



AVISO

Esta conferência pode incluir declarações sobre eventos futuros, baseadas nas expectativas da Embraer e nas tendências financeiras do mercado. Tais declarações estão sujeitas a incertezas que podem fazer com que os resultados reais difiram daqueles expressos ou implícitos nesta conferência. Exceto conforme previsto na regulamentação aplicável, a companhia não assume qualquer obrigação de atualizar publicamente quaisquer declarações prospectivas feitas nesta conferência. Para informações financeiras detalhadas, a companhia incentiva a análise das publicações feitas junto à CVM.

ÉPOCA DA COLHEITA



CRESCIMENTO

- RECEITA DA EMPRESA +25% NO 1T E ENTREGAS +67% VERSUS ANO ANTERIOR
- CARTEIRA DE PEDIDOS FIRMES DE US\$ 21,1 BILHÕES - A MAIOR EM 7 ANOS
- PEDIDO FIRME DA AA DE 90 E175 COM 43 DIREITOS DE COMPRA ADICIONAIS
- AVIAÇÃO COMERCIAL: CAMPANHAS CONCRETAS EM ANDAMENTO PARA +200 AERONAVES
- AV. EXECUTIVA: MAIOR NÚMERO DE VENDAS, ENTREGAS E RECEITA DO 1T NOS ÚLTIMOS 8 ANOS
- SERVIÇOS E SUPORTE: RECEITA +12% VERSUS ANO ANTERIOR
- REDUÇÃO DA DÍVIDA BRUTA SEM EVE: US\$276 MILHÕES VERSUS TRIMESTRE ANTERIOR

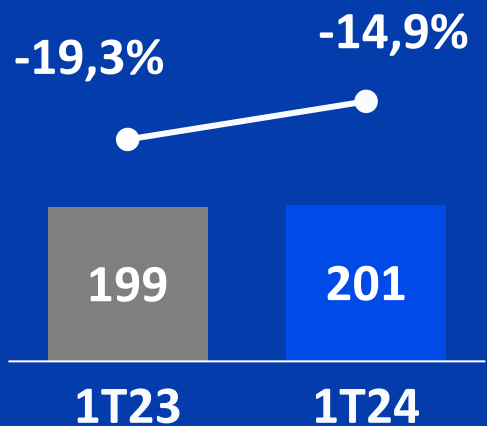


1T24

**RESULTADOS
OPERACIONAIS**

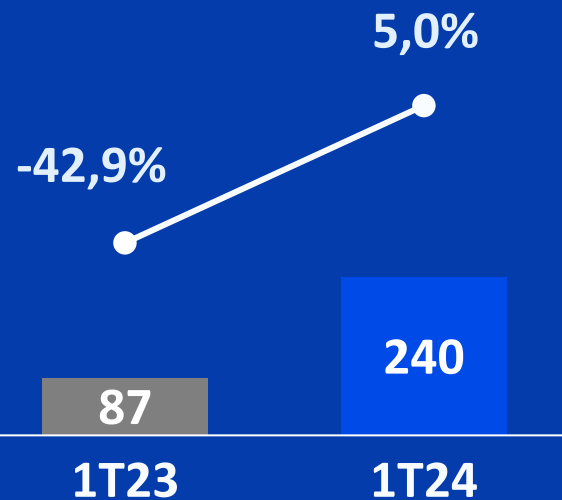
AVIAÇÃO COMERCIAL

- ↩ +US\$2,3 bilhões (+26%) no backlog, US\$11,1 bilhões no 1T24
- ↩ Pedido da AA de 90 E175 e 43 direitos de compra adicionais
- ↩ Segundo E195-E2 entregue à Royal Jordanian



AVIAÇÃO EXECUTIVA

- ↩ Carteira de pedidos de US\$4,6 bilhões (+7%) no 1T24
- ↩ Forte *book-to-bill* de 2:1 no 1T
- ↩ Primeiras 4 ordens firmes do P500 para NetJets

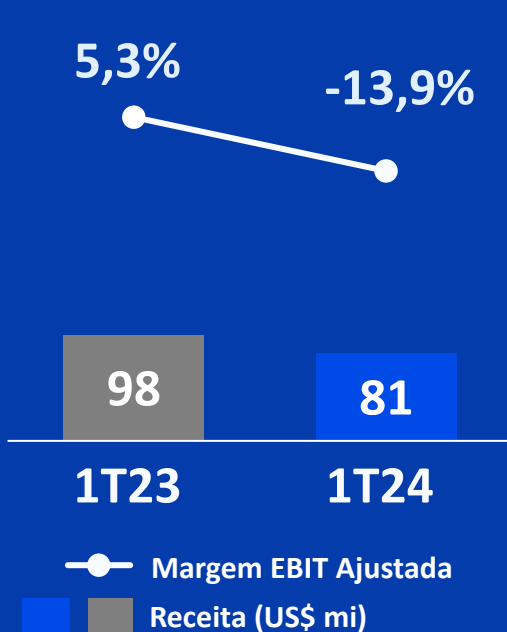


● Margem EBIT Ajustada
■ Receita (US\$ mi)

● Margem EBIT Ajustada
■ Receita (US\$ mi)

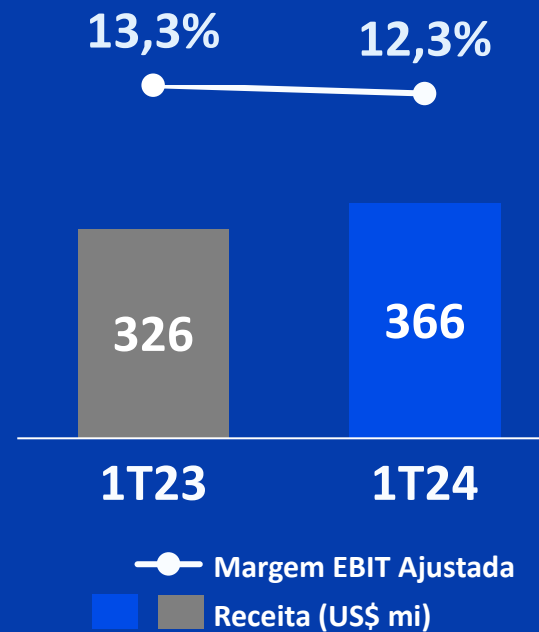
DEFESA & SEGURANÇA

- ← Primeiro Embraer Defense Day nos Estados Unidos
- ← Embraer e Mahindra assinaram MoU para C-390 na Índia
- ← Menor receita devido a atrasos na cadeia de suprimentos e sazonalidade do negócio



SERVIÇOS E SUPORTE

- ← Receita +12% ano contra ano
- ← Carteira de pedidos na máxima histórica de US\$3,1 bilhões
- ← Manutenção do 1º motor GTF PW 1100 na OGMA



ÚLTIMOS DESENVOLVIMENTOS



>90% DOS FORNECEDORES DE COMPONENTES SELECIONADOS



TESTE DE *UATM* CONCLUÍDO,
LANÇAMENTO DO VECTOR



MARCOS E PERSPECTIVAS PARA 2024



CONCLUSÃO DA MONTAGEM DA ESTRUTURA DO PRIMEIRO PROTÓTIPO (1S24)



