firm orders
out of a total of 250

Marquee deal with Flexjet for 182 aircraft and 30 options to be delivered during 2026-2030

De-risked production profile until the end of the decade

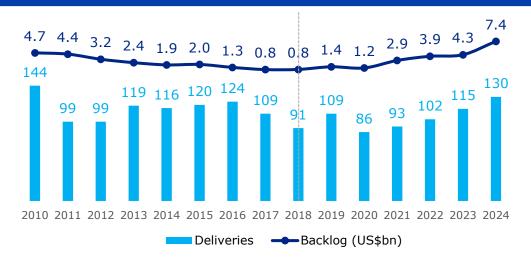


Source: Company

EXECUTIVE BACKLOG

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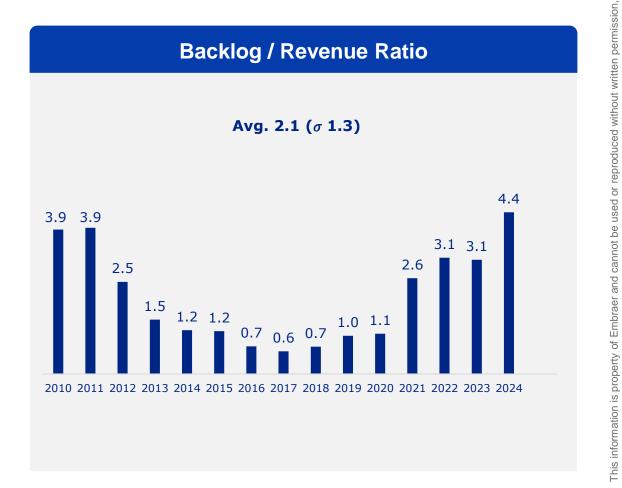
Backlog and Deliveries



Revenue and EBIT Margin



EBIT Margin



Note: *After 2018 Services & Support reported as a separated business unit;

Revenue (US\$bn)



C-390 MILLENNIUM TRUE MULTI-MISSION PLATFORM



16,000+ FLIGHT HOURS THROUGH JANUARY 2025

93.1% FLEET MISSION CAPABLE RATE(1)

99.2%

FLEET COMPLETION RATE(2)

FIRM ORDERS & SELECTED AIRCRAFT

Portugal 1ST DELIVERY IN 2023 NATO CONFIGURATION

1ST DELIVERY IN 2024 NATO CONFIGURATION

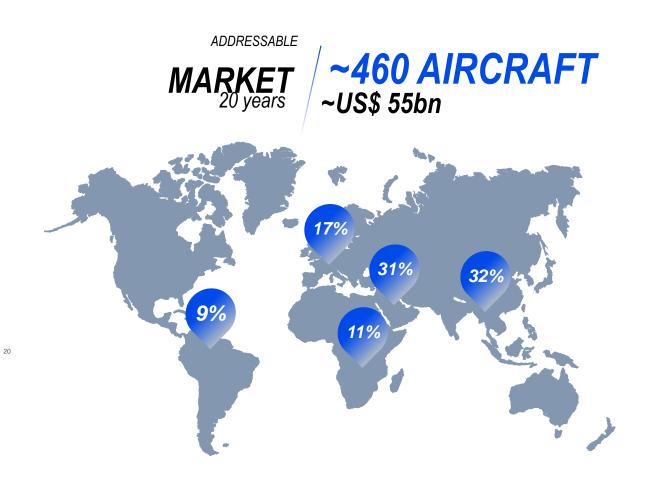
C-390 MILLENNIUM | MARKET MOMENTUM

RIGHT PRODUCT, RIGHT TIMING

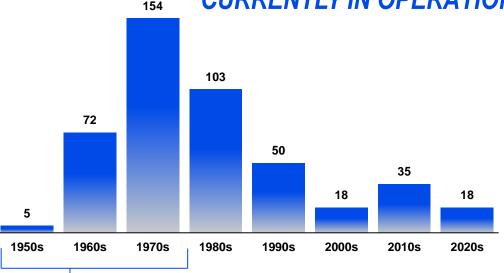


C-390 MILLENNIUM | ADDRESSABLE MARKET

RIGHT PRODUCT, RIGHT TIMING



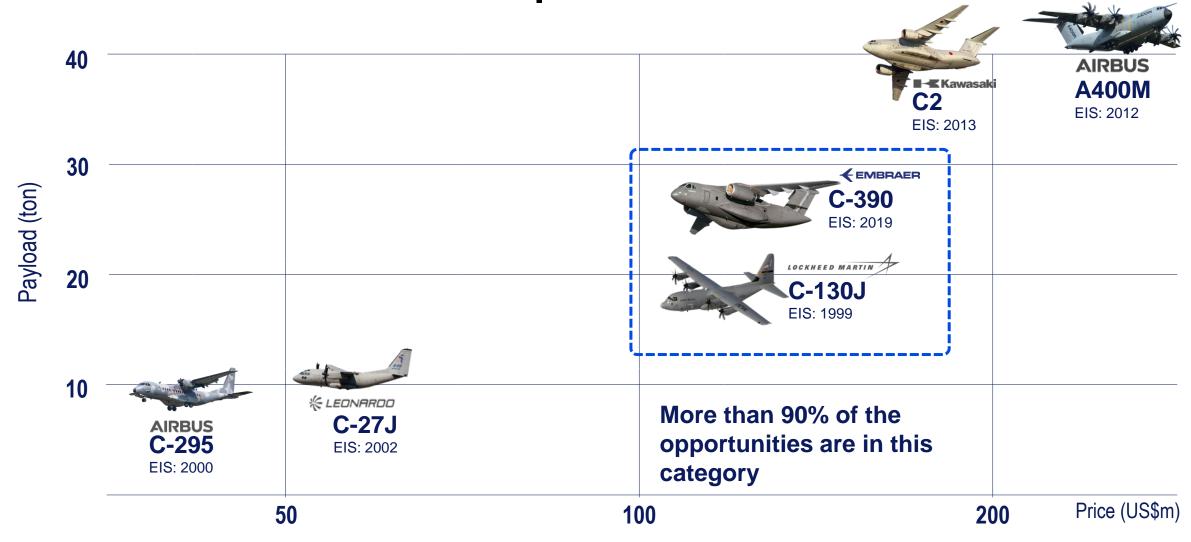
DELIVERY YEAR OF 455
TACTICAL AIRLIFTERS
CURRENTLY IN OPERATION



~230 AIRCRAFT

OVER 45 YEARS OLD
DUE TO RETIRE

C-390 MILLENNIUM | COMPETITION OVERVIEW



A-29 SUPER TUCANO | STANDING LEADERSHIP

WORLDWIDE PRESENCE

RECORD INTERNATIONAL SALES: 34 AIRCRAFT (2024 & 2025 YTD)



Paraguay 6 Aircraft



Uruguay 6 Aircraft



Portugal 12 Aircraft (A-29N – NATO version)



