



1T26

Apresentação de
Resultados



união



mabel



TUCAPEL



ALTO GIRO



R\$ 2,7 bilhões Receita Líquida
(-0,7% YoY e +6,6% QoQ)

R\$ 210 milhões EBITDA
(-9,9% YoY e +8,9% QoQ)

7,9% Margem EBITDA
(-0,8pp YoY e +0,2pp QoQ)

593,6 mil tons Volume
(+17,9% YoY e +19,0% QoQ)

Alto Giro Brasil: +13,9% YoY e +13,7% QoQ
Alto Valor Brasil: +14,6% YoY e -2,7% QoQ
Internacional: +25,8% YoY e +35,8% QoQ

ALTO VALOR



Grãos - Brasil

Grãos - Brasil

Grãos - Brasil

Grãos - Brasil



Biscoitos

Café

Massas

Pescados

Destques 1T26

Alto Giro: Grãos e Açúcar no Brasil

Volume das vendas:

333,1 mil tons; +13,9% YoY e +13,7% QoQ no 1T26

Preço Líquido Camil:

R\$3,82/kg; -3,5% YoY e +16,2% QoQ no 1T26

Preço médio da matéria-prima¹:

Arroz:

R\$60,77/saca; -21,3% YoY e +13,2% QoQ no 1T26

Feijão:

R\$325,17/saca; +52,0% YoY e +35,4% QoQ no 1T26

Açúcar:

R\$106,73/saca; -23,2% YoY e +1,1% QoQ no 1T26

Principais Marcas



Evolução Volumes vs. Preço Líquido

1T26

+13,9%

Volume YoY

-3,5%

Preço Líquido
YoY

+13,7%

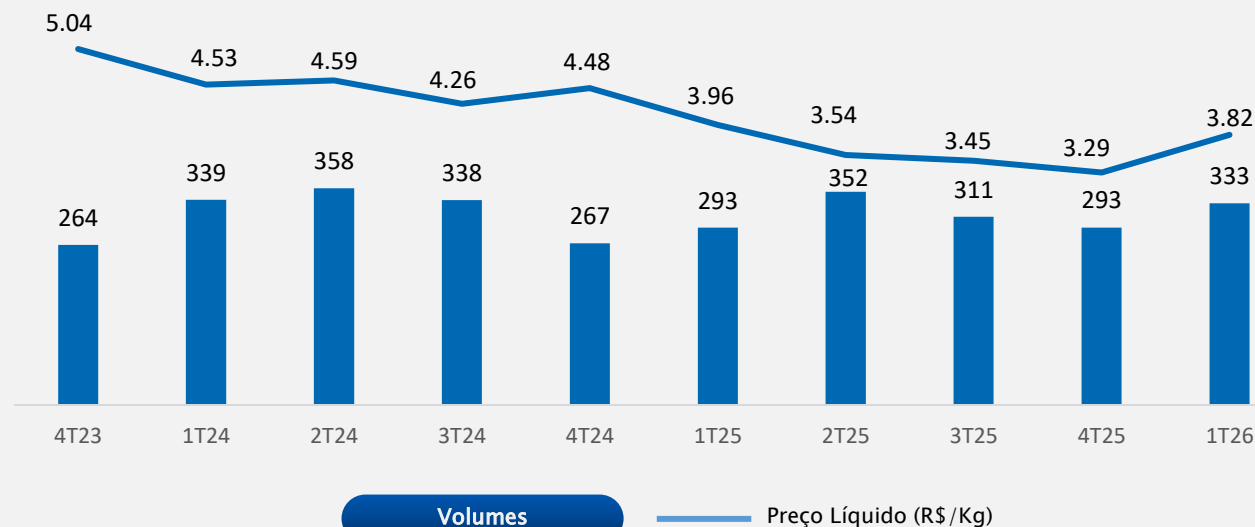
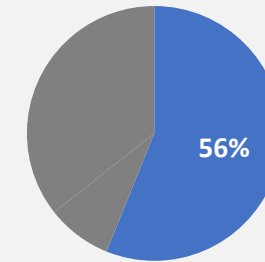
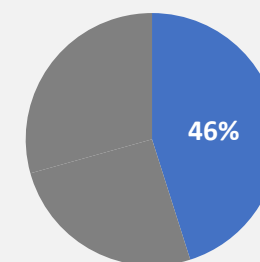
Volume QoQ

+16,2%

Preço Líquido
QoQ

Receita Líquida (%)

Volume (%)



Destques 1T26

Alto Valor: Massas, Biscoitos, Café e Pescados no Brasil
Volume das vendas:

49,0 mil tons; +14,6% YoY e -2,7% QoQ no 1T26

Preço Líquido Camil:

R\$17,52/kg; +14,6% YoY e +3,7% QoQ no 1T26

Preço médio da matéria-prima¹:

Trigo:

R\$1.298,77/saca; -15,9% YoY e +10,3% QoQ no 1T26

Café:

