

BMGB B3 LISTED N1

PRESENTATION VIDEO CONFERENCE

1Q25

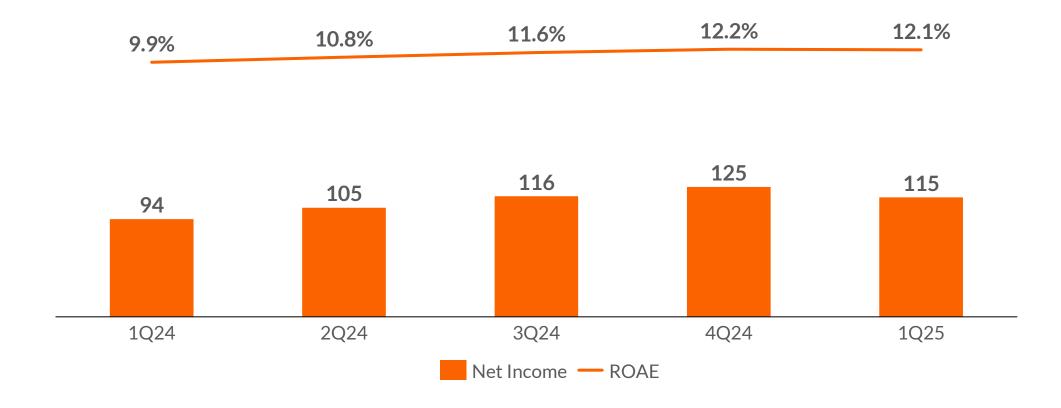


Sustainable generation of results



Profitability

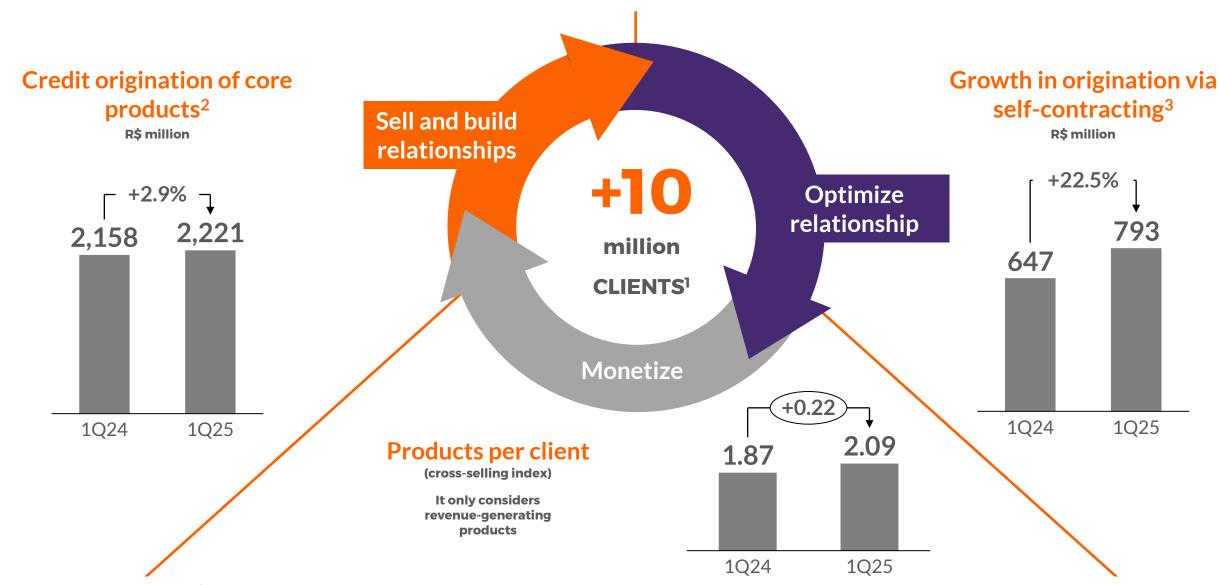
Recurring Result | R\$ million and % p.a.



Evolution from a transactional to a relational bank



The lifecycle guides the sales and relationship strategy



Ensuring quality of service



Call center



W.