DEFINIÇÃO DA BASE DE CERTIFICAÇÃO E DOS MÉTODOS DE CONFORMIDADE



CONSUMO TOTAL DE CAIXA ENTRE US\$ 130-170 MILHÕES EM 2024



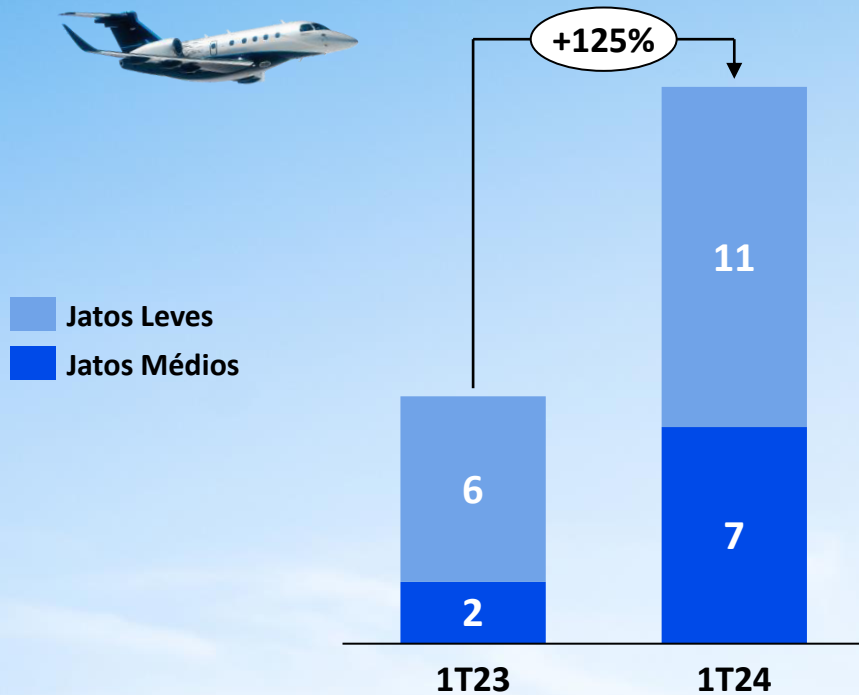


1T24

**RESULTADOS
FINANCEIROS**

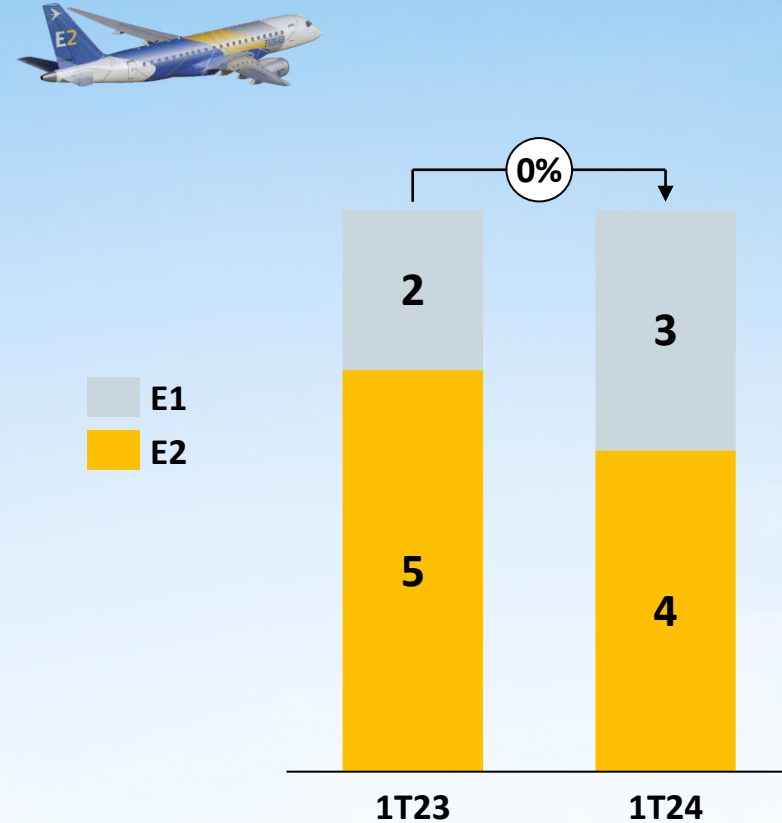
ENTREGAS DE AERONAVES

AVIAÇÃO EXECUTIVA



Estimativa 2024: **125 – 135**

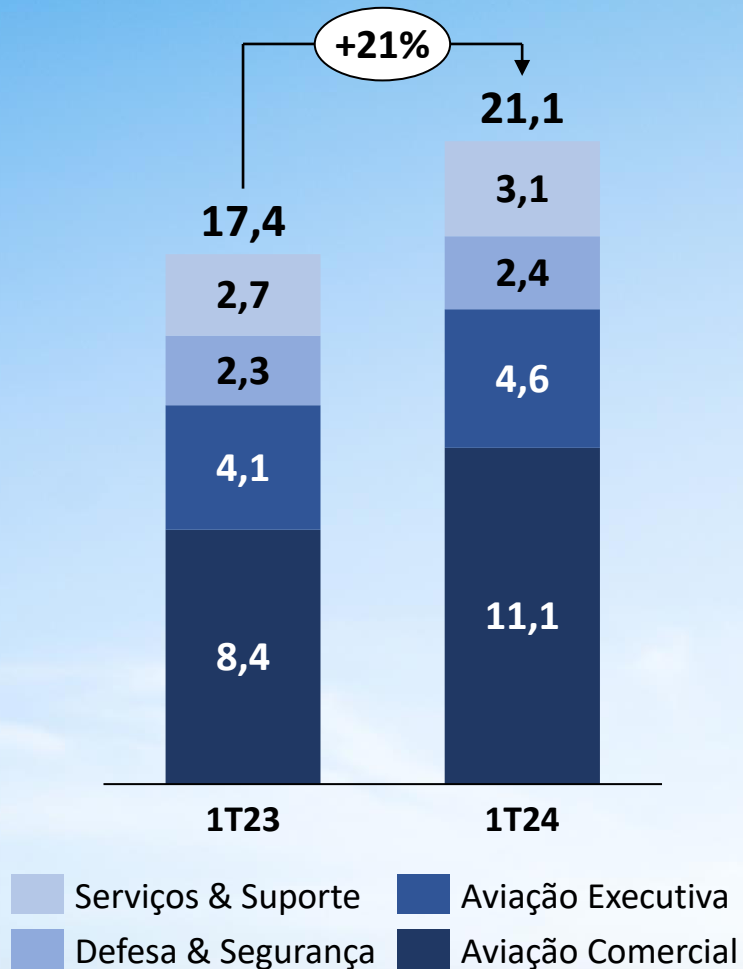
AVIAÇÃO COMERCIAL



Estimativa 2024: **72 – 80**

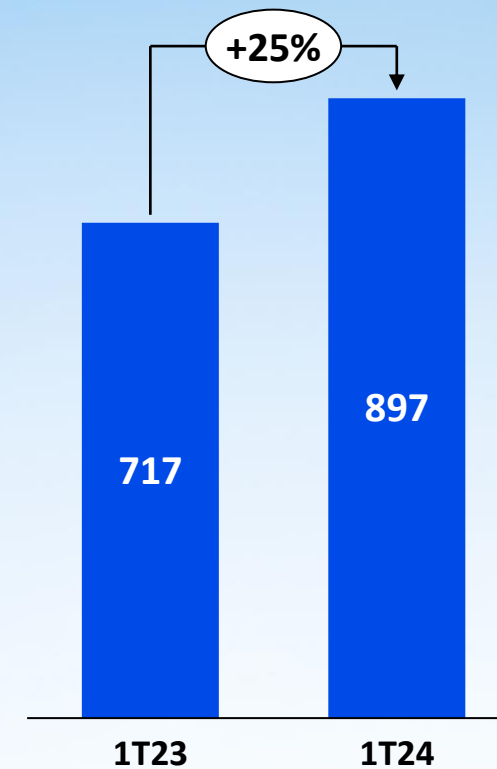
CARTEIRA DE PEDIDOS

US\$ bilhões

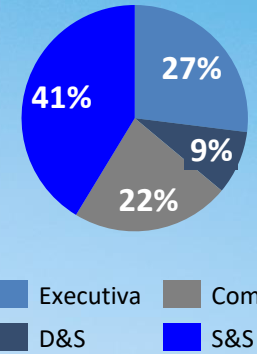


RECEITA LÍQUIDA

US\$ milhões