R\$1.797,12/saca; -28,6% YoY e -14,1% QoQ no 1T26

Principais Marcas



Evolução Volumes vs. Preço Líquido

1T26

+14,6%

Volume YoY

+14,6%

Preço Líquido
YoY

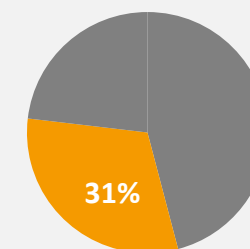
-2,7%

Volume QoQ

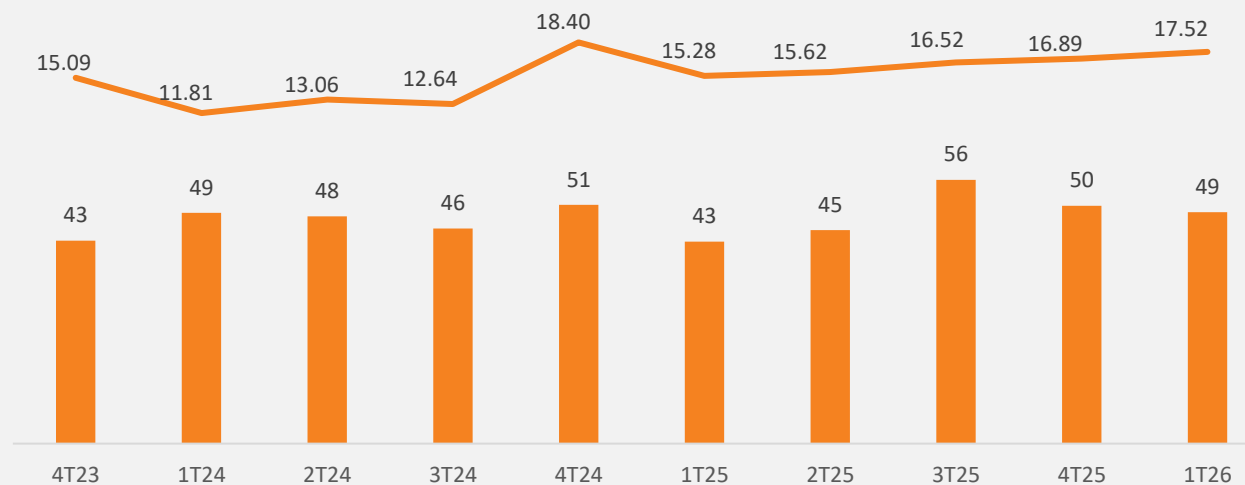
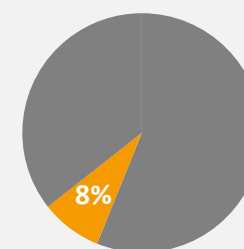
+3,7%

Preço Líquido
QoQ

Receita Líquida (%)



Volume (%)



Volumes

Preço Líquido (R\$/Kg)

Destques 1T26

Internacional: Uruguai, Chile, Peru, Equador e Paraguai

Volume das vendas:

211,4 mil tons; +25,8% YoY e +35,8% QoQ no 1T26

Preço Líquido:

R\$3,04/kg; -32,4% YoY e -24,5% QoQ no 1T26

Principais Marcas



Evolução Volumes vs. Preço Líquido

1T26

+25,8%

Volume YoY

-32,4%

Preço Líquido YoY

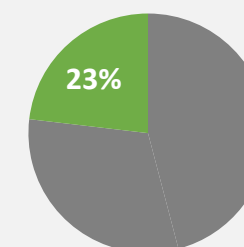
+35,8%

Volume QoQ

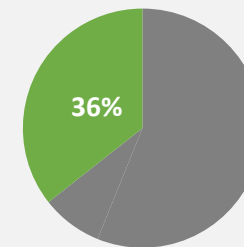
-24,5%

Preço Líquido QoQ

Receita Líquida (%)

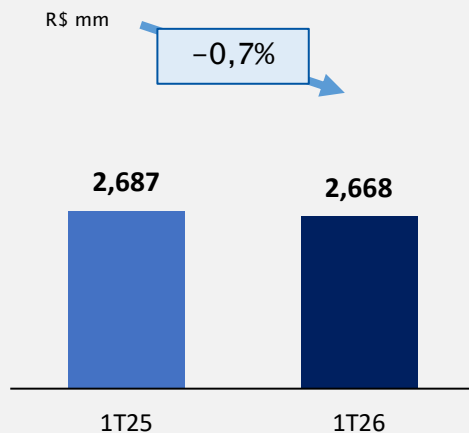


Volume (%)

