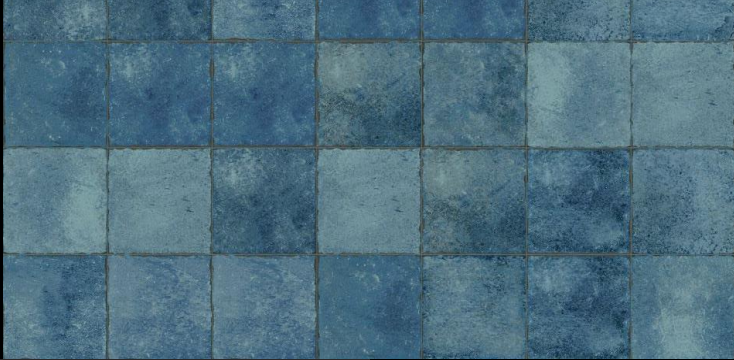
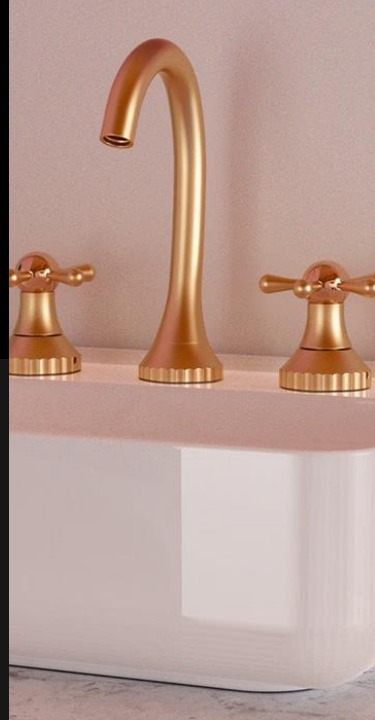




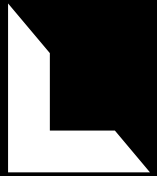
deca portinari hydra duratex castelatto ceusa durafloor



**Dexco**  
Viver ambientes.



**26th Santander  
Brazil Conference**



2T25





# Disclaimer

As informações aqui contidas foram preparadas pela Dexco S.A. e não constituem material de oferta para a subscrição ou compra de valores mobiliários da Companhia.

Este material contém informações gerais sobre a Dexco e mercados em que se encontra inserida.

Nenhuma representação ou garantia, de forma expressa ou inclusa, é feita acerca, e nenhuma confiança deve ser depositada, na exatidão, justificação ou totalidade das informações apresentadas.

A Dexco não pode dar qualquer certeza quanto a realização das expectativas apresentadas.

# Somos Dexco

## +70 anos de história

Listada desde  
1951 na bolsa de  
valores, integrando o  
Segmento de NOVO  
Mercado desde  
2009

**DXCO**  
B3 LISTED NM

### Madeira

Produção e venda de  
painéis de MDP e MDF, e  
pisos laminados e vinílico.

**duratex**  
**durafloor**



### Acabamentos para Construção

Produção e venda de  
Louças e Metais para  
Banheiro, Lavabo, Cozinhas  
e Área Externa, além de  
revestimentos cerâmicos e  
concreto arquitetônico

**deca**  
**hydra**  
**ceusa**  
**portinari**  
**castelatto**

### Florestal<sup>1</sup>

**132 mil** hectares  
disponíveis para plantio e

**187 mil** hectares totais  
com posição diferenciada e  
segura frente a outros *players*

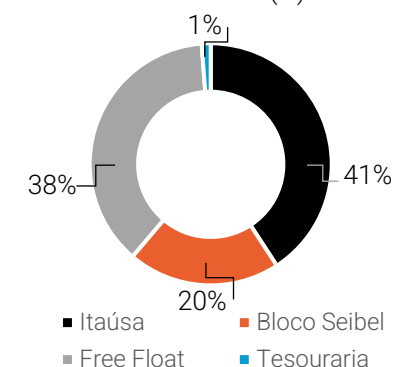
### Celulose Solúvel

 **LD Celulose**

*Joint Venture criada com a  
Lenzing AG, para a produção  
de Celulose Solúvel*

### Bloco de Controle

Estrutura Acionária (%)



**~12 mil**  
colaboradores



Somadas as operações de  
Brasil e Colômbia

- Política de pagamento de dividendo mínimo de 30% do Lucro Líquido Ajustado;
- Nenhum membro do conselho possui ou pode ter posição executiva na Companhia;
- 1/3 (um terço) de membros independentes no Conselho de Administração

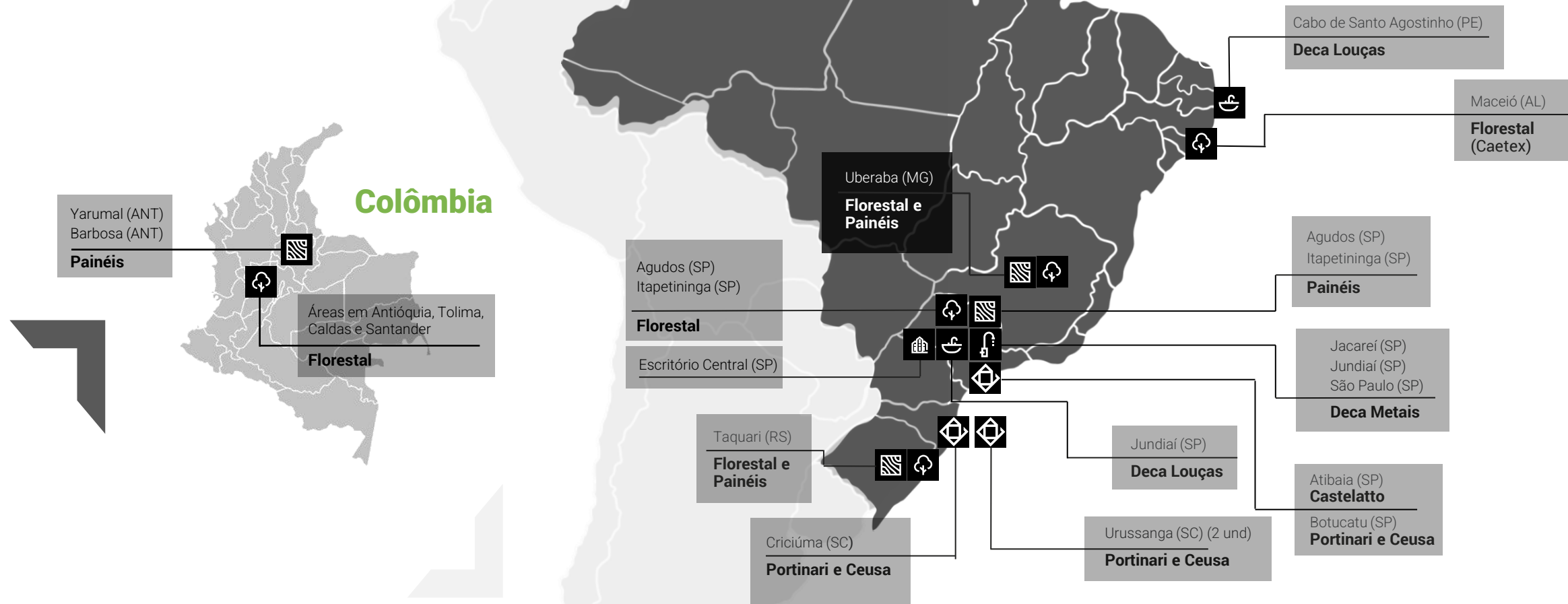
### Estratégia de Sustentabilidade 2025

Compromissos públicos de  
práticas ambientais, sociais  
e de governança  
corporativa.

**22 unidades fabris e florestais**  
no Brasil e na Colômbia



# Onde estamos



# Estrutura de Governança Corporativa

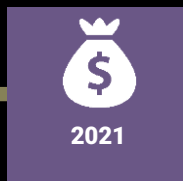


# Nossa história



# Nossa história

Agora somos Dexco



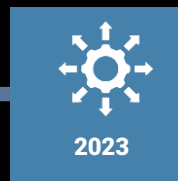
- Mudança da marca corporativa
- Um novo ciclo de investimentos para todos os negócios da Companhia
- DX Ventures e a aproximação com Novos negócios
- Nova Estratégia de Sustentabilidade
- Novo patamar de resultados financeiros

Momentos de Ressaca e alternativas de negócio



- Início das operações da LD Celulose
- Diversificação de portfólio: Aquisição da Castelatto
- Fechamento da unidade de Revestimento em Urussanga/SC (RC3)
- Desafios operacionais em Louças, Metais e Revestimentos

Reestruturação: desafios e oportunidades



- Mudança no Comitê Executivo
- Performance florestal sustentando resultados
- Revisão da Estratégia de Sustentabilidade
- Fechamento da unidade de Louças em Queimados/RJ e de painéis em Manizales, na Colômbia
- Suspensão da operação de Revestimentos Cerâmicos em Criciúma/SC (RC2)

Preparação para o futuro

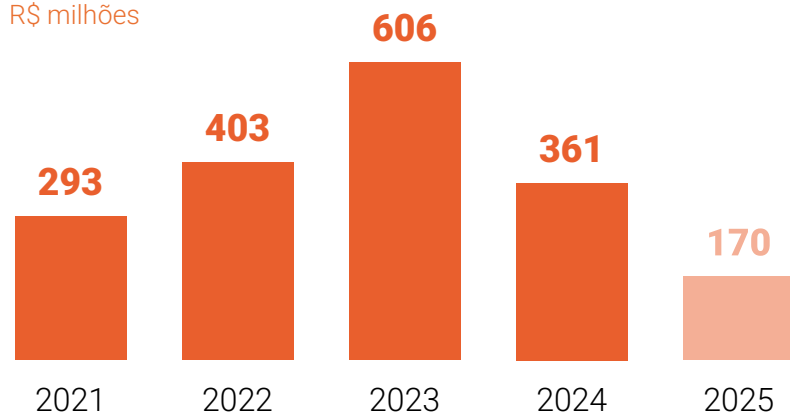
# 2024

- Casa Dexco: entrada no Varejo e avanço na jornada do consumidor
- Condução do processo de Sucessão do CEO pelo Conselho de Administração
- Anúncio da saída do segmento de torneiras e chuveiros elétricos
- Divisão Madeira sustentando resultados
- Fim das obras da nova fábrica de Revestimentos em Botucatu (SP), maior projeto do Ciclo de Investimentos iniciado em 2021

# Ciclo de Investimentos 2021-2025

## CRONOGRAMA DE CAPEX (PROJETOS)

R\$ milhões



## Investimentos previstos totalizam **R\$ 1,8 bi**

após redução de R\$ 700 milhões do plano inicial, considerando ganhos de negociação e adaptação de projetos ao cenário de mercado

### Revestimentos

Nova planta em Botucatu (SP), com novas tecnologias, produtos e modernização fabril

**R\$ 0,7 bilhão**

### Metais e Louças

Melhora de mix de produtos com investimentos em automação e inovação fabril

**R\$ 0,5 bilhão**

### Madeira

2 linhas de revestimentos de painéis e desgargamento fabril já implementados, e projeto de expansão de base florestal no Nordeste, ainda em andamento

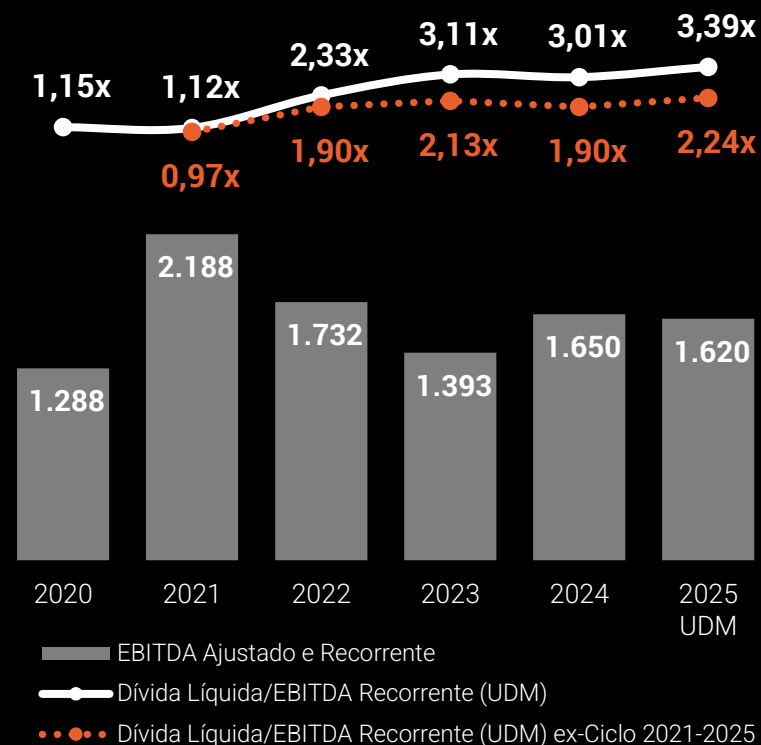
**R\$ 0,4 bilhão**

### Inovação e Varejo

Investimentos no DX Ventures, CVC e projetos de aproximação com o consumidor final, como a Casa Dexco

**R\$ 0,3 bilhão**

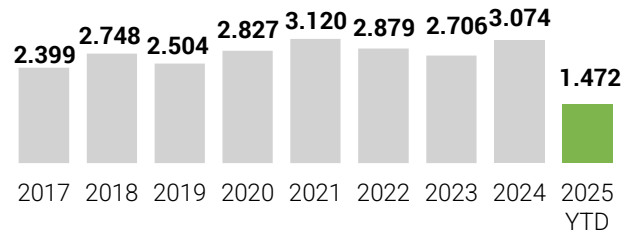
## Níveis de alavancagem impactados pelos investimentos realizados



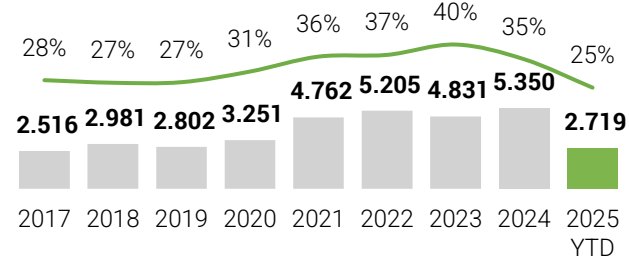
# Histórico de resultados **por Divisão**

## Painéis de Madeira

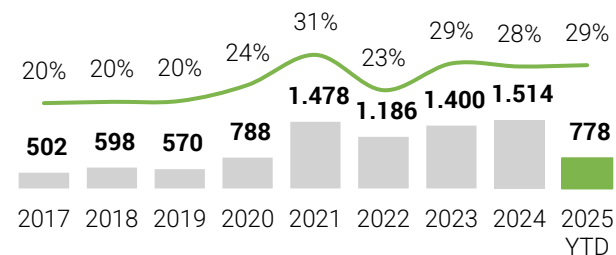
### Volume ('000 m³)



### Rec. Líquida Rec. e Mg. Bruta Pró-Forma

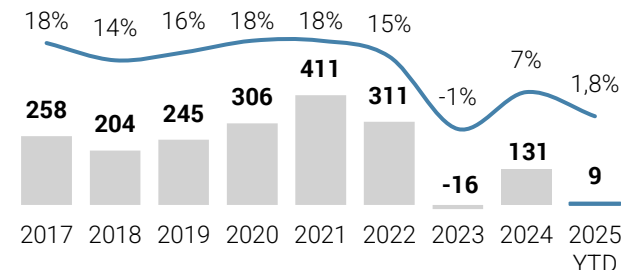
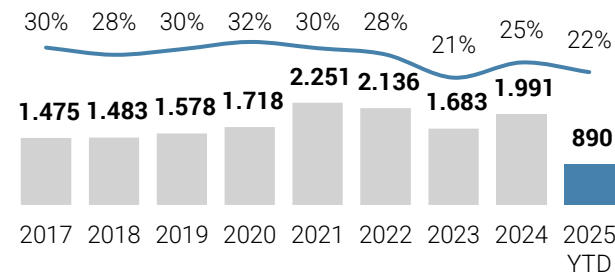
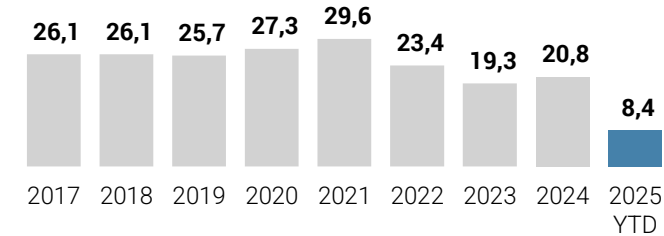


### EBITDA Rec. e Margem EBITDA



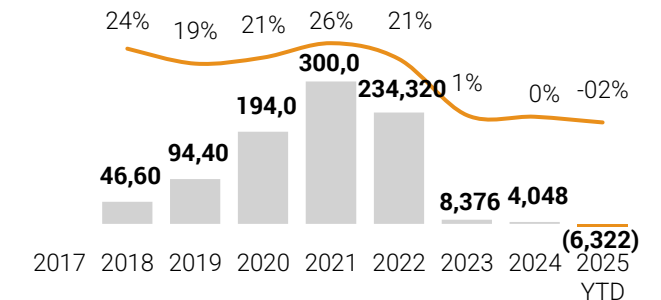
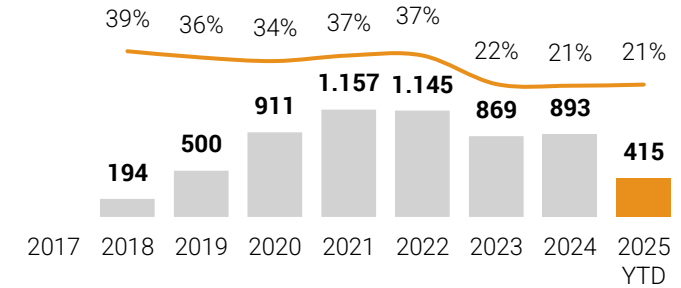
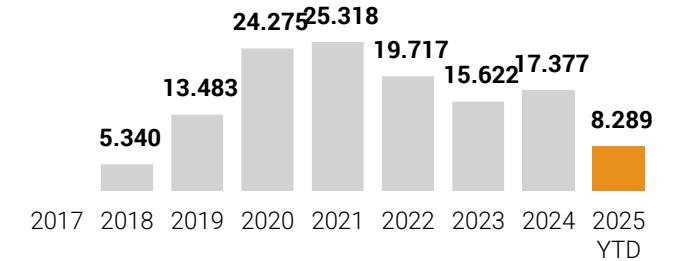
## Metais e Louças

### Volume ('000 peças)



## Revestimentos

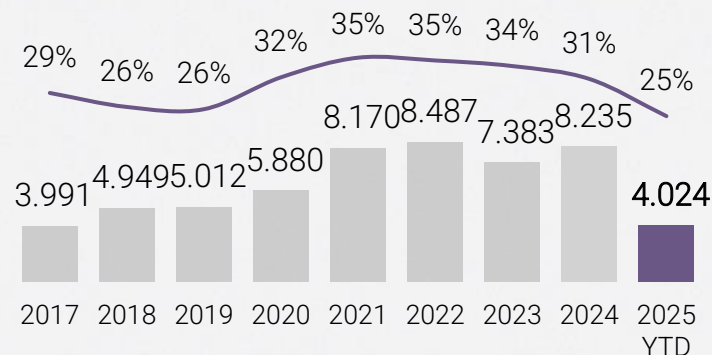
### Volume ('000 m²)



# Resultado Consolidado

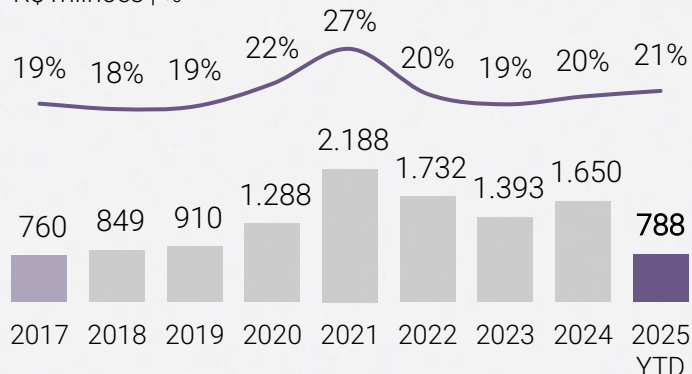
## Receita Líquida e Margem Bruta Pró-Forma

R\$ milhões | %



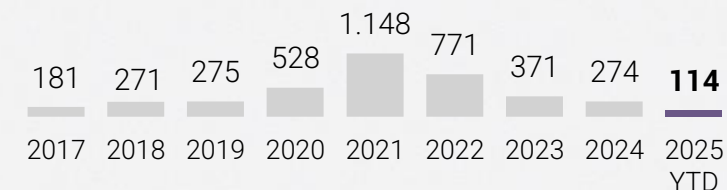
## EBITDA Recorrente<sup>1</sup> e Margem EBITDA

R\$ milhões | %



## Lucro Líquido Recorrente<sup>1</sup>

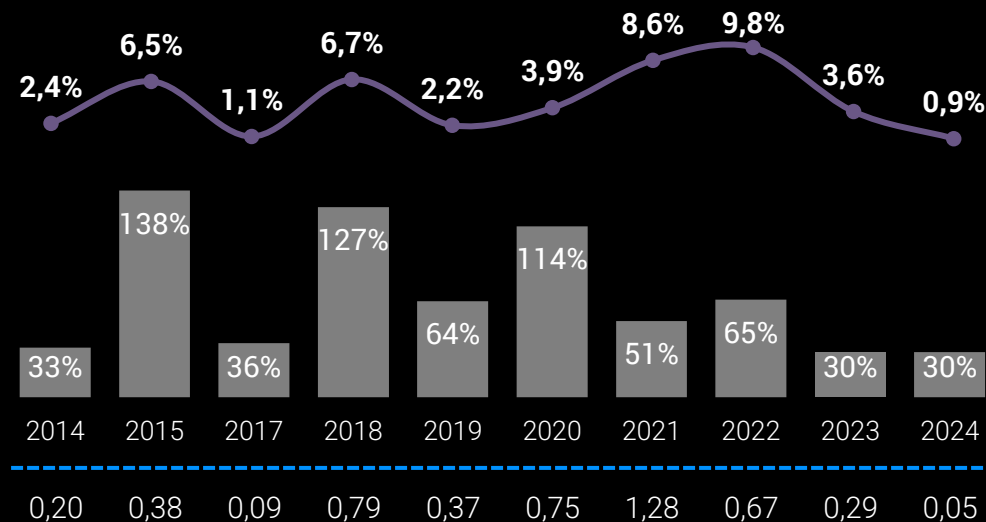
R\$ milhões



## Política de Remuneração ao acionista<sup>2</sup>

Dividendo mínimo de 30% do Lucro Líquido, conforme definido no Estatuto Social.

