Camil

3T25

Apresentação de Resultados

ALTO GIRO

ALTO VALOR

Camil 3T25

R$ 2,9 bilhões Receita Líquida
(-5,1% YoY e -1,2% QoQ)

R$ 238,8 milhões EBITDA
(+39,4% YoY e -4,7% QoQ)

8,1% Margem EBITDA
(+2,6pp YoY e -0,3pp QoQ)

616,0 mil tons Volume
(+14,0% YoY e -2,9% QoQ)

Alto Giro Brasil: -8,2% YoY e -11,8% QoQ
Alto Valor Brasil: +22,7% YoY e +23,6% QoQ
Internacional: +59,4% YoY e +5,3% QoQ

Brasil | Alto Giro

Destaques 3T25

Alto Giro: Grãos e Açúcar no Brasil

Volume das vendas:

310,8 mil tons; -8,2% YoY e -11,8% QoQ no 3T25

Preço Líquido Camil:

R$3,45/kg; -18,9% YoY e -2,3% QoQ no 3T25

Preço médio da matéria-prima[1]:

Arroz:

R$58,82/saca; -49,6% YoY e -13,3% QoQ no 3T25

Feijão:

R$222,78/saca; +0,3% YoY e +4,1% QoQ no 3T25

Açúcar:

R$113,74/saca; -25,9% YoY e -6,4% QoQ no 3T25

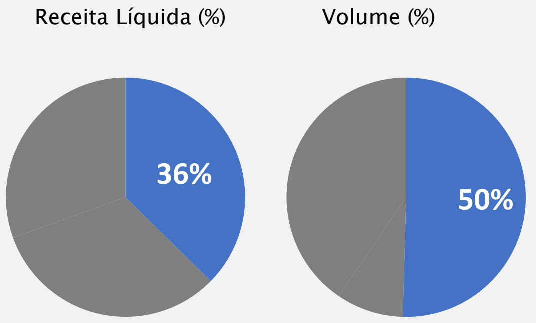
Principais Marcas

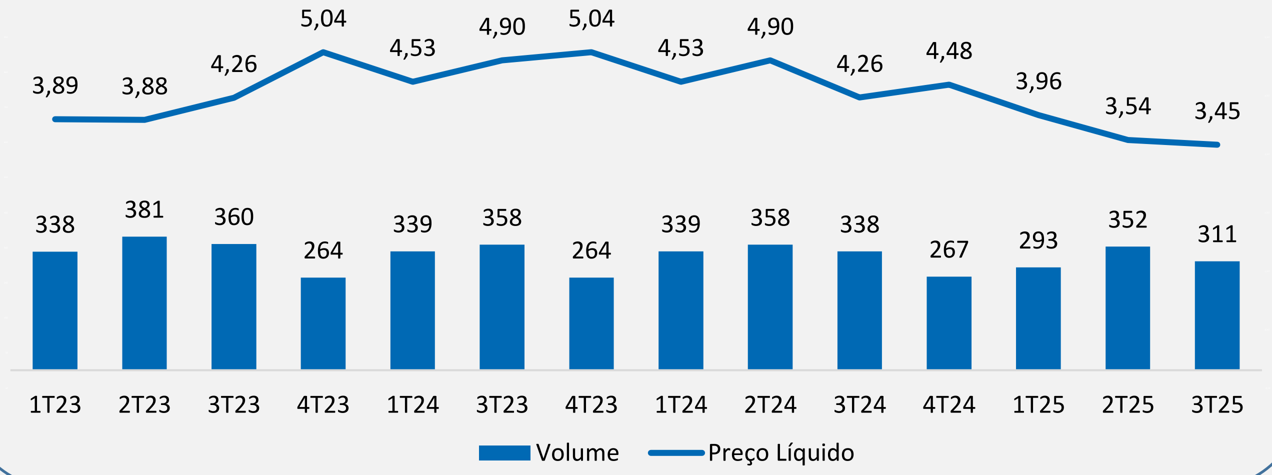
Evolução Volumes vs. Preço Líquido

Volumes — Preço Líquido (R$/Kg)

3T25

-8,2% Volume YoY	-11,8% Volume QoQ
-18,9% Preço Líquido YoY	-2,3% Preço Líquido QoQ





[1]Fonte: CEPEA; indicador do arroz em Casca Esalq/Senar-RS 50kg; Agrolink; indicador do feijão carioca Sc 60kg; CEPEA; indicador do Açúcar Cristal Esalq-SP 50kg.

Brasil | Alto Valor

Destaques 3T25

Alto Valor: Massas, Biscoitos, Café e Pescados no Brasil
Volume das vendas:

55,9 mil tons; +22,7 % YoY e +23,6% QoQ no 3T25

Preço Líquido Camil:

R$16,52/kg; +30,7% YoY e +5,7% QoQ no 3T25

Preço médio da matéria-prima[1]:
Trigo:

R$1.253,33/saca; -13,4% YoY e -12,5% QoQ no 3T25

Café:

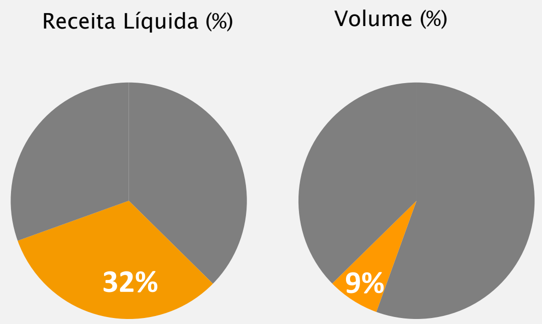
R$2.218,66/saca; +40,4% YoY e -12,6% QoQ no 3T25