Undisclosed 6 Aircraft

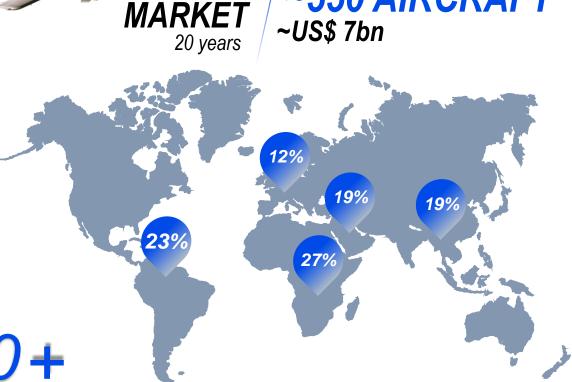


Undisclosed in Africa 4 Aircraft



290 +
AIRCRAFT ORDERED

580,000 + FLIGHT HOURS



~550 AIRCRAFT

ADDRESSABLE

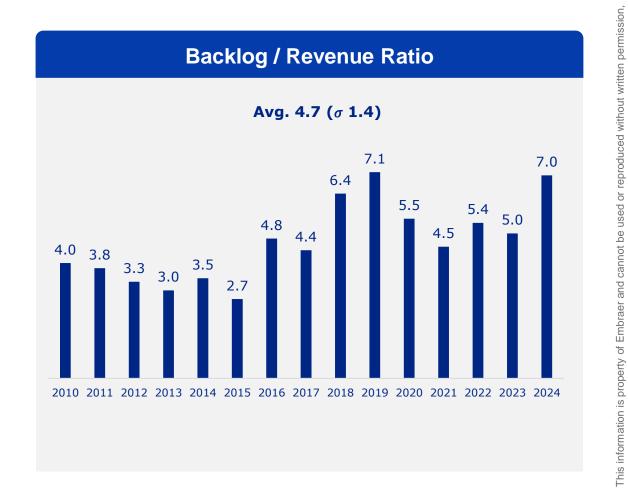
DEFENSE & SECURITY BACKLOG





Revenue and EBIT Margin



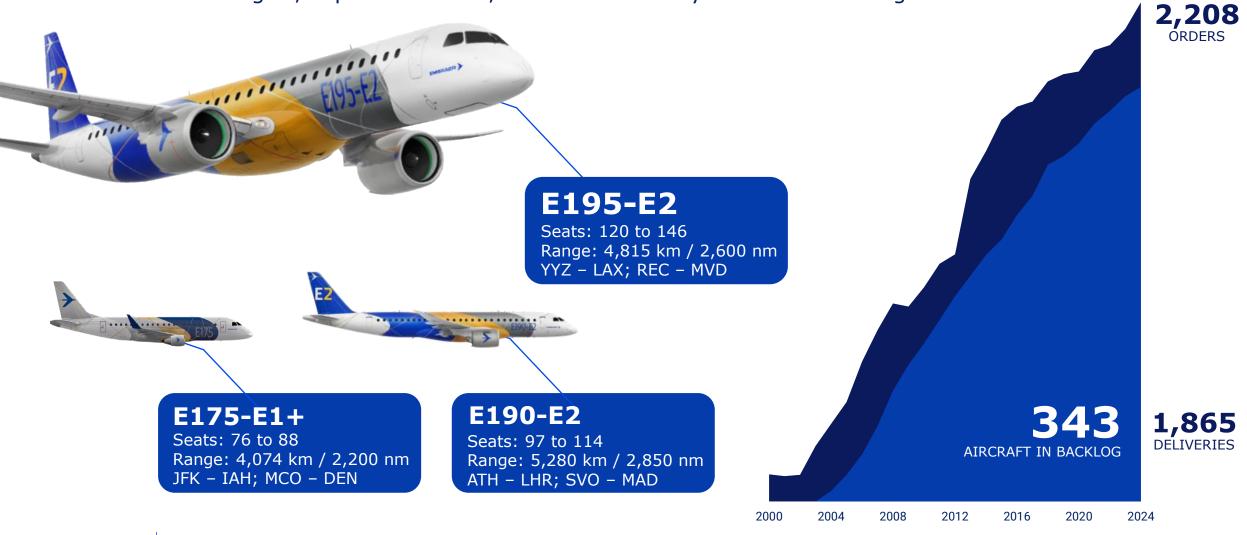




E-JETS FAMILY: A GLOBAL MARKET SUCCESS

7

The E2s are the most efficient in the world in the single-aisle segment, shaping the market with their sustainable technologies, superior comfort, excellent economy and the ideal range





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E2 NUMBERS & FACTS





Wideroe NORWAY 3x E190-E2

Air Astana KAZAKHSTAN 5x E190-E2

Azul BRAZIL **51x** E195-E2

Helvetic **SWITZERLAND 8x** E190-E2 4x E195-E2

Binter SPAIN **16x** E195-E2

Air Kiribati Air Peace KIRIBATI NIGERIA 1x E190-E2 **13x** E195-E2

KLM NETHERLANDS 25x E195-E2

Porter CANADA **75x** E195-E2

TUI fly BELGIUM 3x E195-E2

Placar BRAZIL 1x E190-E2

Royal **Jordanian** JORDAN 4x E190-E2 4x E195-E2

Scoot SINGAPORE 9x E190-E2

POLAND 3x E195-E2



Air OMAN 6x E195-E2

MALAYSIA **10x** E195-E2

LUXEMBOURG 6x E195-E2

MEXICO 10x E190-E2 10x E195-E2



Australia AUSTRALIA 8x E190-E2









19 operators



155 delivered aircraft



334 total firm orders



45x E195-E2 5x E190-E2













E2 IS THE PREFERRED CHOICE TO COMPLEMENT NB

Selected to complement both Airbus and Boeing larger NB



Accelerate Connectivity Opportunity

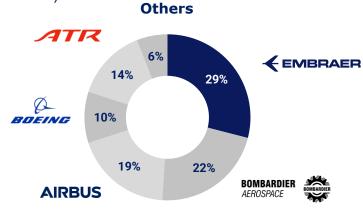
7 x A320

MARKET SHARE & PRODUCT POSITIONING



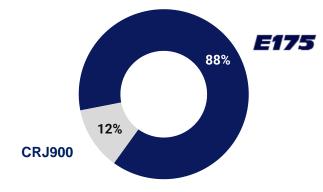
Up To 150-seat Global Market Share

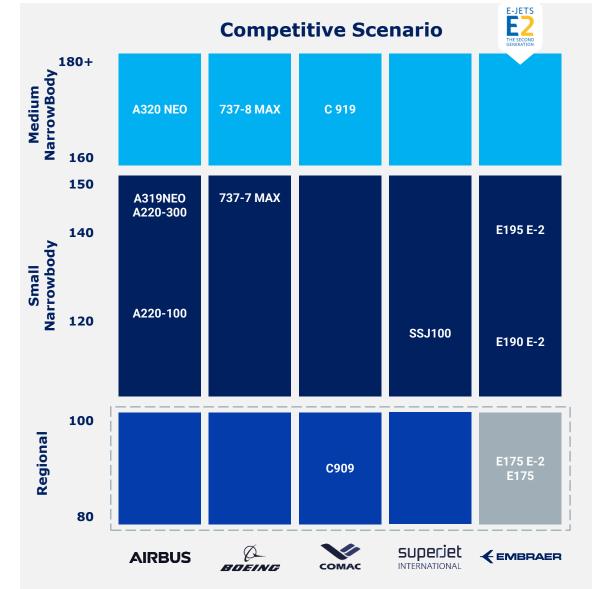
(Deliveries since 2004)