DETALHAMENTO
POR NEGÓCIO 2024¹



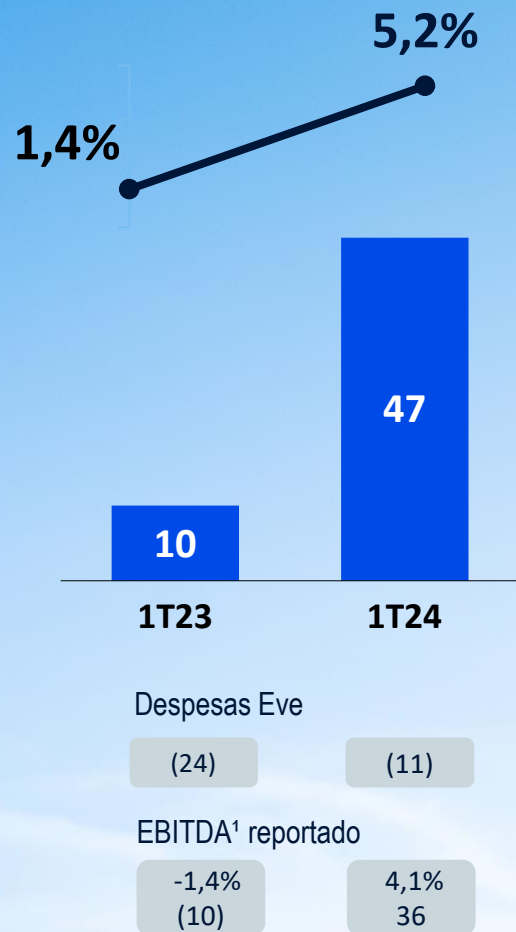
Estimativa 2024: **US\$6,0 – 6,4 bilhões**

¹ O detalhamento da receita não inclui a unidade de negócios "Outros".
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EBITDA AJUSTADO

US\$ milhões

Sem Eve ¹



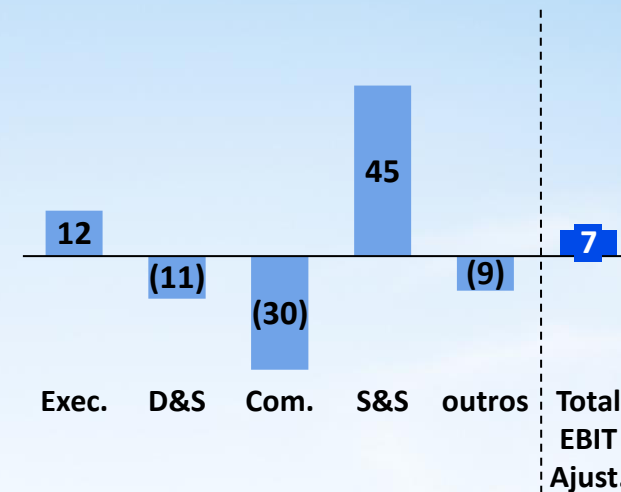
EBIT AJUSTADO

US\$ milhões

Sem Eve ¹



DETALHAMENTO POR NEGÓCIO 2024

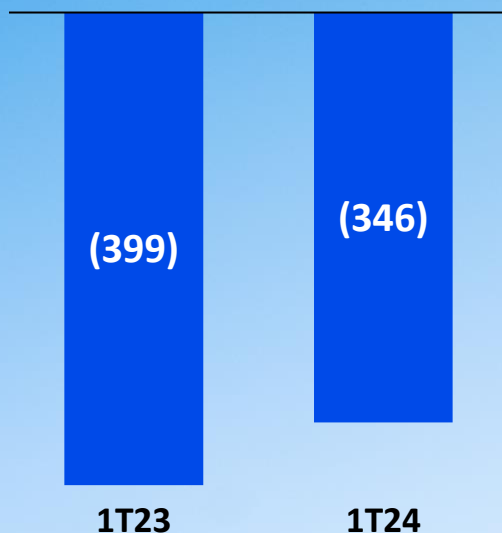


Estimativa 2024: **6,5% - 7,5%**

FCL AJUSTADO

US\$ milhões

Sem Eve



FCL Eve

(20)

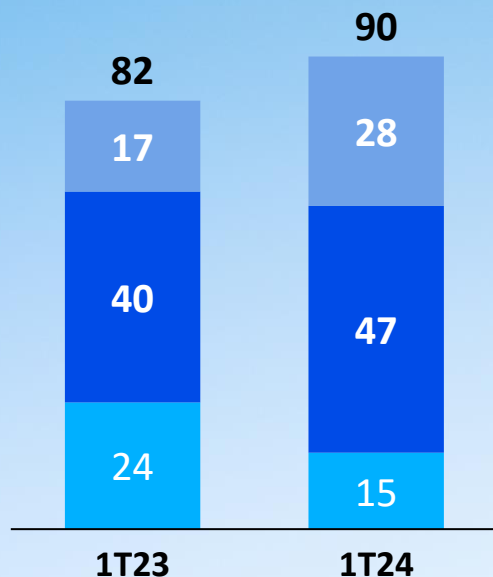
(36)