Principais Marcas

cookies

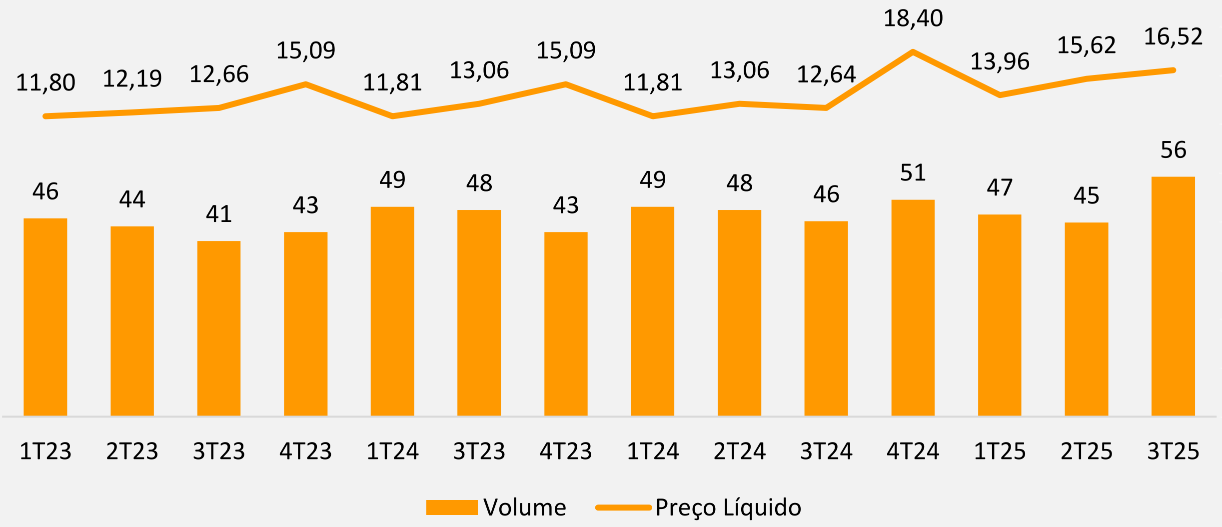
Evolução Volumes vs. Preço Líquido

Volumes — Preço Líquido (R$/Kg)



3T25

+22,7% Volume YoY	**+23,6%** Volume QoQ
+30,7% Preço Líquido YoY	**+5,7%** Preço Líquido QoQ



Nota: 1- CEPEA; indicador do Trigo Esalq/Senar-PR; CEPEA Esalq; Indicador do Café Arábica.

Internacional

Destaques 3T25

Internacional: Uruguai, Chile, Peru, Equador e Paraguai

Volume das vendas:

249,4 mil tons; +59,4% YoY e +5,3% QoQ no 3T25

Preço Líquido:

R$3,51/kg; -39,7% YoY e -5,0% QoQ no 3T25

Closing da Aquisição do Paraguai:

A partir de 1º de setembro, a operação do Paraguai passou a ter seus resultados contabilizados no consolidado da Companhia.

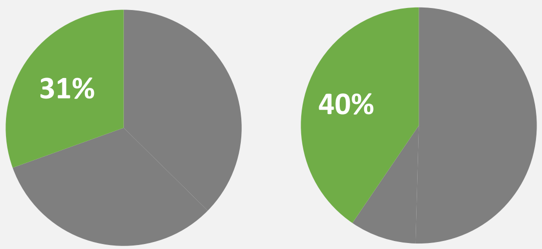
Principais Marcas

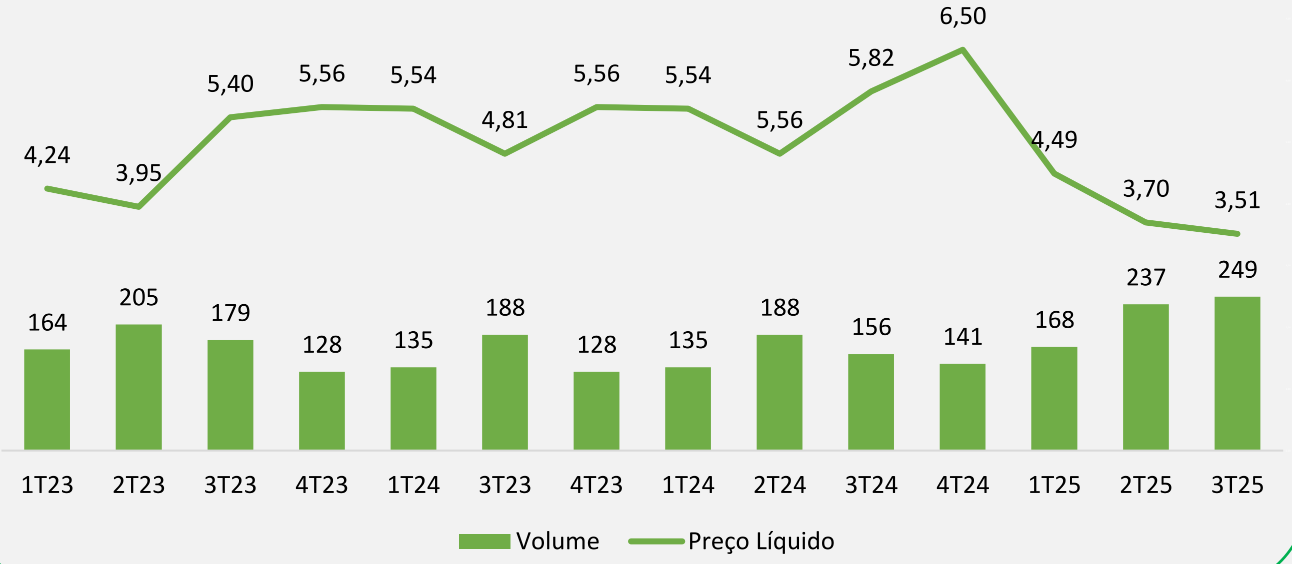
Evolução Volumes vs. Preço Líquido

Volumes — Preço Líquido (R$/Kg)

3T25

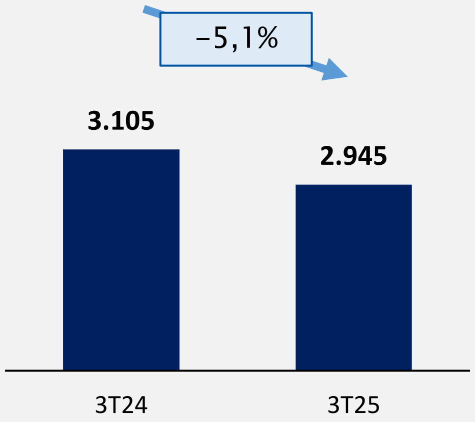
+59,4% Volume YoY	+5,3% Volume QoQ
-39,7% Preço Líquido YoY	-5,0% Preço Líquido QoQ