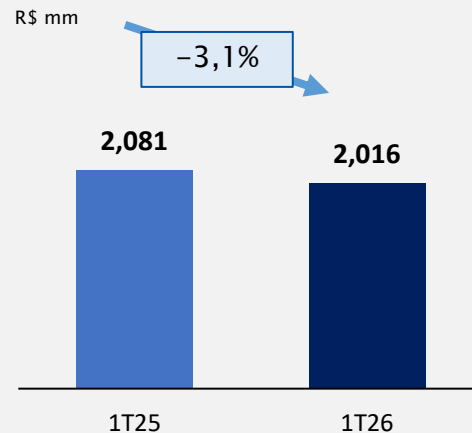


Destaques Financeiros | 1T25 vs. 1T26

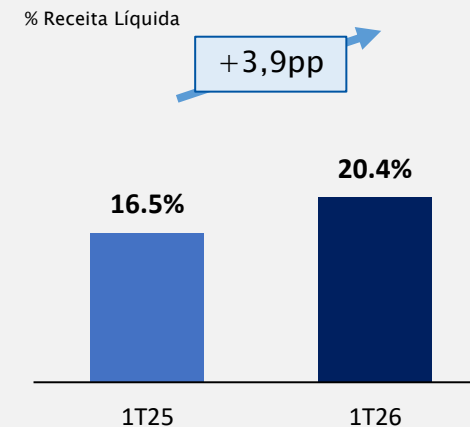
Receita Líquida



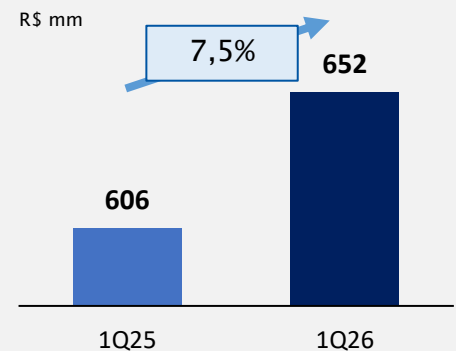
CPV



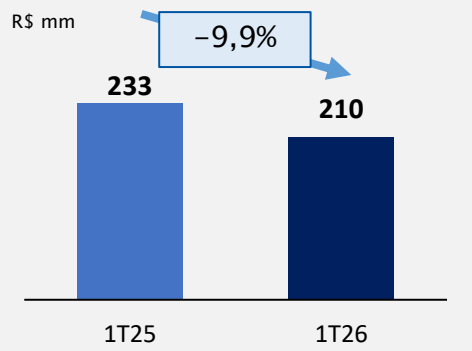
SG&A



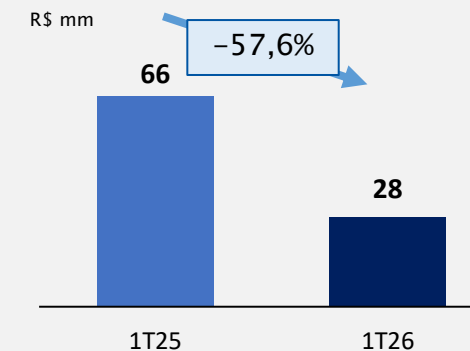
Lucro Bruto



EBITDA



Lucro Líquido



Margens

(% Receita líquida)

22,6%

24,4%

8,7%

7,9%

2,5%

1,0%

Receita Líquida: R\$2,7 bilhões (-0,7% YoY) no 1T26

Lucro Bruto: R\$651,8 milhões (+7,5% YoY) e margem de 24,4% no 1T26 (+1,9p.p YoY)

EBITDA: R\$210,0 milhões (-9,9% YoY) e margem de 7,9% no 1T26 (-0,8p.p YoY)



Destaques Financeiros | 4T25 vs. 1T26

Receita Líquida

R\$ mm

+6,6%

2,503 2,668

4T25

1T26

Lucro Bruto

R\$ mm

+20,0%

543

652

4T25

1T26

Margens
(% Receita Líquida)

21,7%

24,4%

CPV

R\$ mm

2,9%

1,959

2,016

4T25

1T26

EBITDA

R\$ mm

+8,9%

193

210

4T25

1T26

7,7%

7,9%

SG&A

% Receita Líquida

+0,9pp

19.5%

20.4%

4T25

1T26

Lucro Líquido

R\$ mm

+R\$68mi

28

4T25

1T26

-40

(1,6%)

1,0%

Receita Líquida: R\$2,7 bilhões (+6,6% QoQ) no 1T26

Lucro Bruto: R\$651,8 milhões (+20,0% QoQ) e margem de 24,4% no 1T26 (+2,7p.p QoQ)

EBITDA: R\$210,0 milhões (+8,9% QoQ) e margem de 7,9% no 1T26 (+0,2p.p QoQ)