Estimativa 2024: US\$220 milhões ou mais

INVESTIMENTOS

US\$ milhões

Sem Eve



CAPEX

P&D

Adição líq. Programa de Pool

P&D Eve

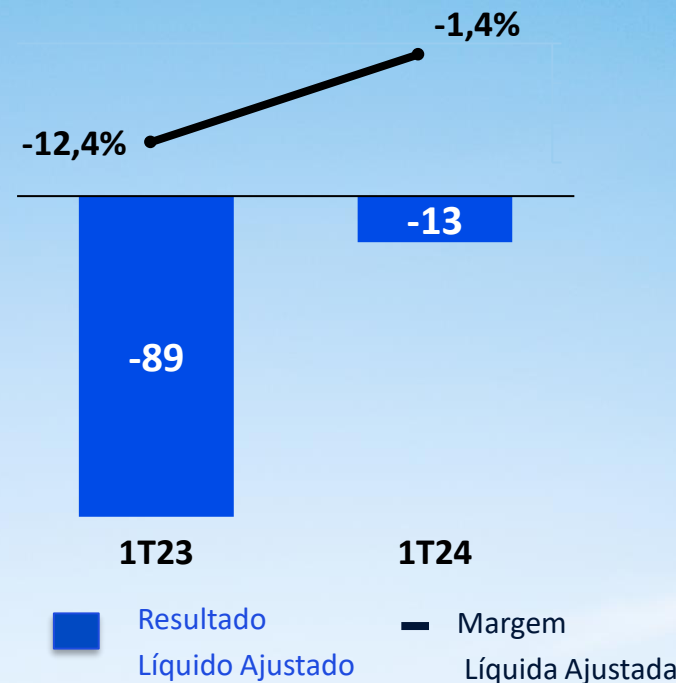
21

30

RESULT. LÍQ. AJUST.²

US\$ milhões

Sem Eve¹



EVE Expenses¹

27

(30)

Resultado Líquido Reportado

(9,9%)
(71)

3,2%
29

EPADS

(0,39)

0,16

¹ Considerar as despesas e garantias do EVE, incluindo o resultado financeiro

² O Resultado Líquido Ajustado é calculado adicionando o Lucro Líquido atribuível aos Acionistas da Embraer mais o Imposto de Renda e a Contribuição Social Diferidos do período (US\$43,1 milhões no 1T23 e US\$11,3 milhões no 1T24), bem como removendo o impacto de itens não recorrentes (US\$2,4 milhões no 1T23).

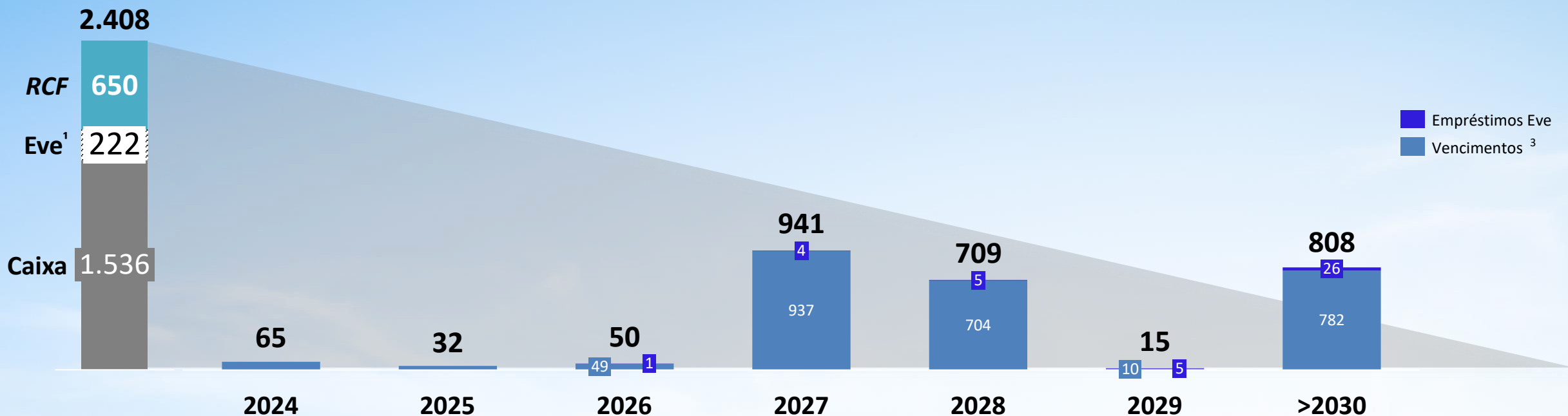
* Todos os números da EVE são IFRS

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LIQUIDEZ

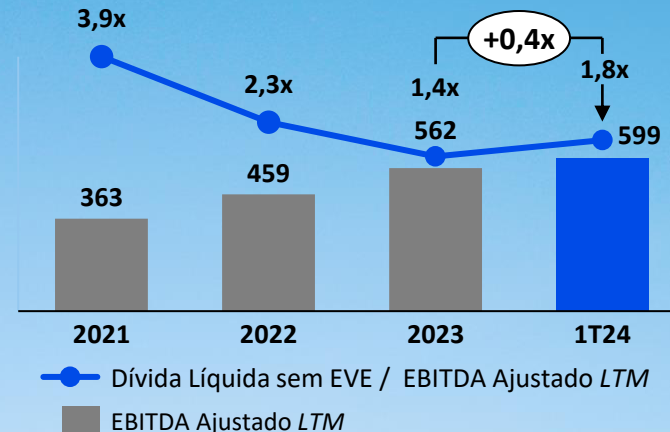
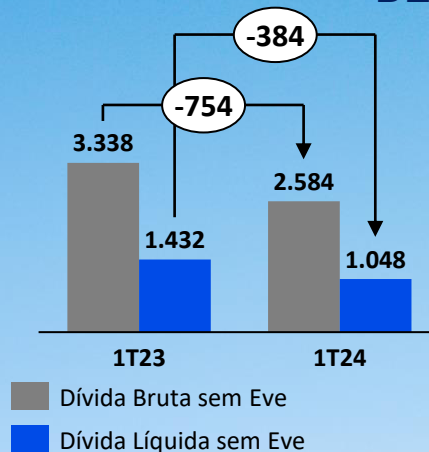
Sólida liquidez e vencimentos de longo prazo

VENCIMENTOS US\$ milhões



DESALAVANCAGEM - US\$ milhões

INVESTOR RELATIONS



¹EVE Caixa = Caixa e equivalentes de caixa mais aplicações financeiras e financiamentos *intercompany* a receber

²Vencimentos = Não consideram juros acumulados e custos diferidos

*Valores da EVE estão em IFRS.



CONSIDERAÇÕES FINAIS

FRANCISCO GOMES NETO - CEO

CONSIDERAÇÕES FINAIS



FORTE RESULTADO NO 1T24



ALINHAMENTO COM FORNECEDORES



MUITO OBRIGADO À NOSSA PARCEIRA AMERICAN AIRLINES



BASE DE NOSSA CULTURA "SEGURANÇA EM PRIMEIRO LUGAR E QUALIDADE SEMPRE"





DISCLAIMER

This conference call may include statements about future events, based on Embraer's expectations and market financial trends. Such statements are subject to uncertainties that may cause actual results to differ from those expressed or implied in this conference call. Except in accordance with the applicable rules, the company assumes no obligation to publicly update any forward-looking statements. For detailed financial information, the company encourages reviewing publications filed by the company with the CVM.