Pagamento realizado ao menos uma vez por exercício social.



### Dividend Yield (%)

(R\$ / Ação) / Cotação do último dia útil do ano

### Payout

(Total Bruto de proventos distribuído \* Total de ações ex-tesouraria) / Lucro Líquido

### Pagamento

R\$ / Ação

<sup>1</sup> – Não considera o resultado de LD Celulose | <sup>2</sup> – No ano de 2016 não foi realizado desembolsos referentes a Dividendos e JCP.

# Destaques

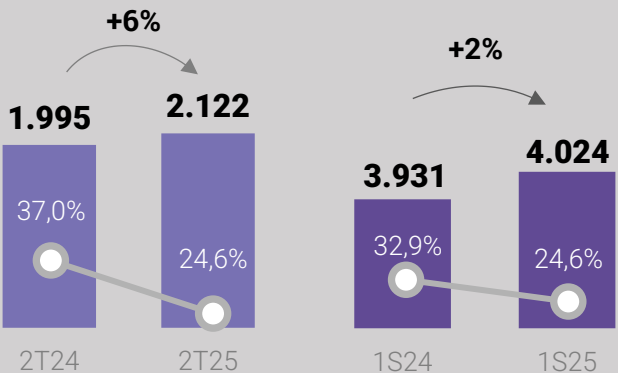
## 2T25 | 1S25

EBITDA Ajustado e Recorrente Pro Forma **R\$1.313 milhões no 1S25**, já considerando os 49% do EBITDA da LD Celulose

- Mais um trimestre de resultados consistentes na Divisão Madeira, impulsionados por forte demanda por painéis e realização de negócios florestais;
- LD Celulose operando em plena capacidade ao longo do semestre, com ganhos de eficiência e contribuição consistente para os resultados;
- Resultados positivos na Divisão de Acabamentos para a Construção no 2T25, mesmo diante de um cenário setorial desafiador, marcado por alta competitividade e pressão de custos;
- EBITDA Ajustado e Recorrente de R\$ 443 milhões no 2T25 e margem de 20,9%, e de R\$ 788 milhões no semestre com margem de 19,6%, excluindo os efeitos da equivalência da LD Celulose.

### Rec. Líquida Recorrente e Margem Bruta

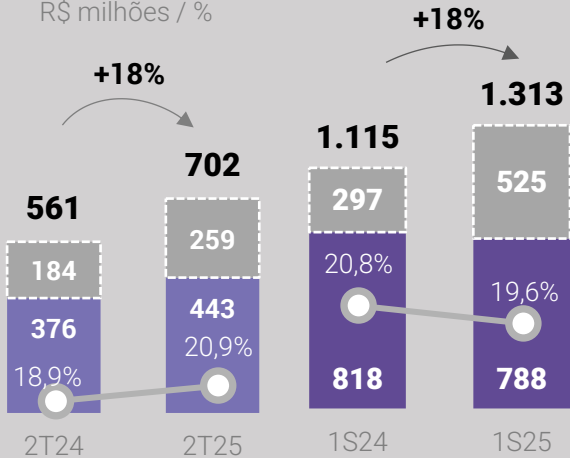
R\$ milhões / %



■ Receita Líquida  
○ Margem Bruta Pro Forma%

### EBITDA Ajustado e Recorrente e Margem

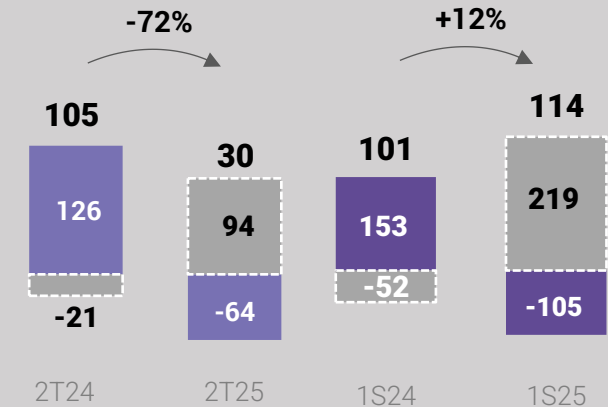
R\$ milhões / %



■ EBITDA Ajustado e Recorrente – LD Celulose  
■ EBITDA Ajustado e Recorrente  
○ Margem EBITDA %

### Lucro Líquido Recorrente

R\$ milhões



■ Lucro Líquido Ajustado e Recorrente – Dexco  
■ Lucro Líq. Ajustado e Recorrente – LD Celulose

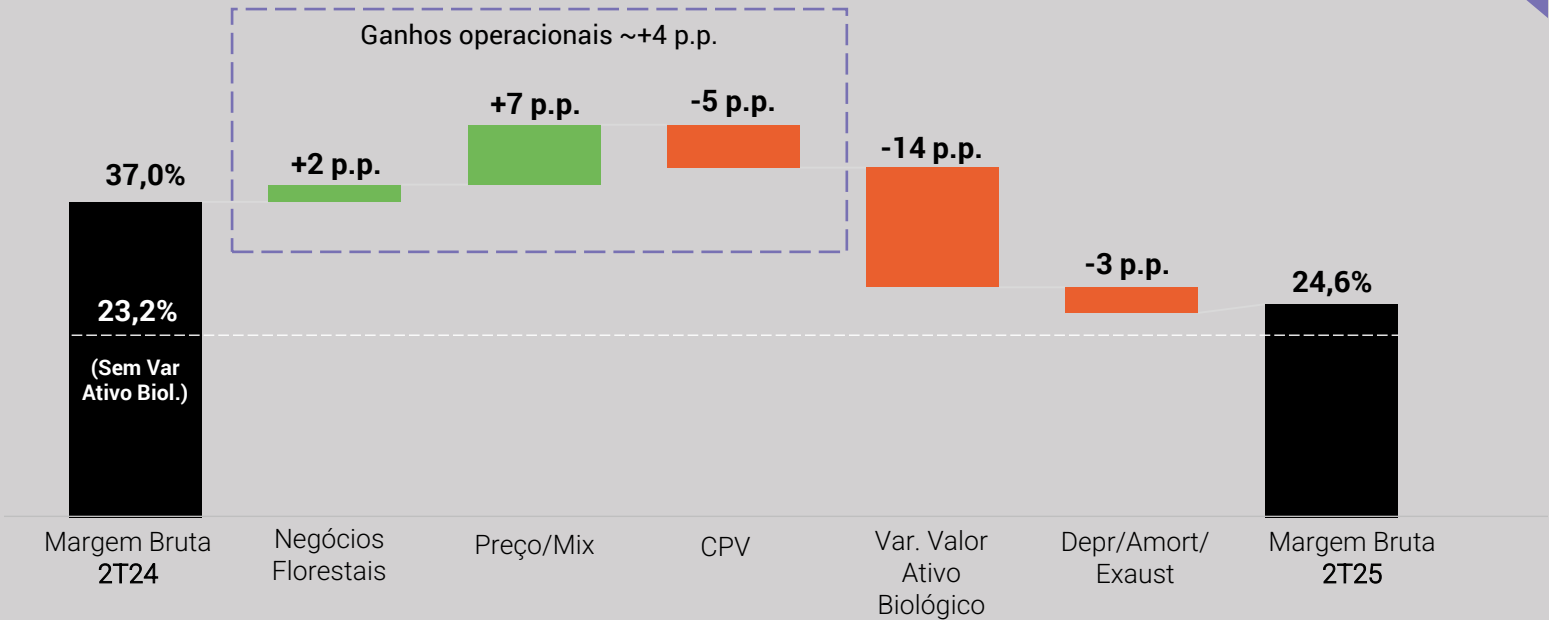
# Destaques

## 2T25

- Evolução de Preço e Mix superando os efeitos do aumento de custos do período, desconsiderando impactos da Variação do Valor Justo do Ativo Biológico que afetaram base comparativa.

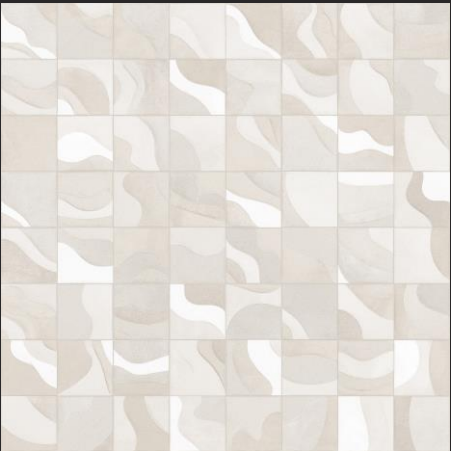
### Margem Bruta Consolidada

valores aproximados



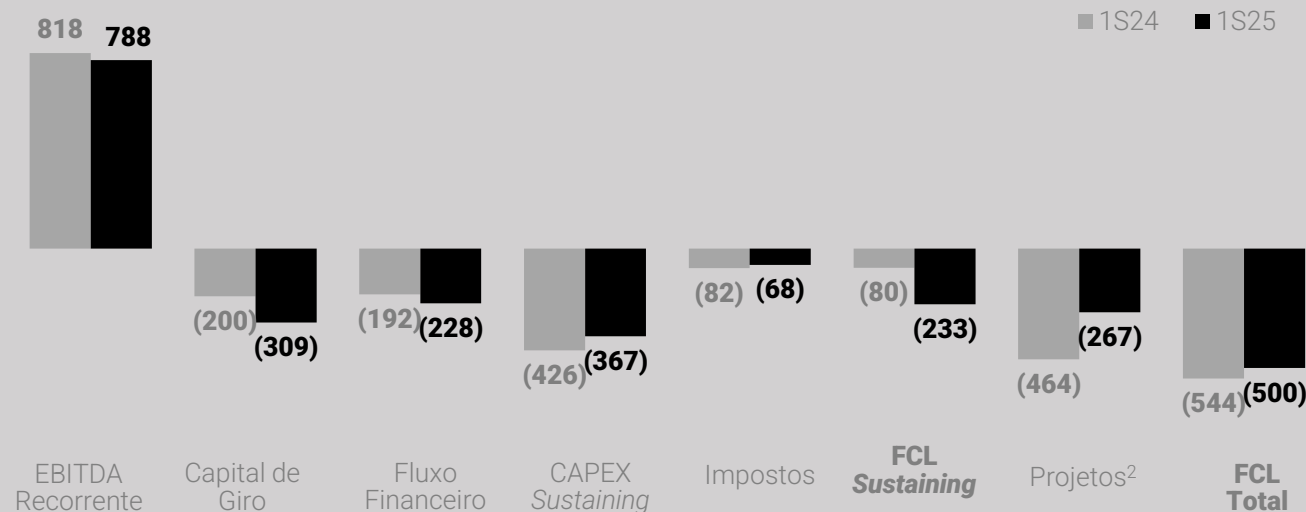
# Fluxo de Caixa 2T25 | 1S25

- Maior necessidade de capital de giro no semestre decorrente da adequação dos níveis de estoques atrelados às melhorias de níveis de serviço e reorganização fabril;
- Aumento da taxa de juros impactando despesas financeira;
- Redução de 42% na linha de Projetos, considerando a aproximação do fim do Ciclo de Investimentos 2021-2025, o qual foram destinados R\$ 89 milhões no trimestre.

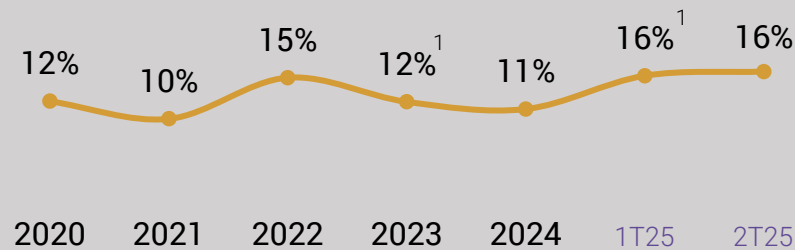


## Fluxo de Caixa Livre YTD

R\$ milhões / %



## Capital de Giro/Receita Líquida



## CAPEX R\$ milhões / %

| Investimentos                 | 2T24 | 2T25 | 1S24 | 1S25 |
|-------------------------------|------|------|------|------|
| OPEX Florestal                | 209  | 140  | 325  | 259  |
| Manutenção                    | 57   | 66   | 101  | 107  |
| CAPEX Sustaining <sup>3</sup> | 266  | 205  | 426  | 367  |
| Projetos                      | 139  | 106  | 274  | 267  |

1 – Desconsidera efeitos não recorrentes | 2 – 2T24: Ciclo de Investimentos: R\$ 109,2 milhões; Outros projetos e LD Celulose R\$ 134,2 milhões; 2T25: Ciclo de Investimentos: R\$ 89,0 milhões; Outros projetos R\$ 17,2 milhões | 3 – Manutenção, modernização fabril e sustentação do negócio.

# Endividamento

## 2T25 | 1S25

- Custo médio da dívida impactado pelo cenário macroeconômico;
- Recuo da alavancagem para 3,4x, refletindo o aumento do EBITDA, ainda que a geração de caixa tenha sido impactada pelo aumento do capital de giro.

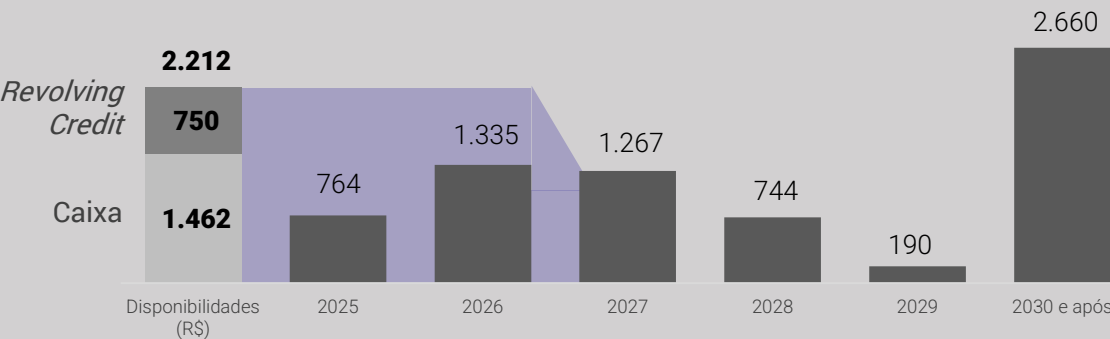


### Cronograma de Amortização

R\$ milhões

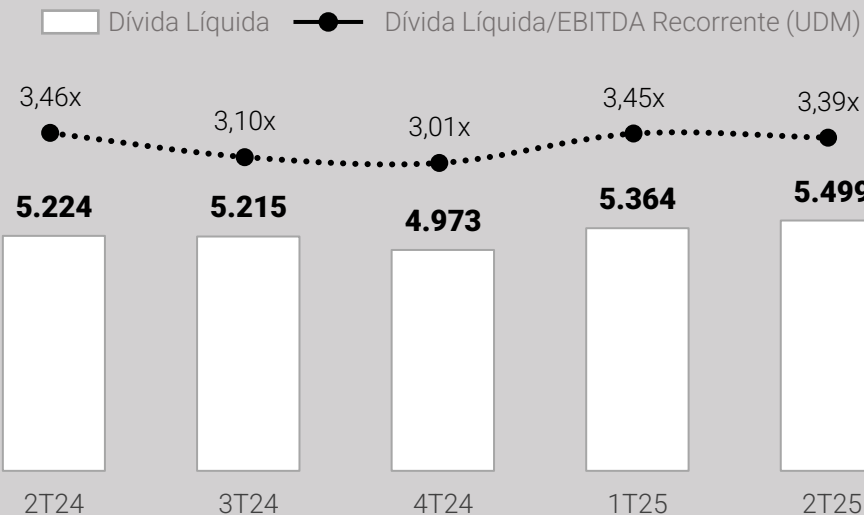
Prazo médio<sup>1</sup>  
4,3 anos

Custo médio  
107,1% do CDI



### Alavancagem Financeira

R\$ milhões



1 – Prazo médio ponderado da Dívida

# Contextualização de Mercado

## Estados Unidos

### SETOR DE MADEIRA<sup>1</sup>

#### Impacto Direto

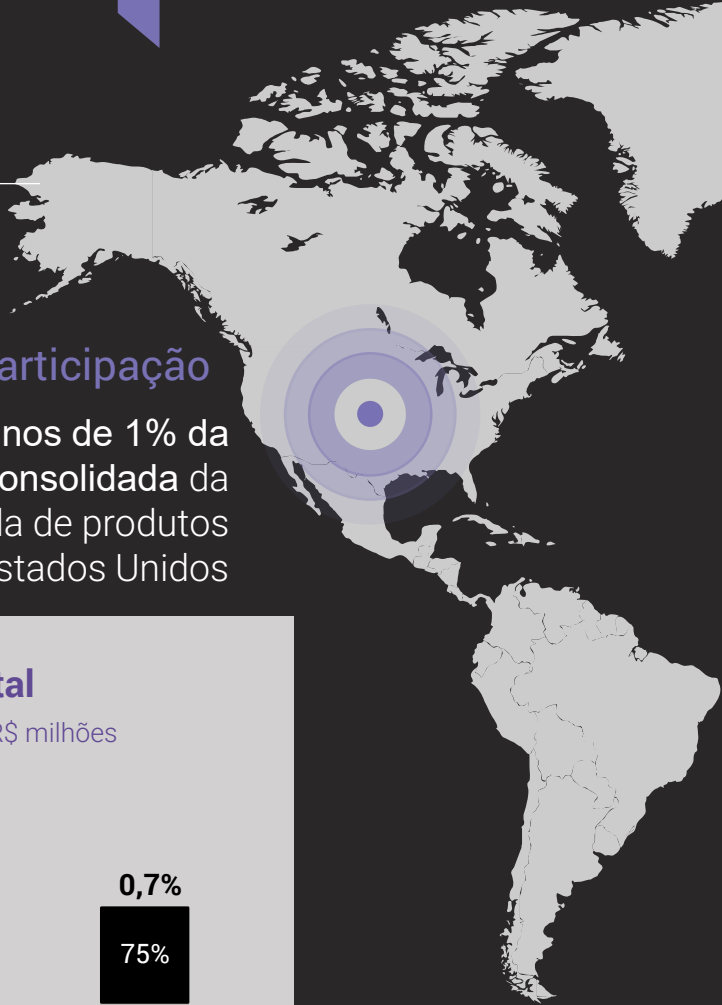
Cerca de 3% da produção de MDP e MDF do Brasil é exportada para os EUA, logo, as tarifas anunciadas não geram impacto relevante no curto prazo para o setor de painéis.

#### Impacto Indireto

Redução na produção de concorrentes mais expostos às tarifas e na demanda de clientes que produzem móveis de MDP exportados para os EUA – ambos sem impacto significativo para a Dexco.

| PRODUTOS DE MADEIRA  | PORTFÓLIO DEXCO |
|----------------------|-----------------|
| Painéis de MDP e MDF | SIM             |
| Piso Laminado        |                 |
| Chapa de Fibra       |                 |
| Móveis de Madeira    |                 |
| Compensado (plywood) | NÃO             |
| Portas               |                 |
| Madeira Serrada      |                 |
| Celulose             |                 |
| Paletes              |                 |
| Molduras             |                 |

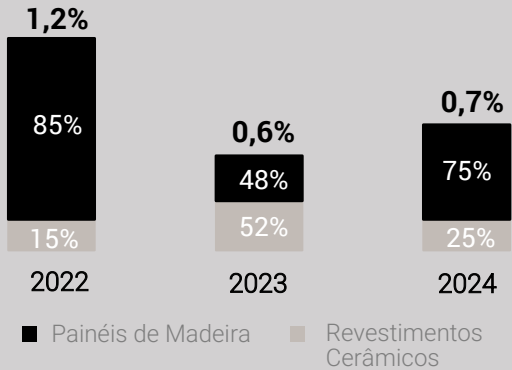
### DEXCO



#### Participação

Nos últimos anos, menos de 1% da **Receita Líquida Consolidada** da Companhia foi advinda de produtos exportados para os Estados Unidos

#### Receita Líquida Total advinda dos EUA<sup>2</sup> R\$ milhões



1 – Análise elaborada internamente com base em informações públicas e referências de mercado | 2 – Não há participação de produtos Deca/Hydra na Receita advinda dos EUA.