76 NPS service(zone of excellence)

88% self-service retention

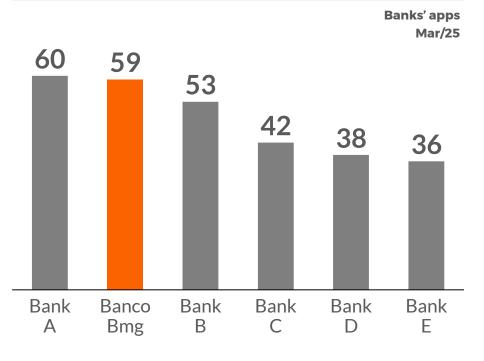
Bacen complaints ranking



Market Research

Independent research carried out by MESC, a consumer behavior research institute in Brazil in partnership with Google.

MESC Research: NPS APP Comparative



Strong customer relationship network

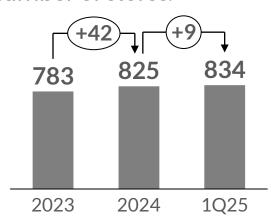


Branches

- 24 branches
- Eligible to pay benefits of 87% of INSS retirees and pensioners

help! stores

Number of stores:



 Planned expansion: about 900 stores by the end of 2025

Brazil-wide presence



Anytime, anywhere, any device

Wide distributors network

- Strengthening the relationship with the main bank correspondents
 - Holding a convention with 450+ partners



Digital

Launch of the credit shopping:
bringing the physical channel experience to the online environment



Credit without opening an account

Technological and operational efficiency Scalable, flexible and stable



Key initiatives in progress

Efficient cloud utilization

Microservices architecture

Process automation and digitalization

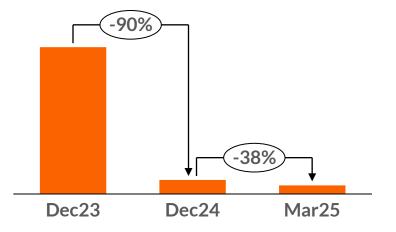
New formalization process

Data-driven culture

Al driven efficiency

Velocity

Approval time for payroll loan



+30 AI initiatives

focused on generating process efficiency and security

Highlights

Legal

70% reduction in defense preparation time in tested cases

Ombudsman

73% reduction in the time of analysis and preparation of responses

Architectural Agent

that joins standards and procedures, simplifying developers' routines

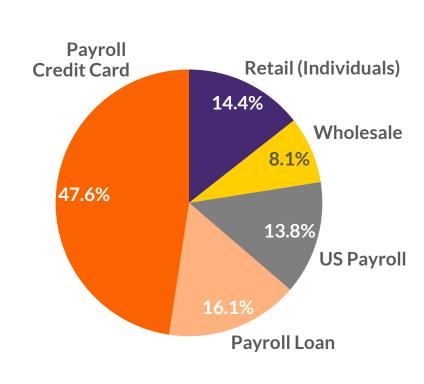
PRODUCTS & BUSINESS

Diversification of the credit portfolio



Secured loans (payroll + FGTS) represent 71% of the portfolio

Credit Portfolio (R\$ million)	1Q25	4Q24	Δ%	1Q24	Δ%
Payroll products	17,076	16,164	5.6%	15,422	10.7%
Payroll Credit Cards	12,759	12,519	1.9%	12,051	5.9%
Payroll Loan	4,316	3,644	18.4%	3,371	28.1%
Retail (Individuals)	3,860	3,588	7.6%	4,450	-13.3%
Wholesale	2,176	2,251	-3.3%	2,089	4.1%
Companies	837	857	-2.3%	643	30.0%
Structured Operations ¹	1,339	1,394	-4.0%	1,446	-7.4%
Brazil Credit Portfolio	23,111	22,002	5.0%	21,962	5.2%
US Payroll ²	3,706	4,334	-14.5%	2,910	27.3%
Total Credit Portfolio	26,817	26,336	1.8%	24,872	7.8%



^{1.} Refers to the anticipation of receivables from commissions paid by Bmg to banking agents and franchisees, and anticipation of TV broadcasting rights to soccer clubs. | 2. The balance of this portfolio fluctuates based on the portfolio's value in U.S. dollars and exchange rate variations during the period, however, the Bank does not bear foreign exchange exposure risk on this portfolio.