HARVEST SEASON



GROWTH

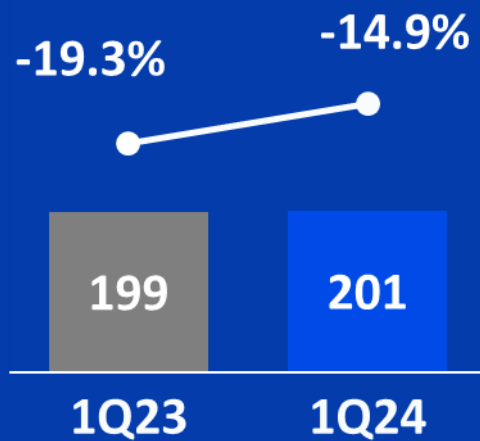
- COMPANY Q1 REVENUES +25% AND DELIVERIES +67% YOY
- FIRM ORDER BACKLOG AT US\$21.1 BILLION - HIGHEST OVER PAST 7 YEARS
- AA FIRM ORDER FOR 90 E175 PLUS 43 PURCHASE RIGHTS
- COMMERCIAL AVIATION: ONGOING CONCRETE CAMPAIGNS FOR 200+ AIRCRAFT
- EXECUTIVE AVIATION: HIGHEST Q1 SALES, DELIVERIES & REVENUES OVER PAST 8 YEARS
- SERVICES & SUPPORT: REVENUE +12% YOY
- GROSS DEBT W/O EVE REDUCTION: US\$276 MILLION QOQ



1Q24 / OPERATIONAL RESULTS

COMMERCIAL AVIATION

- ↩ Backlog up US\$2.3 bn (+26% qoq) to US\$11.1 bn
- ↩ AA order for 90 E175 aircraft plus 43 purchase rights
- ↩ Second E195-E2 delivered to Royal Jordanian

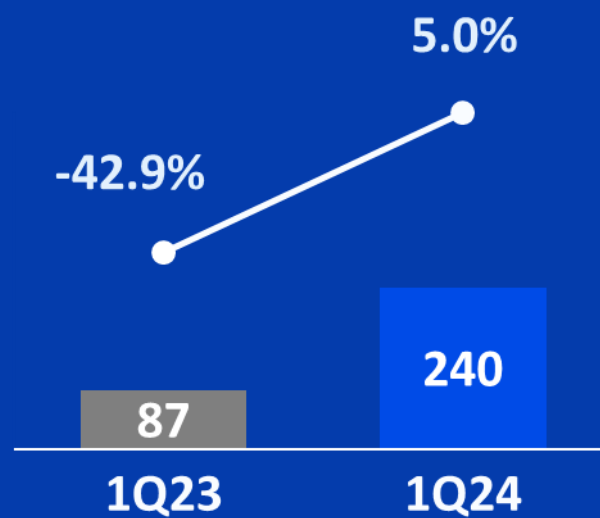


● Adj. EBIT margin
■ Revenues (US\$m)



EXECUTIVE AVIATION

- ↩ US\$4.6 bn backlog (+7% qoq)
- ↩ Stellar 2:1 book-to-bill in Q1
- ↩ First 4 P500 NetJets orders firmed

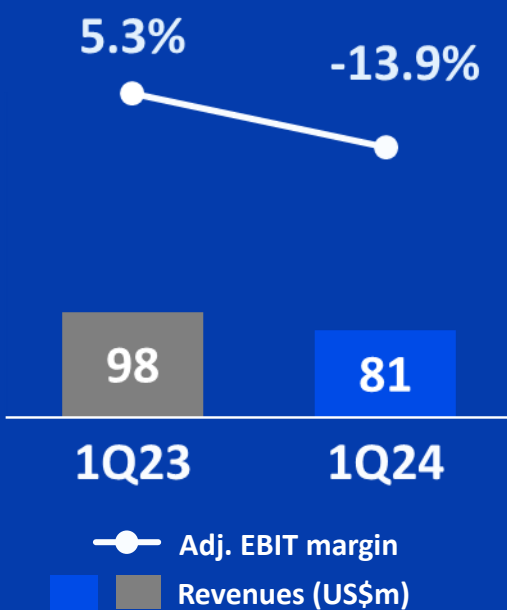


● Adj. EBIT margin
■ Revenues (US\$m)



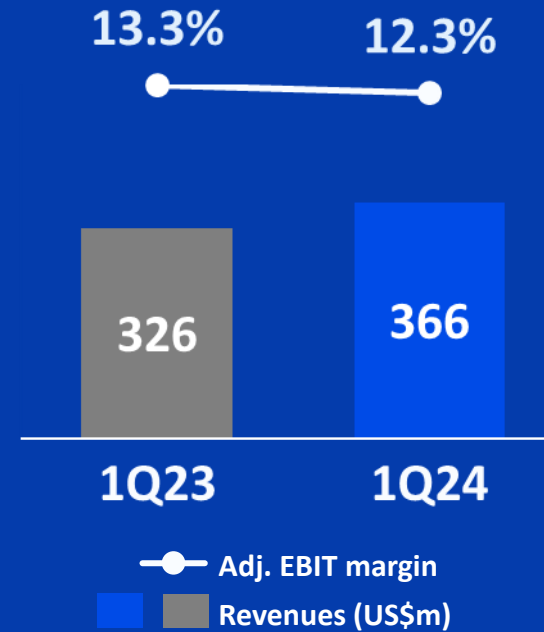
DEFENSE & SECURITY

- ← First Embraer Defense Day in the United States
- ← Embraer and Mahindra signed MoU C-390 India Campaign
- ← Lower revenues due to supply chain delays & business seasonality



SERVICES & SUPPORT

- ← Revenue +12% yoy
- ← Historically high US\$3.1 bn backlog
- ← First PW GTF 1100 engine inducted at OGMA



LATEST PRODUCT DEVELOPMENTS



>90% OF COMPONENT SUPPLIERS
SELECTED



SUCCESSFUL UATM TRIAL, VECTOR
INTRODUCED



2024 MILESTONES AND OUTLOOK



CONCLUSION OF FIRST PROTOTYPE AIRFRAME
ASSEMBLY (1H24)