# Nossos Negócios

# MADEIRA

duratex durafloor  LD Celulose



# Painéis de Madeira

A Dexco é líder na produção de painéis de madeira industrializada no Brasil, oferecendo soluções inovadoras e sustentáveis com madeira de reflorestamento certificada FSC®1. Os painéis MDF e MDP da marca **Duratex** são classificados como E1, indicando baixa emissão de formaldeído.

Já a **Durafloor** é a marca referência no mercado brasileiro de pisos laminados e vinílicos, produzidos a partir de madeira de reflorestamento certificada pela FSC®1 e garantindo baixas emissões de compostos orgânicos voláteis (COVs), certificados pelo Greenguard Gold.

## PORTFÓLIO



**MDP cru e MDP revestido** com padrões e texturas, feitas com partículas de madeira prensadas, tendo superfície mais resistente quando comparado aos acabamentos convencionais.



**MDF cru e MDF revestido** com padrões e textura, feito com uma composição de fibras mais curtas, tornando-o mais resistente e garantia de acabamento superior.



**Pisos vinílicos** a base de PVC 100% recicláveis e **pisos laminados** composto por HDF, de alta resistência à abrasão (riscos, desgastes), além de **acessórios** (rodapés e acabamentos)

Código de licença: FSC-C003088 | 1 – Forest Stewardship Council® | 2 – estimativas calculadas pelo time de Inteligência de Mercado Dexco | 3- A categoria de Outros considera custos como depreciação e amortização, combustíveis, atividades terceirizadas, estoque, ferramentas diretas, frete, materiais gerais, ocupação e operação.

# Dados Operacionais

## Capacidade anual de produção (m³)

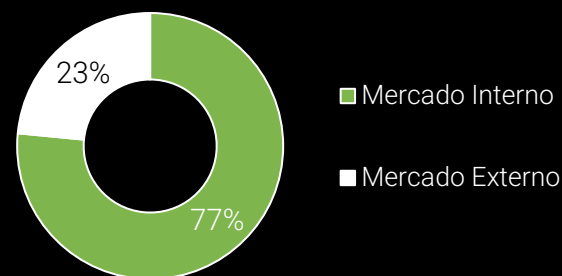
- MDP Brasil: ~1,6 milhão m²/ano
- MDF Brasil: ~1,6 milhão m²/ano
- Colômbia: ~0,2 milhão m²/ano

## Unidades Industriais

4 unidades no Brasil e 2 na Colômbia

- Agudos (SP): MDF e Durafloor
- Itapetininga (SP): MDP e MDF
- Uberaba (MG): MDP e MDF
- Taquari (RS): MDP
- Yarumal (CO): MDP
- Barbosa (CO): MDP e MDF

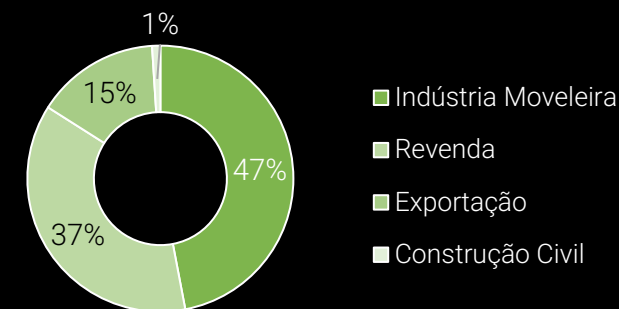
## Destinação média de Volume 2T25



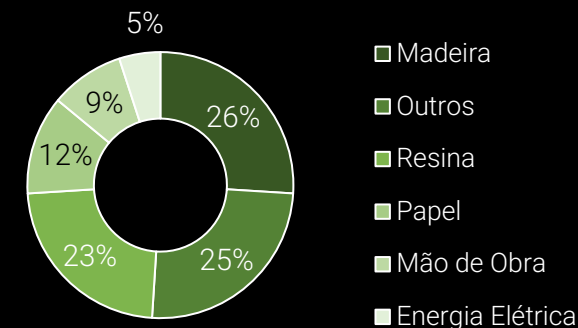
## Capacity Share² Dexco

MDP: 43,9% | MDF: 24,1%

## Segmentação de Vendas 2T25



## Segmentação de Custos 2T25³



**Dexco**  
Viver ambientes.

# Florestal

Temos orgulho de ser a primeira empresa da América do Sul a obter a certificação FSC® para Manejo Florestal. Desde 1995, possuímos o selo, que demonstra que **nossas atividades relacionadas à prática são ambientalmente adequadas, socialmente benéficas e economicamente viáveis.**

Mantemos procedimentos para avaliar e mitigar os impactos ambientais e sociais relacionados às atividades de manejo de nossas florestas plantadas, a fim de conservar os recursos naturais e ter um relacionamento cada vez melhor com as comunidades onde estamos presentes. Para saber mais sobre nossas práticas, confira, abaixo, o resumo do nosso Plano de Manejo Florestal.

## Buscamos

Oportunizar ativos excedentes e priorizar margens

Realizar operações que rentabilize ativos florestais

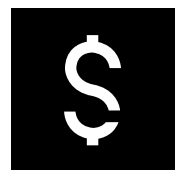
Projetos de expansão em curso mantendo competitividade

## Garantimos

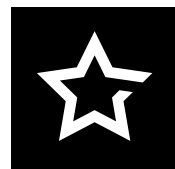
Melhor raio médio *versus* principais concorrentes

Produtividade florestal 52% acima da média do Brasil

Mais de 50 anos de programa de melhoramento genético



Melhor Custo de Madeira  
Posto Fábrica<sup>1</sup>



91% de áreas florestais  
certificadas FSC®<sup>2</sup>

## Unidades florestais

5 unidades no Brasil e 1 na Colômbia<sup>3</sup>

- Agudos (SP)
- Itapetininga (SP)
- Uberaba (MG)
- Taquari (RS)
- Maceió (AL) CAETEX
- Áreas em Antioquia, Tolima, Caldas e Santander (CO)

Total de áreas  
Próprias e Arrendadas

HA

176 mil

Florestas plantadas +  
disponíveis para plantio

HA

121 mil

BRASIL

11 mil

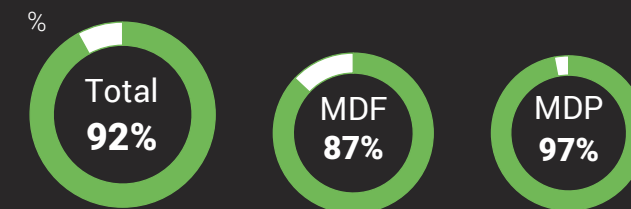
7 mil

COLÔMBIA

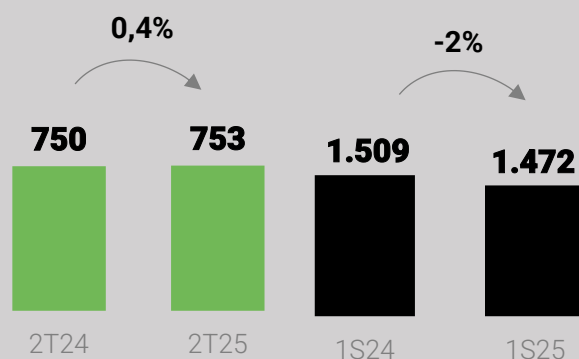
# Resultados Madeira

- Níveis de volume sustentados, em especial, pelos altos níveis de demanda do MDP destinados à indústria moveleira, contribuindo para mais um trimestre de resultados consistentes;
- Repasses de preço e monetização de ativos florestais no 2T25 compensando os custos com paradas de manutenção concentradas no semestre, e impulsionando a Receita Líquida Recorrente;
- EBITDA Ajustado e Recorrente de R\$ 428 milhões no trimestre, com evolução de margem EBITDA como reflexo da maior rentabilização de painéis de madeira.

## Utilização de Capacidade 2T25

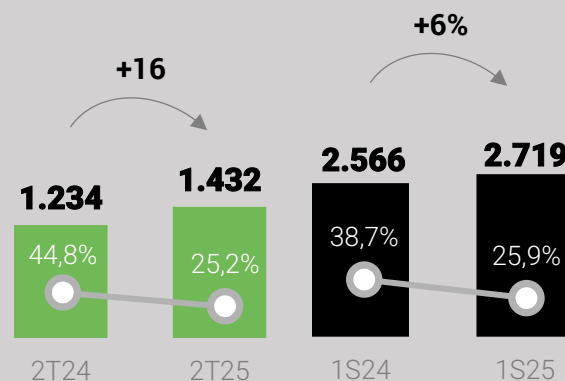


### Volume 000m³



### Rec. Líquida Recorrente e Margem Bruta

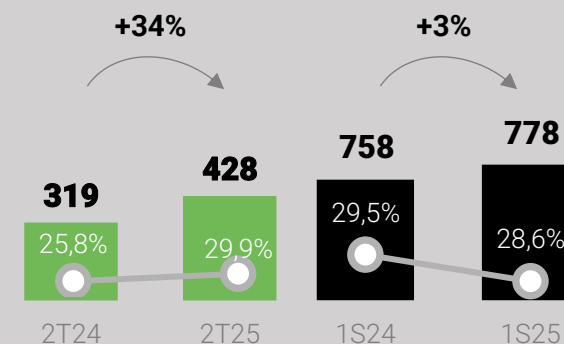
R\$ milhões / %



■ Receita Líquida  
○ Margem Bruta %

### EBITDA Ajustado e Recorrente<sup>1</sup> e Margem

R\$ milhões / %



■ EBITDA Ajustado e Recorrente  
○ Margem EBITDA %

1 – O EBITDA Ajustado e Recorrente é líquido dos efeitos da variação do ativo biológico.

# Celulose Solúvel

A LD Celulose S.A. é uma *joint venture* para a produção de celulose solúvel<sup>1</sup>, produzida especificamente para a fabricação de fibras de viscose, modal e liocel. Diferente da celulose direcionada à produção de papel, a celulose solúvel é um produto mais puro de maior complexidade.

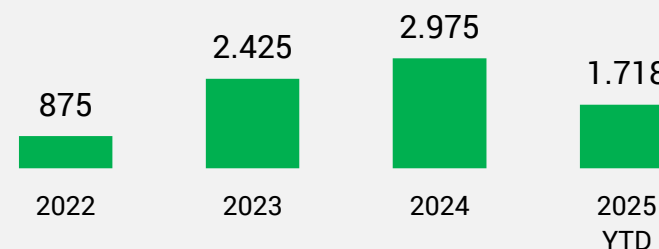
Localizada no Triângulo Mineiro, a fábrica fica entre os municípios de Indianópolis e Araguari. Ainda, conta com **1.400 empregos direto gerados** por uma das maiores fábricas de celulose do mundo.

## VANTAGENS COMPETITIVAS

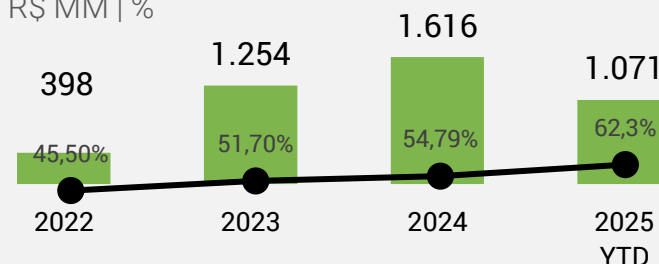
- Toda a produção comprada pela Lenzing<sup>1</sup> e exportada para fábricas da Europa e Ásia
- Preço médio DWP ~1.000 USD/ton<sup>2</sup>  
Menor volatilidade frente outras commodities
- Receita dolarizada  
Operando como um hedge natural à exposição da Dexco ao mercado local
- Capacidade de produção instalada de 500 mil ton/ano.  
Em 2024, a capacidade nominal de produção instalada foi superada em ~10%, atingindo ~550 mil ton/ano
- Processo produtivo altamente integrado, com uma distância média de abastecimento de madeira de ~70Km, entre as plantações e a fábrica

## Receita Líquida Recorrente<sup>1</sup> R\$ MM

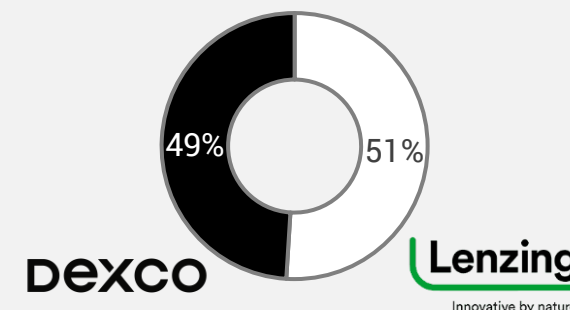
100 %  
DA OPERAÇÃO



## EBITDA e Margem EBITDA<sup>1</sup> R\$ MM | %



## Estrutura Acionária LD Celulose



Resultados consolidados por equivalência patrimonial

Dados atualizados 2024 | 1 – Através da trading PTG, de propriedade da Lenzing | 2 – preço do mercado na China (CCF), com condição CIF China | – Início dos resultados operacionais 4T22

**Dexco**  
Viver ambientes.

# Resultados LD Celulose

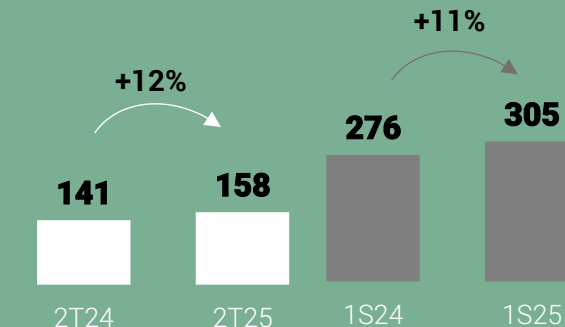


- Desempenho operacional bastante positivo impulsionando Volumes e Receita Líquida no trimestre;
- EBITDA Ajustado e Recorrente de R\$ 529 milhões e margem de 60,5%, refletindo ganhos de eficiência e manutenção dos níveis de produtividade;
- Avanço do Lucro Líquido considera base comparativa impactada por efeitos contábeis relacionados a variação cambial e impostos diferidos, além de melhor performance operacional;

RESULTADO REFERENTE A 100% DA OPERAÇÃO

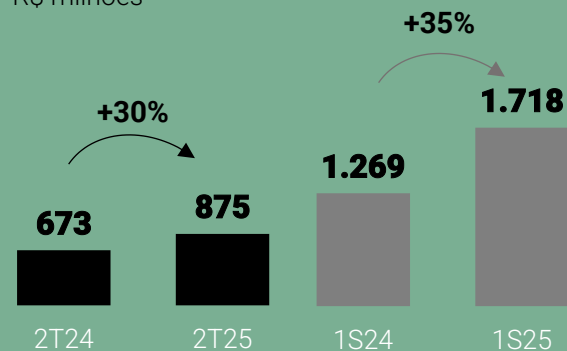
## Volume Expedido

Mil Toneladas



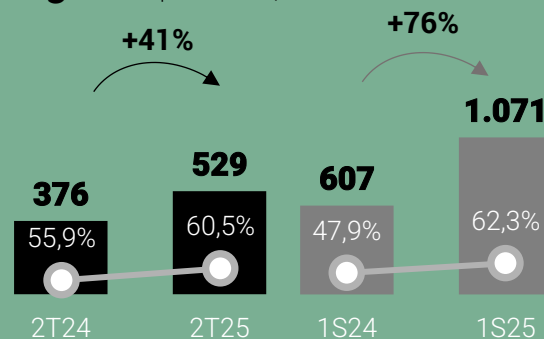
## Receita Líquida Recorrente

R\$ milhões



## EBITDA Ajustado e Recorrente e Margem

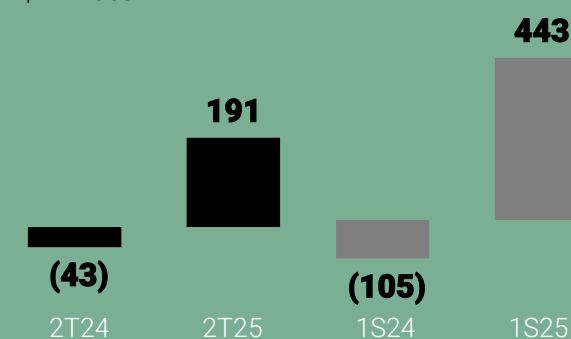
R\$ milhões / %



■ EBITDA Ajustado e Recorrente ● Margem EBITDA %

## Lucro Líquido

R\$ Milhões





# ACABAMENTOS PARA CONSTRUÇÃO

deca portinari hydra castelatto ceusa



# Metais e Louças



## Deca Hydra

Marca líder na produção e comercialização cubas e bacias sanitárias, com aplicações em banheiros e cozinhas residenciais e industriais, além da produção de grande variedade de torneiras e chuveiros de metal para banheiros e cozinhas, além de válvulas e acessórios.

## Dados Operacionais

### Unidades Industriais

5 unidades no Brasil

#### METAIS

- Jacareí (SP)
- Jundiaí (SP)
- São Paulo (SP)

#### LOUÇAS

- Jundiaí (SP)
- Cabo de Sto. Agostinho (PE)

### Capacidade de produção (peças)

#### METAIS

20,3 milhões/ano

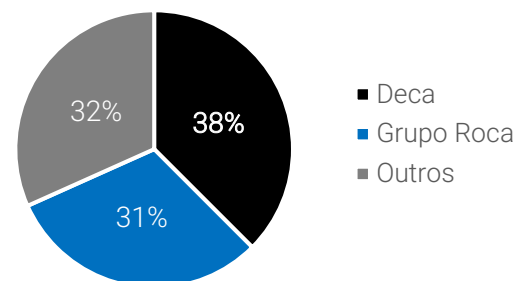
Peças pequenas e grandes

#### LOUÇAS<sup>3</sup>

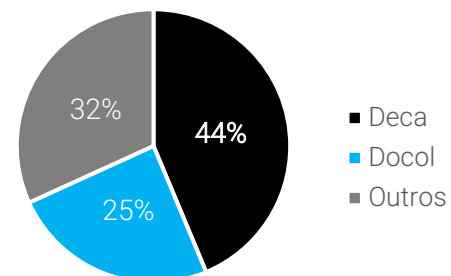
5,5 milhões/ano

Peças grandes

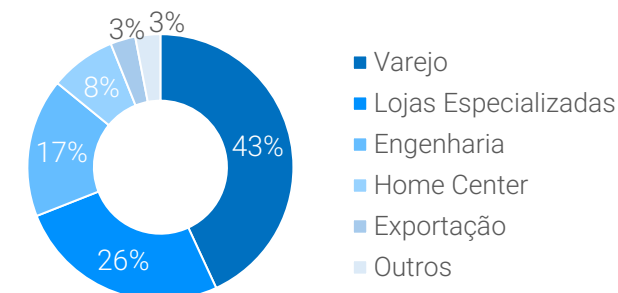
### Market Share Louças 2024<sup>1</sup> (% Receita)



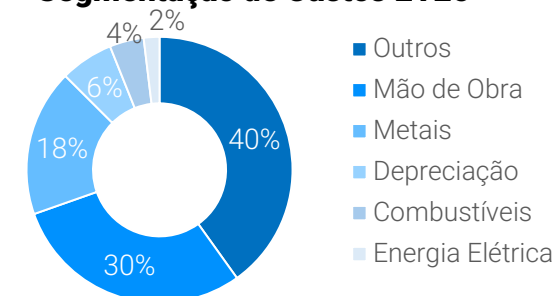
### Market Share Metais 2024<sup>1</sup> (% Receita)



### Segmentação de Vendas 2T25



### Segmentação de Custos 2T25<sup>2</sup>



Dados atualizados em 2024 | 1 - Estimativas calculadas pelo time de Inteligência de Mercado Dexco.  
| 2- A categoria de Outros considera custos como energia elétrica, combustíveis, atividades terceirizadas, estoque, ferramentas diretas, frete, materiais gerais, ocupação, embalagens e demais insumos. | 3- Considera ajustes após encerramento da unidade de Louças - PB em julho/2025.

**Dexco**  
Viver ambientes.

# Ambiente Setorial

## Metais e Louças

Dados ASFAMAS combinados<sup>1</sup>



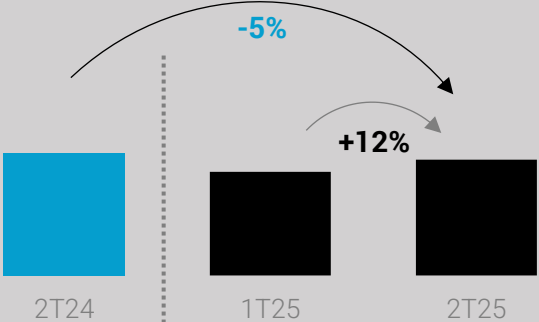
- Processo de acomodação a novos níveis operacionais elevou a base comparativa de 2024, porém, o setor de Metais já aponta sinais consistentes de recuperação em 2025;
- Evolução de resultado do segmento de Louças na comparação trimestral e anual sinalizando aquecimento do setor *versus* o mesmo período do ano passado.