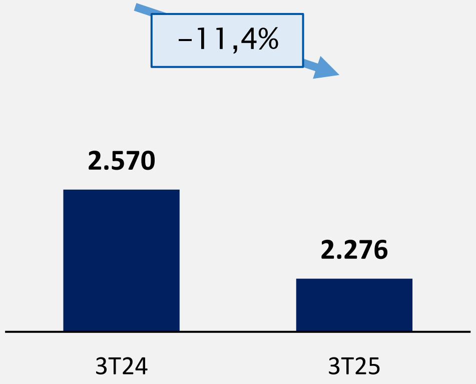


Destaques Financeiros | 3T25 vs. 3T24

Receita Líquida

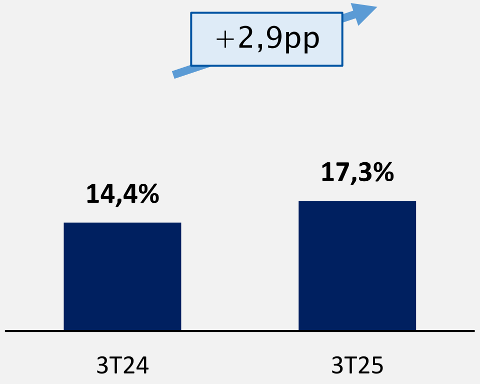


CPV

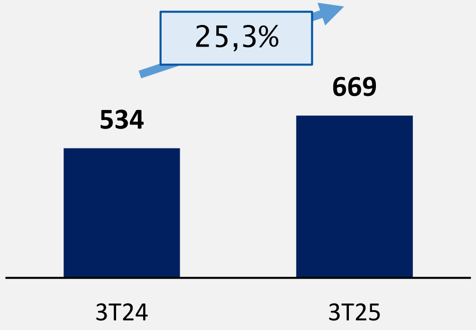


SG&A

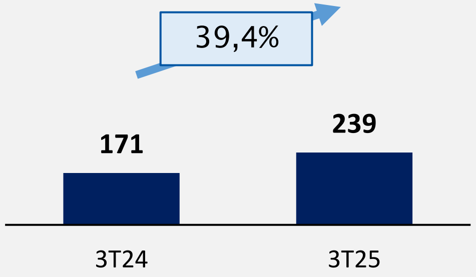
% Receita Líquida



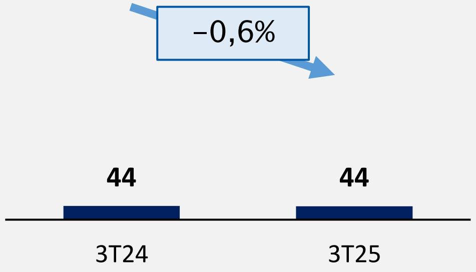
Lucro Bruto



EBITDA



Lucro Líquido



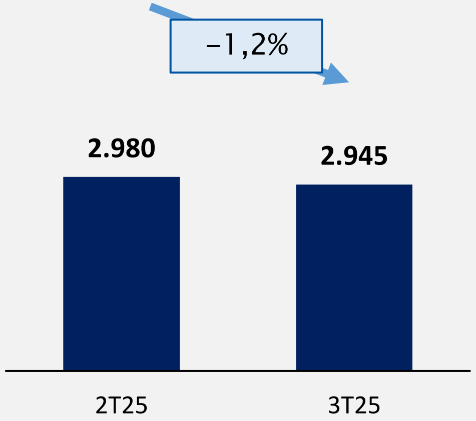
Margens (% Receita líquida)

Lucro Bruto 3T24	Lucro Bruto 3T25	EBITDA 3T24	EBITDA 3T25	Lucro Líquido 3T24	Lucro Líquido 3T25
17,2%	22,7%	5,5%	8,1%	1,4%	1,5%

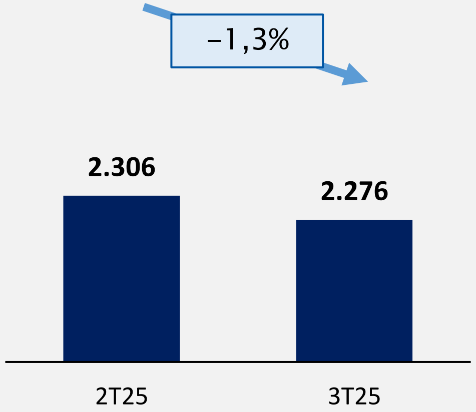
Receita Líquida: R$2,9 bilhões (-5,1% YoY) no 3T25
Lucro Bruto: R$669,2 milhões (+25,3% YoY) e margem de 22,7% no 3T25
EBITDA: R$238,8 milhões (+39,4% YoY) e margem de 8,1% no 3T25

Destaques Financeiros | 3T25 vs. 2T25

Receita Líquida

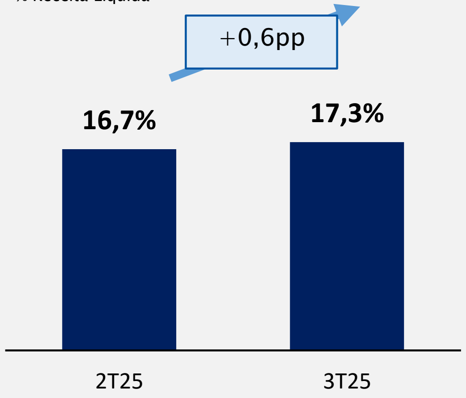


CPV

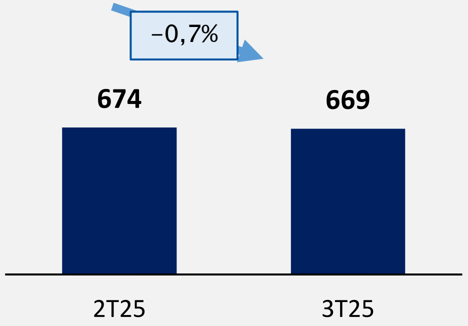


SG&A

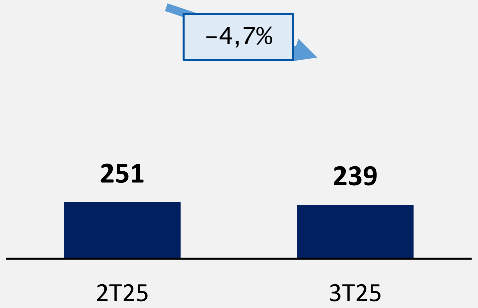
% Receita Líquida



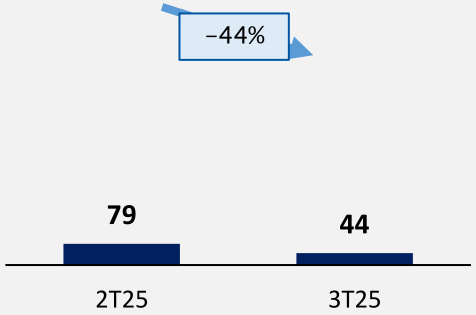
Lucro Bruto



EBITDA



Lucro Líquido



Margens (% Receita líquida)