Quality of credit portfolio



Entry into force of Res. 4,966

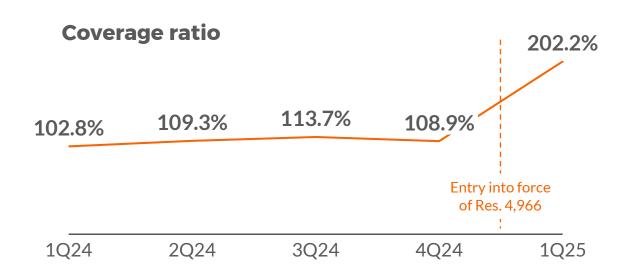
Increase in provision balance by **R\$1.2 billion** on 01/01/2025

Breakdown of the loan portfolio by stage:

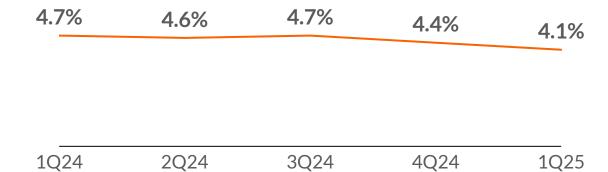
 Stage 1
 90.8%

 Stage 2
 3.2%

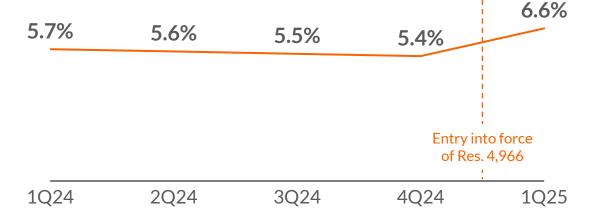
 Stage 3
 6.0%



NPL - Over90



Provision expenses net of recovery¹



Retail Insurance: reaching those without protection

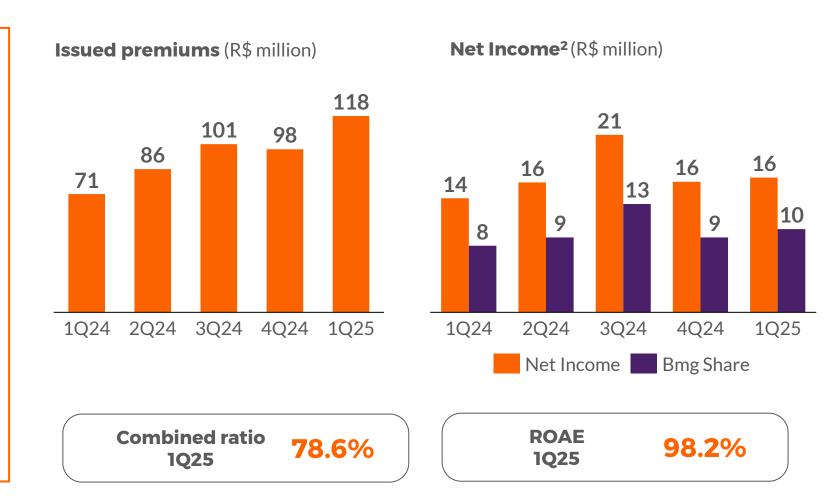


Growth, profitability and acquisition of strategic business

hbmg I SEGURADORA

Acquisition

- Acquisition of the remaining 40% stake in Bmg Seguradora – Bmg will¹ hold 100%
- Purchase price: R\$ 64.5 million
- Additional net income with +40% of share
 - Year of 2024: + **R\$ 26.5 million**
 - 1Q25:+ R\$ 6.5 million
- Impact of -10bps on Basel.



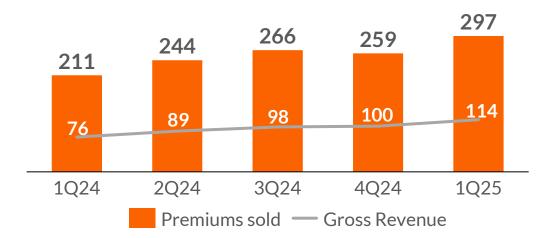
Retail Insurance: reaching those without protection