### METAIS

Índice de Análise Setorial com Base em **Receita Bruta**

Base 100

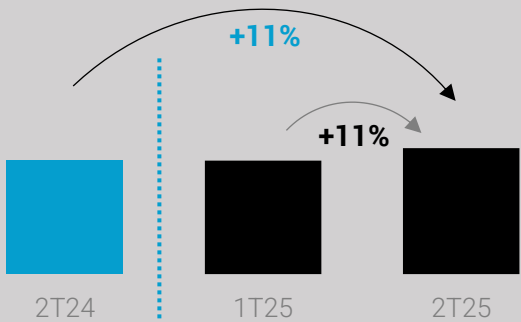


■ Média Mês Mercado

### LOUÇAS

Índice de Análise Setorial com Base em **Receita Bruta**

Base 100



■ Média Mês Mercado

1 – A partir do 2T25, a Companhia passou a reportar os dados setoriais com base na análise de dados disponibilizados pela ASFAMAS (Associação Brasileira dos Fabricantes de Materiais para Saneamento) em conjunto com estimativas internas.

# Resultados

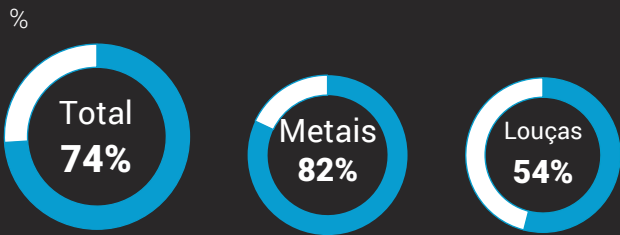
## Metais e Louças



- Manutenção da liderança em Metais, com destaque para os segmentos médio e alto padrão, foco estratégico da Divisão, com avanço de Receita Líquida Recorrente;
- Volume estável na comparação anual, com 14% de crescimento frente ao 1T25 (excluindo a operação descontinuada de chuveiros e torneiras elétricas);
- EBITDA Ajustado e Recorrente de R\$ 9 milhões, refletindo impactos da reestruturação fabril e do aumento de custos de insumos.

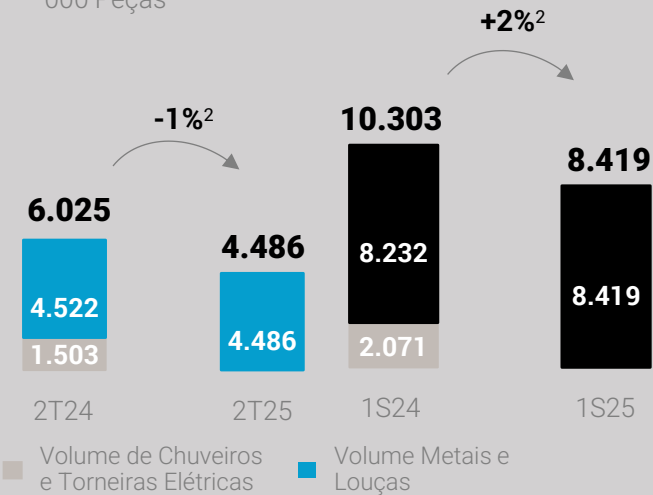
### Utilização de Capacidade<sup>1</sup>

2T25



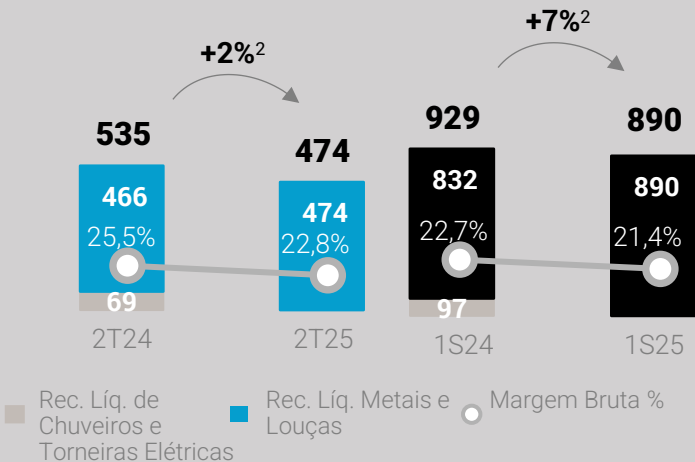
### Volume

'000 Peças



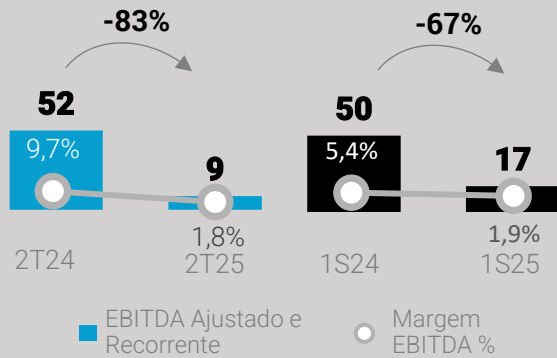
### Rec. Líquida Recorrente e Margem Bruta

R\$ milhões / %



### EBITDA Ajustado e Recorrente e Margem

R\$ milhões / %



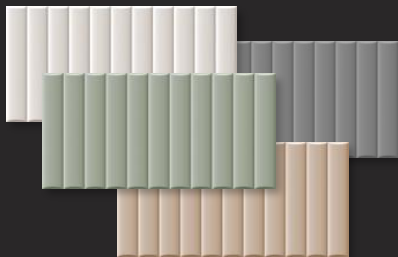
1 – Capacidade considera operação de Louças João Pessoa (PB), o qual foi anunciada o encerramento a partir de julho/2025 | 2 – Desconsidera a parcela referente ao negócio de chuveiros e torneiras elétricas.

# Revestimentos

## PORTFÓLIO



Porcelanato e Revestimentos Especiais



Ladrilhos



Concreto Arquitetônico

## DIFERENCIAIS



### JUNTA SECA

Assegura uniformidade dimensional em revestimentos cerâmicos e porcelanatos, garantindo conformidade entre especificação e produto final.



### MONOCÁLIBRE

Permite a instalação dos revestimentos sem espaçamento, proporcionando continuidade visual e acabamento sofisticado.



### DEEP DESIGN

Combina técnicas digitais avançadas para reproduzir texturas e efeitos com alta precisão, permitindo personalização estética e conferindo exclusividade e singularidade.

# Dados Operacionais

## Unidades Industriais<sup>1</sup>

4 unidades no Brasil

- Botucatu (SP) **NOVA FÁBRICA**
- Urussanga (SC)
- Criciúma (SC)
- Atibaia (SP)

## Capacidade de produção<sup>2</sup> (m<sup>2</sup>)

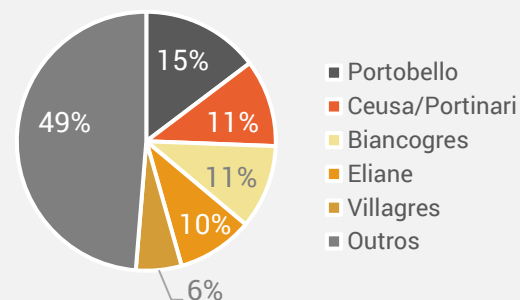
Revestimentos Cerâmicos

29,4 Milhões m<sup>2</sup>/ano

Concreto Arquitetônico:

305 mil m<sup>2</sup>/ano

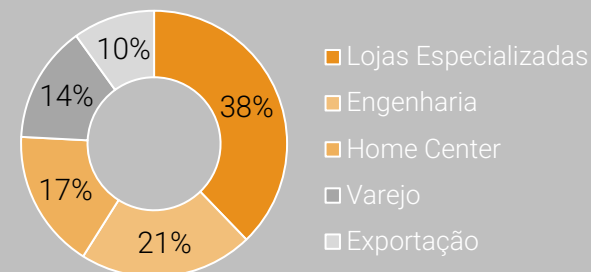
## Market Share Revestimentos Cerâmicos 2024<sup>3</sup> (% Receita)



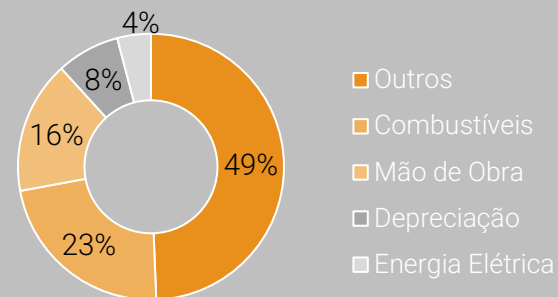
## Via Produtiva Via Úmida

Dexco não opera sob via seca

## Segmentação de Vendas 2T25



## Segmentação de Custos 2T25



Dados atualizados 2024 | 1 – A Unidade RC2 está em suspensão temporária desde 2023.  
| 2 – Considera as linhas disponíveis nas unidades em operação. | 3 – estimativas calculadas pelo time de Inteligência de Mercado Dexco.

**Dexco**  
Viver ambientes.

# Ambiente Setorial

## Revestimentos

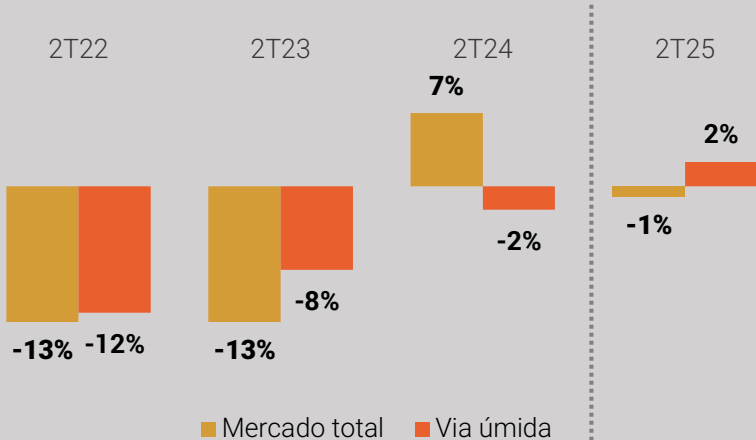
Dados ANFACER



- Estoque elevado e capacidade ociosa seguem como desafios, diante de demanda ainda retraída no setor;
- Alta da via úmida no 2T25 ainda insuficiente para compensar perdas acumuladas nos anos anteriores;
- Deterioração de preços afetando margens e equilíbrio competitivo.

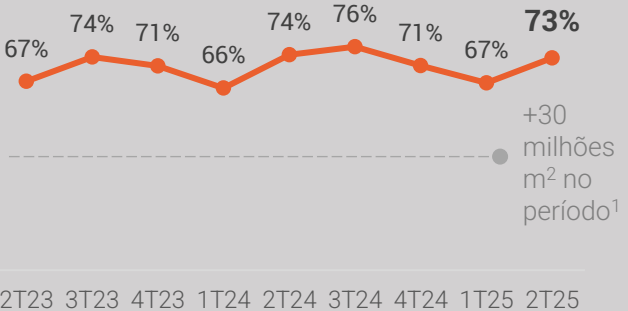
### Volume de vendas da indústria de revestimentos cerâmicos ano vs ano

% | Dias



### Histórico de utilização da capacidade instalada no setor

%



1 – Aumento da capacidade instalada do setor também considera os anúncios de expansão da Dexco.

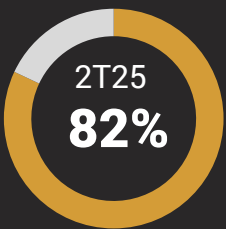
# Resultados

## Revestimentos

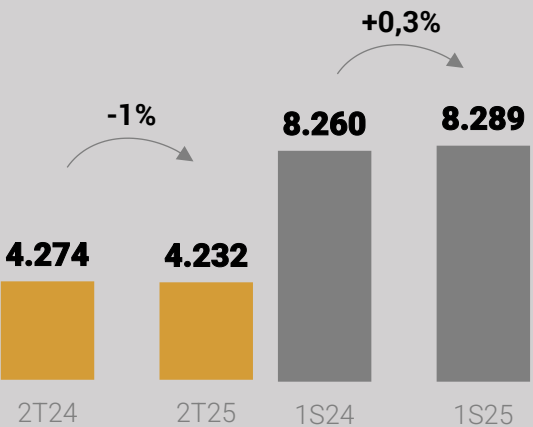


- Volumes seguem em linha com os patamares do 1S24, ainda impactados pelo cenário desafiador de demanda no setor;
- Progresso na agenda estratégica de rentabilidade, com avanços nos ajustes de portfólio e otimização do parque fabril;
- EBITDA Ajustado e Recorrente totalizou R\$ 6 milhões no trimestre, com melhora na margem trimestral e anual, impulsionada por maior eficiência operacional e controle de custos.

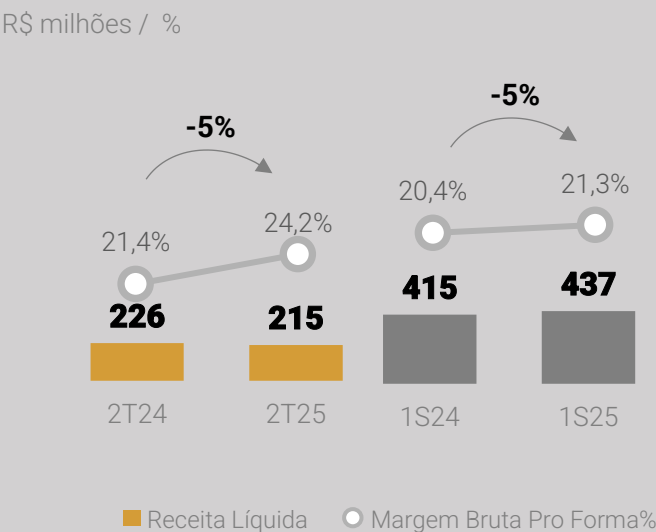
Utilização de Capacidade<sup>1</sup>  
**2T25**  
%



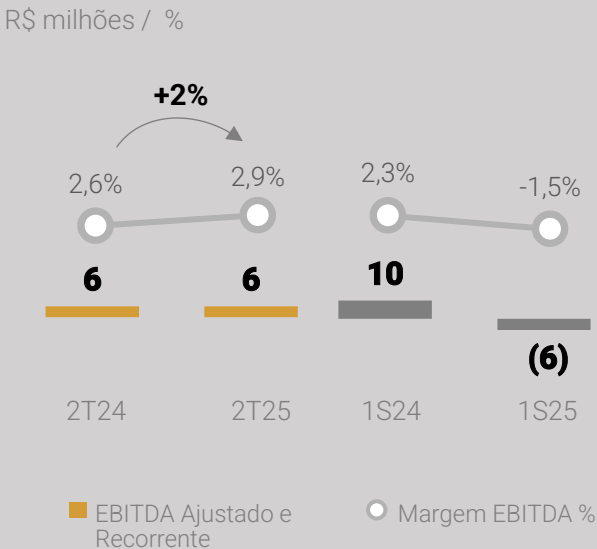
Volume  
000m<sup>2</sup>



Rec. Líquida Recorrente e Margem Bruta Pro Forma  
R\$ milhões / %



EBITDA Ajustado e Recorrente e Margem  
R\$ milhões / %



1 – Considera os ajustes de capacidade anunciados em Comunicado de 02/07/2025.



## Casa Dexco

Queremos entregar uma experiência inigualável na jornada do consumidor em reforma e decoração.

- Início da venda de produtos nos dois showrooms existentes;
- Contratação e treinamento de equipe para seguir na operação comercial e conduzir a Casa Dexco.



## Varejo

Dando mais um passo na Jornada do Consumidor, com esse **canal de franquias diferenciado**, buscamos maximizar a entrega da proposta de valor das nossas marcas, elevando a experiência do consumidor por meio da diferenciação e inovação, aproximando-nos do consumidor, aumentando o entendimento da jornada, capturando dados e gerando insights.



## CANAIS

- **Varejo Phygital:** ofertar ao consumidor uma experiência verdadeiramente *omnichannel*;
- **Logística e Distribuição:** maximizar a entrega da proposta de valor das nossas marcas e aproximar-nos do consumidor;
- **Serviços:** ser a referência no atendimento pós-vendas e na capacitação de profissionais.



Assista o vídeo em : <https://youtu.be/Tr2sBKDPG1U>

# casa Dexco

A Dexco abre as portas de sua *flagship store* no Conjunto Nacional, na Avenida Paulista (SP).

Anunciada em 2021, juntamente com o ciclo de investimentos que se encerra em 2025, a **Casa Dexco** marca a estratégia da Companhia de se aproximar do **consumidor final**, marcando um novo capítulo no segmento de arquitetura e decoração



Inauguração oficial no dia 10/03/2025,  
aberta ao público a partir do dia 11/03/2025



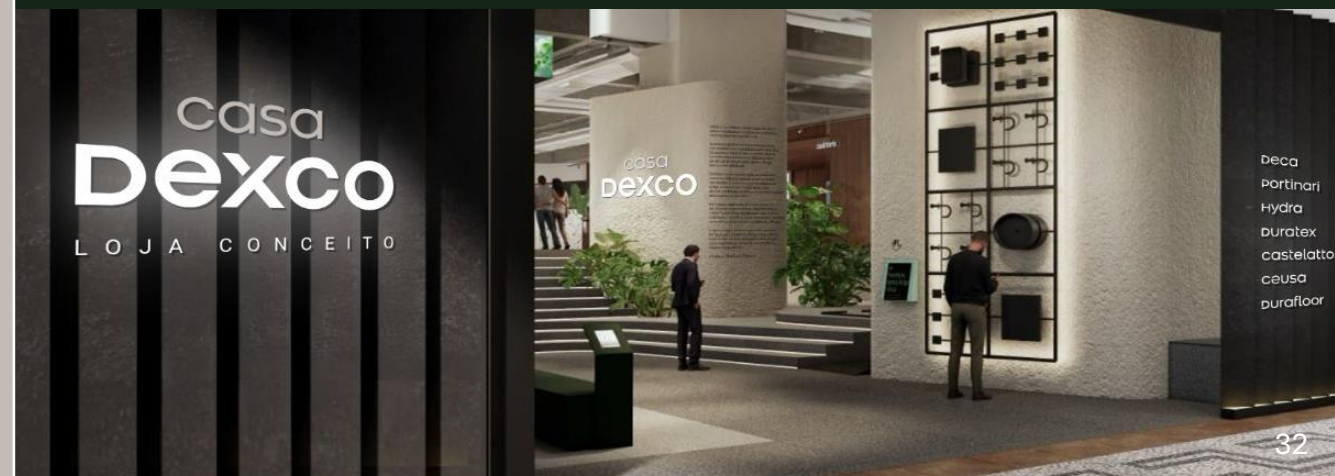
Aproximadamente 4 mil m<sup>2</sup>  
divididos em dois andares



Ambientes decorados com  
assinatura de 20 arquitetos



Para promover a jornada mais completa do segmento de construção, a Casa Dexco contará com a participação de parceiros que complementam o portfólio da empresa, como empresas da indústria moveleira, marcas de eletrônicos e eletrodomésticos, painéis de led, aparelhos de ar-condicionado, iluminação e tintas.





**Dexco**  
Viver ambientes.

dexa portinari hydra duratex castelatto ceusa durafloor



## RELAÇÕES COM **INVESTIDORES**

**Francisco Semeraro**

Diretor de Administração e Finanças

**Guilherme Setubal**

Diretor de RI, Institucionais e ESG

**Alana Santos**

Coordenadora de RI e ESG

**Maria Luísa Guitarrari**

Analista de RI



## **Apresentação** Institucional

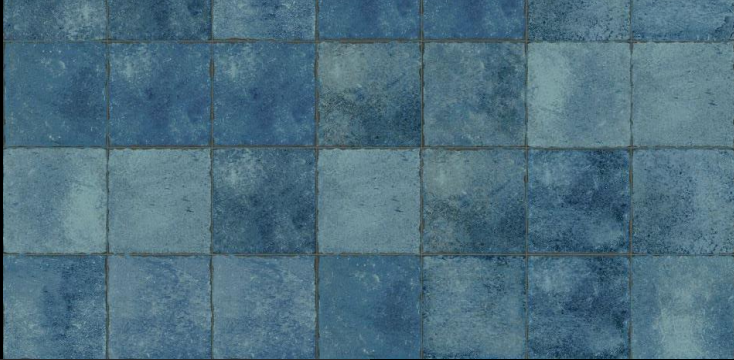


ri.dex.co

investidores@dex.co

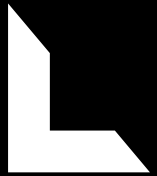
Av. Paulista 1.938 - CEP 01310-200  
Consolação - São Paulo – SP





deca portinari hydra duratex castelatto ceusa durafloor

**Dexco**  
Viver ambientes.



**26th Santander  
Brazil Conference**

2Q25





# Disclaimer

The information herein has been prepared by Dexco S.A. and does not represent any form of prospectus regarding the purchase or subscription to the company's shares or securities.

This material contains general information relating to Dexco and the markets in which the company operates.

No representation or guarantee, expressed or implied, is made herein, and no reliance should be placed on the accuracy, justification or completeness of the information provided.