DEFINITION OF CERTIFICATION BASIS AND MEANS
OF COMPLIANCE



2024 TOTAL CASH CONSUMPTION US\$130-170 M

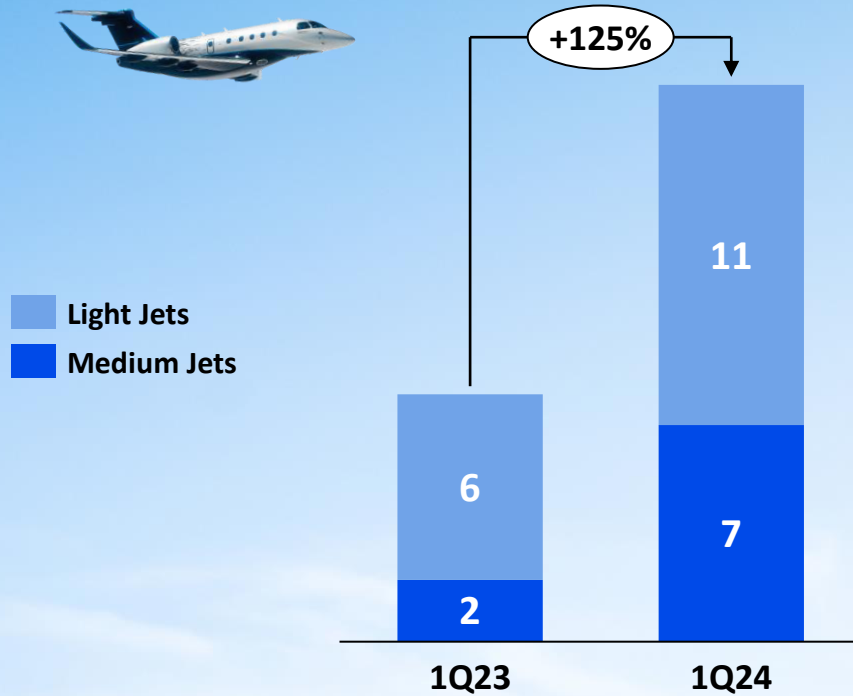




1Q24 / FINANCIAL RESULTS

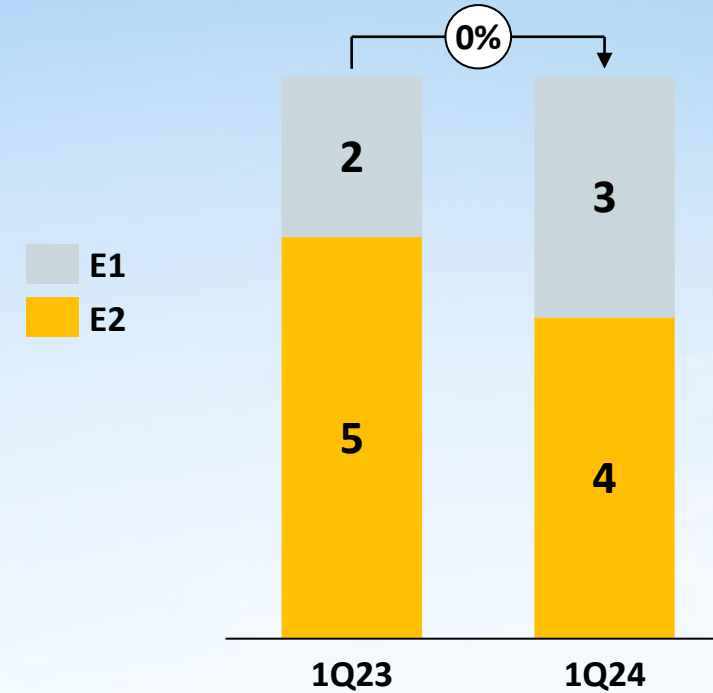
AIRCRAFT DELIVERIES

EXECUTIVE AVIATION



Guidance 2024: **125 – 135**

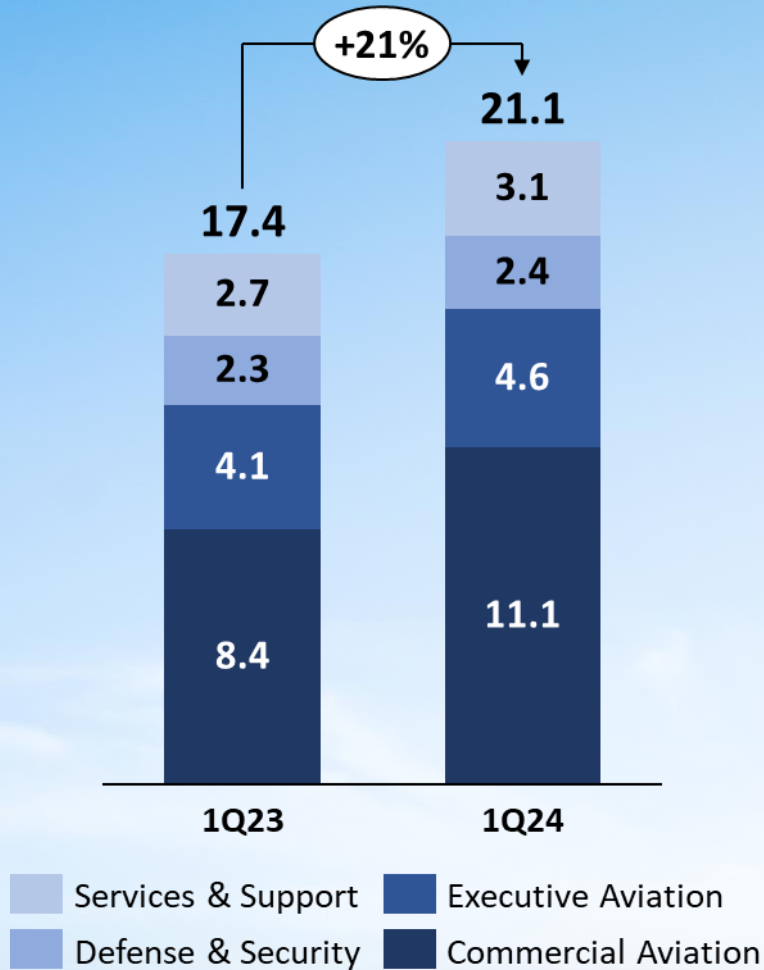
COMMERCIAL AVIATION



Guidance 2024: **72 – 80**

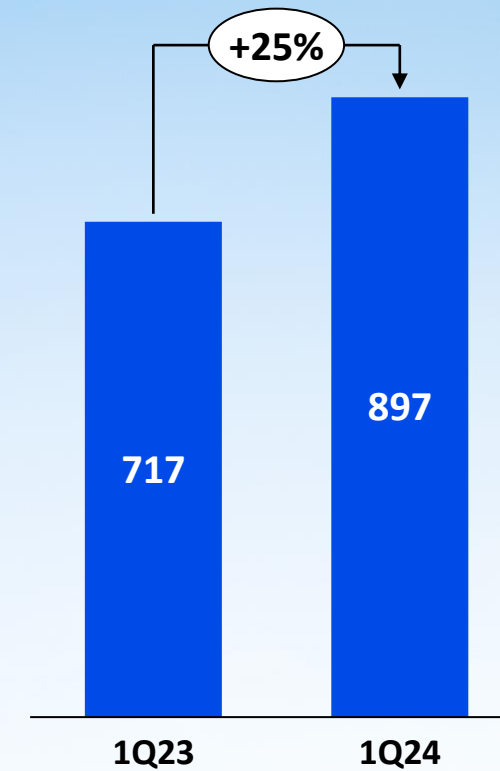
BACKLOG

US\$ billion

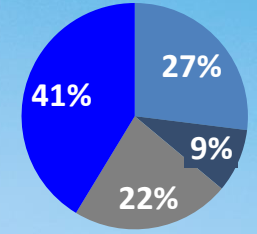


NET REVENUES

US\$ million



BREAKDOWN BY
BUSINESS 2024



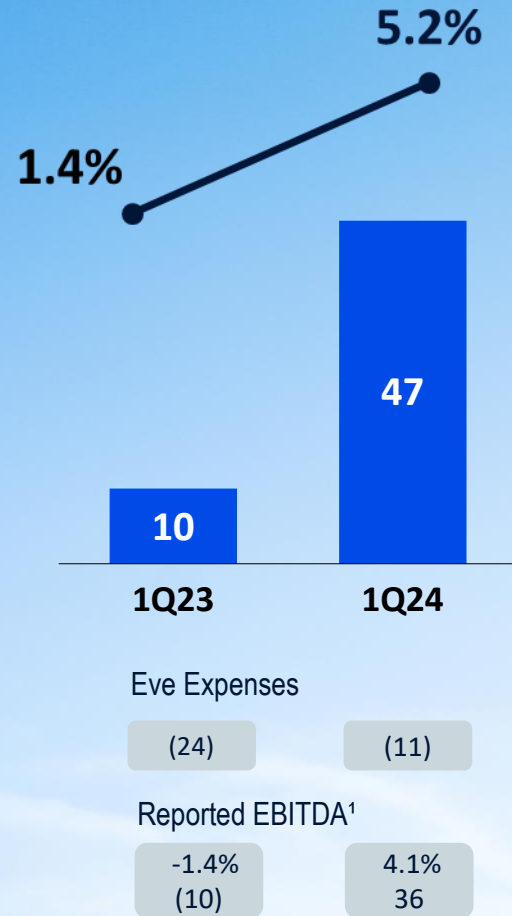
Executive
D&S
Commercial
S&S