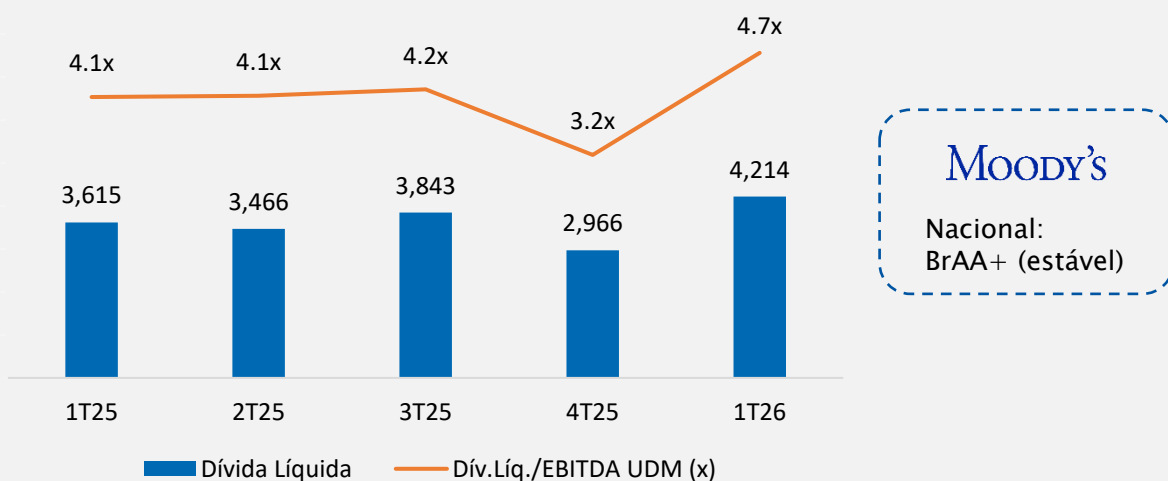


Endividamento, Capex & Capital de Giro

Endividamento

Endividamento (em R\$mn)	1T25	4T25	1T26	1T26	1T26
Data de Fechamento	mai-25	fev-26	mai-26	VS 1T25	VS 4T25
Endividamento Total	5.240,9	4.988,4	5.670,2	8,2%	13,7%
Empréstimos e Financiamentos	2.397,0	1.686,1	2.407,9	0,5%	42,8%
Debêntures	2.843,9	3.302,3	3.262,3	14,7%	-1,2%
Curto Prazo	2.393,8	1.074,6	1.229,8	-48,6%	14,4%
Longo Prazo	2.847,1	3.913,7	4.440,4	56,0%	13,5%
Alavancagem					
Dívida Bruta	5.240,9	4.988,4	5.670,2	8,2%	13,7%
Caixa + aplicações fin.	1.625,6	2.022,7	1.455,8	-10,4%	-28,0%
Dívida Líquida	3.615,4	2.965,7	4.214,4	16,6%	42,1%
Dív.Líq./EBITDA UDM (x)	4,1x	3,2x	4,7x	0,6x	1,5x

Evolução Dívida Líquida

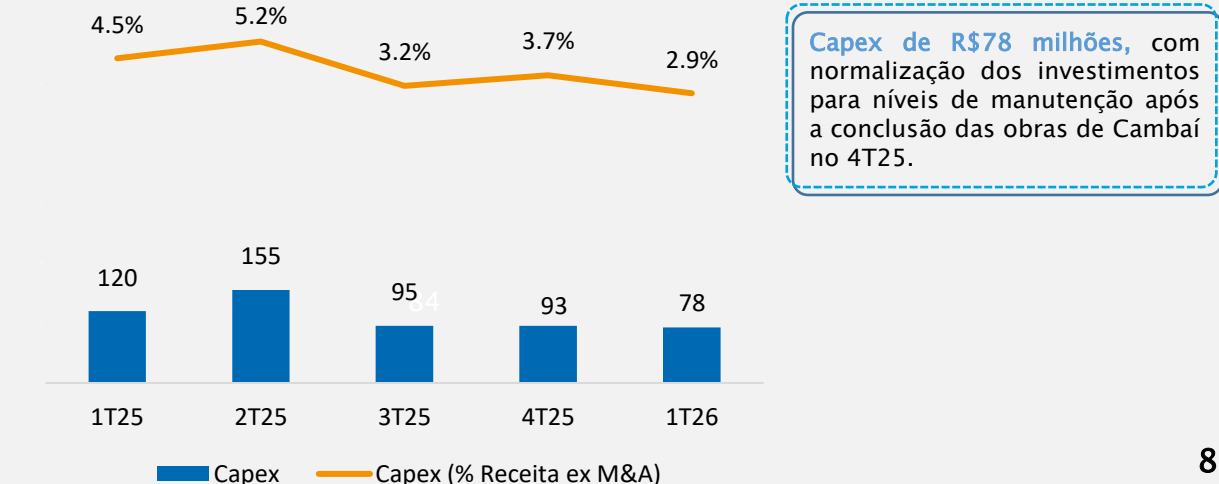


Capital de Giro

Capital de Giro	1T25	4T25	1T26	1T26	1T26
Data de Fechamento	mai-25	fev-26	mai-26	VS 1T25	VS 4T25
Estoques	2.772,4	1.527,0	2.445,2	-11,8%	60,1%
Adiantamento a Fornecedores	650,3	656,7	643,2	-1,1%	-2,0%
Contas a Receber	1.850,2	1.019,4	1.881,6	1,7%	84,6%
Fornecedores	2.291,1	1.229,1	1.870,1	-18,4%	52,2%
Outros Ativos Correntes	360,5	374,8	443,1	22,9%	18,2%
Outros Passivos Correntes	379,6	530,7	530,3	39,7%	-0,1%
Capital de Giro	2.962,7	1.818,0	3.012,8	1,7%	65,7%
Dias Capital de Giro	90 d	60 d	99 d	9 d	39 d

A Camil possui **sazonalidade** de capital de giro para arroz: os primeiros trimestres do ano apresentam, normalmente, um incremento de capital de giro e o quarto trimestre usualmente apresenta liberação.