Dexco does not offer any assurances or guarantees regarding the fulfilment of expectations described.

# We are Dexco

More than  
70 years of  
history

listed since 1951  
on the Stock  
Exchange

**DXCO**  
B3 LISTED NM

## Wood

Production and sale of MDP  
and MDF panels, laminate  
and vinyl flooring.

**Duratex**  
**Durafloor**



## Finishings for Construction

Production and sale of  
Metals and Sanitary Ware  
for Bathroom, Toilet,  
Kitchens and Outdoor Area,  
as well as Ceramic Tiles and  
Architectural Concrete

**Deca**  
**Hydra**  
**ceusa**  
**portinari**  
**castelatto**

## Forestry<sup>1</sup>

**132 thousand** hectares  
available for planting and  
**187 thousand** total  
hectares with a differentiated  
and secure position compared  
to other players

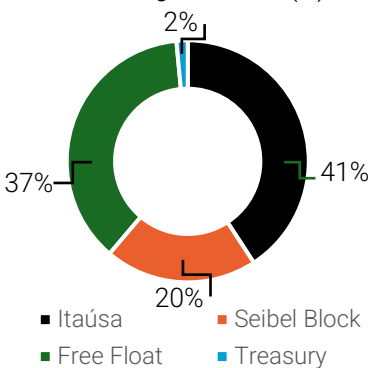
## Dissolving Wood Pulp

 **LD Celulose**

Joint Venture created with  
Lenzing AG, for the production  
of Dissolving Pulp

## Control Block

Shareholding Structure (%)



~**12 thousand**  
employees



Added to the operations in  
Brazil and Colombia

- Dividend policy guaranteeing a minimum payout of 30% of Adjusted Net Income;
- No member of the board holds or may hold an executive position in the Company;
- 1/3 (one third) of independent members on the Board of Directors.

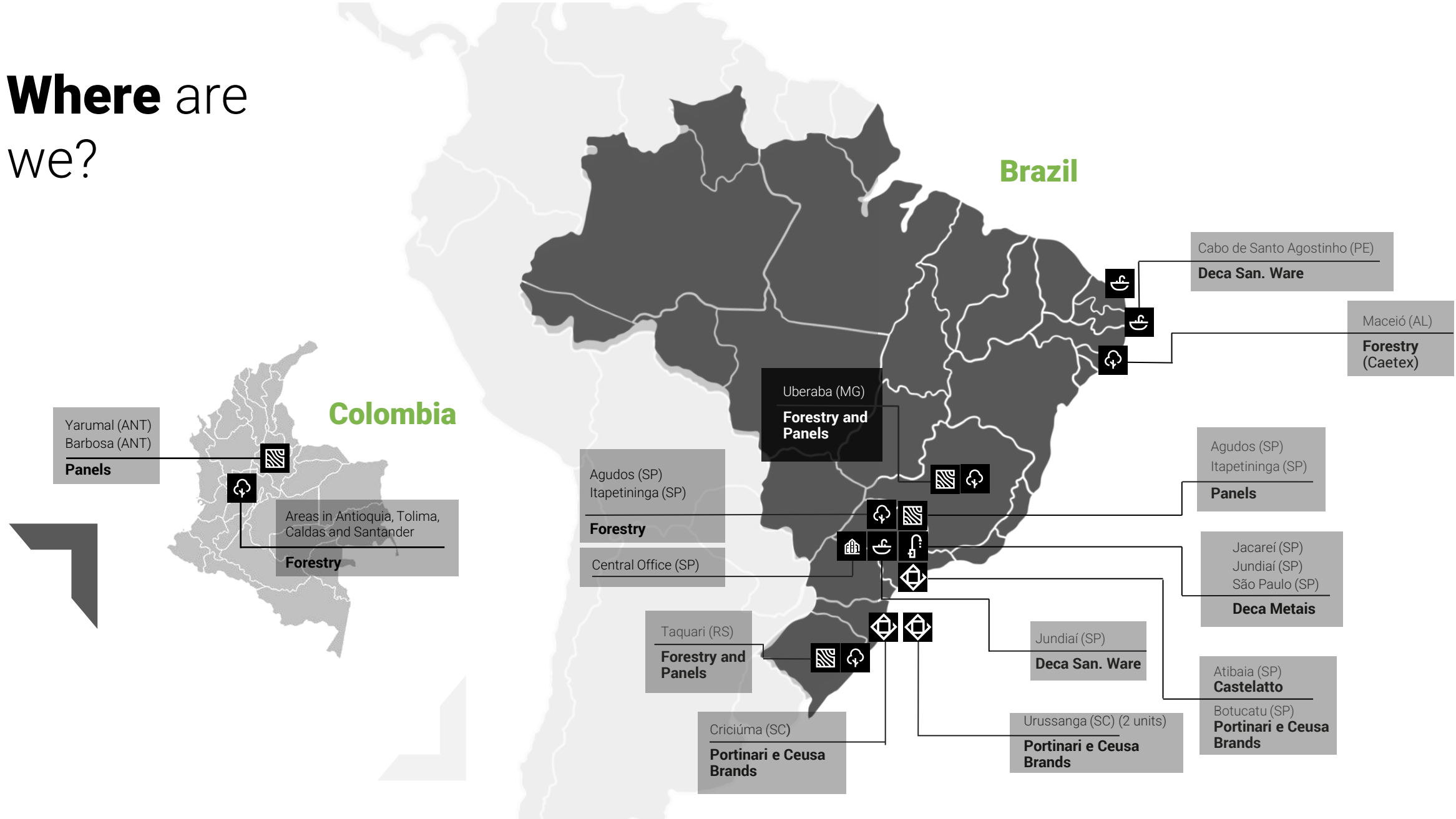
**Sustainability  
Strategy**  
2025

Public commitments to  
environmental, social and  
corporate governance  
practices.

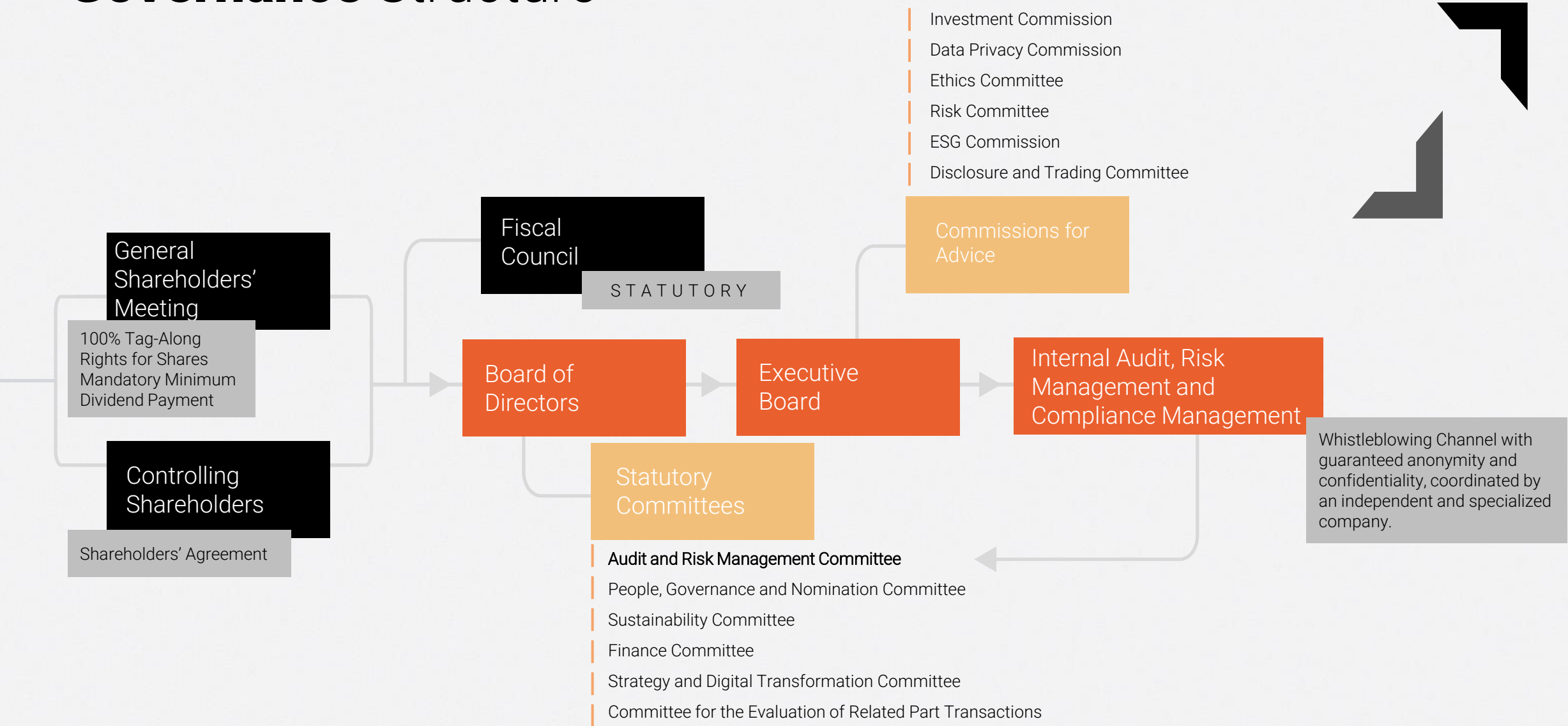
**22 manufacturing and forestry units**  
in Brazil and Colombia



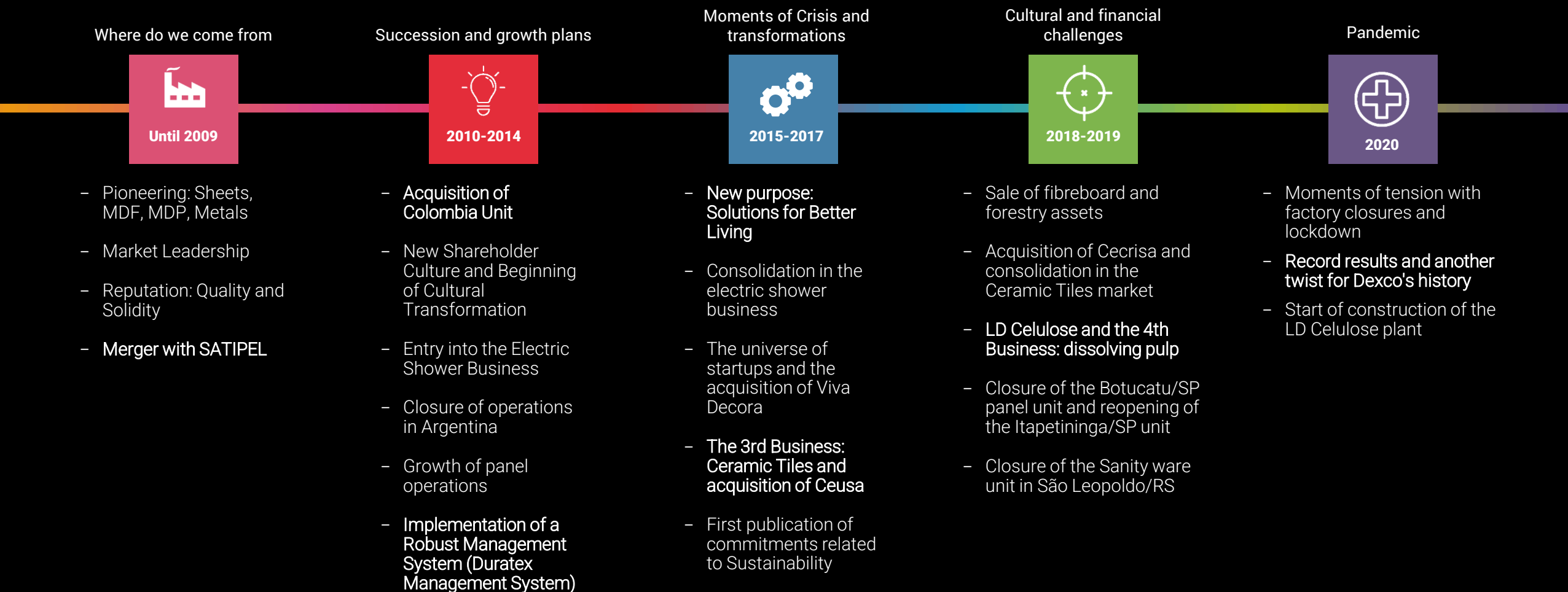
# Where are we?



# Governance Structure

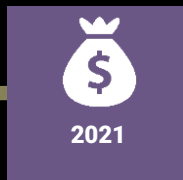


# Our History



# Our History

## Now we are Dexco



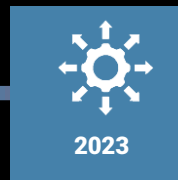
- Corporate rebranding
- A new investment cycle for all the Company's businesses
- DX Ventures and the approach to New Business
- New Sustainability Strategy
- New level of financial results

## Hangover Moments and Business Alternatives



- Start of operations of LD Celulose
- Portfolio diversification: Acquisition of Castelatto
- Closure of the Coating unit in Urussanga/SC (RC3)
- Operational Challenges in Metals, Sanitary Ware and Tiles

## Restructuring: challenges and opportunities



- Change in the Executive Committee
- Forest performance sustaining results
- Review of the Sustainability Strategy
- Closure of the Sanitary Ware unit in Queimados/RJ and panels in Manizales, Colombia
- Suspension of the Ceramic Tiles operation in Criciúma/SC (RC2)

## Preparing for the future

# 2024

- Casa Dexco: entry into Retail and advancement in the consumer journey
- Conduct of the CEO Succession process by the Board of Directors
- Announcement of the exit from the electric faucets and showers segment
- Wood Division sustaining results
- End of construction of the new Coatings plant in Botucatu (SP), the largest project of the Investment Cycle started in 2021

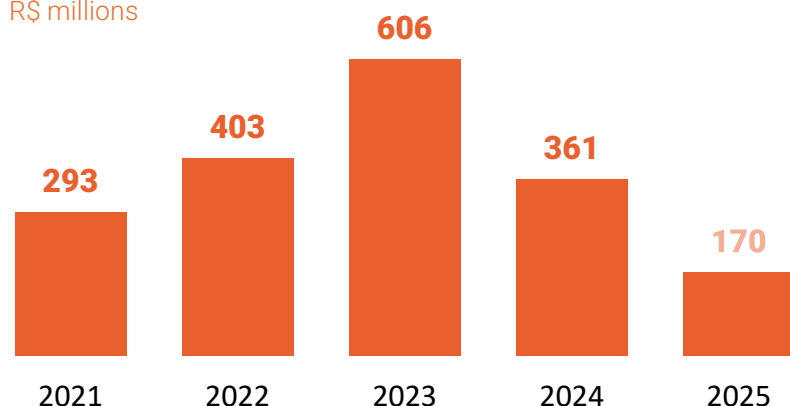
# Investment Cycle

## 2021-2025

### CAPEX TIMELINE

(PROJECTS)

R\$ millions



## Investments

forecasted total

# R\$ 1.8 bn

after a reduction of R\$ 700 million in the initial plan, considering gains from negotiation and adaptation of projects to the market scenario

### Ceramic Tiles

New plant in Botucatu (SP), with new technologies, products and factory modernization

**R\$ 0.7 billion**

### Metals and Sanitary Ware

Improved product mix with investments in automation and manufacturing innovation

**R\$ 0.5 billion**

### Wood

2 lines of panel coatings and factory debottlenecking already implemented, and a forest-based expansion project in the Northeast, still in progress

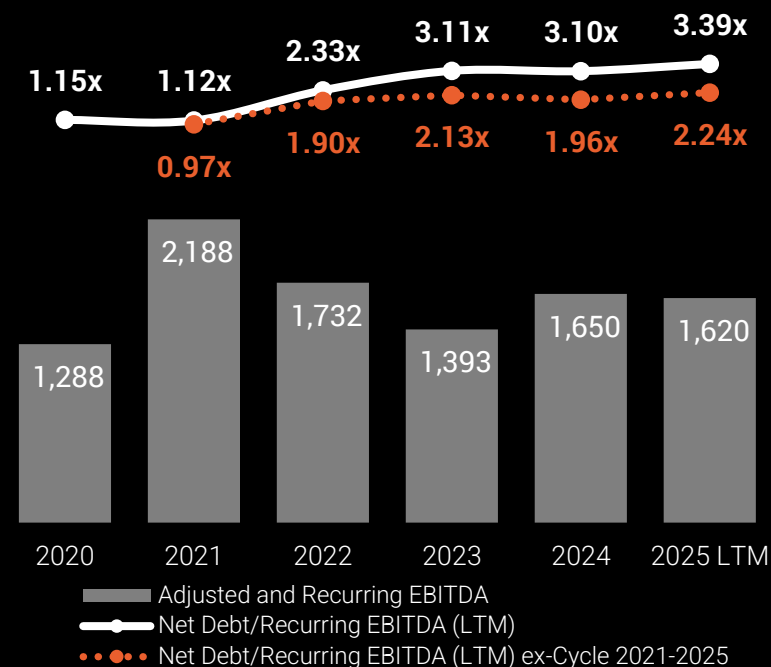
**R\$ 0.4 billion**

### Innovation and Retail

Investments in DX Ventures and projects to get closer to the end consumer, such as Casa Dexco

**R\$ 0.3 billion**

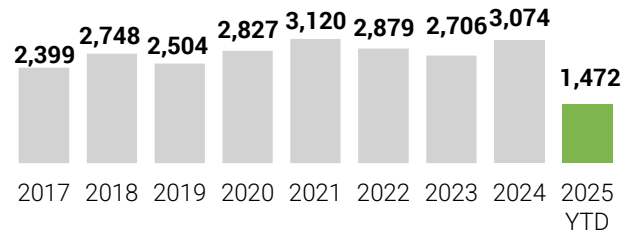
### Leverage levels impacted by investments made



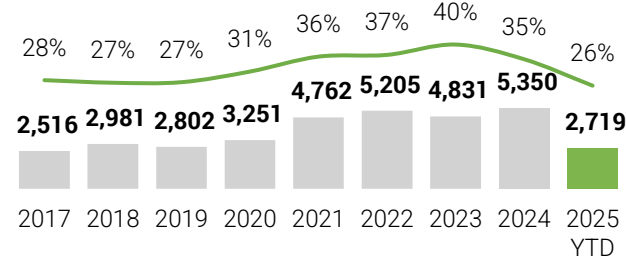
# Results by Division

## Wood Panels

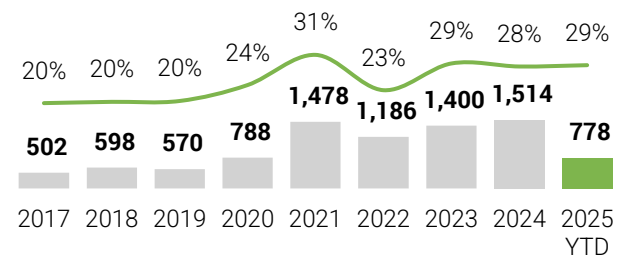
### Volume ('000 m³)



### Recurring Net Revenue and Gross Mg. Pro Forma

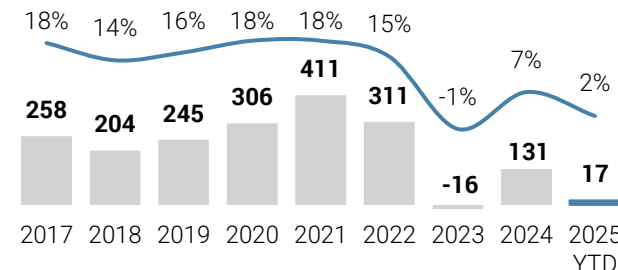
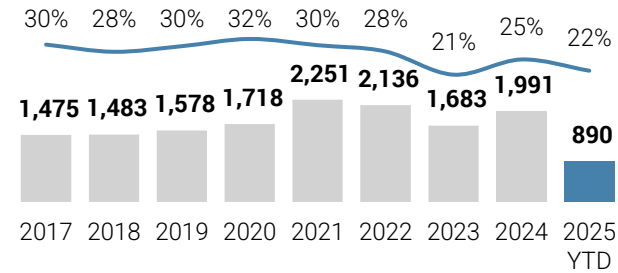
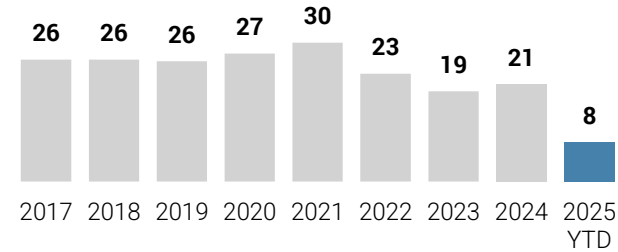