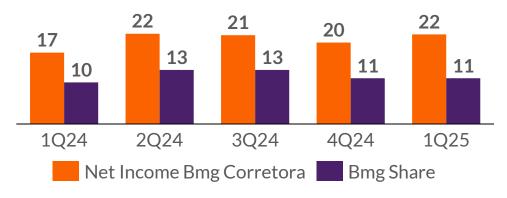
Bmg Corretora with vigorous growth of 41% in premiums sold



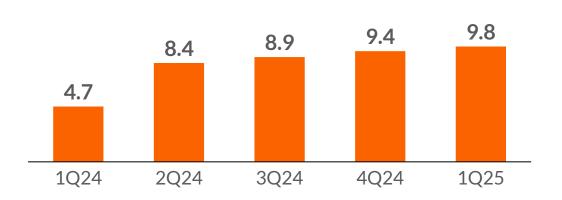
Premiums sold (R\$ million)



Net Income¹ (R\$ million)



Number of insurance policies (million)

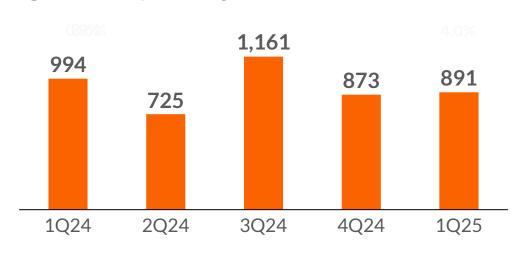


- 28% of the Bank's clients with insurance products (+4 p.p. YoY)
- Bmg Med (telemedicine), reached 695 thousand policies (+36% QoQ)

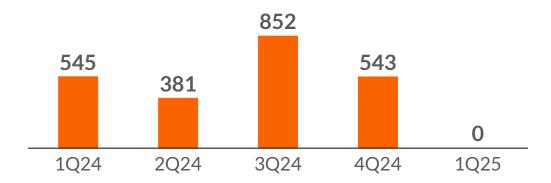
Payroll Products payroll loan



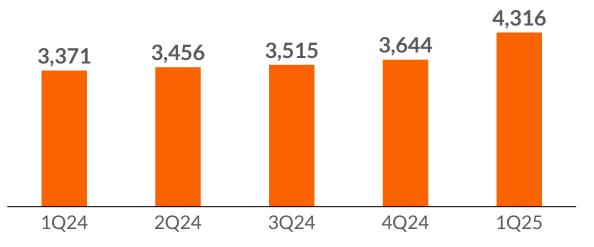
Origination: Quarterly released amount¹ (R\$ million)



Quarterly assigned amount² (R\$ million)



Credit portfolio (R\$ million)



Characteristics of the portfolio

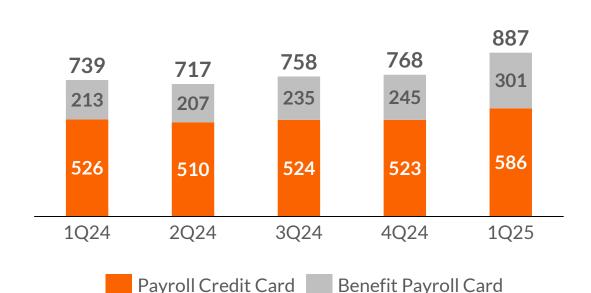
Average interest rate: 1.7% p.m.

95% of the portfolio in INSS

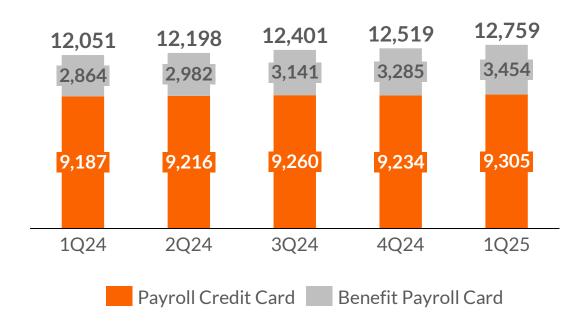
Payroll Products payroll credit card + benefit payroll card







Credit portfolio² (R\$ million)



Characteristics of the portfolio

Average interest rate: 3.0% p.m.