	2T25	3T25
Lucro Bruto	22,6%	22,7%
EBITDA	8,4%	8,1%
Lucro Líquido	2,6%	1,5%

Receita Líquida: R$2,9 bilhões (-1,2% QoQ) no 3T25
Lucro Bruto: R$669,2 milhões (-0,7% QoQ) e margem de 22,7% no 3T25
EBITDA: R$238,8 milhões (-4,7% QoQ) e margem de 8,1% no 3T25

Endividamento, Capex & Capital de Giro

Endividamento

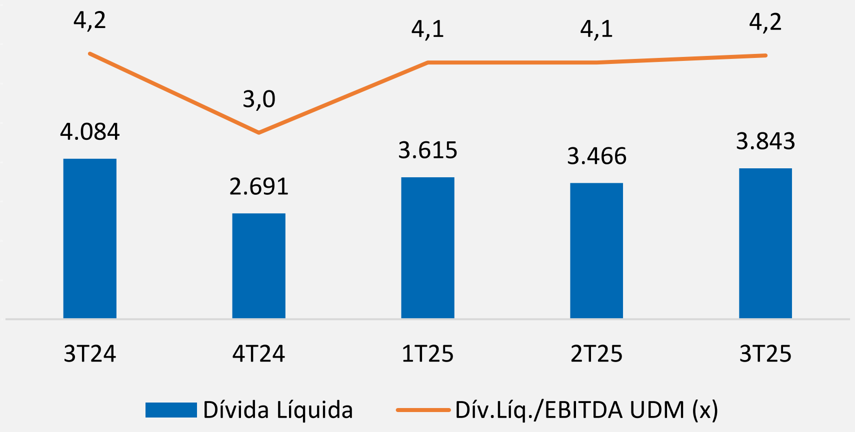
Endividamento (em R$mn) Data de Fechamento	3T24 nov-24	2T25 ago-25	3T25 nov-25	3T25 VS 3T24	3T25 VS 2T25
Endividamento Total	**5.930,1**	**5.376,1**	**6.375,2**	**7,5%**	**18,6%**
Empréstimos e Financiamentc	2.794,7	2.509,2	2.478,7	-11,3%	-1,2%
Debêntures	3.135,4	2.866,9	3.896,6	24,3%	35,9%
Curto Prazo	1.829,8	2.427,3	2.304,5	25,9%	-5,1%
Longo Prazo	4.100,3	2.948,8	4.070,8	-0,7%	38,0%
Alavancagem					
Dívida Bruta	5.930,1	5.376,1	6.375,2	7,5%	18,6%
Caixa + aplicações fin.	1.845,8	1.910,6	2.531,8	37,2%	32,5%
Dívida Líquida	**4.084,3**	**3.465,5**	**3.843,4**	**-5,9%**	**10,9%**
Dív.Líq./EBITDA UDM (x)	***4,2x***	***4,1x***	***4,2x***	**0,0x**	**0,1x**

Capital de Giro

Capital de Giro Data de Fechamento	3T24 Nov-24	2T25 Aug-25	3T25 Nov-25	3T25 VS 3T24	3T25 VS 2T25
Estoques	**2.234,5**	**2.261,3**	**1.974,2**	***-11,6%***	***-12,7%***
Adiantamento a Fornecedores	**727,6**	**414,0**	**618,6**	***-15,0%***	***49,4%***
Contas a Receber	**1.977,5**	**1.444,5**	**1.720,0**	***-13,0%***	***19,1%***
Fornecedores	**1.202,7**	**1.370,0**	**1.226,6**	***2,0%***	***-10,5%***
Outros Ativos Correntes	**418,4**	**400,3**	**333,4**	***-20,3%***	***-16,7%***
Outros Passivos Correntes	**458,5**	**421,2**	**469,0**	***2,3%***	***11,3%***
Capital de Giro	3.696,8	2.728,9	2.950,6	-20,2%	8,1%
Dias Capital de Giro	*113 d*	*85 d*	*93 d*	*-20 d*	*8 d*

A Camil possui sazonalidade de capital de giro para arroz: os primeiros trimestres do ano apresentam, normalmente, um incremento de capital de giro e o quarto trimestre usualmente apresenta liberação.

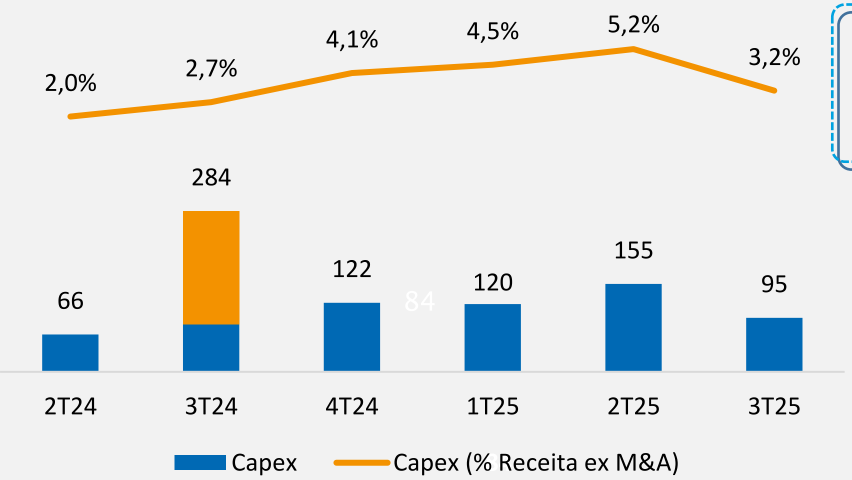
Evolução Dívida Líquida



Moody's

Nacional:
BrAA+ (estável)

Capex (R$mn)



Capex de R$95 milhões, concentrado na nova planta de grãos em Cambaí (RS) e a nova termoelétrica.