### Recurring EBITDA and EBITDA Margin



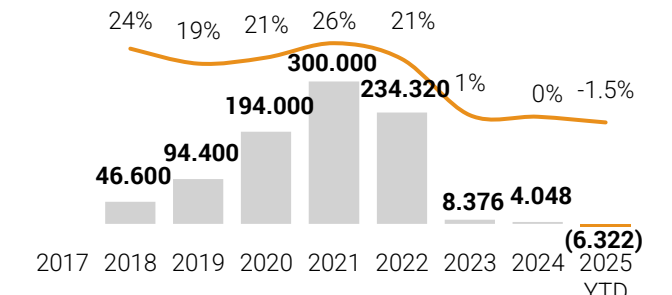
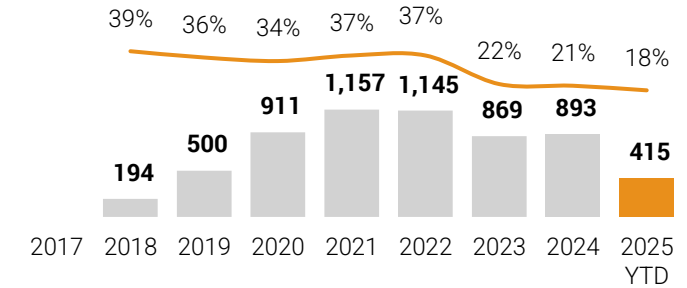
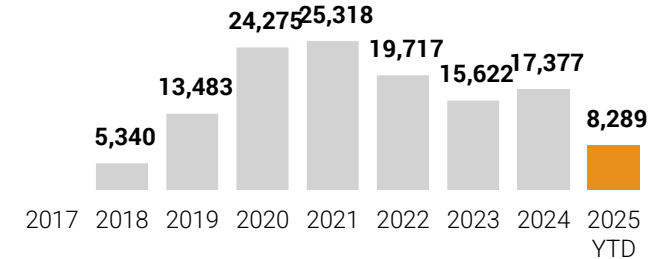
## Metals and Sanitary Ware

### Volume ('000 pieces)



## Tiles

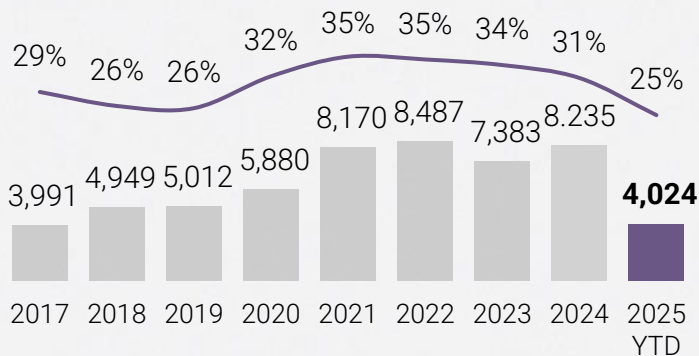
### Volume ('000 m²)



# Consolidated Results

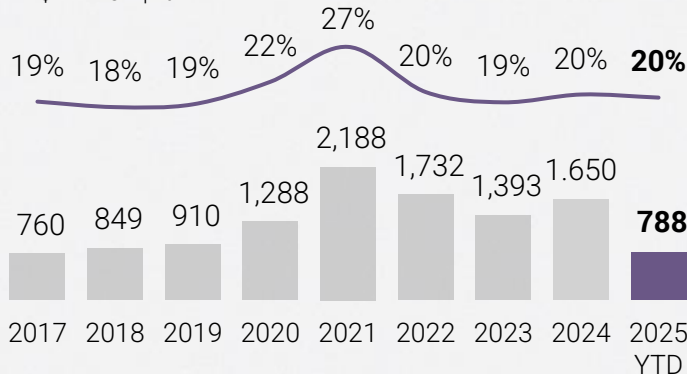
## Recurring Net Revenue and Gross Mg. Pro Forma

R\$ million | %



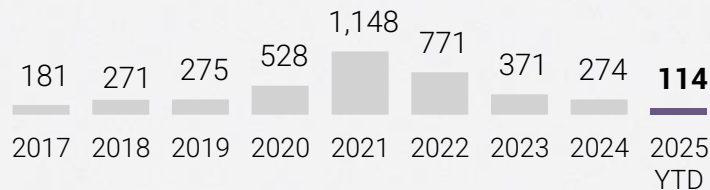
## Recurring EBITDA<sup>1</sup> and EBITDA Margin

R\$ million | %



## Recurring Net Income<sup>1</sup>

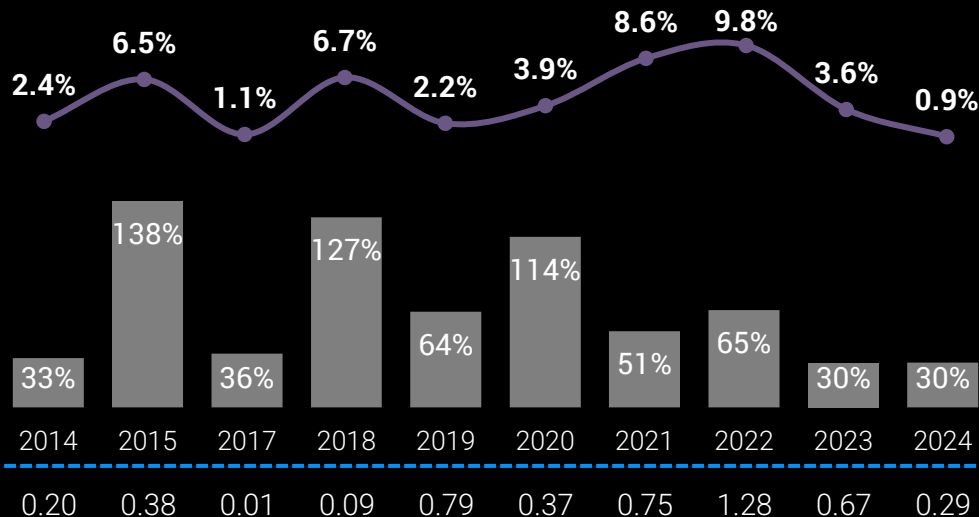
R\$ million



## Dividends Policy<sup>2</sup>

Minimum dividend of 30% of Net Income, as defined in the Bylaws.

Payments at least once per fiscal year.



### Dividend Yield (%)

(R\$ / Share) / Quote on the last business day of the year

### Payout

((Gross total earnings distributed \* Total shares extreasury) / Net Profit

### Payment

R\$ / Share

1 – Does not consider the result of LD Celulose | 2 – In 2016, no disbursements were made related to Dividends and Interest on Equity.

# Headlines

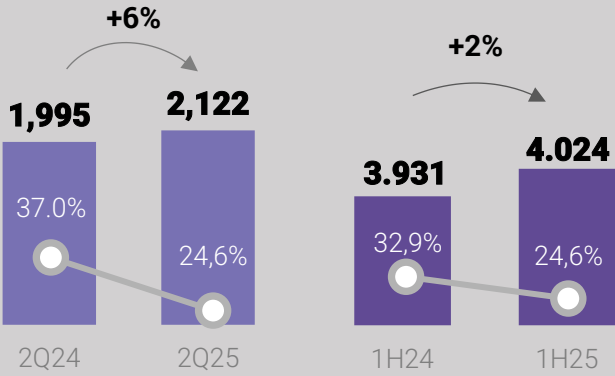
## 2Q25 | 1H25

Pro-forma Adjusted & Recurring EBITDA **R\$1,313 million** in **1H25**, including the 49% of EBITDA from LD Celulose

- Another quarter of steady results in the Wood Division, driven by strong demand for panels and forestry trading;
- LD Celulose operating at full capacity during the semester, with efficiency gains and a solid contribution to results;
- Positive results from the Finishes Division in 2Q25, despite the challenging sector scenario, which remained highly competitive with cost pressures;
- Adjusted and Recurring EBITDA of R\$443 million in 2Q25, with a margin of 20.9%, and of R\$788 million for the half, with a margin of 19.6%, excluding the equivalence effects of LD Celulose.

### Rec. Net Revenue and Gross Margin

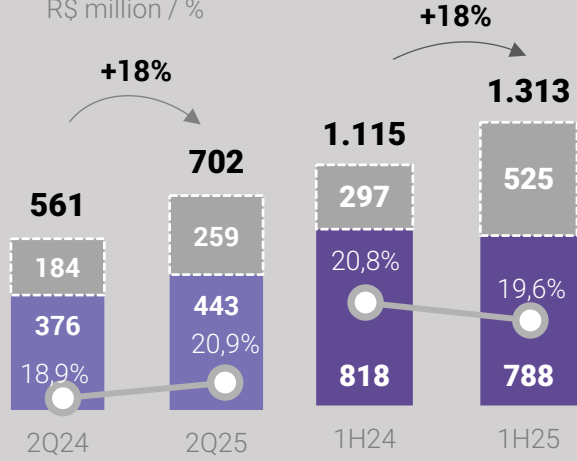
R\$ million / %



■ Net Revenue  
○ Pro-Forma Gross Margin %

### Adjusted and Recurring EBITDA and Margin

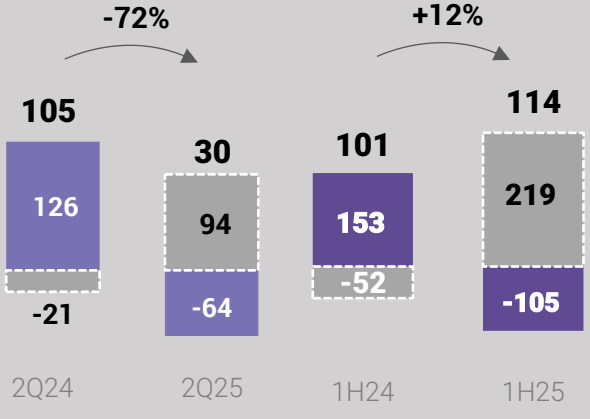
R\$ million / %



■ Adjusted & Recurring EBITDA  
○ Adjusted & Recurring EBITDA Margin %

### Recurring Net Income

R\$ million



■ Adjusted & Recurring Net Income - Dexco  
■ Adjusted & Recurring Net Income - LD Celulose

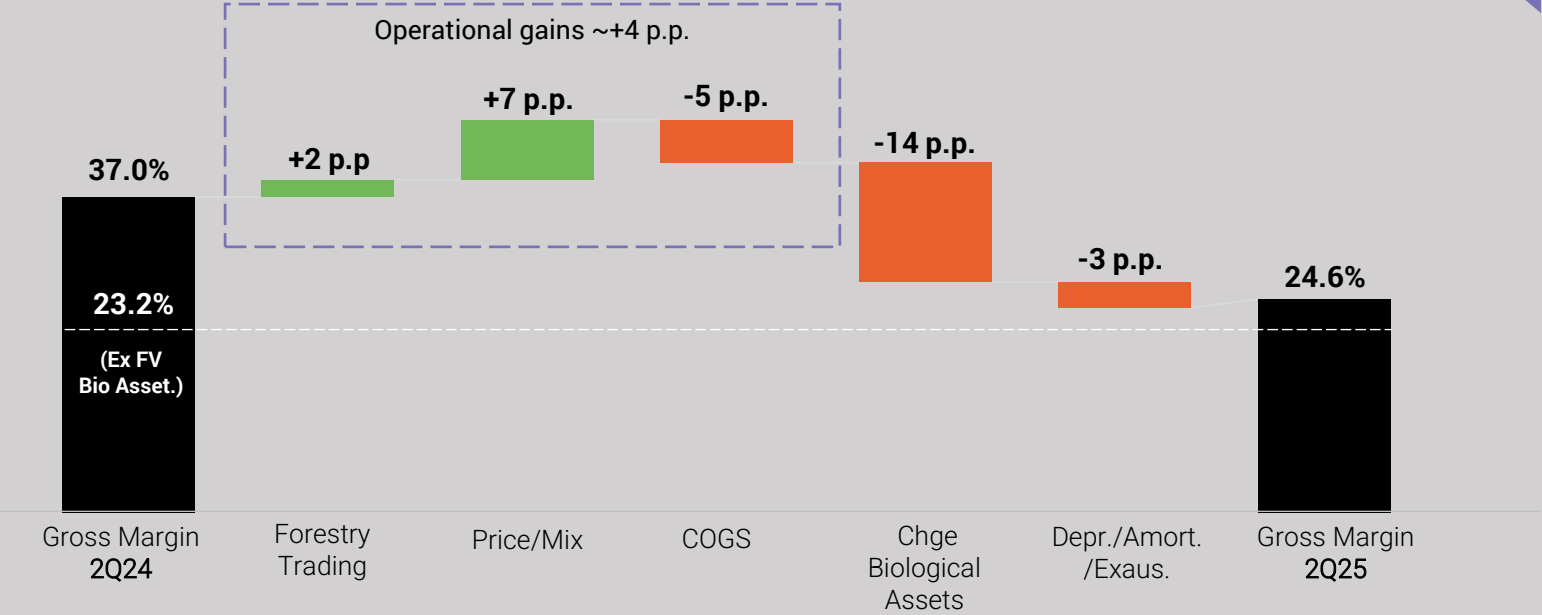
# Headlines

# 2Q25

- Improved price and mix dynamics offset the impact of cost increases in the period, disregarding the effect of Biological Asset Fair Value Variation, which influenced the year-over-year comparison base.

## Consolidated Gross Margin

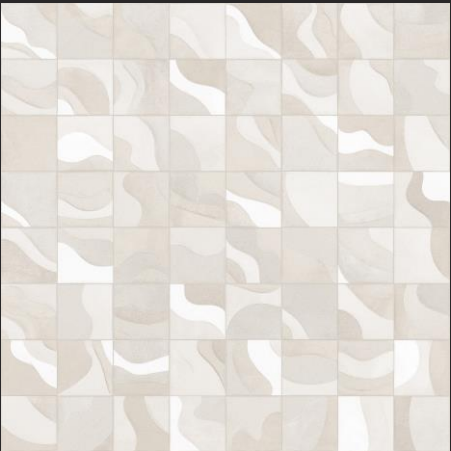
approximate figures



# Cash Flow

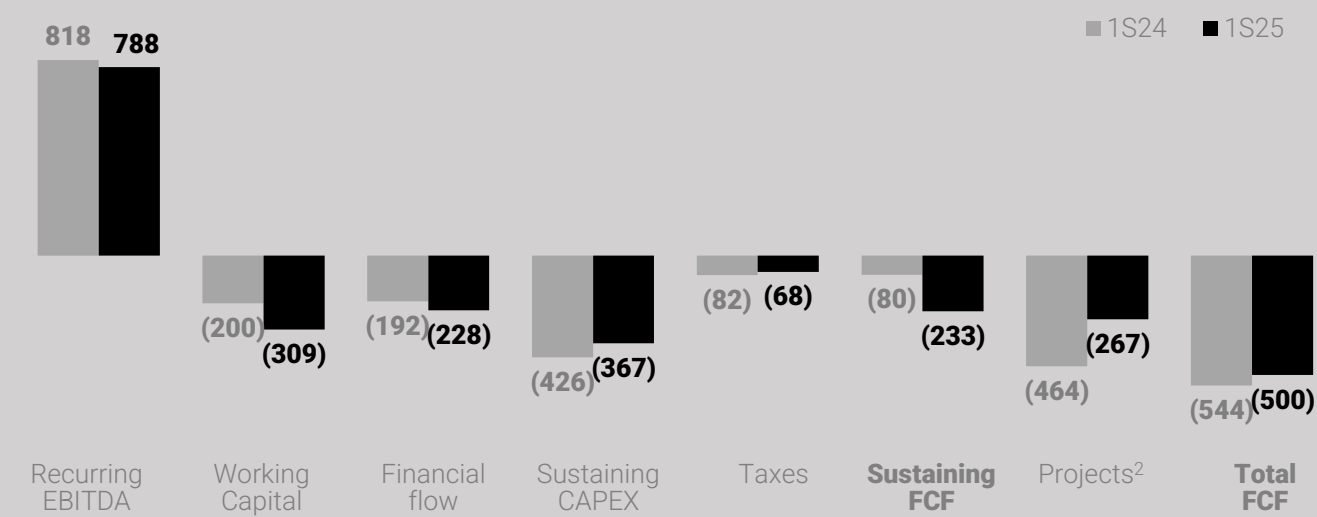
## 2Q25 | 1H25

- Greater need for working capital in the half arising from the balancing of inventory levels, linked to the improvements in service levels and factory restructuring;
- Increase in interest rates impacting financing expenses;
- Reduction of 42% in the Projects line, as we reach the end of the 2021-2025 investment cycle, for which R\$89 million was allocated during the half.

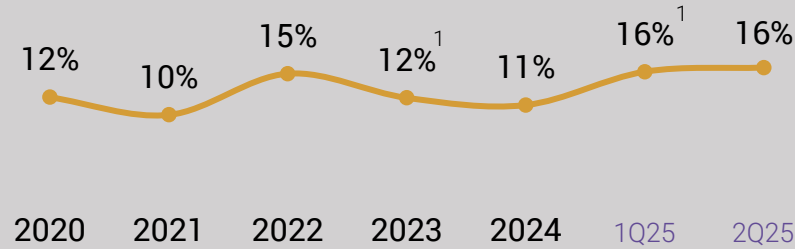


### Free Cash Flow YTD

R\$ million / %



### Working Capital/Net Revenue



### CAPEX R\$ million / %

| Investment                    | 2Q24 | 2Q25 | 1H24 | 1H25 |
|-------------------------------|------|------|------|------|
| Forestry OPEX                 | 209  | 140  | 325  | 259  |
| Maintenance                   | 57   | 66   | 101  | 107  |
| Sustaining CAPEX <sup>3</sup> | 266  | 205  | 426  | 367  |
| Projects                      | 139  | 106  | 274  | 267  |

1 – Discounting one-off items | 2 – 2Q24: Investment Cycle: R\$109.2 million; other projects and LD Celulose R\$ 134.2 million; 2Q25: Investment Cycle: R\$ 89.0 million; other projects R\$ 17.2million | 3 – Maintenance, factory modernization and sustaining the business.

# Corporate Debt

## 2Q25 | 1H25

- High cost of debt impacted by the macroeconomic scenario;
- Reduction in leverage to 3.4x, reflecting the increase in EBITDA, despite cash flow generation being impacted by the increase in working capital.

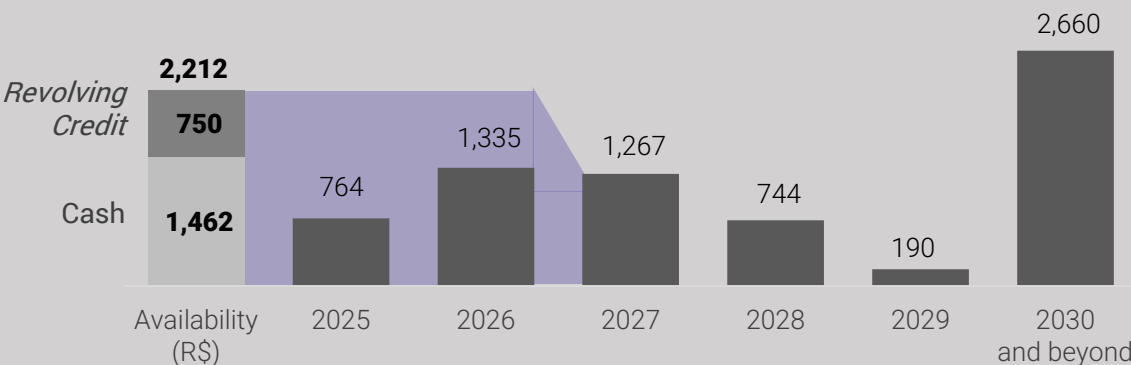
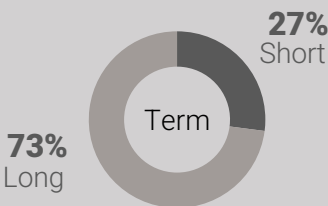


### Amortization Timeline

R\$ million

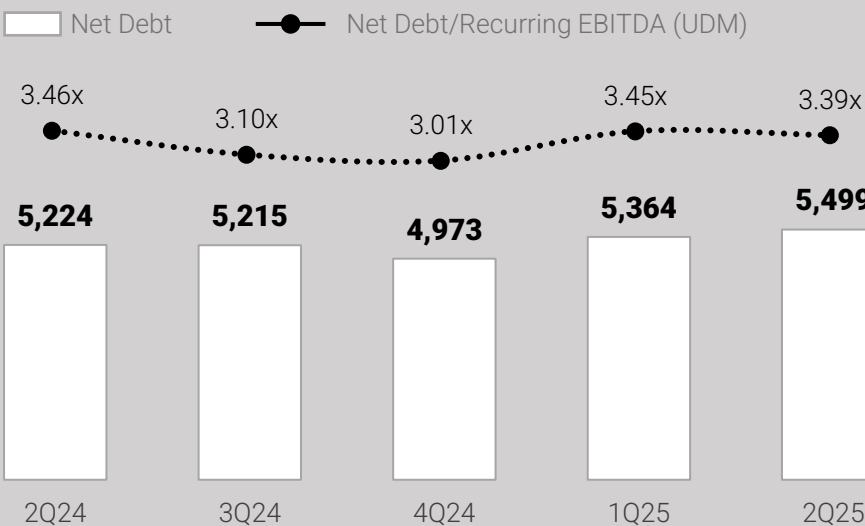
Avg Term<sup>1</sup>  
4.3 years

Avg Cost  
107.1% of CDI



### Financial Leverage

R\$ million



1 – Average weighted debt term

# Market Contextualization

## United States

### WOOD SECTOR<sup>1</sup>

#### Direct Impact

About 3% of Brazil's MDP and MDF production is exported to the US, so the announced **tariffs do not generate a relevant impact in the short term for the panel sector.**

#### Indirect Impact

Reduction in production from competitors more exposed to tariffs and demand from customers producing MDP furniture exported to the U.S. – **both without significant impact to Dexco.**

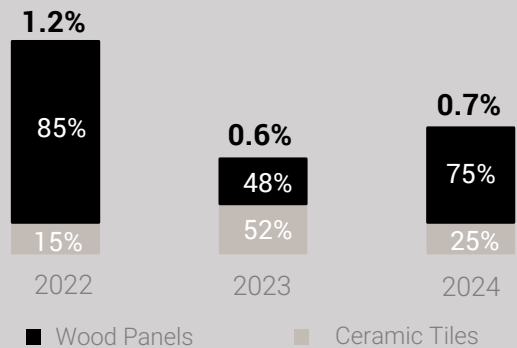
| WOOD PRODUCT       | DEXCO PORTFOLIO |
|--------------------|-----------------|
| MDP and MDF panels | YES             |
| Laminate Flooring  |                 |
| Fiber Sheet        |                 |
| Wooden Furniture   | NO              |
| Plywood            |                 |
| Doors              |                 |
| Lumber             |                 |
| Pulp               |                 |
| Pallets            |                 |
| Frames             |                 |

### DEXCO

#### Participation

In recent years, **less than 1% of the Company's Consolidated Net Revenue** came from products exported to the United States

#### Total Net Revenue from the U.S.<sup>2</sup> R\$ millions



1 – Internal analysis based on public information and market references | 2 – There are No Deca/Hydra products contribute to revenue from the U.S.