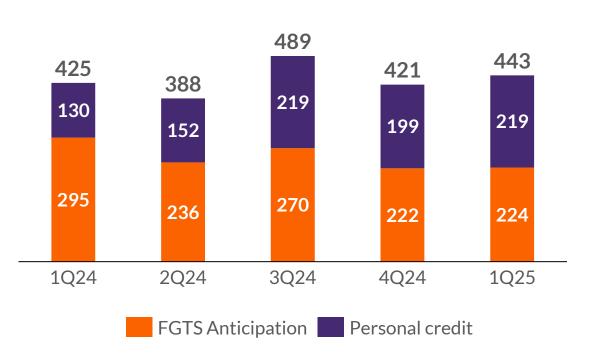
Payroll credit cards: 4.9 million cards

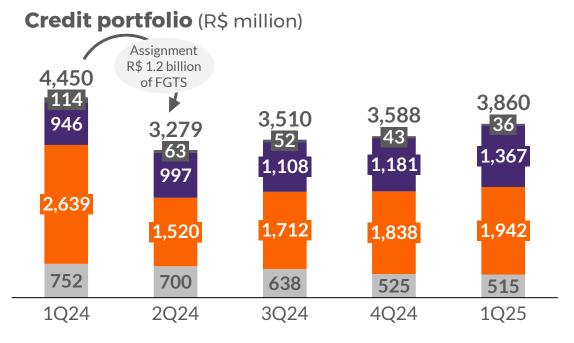
88% of the portfolio in INSS

Retail (Individuals)

personal credit + FGTS anticipation + credit card









Characteristics of the portfolio

Average interest rate: 8.5% p.m.

94% of personal credit portfolio receives the benefit through Bmg

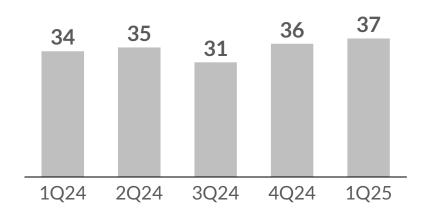








Corporate Credit Portfolio



1Q25 | CAPITAL MARKET OPERATIONS

R\$100 million total amount of offers



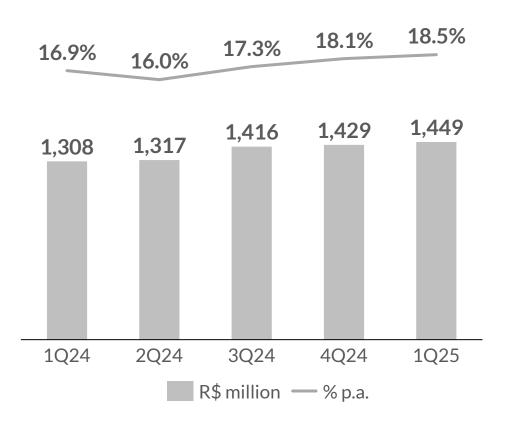
5 offers as lead coordinator

FINANCIAL RESULTS

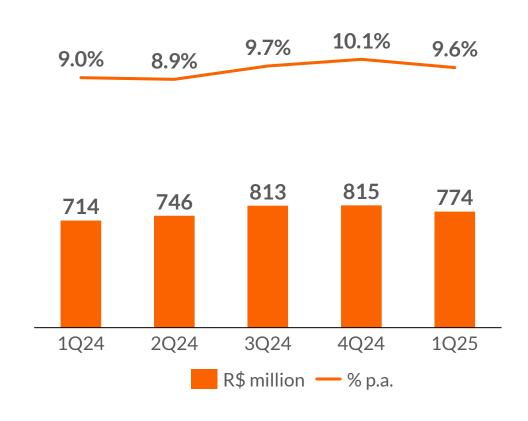
Financial Margin



Financial Margin (NIM)¹



NIM after the cost of credit (provision expenses and commission)



^{1.} Income from credit operations + income from marketable securities transactions + funding expenses and derivatives + income from services rendered + insurance operations / average profitable assets.