Guidance 2024: **US\$6.0 – 6.4 billion**

¹ Revenue breakdown does not include "Others" Business Unit.
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ADJUSTED EBITDA

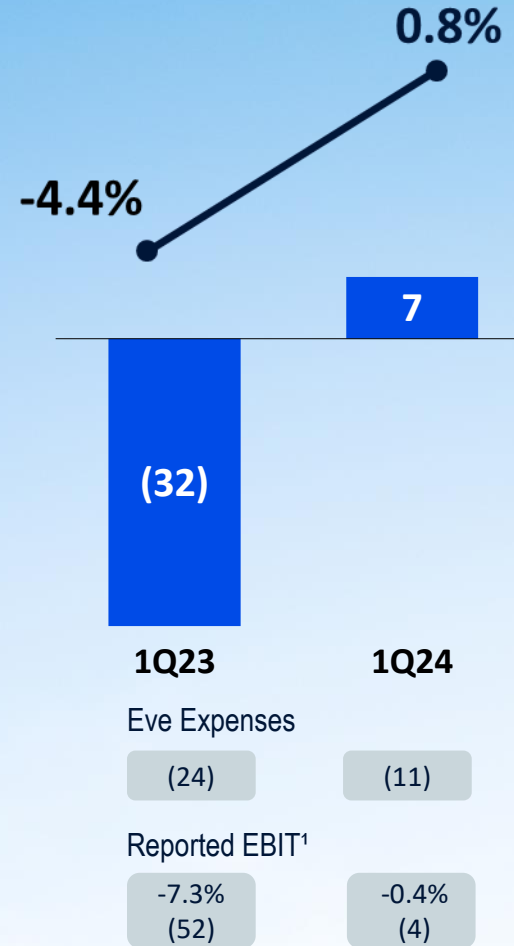
US\$ million



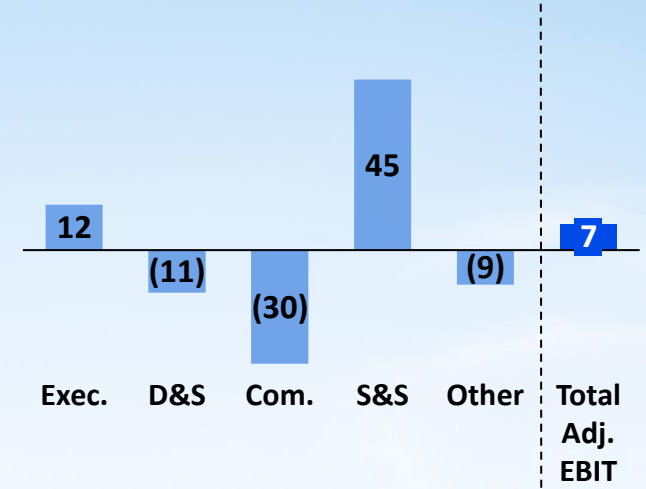
ADJUSTED EBIT

US\$ million

excludes Eve ¹



BREAKDOWN BY BUSINESS 2024 ²



Guidance 2024: **6.5% - 7.5%**

¹ Adjusted EBIT and Adjusted EBITDA does not consider EVE expenses, warrants and mark to market of Republic Airways shares (only in 1Q23). All numbers from EVE are IFRS

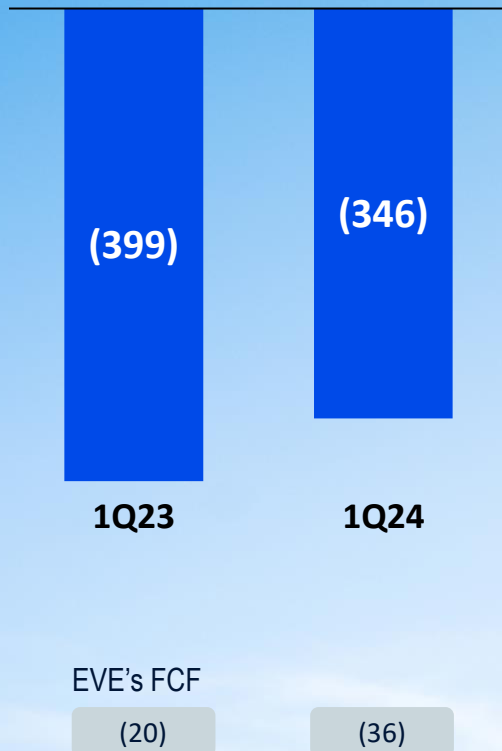
² EBIT breakdown does not include "Others" Business Unit