Q&A

Luciano Quartiero – CEO
Flavio Vargas – CFO

Relações com Investidores

Jenifer Nicolini – Gerente Executiva de RI e ESG

Flavio Rios – Coordenador de RI e ESG

Marco Correia – Analista de RI e ESG

Rodrigo Perrone – Estagiário de RI e ESG

ri@camil.com.br

Camil

Camil

3Q25 | Earnings Presentation

HIGH TURNOVER

HIGH GROWTH

Camil
3Q25

R$ 2.9 billion Net Revenue
(-5.1% YoY & -1.2% QoQ)

R$ 238.8 million EBITDA
(+39.4% YoY & -4.7% QoQ)

8.1% EBITDA Margin
(+2.6pp YoY & -0.3pp QoQ)

616.0k tons Volume
(+14.0% YoY & -2.9% QoQ)

High Turnover Brazil: -8.2% YoY & -11.8% QoQ
High Growth Brazil: +22.7% YoY & +23.6% QoQ
International: +59.4% YoY & +5.3% QoQ

Brazil | High Turnover

Highlights 3Q25

High Turnover: Grains and Sugar in Brazil

Sales Volumes:

310.8 k tons; -8.2% YoY and -11.8% QoQ in 3Q25

Net Price Camil:

R$3.45/kg; -18.9% YoY and -2.3% QoQ in 3Q25

Average price of raw material[1] :

Rice:

R$58.82/bag; -49.6% YoY & -13.3% QoQ in 3Q25

Beans:

R$222.78/bag; +0.3% YoY & +4.1% QoQ in 3Q25

Sugar:

R$113.74/bag; -25.9% YoY & -6.4% QoQ in 3Q25

Main Brands

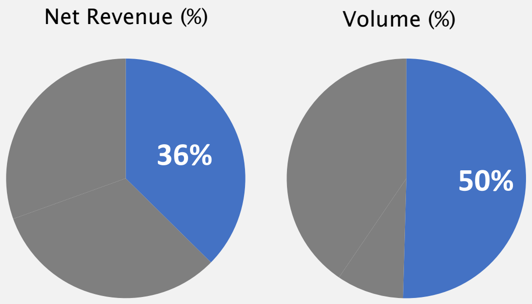
Volumes vs. Net Price Evolution

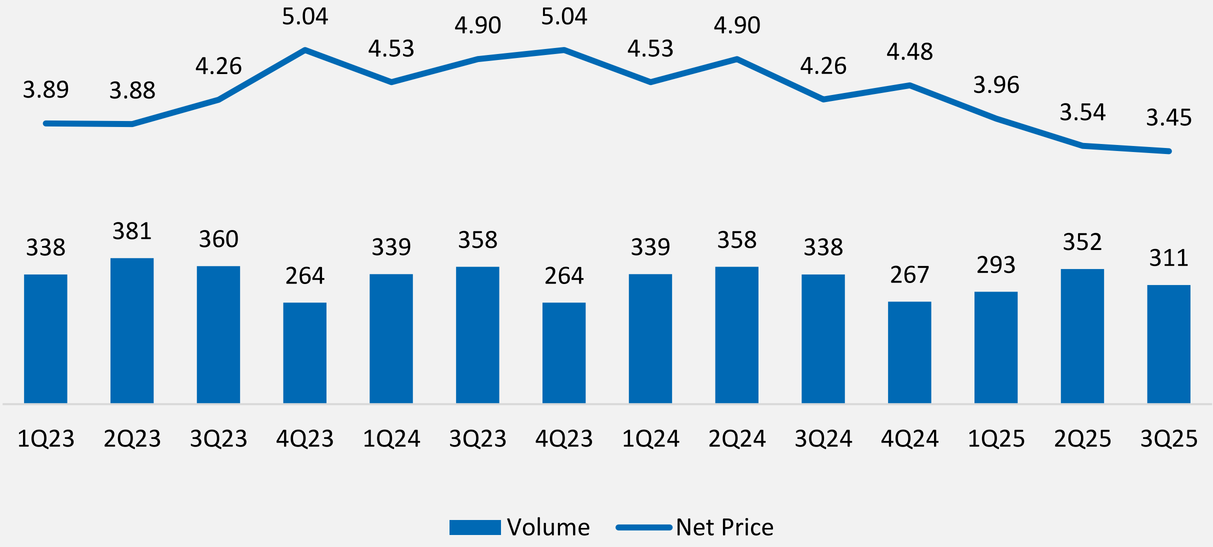
Volumes | Net Price (R$/Kg)

3Q25

-8.2% Volume YoY | -11.8% Volume QoQ

-18.9% Net Price YoY | -2.3% Net Price QoQ





[1]Source: CEPEA; Esalq/Senar-RS 50kg paddy rice indicator; Agrolink; Sc 60kg carioca bean indicator; CEPEA; Esalq-SP 50kg crystal sugar indicator..

Brazil | High Growth

Highlights 3Q25

High Growth: Pasta. Cookies. Coffe and Canned Fish in Brazil:

Sales Volumes:

55.9 thousands tons; +22.7 % YoY & +23.6% QoQ in 3Q25

Net Price Camil: :

R$16.52/kg; +30.7% YoY & +5.7% QoQ in 3Q25

Average Price of Raw Material[1] :

Wheat:

R$1.253.33/bag; -13.4% YoY & -12.5% QoQ in 3Q25

Coffee:

R$2.218.66/bag; +40.4% YoY & -12.6% QoQ in 3Q25

Main Brands

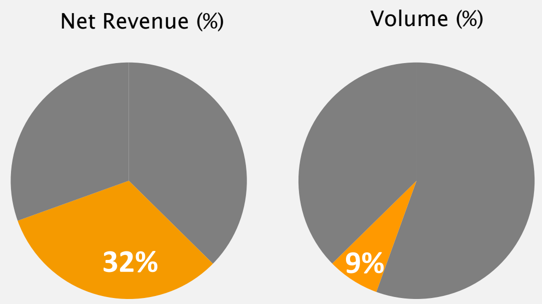
Coqueiro · Santa Amália · união · mabel · Toddy cookies