North America 70-90-seat Jets Market Share¹

(Orders since 2013)







THE E2 IS THE SOLUTION FOR THE US MARKET



E2 value proposition for different business models

Mainline

- Focusing capacity on larger NBs
- Losing connectivity and dropping cities off the map
- Threatened by more competition and higher costs

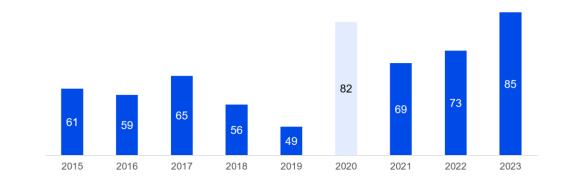
United Next Fleet Plan 50 60 70 80 90 100 110 120 130 140 150 160 170 180 190 200 CURRENT ERJ E175 737-700/A319 757-300 213 SEATS FUTURE E175 E190-E2 E195-E2 MAX 7 MAX 8 MAX 10 100 SEATS 122 SEATS 138 SEATS 166 SEATS 192 SEATS

E-Jets E2 family is the perfect complement between the E175 and Max 8

Low Cost Carriers

- Growing pocket of opportunities in thinner markets
- Lack an adequate aircraft to explore it
- E2 economics ideal for secondary cities expansion

Number of Cities w/o Service or Served Less than Daily



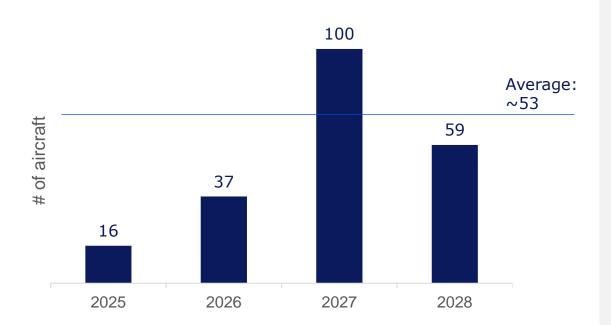


REPLACEMENT OPPORTUNITIES AHEAD FOR E1



Regional Aircraft Replacement Calendar (E175)

70-76 seats regional aircraft reaching 20 years old | US market | per year



Low competition environment in the next decade

Demand addressable in any scope scenario by either E175 or E175-E2

First Gen, E-Jets Replacement Calendar (E190/E195)

E190 & E195 15 years old | A319 & 737-700 20 years old | Global | per year



E1 replacement opportunities getting traction this decade – E2 as the most suitable option

Additional 737-700 and A319 replacement opportunities also addressable



Source: Cirium; Embraer Analysis

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C. 650 SMALL NBS WILL BE >20 YEARS OLD BY 2028 >

Of which ~500 are direct replacement opportunities

Top 10 2023 North America Narrow Body Fleet <150 Seats



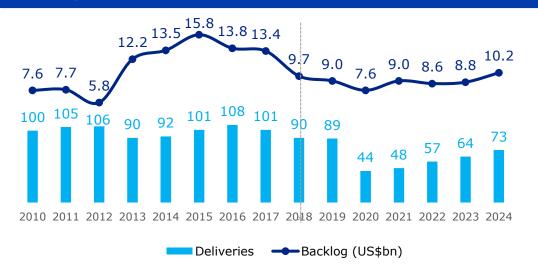


Source: Cirium; Embraer Analysis

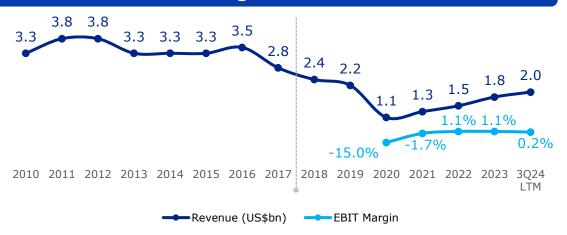
COMMERCIAL BACKLOG

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Backlog and Deliveries¹



Revenue and EBIT Margin







SERVICES & SUPPORT AT A Mance





High tech. Very human.



More than **4,000** people serving **4,750**+ products from **2,000**+ customers in **100**+ countries.