# Our Business

# WOOD

duratex

durafloor

 LD Celulose



# Wood Panels

Dexco is a leader in the production of industrialized wood panels in Brazil, offering innovative and sustainable solutions with FSC®1 certified reforestation wood. **Duratex** brand MDF and MDP panels are classified as E1, indicating low formaldehyde emissions.

**Durafloor** is the reference brand in the Brazilian market of laminate and vinyl flooring, produced from reforestation wood certified by FSC® and ensuring low emissions of volatile organic compounds (VOCs), certified by Greenguard Gold.

## PORTFOLIO



**Raw MDP** and **MDP coated** with patterns and textures, made with pressed wood particles, having a more resistant surface when compared to conventional finishes.



**Raw MDF** and **MDF coated** with patterns and texture, made with a composition of shorter fibers, making it more resistant and guarantee of superior finish.



100% recyclable PVC-based **vinyl flooring** and **laminate flooring** composed of HDF, with high resistance to abrasion (scratches, wear), as well as **accessories** (baseboards and finishes).

License code: FSC-C003088 | 1 – Forest Stewardship Council® | 2 – Estimates calculated by the Dexco Market Intelligence team | 3- The Other category considers costs such as depreciation and amortization, fuel, outsourced activities, inventory, direct tools, freight, general materials, occupation and operation.

# Operational Data

## Annual production capacity (m²)

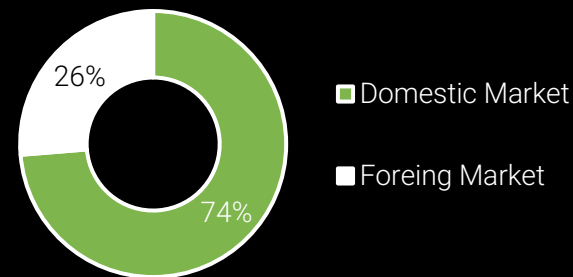
- MDP Brazil: ~1.6 million m²/year
- MDF Brazil: ~1.6 million m²/year
- Colombia: ~0.2 million m²/year

## Industrial Units

4 units in Brazil and 2 in Colombia

- Agudos (SP): MDF and Durafloor
- Itapetininga (SP): MDP and MDF
- Uberaba (MG): MDP and MDF
- Taquari (RS): MDP
- Yarumal (CO): MDP
- Barbosa (CO): MDP and MDF

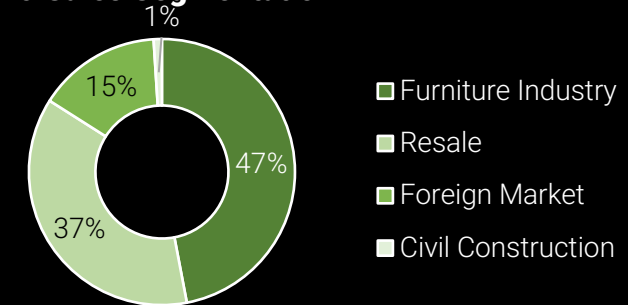
## Average Volume Allocation 2025



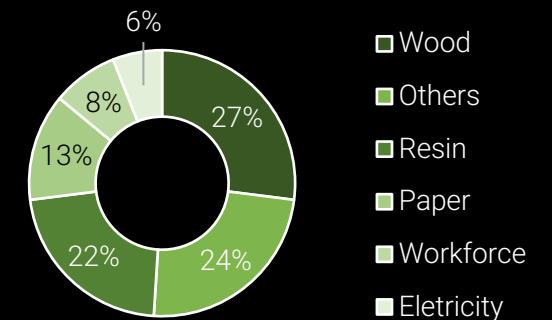
## Capacity Share² Dexco

MDP: 43.9% | MDF: 24.1%

## 2025 Sales Segmentation



## 2025 Cost Breakdown³



**Dexco**  
Viver ambientes.

# Forestry

We are proud to be the first company in South America to obtain FSC® certification for Forest Management. Since 1995, we have had the seal, which demonstrates that **our activities related to the practice are environmentally appropriate, socially beneficial and economically viable.**

We maintain procedures to assess and mitigate the environmental and social impacts related to the management activities of our planted forests, in order to conserve natural resources and have an increasingly better relationship with the communities where we operate. To learn more about our practices, check out the summary of our Forestry Management Plan below.

## We seek

To provide opportunities for surplus assets and **prioritize margins**

To carry out operations that **monetize forest assets**

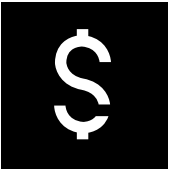
Ongoing expansion projects while maintaining competitiveness

## We ensure

**Best Average Radius** vs. Its Top Competitors

Forest productivity 52% above the Brazilian average

More than 50 years of genetic improvement program



**Best Wood Cost**  
Post Industry<sup>1</sup>



**92% of forest areas**  
FSC certified<sup>2</sup>



## Forestry units

5 units in Brazil and 1 in Colombia<sup>3</sup>

- Agudos (SP)
- Itapetininga (SP)
- Uberaba (MG)
- Taquari (RS)
- Maceio (AL) **CAETEX**
- Areas in Antioquia, Tolima, Caldas and Santander (CO)

## Total Owned and Leased Areas

HA

**176**thousand

## Planted forests + available areas for planting

HA

**121**thousand

BRAZIL

**11**thousand

**7**thousand

COLOMBIA

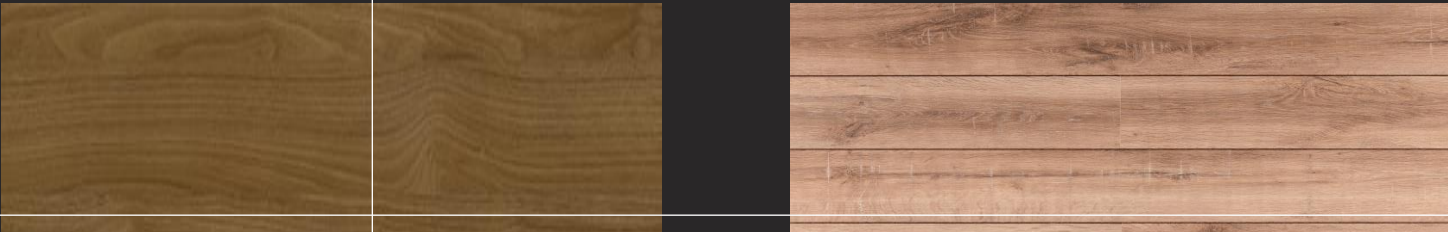


# Sector Environment

## Wood Panels

IBÁ Data<sup>1</sup>

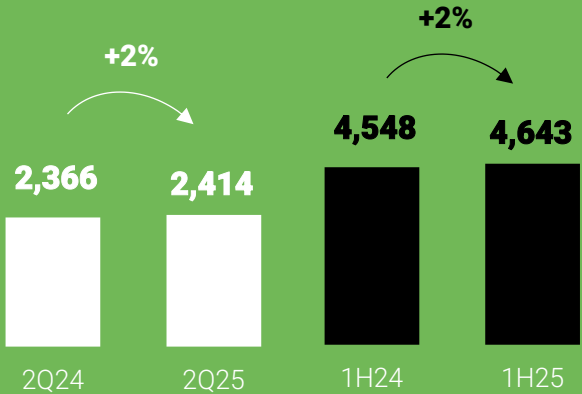
- Cost pressures and high capacity utilization enabled price adjustments in the sector;
- Instability of the foreign market affected export results, on the back of currency volatility and tariff pressures.



| vs 2024         | 2Q25       | 1H25       |
|-----------------|------------|------------|
| <b>Domestic</b> | <b>+3%</b> | <b>+4%</b> |
| <b>External</b> | <b>-3%</b> | <b>-7%</b> |

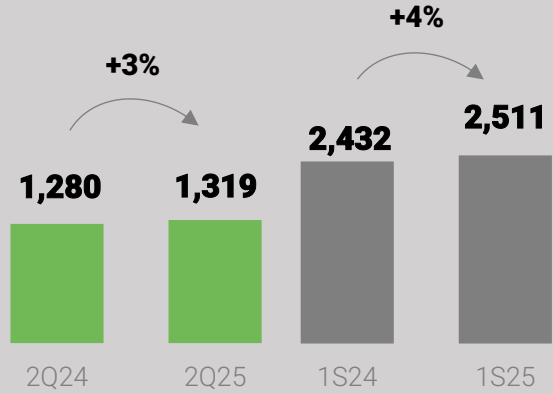
### Panels Total

Volume 000m³



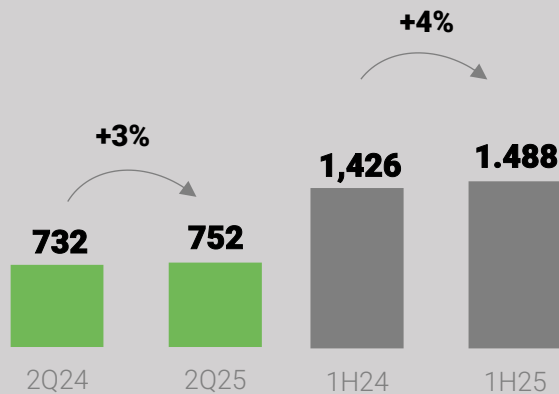
### MDF Domestic Market

Volume 000m³



### MDP Domestic Market

Volume 000m³

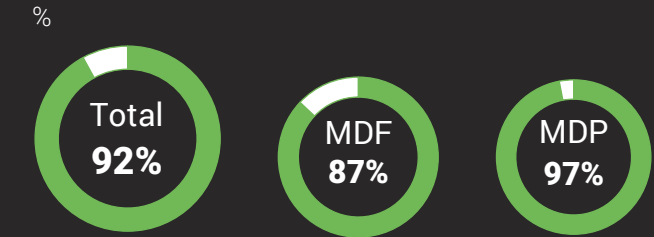


1 – At the end of 2024, the IBÁ revised its volume estimates for non-associated companies, impacting historical data

# Results Wood

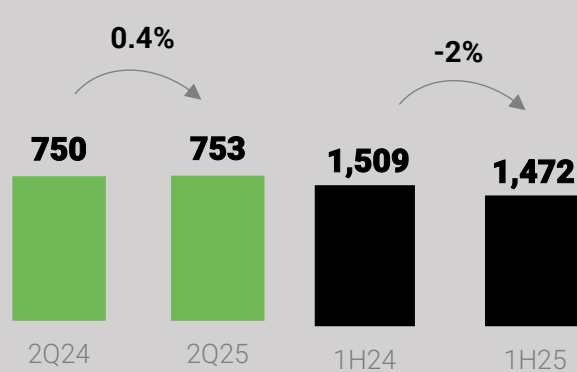
- Volumes held steady, particularly with respect to the high levels of demand for MDP for the furniture sector, which contributed to another quarter of solid results;
- Price increases and forestry trades in 2Q25 offset costs arising from maintenance shutdowns during the semester, boosting Recurring Net Revenue;
- Adjusted and Recurring EBITDA of R\$428 million for the quarter, with an increase in the EBITDA margin reflecting greater profitability in wood panels.

## Capacity Utilization 2Q25



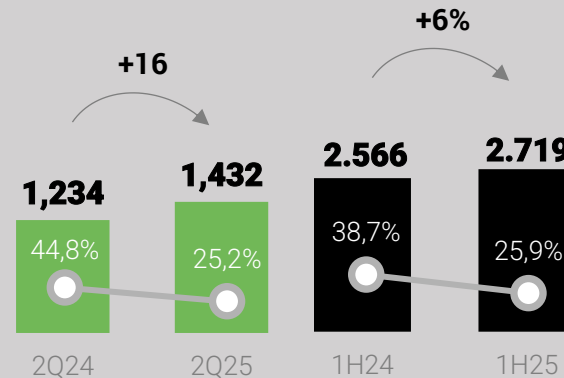
### Volume

000m³



### Rec. Net Revenue e Gross Margin

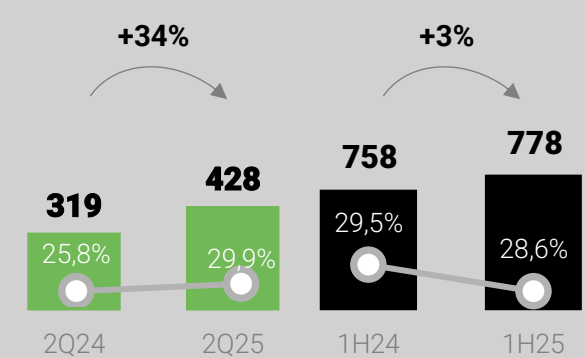
R\$ million / %



■ Net Revenue ● Gross Margin %

### Adjusted and Recurring EBITDA<sup>1</sup> and Margin

R\$ million / %



■ Adjusted & Recurring EBITDA ● EBITDA Margin %

1 – The Adjusted & Recurring EBITDA is net of the effects of changes to biological assets.

# Dissolving Wood Pulp

LD Celulose S.A. is a **joint venture for the production of dissolving cellulose<sup>1</sup>**, produced specifically for the manufacture of viscose, modal and lyocell fibers. Unlike pulp intended for paper production, dissolving pulp is a purer product of greater complexity.

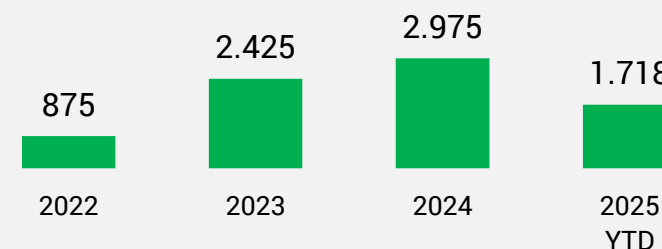
**Located in the Triângulo Mineiro**, the factory is located between the municipalities of Indianópolis and Araguari. It also has **1,400 direct jobs** generated by one of the largest pulp mills in the world.

## COMPETITIVE ADVANTAGES

- All production purchased by Lenzing<sup>1</sup> and exported to factories in Europe and Asia
- DWP average price ~1,000 USD/ton<sup>2</sup>  
Lower volatility against other commodities
- Dollarized Revenue  
Operating as a natural hedge to Dexco's exposure to the local market
- Installed production capacity of 500 thousand tons/year.  
In 2024, the nominal installed production capacity was exceeded by ~10%, reaching ~550 thousand tons/year
- Highly integrated production process, with a average distance of wood supply of ~70Km, between the plantations and the factory

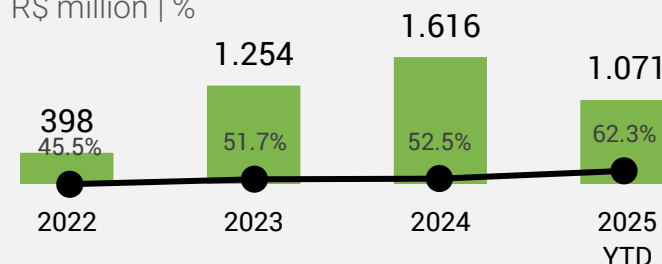
## Net Recurring Revenue<sup>1</sup> R\$ million

100%  
OPERATION



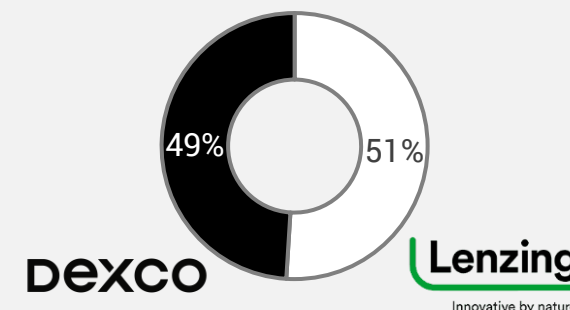
## EBITDA and EBITDA Margin<sup>1</sup>

R\$ million | %



## Shareholder Structure

LD Celulose



Consolidated results by equity

Data updated 2024 | 1 – Through the trading company PTG, owned by Lenzing | 2 – Market price in China (CCF), with CIF China condition | – Start of 4Q22 operating results

**Dexco**  
Viver ambientes.

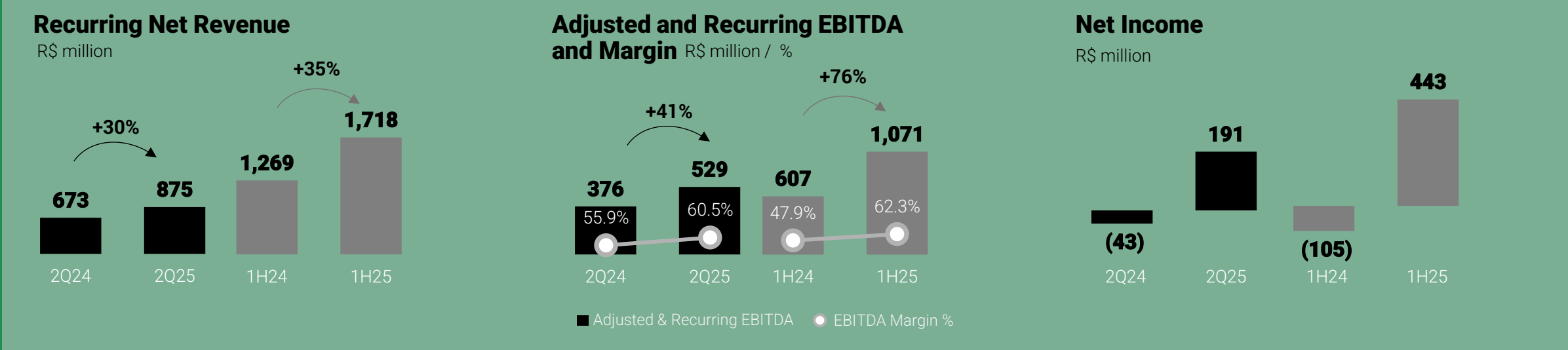
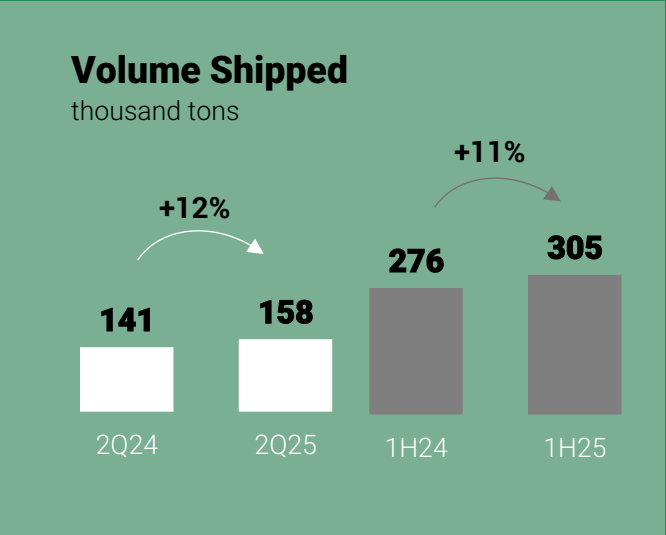
# Results

## LD Celulose



- Very positive operating performance boosted Volumes and Net Revenue in the quarter;
- Adjusted and Recurring EBITDA of R\$529 million, with a margin of 60.5%, reflecting efficiency gains and steady levels of productivity;
- Increase in Net Income reflects the base comparison being impacted by accounting effects related to exchange rate fluctuations and deferred taxes, as well as an improved operating performance;

RESULTS RELATE TO 100% OF THE OPERATION





# FINISHINGS FOR CONSTRUCTION

deca portinari hydra castelatto ceusa



# Metals and Sanitary Ware



**Deca**  
Hydra

Leading brand in the production and sale of sinks and toilets, with applications in bathrooms and residential and industrial kitchens, in addition to the production of a wide variety of metal faucets and showers for bathrooms and kitchens, as well as valves and accessories.