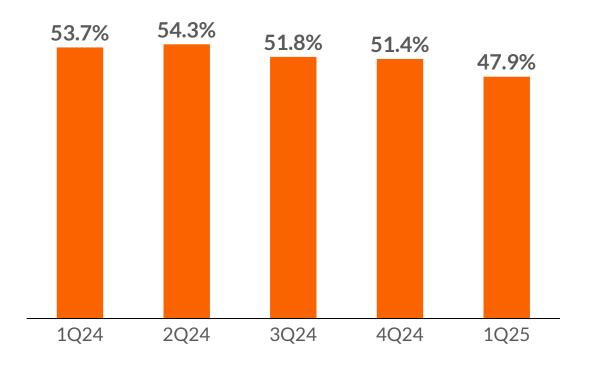
^{2.} Financial Margin + net provision expenses + commission expenses / average profitable assets. Based on Managerial Income Statement.

Operational Efficiency

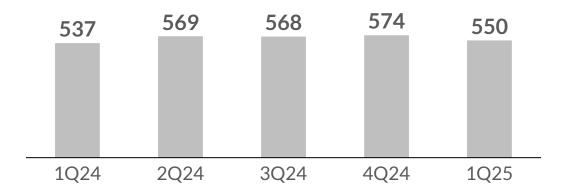


- 4% reduction in quarterly expenses, even with growth in operations
- Scale gains with a 3.5 p.p. improvement in the Efficiency Ratio in the quarter

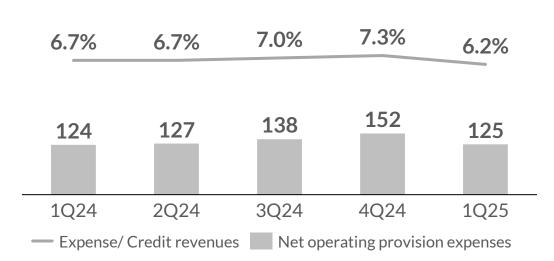
Efficiency ratio (%)



Personnel, administrative and operational expenses (R\$ million)



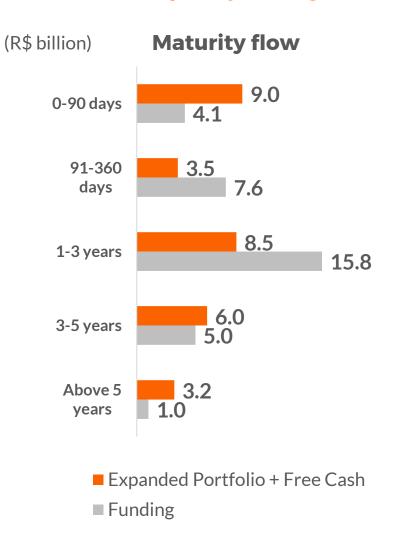
Net operating provision expenses (R\$ million)

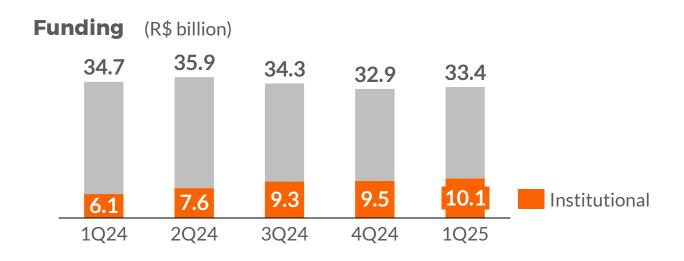


Diversification of funding and reduction of the risk premium



Conservative liquidity management



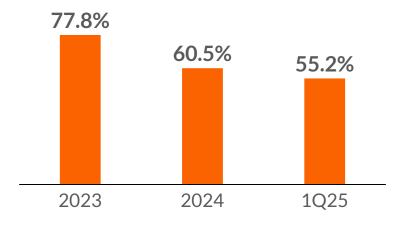


Institutional funding grew 67% YoY, accounting for 30% of the total

Reduction in the share of time deposits of 8.0 p.p.