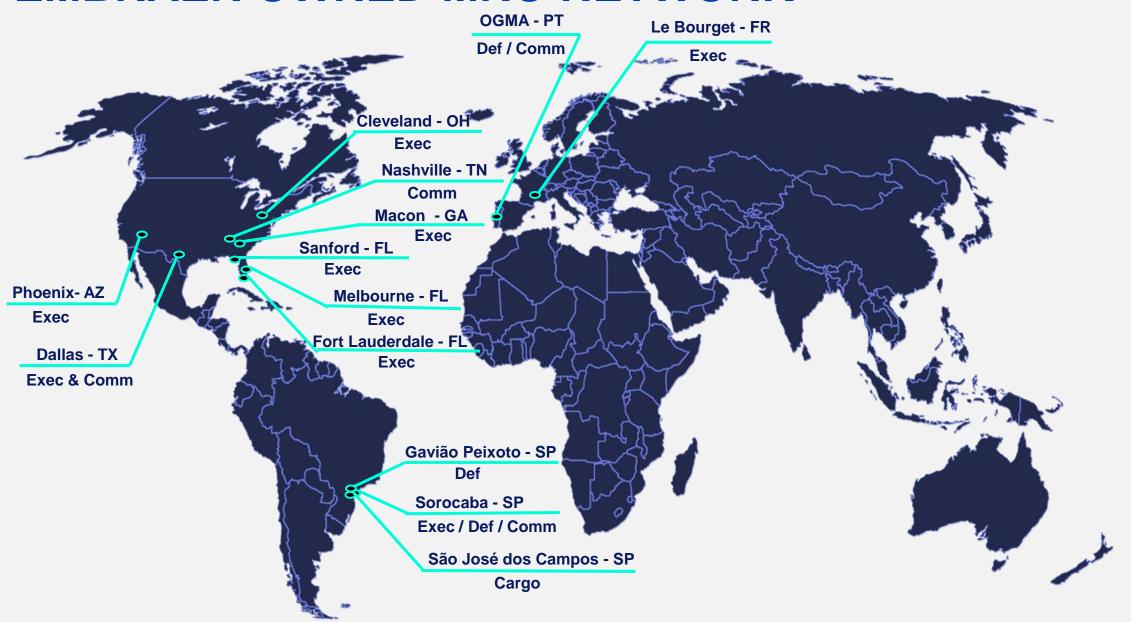






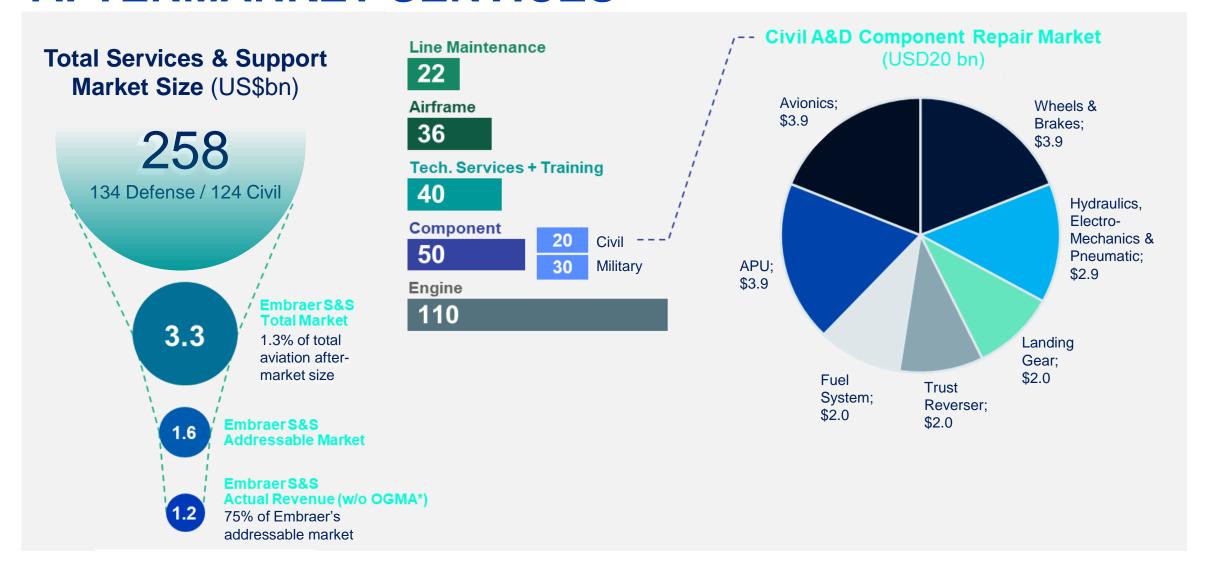
Flight
Simulators

EMBRAER OWNED MRO NETWORK



2023 AEROSPACE & DEFENSE AFTERMARKET SERVICES





SERVICES & SUPPORT

Business Growth

- New Embraer MRO facilities in Cleveland, OH and in Sanford, FL fully operating
- US\$70m investment in new Fort Worth Texas MRO (2025-2026)
- ANAC certification for the 190F E-Freighter (passenger-to-full-cargo conversion)
- Backlog with profitable mix (c. +16% 2018-2024 CAGR)
- Induction of the first Pratt & Whitney GTF™ engine at OGMA in 2Q24

Backlog S&S / 3 BUs¹



Revenue Breakdown





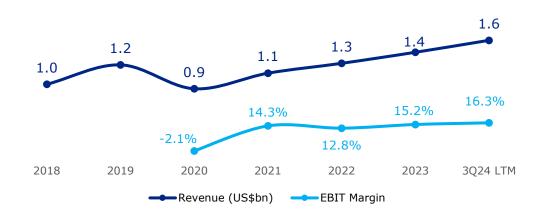
SERVICES & SUPPORT BACKLOG

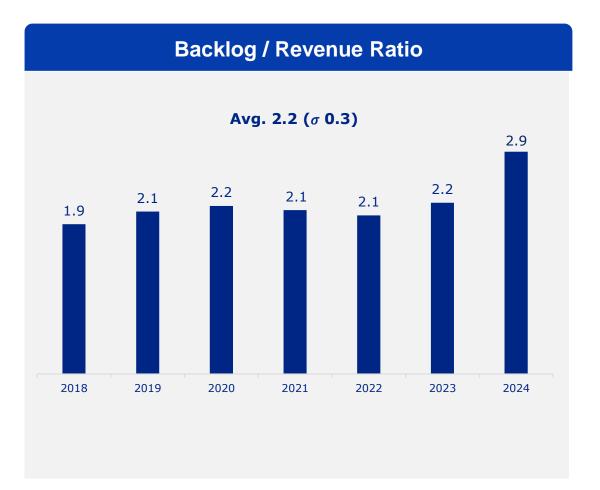
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Backlog



Revenue and EBIT Margins



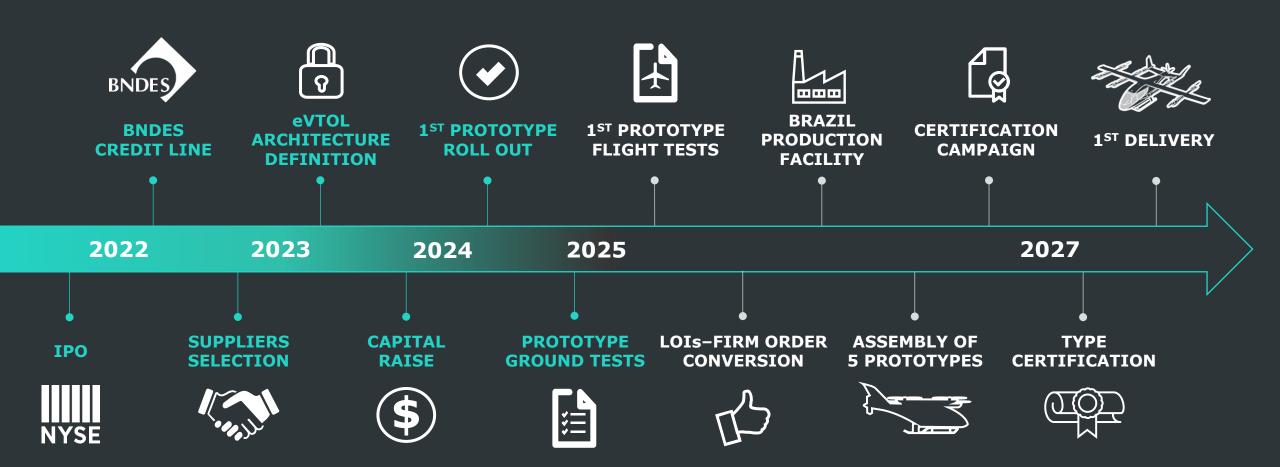


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PATH TO REVENUE & PROFITABILITY



PATH TO REVENUE & PROFITABILITY



Eve - Revenue Potential



^{*}Includes eVTOL and Customer Services Market cap ~\$1,753 million Market prices as of January 6, 2025



ESG COMMITMENTS – PROGRESS IN 2024

>

Environmental

Product Use (Scope 3)

- Net-zero Aviation by 2050:
 - Approval of "Fuel of Future" Law in Brazil

Operations (Scope 1+2)

- Carbon neutrality by 2040:
 - Increased SAF use at MLB
 - → 100% of electricity from renewable sources in Brazil and Portugal (starting in 2024)
 - > Starting of biomethane use at GPX
 - Agreement to install a solar array at MLB

Social

- > +50% of diverse hires in all entry level programs (target 50% by 2025)
- → 16% of women in senior leadership positions (target 20% by 2025)
- → 1,480 students qualified on "Social Tech" Program. 4th edition started on September dedicated to 165 senior professionals
- ➤ 26% of women participation in Engineering Specialization Program (target 25% by 2025)