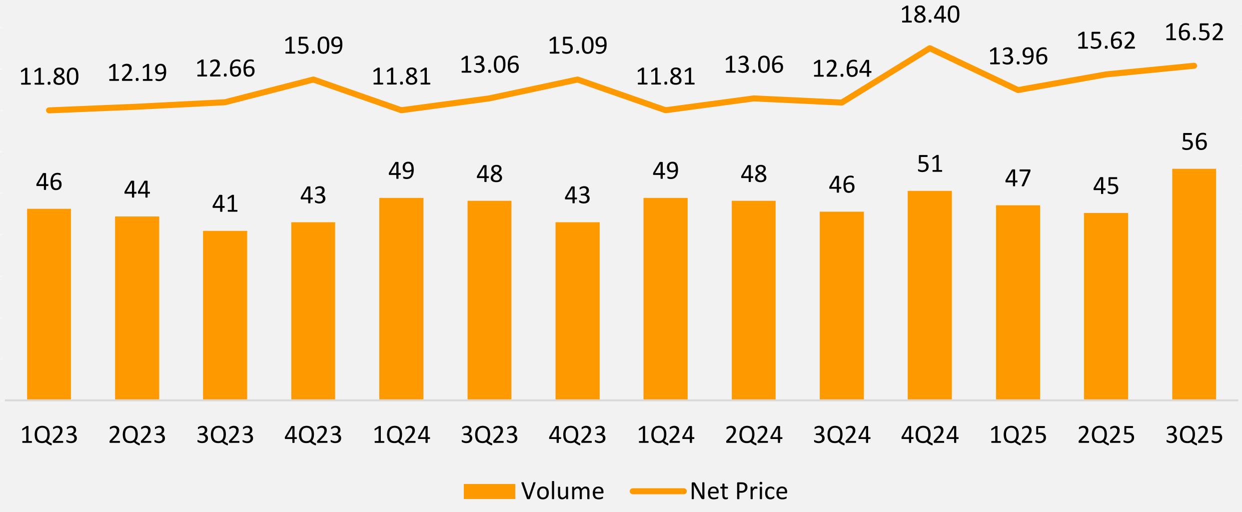
Volume vs Net Price Evolution

Volumes — Net Price (R$/Kg)

3Q25

+22.7%	+23.6%
Volume YoY	Volume QoQ
+30.7%	+5.7%
Net Price YoY	Net Price QoQ





Note: CEPEA; Esalq/Senar-PR Wheat Indicator; CEPEA Esalq; Arabica Coffee Indicator.

International

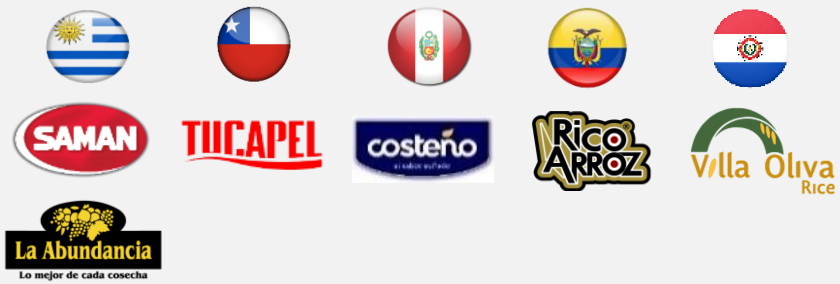
Highlights 3Q25

International: Uruguay. Chile. Peru & Ecuador
Sales Volumes:
249.4 k tons; +59.4% YoY and +5.3% QoQ in 3Q25

Net Price:
R$3.51/kg; -39.7% YoY and -5.0% QoQ and 3Q25

Conclusion of the acquisition of Villa Oliva in Paraguay.
As of September 1, the Paraguay operations began to have their results recognized in the Company's consolidated financial statements.

Main Brands

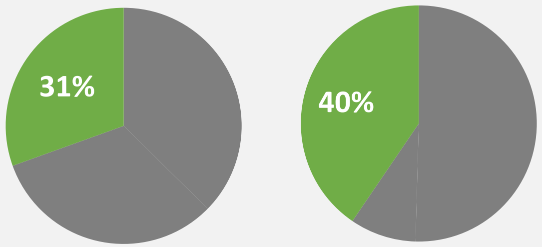


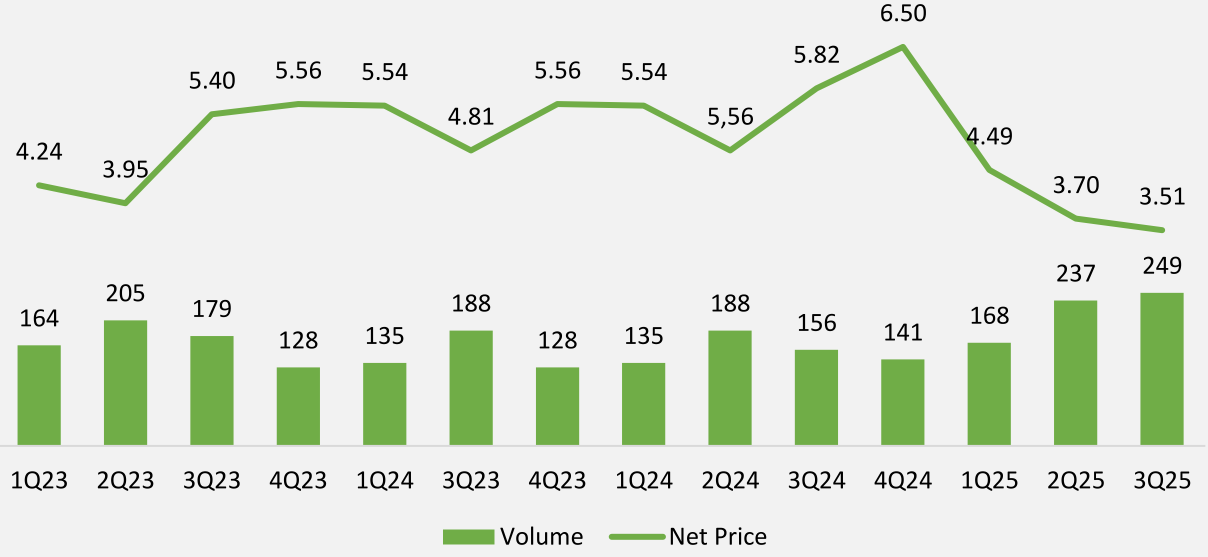
Volumes vs. Net Price Evolution

Volumes | Net Price (R$/Kg)

3Q25

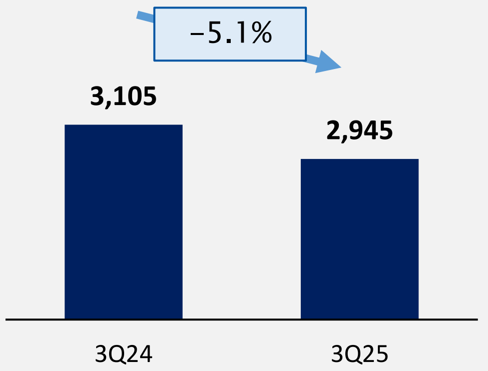
+59.4% Volume YoY
+5.3% Volume QoQ
-39.7% Net Price YoY
-5.0% Net Price QoQ