Capex (R\$mn)



Q&A

Luciano Quartiero – CEO

Flavio Vargas – CFO

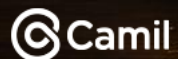
Relações com Investidores

Jenifer Nicolini – Gerente Executiva de RI,
ESG e Tesouraria Corporativa

Flávio Rios – Coordenador de RI

Rodrigo Perrone – Estagiário de RI

ri@camil.com.br





1Q26

Earnings
Presentation



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HIGH TURNOVER



R\$ 2.7 billion Net Revenue
(-0.7% YoY & +6.6% QoQ)

R\$ 210 million EBITDA
(-9.9% YoY & +8.9% QoQ)

7.9% EBITDA Margin
(-0.8pp YoY & +0.2pp QoQ)

593.6k tons Volume
(+17.9% YoY & +19.0% QoQ)

High Turnover Brazil: +13.9% YoY & +13.7% QoQ
High Growth Brazil: +14.6% YoY & -2.7% QoQ
International: +25.8% YoY & +35.8% QoQ

HIGH GROWTH

Grains - Brazil



Grains - Brazil



Sugar



International



Cookies



Coffee



Pasta



Fish



Highlights 1Q26

High Turnover: Grains and Sugar in Brazil

Sales Volumes:

333.1 k tons; +13.9% YoY and +13.7% QoQ in 1Q26

Net Price Camil:

R\$3.82/kg; -3.5% YoY and +16.2% QoQ in 1Q26

Average price of raw material¹ :

Rice:

R\$60.77/bag; -21.3% YoY & +13.2% QoQ in 1Q26

Beans:

R\$325.17/bag; +52.0% YoY & +35.4% QoQ in 1Q26

Sugar:

R\$106.73/bag; -23.2% YoY & +1.1% QoQ in 1Q26

Main Brands



Volumes vs. Net Price Evolution

1Q26

+13.9%

Volume YoY

-3.5%

Net Price YoY

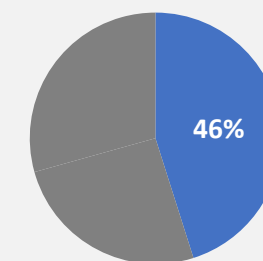
+13.7%

Volume QoQ

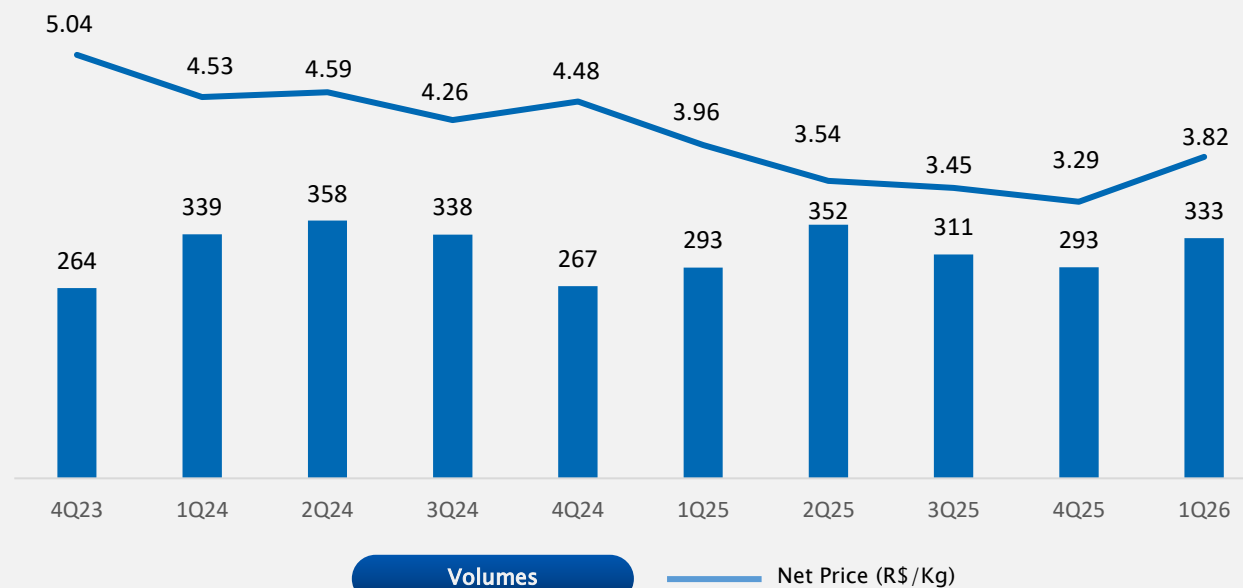
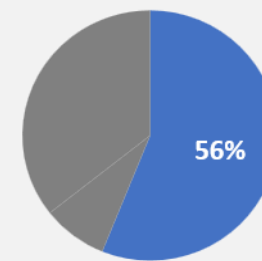
+16.2%

Net Price QoQ

Net Revenue (%)



Volume (%)



Highlights 1 Q26

High Growth: Pasta. Cookies. Coffee and Canned Fish in Brazil:

Sales Volumes:

49.0 thousands tons; +14.6 % YoY & -2.7% QoQ in 1Q26

Net Price Camil:

R\$17.52/kg; +14.6% YoY & +3.7% QoQ in 1Q26

Average Price of Raw Material¹ :

Wheat:

R\$1.298.77/bag; -15.9% YoY & +10.3% QoQ in 1Q26

Coffee:

R\$1.797.12/bag; -28.6% YoY & -14.1% QoQ in 1Q26

Main Brands



cookies

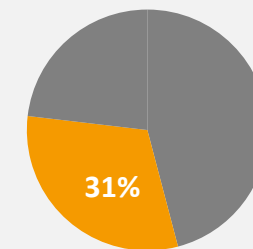
Volume vs Net Price Evolution

1 Q26

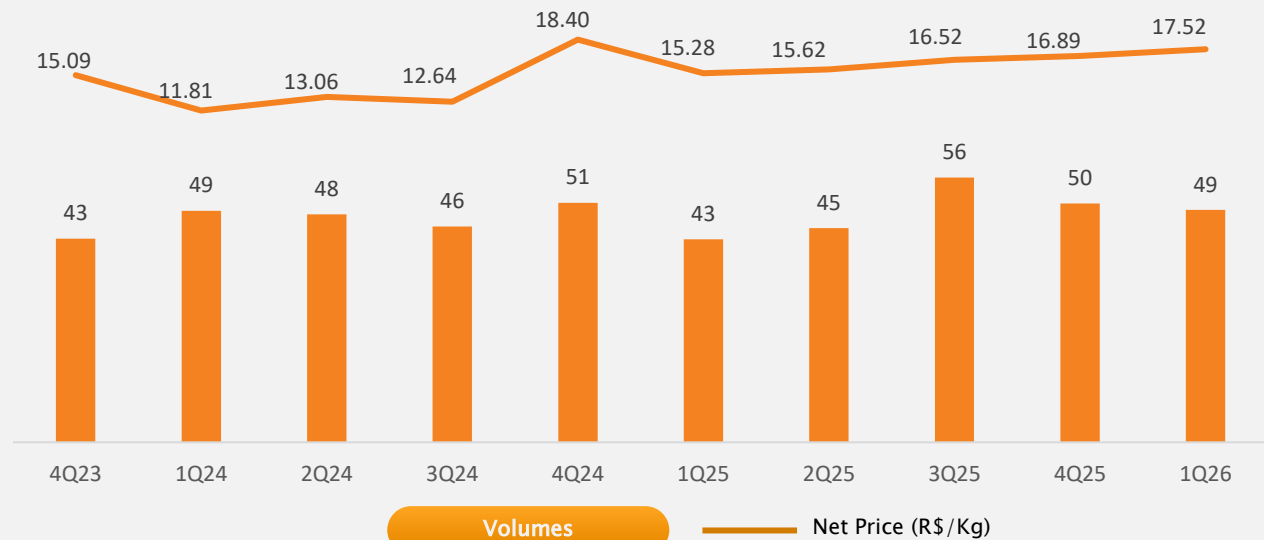
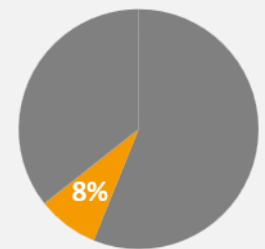
+14.6%
Volume YoY
+14.6%
Net Price YoY

-2.7%
Volume QoQ
+3.7%
Net Price QoQ

Net Revenue (%)



Volume (%)



Highlights 1Q26

International: Uruguay. Chile. Peru, Ecuador & Paraguay

Sales Volumes:

211.4 k tons; +25.8% YoY and +35.8% QoQ in 1Q26

Net Price:

R\$3.04/kg; -32.4% YoY and -24.5% QoQ and 1Q26

Main Brands



Volumes vs. Net Price Evolution

1Q26

+25.8%

Volume YoY

-32.4%

Net Price YoY

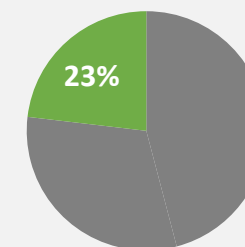
+35.8%

Volume QoQ

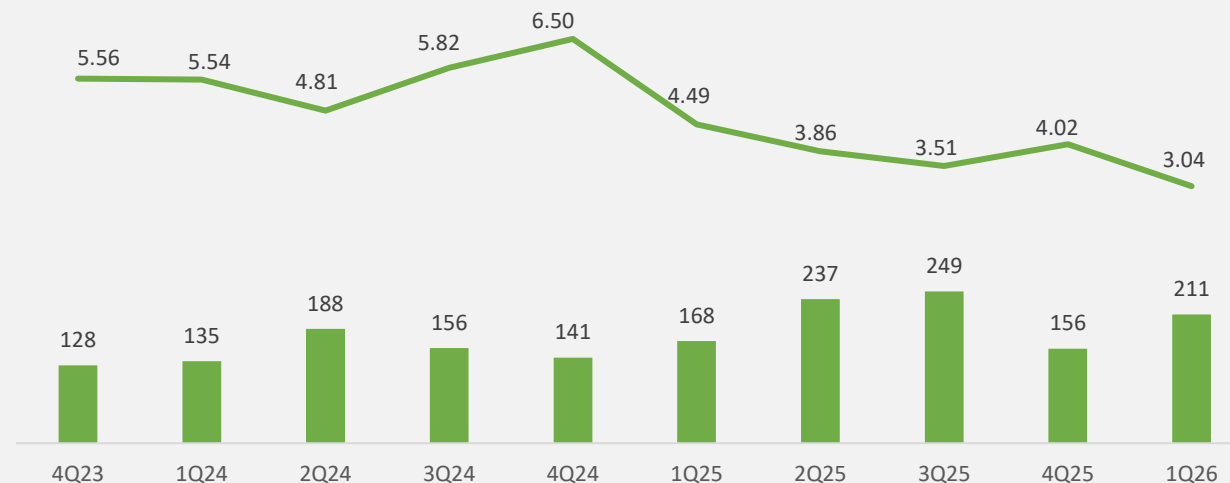
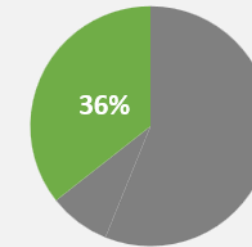
-24.5%