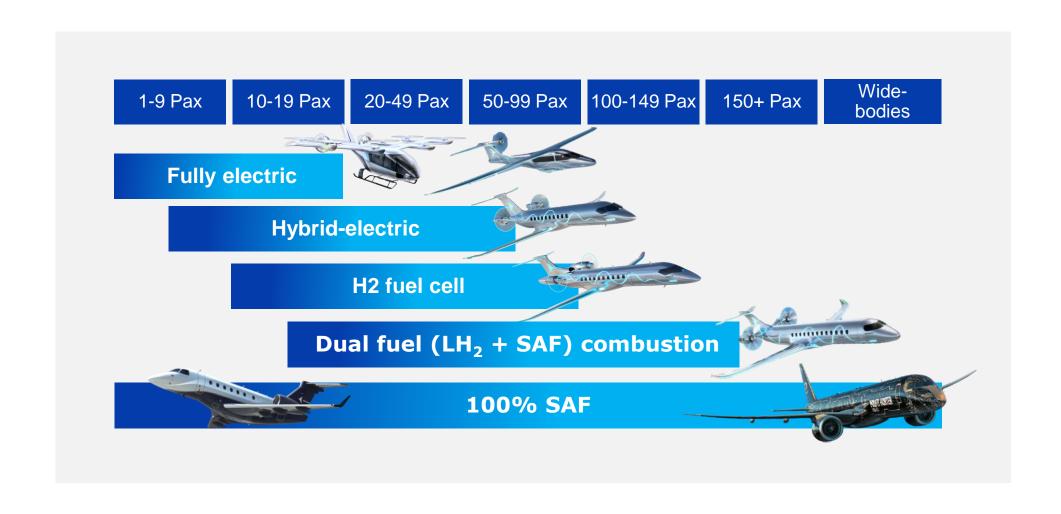
Governance

- Maintain the highest international standards of governance
- ANEFAC 2024 Transparency Award

SUSTAINABILITY – TECHNOLOGY APPLICABILITY

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The mission defines the architecture





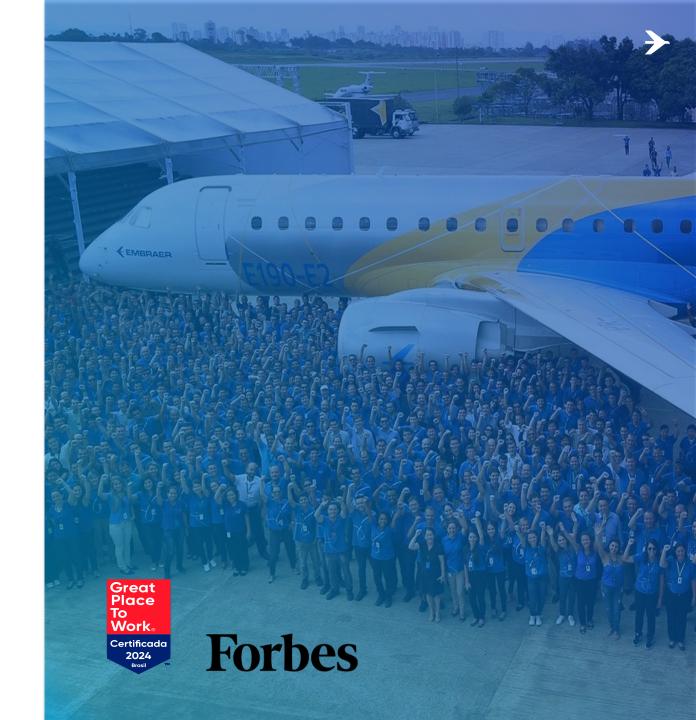
EMBRAER HIGH SCHOOL

GPTW 2024

Embraer has once again been recognized by Great Place to Work as one of the best companies to work for, reflecting our commitment to a work environment of excellence, safety first, quality always in everything we do and motivated teams.

FORBES 2024

Embraer was also included by **Forbes** in the World's Best Employers 2024 ranking, which annually recognizes companies considered to be the best employers in the world.





APPENDIX 1

HISTORICAL FINANCIAL INFORMATION



INCOME STATEMENT

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(In millions of U.S. dollars, except weighted shares and earnings per share)

(in millions of 0.5. dollars, except weighted shares and earnings per share)					
CONSOLIDATED INCOME STATEMENT	2020	2021	2022	2023	3Q24 LTM
REVENUE	3,771	4,197	4,540	5,269	6,058
					-
Cost of sales and services	(3,294)	(3,538)	(3,628)	(4,359)	(4,995)
GROSS PROFIT	478	660	912	910	1,063
					-
OPERATING INCOME (EXPENSE)	(801)	(458)	(1,023)	(595)	(445)
Administrative	(143)	(153)	(185)	(205)	(197)
Selling	(194)	(226)	(274)	(315)	(322)
Expected credit losses over financial assets and contract assets	(62)	13	(17)	10	(1)
Research	(30)	(43)	(110)	(90)	(55)
Other operating income (expense), net	(375)	(50)	(445)	(6)	132
Equity in income (losses) of associates	3	1	9	10	(2)
EBIT	(323)	201	(111)	315	618
Financial income (expense), net	(233)	(199)	(124)	(193)	(44)
Foreign exchange gain (loss), net	(79)	26	28	(1)	(18)
PROFIT BEFORE TAX ON INCOME	(635)	27	(206)	121	556
					-
Income tax (expense) income	(93)	(71)	2	44	(41)
NET INCOME	(728)	(44)	(204)	164	515
*Depreciation and Amortization	284	196	189	212	223
*EBITDA	(40)	397	78	526	841

CASH FLOW

—

CONSOLIDATED STATEMENTS OF CASH FLOWS	2020	2021	2022	2023	3Q24 LTM
OPERATING ACTIVITIES					
Net income	(728)	(44)	(204)	164	515
Items not affecting cash and cash equivalents					
Depreciation and amortization expenses	292	209	210	242	254
Government grants amortization	(5)	(3)	(1)	-	-
EVEX Transaction	-	-	239	-	-
Accrued interest	25	20	201	190	182
Other	259	(114)	(53)	(125)	114
Changes in assets					-
Financial investments	(513)	(42)	181	23	(84
Inventories	(35)	474	(294)	(287)	(343
Other assets	(37)	(129)	(9)	(94)	(628
Changes in Liabilities					
Trade accounts payable	(314)	5	258	50	296
Contract Liabilities	(135)	217	451	577	473
Taxes and payroll charges payable	(38)	2	39	99	(46
Interest paid	- 1	-	(184)	(173)	(176
Other liabilities	(61)	(80)	(84)	(49)	70
NET CASH GENERATED BY (USED IN) OPERATING ACTIVITIES	(1,290)	515	751	617	627
INVESTING ACTIVITIES					
Net acquisition to pp&e	(92)	(98)	(131)	(219)	(257
Additions to intangible assets	(121)	(167)	(120)	(192)	(258
Others	108	133	141	(36)	(123
NET CASH GENERATED BY (USED IN) INVESTING ACTIVITIES	(105)	(132)	(110)	(448)	(637
FINANCING ACTIVITIES					
Net Proceeds from borrowing	1,017	(418)	(816)	(331)	(220
Receipt in the offering of shares of subsidiary	-	` - ′	207	` - ′	[`] 66
Dividends and interest on own capital	-	-	-	(13)	(13
Others	(9)	(13)	(60)	(4)	` (9
NET CASH GENERATED BY (USED IN) FINANCING ACTIVITIES	1,009	(431)	(669)	(349)	(177
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD	2,308	1,883	1,839	1,816	1,024
Effects of exchange rate changes on cash and cash equivalents	(38)	2	4	(10)	(12
Increase (decrease) in cash and cash equivalents	(387)	(47)	(27)	(179)	(187
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	1,883	1,839	1,816	1,626	825