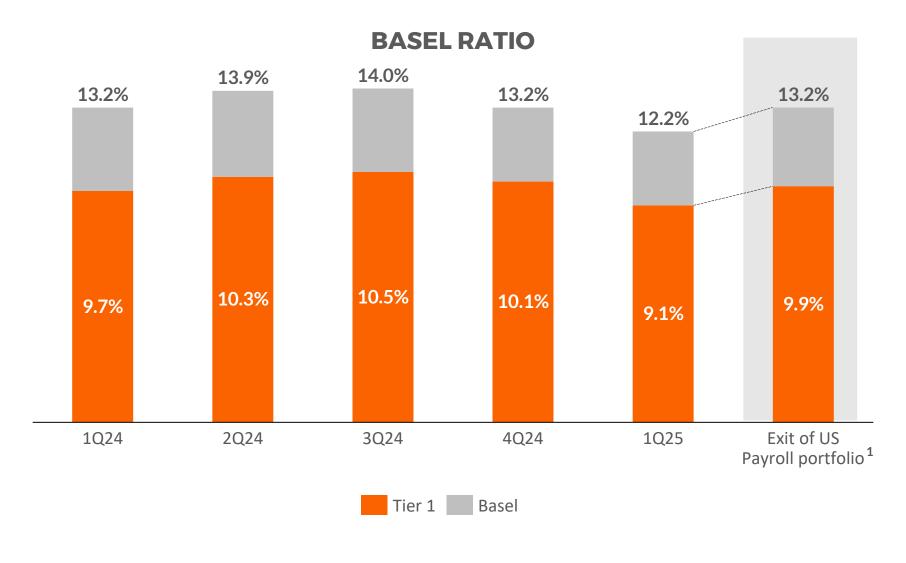
Reference Value/Reference Funding FGC trigger > 75%



1. Fundo Garantidor de Crédito

Adequate capital level for the growth of the operations

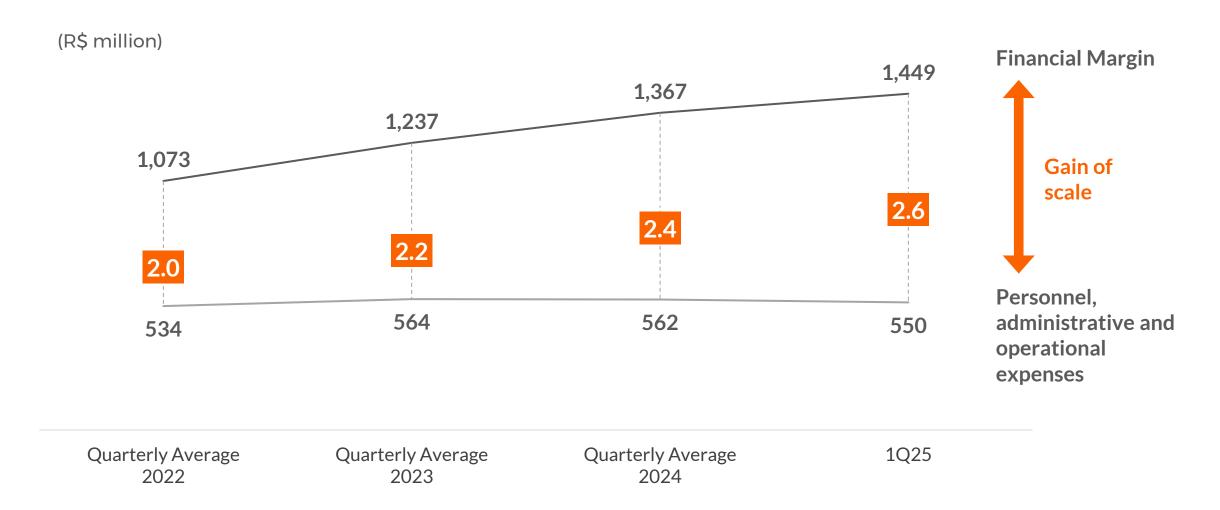




EVOLUTION OF STRATEGIC PRIORITIES 2025

Sustained growth in profitability, reflecting improvements in operational efficiency





Evolution of strategic priorities for 2025



Sustainable generation of results: profitability, asset and capital quality

Increase the addressable market and product offerings

- R\$ 2.2 billion in credit origination of core products in 1Q25
- 43 active public-sector agreements
- Insurance and assistance gaining representation

Improve efficiency

- 47.9% efficiency ratio
- 75% success rate in civil actions
- New Al initiatives



Leverage channels

- 23% growth YoY in origination via self-contracting
- +11 points of sale opened in the quarter
- Launch of the credit shopping

Integrate and digitize clients' views and processes

- 2.09x cross-selling index
- 3.2 million of monthly active users in WhatsApp

Contact & Disclaimer



INVESTOR RELATIONS TEAM

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