## Operational Data

### Industrial Units

5 units in Brazil

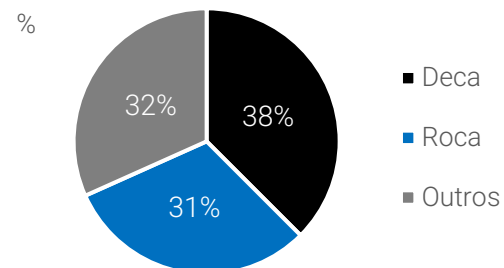
#### METALS

- Jacareí (SP)
- Jundiaí (SP)
- São Paulo (SP)

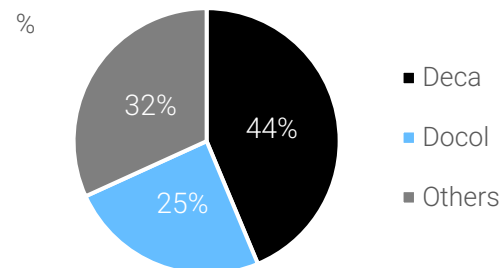
#### SAN. WARE

- Jundiaí (SP)
- Cabo de Sto. Agostinho (PE)

### Revenue Share San. Wares 2024<sup>1</sup>



### Revenue Share Metals 2024<sup>1</sup>



### Production Capacity (Pieces)

#### METALS

20.3 million/year

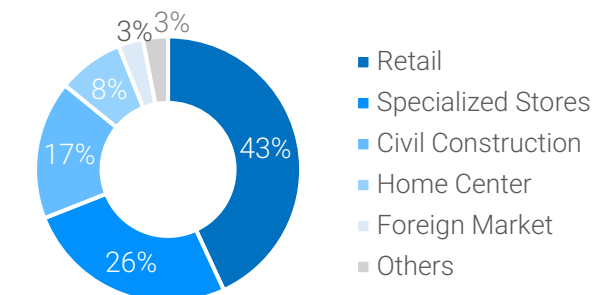
Small and large pieces

#### SAN. WARE<sup>3</sup>

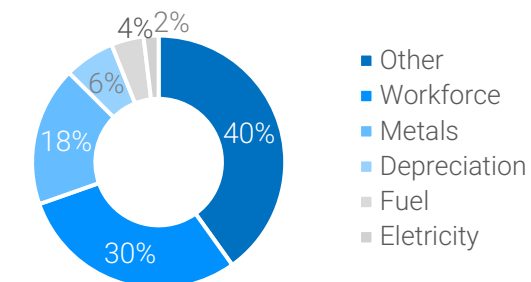
5.5 million/year

Large pieces

### 2025 Sales Segmentation



### 2025 Cost Breakdown<sup>2</sup>



Data updated in 3Q24 | 1 – Estimates calculated by the Dexco Market Intelligence team. | 2- The category of Others considers costs such as electricity, fuel, outsourced activities, inventory, direct tools, freight, general materials, occupation, packaging and other inputs. | 3- Considers adjustments after the closure of the Sanitary ware unit – PB in July/2025.

**Dexco**  
Viver ambientes.

# Sector Environment

## Metals & San Ware

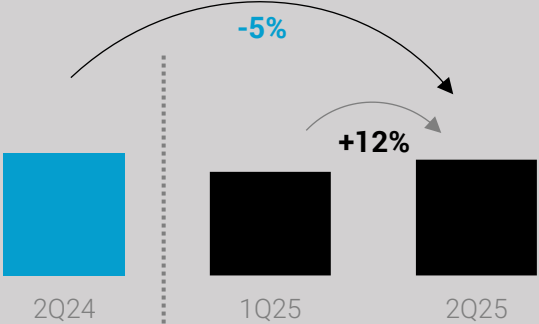
ASFAMAS combined data<sup>1</sup>

- Process of accommodating higher new operating levels versus 2024, but the Metals sector is already showing consistent signs of recovery in 2025;
- Improvement in results for the Sanitary Ware segment versus both the prior quarter and the prior year, indicating that the sector is heating up when compared to the same period of the previous year.



### METALS

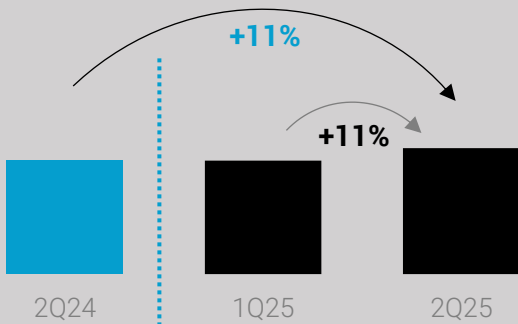
Analysis of Sector Index  
based on **Gross Revenue**  
Base 100



■ Market Average Month

### SANITARY WARE

Analysis of Sector Index  
based on **Gross Revenue**  
Base 100



■ Market Average Month

1 – From 2Q25, the Company has begun to report sector data based on the analysis of data provided by ASFAMAS (Brazilian Association of Sanitary Ware Materials) together with internal estimates.

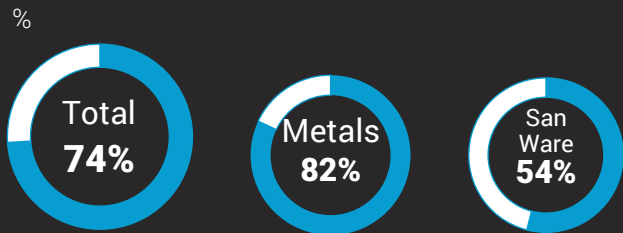
# Results

## Metals & San Ware



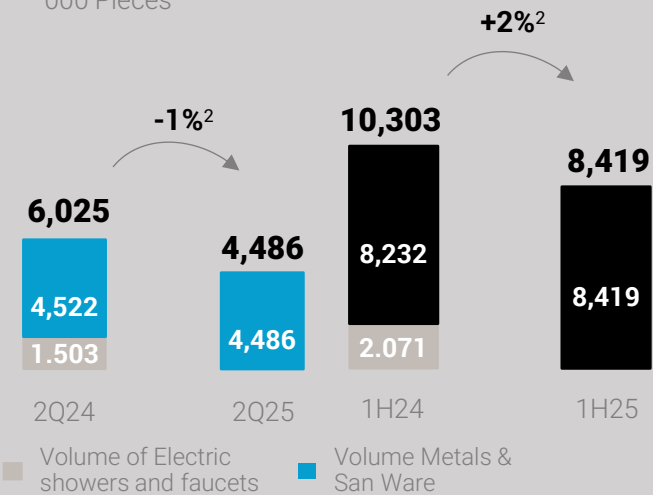
- Leadership position in Metals maintained, for the medium and high segments in particular, reflecting the strategic focus of the Division and improvement in Recurring Net Revenue;
- Volumes stable on an annual comparison, with 14% growth versus 1T25 (excluding the discontinued electric shower and faucets operation);
- Adjusted and Recurring EBITDA of R\$9 million, reflecting the impacts from factory restructuring and the increase in the cost of manufacturing inputs.

### Capacity Utilization<sup>1</sup> 2Q25



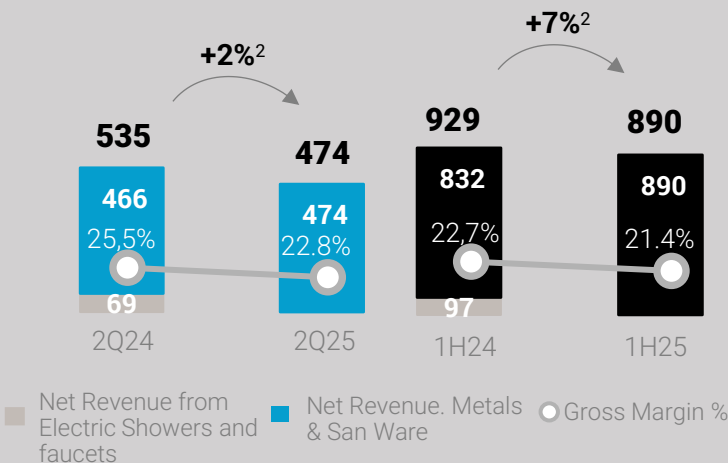
### Volume

'000 Pieces



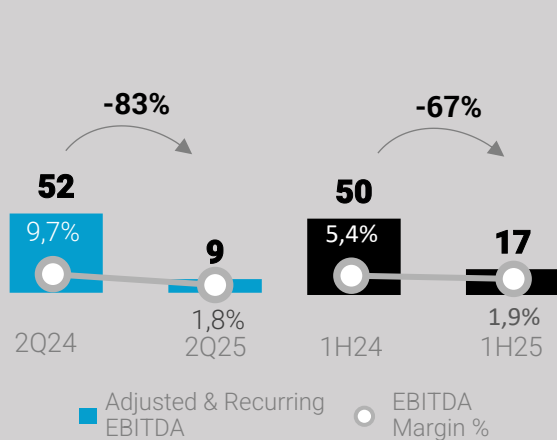
### Rec. Net Revenue e Gross Margin

R\$ million / %



### Adjusted and Recurring EBITDA and Margin

R\$ million / %



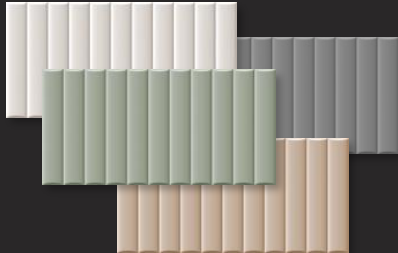
1 – Capacity includes San Ware operation in João Pessoa (PB), whose closure was announced effective July/2025 | 2 – Does not include contribution from electric showers and faucets business.

# Tiles

## PORTFOLIO



Porcelain and Special Tiles



Tiles



Architectural Concrete

## DIFFERENTIAL



### DRY JOINT

It ensures dimensional uniformity in ceramic and porcelain tiles, ensuring compliance between specification and final product.



### MONOCALIBER

Allows the installation of coatings without spacing, providing visual continuity and sophisticated finish.



### DEEP DESIGN

It combines advanced digital techniques to reproduce textures and effects with high precision, allowing aesthetic customization and conferring exclusivity and uniqueness.

# Operational Data

## Industrial Units<sup>1</sup>

4 active units in Brazil

- Botucatu (SP) **NEW FACTORY**
- Urussanga (SC)
- Criciúma (SC)
- Atibaia (SP)

## Production Capacity<sup>2</sup> (m<sup>2</sup>)

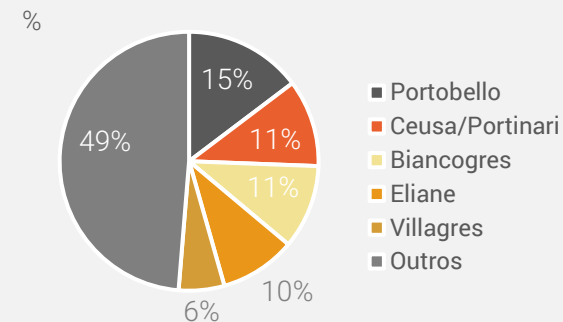
### Ceramic Tiles

29.4 million m<sup>2</sup>/year

### Architectural Concrete:

305 thousand m<sup>2</sup>/year

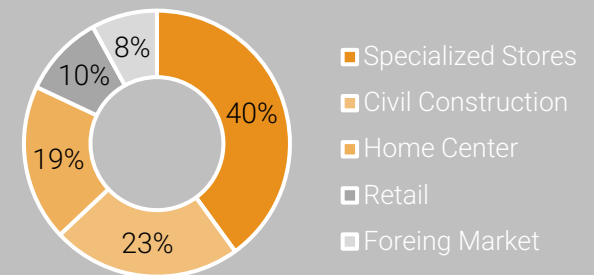
## Revenue Share Ceramic Tiles 2024<sup>3</sup>



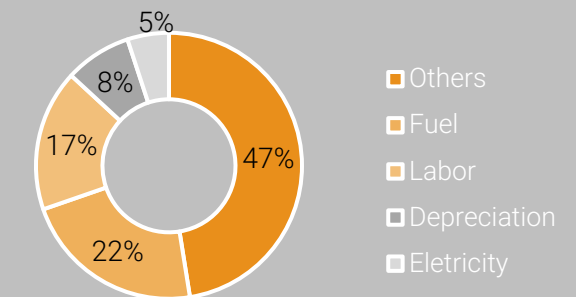
## Productive Method Wet Process

Dexco does not operate under dry process

## 2025 Sales Segmentation



## 2025 Cost Breakdown



Data updated 2024 | 1 – The RC2 Unit has been on temporary suspension since 2023. | 2 – Considers available lines in operating units. | 3 – estimates calculated by the Dexco Market Intelligence team.

**Dexco**  
Viver ambientes.

# Sector Environment

## Tiles

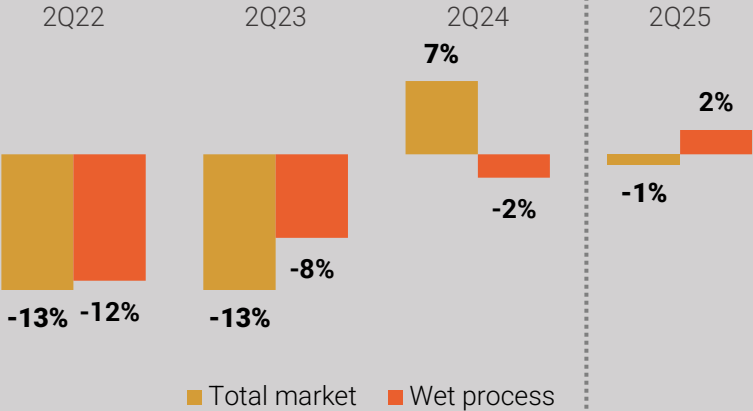
ANFACER data



- High inventory levels and idle capacity arising from the challenges of demand that continue to shrink in the sector;
- Uptick in the wet process segment in 2Q25 not enough to offset the accumulated losses from prior years;
- Price reductions impacting margins and competitive balance.

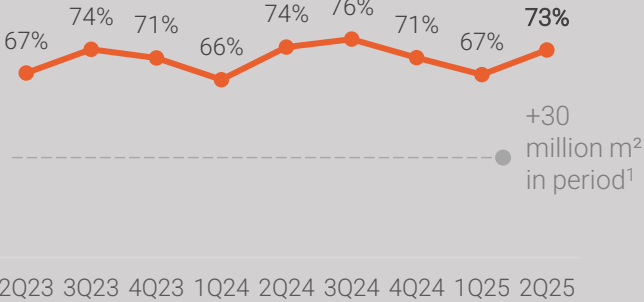
### Ceramic tile sector sales volumes year-on-year

% | Days



### Sector capacity utilization over time

%



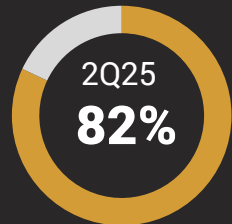
1 – Sector capacity growth also reflects Dexco's expansion plans.

# Results Tiles

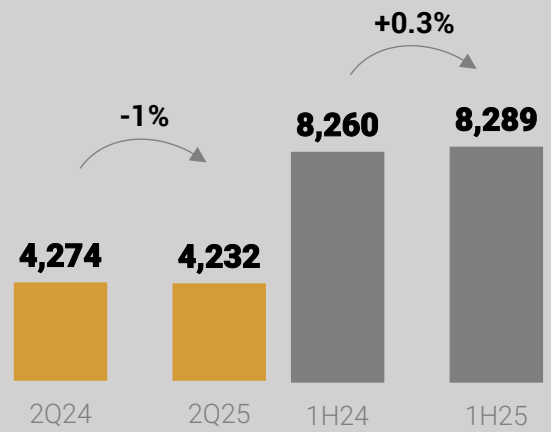


- Volumes in line with those seen for 1H24, still impacted by the challenging levels of demand in the sector;
- Progress with the profitability strategy agenda, with advances in the portfolio adjustments and optimization of the factory infrastructure;
- Adjusted and Recurring EBITDA totaled R\$6 million for the quarter, with the margin improving on both a quarterly and annual basis, driven by greater operating efficiency and cost control.

Capacity Utilization<sup>1</sup>  
**2025**  
%

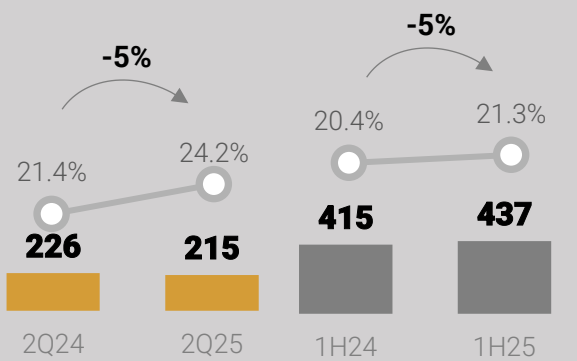


Volume  
000m<sup>2</sup>



Rec. Net Revenue  
e Pro-Forma Gross Margin

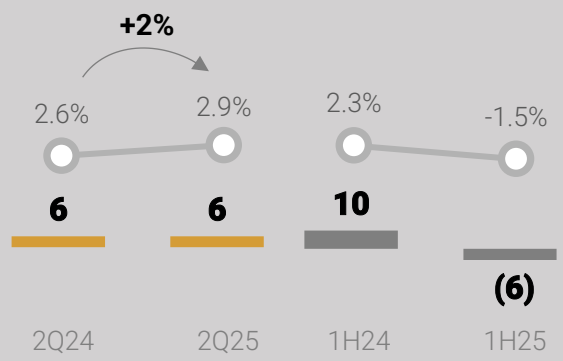
R\$ million / %



■ Net Revenue    ● Pro-Forma Gross Margin %

Adjusted and Recurring EBITDA  
and Margin

R\$ million / %



■ Adjusted & Recurring EBITDA    ● EBITDA Margin %

1 – Capacity includes adjustments disclosed under the Market Communication of 07/02/2025.



## Casa Dexco

We want to deliver an unparalleled experience in the consumer's journey in renovation and decoration.

- Start of product sales in the two existing showrooms;
- Hiring and training of staff to continue in the commercial operation and lead Casa Dexco.



## Retail

Taking another step in the Consumer Journey, with this **differentiated franchise channel**, we seek to maximize the delivery of the value proposition of our brands, elevating the consumer experience through differentiation and innovation, bringing us closer to the consumer, increasing the understanding of the journey, capturing data and generating insights.



## CHANNELS

- **Phygital Retail:** offer the consumer a truly omnichannel experience;
- **Logistics and Distribution:** Maximize the delivery of our brands' value proposition and get closer to the consumer;
- **Services:** To be the reference in after-sales service and in the training of professionals.



Watch the video at : <https://youtu.be/Tr2sBKDPG1U>

# casa Dexco

Dexco opens the doors of its flagship store at Conjunto Nacional, located on Avenida Paulista (São Paulo).

Announced in 2021 as part of the investment cycle set to conclude in 2025, **Casa Dexco represents the Company's strategy to strengthen its connection with end consumers**, setting a new chapter in the architecture and interior design sector.



Official launch on March 10, 2025,  
open to the public starting March 11, 2025



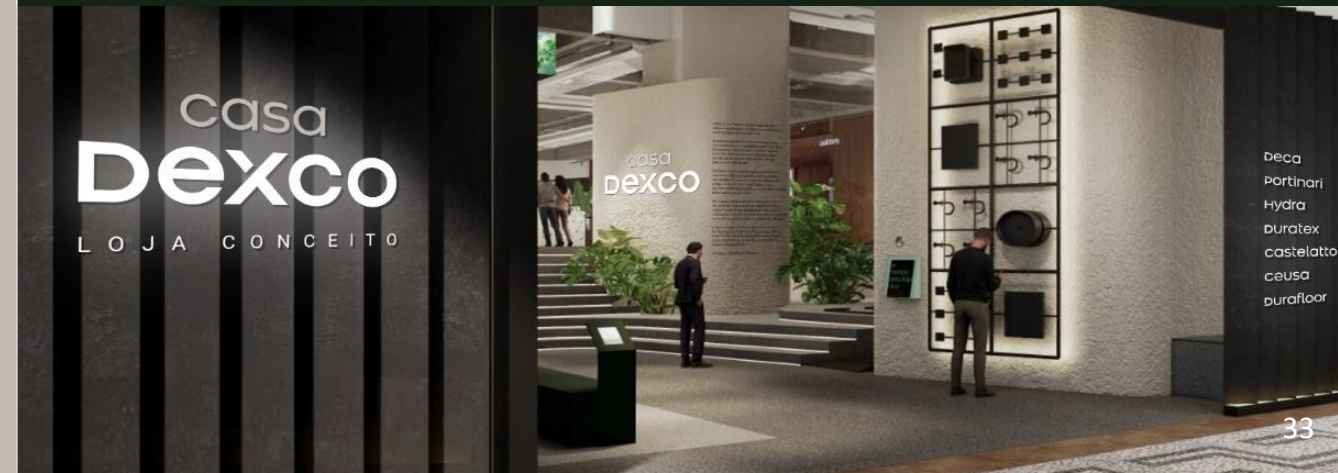
Approximately 4,000 m<sup>2</sup>  
spread across two floors



Designed Spaces signed  
by 20 architects



To offer the most comprehensive experience in the construction segment, **Casa Dexco will feature partners that complement the company's portfolio**, including furniture industry companies, electronics and home appliance brands, LED panels, air conditioning systems, lighting, and paint manufacturers.





**Dexco**  
Viver ambientes.

dexco portinari hydra duratex castelatto ceusa durafloor



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# Institutional Presentation