*Restated - EVE Transaction

BALANCE SHEET

(In millions of U.S. dollars)

ASSETS	2020	2021	2022	2023	2Q24	3 Q 24
CURRENT						
Cash and cash equivalents	1,883	1,818	1,817	1,629	721	832
Financial investments	818	751	494	522	491	644
Trade accounts receivable	203	189	203	218	223	254
Derivative financial instruments	8	0	5	18	53	106
Customer and commercial financing	9	10	51	8	13	14
Contract assets	462	582	505	509	623	744
Inventories	2,470	1,986	2,329	2,636	3,246	3,340
Income tax and Social Contribution	114	115	106	203	221	138
Other assets	177	194	246	313	235	410
	6,147	5,876	5,757	6,055	5,825	6,481
NON-CURRENT						
Financial investments	52	66	170	170	294	296
Contract assets	-	-	1	2	3	2
Trade accounts receivable	•		2	3	1	2
Derivative financial instruments	1	-	6	•	1	1
Customer and commercial financing	21	22	50	54	34	28
Collateralized accounts receivable	10	-	-			-
Guarantee deposits	2	2			•	-
Deferred income tax and social contribution	105	98	48	138	132	133
Other assets	111	126	135	141	163	206
Investments	5	4	12	28	48	46
Property, plant and equipment	1,956	1,688	1,649	1,771	1,852	1,905
Intangible assets	2,076	2,213	2,247	2,331	2,432	2,467
Right of use assets	62	60	65	88	92	105
	4,400	4,279	4,386	4,727	5,051	5,190
TOTAL ASSETS	10,548	10,155	10,142	10,783	10,876	11,671

(In millions of U.S. dollars)

In millions of U.S. dollars)						
LIABILITIES & SHAREHOLDERS' EQUITY	2020	2021	2022	2023	2Q24	3 Q 24
CURRENT						
Trade accounts payable	502	495	740	787	1,041	1,160
Trade accounts payable - Supplier finance		15	28	38	48	48
Loans and financing	376	574	309	127	127	102
Lease liabilities	11	12	12	14	16	18
Contract Liabilities	1,033	1,205	1,469	1,919	1,922	2,126
Derivative financial instruments	1	3	57	86	55	29
Taxes and payroll charges payable	72	40	47	43	34	37
Income tax and social contribution	41	72	107	196	194	116
Provision	99	109	126	115	90	100
Others	294	305	323	343	352	422
	2,429	2,829	3,217	3,666	3,878	4,158
NON-CURRENT						
Loans and financing	4,073	3,453	2,895	2,759	2,533	2,545
Lease liabilities	53	52	59	82	82	95
Contract Liabilities	262	309	495	622	679	726
Derivative financial instruments	9	3	40	40	20	18
Taxes and payroll charges payable	12	10	13	18	15	13
Deferred income tax and social contribution	475	506	371	305	276	331
Provision	114	121	150	174	168	214
Others	182	98	78	78	111	
	5,180	4,551	4,101	4,078	3,884	4,098
SHAREHOLDERS' EQUITY		·	·	·	·	
Capital	1,552	1,552	1,552	1,552	1,552	1,552
Treasury shares	(26)	(28)	(28)	(28)	(28)	(28)
Revenue reserves	1,378	1,302	1,116	1,280	1,280	1,280
Share-based remuneration	37	37	40	45	48	50
Retained earnings (losses)	(115)	(194)	(190)	(153)	128	307
Other comprehensive income			•	•	(208)	(161)
Results from transactions with non controlling shareholder	-	-	77	91	92	135
	2,826	2,668	2,568	2,787	2,863	3,134
Noncontrolling interest	113	107	257	253	251	282
	2,939	2,775	2,824	3,039	3,114	3,416
TOTAL LIABILITIES AND SHAREHOLDER'S EQUITY	10,548	10,155	10,142	10,783	10,876	11,671





APPENDIX 2

MARKET ESTIMATES, VALUATION & BOND YIELDS





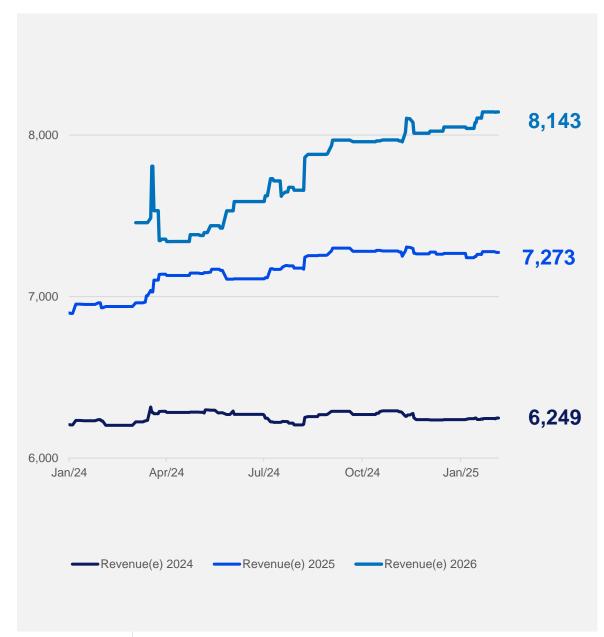
CONSENSUS ESTIMATES (US\$m)

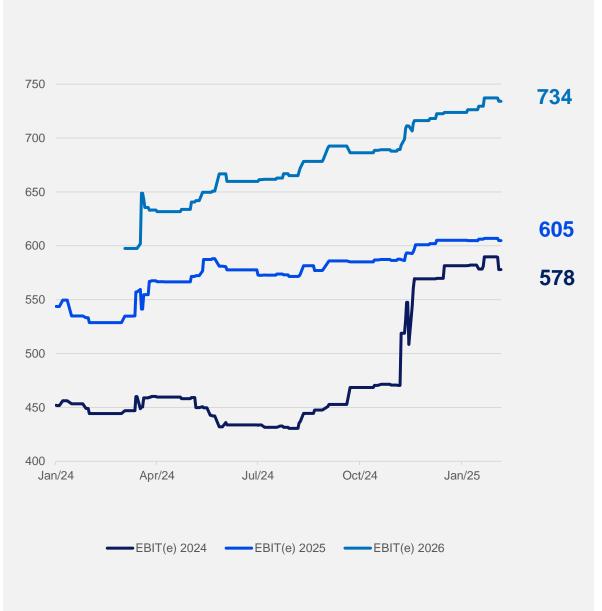
10-Fev											
ERJ	2023FY		2024FY (e)	\triangle	2025FY (e)	\triangle	2026FY (e)	\triangle	2027FY (e)	,	24 Guidance
Devenue	F 000	400/	6.040	4.00/	7.040	4.00/	0.440	20/	0.070		0.000
Revenue	5,269	19%	6,249	16%	7,243	12%	8,143	3%	8,370		6,200
EBITDA	562	43%	805	7%	864	16%	1,006	7%	1,075		815
EBIT	350	65%	578	5%	605	21%	734	6%	780		590
Net Income	164	119%	358	-2%	351	30%	457	14%	520		-
Free Cash Flow	318	52%	484	-20%	387	-8%	356	34%	477		>300