Net Price QoQ

Net Revenue (%)



Volume (%)

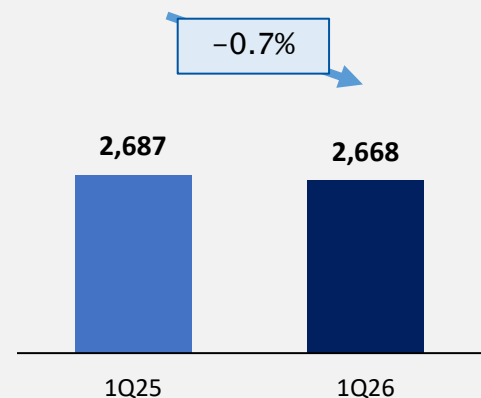


Volumes

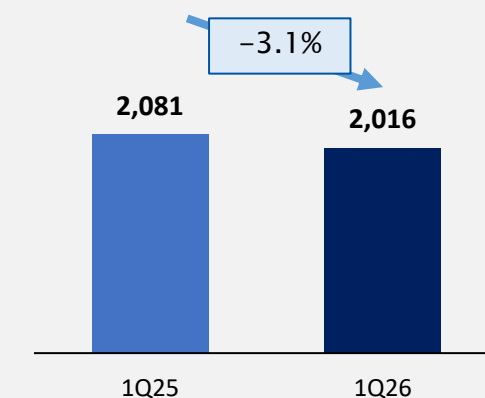
Net Price (R\$/Kg)

Financial Highlights | 1Q25 vs. 1Q26

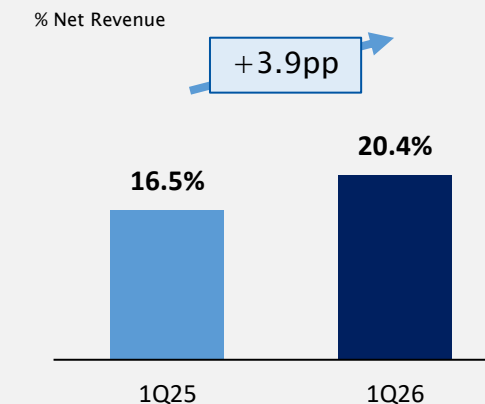
Net Revenue



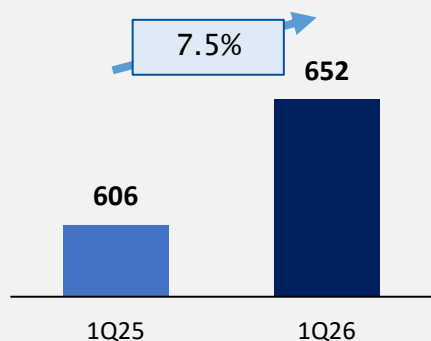
COGS



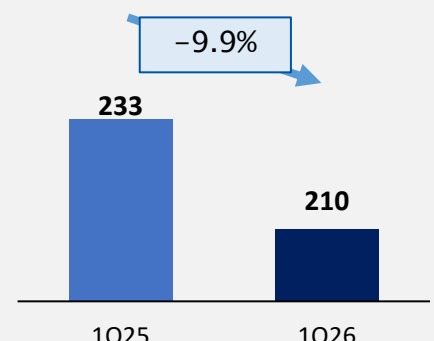
SG&A



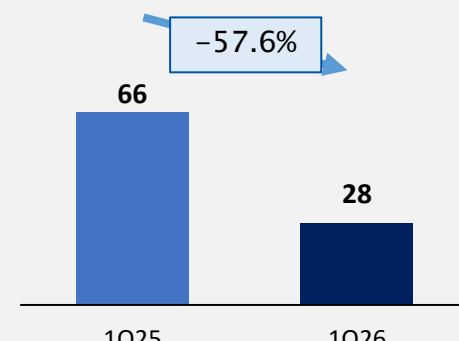
Gross Profit



EBITDA



Net Profit/Loss



Margins (% Net Revenue)



Net Revenue: R\$2.7 billion (–0.7% YoY) in 1Q26

Gross Profit: R\$651.8 million (+7.5% YoY) and 24.4% margin in 1Q26 (+1.9p.p YoY)

EBITDA: R\$210.0 million (–9.9% YoY) and 7.9% margin in 1Q26 (–0.8p.p YoY)



Financial Highlights | 4Q25 vs. 1T26

Net Revenue

+6.6%

2,503
2,668

4Q25 1Q26

Gross Profit

+20.0%

543
652

4Q25 1Q26

Margins
(% Net Revenue)

21.7%

24.4%

COGS

2.9%

1,959
2,016

4Q25 1Q26

EBITDA

+8.9%

193
210

4Q25 1Q26

7.7%

7.9%

SG&A

% Net Revenue

+0.9.p.p

19.5%
20.4%

4Q25 1Q26

Net Profit/Loss

+R\$68mi

28

4Q25 1Q26

-40

(1.6%)