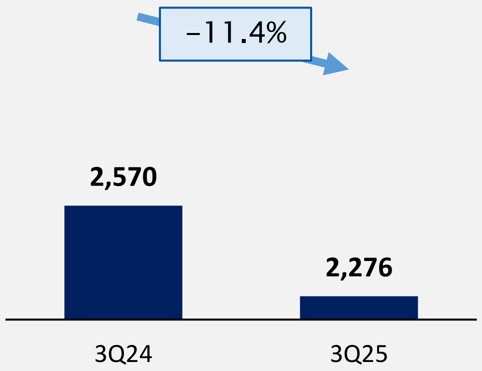


Financial Highlights | 3Q25 vs. 3Q24

Net Revenue

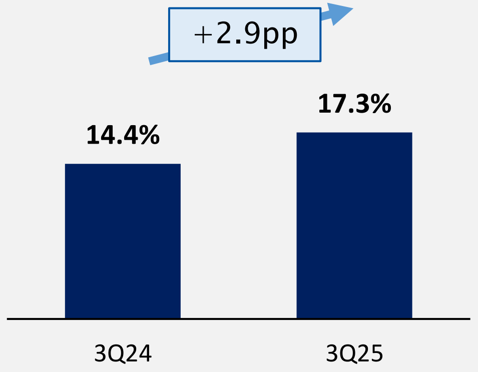


COGS

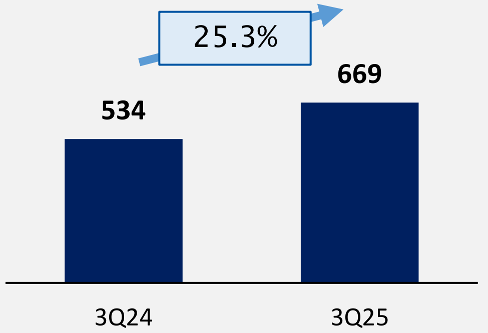


SG&A

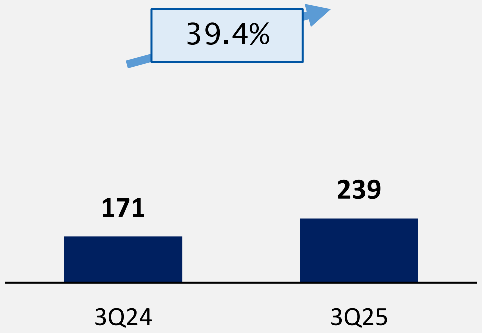
% Net Revenue



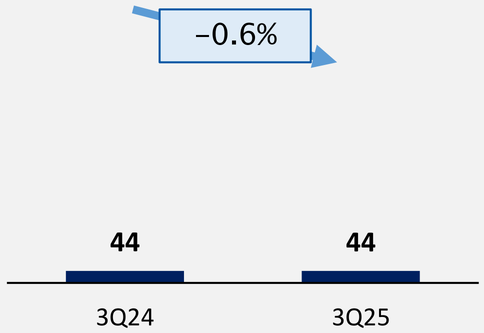
Gross Profit



EBITDA



Net Profit/Loss



Margins (% Net Revenue)

	Gross Profit		EBITDA		Net Profit/Loss	
	3Q24	3Q25	3Q24	3Q25	3Q24	3Q25
Margins (% Net Revenue)	17.2%	22.7%	5.5%	8.1%	1.4%	1.5%

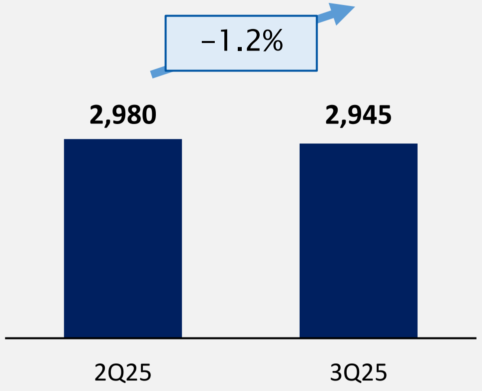
Net Revenue: R$2.9 billion (-5.1% YoY) in 3Q25

Gross Profit: R$669.2 million (+25.3% YoY) and 22.7% margin in 3Q25

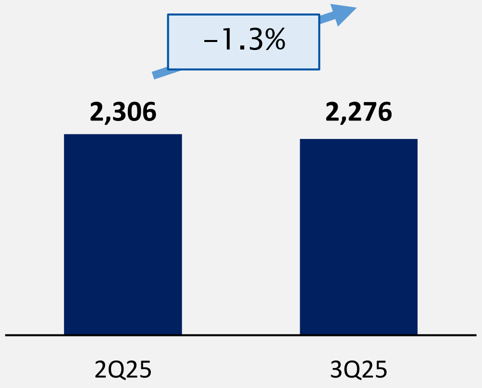
EBITDA: R$238.8 million (+39.4% YoY) and 8.1% margin in 3Q25