Source: Capital IQ

REVENUE & EBIT CONSENSUS



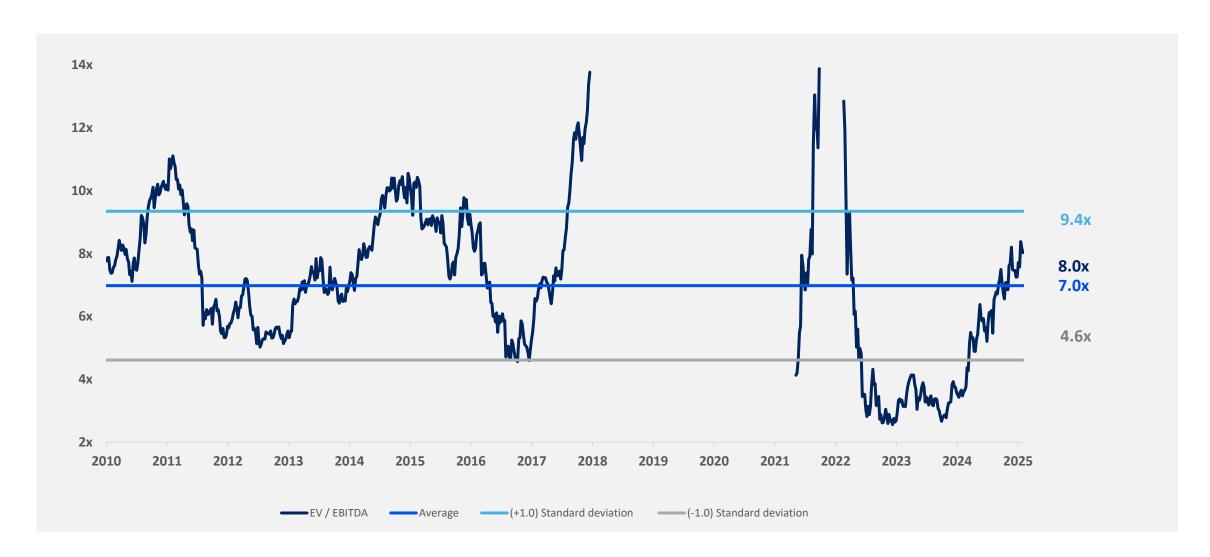




Source: Capital IQ; February 06th, 2025

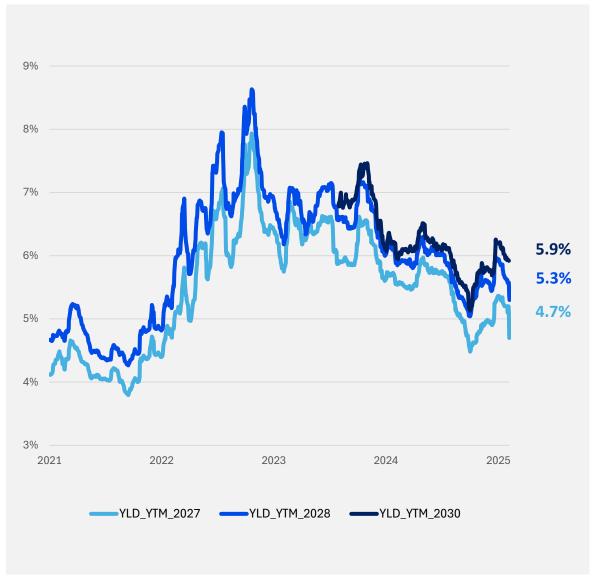


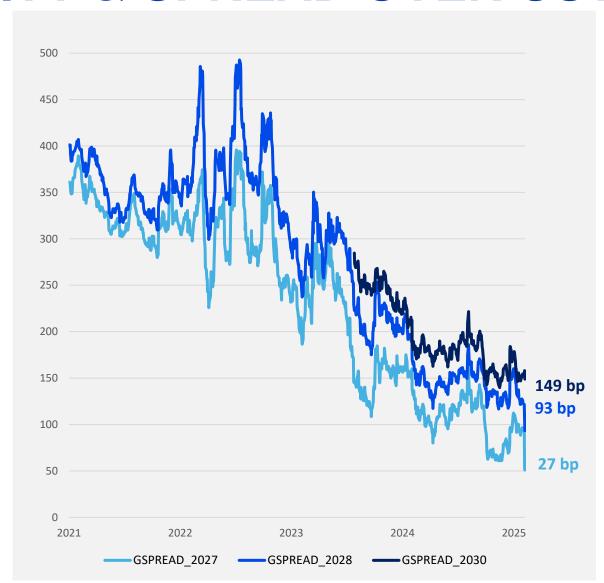
VALUATION - FORWARD EV/EBITDA



Source: Capital IQ; February 06th, 2025

BONDS YIELD TO MATURITY & SPREAD OVER UST





Source: Capital IQ; February 07th, 2025

56

APPENDIX 3

>

COMPANY INFORMATION



EMBRAER'S HISTORY



60's



Embraer is **Founded Production of**

Bandeirante

70's



Development of EMB 312 Tucano Start of **Exports**

2017



80's

Great **Technological** Leap

1994



Privatization ERJ Family Launch

1999



E-Jet **Family**



Beginning of Executive Aviation



2009

KC-390 MILLENNIUM

2013



E-Jet E2 **Services & Support Unit Creation Family**





Praetors' Launch





Beginning of the eVTOL Project



2021

ESG Targets



2021

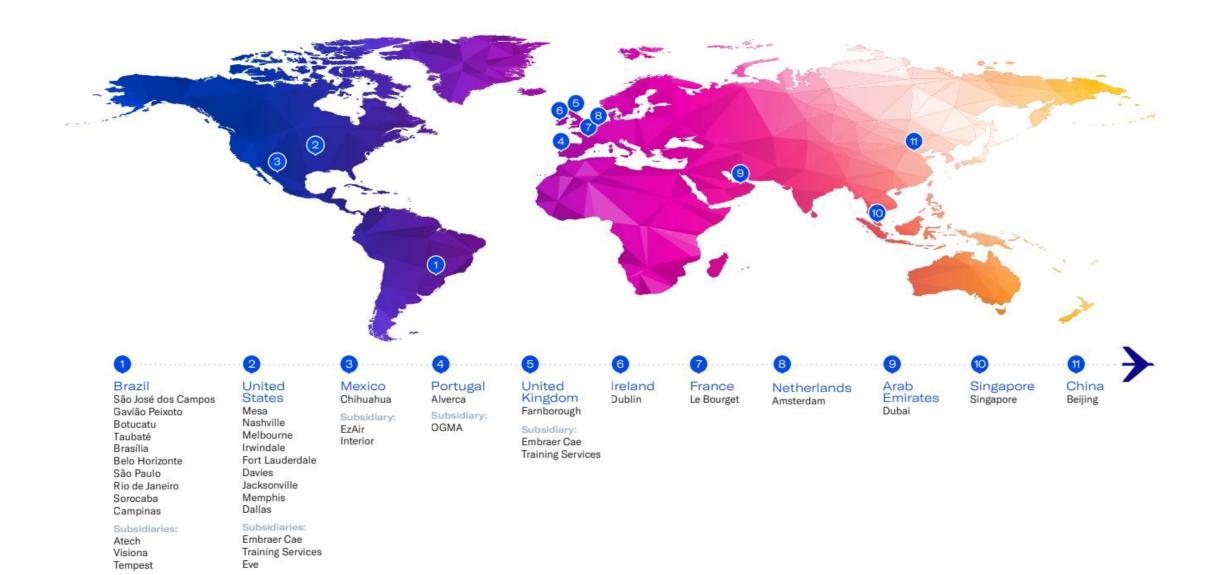
Energia Family





EVE'S IPO

WHERE WE ARE





ONE SITE, A WORLD OF CAPABILITIES

Over 105 years of experience and located in a strategic location in Alverca – 15 km North of Lisbon, Portugal – OGMA has a diversified maintenance and production plant focused on 3 Business Units: Aviation MRO, Engine MRO and Aerostructures:



ECTS - EMBRAER-CAE TRAINING SERVICES FOR PHENOM 100/300 & E-JETS E2

50+

National aviation authorities' certifications

1,500+

Pilots trained every year

27,000