1.0%

Net Revenue: R\$2.7 billion (+6.6% QoQ) in 1Q26

Gross Profit: R\$651.8 million (+20.0% QoQ) and 24.4% margin in 1Q26 (+2.7p.p QoQ)

EBITDA: R\$210.0 million (+8.9% QoQ) and 7.9% margin in 1Q26 (+0.2p.p QoQ)

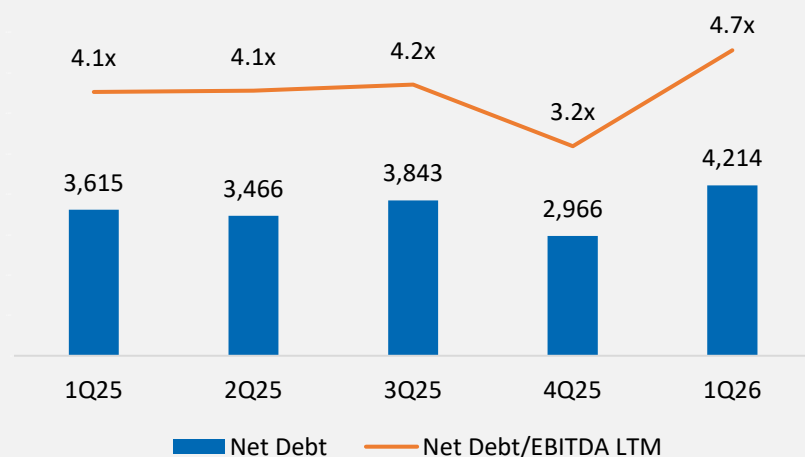


Debt. Capex & Working Capital

Debt

Debt (in R\$m)	1Q25	4Q25	1Q26	1Q26	1Q26
Closing Date	mai-25	fev-26	mai-26	VS 1Q25	VS 4Q25
Total Debt	5,240.9	4,988.4	5,670.2	8.2%	13.7%
Loans and Financing	2,397.0	1,686.1	2,407.9	0.5%	42.8%
Debêntures	2,843.9	3,302.3	3,262.3	14.7%	-1.2%
Short Term	2,393.8	1,074.6	1,229.8	-48.6%	14.4%
Long Term	2,847.1	3,913.7	4,440.4	56.0%	13.5%
Leverage					
Gross Debt	5,240.9	4,988.4	5,670.2	8.2%	13.7%
Cash and Equivalents	1,625.6	2,022.7	1,455.8	-10.4%	-28.0%
Net Debt	3,615.4	2,965.7	4,214.4	16.6%	42.1%
Net Debt/EBITDA LTM	4.1x	3.2x	4.7x	0.6x	1.5x

Net Debt/ EBITDA LTM



MOODY'S

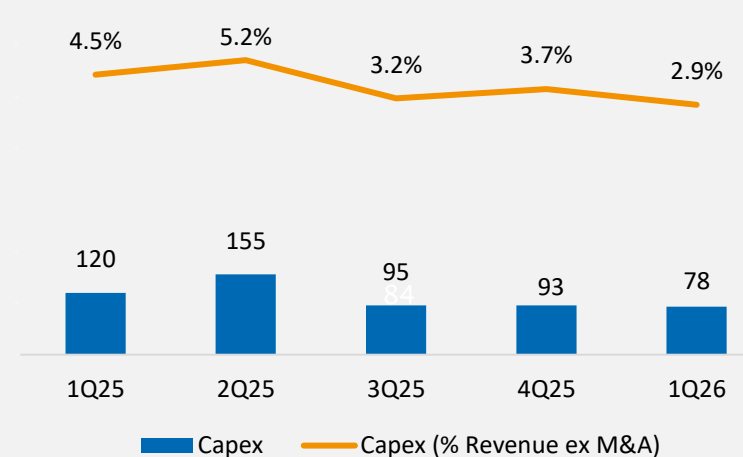
National:
BrAA+ (stable)

Working Capital

Working Capital	1Q25	4Q25	1Q26	1Q26	1Q26
Closing Date	mai-25	fev-26	mai-26	VS 1Q25	VS 4Q25
Inventory	2,772.4	1,527.0	2,445.2	-11.8%	60.1%
Advance to Suppliers	650.3	656.7	643.2	-1.1%	-2.0%
Receivable	1,850.2	1,019.4	1,881.6	1.7%	84.6%
Suppliers	2,291.1	1,229.1	1,870.1	-18.4%	52.2%
Other Current Assets	360.5	374.8	443.1	22.9%	18.2%
Other Current Liabilities	379.6	530.7	530.3	39.7%	-0.1%
Working Capital	2,962.7	1,818.0	3,012.8	1.7%	65.7%
Days Working Capital	90 d	60 d	99 d	9 d	39 d

Camil has **seasonality** in working capital for rice: the first quarters of the year normally show an increase in working capital and the fourth quarter usually shows a release.

Capex (R\$m)



Capex of R\$78 million, with Investments normalizing to Maintenance levels following the completion of the Cambaí Project in 4Q25.

Q&A

Luciano Quartiero – CEO

Flavio Vargas – CFO

Investor Relations

Jenifer Nicolini – IR, ESG and Corporate
Treasury Executive Manager

Flavio Rios – IR Coordinator

Rodrigo Perrone – IR Intern

ri@camil.com.br