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ADJUSTED FCF

US\$ million

excludes Eve

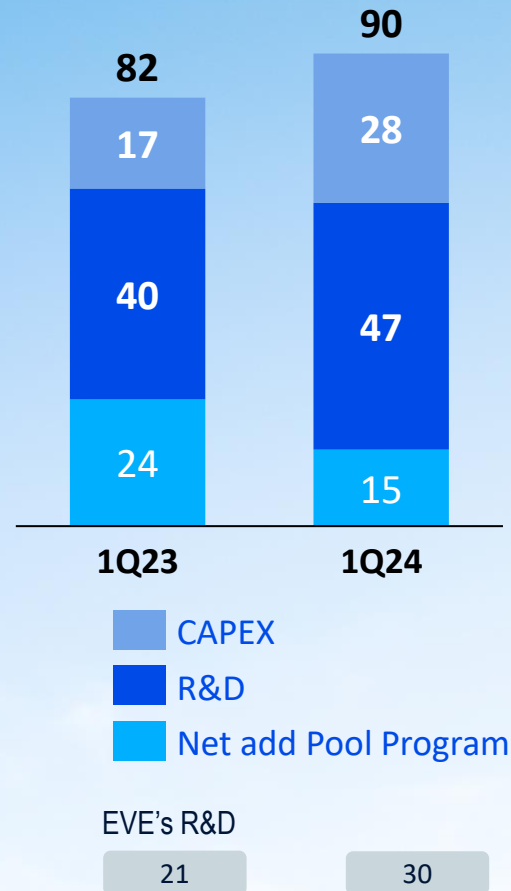


Guidance 2024: **US\$220 million**
or higher

INVESTMENTS

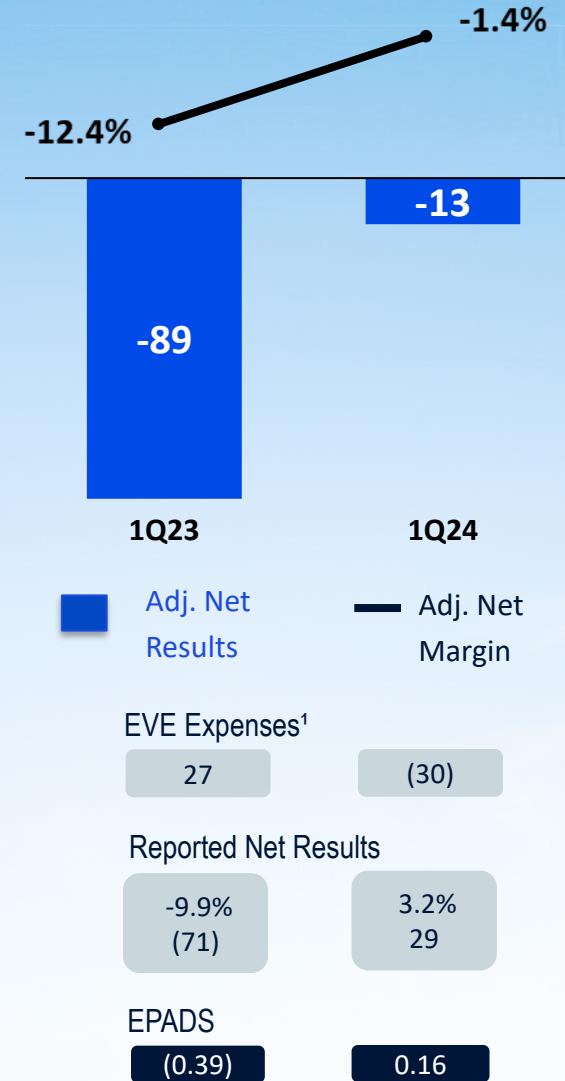
US\$ million

excludes Eve



ADJ. NET RESULTS²

US\$ million

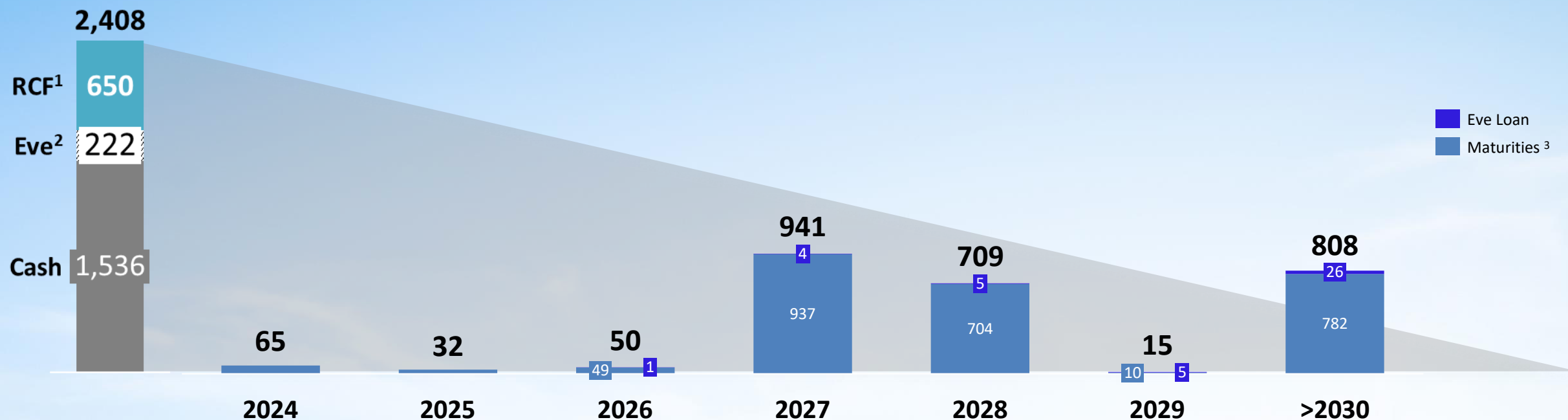
excludes Eve ¹¹ Consider EVE expenses and warrants including financial result² Adjusted Net Results is calculated by adding Net Income attributable to Embraer Shareholders plus Deferred Income tax and social contribution for the period (US\$43.1M 1Q23 and US\$11.3M 1Q24), as well as removing the impact of non-recurring items (US\$2.4M 1Q23).
*All numbers from EVE are IFRS

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LIQUIDITY

Strong liquidity and long-term maturities

MATURITIES US\$ million



¹Revolving Credit Facility;

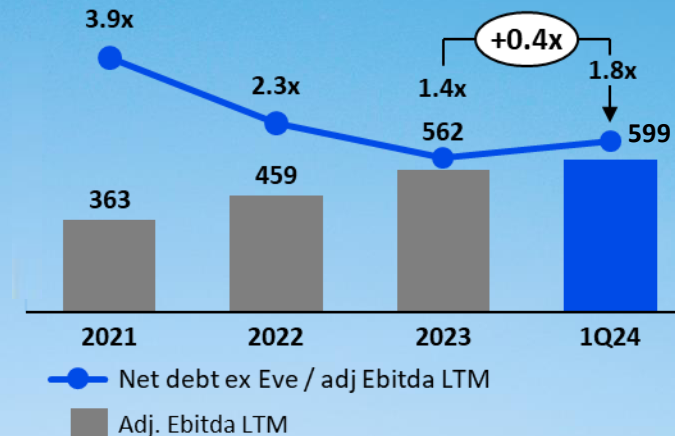
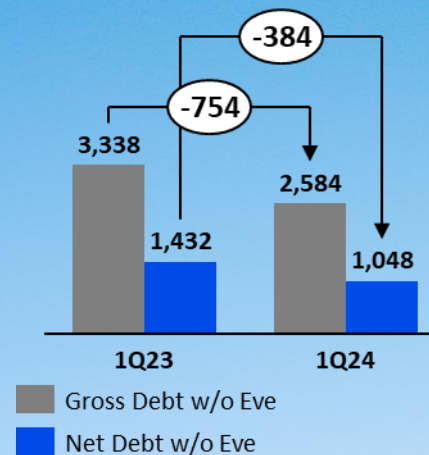
²Eve's Cash = Cash and cash equivalents plus financial investments and intercompany loan receivable

³Maturities = Do not consider accrued interest and deferred costs

*All numbers from EVE are IFRS

DELEVERAGING - US\$ million

INVESTOR
RELATIONS ➔





CLOSING REMARKS

FRANCISCO GOMES NETO - CEO

CLOSING REMARKS



STRONG 1Q24 RESULTS



ALIGNMENT WITH SUPPLIERS



BIG THANKS TO OUR PARTNER AMERICAN AIRLINES



FOUNDATION OF OUR CULTURE “SAFETY FIRST AND QUALITY ALWAYS”