Hours of simulator training per year

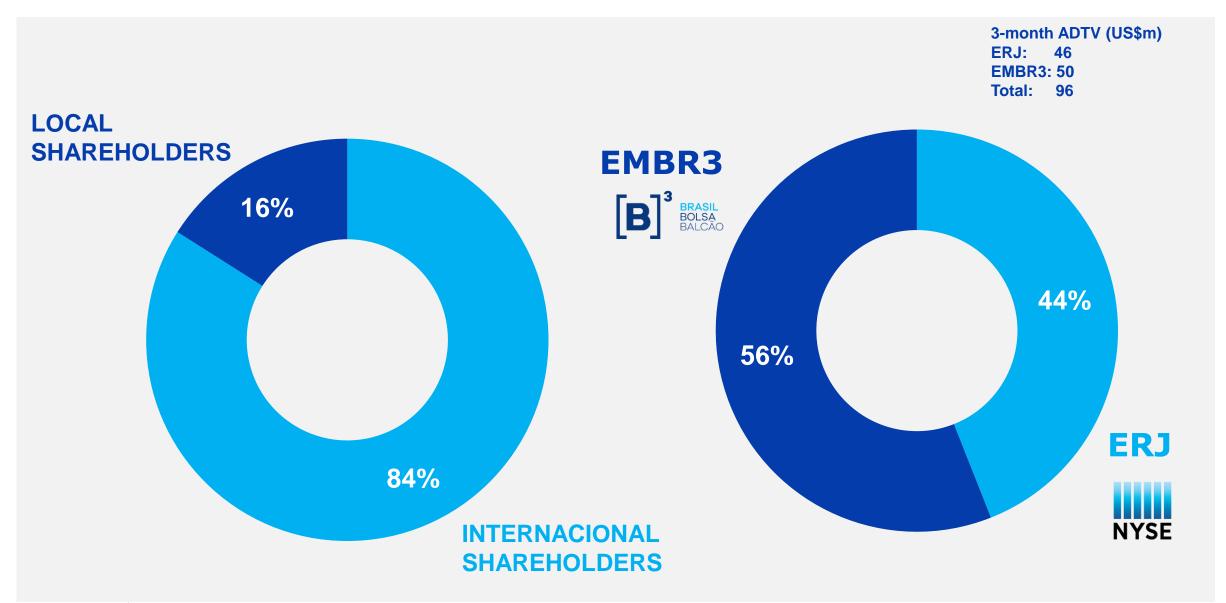
9

Simulators in 5 different locations
(Dallas, Las Vegas, São Paulo, Burgess Hill, and Singapore)



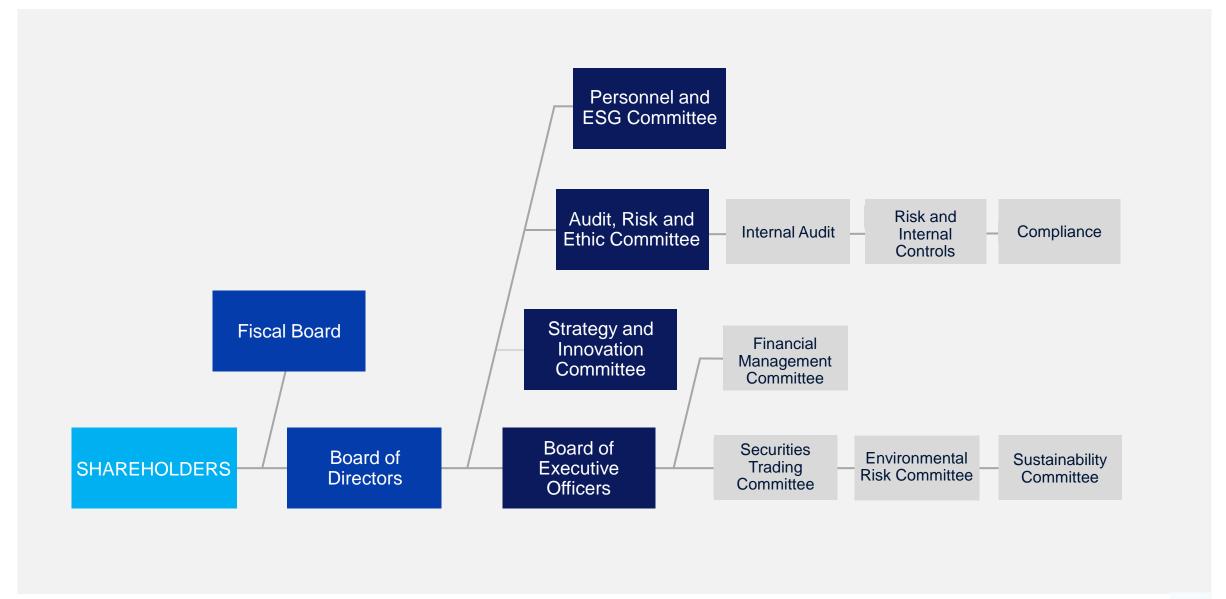
OWNERSHIP STRUCTURE AND TRADING





Note: 4Q24

CORPORATE GOVERNANCE STRUCTURE





THANK YOU!

DISCLAIMER

This presentation includes forward-looking statements or statements about events or circumstances which have not occurred. We have based these forward-looking statements largely on our current expectations and projections about future events and financial trends affecting our business and our future financial performance, These forward-looking statements are subject to risks, uncertainties and assumptions, including, among other things: general economic, political and business conditions, both in Brazil and in our market, The words "believes," "may," "will," "estimates," "continues," "anticipates," "intends," "expects" and similar words are intended to identify forward-looking statements, We undertake no obligations to update publicly or revise any forward-looking statements because of new information, future events or other factors, In light of these risks and uncertainties, the forward-looking events and circumstances discussed in this presentation might not occur, Our actual results could differ substantially from those anticipated in our forward-looking statements,