Financial Highlights | 3Q25 vs. 2Q25

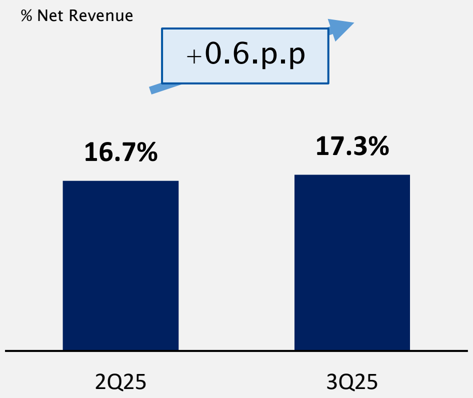
Net Revenue



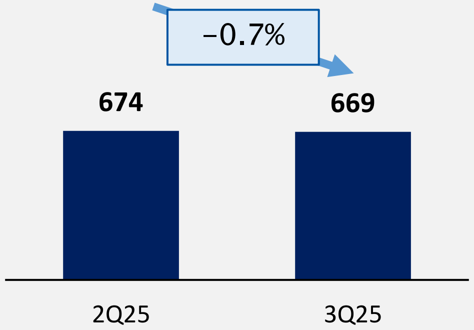
COGS



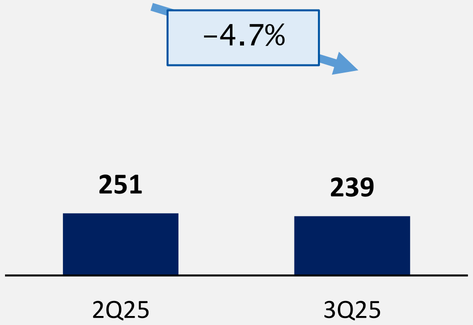
SG&A



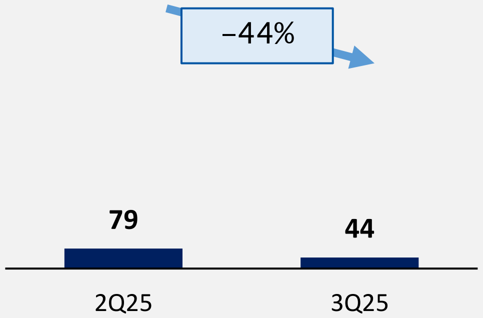
Gross Profit



EBITDA



Net Profit/Loss



Margins (% Net Revenue)

	2Q25	3Q25
Gross Profit	22.6%	22.7%
EBITDA	8.4%	8.1%
Net Profit/Loss	2.6%	1.5%

Net Revenue: R$2.9 billion (-1.2% QoQ) in 3Q25

Gross Profit: R$669.2 million (-0.7% QoQ) and 22.7% margin in 3Q25

EBITDA: R$238.8 million (-4.7% QoQ) and 8.1% margin in 3Q25

Debt. Capex & Working Capital

Debt

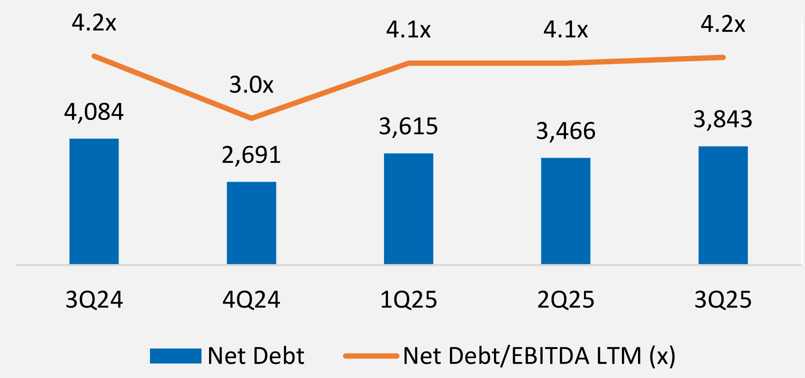
Debt (in R$mn) Closing Date	3Q24 Nov-24	2Q25 Aug-25	3Q25 Nov-25	3Q25 VS 3Q24	3Q25 VS 2Q25
Total Debt	**5,930.1**	**5,376.1**	**6,375.2**	**7.5%**	**18.6%**
Loans and Financing	2,794.7	2,509.2	2,478.7	-11.3%	-1.2%
Debêntures	3,135.4	2,866.9	3,896.6	24.3%	35.9%
Short Term	1,829.8	2,427.3	2,304.5	25.9%	-5.1%
Long Term	4,100.3	2,948.8	4,070.8	-0.7%	38.0%
Leverage					
Gross Debt	5,930.1	5,376.1	6,375.2	7.5%	18.6%
Cash and Equivalents	1,845.8	1,910.6	2,531.8	37.2%	32.5%
Net Debt	**4,084.3**	**3,465.5**	**3,843.4**	**-5.9%**	**10.9%**
Net Debt/EBITDA LTM	***4.2x***	***4.1x***	***4.2x***	**0.0x**	**0.1x**

Working Capital

Working Capital Closing Date	3Q24 Nov-24	2Q25 Aug-25	3T25 Nov-25	3T25 VS 3Q24	3T25 VS 2Q25
Inventory	**2,234.5**	**2,261.3**	**1,974.2**	***-11.6%***	***-12.7%***
Advance to Suppliers	**727.6**	**414.0**	**618.6**	***-15.0%***	***49.4%***
Receivable	**1,977.5**	**1,444.5**	**1,720.0**	***-13.0%***	***19.1%***
Suppliers	**1,202.7**	**1,370.0**	**1,226.6**	***2.0%***	***-10.5%***
Other Current Assets	**418.4**	**400.3**	**333.4**	***-20.3%***	***-16.7%***
Other Current Liabilities	**458.5**	**421.2**	**469.0**	***2.3%***	***11.3%***
Working Capital	3,696.8	2,728.9	2,950.6	-20.2%	8.1%
Days Working Capital	*113 d*	*85 d*	*93 d*	*-20 d*	*8 d*

Camil has seasonality in working capital for rice: the first quarters of the year normally show an increase in working capital and the fourth quarter usually shows a release.

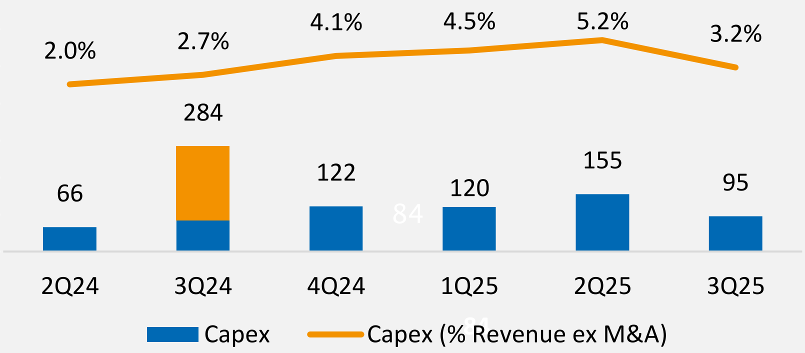
Net Debt/ EBITDA LTM



MOODY'S

National:
BrAA+ (stable)

Capex (R$mn)



Capex expenditures of R$ 95 million, mainly concentrated in the new grain plant Cambaí (RS) and in the new termal power plant.

Q&A

Luciano Quartiero – CEO
Flavio Vargas – CFO

Investor Relations

Jenifer Nicolini – IR and ESG Executive Manager

Flavio Rios – IR and ESG Coordinator

Marco Correia – IR and ESG Analyst

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